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# Annual Report 2015

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# **Combined Management Report**



# A.1 Business and economic environment

## A.1.1 The Siemens Group

## A.1.1.1 ORGANIZATION AND BASIS OF PRESENTATION

We are a technology company with core activities in the fields of electrification, automation and digitalization, and activities in nearly all countries of the world. Siemens comprises Siemens AG, a stock corporation under the Federal laws of Germany, as the parent company and its subsidiaries. Our Company is incorporated in Germany, with our corporate headquarters situated in Munich. As of September 30, 2015, Siemens had around 348,000 employees.

Following the organizational changes described in the Annual Report for fiscal 2014, we have the following reportable segments beginning with fiscal 2015: the Divisions **Power and Gas; Wind Power and Renewables; Energy Management; Building Technologies; Mobility; Digital Factory;** and **Process Industries and Drives** as well as the separately managed business **Healthcare**, which together form our Industrial Business. The Division **Financial Services** (SFS) supports the activities of our Industrial Business and also conducts its own business with external customers. As "global entrepreneurs" our Divisions and Healthcare carry business responsibility worldwide, including with regard to their operating results.

Our reportable segments may do business with each other, leading to corresponding orders and revenue. Such orders and revenue are eliminated on the Group level.

#### A.1.1.2 BUSINESS DESCRIPTION

For more information on the portfolio transactions described below, see  $\rightarrow$  note 3 in  $\rightarrow$  B.6 notes to consolidated financial statements.

The Power and Gas Division offers a broad spectrum of products and solutions for generating electricity from fossil fuels and for producing and transporting oil and gas. The portfolio includes gas turbines, steam turbines, generators to be applied to gas or steam power plants, compressors, integrated power plant solutions, and instrumentation and control systems for power generation. Customers are public utilities and independent power producers, companies in engineering, procurement and construction that serve these companies, and companies that generate power for their own consumption. Due to the broad range of its offerings, the Division's revenue mix may vary from reporting period to reporting period depending on the share of revenue attributable to products, solutions and services. Because typical profitability levels differ among these three revenue sources, the revenue mix in a reporting period accordingly affects Division profit for that period. In June 2015, Siemens acquired all shares of Dresser-Rand Group Inc. (Dresser-Rand), a world-leading supplier for the oil and gas industry.

With Dresser-Rand on board, we have a comprehensive portfolio of equipment and capability for the oil and gas industry and a much expanded installed base, allowing us to address the needs of the market with products, solutions and services. In December 2014, Siemens acquired the Rolls-Royce Energy aero-derivative gas turbine and compressor business of Rolls-Royce plc, U.K. (Rolls-Royce). By acquiring Rolls-Royce's small and medium aero-derivative gas turbines business, we closed a technology gap in our extensive gas turbine portfolio.

The **Wind Power and Renewables** Division designs, manufactures and installs wind turbines for onshore and offshore applications. This includes both geared turbines and direct drive turbines. The product portfolio is based on four product platforms, two for each of the onshore and offshore applications. The Division serves a variety of customers, in particular large utilities and independent power producers. Due to the significant offshore business of the Division and its activities in the Northern hemisphere, production and installations are typically higher during spring and summer months because of the more favorable weather and marine conditions during those seasons. The revenue mix of these businesses may vary from reporting period to reporting period depending on the project mix between onshore and offshore projects in the respective period. The Division also includes a minority stake in a hydro power business.

The **Power Generation Services** Division offers comprehensive services for products, solutions and technologies, covering performance enhancements, maintenance services, customer trainings and consulting services for the Divisions Power and Gas and Wind Power and Renewables. Financial results of these two Divisions include the respective financial results of the Power Generation Services Division, which itself is not a reportable segment. Based on the business model, all discussions of the services business for Power and Gas as well as Wind Power and Renewables concern the Power Generation Services Division.

The Energy Management Division offers a wide spectrum of products, systems, solutions, software and services for transmitting and distributing power and for developing intelligent grid infrastructure. The Division's customers include power providers, network operators, industrial companies, infrastructure developers and construction companies. The offerings are used to process and transmit electrical power from the source down to various load points along the power transmission and distribution networks to the power consumers. Our solutions for smart grids enable a bidirectional flow of energy and information, which is required for the integration of more renewable energy sources into conventional power transmission and distribution networks. In addition, the Division's portfolio includes power supply solutions for conventional power plants and renewable energy systems as well as substations for urban and rural distribution networks. We also offer energy-efficient solutions for heavy industry, the oil and gas industry and the process industries. The portfolio is rounded off by solutions and energy storage systems for integrating renewable energy into power grids, together with vertical IT software applications that link energy consumers and producers.

The **Building Technologies** Division is a leading provider of automation technologies and services for safe, secure and efficient buildings and infrastructures throughout their lifecycles. The Division offers products, solutions and services for fire safety, security, building automation, heating, ventilation, air conditioning and energy management. The large customer base is widely dispersed. It includes public and commercial building owners, operators and tenants, building construction general contractors and system houses. Changes in the overall economic environment generally have a delayed effect on the Division's business activities. Particularly in the solutions and service businesses, Building Technologies is affected by changes in the non-residential construction markets with a time lag of two to four quarters.

The **Mobility** Division combines all Siemens businesses in the area of passenger and freight transportation, including rail vehicles, rail automation systems, rail electrification systems, road traffic technology, IT solutions and related services. The Division also provides its customers with consulting, planning, financing, construction, service and operation of turnkey mobility systems. Integrated mobility solutions for networking of different traffic systems round off Mobility's offerings. The principal customers of the Mobility Division are public and state-owned companies in the transportation and logistics sectors. Markets served by Mobility are driven primarily by public spending. Customers usually have multi-year planning and implementation horizons, and their contract tenders therefore tend to be independent of short-term economic trends.

The **Digital Factory** Division offers a range of products and system solutions for automation technologies and industrial controls used in manufacturing industries. The Division is a leading provider of industry software together with a comprehensive product and service portfolio that covers all aspects of "Industrie 4.0" – a German high-tech industrial strategy. The Division supports customers in transforming their traditional companies into digital enterprises, in increasing the flexibility and efficiency of their production processes and in reducing the time to market for new products. The Division's lifecycle services and data-driven services complement its products and system solutions. The Divisions' offerings are geared largely to the manufacturing industry and its major markets such as automotive, aerospace, machine tools and plant installations.

Because demand depends directly on the investment decisions of end customers as well as indirectly on orders from OEMs, a downturn or upswing in the overall economic environment impacts the Division's business results more timely than those of other Siemens businesses.

The Process Industries and Drives Division offers its customers standard products including converters, gears, motors, drives and couplings on the one hand and also customized, application-specific systems and solutions on the other hand. In addition, the Division supplies machine-to-machine communication products and sensors that measure pressure, temperature or flow rate for example. The Division's products, systems and industry-specific solutions as well as end-to-end services are designed to increase productivity, energy efficiency and reliability of machinery and installations, mainly in industries such as oil & gas, shipbuilding, mining, cement, pulp and paper, chemicals, food and beverage, and pharmaceuticals. In addition, the Division sells gears, couplings and drive solutions to other Divisions of the Siemens Group, which use them in rail transport and wind turbines. Demand within the industries served by the Division generally shows a delayed response to changes in the overall economic environment. Even so, the Division is strongly dependent on investment cycles in its key industries. In basic process industries such as oil & gas or mining, these cycles are driven mainly by commodity price fluctuations rather than changes in produced volumes.

Healthcare is one of the world's largest suppliers of technology to the healthcare industry and a leader in medical imaging and laboratory diagnostics. We provide medical technology and software solutions as well as clinical consulting services, supported by a comprehensive training and service portfolio. Therefore, we offer our customers a comprehensive portfolio of medical solutions along the healthcare continuum of care - from prevention and early detection to diagnosis, treatment and follow-up care. Because large portions of our revenue stem from recurring business, our business activities are to a certain extent resilient to short-term economic trends but dependent on regulatory and policy developments around the world. During fiscal 2015, we completed the sale of several businesses, in particular the hearing aid business and the hospital information business. With the beginning of fiscal 2016, Healthcare is strategically reorganized into six newly defined business areas and six regions. The Business Areas are Diagnostic Imaging, Laboratory Diagnostics, Advanced Therapies, Ultrasound, Point of Care Diagnostics and Services.

The **Financial Services (SFS)** Division provides business-tobusiness financial solutions. With specialist financing and technology expertise in the areas of Siemens businesses, SFS supports customer investments with leasing solutions and equipment, project and structured financing. SFS provides capital for Siemens customers as well as other companies and also manages financial risks of Siemens. SFS operates the Corporate Treasury of the Siemens Group, which includes managing liquidity, cash and interest risks as well as certain foreign exchange, credit and commodities risks. Business activities and tasks of Corporate Treasury are reported in the segment information within Reconciliation to Consolidated Financial Statements.

### A.1.1.3 RESEARCH AND DEVELOPMENT

Our research and development (R&D) activities are ultimately geared to developing innovative, sustainable solutions for our customers – and the Siemens businesses – and simultaneously safeguarding our competitiveness. For these reasons, we focus in particular

- on enabling energy supplies that are also economically sustainable;
- > further enhancing efficiency in the generation of renewable and conventional power and minimizing losses during power transmission;
- > finding novel solutions for smart grids and for the storage of energy from renewable sources with irregular availability;
- > promoting the efficient utilization of energy, especially in buildings, industry and transportation, e.g. through highly efficient drives for production facilities or for local and long-distance trains;
- > creating the highly flexible, connected factories of tomorrow using advanced automation and digitalization technologies;
- > turn unstructured data into value-adding information, e.g. when providing services such as preventive maintenance;
- > advancing the integration of medical imaging technology, in vitro diagnostics and IT for medical engineering to support achievement of improved patient outcomes.

Beyond these points of focus, we recognize how important highly sophisticated software solutions are for all the fields of business in which Siemens is active. R&D activities are carried out by our businesses as well as our Corporate Technology (CT) department.

Corporate Technology is both a creative driver of disruptive innovations and a partner to the Siemens businesses. The R&D activities are focused on the company's core activities in the fields of electrification, automation, and digitization. In many research projects, CT works closely with scholars from leading universities and research institutions. These partnerships, along with a close collaboration with start-ups, are an important part of Siemens' open innovation concept, which is designed to make the company even more innovative. In fiscal 2015, we reported research and development expenses of  $\in$ 4.5 billion, compared to  $\in$ 4.0 billion in fiscal 2014. The resulting R&D intensity, defined as the ratio of R&D expenses and revenue, was 5.9%, thus above the R&D intensity of 5.6% in fiscal 2014. As of September 30, 2015, Siemens held approximately 56,200 granted patents worldwide in its continuing operations. As of September 30, 2014, it held approximately 56,100 granted patents. On average, we had 32,100 R&D employees in fiscal 2015.

#### **Research and Development in our businesses**

R&D at the **Power and Gas** Division concentrates on developing products and solutions for enhancing efficiency, flexibility and economy in power generation and in the oil and gas industry. These products and solutions include turbomachinery – primarily high-performance, low-emission gas turbines for single operation or for combined cycle power plants – and compressor solutions for various process industries. The Division's technology initiative started in fiscal 2015 is aimed at intensifying R&D in innovative materials, advanced manufacturing methods and plant optimization. Along with promoting digitalization in overall product lifecycles, Power and Gas is on track preparing for changing energy markets and their increasingly diversified centralized and decentralized structures.

At Siemens' **Wind Power and Renewables** Division, our R&D efforts are focused on innovative products and solutions that allow us to take the lead in performance, improve our competitiveness, and build a stronger business case to present to our customers. This includes finding ways to more intelligently monitor and analyze turbine conditions, and smart diagnostic services. Our R&D efforts also focus on digitalization. At our remote diagnostics center in Brande, Denmark, we collect digital data from nearly 10,000 turbines in more than 30 countries: a total of more than 24 million data sets annually. We use this data to provide value for our customers: in 85% of cases, problems can be corrected and turbines restarted without the need to send out a service team.

The R&D activities of our **Energy Management** Division focus on preparing our portfolio for changes on all voltage levels in the world of electricity. The increasing infeed of renewable energy to power grids requires that those grids become more flexible and efficient, particularly with distributed generation on the rise. The digitalization of future grids will enable intelligent grid operation and data-driven services. Cost-out programs and optimization of our footprint are improving the competitiveness of our product portfolio on global markets. Our innovations are centered on power electronics, digitalization or grid stabilization. The full integration of energy supply systems with process automation is a core portfolio element for industrial applications and infrastructures. R&D work at the **Building Technologies** Division focuses on optimizing comfort, operational and energy efficiency in buildings and infrastructures, protecting against fire and security hazards, and minimizing related risks. We aim to create a portfolio of products and services ranging from the field level to the cloud, based on open standards wherever possible. This includes data-based services for new ways of optimizing energy consumption, easily scalable and reasonably priced services, a new and harmonized system landscape with particularly effective integration of electrical consumption, fire detection and HVAC (heating, ventilation, air conditioning) systems, and a complete range of field-level products tailored specifically to growing markets.

The Mobility Division's R&D strategy addresses customers' demand for maximum availability, high throughput and enhanced passenger experience. Although there is a growing need for mobility worldwide, possibilities for building new roads and railways are limited. Meeting the demand for mobility requires intelligent solutions that make transport more efficient, safe and environmentally friendly. Reflecting this, Mobility's R&D activities strongly emphasize digitalization in developing stateof-the art rail vehicles, automation solutions for rail and road traffic, and rail electrification systems. Most of these goals can be achieved only with intelligent IT solutions such as WLANbased control systems for driverless and conductorless metro train operation, decentralized wayside architecture for rail automation, cloud-based product solutions, or Integrated Mobility Platforms that intelligently network passengers, mobility service providers and traffic management centers.

One of the R&D priorities at the Digital Factory Division is the Digital Enterprise Software Suite. Using Teamcenter software for central data management, the Digital Enterprise Software Suite creates a seamless data connection across the entire value chain - from product design to production planning and set-up all the way to real production and subsequent service. Innovative data services are another field of research: Siemens has already developed an open cloud solution for analyzing large datasets in industry. Data-based services such as predictive maintenance, asset and energy data management can be hosted on this platform. Control of Hybrid Manufacturing is another example. Additive manufacturing (e.g. 3D printing) is combined with subtractive procedures (e.g. milling) in one machine to ensure that components or products with a high degree of individualization can be manufactured quickly and efficiently.

The R&D strategy of the **Process Industries and Drives** Division is focusing on the digitalization of crucial portfolio elements across the complete lifecycle of processing plants. Innovative technologies for sensors, actuators, communications and simulations are prerequisites for end-to-end digitalization and automation and require, for example, consistent engineering, optimized and more efficient processes, and intelligent and predictive service concepts. The Division is also developing technologies for the digital oil field and the electric propeller pod drive. Our gears portfolio will be expanded and gears will be integrated into a digitalized condition monitoring and controlling system while increasing energy efficiency, reducing material costs and further cutting emissions.

The R&D activities of our Healthcare business are directed towards our growth fields in therapy, molecular diagnostics, and services. We want to tap the full potential of imaging solutions in therapy and to establish a closer connection between diagnostics and therapy in cardiology, interventional clinical disciplines, surgery, and radiation oncology. Strategic partnerships are an essential part of our strategy to reach this goal. Expanding our innovation map beyond our established portfolio, and investing in new ideas will help us tap new business fields. As an example, we will drive our activities in the highly dynamic growth field of molecular diagnostics. We will expand our services business beyond product-related services by adding a digital services portfolio and increasing enterprise transformation services to help customers in their transition to value-based care within more and more provider organizations across geographical borders.

## A.1.2 Economic environment

## A.1.2.1 WORLDWIDE ECONOMIC ENVIRONMENT

The global economic outlook deteriorated during fiscal year 2015, particularly for many emerging economies. The main reason for the deceleration in commodity exporting countries is globally weaker demand for raw materials and a further softening of the Chinese economy that suffered from weaker foreign demand, slower investment activity, a correction in real estate markets, and overcapacities in several industries. Additional stress for emerging countries resulted from capital outflows and exchange rates depreciation. Severe recessions have followed in Russia and Brazil, both countries having to deal with additional adverse shocks. A rare exception amongst the emerging economies is India, where the recovery has gained traction.

In the European economies, growth improved slightly in the first half of calendar 2015. Uncertainties stemming from the Greek bailout renegotiations and Greece's snap referendum on the bailout proposal had only minor impact on economic activity outside Greece itself, which is again in a deep recession after the economy started to stabilize last year. The German economy grew a solid 1.7%, with fixed investments expanding even faster at 2.4%.

The U.S. economy experienced a slowdown during the start of the year as a result of a harsh winter and disruptions caused by port strikes. The acceleration in the succeeding quarters showed that the underlying recovery trend was intact, mainly because of strong domestic demand. In particular, fixed investments performed better than the overall economy, although capital expenditures related to oil and gas production declined significantly due to lower oil prices. Strong consumption expenditures were fueled by a steadily improving labor market.

All in all the negative effects outweighed the positive ones, leading to declining worldwide gross domestic product (GDP) forecasts for 2015 in the course of the year, down to 2.5% growth from 3.2% expected in October 2014. Fixed investments are forecast to expand by 2.4% in calendar 2015, down from 4.5% expected in October 2014.

The partly estimated figures presented here for GDP and fixed investments are calculated by Siemens based on an IHS Global Insight report dated October 15, 2015.

## A.1.2.2 MARKET DEVELOPMENT

The markets of the Power and Gas Division remained challenging in fiscal 2015. This was particularly evident in the market for steam turbines where volume shrank substantially year-overyear due including to an ongoing shift from coal-fired to gasfired power generation in the U.S. and emission regulation e.g. in China. Demand in compression markets declined year-overyear. This was due mainly to a fall in capital expenditure for oil and gas upstream applications following the global oil price decline in 2014. In contrast, demand in the gas turbine market grew in fiscal 2015, driven by demand for replacement of aged existing inefficient and inflexible power plants, particularly in the U.S.; energy market reform in Mexico; and rising demand for energy in emerging countries, particularly China and countries in Latin America and the Middle East. The Division's competition consists mainly of two groups: a relatively small number of equipment manufacturers, some with very strong positions in their domestic markets, and on the other hand a large number of engineering, procurement and construction contractors. The gas turbine market is experiencing overcapacity among original equipment manufacturers and engineering, procurement and construction contractors, which is leading to market consolidation.

Markets served by the **Wind Power and Renewables** Division grew moderately in fiscal 2015. Overall growth was driven by the onshore wind power market segment, while the relatively smaller offshore wind power market segment saw a slight decline year-over-year. On a geographic basis, growth was strong in China, which has the largest national wind market in the world, but where market access for foreign manufacturers remains difficult. Policy and regulatory frameworks continue to influence regional wind power markets. For example, the production tax credit remained pertinent for the U.S. market. In Germany, the scheduled expiration of feed-in-tariffs beginning with calendar 2017 for newly build onshore wind power plants fueled demand in fiscal 2015. Market growth also benefited from stronger demand from some emerging countries in the Middle East, in Africa and Latin America. The competitive situation in wind power differs in the two major market segments. In the markets for onshore wind farms, competition is widely dispersed without any one company holding a dominant share of the market. In contrast, markets for offshore wind farms continue to be dominated by a few experienced market players. Consolidation is moving forward in both on- and offshore segments, including exits of smaller players. The key drivers of consolidation are technology challenges and market access challenges, which increase development costs and the importance of risk sharing in offshore wind power.

