

## Short presentation of our support contract

**Our machines give you autonomy** to implement your expertise in additive manufacturing. However, you may wish to automate your recipes and manufacturing tips. On such subjects, we **support you by leveraging our machine, process and digital thread expertise** to provide you with a closed loop of regulation, other automation but also calibration methods, local programming on the NC or even data collection, analysis, product qualification solutions... Our solutions are developed and **tested on our equipment before being implemented on your machine.**

Our desire is to support you in the **implementation of your long-term strategy by remaining your partner in continuous improvement** according to the evolution of your part needs and their new manufacturing challenges.

The support model that we propose is that of the **Economy of Functionality and EFC Cooperation between Partners**: You (the customer and its affiliates) and VLM (the supplier). It is based on 2 fundamentals

- **Commitment** between Partners to never generate competition
- **Respect for each person's IP** is a guarantee of a lastingly effective partnership