

# Partnering for success

Create the right environment so students can do their best learning and reach for the stars **usa.siemens.com/smartschool** 

Our world is changing faster than ever, and the pace of change will only increase. It's a fact of life and an added challenge for K-12 educators. How can we prepare our students for the jobs of tomorrow, when we're less certain of what those jobs will be?

Looking at education differently means looking at our school buildings differently. How can we create the right environments for learning? Yes, we want a school that is healthy, safe, secure, and comfortable; but we also need buildings that are adaptable to changing needs, designed for efficiency, focused on the future, and connected to make that transition possible.

### Your journey to a Smart School: relationships that make a difference

Siemens is committed to making K-12 education succeed for everyone – students, faculty, staff, and their communities. We do it by creating buildings that work better and smarter by forming relationships that support your educational mission and vision.

Your journey to a Smart School starts with smart infrastructure. But what does that mean? It means that we work together to create the best environment for learning, one that is healthy, safe, and comfortable, as well as connected. We look at our partnership as a long-term commitment to supporting your educational mission, creating a plan for your Smart School vision, and cultivating more STEAM learning opportunities. While there's more federal funding from COVID-19 relief and school infrastructure, we can help you navigate this funding, along with eligible use, to create a realistic financial plan to get there—even creating a positive cash flow for your school, so you can invest more in the classroom. Siemens Empower Program is the educational component of our work with you. Through Empower, we enable the ideation and implementation of initiatives that are essential to your mission.

Designed to spark STEAM aspirations and curiosity, Empower includes programs, promotions, and challenges geared to engage, inspire and spark your students.



## **SIEMENS**



 Enable priority projects through guaranteed energy savings

#### How do you create the smartest environment for learning?

There's no one right answer for every school or district. Like our students, every building and community has its own needs. Our deep knowledge and experience working with K-12 schools guides us along this journey.

We start with the foundation – discovering what's most important to address the core levels of technology that support your buildings' most pressing needs. Through this process, we'll learn what your school system needs and what challenges it faces. We'll also complete an assessment of your buildings to determine their current conditions, from IAQ to ventilation strategies to the needed maintenance and upgrades. Then, we'll report back to you our findings on the health of your building(s) and make detailed recommendations based on the latest guidance from the CDC, ASHRAE<sup>®</sup>, and others.

Finally, we'll provide a comprehensive project plan to implement a smart, safe, and healthy school buildings that meet your needs with minimal disruption. We'll back it up with the data to prove it and continue to work with you as a partner to ensure your building is healthy and safe on an ongoing basis.

Once we've established the right foundation, we can broaden your technology portfolio to take full advantage of digitalization, which charts a course toward creating truly resilient, sustainable Smart Schools.

Let's get started on the journey to your Smart School. Contact us or learn more at: usa.siemens.com/smartschool.

#### Sourcewell qualified member

At Siemens, we strive to make business as easy as possible. We have standing contracts with Sourcewell which represents 50,000 members in 12,000 school districts. These contracts satisfy public bid requirements in all 50 states. Using Sourcewell can help expediate your projects, while ensuring the lowest possible pricing

#### Legal Manufacturer

Siemens Industry, Inc. 1000 Deerfield Parkway Buffalo Grove, Illinois 60089-4513 United States of America Telephone: +1 (847) 215-1000 usa.siemens.com/smartschool

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