In fiscal 2015, markets for the Energy Management Division saw demand growth overall. The utilities market, the Division's most important customer segment, showed moderate growth. There was also stronger demand from the chemicals, metals and construction industries year-over-year. Within the chemicals industry, drivers of growth were sustainability and energy efficiency. In the Americas, growth in the chemicals industry benefited from process industries, which showed a trend towards re-industrialization in the U.S. and a build-up of capacities within the region overall. Within the metals markets, demand was held back by continued overcapacities and reduced investment activity, particularly in the region Europe, C.I.S., Africa, Middle East. Construction markets grew in all regions. In contrast, demand in the Division's oil and gas and minerals and mining markets declined year-over-year. The oil and gas industry has significantly reduced capital expenditures due to the global oil price decline. The minerals and mining industry suffers from lower demand for raw materials, mainly driven by the economic slowdown in China, and also by overcapacities and higher extraction costs. Competitors of the Energy Management Division consist mainly of a small number of large multinational companies. International competition is increasing from manufacturers in emerging countries such as China, India and Korea.

Markets for the **Building Technologies** Division grew moderately in fiscal 2015. Growth was driven by rising demand from the U.S. and Asia, despite weaker growth in China. Within the Europe, C.I.S., Africa, Middle East region, markets in the Middle East grew stronger than the region overall. The European market grew modestly with growth in Germany, the U.K., and Scandinavian countries above average. The Division's principal competitors are multinational companies. Its solutions and services business also competes with system integrators and small local companies. The Division faces continuing price pressure, particularly in its solutions business, due to strong competition from system houses and some larger competitors.

Markets for the **Mobility** Division grew moderately in fiscal 2015, with all regions contributing to growth. Market development in the Europe, C.I.S., Africa, Middle East region was characterized by continuous investment and awards of large orders. This was particularly evident in Germany, the U.K. and Russia. Demand in the Middle East and in Africa was mainly driven by turnkey and rail infrastructure projects. In the Americas region, growth continued to benefit from demand for passenger locomotives and urban transport products in the U.S. Chinese markets saw ongoing investments in high-speed trains, urban transport and rail infrastructure. The Division's principal competitors are multinational companies. Consolidation among Mobility's competitors is continuing.

In fiscal 2015, markets for the Digital Factory Division grew in all regions. Markets in Asia, Australia grew more strongly than in other regions but growth dynamics lost momentum significantly compared to fiscal 2014, particularly in China. While growth in Europe accelerated somewhat year-over-year, markets in the Americas showed a mixed picture: In the U.S. demand from consumer-oriented manufacturing industries was strong, whereas factory automation investment slowed down in countries affected by reduced global demand for export commodities including oil and gas. Within the Division's customer seqments, markets for the manufacturing and machine building industries grew slightly overall in fiscal 2015, with decelerating growth during the course of the fiscal year. A slow-down in growth was particularly evident in the global automotive industry, which showed strong growth at the beginning of the fiscal year but started to cut investments due to lower demand for cars in emerging countries. The competition for Digital Factory's business activities can be grouped into two categories: multinational companies that offer a relatively broad portfolio and companies that are active only in certain geographic or product markets.

Markets served by the **Process Industries and Drives** Division grew slightly in fiscal 2015. While all regions contributed to growth and growth rates in Europe, C.I.S., Africa, Middle East were lower than in the Americas and Asia, Australia, growth rates in the latter two regions came in below the levels in prior years. Within the Division's main industries, demand from the chemicals, food and beverage, and pharmaceuticals industries grew year-over-year. This growth was largely offset by lower demand from the oil and gas and the mining industries. Competitors of the Division's business activities can be grouped into two categories: multinational companies that offer a relatively broad portfolio and companies that are active only in certain geographic or product markets. Consolidation is taking place mostly in particular market segments and not across the broad base of the Division's portfolio. Consolidation in solution-driven markets is going in the direction of in-depth niche market expertise, whereas consolidation of the product-driven market follows the line of convergence. Most major competitors have established global bases for their businesses. In addition, the competition has become increasingly focused on technological improvements and cost position.

In fiscal 2015, markets served by Healthcare continued to grow. Growth was again driven by emerging markets, which continued to build up their healthcare infrastructures and expand access to modern medical technology for their growing populations. Market development in industrialized countries remained weak, impacted by healthcare reforms and budgetary constraints. Healthcare's imaging customers saw growing demand for diagnostic imaging procedures but also experienced increasing public pressure to slow the growth of healthcare costs. Growth in the large Chinese imaging market was weak compared to prior years. Together with market entries of local vendors this led to increased price pressure. Within the markets for clinical products, demand in the low-end product segment in emerging markets was the main growth driver, while demand in industrialized countries remained stable year-overyear. Within emerging economies, the market for clinical products increasingly includes incentives for local production, particularly in China, Brazil and Russia. Growth in in-vitro diagnostics markets is benefiting from increasing test volumes as populations are aging. Overall, demand for in-vitro diagnostics solutions from emerging markets, particularly China, grew faster than markets in industrialized countries. For the healthcare market as a whole, the trend towards consolidation continues. Competition among the leading companies is strong, including with respect to price.

# A.2 Financial performance system

## A.2.1 Overview

Within One Siemens, we have established a financial framework – for revenue growth, for profitability and capital efficiency, for our capital structure, and for our dividend policy. Beginning with fiscal 2015 we modified our financial framework in the course of organizational changes and due to our new strategy "Vision 2020", as described in the **ANNUAL REPORT** FOR FISCAL 2014.

## A.2.2 Revenue growth

Within the framework of One Siemens, we aim to grow our revenue faster than the average weighted revenue growth of our most relevant competitors. Our primary measure for managing and controlling our revenue growth is comparable growth, which excludes currency translation and portfolio effects.

## A.2.3 Profitability and capital efficiency

Within the framework of One Siemens, we aim to achieve margins through the entire business cycle that are comparable to those of our relevant competitors. Therefore, we have defined profit margin ranges for our Industrial Business, which are based on the profit margins of the respective relevant competitors.

## Profit margin ranges

11 - 15% 5 - 8% 7 - 10% 8 - 11%
7 – 10%
0 110/
0 - 11%
6 - 9%
14 – 20%
8 - 12%
15 – 19%
15 – 20%

In line with common practice in the financial services business, our financial indicator for measuring capital efficiency at Financial Services (SFS) is return on equity after tax, or ROE (after tax). ROE is defined as SFS' profit after tax, divided by the Divisions' average allocated equity.

For purposes of managing and controlling profitability at the Group level, we use net income as our primary measure. This measure is the main driver of basic earnings per share (EPS) from net income, which we use in communication to the capital markets.

To emphasize and evaluate our continuous efforts to improve productivity, we incorporated a measure called total cost productivity into our One Siemens framework. We define this measure as the ratio of cost savings from defined productivity improvement measures to the aggregate of functional costs for the Siemens Group. We aim to achieve an annual value of 3% to 5% for Total cost productivity.

Within the framework of One Siemens, we seek to work profitably and as efficiently as possible with the capital provided by our shareholders and lenders. For purposes of managing and controlling our capital efficiency, we use return on capital employed, or ROCE, as our primary measure. We aim to achieve a range of 15% to 20%.

## A.2.4 Capital structure

Sustainable revenue and profit development is supported by a healthy capital structure. Accordingly, a key consideration within the framework of One Siemens is to maintain ready access to the capital markets through various debt products and preserve our ability to repay and service our debt obligations over time. Our primary measure for managing and controlling our capital structure is the ratio of industrial net debt to EBITDA. This financial measure indicates the approximate amount of time in years that would be needed to cover industrial net debt through income from continuing operations, without taking into account interest, taxes, depreciation and amortization. We aim to achieve a ratio of up to 1.0.

## A.2.5 Dividend

We intend to continue providing an attractive return to our shareholders. Therefore, we intend to realize a dividend payout range, of 40% to 60% of net income, which we may adjust for this purpose to exclude selected exceptional non-cash effects. As in the past, we intend to fund the dividend payout from Free cash flow.

At the Annual Shareholders' Meeting, the Managing Board, in agreement with the Supervisory Board, will submit the following proposal to allocate the unappropriated net income of Siemens AG for the fiscal year 2015: to distribute a dividend of  $\in$  3.50 on each share of no par value entitled to the dividend for fiscal year 2015 existing at the date of the Annual Shareholders' Meeting, with the remaining amount to be carried forward. Payment of the proposed dividend is contingent upon approval by Siemens shareholders at the Annual Shareholders' Meeting on January 26, 2016. The prior-year dividend was  $\in$  3.30 per share.

The proposed dividend of  $\in$ 3.50 per share for fiscal 2015 represents a total payout of  $\in$ 2.8 billion based on the estimated number of shares entitled to dividend at the date of the Annual Shareholders' Meeting. Based on net income of  $\in$ 7.4 billion for fiscal 2015, the dividend payout percentage is 38%.

## A.2.6 Calculation of return on capital employed

### Calculation of ROCE

		Fiscal year
(in millions of €)	2015	2014
Net income	7,380	5,507
Less: Other interest expenses/income, net <sup>1</sup>	(662)	(606)
Plus: SFS Other interest expenses/income	746	630
Plus: Net interest expenses from post-employment benefits	263	295
Less: Interest adjustments (discontinued operations)	_	1
Less: Taxes on interest adjustments (tax rate (flat) 30%)	(104)	(96)
(I) Income before interest after tax	7,623	5,732
(II) Average capital employed	38,833	33,238
(I)/(II) ROCE	19.6%	17.2%

 Item Other interest expenses/income, net primarily consists of interest relating to corporate debt, and related hedging activities, as well as interest income on corporate assets. Average capital employed for a fiscal year is determined as a five-point average in capital employed of the respective quarters, starting with the capital employed as of September 30 of the previous fiscal year.

#### Calculation of capital employed

Total equity	
Plus: Long-term debt	
Plus: Short-term debt and current maturities of long-term del	ot
Less: Cash and cash equivalents	
Less: Current available-for-sale financial assets	
Plus: Post-employment benefits	
Less: SFS Debt	
Less: Fair value hedge accounting adjustment	
Plus: Adjustments from assets classified as held for disposal a liabilities associated with assets classified as held for disposal	
Capital employed (continuing and discontinued operation	ıs)

Beginning with fiscal 2016, deferred taxes on actuarial gains and losses within equity will be eliminated in the calculation of capital employed. By making this adjustment, we treat actuarial gains and losses consistently in the ROCE calculation.

# A.3 Results of operations

## A.3.1 Orders and revenue by region

The increase in orders and revenue year-over-year was due mostly to favorable currency translation effects that added six percentage points to volume development. The resulting ratio of orders to revenue (book-to-bill) for Siemens in fiscal 2015 was 1.09, again well above 1. The order backlog (defined as the sum of order backlogs of the Industrial Business) was €110 billion as of September 30, 2015.

#### Orders (location of customer)

		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp.
Europe, C.I.S., Africa, Middle East	42,539	41,259	3%	1%
therein: Germany	11,991	10,910	10%	10%
Americas	24,769	20,619	20%	5%
therein: U.S.	17,357	14,613	19%	(1)%
Asia, Australia	15,033	15,779	(5)%	(14)%
therein: China	6,623	6,605	0%	(12)%
Siemens	82,340	77,657	6%	(1)%
therein: emerging markets	29,769	27,345	9%	2%

Reported orders related to external customers in the region Europe, C.I.S., Africa, Middle East increased moderately, as substantial growth in Mobility, including among others a €1.7 billion order in Germany, and in Power and Gas, more than offset a sharp decline in Wind Power and Renewables due to a lower volume of large orders. Key growth drivers in the Americas included Power and Gas and Energy Management, both with a strong increase due to a higher volume of large orders in the region, and Healthcare which reported substantial growth in the U.S. Orders declined in the region Asia, Australia due mainly to a lower volume from large orders in Power and Gas and in Mobility that could only be partially offset by growth in Wind Power and Renewables, Energy Management, and in Digital Factory. The development in China showed a similar pattern, with a sharp order decline in Mobility offset by growth in the three Divisions just mentioned.

#### **Revenue** (location of customer)

		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp.
Europe, C.I.S., Africa, Middle East	38,799	38,449	1%	(2)%
therein: Germany	11,244	10,781	4%	4%
Americas	21,702	18,494	17%	1%
therein: U.S.	15,263	12,647	21%	1%
Asia, Australia	15,135	14,283	6%	(4)%
therein: China	6,938	6,405	8%	(4)%
Siemens	75,636	71,227	6%	(1)%
therein: emerging markets	25,285	24,146	5%	(3)%

As expected, given our complex business environment in fiscal 2015, organic revenue was flat year-over-year, including a mixed picture for our industrial businesses. Reported revenue related to external customers in Europe, C.I.S., Africa, Middle East came in near the prior-year level, as growth in Energy Management and in Healthcare offset declines in Mobility and in Power and Gas. Moderate revenue growth in Germany was driven by a sharp increase in Wind Power and Renewables resulting from the continuing execution of large offshore contracts won in prior periods. In the Americas, revenue came in higher year-over-year, driven by double-digit increases in the U.S. across our industrial businesses, due mainly to currency translation tailwinds. The major contributions to growth in the U.S. as well as in the region came from Healthcare and Power and Gas. Revenue growth in Asia, Australia resulted mainly from solid increases in Digital Factory, Mobility and Healthcare that more than offset declines in Power and Gas and Wind Power and Renewables. Growth in China included nearly all of our industrial businesses, due in part to positive currency translation effects, while revenue in Power and Gas decreased substantially.

## A.3.2 Segment information analysis

		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp
Orders	15,666	13,996	12%	(1)%
Revenue	13,193	12,720	4%	(11)%
Profit	1,426	2,215	(36)%	
Profit margin	10.8%	17.4%		

## A.3.2.1 POWER AND GAS

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Revenue and orders benefited significantly from currency translation and portfolio effects. Dresser-Rand and the Rolls-Royce Energy aero-derivative gas turbine and compressor business, which were both acquired in fiscal 2015, contributed eight and ten percentage points to order and revenue development, respectively. Orders were almost on the level of the prior year on a comparable basis, as a decline in the solutions business, due to a lower volume from large orders, was almost offset by order growth in other businesses. The regional picture was mixed; order intake increased in Europe, C.I.S., Africa, Middle East and the Americas and declined in Asia, Australia. Revenue was down significantly on a comparable basis, due mainly to declines in the large gas turbine and solutions businesses. On a regional basis, revenue increased in the Americas and declined in the other two reporting regions. Profit was down substantially year-over-year, due mainly to lower margins, particularly in the large gas turbine business, severance charges of €192 million, charges of €106 million related to a project which incurred higher costs for materials and from customer delays, and higher R&D and selling expenses related in part to the acquisitions mentioned above. For comparison, the prior year benefited from a €73 million gain on the sale of the Division's turbo fan business and a positive €72 million effect from a successful project completion in the turnkey business. The Division continues to face challenges in an increasingly competitive market for large gas turbines. Beginning with fiscal 2016, the Division includes the E-Houses and Modules business segment that was previously included within the Process Industries and Drives Division. If this change had already been effective in fiscal 2015, profit margin for Power and Gas would have been 10.5%.

### A.3.2.2 WIND POWER AND RENEWABLES

		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp.
Orders	6,136	7,759	(21)%	(26)%
Revenue	5,660	5,567	2%	(3)%
Profit	160	6	>200%	
Profit margin	2.8%	0.1%		

Order intake was down year-over-year, due mainly to a sharply lower volume of large orders, particularly in the offshore business, which for Siemens means primarily in Europe. Asia, Australia showed strong growth from a small base. Revenue was down on a comparable basis, as increases in the offshore and service businesses were more than offset by a decline in the onshore business. On a regional basis, an increase in the Americas was more than offset by declines in the two other reporting regions. Profit was up sharply compared to fiscal 2014, when the Division recorded charges of €272 million for inspecting and replacing main bearings in onshore wind turbines and for repairing offshore and onshore wind blades. In the current year, profit development was held back by reduced margins in the offshore business due partly to increased competition and expenses for ramping up commercial-scale production of turbine offerings.

#### A.3.2.3 ENERGY MANAGEMENT

		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp.
Orders	12,956	11,210	16%	9%
Revenue	11,922	10,708	11%	5%
Profit	570	(86)	n/a	
Profit margin	4.8%	(0.8)%		

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Orders and revenue were higher in all businesses, in particular in the solutions, transformer and low voltage businesses. Benefiting from currency translation effects, all reporting regions showed order and revenue growth, in particular the Americas region. The major factor in the profit improvement year-overyear was sharply lower charges related to project execution. In addition, margins in the solutions business improved significantly year-over-year, including a lower share of projects with low or negligible margins. The Division recorded €88 million in severance charges in fiscal 2015. In fiscal 2014, the Division took charges totaling €298 million related to two high voltage direct current (HVDC) transmission line projects in Canada. It also recorded charges of €240 million in fiscal 2014 primarily related to grid connections to offshore wind-farms in the North Sea, which were handed over to the customer in fiscal 2015.

## A.3.2.4 BUILDING TECHNOLOGIES

		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp.
Orders	6,099	5,587	9%	2%
Revenue	5,999	5,569	8%	1%
Profit	553	511	8%	
Profit margin	9.2%	9.2%		

Due largely to positive currency translation effects, orders and revenue for Building Technologies grew in all regions, particularly the Americas and Asia, Australia. The Division further increased its productivity and continued to improve its business mix to include a larger share of higher-margin product and service businesses year-over-year. These factors contributed to a clear increase in profit and the Division kept its profitability stable year-over-year despite impacts from a substantial appreciation of the Swiss franc early in the second quarter of the fiscal year and €24 million in severance charges.

## A.3.2.5 MOBILITY

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		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp.
Orders	10,262	9,280	11%	6%
Revenue	7,508	7,249	4%	(1)%
Profit	588	532	11%	
Profit margin	7.8%	7.3%		

Mobility again won a number of large orders, driving order growth year-over-year. Contract wins in fiscal 2015 included an order worth €1.7 billion for regional trains and maintenance in Germany and a €1.6 billion long-term order for maintenance in Russia. For comparison, large orders in fiscal 2014 included a contract worth €1.6 billion for two driverless subway-lines in Saudi Arabia. Revenue for Mobility grew moderately compared to the prior fiscal year. The Division's rail infrastructure and turnkey project businesses increased revenue year-over-year in every quarter. In contrast, the Division's rolling stock businesses generated lower revenue in the second half of fiscal 2015 due to timing of large rail projects following completion of older projects while new large projects are beginning to ramp up. This held back full-year revenue development for Mobility overall. On a geographic basis, revenue growth was strongest in Asia, Australia. Revenue and order development benefited strongly from currency translation effects. In fiscal 2015, Mobility continued its solid project execution. Profit for the Division rose significantly year-over-year, despite €68 million in severance charges. The profit improvement was driven by a more favorable business mix compared to fiscal 2014, particularly including a higher share from the rail infrastructure business. For comparison, profit in the prior fiscal year benefited from a €55 million net effect from the release of accruals related to the "Siemens 2014" program.

## A.3.2.6 DIGITAL FACTORY

		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp.
Orders	10,014	9,233	8%	3%
Revenue	9,956	9,201	8%	3%
Profit	1,738	1,681	3%	
Profit margin	17.5%	18.3%		

The softening market environment for production equipment, particularly including the industrial deceleration in China during fiscal 2015, limited growth opportunities for Digital Factory's high-margin factory automation business, which reported flat revenue and orders on a comparable basis. Conditions were more favorable for the Division's software and motion control businesses, which delivered clear comparable growth in both revenue and orders. On a regional basis, orders and revenue increased in all three reporting regions, led by Asia, Australia and the Americas, due largely to positive currency translation effects. Despite currency tailwinds, profitability was held back by the less favorable revenue mix and higher expenses for R&D and selling targeted at future growth. In addition, Division profit included €54 million in severance charges for the fiscal year. Beginning with fiscal 2016, the Division includes the geared motors segment that was previously reported in the Process Industries and Drives Division. In addition, minor business activities of the Division were bundled centrally and are reported within Corporate Items. If these changes had already been effective in fiscal 2015, profit margin would have been 16.9%.

