2017
the strongest operational year in the company’s history
Revenue
in billions of €

FY 2016: 79.6
FY 2017: 83.0

+4%
Net income
in billions of €

<table>
<thead>
<tr>
<th></th>
<th>FY 2016</th>
<th>FY 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>5.6</td>
<td>6.2</td>
</tr>
</tbody>
</table>

+11%

Earnings per share
in €

<table>
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<tr>
<th></th>
<th>FY 2016</th>
<th>FY 2017</th>
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<tbody>
<tr>
<td></td>
<td>6.74</td>
<td>7.44</td>
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</table>

+10%
After 17 years, a new all-time high

March 2, 2000
Previous closing all-time high
€123.72

April 26, 2017
New closing all-time high
€133.20
Record order backlog

€128 billion
Cooperating with adidas to create the digital factory of the future
Expo 2020's technology partner
Strong performance of mobility business
Goals of Vision 2020 largely achieved

Vision 2020

✓ ✓ ✓ ✓ ✓ ✓ ✓
Forecasts met four years in a row
Dividend raised again

€3.00
€3.30
€3.50
€3.60
€3.70*

FY 2013  FY 2014  FY 2015  FY 2016  FY 2017

* Proposal to the Annual Shareholders’ Meeting
Number of employee shareholders grows

186,000
One result of the Siemens Global Employee Survey

“I am willing to put in a great deal of effort beyond what is normally expected to help Siemens succeed.”
Customer satisfaction (Net Promoter Score)

+55% seit 2013
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<tr>
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<th>FY 2013</th>
<th>FY 2014</th>
<th>FY 2017</th>
<th>FY 2018e</th>
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</thead>
<tbody>
<tr>
<td>Investment in research and development in billions of €</td>
<td>4.0</td>
<td>4.0</td>
<td>5.2</td>
<td>5.6</td>
</tr>
<tr>
<td><strong>+40%</strong></td>
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</table>
Open, cloud-based operating system for the Internet of Things

MindSphere
Of the 30 leading global automakers, 29 use Siemens PLM software
Of the 20 leading aerospace companies, 18 use Siemens PLM software
Forbes

The World's Top Regarded Companies 2017

Trustworthiness
Honesty
Social conduct
Reputation
Performance
Quality

#1 Siemens
Siemens worldwide and in Germany

Revenue worldwide in billions of €

- 83.0

Employees worldwide

- 386,000*

* Includes 9,000 trainees

Share in Germany

- 13%
- 31%

GJ 2017

As of September 30, 2017

© Siemens AG 2018
Siemens worldwide and in Germany

R&D investment worldwide in billions of €

- FY 2017: 5.2
  - Share in Germany: 63%

Sales and administration worldwide in billions of €

- FY 2017: 12.4
  - Share in Germany: 38%

Capital expenditures worldwide in billions of €

- FY 2017: 2.9
  - Share in Germany: 34%
Three key aspects

- Brand
- Business focus
- Simplified governance
A company that serves society
“I will not sell the future for short-term gain.”

Werner von Siemens