A.3.2.7 PROCESS INDUSTRIES AND DRIVES

		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp
Orders	9,337	9,968	(6)%	(10)%
Revenue	9,894	9,645	3%	(3)%
Profit	536	773	(31)%	
Profit margin	5.4%	8.0%		

The weak market environment for process industries in fiscal 2015 was particularly evident in commodity-related markets and those influenced by low oil prices. As a result, the Division saw a sharp decrease in orders in its oil&gas and marine business and a moderate order decline in its large drives business, due mainly to a lower volume from large orders. Reported revenue increased in nearly all businesses, driven by currency translation effects. In the Division's largest business, large drives, revenue was flat and comparable revenue decreased moderately. On a regional basis, the order decline was due largely to a double-digit decrease in Europe, C.I.S., Africa, Middle East and lower orders in Asia, Australia. Reported revenue increased in all three regions, however, in the Americas and in Asia, Australia growth was driven by favorable currency translation effects. Despite currency tailwinds, fiscal 2015 profit margin declined, due in part to ongoing operational challenges in the large drives and the oil&gas and marine businesses. In addition, profitability was held back by a warranty charge of €96 million in the large drives business and €74 million in severance charges for the Division overall. Beginning with fiscal 2016, parts of the Division's business activities are reported within other Divisions, as previously described for the Power and Gas and the Digital Factory Division. If these changes had already been effective in fiscal 2015, profit margin would have been 6.1%.

## A.3.2.8 HEALTHCARE

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		Fiscal year		% Change
(in millions of €)	2015	2014	Actual	Comp.
Orders	13,349	12,126	10%	3%
Revenue	12,930	11,736	10%	3%
Profit	2,184	2,072	5%	
Profit margin	16.9%	17.7%		

All businesses posted order and revenue growth, with the largest increase coming from the imaging and therapy systems business. All regions contributed to volume growth and benefited from currency translation effects, most notably in the Americas. Profit growth was driven mainly by the imaging and therapy systems business and benefited from currency tailwinds mainly due to the greater strength of the US\$ compared to fiscal 2014. In fiscal 2015, Healthcare recorded  $\in 62$  million in severance charges and a  $\in 64$  million gain from the divestment of the microbiology business. For comparison, profit in fiscal 2014 included a  $\in 66$  million positive effect related to the sale of a particle therapy installation in Germany.

## A.3.2.9 FINANCIAL SERVICES (SFS)

		Fiscal year
(in millions of €)	2015	2014
Income before income taxes	600	466
ROE (after taxes)	20.9%	18.1%
		Sep 30,
(in millions of €)	2015	2014
Total assets	24,970	21,970

SFS recorded a higher income contribution from the equity business, primarily relating to a net gain in connection with the sale of renewable energy projects. Higher interest results associated with growth in total assets were largely offset by a higher level of credit hits related mainly to business in China. Despite substantial early terminations of financings, total assets have increased since the end of fiscal 2014, including positive currency translation effects.

## A.3.2.10 RECONCILIATION TO CONSOLIDATED FINANCIAL STATEMENTS

#### Profit

		Fiscal year
(in millions of €)	2015	2014
Centrally managed portfolio activities	714	280
Siemens Real Estate	205	242
Corporate items	(709)	(446)
Centrally carried pension expense	(440)	(393)
Amortization of intangible assets acquired in business combinations	(543)	(498)
Eliminations, Corporate Treasury and other reconciling items	(366)	(48)
Reconciliation to Consolidated Financial Statements	(1,138)	(862)

Centrally managed portfolio activities (CMPA) included a gain of €1.4 billion on the disposal of Siemens' stake in BSH Bosch und Siemens Hausgeräte GmbH (BSH). This was partly offset by an equity investment loss of €275 million related to Unify Holdings B.V. (Unify), an impairment of €138 million related to Siemens' stake in Primetals Technologies Ltd. and losses from other businesses. For comparison, fiscal 2014 included equity investment income from BSH. As in the past, income from Siemens Real Estate continues to be highly dependent on disposals of real estate. In fiscal 2015, the disposals of real estate were lower than in the prior-year.

Corporate items were influenced by a number of items, including €196 million in severance charges for corporate reorganization of support functions.

The change in Eliminations, Corporate Treasury and other reconciling items included primarily negative effects related to the change in fair value of interest rate derivatives.

## A.3.3 Income

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		Fiscal year	% Change
(in millions of €, earnings per share in €)	2015	2014	
Power and Gas	1,426	2,215	(36)%
Wind Power and Renewables	160	6	>200%
Energy Management	570	(86)	n/a
Building Technologies	553	511	8%
Mobility	588	532	11%
Digital Factory	1,738	1,681	3%
Process Industries and Drives	536	773	(31)%
Healthcare	2,184	2,072	5%
Industrial Business	7,755	7,703	1%
Profit margin Industrial Business	10.1%	10.6%	
Financial Services (SFS)	600	466	29%
Reconciliation to Consolidated Financial Statements	(1,138)	(862)	(32)%
Income from continuing operations before income taxes	7,218	7,306	(1)%
Income tax expenses	(1,869)	(2,014)	7%
Income from continuing operations	5,349	5,292	1%
Income from discontinued operations, net of income taxes	2,031	215	>200%
Net income	7,380	5,507	34%
Basic earnings per share	8.84	6.37	39%
ROCE	19.6%	17.2%	

As a result of the development described for the segments, Income from continuing operations before income taxes decreased 1%. This amount also included higher expenses – as planned – for selling and research and development, primarily at Power and Gas and to a lesser degree at Digital Factory and Healthcare. Severance charges for continuing operations were €804 million, of which €566 million were in the Industrial Business. The tax rate of 26% was lower than in the prior year, due mainly to the disposition of the stake in BSH, which was mostly tax-free. For this reason, Income from continuing operations increased 1%. Income from discontinued operations, net of income taxes, primarily included gains from the disposal of the hearing aid and hospital information businesses, totaling  $\in$ 1.7 billion and  $\in$ 0.2 billion, respectively.

The increase in **Basic earnings per share** benefited substantially from the disposal gains mentioned above. The percentage increase was higher than for Net income due mainly to share buybacks which reduced the number of average shares outstanding.

Despite a significant increase in average capital employed with the acquisitions at Power and Gas, **ROCE** rose due to the disposal gains and was at the upper end of our target range.

# A.4 Net assets position

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Total assets	120,348	104,879	15
Total non-current assets	68,906	56,803	219
Other assets	1,094	945	16
Deferred tax assets	2,591	3,334	(22)
Other financial assets	20,821	18,416	13
Investments accounted for using the equity method	2,947	2,127	39
Property, plant and equipment	10,210	9,638	6
Other intangible assets	8,077	4,560	75
Goodwill	23,166	17,783	30
otal current assets	51,442	48,076	2
Assets classified as held for disposal	122	3,935	(97)
Other current assets	1,151	1,290	(11)
Current income tax assets	644	577	12
Inventories	17,253	15,100	14
Other current financial assets	5,157	3,710	39
Trade and other receivables	15,982	14,526	10
Available-for-sale financial assets	1,175	925	27
Cash and cash equivalents	9,957	8,013	24
in millions of €)	2015	2014	
		Sep 30,	% Chan

Our total assets in fiscal 2015 were influenced by positive currency translation effects of  $\in$  3.6 billion, led by the U.S. dollar.

In fiscal 2015, the acquisitions of Dresser-Rand and Rolls-Royce Energy aero-derivative gas turbine and compressor business were the major factors related to the increases in **goodwill** and **other intangible assets** with a total amount of  $\leq 4.5$  billion and  $\leq 3.7$  billion, respectively, and the largest factors related to the increase in **inventories** and **trade and other receivables** with a total amount of  $\leq 1.0$  billion and  $\leq 0.6$  billion, respectively. Apart from these acquisitions, the increase in **inventories** was also driven by a substantial build-up in other businesses from the Power and Gas and in the Mobility Divisions, while the Wind Power and Renewables Division contributed significantly to the increase in **trade and other receivables**. Higher loans receivable driven by asset growth at SFS in fiscal 2015 resulted in the increases in **other current financial assets** and in **other financial assets**.

Mainly the following transactions led to the decrease in **assets classified as held for disposal**: Completion of the contribution of the metals technologies business into a joint venture with Mitsubishi-Hitachi Metals Machinery Inc. (the new investment in Primetals Technologies Ltd. is recognized as investments accounted for using the equity method); completion of the sale of our 50% stake in the joint venture BSH to Robert Bosch GmbH and completion of the sale of the hospital information business to Cerner Corp.

# A.5 Financial position

## A.5.1 Capital structure

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Our capital structure developed as follows:

		Sep 30,	% Change
(in millions of €)	2015	2014	
Short-term debt and current maturities of long-term debt	2,979	1,620	84%
Trade payables	7,774	7,594	2%
Other current financial liabilities	2,085	1,717	21%
Current provisions	4,489	4,354	3%
Current income tax liabilities	1,828	1,762	4%
Other current liabilities	20,368	17,954	13%
Liabilities associated with assets classified as held for disposal	39	1,597	(98)%
Total current liabilities	39,562	36,598	8%
Long-term debt	26,682	19,326	38%
Post-employment benefits	9,811	9,324	5%
Deferred tax liabilities	609	552	10%
Provisions	4,865	4,071	20%
Other financial liabilities	1,466	1,620	(9)%
Other liabilities	2,297	1,874	23%
Total non-current liabilities	45,730	36,767	24%
Total liabilities	85,292	73,365	16%
Debt ratio	71%	70%	
Total equity attributable to shareholders of Siemens AG	34,474	30,954	11%
Equity ratio	29%	30%	
Non-controlling interests	581	560	4%
Total liabilities and equity	120,348	104,879	15%

The classification of US\$ 500 million long-term fixed-rate instruments as current maturity and the issuance of commercial paper were the main factors for the increase in **short-term debt and current maturities of long-term debt**.

The project business of the Divisions Power and Gas, including additions related to the acquisitions of Dresser-Rand and Rolls-Royce Energy aero-derivative gas turbine and compressor business, and Wind Power and Renewables was the main factor for an increase in higher billings in excess of costs and estimated earnings on uncompleted contracts and related advances, which drove mainly the increase in **other current liabilities**.

The contribution of the metals technologies business into a joint venture with Mitsubishi-Hitachi Metals Machinery Inc. led mainly to the decrease in **liabilities associated with assets classified as held for disposal**.

The issuance of instruments totaling US\$7.75 billion in six tranches with different maturities up to 30 years was the main factor for the increase in **long-term debt**.

The main factors relating to the increase in **total equity attributable to shareholders of Siemens AG** were  $\notin$ 7.3 billion in net income attributable to shareholders of Siemens AG and  $\notin$ 1.0 billion in other comprehensive income, net of income taxes. This increase was partly offset by dividend payments of  $\notin$ 2.7 billion (paid for fiscal 2014) and the repurchase of 29,419,671 treasury shares at an average costs per share of  $\notin$ 91.89, totaling  $\notin$ 2.7 billion (including incidental transaction charges).

#### **Post-employment benefits**

The funded status of our defined benefit plans – meaning defined benefit obligation (DBO) less fair value of plan assets – showed an underfunding of  $\notin$  9.5 billion (September 30, 2014:

€9.1 billion). Within these figures, the underfunding for pension benefit plans amounted to €9.0 billion (September 30, 2014: €8.5 billion) and the underfunding of other post-employment benefit plans amounted to €0.5 billion (September 30, 2014: €0.5 billion).

### Capital structure ratio

Our capital structure ratio as of September 30, 2015 increased to 0.6 from 0.1 a year earlier, which is within our target ratio of up to 1.0. The change was due to the increase in industrial net debt compared to the prior year, reflecting the abovementioned issuance of long-term debt and the impact of our share buybacks.

After the end of fiscal 2015 we repurchased additional 2,370,869 treasury shares. We thus completed the share buyback program in October 2015 with a total volume of  $\leq$ 4.0 billion and an average costs per share of  $\leq$ 92.75 (including incidental transaction charges).

## Debt and credit facilities

As of September 30, 2015 we recorded, in total,  $\notin$ 26.0 billion in notes and bonds (maturing until 2066),  $\notin$ 1.8 billion in loans from banks (maturing until 2023),  $\notin$ 1.8 billion in other financial indebtedness (maturing until 2027), primarily consisting of US\$-commercial paper, and  $\notin$ 0.1 billion in obligations under finance leases. Notes, bonds and loans from banks were issued mainly in Euro and U.S. dollar, and to a lower extent in British pound.

In order to optimize the Company's position with regard to interest income and interest expense, and to manage the associated interest rate risk relating to the Group excluding SFS' business, we use derivative financial instruments under a portfolio-based approach to manage interest risk actively relative to a benchmark. The interest rate management relating to the SFS business is managed separately, considering the term structure of SFS' financial assets and liabilities on a portfolio basis. We have three credit facilities at our disposal for general corporate purposes. These credit facilities amounted to  $\notin$ 7.1 billion and were unused as of September 30, 2015.

For further information about our debt see  $\rightarrow$  Note 15 in  $\rightarrow$  B.6 Notes to consolidated financial statements. For further information about functions and objectives of the financial management see  $\rightarrow$  Note 24 in  $\rightarrow$  B.6 Notes to consolidated financial statements.

## **Off-balance-sheet commitments**

As of September 30, 2015 the undiscounted amount of maximum potential future payments related to credit guarantees, guarantees of third-party performance and HERKULES obligations amounted to  $\notin$  4.2 billion (September 30, 2014:  $\notin$  4.3 billion).

Other commitments, including indemnifications issued in connection with dispositions of businesses, amounted to  $\leq 1.9$  billion (September 30, 2014:  $\leq 1.3$  billion) to the extent future claims are not considered remote. The increase in other commitments related mainly to transactions closed in fiscal 2015.

Future payment obligations under non-cancellable operating leases amounted to  $\in$  3.4 billion (September 30, 2014:  $\in$  3.2 billion).

Irrevocable loan commitments amounted to  $\notin$ 3.6 billion (September 30, 2014:  $\notin$ 3.4 billion). A considerable portion of these commitments resulted from asset-based lending transactions, meaning that the respective loans can be drawn only after the borrower has provided sufficient collateral.

## A.5.2 Cash flows

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	Fiscal year
(in millions of €)	2015
Cash flows from operating activities	
Net income	7,380
Change in operating net working capital	(936
Other reconciling items to cash flows from operating activities – continuing operations	437
Cash flows from operating activities – continuing operations	6,881
Cash flows from operating activities – discontinued operations	(270
Cash flows from operating activities – continuing and discontinued operations	6,612
Cash flows from investing activities	
Additions to intangible assets and property, plant and equipment	(1,897
Acquisitions of businesses, net of cash acquired	(8,254
Change in receivables from financing activities of SFS	(1,667
Other purchases of assets	(1,467
Other disposals of assets	4,570
Cash flows from investing activities – continuing operations	(8,716
Cash flows from investing activities – discontinued operations	2,889
Cash flows from investing activities – continuing and discontinued operations	(5,827
Cash flows from financing activities	
Purchase of treasury shares	(2,700
Issuance of long-term debt	7,213
Repayment of long-term debt (including current maturities of long-term debt)	(354
Change in short-term debt and other financing activities	351
Interest paid	(596
Dividends paid to shareholders of Siemens AG	(2,728
Other cash flows from financing activities – continuing operations	(135
Cash flows from financing activities – continuing operations	1,051
Cash flows from financing activities – discontinued operations	5
Cash flows from financing activities – continuing and discontinued operations	1,056

The conversion of profit into **cash inflows from operating activities** was mainly driven by Healthcare as well as the Digital Factory and Power and Gas Divisions.

The cash outflows due to the **build-up of operating net working capital** were primarily driven by the Mobility Division, due mainly to an increase in the line item inventories. Significant cash inflows in the Power and Gas and in Wind Power and Renewables Divisions related to increases in the line item billings in excess of costs and estimated earnings on uncompleted contract and related advances. These cash inflows were offset in the Power and Gas Division particularly by an increase in the line item inventories and in the Wind Power and Renewables Division particularly by an increase in the line item trade and other receivables.

The cash outflows for **acquisitions of businesses**, **net of cash acquired**, primarily included payments totaling €6.8 billion related to the acquisition of Dresser-Rand and  $\leq$ 1.3 billion related to the acquisition of Rolls-Royce Energy aero-derivative gas turbine and compressor business.

The cash outflows for **other purchases of assets** primarily included additions of assets eligible as central-bank-collateral and additional funding to Unify.

The cash inflows from **other disposals of assets** included  $\notin$  2.8 billion from the sale of Siemens' stake in BSH, disposals from above-mentioned eligible collateral, proceeds from the sale of businesses and real estate disposals at SRE.

The cash inflows from **investing activities** – **discontinued operations** – included  $\in$ 1.9 billion from the sale of the hearing aid business and  $\in$ 1.2 billion from the sale of the hospital information business.

The change in short-term debt and other financing activities included the net proceeds from the issuance of commercial paper, partly offset by cash outflows related to the settlement of financial derivatives used to hedge currency exposure in our financing activities.

We report Free cash flow as a supplemental liquidity measure:

#### Free cash flow

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		Fiscal year 2015
Continuing operations	Discontinued operations	Continuing and discontinued operations
6,881	(270)	6,612
(1,897)	(40)	(1,938)
4,984	(310)	4,674
	operations 6,881 (1,897)	operations operations   6,881 (270)   (1,897) (40)

With our ability to generate positive operating cash flows, our total liquidity (defined as cash and cash equivalents as well as available-for-sale financial assets) of €11.1 billion, and our €7.1 billion in unused lines of credit, and given our credit ratings at year-end, we believe that we have sufficient flexibility to fund our capital requirements. Also in our opinion, our operating net working capital is sufficient for our present requirements.

#### **Investing activities**

Additions to intangible assets and property, plant and equipment from continuing operations was  $\leq 1.9$  billion in fiscal 2015. Within the Industrial Business ongoing investments related mainly to technological innovations; extending our capacities for designing, manufacturing and marketing new solutions; improving productivity and our global footprint, such as in Brazil, Egypt and India; and replacements of fixed assets. These investments amounted to  $\leq 1.4$  billion in fiscal 2015. The remaining portion in fiscal 2015,  $\leq 0.5$  billion, related mainly to SRE, including significant amounts related to office projects, such as new corporate office buildings in Germany. SRE is responsible for uniform and comprehensive management of Company real estate worldwide, and supports the Industrial Business and corporate activities with customer-specific real estate solutions.

With regard to capital expenditures for continuing operations, we expect a spending increase year-over-year in fiscal 2016.

Focus areas of ongoing investing activities of the Industrial Business are:

The investments of **Power and Gas** are focused on enhancing productivity and strategic localization, mainly relating to our large gas turbines and generators business, including a burner test center for gas turbines in Germany. The investments of **Wind Power and Renewables** are focused on the extension, modernization and optimization of existing plants to allow for the large-scale manufacturing of innovative products, including new production and service facilities for blades in the U.K. and an offshore wind power turbines plant in Germany.

**Energy Management** is spending the larger portion of its capital expenditures for innovation, particularly in the low voltage and product business. Further investments are related to replacement of fixed assets and expansion of factories and technical equipment.

The investments of **Building Technologies** mainly relate to the control products and systems business, particularly innovation projects.

**Mobility** is spending large portions of its capital expenditures for improving its respective positions in growing market segments, including investments into its infrastructure, capitalized R&D expenses as well as project related investments.

Major spending of **Digital Factory** relates to the factory automation and control products businesses, including investments in production facilities in China.

The investments of **Process Industries and Drives** are focused on upgrading production machines and replacement of fixed assets, particularly relating to the large drives business.

**Healthcare's** investments are mainly driven by the diagnostics business, including large amounts relating to intangible assets, particularly capitalized R&D expenses for new platforms.

## A.6 Overall assessment of the economic position

In fiscal 2015, we accomplished numerous objectives included in our "Vision 2020" concept. We started the fiscal year with a leaner organizational setup more geared towards our growth markets. We got closer to customers and enhanced our innovation capacity with targeted spending increases for selling and R&D. This has already improved customer satisfaction. Furthermore, we made significant progress in adjusting our portfolio. With the acquisitions of Dresser-Rand and Roll-Royce's aero-derivative gas turbine and compressor business, we strengthened our position in the area of distributed power generation. Meanwhile we sold our hearing aid business and our stake in BSH, among others. Our market environment in fiscal 2015 was softening towards the end of the fiscal year. While we saw growth, such as in consumer-oriented markets, and continued strong demand for infrastructure solutions, some of our key industries like the oil and gas industry and mining were under severe pressure, and a number of emerging economies that were growth drivers in recent years showed signs of weakness. Thus stringent execution of "Vision 2020" became even more important. In fiscal 2015, we began to implement measures to reduce costs by €1 billion on a sustainable basis. With cost savings of approximately €0.4 billion already achieved in fiscal 2015, we are ahead of our plans. Also we improved our project execution, resulting in sharply lower project charges year-over-year. While we have already successfully addressed several businesses that were not fulfilling our expectations regarding profitability, we have completed a review of our remaining underperforming businesses during fiscal 2015 and decided to restructure those businesses primarily through our own efforts, with clear goals and timetables. At the end of October 2015, shortly after the end of fiscal 2015, we completed the share buyback program we launched in May 2014. Between these dates we repurchased 43.1 million Siemens shares in the amount of €4.0 billion. Within this total, during fiscal 2015 we repurchased 29.4 million Siemens shares in the amount of €2.7 billion.

From a financial perspective, in fiscal 2015, we reached all our targets set for our primary measures in the Annual Report for fiscal 2014. Revenue on an organic basis remained nearly on the prior-year level, and net income and basic earnings per share (EPS) (net income) rose by more than a third year-over-year. Return on capital employed (ROCE) reached the upper end of our target range and our capital structure ratio came in below 1.

Revenue for fiscal 2015 was €75.6 billion, up 6% compared to the prior fiscal year. While all industrial businesses posted increases, growth was due primarily to strong currency translation effects. On an organic basis, excluding currency translation and portfolio effects, revenue came in 1% lower year-over-year, with half of the industrial businesses increasing revenue and the other half reporting a decline year-over-year.

Overall, revenue thus matched the forecast for fiscal 2015 that revenue on an organic basis would be flat year-over-year.

Orders for fiscal 2015 were €82.3 billion, fulfilling our expectation for a book-to-bill ratio above one, which came in at 1.09. As with revenue, orders rose 6% year-over-year, due mostly to strong currency translation effects while declining 1% on an organic basis. Except for Wind Power and Renewables and Process Industries and Drives, all our industrial businesses reported nominal order growth. The majority increased their orders year-over-year on an organic basis.

Industrial Business profit was €7.8 billion in fiscal 2015, up slightly from €7.7 billion a year earlier despite €0.6 billion in severance charges. Healthcare, Digital Factory, Mobility and Building Technologies continued to operate very successfully in their markets and increased their profits compared to fiscal 2014. The Energy Management Division achieved the largest profit improvement year-over-year, following a loss on substantial project charges in the prior year. The Wind Power and Renewables Division sharply improved profit compared to fiscal 2014, but profit came in below our expectations as the Division faced reduced margins in the offshore business due partly to increased competition and expenses for ramping up commercial-scale production of turbine offerings. The profit improvements mentioned above were largely offset by declines in the Power and Gas and the Process Industries and Drives Divisions.

The profit margin of the Industrial Business was 10.1%. We thus reached the range of 10% to 11% forecast for fiscal 2015. As expected, the Wind Power and Renewables Division and the Energy Management Division improved their profit margins year-over-year but remained below their target ranges. Process Industries and Drives and Power and Gas, which reached their targets in the prior year, came in below their respective ranges in fiscal 2015. SFS, which is outside our Industrial Business, achieved a return on equity after tax of 20.9%, above the upper end of its target range.

Profit outside Industrial Business included a gain of  $\in$ 1.4 billion from the sale of our stake in BSH, which was more than offset by a number of factors. Burdens from Centrally managed portfolio activities included losses from equity investments compared to income a year earlier, and Corporate Treasury activities posted a loss.

Net income rose by 34% to  $\in$ 7.4 billion and basic EPS from net income climbed 39% year-over-year to  $\in$ 8.84. We thus achieved our forecast, which was to increase net income significantly and to grow EPS from net income by at least 15%. As we forecast for fiscal 2015, these increases include gains from divestments. In particular net income included a gain of  $\in$ 1.7 billion

from the sale of our hearing aid business and the above-mentioned gain from the sale of our stake in BSH. Basic EPS from net income also benefited from execution of our share buyback program. Overall, our continuous efforts to increase our productivity contributed positively. Our total cost productivity improvement reached the upper end of our target for fiscal 2015, which was to increase total cost productivity by 3% to 4%.

ROCE for continuing and discontinued operations increased to 19.6% in fiscal 2015, up from 17.2% in the prior fiscal year. We thus reached the upper end of our forecast for fiscal 2015, which was to achieve a ROCE for continuing and discontinued operations in our target range of 15% to 20%. The main driver of the improvement was higher net income, which more than offset an increase in average capital employed.

# A.7 Subsequent events

In November 2015, Siemens announced the extension of its existing seven-year IT outsourcing contract with Atos SE (AtoS) through December 2021, with minimum committed volumes increasing by  $\in$ 3.23 billion to  $\in$ 8.73 billion. Furthermore, Siemens announced the extension of its current lock-up shareholder commitment in AtoS through September 2020.

Also in November 2015, Siemens announced the sale of its 49% stake in Unify to AtoS. While ownership of the Unify stake has adversely affected Siemens' financial results in fiscal 2015 and prior fiscal years, the transaction is not expected to result in a material effect. Closing of the transaction, which is subject to the approvals of the regulatory and antitrust authorities, is expected in the second quarter of fiscal 2016.

We evaluate our capital structure using the ratio of industrial net debt to EBITDA. For fiscal 2015, this ratio was 0.6. We thus achieved our forecast, which was to achieve a ratio below 1.0 but clearly above the fiscal 2014 level of 0.1.

Free cash flow from continuing and discontinued operations for fiscal 2015 came in at  $\notin$ 4.7 billion, 10% lower than in the prior fiscal year.

We intend to continue providing an attractive return to shareholders. As in the past, we intend to fund the dividend payout from Free cash flow. The Siemens Managing Board, in agreement with the Supervisory Board, proposes a dividend of  $\in$ 3.50 per share, up from  $\in$ 3.30 a year earlier.

## A.8 Report on expected developments and associated material opportunities and risks

## A.8.1 Report on expected developments

## A.8.1.1 WORLDWIDE ECONOMY

Deceleration in emerging markets and especially China weigh on the outlook for 2016 as well. Global GDP is expected to expand by 2.9%, with fixed investments growing by 3.4%. Fixed investments in advanced countries (+3.6%) are expected to grow more strongly than in emerging countries (+3.3%) because of some investment backlog in the former and overcapacities in the latter.

The Chinese economy is expected to continue its rebalancing path towards a more consumption- and service-driven economy, with GDP growth of 6.3%, which is lower than in calendar 2015. In this view, industries that have been driving the economy in the past will keep on consolidating while consumption-oriented sectors and the service sector gain importance. Meanwhile, fixed investments are likely to grow more slowly than the overall economy, at around 4.4% in calendar 2016. For other emerging markets the outlook is mixed. While Brazil and Russia are expected to remain in recession, the Indian economy is expected to continue developing strongly, with GDP growth rates forecast at 7.5% to 8% in the coming years. Europe is expected to remain on a moderate recovery path, with Italy and France again the slowest-growing among the larger economies and Spain and the U.K. growing the fastest. The German economy is expected to benefit from the ongoing European recovery, and growth should accelerate compared to calendar 2015. For the U.S., GDP growth should also pick up slightly. While the negative effects of low oil prices on oil and gas-related investments should start to ease, the positive effects, especially on private consumption, should support economic growth in that sector. The U.S. housing recovery is expected to continue.

Despite some positive developments expected for the world economy in 2016, the risk assessment is clearly biased to the downside (see  $\rightarrow$  A.8.3. RISKS) due to a number of factors. First and foremost geopolitical risks can dampen the mood for capital expenditures. China is on a long-term rebalancing path, and some emerging markets are vulnerable to further capital flight and exposed to considerable foreign currency debt.

The forecasts presented here for GDP and fixed investments are based on a report from IHS Global Insight dated October 15, 2015.

## A.8.1.2 MARKET DEVELOPMENT

Following weak demand in fiscal 2015, we expect markets for the **Power and Gas Division** to pick up in fiscal 2016, particularly with regard to fossil power generation markets, which are anticipated to grow year-over-year due to large projects in emerging countries. For the compression market, we expect demand in fiscal 2016 to stay on the low level of fiscal 2015 due mainly to continuously low capital expenditures for up- and downstream applications in the oil and gas industry. Overall, we assume a shift to more flexible, decentralized power geneation and stronger demand for combined heat and power generation and off-grid oil and gas applications, particularly in Europe, China and the U.S.

For the markets served by the Wind Power and Renewables Division, we expect a slight decline in fiscal 2016 with longterm outlook still intact. Within this change, we expect lower demand in the larger market for onshore wind power, particularly in the U.S. and Brazil, only partly offset by substantial growth in the smaller market for offshore wind power, which is driven by Europe. Market development depends strongly on energy policy, including tax incentives in the U.S. and regulatory frameworks in Germany and the U.K. While we expect Asia and the Americas to offer good growth prospects for offshore wind power in the medium term, we expect only limited market volume in these markets in the short term. Overall, we expect a continuation of the trend towards an increasing share of renewable energy within the energy mix. Within the onshore wind power market, we expect a continued rise in demand in the low-wind segment.

For the markets served by the Energy Management Division, we expect slight overall growth in fiscal 2016. The Division's markets are experiencing rising power consumption due to ongoing urbanization and electrification in emerging countries. Also the energy mix is changing, with a rising share of renewable energy. Furthermore, there is a trend towards decentralized power generation, including an increasing number of energy consumers who are also energy producers via solar technology and other means. Within the Division's key industries we expect demand from utilities in fiscal 2016 to remain on the prior-year level. Demand from the oil driven industry is anticipated to decline further in fiscal 2016, as we expect additional cuts in investments, particularly in the Americas. For minerals and mining markets we expect slight growth, with all regions contributing. However, there is a risk that a further slowdown in growth in China may impact investment activities in the minerals and mining industry.

For the markets served by the **Building Technologies** Division, we expect solid growth in fiscal 2016. On a geographic basis, we expect the U.S., China, India and the Middle East to be the main growth drivers. Most of the European countries are anticipated to continue their recovery, led by Germany and some of the Northern European countries. In countries with relatively strong dependence on the development of commodity markets, we anticipate growth in the Division's markets to slow down in fiscal 2016. We expect the Division to see continuing price pressure, particularly in its solutions business, mainly due to aggressive competition.

For fiscal 2016, we expect markets served by the **Mobility** Division to continue to grow moderately. Investments by rail operators in Germany are expected to stay on a high level. Market growth in Russia depends on improvement of economic conditions and geopolitical ease. For the Middle East and Africa, we expect tenders of further large turnkey and infrastructure projects. In China, we expect investments in high-speed trains, urban transport and rail infrastructure to continue to drive growth. In India, market growth should continue from planned projects for commuter and high-speed passenger lines, freight rail, and related infrastructure as part of the infrastructure build out and reforms by the Government. Overall, local rail transport is expected to gain importance as urbanization is progressing. In emerging countries, rising incomes are expected to result in greater demand for public transport solutions.

For fiscal 2016, we expect markets for the Digital Factory Division to be slow, with momentum picking up in the second half of the fiscal year. Differences in growth rates between Siemens' reporting regions are expected to be less pronounced than in prior years. Overall, we expect market growth to benefit from consumer-oriented manufacturing industries, especially in industrialized countries. The trend towards digitalization related businesses is expected to continue and drives the industry software market, which is forecast to grow clearly. As for China, we expect the decline of growth in industrial output to take a toll on our business development, but expect the local market to continue to be attractive in the mid and long-term. While we expect the current decline in raw material prices to reach a bottom in fiscal 2016, we do not expect a rebound in the short term. We therefore anticipate demand from the mining and the oil and gas industries to continue to be weak in fiscal 2016.

The markets served by the **Process Industries and Drives** Division are expected to be flat in fiscal 2016. In general, we observe a trend towards increased demand for technology to improve competitiveness through increased productivity, flexibility and reliability. We expect growth to be driven by the food and beverage sector as well as the chemical and pharmaceuticals industries. Demand from the oil and mining industries is expected to decline further year-over-year, mostly in upstream markets.

For fiscal 2016, we expect markets for **Healthcare** to continue its growth based on demographic trends. In emerging markets, we expect continued demand, in particular for entry-level products and solutions, as these countries build up their healthcare infrastructure to provide their populations with affordable access to modern medical technology, including cost efficient solutions in rural areas. On a regional basis we expect healthcare markets to grow moderately in the U.S. and in major emerging markets such as China, India and Brazil, while demand in Europe, largely consisting of replacement business, is anticipated to stay on the prior-year level. The market for imaging products and solutions is expected to remain on the prior-year level as growing demand for imaging procedures is largely absorbed by higher utilization of existing systems, while continued price aggressiveness in the market affects revenue growth from new systems. The trend to expand healthcare access is expected to benefit markets for clinical products and suppliers with a broad spectrum of products and services. For diagnostics solutions, we expect consolidation to continue leading to an increasing industrialization of laboratories, playing into suppliers with experience in automation and digitalization.

Our **SFS** Division is geared to Siemens' Industrial Business and its markets. As such SFS is, among other factors, influenced by the overall business development of the markets served by our Industrial Business and will continue to focus its business scope on those areas of intense domain know-how limiting risk and exposure going forward.

#### A.8.1.3 SIEMENS GROUP

We are basing our outlook for fiscal 2016 for the Siemens Group and its segments on the above-mentioned expectations and assumptions regarding the overall economic situation and specific market conditions for the next fiscal year.

This outlook excludes charges related to legal and regulatory matters.

We are exposed to currency translation effects, particularly involving the US\$ and currencies of emerging markets, particularly the Chinese Yuan. During fiscal 2015, the average exchange rate conversion for our large volume of US\$-denominated revenue was US\$1.15 per €. While we expect volatility in global currency markets to continue in fiscal 2016, we have improved our natural hedge on a global basis through geographic distribution of our production facilities during the past. Nevertheless, Siemens is still a net exporter from the Euro zone to the rest of the world, so a weak Euro is principally favorable for our business and a strong Euro is principally unfavorable. In addition to the natural hedging strategy just mentioned, we also hedge currency risk in our export business using derivative financial instruments. We expect these steps to help us limit effects on income related to currency in fiscal 2016.

#### **Revenue growth**

Despite anticipated further softening in the macroeconomic environment and continuing complexity in the geopolitical environment in fiscal 2016, we expect moderate revenue growth, net of effects from currency translation. We expect portfolio effects, particularly the acquisition of Dresser-Rand at the end of the third quarter of fiscal 2015, to add approximately 2 percentage points to our revenue growth rate in fiscal 2016. Furthermore, we assume that momentum in the market environment for our high-margin short-cycle businesses will pick up in the second half of fiscal 2016.

We expect all industrial businesses to contribute to organic revenue growth, except for the Process Industries and Drives Division, which has been impacted by lower order intake in previous quarters. We assume that Mobility will be a main growth driver, with a clear increase in organic revenue. We also expect low to mid single-digit organic growth at the other industrial businesses, led by Wind Power and Renewables. Furthermore, we expect that Power and Gas will increase its reported revenue significantly, benefiting from the acquisition of Dresser-Rand.

We expect revenue growth to benefit from conversion of our order backlog (defined as the sum of order backlogs of our Industrial Business) which totaled €110 billion as of September 30, 2015. From this backlog, we expect to convert approximately €39 billion of past orders into current revenue in fiscal 2016. Within this amount, we expect for fiscal 2016 approximately €11 billion in revenue conversion from the €42 billion backlog of the Power and Gas Division, approximately €8 billion in revenue conversion from the €12 billion backlog of the Energy Management Division, approximately €6 billion in revenue conversion from the €27 billion backlog of the Mobility Division, approximately €5 billion in revenue conversion from the €14 billion backlog of the Wind Power and Renewables Division, approximately €4 billion in revenue conversion from the €6 billion backlog of the Process Industries and Drives Division, approximately €2 billion in revenue conversion from the €3 billion backlog of the Building Technologies Division, approximately €2 billion in revenue conversion from the €4 billion backlog of Healthcare and approximately €2 billion in revenue conversion from the €2 billion backlog of the Digital Factory Division.

We anticipate that orders in fiscal 2016 will materially exceed revenue for a book-to-bill ratio clearly above 1. In particular, we expect order growth driven by substantial increases in the Power and Gas and Wind Power and Renewables Divisions, with particularly Power and Gas benefiting from a large contract win in Egypt, among other factors.

#### Profitability

We expect net income in fiscal 2016 to increase significantly compared to  $\leq 4.4$  billion, which we achieved in fiscal 2015 excluding  $\leq 3.0$  billion in portfolio gains from the divestment of the hearing aid business and our stake in BSH. Including those gains in the basis of comparison, we expect net income in fiscal 2016 to decline significantly year-over-year. We expect basic EPS

from net income in the range of  $\leq$ 5.90 to  $\leq$ 6.20 as compared to  $\leq$ 5.18, which we achieved in fiscal 2015 excluding  $\leq$ 3.66 per share in portfolio gains from the divestments of the hearing aid business and our stake in BSH.

Our forecast for net income and corresponding basic EPS is based on a number of other assumptions: We assume that momentum in the market environment for our high-margin short-cycle businesses will pick up in the second half of fiscal 2016. As part of our One Siemens framework, we target a total cost productivity improvement of 3% to 4% in fiscal 2016. Therein, we expect execution of »Vision 2020« measures to improve our cost position by an additional approximately €0.4 billion to €0.5 billion in fiscal 2016, following cost savings of approximately €0.4 billion already achieved in fiscal 2015. Also, we assume continued solid project execution. Furthermore, we expect modest positive currency effects on income in the first half of fiscal 2016. Offsetting effects include pricing pressure on our offerings estimated at around 2% in fiscal 2016, with the Power and Gas Division, the Wind Power and Renewables Division and Healthcare being affected the most. Furthermore, we expect upward pressure on costs from wage inflation of around 3% to 4%. Also, we plan for continued targeted investments in selling and R&D expenses aimed at organic volume growth and strengthening our capacities for innovation.

For fiscal 2016, we expect all our industrial businesses to be in or at least close to their target ranges for profit margin as defined in our financial performance system (see  $\rightarrow$  A.2 FINANCIAL PERFORMANCE SYSTEM) excluding severance charges and integration costs.

Overall, we expect an aggregate profit margin for our Industrial Business of 10% to 11%, compared to 10.1% in fiscal 2015. We expect SFS, which is reported outside Industrial Business, to continue to be highly profitable and achieve a return on equity (ROE) within its target range in fiscal 2016.

Within our Reconciliation to Consolidated Financial Statements we expect CMPA to turn negative in fiscal 2016 and results to be volatile during the year. Expenses for Corporate items are expected to be approximately  $\in 0.5$  billion, with costs in the second half-year higher than in the first half. While we anticipate that SRE will continue with real estate disposals depending on market conditions, we expect gains from disposals to be lower in fiscal 2016 than in fiscal 2015. Centrally carried pension expenses are expected to total approximately  $\notin 0.5$  billion in fiscal 2016. Amortization of intangible assets acquired in business combinations rose substantially to  $\notin 168$  million in the fourth quarter of fiscal 2015 and we expect a similar level in the four quarters of fiscal 2016. Eliminations, Corporate Treasury and other reconciling items are anticipated to be on the prioryear level despite higher interest expense related primarily to issuance of bonds in fiscal 2015.

We do not expect significant effects from discontinued operations in fiscal 2016. For comparison, income from discontinued operations of  $\in 2.0$  billion in fiscal 2015 included the  $\in 1.7$  billion gain from the sale of our hearing aid business. We anticipate our tax rate for fiscal 2016 to be in the range of 26% to 30%.

## **Capital efficiency**

Within our One Siemens financial framework, we in general aim to achieve a ROCE in the range of 15% to 20%. For fiscal 2016, we expect ROCE to show a double-digit result but to come in substantially below the amount reached in fiscal 2015, which benefited from the sale of businesses described earlier.

## **Capital structure**

Following the financing measures executed during fiscal 2015, we expect our capital structure ratio in fiscal 2016 to be below but near 1.0. In November 2015, we announced a new share buyback of up to  $\in$ 3 billion ending at the latest on November 15, 2018. The buybacks will be made under the current authorization granted at the Annual Shareholders' Meeting on January 27, 2015. Shares repurchased may be used for cancelling and reducing capital stock; for issuing shares to employees, to members of the Managing Board and board members of affiliated companies; and for meeting obligations from or in connection with convertible bonds or warrant bonds.

#### A.8.1.4 OVERALL ASSESSMENT

We anticipate further softening in the macroeconomic environment and continuing complexity in the geopolitical environment in fiscal 2016. Nevertheless, we expect moderate revenue growth, net of effects from currency translation. We anticipate that orders will materially exceed revenue for a book-to-bill ratio clearly above 1. For our Industrial Business, we expect a profit margin of 10% to 11%. Furthermore, we expect basic EPS from net income in the range of  $\notin$ 5.90 to  $\notin$ 6.20 as compared to  $\notin$ 5.18, which we achieved in fiscal 2015 excluding  $\notin$ 3.66 per share in portfolio gains from the divestments of the hearing aid business and our stake in BSH. This outlook assumes that momentum in the market environment for our high-margin short-cycle businesses will pick up in the second half of fiscal 2016. Additionally, it excludes charges related to legal and regulatory matters.

Overall, the actual development for Siemens and its Segments may vary, positively or negatively, from our outlook due to the risks and opportunities described below or if our expectations and assumptions do not materialize.

## A.8.2 Risk management

## A.8.2.1 BASIC PRINCIPLES OF RISK MANAGEMENT

Our risk management policy stems from a philosophy of pursuing sustainable growth and creating economic value while managing appropriate risks or opportunities and avoiding inappropriate risks. As risk management is an integral part of how we plan and execute our business strategies, our risk management policy is set by the Managing Board. Our organizational and accountability structure as of September 30, 2015 requires each of the respective managements of our Industrial Business, SFS, regions and Corporate Units to implement risk management programs that are tailored to their specific industries and responsibilities, while being consistent with the overall policy.

## A.8.2.2 ENTERPRISE RISK MANAGEMENT PROCESS

We have implemented and coordinated a set of risk management and control systems which support us in the early recognition of developments that could jeopardize the continuity of our business. The most important of these systems include our enterprise-wide processes for strategic planning and management reporting. Strategic planning is intended to support us in considering potential risks well in advance of major business decisions, while management reporting is intended to enable us to monitor such risks more closely as our business progresses. Our internal auditors regularly review the adequacy and effectiveness of our risk management system. Accordingly, if deficits are detected, it is possible to adopt appropriate measures for their elimination. This coordination of processes and procedures is intended to help ensure that the Managing Board and the Supervisory Board are fully informed about significant risks in a timely manner.

Risk management at Siemens builds on a comprehensive, interactive and management-oriented Enterprise Risk Management (ERM) approach that is integrated into the organization and that addresses both risks and opportunities. Our ERM approach is based on the worldwide accepted Enterprise Risk Management – Integrated Framework (2004) developed by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The framework connects the ERM process with our financial reporting process and our internal control system. It considers a company's strategy, the efficiency and effectiveness of its business operations, the reliability of its financial reporting as well as compliance with relevant laws and regulations to be equally important.

The ERM process aims for early identification and evaluation of, and response regarding, risks and opportunities that could materially affect the achievement of our strategic, operational, financial and compliance objectives. The time horizon covered by ERM is typically three years. Our ERM is based on a net risk approach, addressing risks and opportunities remaining after the execution of existing control measures. In order to provide a comprehensive view on our business activities, risks and opportunities are identified in a structured way combining elements of both top-down and bottom-up approaches. Risks and opportunities are generally reported on a quarterly basis. This regular reporting process is complemented by an ad-hoc reporting process that aims to escalate critical issues in a timely manner. Relevant risks and opportunities are prioritized in terms of impact and likelihood, considering different perspectives, including business objectives, reputation and regulatory matters. The bottom-up identification and prioritization process is supported by workshops with the respective managements of the Industrial Business, SFS, regions and Corporate Units. This topdown element ensures that potential new risks and opportunities are discussed at management level and are included in the subsequent reporting process, if found to be relevant. Reported risks and opportunities are analyzed regarding potential cumulative effects and are aggregated within and for each of the organizations mentioned above.

Responsibilities are assigned for all relevant risks and opportunities with the hierarchical level of responsibility depending on the significance of the respective risk or opportunity. In a first step, assuming responsibility for a specific risk or opportunity involves deciding upon one of our general response strategies. Our general response strategies with respect to risks are avoidance, transfer, reduction or acceptance of the relevant risk. Our general response strategies with respect to opportunities are partial or complete realization of the relevant opportunity. In a second step, responsibility for a risk or opportunity also involves the development, initiation and monitoring of appropriate response measures corresponding to the chosen response strategy. These response measures have to be specifically tailored to allow for effective risk management. Accordingly, we have developed a variety of response measures with different characteristics. For example, we mitigate the risk of fluctuations in currency and interest rates by engaging in hedging activities. Regarding our long-term projects, systematic and comprehensive project management with standardized project milestones, including provisional acceptances during project execution, and complemented by clearly defined approval processes assists us in identifying and responding to project risks at an early stage, even before entering the bidding phase. Furthermore, we maintain appropriate insurance levels for potential cases of damage and liability risks in order to reduce our exposure to such risks and to avoid or minimize potential losses. Among others, we address the risk of fluctuation in economic activity and customer demand by closely monitoring the macroeconomic conditions and developments in relevant industries, and by adjusting capacity and implementing cost-reduction measures in a timely and consistent manner, if deemed necessary.

## A.8.2.3 RISK MANAGEMENT ORGANIZATION AND RESPONSIBILITIES

To oversee the ERM process and to further drive the integration and harmonization of existing control activities to align with legal and operational requirements, the Managing Board established a Risk Management and Internal Control Organization, headed by the Chief Risk & Internal Control Officer, and a Corporate Risk and Internal Control Committee (CRIC). The CRIC obtains risk and opportunity information from the Risk Committees established at the Industrial Business, SFS, and regional organizations and from the heads of Corporate Units. In order to allow for a meaningful discussion on Siemens group level individual risk and opportunities of similar cause-and-effect nature are aggregated into risk and opportunity themes. This aggregation naturally results in a mixture of risks with a primarily qualitative and primarily quantitative risk assessment. Accordingly, a purely quantitative assessment of risk themes is not foreseen. This information then forms the basis for the evaluation of the company-wide risk and opportunity situation. The CRIC reports to and supports the Managing Board on matters relating to the implementation, operation and oversight of the risk and internal control system and assists the Managing Board for example in reporting to the Audit Committee of the Supervisory Board. The CRIC is composed of the Chief Risk & Internal Control Officer, as the chairperson, members of the Managing Board and selected heads of Corporate Units.

## A.8.3 Risks

Below we describe the risks that could have a material adverse effect on our business, financial condition (including effects on assets, liabilities and cash flows), results of operations and reputation. The order in which the risks are presented in each of the four categories reflects the currently estimated relative exposure for Siemens associated with these risks and thus provides an indication of the risks' current importance to us. Additional risks not known to us or that we currently consider immaterial may also negatively impact our business objectives and operations. Unless otherwise stated, the risks described below relate to all of our segments.

## A.8.3.1 STRATEGIC RISKS

**Competitive markets and technology changes**: The worldwide markets for our products and solutions are highly competitive in terms of pricing, product and service quality, product development and introduction time, customer service, financing terms, disruptive technologies and shifts in market demands. We face strong existing competitors and also competitors from emerging markets, which may have a better cost structure. Some industries in which we operate are undergoing consolidation, which may result in stronger competition and a change in our relative market position. Furthermore, we see a risk that suppliers (and to some extent even customers), especially from emerging countries (e.g. China), could develop into serious competitors for Siemens. We address this risk with various measures, for example, benchmarking, strategic initiatives, sales push initiatives, executing productivity measures and target cost projects, rightsizing of factories, exporting from low-cost countries to price sensitive markets, and optimizing our product portfolio. The markets in which our businesses operate experience rapid and significant changes due to the introduction of innovative technologies. Our operating results depend to a significant extent on our ability to anticipate and adapt to changes in our markets and to reduce the costs of producing our products. Introducing new products and technologies requires a significant commitment to research and development, which in return requires expenditure of considerable financial resources that may not always result in success. Our results of operations may suffer if we invest in technologies that do not operate or may not be integrated as expected, or that are not accepted in the market place as anticipated, or if our products or systems are not introduced to the market in a timely manner, particularly compared to our competitors, or become obsolete. We constantly apply for new patents and actively manage our intellectual property portfolio to secure our technological position. However, our patents and other intellectual property may not prevent competitors from independently developing or selling products and services that are similar to or duplicates of ours.

Economic and political conditions (macroeconomic environment): We still see a high level of uncertainty regarding the global economic outlook. The main downside risks stem from the weakening growth in China and potential corrections or even a collapse in real estate, the banking sectors or the stock markets. The downturn could get worse, if Chinese authorities fail to reform the state-owned enterprises in the industry and banking sector as well, to liberalize and open the economy further. A rapid tightening of monetary policy by the U.S. Federal Reserve could cause a depreciation spiral among emerging market currencies. This could lead to a renewed emerging market crisis as debt levels of emerging market enterprises have risen, making them dependent on favorable global financial conditions to service foreign currency-denominated debts. Further risks stem from increased global danger of terrorism, political tensions (e.g. Syria and Ukraine), raw material prices, confidence in the automotive sector, and low oil and gas prices. With the closing of the acquisition of Dresser-Rand we are further exposed to volatility in global oil and gas markets.

In general, due to the significant proportion of long-cycle businesses in our Divisions and the importance of long-term contracts for Siemens, there is usually a time lag between the development of macroeconomic conditions and their impact on our financial results. In contrast, many activities of the Digital Factory Division and parts of Process Industries and Drives Division and in the Energy Management Division, react quickly to volatility in market demand. If the moderate recovery of macroeconomic growth stalls again and if we are not successful in adapting our production and cost structure to subsequent changes to conditions in the markets in which we operate, there can be no assurance that we will not experience adverse effects. For example, it may become more difficult for our customers to obtain financing and as a result they may modify, delay or cancel plans to purchase our products and services or to follow through on purchases or contracts already executed. Furthermore, prices may decline as a result of adverse market conditions to a greater extent than currently anticipated. In addition, contracted payment terms, especially regarding the level of advance payments by our customers relating to longterm projects, may become less favorable, which could negatively impact our financial condition. Siemens' global setup with operations in almost all relevant economies, the wide variety of our offerings following different business cycles as well as different business models (e.g. product, software, solution, project and service-business) help us to soften the impact of an adverse development in a single market.

**Changes of regulations, laws and policies**: As a diversified company with global businesses we are exposed to various product-related regulations, laws and policies influencing our processes. Some jurisdictions around the world have adopted certain regulations, laws and policies requiring us to extend our recycling efforts, limit the sourcing and usage of certain raw materials, and request that suppliers provide additional due diligence and disclosures on sourcing and usage of the regulated raw materials. We exercise our duty within the supply chain, as our customers request transparency in the supply chain and as the obligation to do so already forms an element of customer contracts. If we are unable to achieve sufficient confidence throughout our supply chain, or if any risks associated with these kinds of regulations, laws and policies were to materialize, our reputation could also be adversely affected.

Strategic alignments and cost-cutting initiatives: We are in a continuous process of strategic alignments and constantly engage in cost-cutting initiatives, including ongoing capacity adjustment measures and structural initiatives. Consolidation of business activities and manufacturing facilities, and the streamlining of product portfolios are also part of these cost reduction efforts. These measures may not be implemented as planned, may turn out to be less effective than anticipated, may become effective later than estimated or may not become effective at all. Any future contribution of these measures to our profitability will be influenced by the actual savings achieved

and by our ability to sustain them. We constantly control and monitor the progress of these projects and initiatives using standardized controlling and milestone tracking approaches.

Portfolio measures, at-equity investments, other investments and strategic alliances: Our strategy includes divesting activities in some business areas and strengthening others through portfolio measures, including mergers and acquisitions. With respect to divestments, we may not be able to divest some of our activities as planned, and the divestitures we do carry out could have a negative impact on our business, financial condition, results of operations and our reputation. Mergers and acquisitions are inherently risky because of difficulties that may arise when integrating people, operations, technologies and products. There can be no assurance that any of the businesses we acquired recently can be integrated successfully and in a timely manner as originally planned, or that they will perform as anticipated once integrated. In addition, we may incur significant acquisition, administrative and other costs in connection with these transactions, including costs related to integration of acquired businesses. Furthermore, portfolio measures may result in additional financing needs and adversely affect our capital structure. Acquisitions led to substantial addition to intangible assets, including goodwill in our Statements of Financial Position. If we were to encounter continuing adverse business developments or if we were otherwise to perform worse than expected at acquisition activities, then these intangible assets, including goodwill, might have to be impaired, which could adversely affect our business, financial condition and results of operations. Our investment portfolio consists of investments held for purposes other than trading. Furthermore, we hold other investments, for example, Atos SE and OSRAM Licht AG. Any factors negatively influencing the financial condition and results of operations of our at-equity investments and other investments, could have an adverse effect on our equity pick-up related to these investments or may result in a related write-off. In addition, our business, financial condition and results of operations could also be adversely affected in connection with loans, guarantees or non-compliance with financial covenants related to these at-equity investments and other investments. Furthermore, such investments are inherently risky as we may not be able to sufficiently influence corporate governance processes or business decisions taken by our equity investments, other investments and strategic alliances that may have a negative effect on our business. In addition, joint ventures bear the risk of difficulties that may arise when integrating people, operations, technologies and products. Strategic alliances may also pose risks for us because we compete in some business areas with companies with which we have strategic alliances. Besides other measures, we handle these risks with standardized processes as well as dedicated roles and responsibilities in the

areas of mergers, acquisitions, divestments and carve outs. This includes post closing actions as well as claim management and centrally managed portfolio activities.

#### A.8.3.2 OPERATIONAL RISKS

IT security: Our business portfolio is dependent on digital technologies. We observe a global increase of IT security threats and higher levels of professionalism in computer crime, which pose a risk to the security of products, systems and networks and the confidentiality, availability and integrity of data. We are facing active cyber threats from sophisticated adversaries that are supported by organized crime and nation states engaged in economic espionage. We attempt to mitigate these risks by employing a number of measures, including employee training, comprehensive monitoring of our networks and systems, and maintenance of backup and protective systems such as firewalls and virus scanners. Our contractual arrangements with service providers aim to ensure that these risks are reduced in an adequate manner. Nonetheless, our systems, products, solutions and services, as well as those of our service providers remain potentially vulnerable to attacks. Such attacks could potentially lead to the publication, manipulation, espionage or leakage of information, improper use of our systems, defective products, production downtimes and supply shortages, with potential adverse effects on our reputation, our competitiveness and results of our operations.

Operational failures and quality problems in our value chain processes: Our value chain comprises all steps, from research and development to supply chain management, production, marketing, sales and services. Operational failures in our value chain processes could result in quality problems or potential product, labor safety, regulatory or environmental risks. Such risks are particularly present in our Industrial Business in relation to our production and construction facilities, which are located all over the world and have a high degree of organizational and technological complexity. From time to time, some of the products we sell might have quality issues resulting from the design or manufacture of such products or of the commissioning of such products or from the software integrated into them. Our Healthcare business, for example, is subject to regulatory authorities including the U.S. Food and Drug Administration and the European Commission's Health and Consumer Policy Department, which require us to make specific efforts to safeguard our product quality. If we are not able to comply with these requirements, also our reputation may be adversely affected. Several measures for quality improvement and claim prevention are established and the increased use of quality management tools is improving visibility and assists us strengthen the root cause and prevention process.

Cost overruns or additional payment obligations related to the management of our long-term, fixed-price or turnkey projects: Particularly our Divisions Power and Gas, Wind Power and Renewables, Mobility as well as parts of Energy Management and Process Industries and Drives perform business, especially large projects, under long-term contracts that are awarded on a competitive bidding basis. Some of these contracts are inherently risky because we may assume substantially all of the risks associated with completing a project and meeting post-completion warranty obligations. For example, we face the risk that we must satisfy technical requirements of a project even though we may not have gained experience with those requirements before we win the project. The profit margins realized on fixed-priced contracts may vary from original estimates as a result of changes in costs and productivity over their term. We sometimes bear the risk of unanticipated project modifications, shortage of key personnel, quality problems, financial difficulties of our customers, cost overruns or contractual penalties caused by unexpected technological problems, unforeseen developments at the project sites, unforeseen changes or difficulties in the regulatory or political environment, performance problems with our suppliers, subcontractors and consortium partners or other logistical difficulties. Some of our multi-year contracts also contain demanding installation and maintenance requirements in addition to other performance criteria relating to timing, unit cost and compliance with government regulations requirements, which, if not satisfied, could subject us to substantial contractual penalties, damages, non-payment and contract termination. There can be no assurance that contracts and projects, in particular those with long-term duration and fixed-price calculation, can be completed profitably. To tackle those risks we implemented a global project management organization to systematically improve the know-how of the project management personnel. For very complex technical projects we conduct dedicated technical risk assessments in very early stages of the sales phase before we decide to hand over a binding offer to our customer.

Interruption of the supply chain: The financial performance of our Industrial Business depends on reliable and effective supply chain management for components, sub-assemblies and other materials. Capacity constraints and supply shortages resulting from ineffective supply chain management may lead to delays and additional cost. We rely on third parties to supply us with parts, components and services. Using third parties to manufacture, assemble and test our products reduces our control over manufacturing yields, quality assurance, product delivery schedules and costs. Although we work closely with our suppliers to avoid supply-related problems, there can be no assurance that we will not encounter supply problems in the future. Shortages and delays could materially harm our business. Unanticipated increases in the price of components or raw materials due to market shortages or other reasons could also adversely affect the performance. Furthermore, we may be exposed to the risk of delays and interruptions of the supply chain as a consequence of catastrophic events in case we are unable to identify alternative sources of supply or ways of transportation in a timely manner or at all. Besides other measures, we mitigate fluctuation in the global raw material markets with various hedging instruments.

Skilled personnel: Competition for highly qualified personnel remains intense in the industries and regions in which our businesses operate. We have an ongoing demand in highly skilled employees. Our future success depends in part on our continued ability to hire, integrate, develop and retain engineers and other qualified personnel. We address this risk for example with structured succession planning, employer branding, retention and career management.

#### A.8.3.3 FINANCIAL RISKS

Market price risks: We are exposed to fluctuations in exchange rates, especially between the U.S. dollar and the euro, because a high percentage of our business volume is conducted in the U.S. and as exports from Europe. In addition, we are exposed to currency effects involving the currencies of emerging markets, in particular the Chinese yuan. A strengthening of the euro (particularly against the U.S. dollar) may change our competitive position, as many of our competitors may benefit from having a substantial portion of their costs based in weaker currencies, enabling them to offer their products at lower prices. As a result, a strong euro in relation to the U.S. dollar and other currencies could have an adverse impact on our results of operations. We are also exposed to fluctuations in interest rates. Negative developments in the financial markets and changes in the central bank policies may negatively impact our results. Certain currency risks as well as interest rate risks are hedged using derivative financial instruments. Depending on the development of foreign currency exchange and interest rates, hedging activities could have significant effects on our business, financial condition and results of operations.

Liquidity and financing risks: The ongoing euro zone sovereign debt crisis continues to have an impact on global capital markets. Regarding our treasury and financing activities, negative developments related to financial markets such as (1) limited availability of funds (particularly U.S. dollar funds) and hedging instruments, (2) an updated evaluation of our solvency, particularly from rating agencies and (3) impacts from enhanced regulations of the financial sector/central bank policy or financial instruments, could result in adverse deposit and/or financing conditions. Widening credit spreads due to uncertainty and risk aversion in the financial markets might lead to adverse changes of fair market values of our financial assets, in particular concerning our derivative financial instruments. Negative developments could also further increase the costs for buying protection against credit risks due to a potential increase of counterparty risks. Through diversification into different funding instruments, currencies, markets and investor groups, Siemens reduces funding risks. Liquidity risks are mitigated by depositing cash into different categories of instruments and with a range of counterparties of investment grade credit quality, at which counterparty risks are centrally and closely monitored (including risks resulting from derivatives).

**Credit Risks**: We provide our customers with various forms of direct and indirect financing of orders and projects. Particularly SFS bears credit risks out of its financing activities. In part, we take a security interest in the assets we finance or we receive additional collateral. Our business, financial condition and results of operations may be adversely affected if the credit quality of our customers deteriorates or if they default on their payment obligation to us, if the value of the assets in which we have taken a security interest or additional collateral declines or if the projects in which we invest are unsuccessful. Positive market values from derivatives and deposits with banks induce credit risk against these banks. We monitor these market value developments very closely. A default of a major trading partner may have negative impact on our financial position and the results of financial operations.

**Risks from pension obligations**: The funded status of our pension plans may be affected by change in actuarial assumptions, including the discount rate, as well as movements in financial markets or a change in the portfolio mix of invested assets. A significant increase in the underfunding may have a negative effect on our capital structure and rating and thus may tighten refinancing options and increase costs. In order to comply with local pension regulations in selected foreign countries, we may face a risk of increasing cash outflows to reduce an underfunding of our pension plans in these countries.

## Examinations by tax authorities and changes in tax regula-

tions: We operate in nearly all countries of the world and therefore are subject to many different tax regulations. Changes in tax law in any of these jurisdictions could result in higher tax expense and payments. Furthermore, legislative changes could impact our tax receivables and liabilities as well as deferred tax assets and deferred tax liabilities. In addition, the uncertain tax environment in some regions could limit our ability to enforce our rights. As a globally operating organization, we conduct business in countries subject to complex tax rules, which may be interpreted in different ways. Future interpretations or developments of tax regimes may affect our business, financial condition and results of operations. We are regularly examined by tax authorities in various jurisdictions and we continuously identify and assess resulting risks.

For further information on post-employment benefits, derivative financial instruments, hedging activities, financial risk management and measurements, see  $\rightarrow$  NOTE 16, 23 AND 24 in  $\rightarrow$  B.6 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

#### A.8.3.4 COMPLIANCE RISKS

**Regulatory risks and potential sanctions:** Protectionist trade policies and changes in the political and regulatory environment in the markets in which we operate, such as import and export controls, tariffs and other trade barriers including debarment from certain markets and price or exchange controls, could affect our business in several national markets, impact our business, financial position and results of operations, and may expose us to penalties, other sanctions and reputational damage. In addition, the uncertainty of the legal environment in some regions could limit our ability to enforce our rights and subject us to increasing costs related to appropriate compliance programs.

As a globally operating organization, we conduct business with customers in countries which are subject to export control regulations, embargoes, economic sanctions or other forms of trade restrictions (hereafter referred to as "sanctions") imposed by the U.S., the European Union or other countries or organizations. New or expanded sanctions in countries in which we do business may result in a curtailment of our existing business in such countries or indirectly in other countries. We are also aware of initiatives by institutional investors, such as pension funds or other companies, to adopt or consider adopting policies prohibiting investment in and transactions with, or requiring divestment of interests in entities doing business with, countries identified as state sponsors of terrorism by the U.S. Secretary of State. It is possible that such initiatives may result in us being unable to gain or retain investors, customers or suppliers. In addition, the termination of our activities in sanctioned countries may expose us to customer claims and other actions. Our reputation could also suffer due to our activities with counterparties in or affiliated with these countries. Due to the political agreement based on the Joint Comprehensive Plan of Action (JCPOA) regarding the Iranian nuclear program, Siemens has revised its internal guidelines in October 2015 which stated that apart from certain limited exceptions no new business activities with customers in Iran are permitted. New business activities with customers or end customers in Iran that are not designated on the EU or U.S. sanctions lists are now allowed, provided that these activities do not breach the EU sanctions regulations or the U.S. Secondary Sanctions (if applicable). Siemens has issued group-wide policies establishing the details of its general decision.

Our business naturally evolves and develops in nations and regions around the world, increasing their demand for our offerings. Emerging market operations involve various risks, including civil unrest, health concerns, cultural differences such as employment and business practices, volatility in gross domestic product, economic and governmental instability, the potential for nationalization of private assets and the imposition of exchange controls. The Asian markets, in particular, are important for our long-term growth strategy, and our sizeable activities in China operate under a legal system that is still developing and is subject to change. Our long-term growth strategy could be limited by governments preferentially supporting local competitors. With our dedicated regional organizations we tackle these risks by constantly monitoring the latest trends and defining our response strategies which include an ongoing evaluation of our localization approach.

Environmental and other governmental regulations: Some of the industries in which we operate are highly regulated. Current and future environmental and other governmental regulations or changes thereto may require us to change the way we run our operations and could result in significant increases in our operating or production costs. In addition, while we have procedures in place to ensure compliance with applicable governmental regulations in the conduct of our business operations, it cannot be excluded that violations of applicable governmental regulations may be caused either by us or by third parties that we contract with, including suppliers or service providers, whose activities may be attributed to us. Any such violations expose us to the risk of liability, reputational damage or loss of licenses or permits that are important to our business operations. In particular, we could also face liability for damage or remediation for environmental contamination at the facilities we design or operate. With regard to certain environmental risks, we maintain liability insurance at levels that our management believes are appropriate and consistent with industry practice. We may incur environmental losses beyond the limits, or outside the coverage, of such insurance, and such losses may have an adverse effect on our business, financial condition and results of our operations.

Current and future investigations regarding allegations of corruption, antitrust violations and other illegal acts: Corruption, antitrust and related proceedings may lead to criminal and civil fines as well as penalties, sanctions, injunctions against future conduct, profit disgorgements, disqualifications from directly and indirectly engaging in certain types of business, the loss of business licenses or permits or other restrictions. Accordingly, we may be required to comply with potential liabilities arising in connection with such investigations and proceedings, including potential tax penalties. Moreover, any findings related to public corruption that are not covered by the 2008 and 2009 corruption charge settlements, which were concluded with American and German authorities, may endanger our business with government agencies and intergovernmental and supranational organizations. Further monitors could be appointed to review future business practices and we may otherwise be required to further modify our business practices and our compliance program.

A considerable part of our business activities involve governments and companies with a public shareholder. We also participate in a number of projects funded by government agencies and intergovernmental and supranational organizations such as multilateral development banks. Ongoing or potential future investigations into allegations of corruption, antitrust or other law violations could also impair relationships with such business partners or could result in the exclusion of public contracts. Such investigations may also adversely affect existing private business relationships and our ability to pursue potentially important strategic projects and transactions, such as strategic alliances, joint ventures or other business cooperation, or could result in the cancellation of certain of our existing contracts and third parties, including our competitors, could initiate significant third-party litigation.

In addition, future developments in ongoing and potential future investigations, such as responding to the requests of governmental authorities and cooperating with them, could divert management's attention and resources from other issues facing our business. Furthermore, we might be exposed to compliance risks in connection with recently acquired operations that are in the ongoing process of integration.

Besides other measures, Siemens established a global compliance organization including compliance risk mitigation processes such as Compliance Risk Assessments which has been reviewed recently by external compliance experts.

**Current or future litigation**: We are subject to numerous risks relating to legal, governmental and regulatory proceedings to which we are currently a party or to which we may become a party in the future. We routinely become subject to legal, governmental and regulatory investigations and proceedings involving, among other things, requests for arbitration, allegations of improper delivery of goods or services, product liability, product defects, quality problems, intellectual property infringement, non-compliance with tax regulations and/or alleged or suspected violations of applicable laws. In addition, we may face further claims in connection with the circumstances that led to the corruption charges. For additional information with respect to specific proceedings, see  $\rightarrow NOTE 21$  in  $\rightarrow B.6$  NOTES TO CONSOLIDATED FINANCIAL STATEMENTS. There can be no assurance that the results of these or any other proceedings will not

materially harm our business, financial condition and results of operations. Moreover, even if we ultimately prevail on the merits in any such proceedings, we may have to incur substantial legal fees and other costs defending ourselves against the underlying allegations. We maintain liability insurance for certain legal risks at levels our management believes are appropriate and consistent with industry practice. Our insurance policy, however, does not protect us against reputational damage. Moreover, we may incur losses relating to legal proceedings beyond the limits, or outside the coverage, of such insurance or exceeding any provisions made for legal proceedings related losses. Finally, there can be no assurance that we will be able to maintain adequate insurance coverage on commercially reasonable terms in the future.

## A.8.3.5 ASSESSMENT OF THE OVERALL RISK SITUATION

The most significant challenges have been mentioned first in each of the four categories – Strategic, Operations, Financial and Compliance – with the risks caused by highly competitive markets and technology changes currently being the most significant. Even though the assessments of individual risk exposures have changed during fiscal 2015 due to developments in the external environment as well as the effects of our own mitigation measures, the overall risk situation for Siemens did not change significantly as compared to the prior year. At present, no risks have been identified that either individually or in combination could endanger our ability to continue as a going concern.

## A.8.4 Opportunities

Within our Enterprise Risk Management (ERM) we regularly identify, evaluate and respond to opportunities that present themselves in our various fields of activity. Below we describe our most significant opportunities. Unless otherwise stated, the opportunities described below relate to all of our segments. The order in which the opportunities are presented reflects the currently estimated relative exposure for Siemens associated with these opportunities and thus provides an indication of the opportunities are not necessarily the only ones we encounter. In addition, our assessment of opportunities is subject to change as our Company, our markets and technologies are constantly developing. It is also possible that opportunities we see today will never materialize.

Acquisitions, equity investments, partnerships and divestments: We constantly monitor our current and future markets for opportunities for strategic acquisitions, equity investments or partnerships to complement organic growth. Such activities could help us to strengthen our position in our existing markets, provide access to new markets or complement our technological portfolio in selected areas. Opportunities might also arise from well executed divestments further optimizing our portfolio and generating divestment gains.

Electrification, automation and digitalization: Siemens is positioned along the value chains of electrification, automation and digitalization in order to increase future market penetration. Along these value chains, we have identified several growth fields in which we see our greatest long-term potential. We are orienting our resource allocation toward these growth fields and have announced concrete measures in this direction. For example, we see an opportunity to leverage business analytics across verticals and introduce cloud-enabled software and IT services (e.g. predictive maintenance) resulting in additional business volume, market share and customer retention. We intend to fully exploit the potential of increasing digitalization not just in manufacturing. Utilizing software and simulations, the Digital Factory Division makes product development considerably faster and more efficient. Data-driven services, software and IT solutions are of decisive importance as they have a substantial influence on all of our future growth fields.

Success from innovation: Innovation is a central part of Siemens "Vision 2020", an entrepreneurial concept, leading Siemens into the future in the three stages: first we "drive performance", then we "strengthen core" and finally we "scale up" to attain our goals. We do this by investing significantly in R&D in order to develop innovative, sustainable solutions for our customers and to simultaneously safeguard our competitiveness. We are an innovative company and invent new technologies that we expect will meet future demands in accordance with the megatrends of demographic change, urbanization, climate change and globalization. We are granted thousands of new patents every year and continuously develop new concepts and convincing business models. We open up access to new markets and customers through new marketing and sales strategies as well as Divisional master plans.

Political stabilization of critical countries and recovery of worldwide economic environment: We see an opportunity that political stabilization of critical countries may lead to higher volume because it gives us the opportunity to catch up revenue that was unavailable in past years. Furthermore, a rapid worldwide recovery of the economic environment could also lead to additional volume and profit for Siemens.

Continuously developing and implementing initiatives to reduce costs, boost sales efforts, adjust capacities, improve our processes, realize synergies and streamline our portfolio: In an increasingly competitive market environment, a competitive cost structure complements the competitive advantage of being innovative. We believe that further improvements in our cost position can strengthen our global competitive position and secure our market presence against emerging and incumbent competitors. For example, we expect to create sustainable value from productivity measures in connection with our "Vision 2020" concept. Moreover, establishing a stringent claim management process can help materialize opportunities by enforcing our claims towards our contract partners even stronger.

**Excellent project execution**: By expanding project management efforts as well as learning from our mistakes in project execution through a formalized lessons learned approach, we see an opportunity to continuously reduce non-conformance costs and ensure on-time delivery of our projects and solutions. Furthermore, stringent project risk and opportunity management, time schedule management, performance bonuses and highly professional management of consortium partners and suppliers help us to avoid liquidated damages and ultimately improve our profit position. In addition, improvements of our claim management processes enable us to reduce costs incurred as a result of customer claims by finding a consensus with customers while also improving customer relationship management. At the same time, we reduce quality problems by proactively addressing supplier issues up front.

Localizing value chain activities: Localizing certain value chain activities, such as procurement, manufacturing, maintenance and service in emerging markets, could enable us to reduce costs and strengthen our global competitive position, in particular compared to competitors based in countries with a more favorable cost structure. Moreover, our local footprint in many countries might help us to take advantage of a possible recovery of markets and leverage a shift in markets, resulting in increased market penetration and market share.

Even though the assessment of individual opportunities have changed during fiscal year 2015 due to developments in the external environment as well as the effects of our endeavors to harvest them, the overall opportunity situation did not change significantly as compared to the prior year.

# A.8.5 Significant characteristics of the accounting-related internal control and risk management system

The following discussion describes information required pursuant to Section 289 (5) and Section 315 (2) no. 5 of the German Commercial Code (Handelsgesetzbuch) and explanatory report. The overarching objective of our accounting-related internal control and risk management system is to ensure that financial reporting is conducted in a proper manner, such that the Consolidated Financial Statements and the Combined Management Report of Siemens group as well as the Annual Financial Statements of Siemens AG as the parent company are prepared in accordance with all relevant regulations.

Our ERM approach is based on COSO's "Enterprise Risk Management – Integrated Framework". As one of the objectives of this framework is reliability of a company's financial reporting, it includes an accounting-related perspective. Our accountingrelated internal control system (control system) is based on the internationally recognized "Internal Control – Integrated Framework" also developed by COSO. The two systems are complementary.

At the end of each fiscal year, our management performs an evaluation of the effectiveness of the implemented control system, both in design and operating effectiveness. We have a standardized procedure under which necessary controls are defined, documented in accordance with uniform standards, and tested regularly on their effectiveness. Nevertheless, there are inherent limitations on the effectiveness of any control system, and no system, including one determined to be effective, may prevent or detect all misstatements.

Our Consolidated Financial Statements are prepared on the basis of a centrally issued conceptual framework which primarily consists of uniform Financial Reporting Guidelines and a chart of accounts. For Siemens AG and other companies within the Siemens group required to prepare financial statements in accordance with German Commercial Code, this conceptual framework is complemented by mandatory regulations specific to the German Commercial Code. The need for adjustments in the conceptual framework due to regulatory changes is analyzed on an ongoing basis. Accounting departments are informed quarterly about current topics and deadlines from an accounting and closing process perspective.

The base data used in preparing our financial statements consists of the closing data reported by the operations of Siemens AG and its subsidiaries. The preparation of the closing data of most of our entities is supported by an internal shared services organization. Furthermore, other accounting activities, such as governance and monitoring related activities, are usually bundled on regional level. In particular cases, such as valuations relating to post-employment benefits, external experts are used. The reported closing data is used to prepare the financial statements in the consolidation system. The steps necessary to prepare the financial statements are subject to both manual and automated controls. Qualification of employees involved in the accounting process is ensured through appropriate selection processes and regular training. As a fundamental principle, based on materiality considerations, the four eyes principle applies and specific procedures must be adhered to for data authorization. Additional control mechanisms include target-performance comparisons and analyses of the composition of and changes in individual line items, both in the closing data submitted by reporting units and in the Consolidated Financial Statements. In line with our information security requirements, accounting-related IT systems contain defined access rules protecting them from unauthorized access. The manual and system-based control mechanisms referred to above generally also apply when reconciling the IFRS closing data to the Annual Financial Statements of Siemens AG. On a quarterly basis, an internal certification process is executed. Management of different levels of our organization, supported by confirmations of management of entities under their responsibility, confirms the accuracy of the financial data that has been reported to Siemens' corporate headquarters and reports on the effectiveness of the related control systems.

Our internal audit function systematically evaluates our financial reporting integrity, the effectiveness of the control system and the risk management system, and the adherence to our compliance policies. In addition, the Audit Committee is integrated into our control system. In particular, it oversees the accounting process and the effectiveness of the control system, the risk management system and the internal audit system. Furthermore, we have set up a Disclosure Committee which is responsible for reviewing certain financial and non-financial information prior to publication. Moreover, we have rules for accounting-related complaints.
# A.9 Siemens AG

The Annual Financial Statements of Siemens AG have been prepared in accordance with the rules set out in the German Commercial Code (Handelsgesetzbuch).

Siemens AG is the parent company of the Siemens Group. Results for Siemens AG are significantly influenced by directly or indirectly owned subsidiaries and investments. The business development of Siemens AG is fundamentally subject to the same risks and opportunities as the Siemens Group. Due to the interrelations between Siemens AG and its subsidiaries and the relative size of Siemens AG within the Group, the outlook of the Group also largely reflects our expectations for Siemens AG. Therefore, the above mentioned explanations for the Siemens Group apply also for the Siemens AG. We expect that income from investments will significantly influence the profit of Siemens AG.

We intend to continue providing an attractive return to shareholders. Therefore, in the years ahead we intend to propose a dividend payout of 40% to 60% of net income of Siemens Group, which for this purpose we may adjust to exclude selected exceptional non-cash effects.

As part of the carve-out of Healthcare, Siemens AG transferred its healthcare business to the newly founded Siemens Healthcare GmbH by way of singular succession. Beginning with fiscal 2015, the results of the Siemens Healthcare GmbH are transferred to Siemens AG based on the profit-and-loss transfer agreement between the Siemens AG and the Siemens Healthcare GmbH.

As of September 30, 2015, the number of employees was 100,900.

### A.9.1 Results of operations

#### Statement of Income of Siemens AG in accordance with German Commercial Code (condensed)

		Fiscal year	% Change
(in millions of €)	2015	2014	
Revenue	26,454	30,934	(14)%
Cost of Sales	(20,161)	(22,109)	9%
Gross profit	6,293	8,824	(29)%
as percentage of revenue	24%	29%	
Research and development expenses	(2,417)	(2,781)	13%
Selling and general administrative expenses	(3,810)	(4,036)	6%
Other operating income (expenses), net	(270)	(20)	>(200)%
Financial income, net thereof Income from invest- ments 8,142 (prior year 2,870)	6,122	2,242	173%
Result from ordinary activities	5,918	4,230	40%
Income taxes	(300)	(444)	32%
Net income	5,618	3,786	48%
Profit carried forward	179	110	64%
Allocation to other retained earnings	(2,714)	(988)	(175)%
Unappropriated net income	3,084	2,907	6%

The decrease in **Revenue** is due primarily to the carve-out of Healthcare, which posted  $\in$ 4.8 billion in revenue in fiscal 2014. In fiscal 2015, the highest contributions to revenue came from Digital Factory amounting to  $\in$ 6.1 billion, Energy Management amounting to  $\in$ 5.4 billion, Power and Gas amounting to  $\in$ 5.4 billion and Process Industries and Drives amounting to  $\in$ 5.2 billion. On a geographical basis, 74% of revenue was generated in the Europe, C.I.S., Africa, Middle East region, 19% in the Asia, Australia region and 7% in the Americas region. Exports from Germany accounted for 62% of overall revenue. In fiscal 2015, orders for Siemens AG amounted to  $\in$ 31.8 billion.

The decrease in **Gross profit** resulted primarily from the above mentioned carve-out of Healthcare, which contributed  $\in 2.1$  billion to Gross Profit in fiscal 2014. In fiscal 2015, the strongest contributions to Gross Profit came from Digital Factory, Power and Gas as well as Process Industries and Drives. Fiscal 2015 included lower project charges compared to the prior year. In fiscal 2014, in particular, the Energy Management Division took charges including  $\in 0.4$  billion related primarily to grid-connections to offshore wind-farms and  $\in 0.2$  billion related to onshore HVDC transmission line projects. In fiscal 2015, Siemens handed over the four North Sea grid connection platforms to the customer.

**Research and development (R&D)** expenses decreased due primarily to the above mentioned carve-out of Healthcare. R&D expenses as a percentage of revenue (R&D intensity) remained at 9%. On an average basis, we employed 11,700 people in R&D in fiscal 2015. For additional information see  $\rightarrow$  A.1.1.3 RESEARCH AND DEVELOPMENT.

The decrease in **Other operating income (expenses), net** resulted from an increase of  $\notin 0.5$  billion in other operating expenses, only partly offset by an increase in other operating income of  $\notin 0.2$  billion. Within other operating expenses, negative effects included additions to post-closing provisions in connection with the disposal of businesses.

The improvement in **Financial income**, **net** was primarily attributable to higher income from investments, which increased by  $\notin$ 5.3 billion. Other financial income (expenses), net was  $\notin$ 1.4 billion lower compared to the prior year.

The primary factors for the increase in income from investments was a gain of  $\notin 2.8$  billion on the disposal of Siemens' stake in BSH and higher income from profit transfers of  $\notin 2.6$  billion, in particular  $\notin 1.7$  billion from Siemens Beteiligungen Inland GmbH and  $\notin 0.8$  billion from Siemens Healthcare GmbH.

The decrease in other financial income (expenses), net resulted mainly from a higher realized loss related to interest and foreign currency derivatives of  $\leq 0.7$  billion and from higher expenses from compounding of pension provisions of  $\leq 0.4$  billion. In addition, impairments of loan receivables of Unify Holdings B.V. and Unify Germany Holdings B.V. amounting to  $\leq 0.2$  billion were included. For comparison, fiscal 2014 included  $\leq 0.2$  billion reversals of impairments of shares in investments.

The decline in **Income tax expenses** was due mainly to higher deferred tax assets resulting from provisions. This was partly offset by prior-year tax effects.

### A.9.2 Net assets and financial position

#### Statement of Financial Position of Siemens AG in accordance with German Commercial Code (condensed)

		Sep 30,	% Change
(in millions of €)	2015	2014	
Assets			
Non-current assets			
Intangible and tangible assets	2,439	2,419	1%
Financial assets	43,688	42,121	4%
	46,127	44,540	4%
Current assets			
Receivables and other assets	19,492	15,816	23%
Cash and cash equivalents, securities	3,816	2,672	43%
	23,308	18,488	26%
Prepaid expenses	83	111	(25)%
Deferred tax assets	2,333	2,222	5%
Active difference resulting			
from offsetting	29	40	(28)%
Total assets	71,880	65,400	10%
Liabilities and equity			
Equity	19,247	18,798	2%
Special reserve with an equity portion	708	759	(7)%
Provisions			
Pensions and similar commitments	11,553	11,103	4%
Other provisions	7,511	7,369	2%
	19,064	18,472	3%
Liabilities			
Liabilities to banks	62	208	(70)%
Advance payments received	887	677	31%
Trade payables, liabilities to affiliated companies and other liabilities	31,545	26,190	20%
	32,494	27,075	20%
Deferred income	367	296	24%
Total liabilities and equity	71,880	65,400	10%

The increase in **Financial assets** was due primarily to the addition of Siemens' 49% stake in the Primetals Technologies Ltd. joint venture amounting to  $\in 0.7$  billion – less a  $\in 0.1$  billion impairment in fiscal 2015 – and the addition of the newly founded Siemens Healthcare GmbH amounting to  $\in 0.6$  billion. The Siemens Medical Solutions Health Services GmbH was transferred into this newly founded company with a carrying amount of  $\in 0.3$  billion. In addition, a capital increase of  $\in 0.3$  billion relating to Siemens Beteiligungsverwaltung GmbH&Co. OHG was included. Loans and securities within non-current assets increased by  $\in 0.2$  billion and  $\in 0.2$  billion, respectively.

The increase in **Receivables and other assets** was due primarily to higher receivables from affiliated companies as a result of intra-group financing activities.

**Cash and cash equivalents and marketable securities** are significantly affected by the liquidity management of Siemens AG. The liquidity management is based on the finance strategy of the Siemens Group. Therefore, the change in liquidity of Siemens AG was not driven only from business activities of Siemens AG.

The increase in **Equity** was attributable to net income for the year of  $\in$ 5.6 billion and issuance of treasury stock of  $\in$ 0.3 billion in conjunction with our share-based payments. These factors were partly offset by dividends paid in fiscal 2015 (for fiscal 2014) of  $\in$ 2.7 billion. In addition, the equity was reduced due to share buybacks during the year amounting to  $\in$ 2.7 billion. The equity ratios at September 30, 2015 and 2014 were 27% and 29%, respectively.

The increase in **Pension and similar commitments** included interest and service costs amounting to €0.7 billion and negative effects amounting to €0.8 billion from adjustment of the discount rate. These factors were partly offset by pension payments amounting to €0.6 billion and a transfer of pension obligations, net to Siemens Healthcare GmbH amounting to €0.4 billion.

The increase in **Other provisions** was due primarily to an increase of  $\notin 0.5$  billion in provisions for probable losses for guarantees. This was partly offset by a decline of  $\notin 0.2$  billion in provisions for outstanding deliveries and services.

The increase in **Trade payables**, **liabilities to affiliated companies and other liabilities** was due primarily to higher liabilities to affiliated companies as a result of intra-group financing activities.

### A.9.3 Corporate Governance statement

The Corporate Governance statement pursuant to Section 289a of the German Commercial Code is an integral part of the Combined Management Report and is presented in  $\rightarrow$  c.4.2 corporate governance statement pursuant to section 289A of the GERMAN COMMERCIAL CODE.

# A.10 Compensation Report

This report is based on the recommendations of the German Corporate Governance Code (Code) and the requirements of the German Commercial Code (Handelsgesetzbuch), the German Accounting Standards (Deutsche Rechnungslegungs Standards) and the International Financial Reporting Standards (IFRS).

### A.10.1 Remuneration of Managing Board members

#### A.10.1.1 REMUNERATION SYSTEM

The remuneration system for the Siemens Managing Board is intended to provide an incentive for successful corporate management with an emphasis on sustainability. Managing Board members are expected to make a long-term commitment to and on behalf of the Company and may benefit from any sustained increase in the Company's value. For this reason, a substantial portion of their total remuneration is linked to the long-term performance of Siemens stock. Their remuneration is to be commensurate with the Company's size and economic position. Exceptional achievements are to be rewarded adequately, while falling short of targets is to result in an appreciable reduction in remuneration. The compensation is also structured so as to be attractive in comparison to that of competitors, with a view to attracting outstanding managers to the Company and retaining them for the long term.

The system and levels for the Managing Board's remuneration are determined and regularly reviewed by the full Supervisory Board, based on proposals by the Compensation Committee. The Supervisory Board reviews remuneration levels annually to ensure that they are appropriate. In this process, the Company's economic situation, performance and outlook as well as the tasks and performance of the individual Managing Board members are taken into account. In addition, the Supervisory Board considers the common level of remuneration in comparison with peer companies and with the compensation structure in place in other areas of the Company. It also takes due account of the relationship between the Managing Board's remuneration and that of senior management and staff, both overall and with regard to its development over time. For this purpose, the Supervisory Board has also determined how senior management and the relevant staff are to be differentiated. The remuneration system that was in place for Managing Board members in fiscal 2015 was approved by a majority of 92.79% at the Annual Shareholders' Meeting on January 27, 2015. The individual components of compensation - base compensation, variable compensation (Bonus) and long-term stock-based compensation are weighted equally, and each comprises about one-third of target compensation. This equal weighting is also applied to the three target parameters of variable compensation.



#### Remuneration system for Managing Board members as of fiscal 2015

Performance-based component with deferred payout Non-performance-based component

Performance-based component

Obligation to hold shares during term of office on the Managing Board 

In fiscal 2015, the Managing Board's remuneration system had the following components:

#### Non-performance-based components

#### **Base compensation**

Base compensation is paid as a monthly salary. Since October 1, 2014, the base compensation of President and CEO Joe Kaeser has amounted to  $\leq$ 1,878,000 per year. The base compensation of the CFO and of those members of the Managing Board who are responsible for Divisions (including Healthcare) has been  $\leq$ 1,010,400 per year. For the other members of the Managing Board, it has been  $\leq$ 939,000 per year.

#### **Fringe benefits**

Fringe benefits include the costs, or the cash equivalent, of nonmonetary benefits and other perquisites, such as the provision of a company car, contributions toward the cost of insurance, the reimbursement of expenses for legal advice and tax advice, accommodation and moving expenses, including a gross-up for any taxes due in this regard, currency adjustment payments and costs relating to preventive medical examinations.

#### Performance-based components

#### Variable compensation (Bonus)

Variable compensation (Bonus) is based on the Company's business performance in the past fiscal year. The Bonus depends on an equal one-third weighting of target achievement of the target parameters return on capital employed, earnings per share and individual targets. To achieve a consistent target system Company-wide, corresponding targets – in addition to other factors – also apply to senior managers.

For 100% target achievement (target amount), the amount of the Bonus equals the amount of base compensation. The Bonus is subject to a ceiling (cap) of 200%. If targets are substantially missed, variable compensation may not be paid at all (0%).

At its duty-bound discretion, the Supervisory Board may revise the amount resulting from target achievement upward or downward by as much as 20%; the adjusted amount of the bonus paid can thus be as much as 240% of the target amount. In choosing the factors to be considered in deciding on possible revisions of the bonus payouts (±20%), the Supervisory Board takes account of incentives for sustainable corporate management. Decisions to make discretionary adjustments may take factors such as the results of an employee survey or a customer satisfaction survey into account as well as the Company's economic situation. The revision option may also be exercised in recognition of Managing Board members' individual achievements. The Bonus is paid entirely in cash.

#### Long-term stock-based compensation

Long-term stock-based compensation consists of a grant of forfeitable stock commitments (Stock Awards) at the beginning of the fiscal year. Beneficiaries receive one free share of Siemens stock per Stock Award after an approximately four-year restriction period. In the event of extraordinary unforeseen developments that impact the share price, the Supervisory Board may decide to reduce the number of promised Stock Awards retroactively, or it may decide that in lieu of a transfer of Siemens stock only a cash settlement in a defined and limited amount will be paid, or it may decide to postpone transfers of Siemens stock for payable Stock Awards until the developments have ceased to impact the share price.

In the event of 100% target achievement, the annual target amount for the monetary value of the Stock Awards commitment is €1,950,000 for the President and CEO (effective October 1, 2014) and €1,040,000 for each of the other members of the Managing Board. Since fiscal 2015, the Supervisory Board has had the option of increasing the target amount for each member of the Managing Board, on an individual basis, by as much as 75% for one fiscal year at a time. This option enables the Supervisory Board to take account of each Managing Board member's individual accomplishments and experience as well as the scope and demands of his or her position.

Long-term stock-based compensation is linked to the performance of Siemens stock compared to its competitors. The Supervisory Board will decide on a target system (target value for 100% and target line) for the performance of Siemens stock relative to the stock of – at present – five competitors (ABB, General Electric, Rockwell, Schneider Electric and Toshiba). If significant changes occur among these competitors during the period under consideration, the Supervisory Board may take these changes into account, as appropriate, in determining the values for comparison and/or calculating the relevant stock prices of those competitors.

Changes in the share price are measured on the basis of a twelve-month reference period (compensation year) over three years (performance period), while Stock Awards are restricted for a period of four years. When this restriction period expires, the Supervisory Board determines how much better or worse Siemens stock has performed relative to the stock of its competitors. This determination yields a target achievement of between 0% and 200% (cap). If target attainment is above 100%, an additional cash payment corresponding to the outperformance will be made. If target attainment is less than 100%, a number of stock commitments equivalent to the shortfall from the target will expire without replacement.

The value of the Siemens stock to be transferred for Stock Awards after the end of the restriction period is subject to a ceiling of 300% of the respective target amount. If this maximum amount of compensation is exceeded, the corresponding entitlement to stock commitments will be forfeited without replacement. With regard to the further terms of the Stock Awards, the same principles apply in general to the Managing Board and to senior managers. These principles are discussed in more detail in  $\rightarrow$  NOTE 25 in  $\rightarrow$  B.6 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.



#### Maximum amount for compensation overall

In addition to the maximum amounts of compensation for variable compensation and long-term stock-based compensation, a maximum amount for compensation overall has been defined. Since fiscal 2014, this amount cannot be more than 1.7 times higher than target compensation. Target compensation comprises base compensation, the target amount for variable compensation and the target amount for long-term stock-based compensation, excluding fringe benefits and pension benefit commitments. When fringe benefits and pension benefit commitments for a given fiscal year are included, the maximum amount of compensation overall for that year will increase accordingly.

#### **Share Ownership Guidelines**

The Siemens Share Ownership Guidelines are an integral part of the remuneration system for the Managing Board and senior executives. These guidelines require that – after a specified buildup phase – Managing Board members hold Siemens stock worth a multiple of their base compensation – 300% for the President and CEO, 200% for the other members of the Managing Board – throughout their terms of office on the Managing Board. The determining figure in this context is the average base compensation that a member of the Managing Board has received over the four years before the applicable dates of proof of compliance. Changes that have been made to base compensation in the meantime are included. Non-forfeitable stock commitments (Bonus Awards) which were granted until fiscal 2014 are taken into account in determining compliance with the Share Ownership Guidelines.

Compliance with these guidelines must be proven for the first time after a four-year buildup phase. Thereafter, it must be proven annually. If the value of a Managing Board member's accrued holdings declines below the required minimum due to fluctuations in the market price of Siemens stock, he or she must acquire additional shares.

#### Pension benefit commitments

Like employees of Siemens AG, the members of the Managing Board are included in the Siemens Defined Contribution Benefit Plan (BSAV). Under the BSAV, Managing Board members receive contributions that are credited to their personal pension accounts. The amount of these annual contributions is based on a predetermined percentage related to their base compensation and the target amount for their Bonuses. This percentage is decided upon annually by the Supervisory Board. Most recently it was set at 28%. In making its decisions, the Supervisory Board takes account of the intended level of provision for each individual and the length of time he or she has been a Managing Board member as well as the annual and long-term expense to the Company resulting from that provision. The non-forfeitability of pension benefit commitments is determined in compliance with the provisions of the German Company Pensions Act (*Betriebsrentengesetz*). Special contributions may be granted to Managing Board members on the basis of individual decisions by the Supervisory Board. If a member of the Managing Board earned a pension benefit entitlement from the Company before the BSAV was introduced, a portion of his or her contributions went toward financing that prior commitment.

Managing Board members are eligible to receive benefits under the BSAV at the age of 60 or - in the case of benefit commitments made on or after January 1, 2012 - the age of 62. As a rule, the accrued pension benefit balance is paid out to Managing Board members in twelve annual installments. A Managing Board member or his or her surviving dependents may also request that his or her pension benefit balance be paid out in fewer installments or as a lump sum, subject to the Company's consent. The accrued pension benefit balance may also be paid out as a pension. As a further alternative, Managing Board members may choose to combine pension payments with payments in one to twelve installments. If the pension option is chosen, a decision must be made as to whether the payout should include pensions for surviving dependents. If a member of the Managing Board dies while receiving a pension, benefits will be paid to his or her surviving dependents if the member has chosen such benefits. The Company will then provide a limited-term pension to surviving children until they reach the age of 27 or, in the case of benefit commitments made on or after January 1, 2007, until they reach the age of 25.

Benefits from the retirement benefit system that was in place before the BSAV was established are normally granted as pension benefits with a surviving dependent's pension. In this case also, payout in installments or a lump sum payment may be chosen instead of pension payments.

Managing Board members who were employed by the Company on or before September 30, 1983, are entitled to receive transition payments for the first six months after retirement, equal to the difference between their final base compensation and the retirement benefits payable under the corporate pension plan.

# Commitments in connection with the termination of Managing Board membership

Managing Board employment contracts provide for a compensatory payment if membership on the Managing Board is terminated prematurely by mutual agreement and without serious cause. The amount of this payment must not exceed the value of two years' compensation and compensate no more than the remaining term of the contract (cap). The amount of the compensatory payment is calculated on the basis of base compensation, together with the variable compensation and the longterm stock-based compensation actually received during the last fiscal year before termination. The compensatory payment is payable in the month when the member leaves the Managing Board. In addition, a one-time special contribution is made to the BSAV. The amount of this contribution is based on the BSAV contribution that the Managing Board member received in the previous year and on the remaining term of his or her appointment, but is limited to not more than two years' contributions (cap). The above benefits are not paid if an amicable termination of the member's activity on the Managing Board is agreed upon at the member's request, or if there is serious cause for the Company to terminate the employment relationship.

In the event of a change of control that results in a substantial change in a Managing Board member's position - for example, due to a change in corporate strategy or a change in the Managing Board member's duties and responsibilities - the Managing Board member has the right to terminate his or her contract with the Company. A change of control exists if one or more shareholders acting jointly or in concert acquire a majority of the voting rights in Siemens AG and exercise a controlling influence or if Siemens AG becomes a dependent enterprise as a result of entering into an intercompany agreement within the meaning of Section 291 of the German Stock Corporation Act (Aktiengesetz) or if Siemens AG is to be merged into an existing corporation or other entity. If this right of termination is exercised, the Managing Board member is entitled to a severance payment in the amount of not more than two years' compensation. The calculation of the annual compensation will include not only the base compensation and the target amount for the Bonus, but also the target amount for Stock Awards, in each case based on the most recent fiscal year completed prior to the termination of the member's contract. The stock-based components for which a firm commitment already exists will remain unaffected. There is no entitlement to a severance payment if the Managing Board member receives benefits from third parties in connection with a change of control. Moreover, there is no right to terminate if the change of control occurs within a period of twelve months prior to a Managing Board member's retirement.

Compensatory or severance payments also cover non-monetary benefits by including an amount of 5% of the total compensation or severance amount. Compensatory or severance payments will be reduced by 10% as a lump-sum allowance for discounted values and for income earned elsewhere. However, this reduction will apply only to the portion of the compensatory or severance payment that was calculated without taking into account the first six months of the remaining term of the Managing Board member's employment contract. Stock commitments that were made as long-term stock-based compensation and for which the restriction period is still in effect will be forfeited without replacement if the employment agreement is not extended after the end of an appointment period, either at the Managing Board member's request or because there is serious cause that would have entitled the Company to revoke the appointment or terminate the contract. However, once granted, Stock Awards are not forfeited if the employment agreement is terminated by mutual agreement at the Company's request, or because of retirement, disability or death or in connection with a spinoff, the transfer of an operation or a change of activity within the corporate group. In these cases, the Stock Awards will remain in effect upon termination of the employment agreement and will be honored on expiration of the restriction period.

#### A.10.1.2 REMUNERATION OF MANAGING BOARD MEMBERS FOR FISCAL 2015

At the beginning of the fiscal year, the Supervisory Board set the target parameters return on capital employed (ROCE) and earnings per share (EPS), in each case on the basis of continuing and discontinued operations. The target values for the EPS component were defined on a multi-year basis. In defining the target for variable compensation, the Supervisory Board also defined individual targets for all members of the Managing Board so as to take fuller account of their individual performance. As a rule, up to five individual targets were defined for this purpose. These targets take account of business-related targets such as market coverage and business performance as well as targets such as customer and employee satisfaction, innovation and sustainability. An internal review of the appropriateness of Managing Board compensation for fiscal 2015 has confirmed that the remuneration of the Managing Board resulting from target achievement for fiscal 2015 is to be considered appropriate. In light of this review and following a review of the achievement of the targets defined at the beginning of the fiscal year, the Supervisory Board has decided to define the amounts of variable compensation, stock commitments and pension benefit contributions as follows:

#### Variable compensation (Bonus)

The following targets were set and attained with respect to the two target parameters ROCE and EPS for variable compensation:

Target parameter	100% of target	Actual FY 2015 figure	Target achievement <sup>2</sup>
Return on capital employed, ROCE <sup>1</sup>	15.96%	19.63%	128.00%
Earnings per share, basic EPS1 (ø2013–2015)	€5.40	€6.76	190.67%

1 Continuing and discontinued operations.

T

2 Calculative target achievement ROCE was 200% (cap). The Supervisory Board adjusted this target achievement due to the sale of the hearing aid business (Audiology).

The achievement of individual targets was also taken into account when determining overall target achievement. In its overall assessment, the Supervisory Board decided not to make any discretionary adjustments to the Bonus payout amounts. In fiscal 2015, Bonus-related target achievement by Managing Board members was between 132.89% and 146.22%.

#### Long-term stock-based compensation

Since beneficiaries are not entitled to receive dividends, the number of stock commitments granted was based on the closing price of Siemens stock in Xetra trading on the date of award less the present value of dividends expected during the restriction period. The share price used to determine the number of stock commitments was €72.30 for 2015 as well as for 2014.

#### Benefits related to the termination of Managing Board membership

In connection with the mutually agreed-upon termination of Prof. Dr. Hermann Requardt's activity on the Managing Board as of January 31, 2015, it was agreed that his current employment contract with the Company would terminate as of September 30, 2015. The entitlements agreed upon under the contract remained in effect until that date. A gross compensatory payment of €1,888,566 and a one-time special contribution of €279,552 to the BSAV were agreed upon with Prof. Dr. Hermann Requardt in connection with the mutually agreed-upon premature termination of his Managing Board membership. The Stock Awards already granted and for which the restriction period is still in effect will be maintained in accordance with the terms of his employment contract and will be settled in cash at the closing price of Siemens stock in Xetra trading on September 30, 2015 ( $\in$ 79.94). Pursuant to the terms of his employment

contract, Prof. Dr. Hermann Requardt's base compensation for fiscal 2015 as well as the variable compensation and long-term stock-based compensation that he received for fiscal 2014 were used to determine the amount of his compensatory payment and limited to a total of his compensation for the remaining term of his appointment. In addition, non-monetary benefits were covered by a payment amounting to 5% of the compensatory payment. The Company also reimbursed Prof. Dr. Hermann Requardt for out-of-pocket expenses of €5,000 plus valueadded tax.

#### Total compensation

On the basis of the Supervisory Board's decisions described above, Managing Board compensation for fiscal 2015 totaled  $\in$ 27.42 million, a decrease of 4% (2014:  $\in$ 28.57 million). Of this total amount,  $\in$ 19.56 million (2014:  $\in$ 17.89 million) was attributable to cash compensation and  $\in$ 7.86 million (2014:  $\in$ 10.68 million) to stock-based compensation.

The compensation presented on the following pages was granted to the members of the Managing Board for fiscal 2015 (individualized disclosure). Due to rounding, the figures presented in the table may not add up precisely to the totals provided.

(Amounts in thousands of €)								
Non-performance-	Fixed compensation (base compensa	tion)						
based components	Fringe benefits <sup>1</sup>							
	Total							
Performance-based components	without long-term incentive effect, non-stock-based	One-year variable compensation (Bonus) – Cash component (Code)						
	with long-term incentive effect,	Multi-year variable compensation <sup>2,3</sup>						
	stock-based	Variable compensation (Bonus) – Bonus Awards <sup>4</sup>						
		Siemens Stock Awards (restriction period: 4 years)						
		Target achievement depending on EPS for past three fiscal years <sup>4</sup>						
		Target achievement depending on future stock performance <sup>5</sup>						
	Total <sup>6</sup>							
	Service cost							
	Total (Code) <sup>7</sup>							
(2014: €28.57 million). The		5, in accordance with the applicable reporting standards, amounted to €27.42 million by is to be used instead of the target value according to the Code for one-year variable $\cdot$						
Performance-based components	without long-term incentive effect, non-stock-based	One-year variable compensation (Bonus) – Cash component						

Total compensation

Managing Board members serving as of September 30, 2015

#### (Amounts in thousands of €) Non-performance-Fixed compensation (base compensation) based components Fringe benefits<sup>1</sup> Total Performance-based without long-term incentive One-year variable compensation (Bonus) components effect, non-stock-based Cash component (Code) with long-term incentive effect, Multi-year variable compensation<sup>2,3</sup> stock-based Variable compensation (Bonus) - Bonus Awards<sup>4</sup> Siemens Stock Awards (restriction period: 4 years) Target achievement depending on EPS for past three fiscal years<sup>4</sup> Target achievement depending on future stock performance⁵ Total<sup>6</sup> Service cost Total (Code)<sup>7</sup>

Total compensation of all Managing Board members for fiscal 2015, in accordance with the applicable reporting standards, amounted to €27.42 million (2014: €28.57 million). The granted payout amount presented below is to be used instead of the target value according to the Code for one-year variable compensation. Service costs for pension benefits are not included.

Performance-based components	without long-term incen effect, non-stock-based	tive	One-year variable compensation ( Cash component	(Bonus) –
Total compensation				
lent, of non-monetar such as the provision	le the costs, or the cash equiva- y benefits and other perquisites, of company cars in the amount	tion for me with the IFF	es recognized for stock-based compensa- mbers of the Managing Board in accordance IS in fiscal 2015 and fiscal 2014 amounted	(2014: €1,254,756), Peter Y. Solmssen €141,258 (2014: €3,430,484), and Dr. Michael Süß €28,666 (2014: €2,742,885).

- lent, of non-monetary benefits and other perquisites, such as the provision of company cars in the amount of €158,131 (2014: €181,638), contributions toward the cost of insurance in the amount of €134,170 (2014: €71,776), the reimbursement of expenses for legal advice and tax advice, accommodation and moving expenses, including any taxes due in this regard, currency adjustment payments and costs relating to preventive medical examinations in the amount of €330,620 (2014: €194,498).
- 2 The figures for individual maximums for multi-year variable compensation reflect the possible maximum value in accordance with the maximum amount agreed upon for fiscal 2015, that is, 300% of the applicable target amount.
- The experises recognized to stock-based compensation for members of the Managing Board in accordance with the IFRS in fiscal 2015 and fiscal 2014 amounted to €8,109,155 and €16,141,235, respectively. The following amounts pertained to the members of the Managing Board in fiscal 2015: Joe Kaeser €2,003,783 (2014: €1,822,932), Dr. Roland Busch €1,129,224 (2014: €922,535), Lisa Davis €284,928 (2014: €1,337,996), Klaus Helmrich €1,076,237 (2014: €949,521), Janina Kugel €140,185 (2014: €0), Prof. Dr. Siegfried Russwurm €1,239,596 (2014: €1,118,839), and Dr. Ralf P. Thomas €516,915 (2014: €446,570). The corresponding expense, determined in the same way, for former Managing Board members was as follows: Brigitte Ederer €105,227 (2014: €55,373), Barbara Kux €105,227 (2014: €1,971,611), Peter Löscher €230,387 (2014: €107,733), Prof. Dr. Hermann Requardt €1,107,522
- 4 For Stock Awards granted in fiscal 2014 for which the target attainment depends on the EPS for the past three fiscal years and for Bonus Awards granted in fiscal 2014, the fair value at the date of award is equivalent to the respective monetary value. As of fiscal 2015, the Bonus is granted entirely in cash; Stock Awards are linked solely to the performance of Siemens stock in comparison to its competitors.
- 5 The monetary values relating to 100% target achievement were €8,190,219 (2014: €4,970,916). The amounts for individual Managing Board members were as follows: Joe Kaeser €1,950,003 (2014: €500,022), Dr. Roland Busch €1,040,036 (2014: €500,027),

			e Kaeser	Dr. Roland Busch			Lisa Davis <sup>8</sup>					Klaus Helmrich			
President and CE					Ma	naging Boar	d member		Ma	naging Boar	d member		Managing Board member		
2014	2015	2015 (min)	2015 (max)	2014	2015	2015 (min)	2015 (max)	2014	2015	2015 (min)	2015 (max)	2014	2015	2015 (min)	2015 (max)
1,845	1,878	1,878	1,878	998	1,010	1,010	1,010	166	1,010	1,010	1,010	998	1,010	1,010	1,010
95	102	102	102	51	53	53	53	15	227	227	227	62	42	42	42
1,940	1,980	1,980	1,980	1,049	1,063	1,063	1,063	181	1,238	1,238	1,238	1,061	1,052	1,052	1,052
1,384	1,878	0	4,507	749	1,010	0	2,425	125	1,010	0	2,425	749	1,010	0	2,425
2,221	1,871	0	5,850	1,218	998	0	3,120	1,520	998	0	3,120	1,164	998	0	3,120
672	-	-	-	403	-	-	-	42	-	-	-	349	-	-	-
912	-	-	-	480	-	-	-	871	-	-	-	480	-	-	-
637	1,871	0	5,850	335	998	0	3,120	608	998	0	3,120	335	998	0	3,120
5,545	5,729	1,980	9,700	3,017	3,071	1,063	5,203	1,826	3,246	1,238	5,203	2,973	3,061	1,052	5,203
1,059	1,096	1,096	1,096	561	604	604	604	2,819	611	611	611	521	604	604	604
6,603	6,825	3,076	10,796	3,578	3,675	1,667	5,807	4,645	3,857	1,848	5,814	3,494	3,664	1,656	5,807

2,016	2,683	1,210	1,444	125	1,477	1,046	1,376	
6,177	6,535	3,478	3,505	1,826	3,713	3,271	3,427	

Image: Second S															
Interview       Inter			Janir	na Kugel	Prof. Dr. Siegfried Russwurm			isswurm	Dr. Ralf P. Thomas				Prof. Dr. Her	mann Requardt <sup>9</sup>	
$\cdot$					Managing Board member			d member				CFO			
-       25       25       25       44       78       78       78       61       67       67       67       84       28         -       651       651       651       651       1,042       1,088       1,088       1,060       1,078       1,078       1,078       1,078       1,078       1,078       1,083       1,083       365         -       626       0       1,502       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       337         -       665       0       2,080       1,172       998       0       3,120       1,164       998       0       3,120       1,359       333         -       -       -       357       -       -       349       -       -       -       340       -       -       340       -       -       340       -       -       -       340       -       -       -       600       -       -       600       -       -       600       -       -       600       -       -       600       -       -       600       - <td>2014</td> <td>2015</td> <td></td> <td></td> <td>2014</td> <td>2015</td> <td></td> <td></td> <td>2014</td> <td>2015</td> <td></td> <td></td> <td>2014</td> <td>2015</td>	2014	2015			2014	2015			2014	2015			2014	2015	
-       651       651       651       1,042       1,088       1,088       1,060       1,078       1,078       1,078       1,078       1,078       1,082       365         -       626       0       1,502       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       337         -       665       0       2,080       1,172       998       0       3,120       1,164       998       0       3,120       1,359       333         -       -       -       357       -       -       349       -       -       -       340       -       -       340       -       -       340       -       -       340       -       -       340       -       -       340       -       -       340       -       -       340       -       -       -       340       -       -       -       -       340       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	-	626	626	626	998	1,010	1,010	1,010	998	1,010	1,010	1,010	998	337	
-       626       0       1,502       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       749       1,010       0       2,425       1,164       998       0       3,120       1,164       998       0       3,120       1,359       333       333       340       -       340       -       -       340       -       -       340       -       -       -       600       -       -       600       -       -       600       -       -       600       -       -       600       -       -       600       -        600       -	-	25	25	25	44	78	78	78	61	67	67	67	84	28	
Image: Mark Series of the s	-	651	651	651	1,042	1,088	1,088	1,088	1,060	1,078	1,078	1,078	1,082	365	
Image: Mark Series of the s		676	0	1 502	740	1 010	0	2 1 25	740	1 0 1 0	0	2 4 25	740	227	
-       -       -       357       -       -       349       -       -       340       -         -       -       -       357       -       -       349       -       -       340       -         -       -       -       -       -       349       -       -       -       340       -         -       -       -       480       -       -       480       -       -       600       -	 		-				-								
Image: Constraint of the second se	 -	665	0	2,080	1,172	998	0	3,120	1,164	998	0	3,120	1,359	333	
	-	-	-	-	357	-	-	-	349	-	-	-	340	-	
<u>- 665</u> 0 2,080 335 998 0 3,120 335 998 0 3,120 335 998 0 3,120 419 333	-	-	-	-	480	-	-	-	480	-	-	-	600	-	
	-	665	0	2,080	335	998	0	3,120	335	998	0	3,120	419	333	
- 1,942 651 3,307 2,963 3,097 1,088 5,203 2,972 3,086 1,078 5,203 3,190 1,035	-	1,942	651	3,307	2,963	3,097	1,088	5,203	2,972	3,086	1,078	5,203	3,190	1,035	
-         103         103         103         560         603         603         230         604         604         540         580	-	103	103	103	560	603	603	603	230	604	604	604	540	580	
- 2,045 754 3,410 3,523 3,700 1,691 5,806 3,202 3,690 1,682 5,807 3,730 1,615	-	2,045	754	3,410	3,523	3,700	1,691	5,806	3,202	3,690	1,682	5,807	3,730	1,615	

_	832	1,070	1,376	1,046	1,410		1,021	451
-	2,148	3,284	3,463	3,270	3,486		3,463	1,149

Lisa Davis €1,040,036 (2014: €907,076), Klaus Helmrich €1,040,036 (2014: €500,027), Janina Kugel €693,357 (2014: €0), Prof. Dr. Siegfried Russwurn €1,040,036 (2014: €500,027), and Dr. Ralf P. Thomas €1,040,036 (2014: €500,027). The corresponding monetary values for former Managing Board members were as follows: Barbara Kux €0 (2014: €63,913), Prof. Dr. Hermann Requardt €346,679 (2014: €625,034), Peter Y. Solmssen €0 (2014: €125,007) and Dr. Michael Süß €0 (2014: €299,756). Because Janina Kugel joined the Managing Board during the fiscal year, the monetary value relating to 100% target achievement was prorated and, instead of Stock Awards, she received an equivalent amount of Phantom Stock Awards. At the end of the restriction period, these awards will be settled in cash rather than via a stock transfer. Otherwise, the regulations are the same as those for Stock Awards.

- 6 Total maximum compensation for fiscal 2015 represents the contractual maximum amount for overall compensation, excluding fringe benefits and pension benefit commitments. At 1.7 times target compensation (base compensation, target amount for the Bonus and the target amount for long-term stock-based compensation), the maximum amount is less than the total of the individual contractual caps for performance-based components.
- 7 Total compensation reflects the current fair value of stockbased compensation components on the award date. On the basis of the current monetary values of stock-based compensation components, total compensation amounted to €27,756,633 (2014: €29,109,709).
- 8 Ms. Davis's compensation is paid out in Germany in euros. It has been agreed that any tax liability that arises due to tax rates that are higher in Germany than in the U.S. will be

reimbursed. For base compensation of calendar year 2014 as well as for the cash Bonus of fiscal 2014, a currency-adjustment payment was granted.

9 Prof. Dr. Hermann Requardt resigned from the Managing Board effective the end of the day on January 31, 2015. His employment contract ended effective September 30, 2015. In addition to the total compensation shown above for his work as a member of the Managing Board, Prof. Dr. Requardt received the following compensation for the remaining term of his contract from February 1 to September 30, 2015: fixed compensation of €673,600, fringe benefits of €68,203, variable compensation (Bonus) of €902,624 and Siemens Stock Awards in the amount of €665,258. In accordance with the provisions of his contract, his Stock Awards will be settled in cash at the closing price of Siemens stock in Xetra trading on September 30, 2015.

#### Allocations

The following table shows allocations for fiscal 2015 for fixed compensation, fringe benefits, one-year variable compensation and multi-year variable compensation –by reference year – as well as the expense of pension benefits. In deviation from the

multi-year variable compensation granted for fiscal 2015 and shown above, this table includes the actual figure for multiyear variable compensation granted in previous years and allocated in fiscal 2015. Due to rounding, the figures presented in the table may not add up precisely to the totals provided.

#### Managing Board members serving as of September 30, 2015

(Amounts in thousands of €)									
Non-performance-	Fixed compensation (base compensation)								
based components	Fringe benefits <sup>1</sup>								
	Total								
Performance-based	without long-term incentive effect, non-stock-based	One-year variable compensation (Bonus) – Cash component <sup>2</sup>							
components	with long-term incentive effect, stock-based	Multi-year variable compensation <sup>3</sup>							
		Siemens Stock Awards (restriction period: 2010 – 2013)							
		Share Matching Plan (vesting period: 2012 – 2014)							
		Share Matching Plan (vesting period: 2011 – 2013)							
	Other <sup>₄</sup>								
	Total								
	Service cost								
	Total (Code)								

#### Managing Board members serving as of September 30, 2015

Non-performance-	Fixed compensation (base compensation)							
based components	Fringe benefits <sup>1</sup>							
	Total							
Performance-based	without long-term incentive effect, non-stock-based	One-year variable compensation (Bonus) – Cash component <sup>2</sup>						
components	with long-term incentive effect, stock-based	Multi-year variable compensation <sup>3</sup>						
		Siemens Stock Awards (restriction period: 2010 – 2013)						
		Share Matching Plan (vesting period: 2012 – 2014)						
		Share Matching Plan (vesting period: 2011 – 2013)						
	Other <sup>4</sup>							
	Total							
	Service cost							
	Total (Code)							

Fringe benefits include the costs, or the cash equivalent, of non-monetary benefits and other perquisites, such as the provision of company cars in the amount of €158,131 (2014: €181,638), contributions toward the cost of insurance in the amount of €134,170 (2014: €71,776), the reimbursement of expenses for legal

advice and tax advice, accommodation and moving expenses, including any taxes due in this regard, currency adjustment payments and costs relating to preventive medical examinations in the amount of €330,620 (2014: €194,498). 2 The cash component of one-year variable compensation (Bonus) presented above therefore represents the amount awarded for fiscal 2015, which will be paid out in January 2016.

	Joe Kaeser President and CEO		Dr. Roland Busch	Maria	Lisa Davis	Maria	Klaus Helmrich		
	President and CEO	IVIdT	aging Board member	IVId1	aging Board member	Managing Board member			
2015	2014	2015	2014	2015	2014	2015	2014		
1,878	1,845	1,010	998	1,010	166	1,010	998		
102	95	53	51	227	15	42	62		
1,980	1,940	1,063	1,049	1,238	181	1,052	1,061		
2,683	2,016	1,444	1,210	1,477	125	1,376	1,046		
0	1,595	0	269	0	0	0	367		
0	1,392	0	269	0	0	0	366		
0	0	0	0	0	0	0	0		
0	203	0	0	0	0	0	0		
0	66	0	11	0	1,098	0	15		
4,664	5,617	2,507	2,539	2,715	1,404	2,429	2,488		
1,096	1,059	604	561	611	2,819	604	521		
5,760	6,676	3,111	3,100	3,326	4,223	3,032	3,009		

Janina Kugel			Prof. Dr. Siegfried Russwurm		Dr. Ralf P. Thomas			
	aging Board member ince February 1, 2015	Managing Board member			CFO		jing Board member til January 31, 2015	
2015	2014	2015	2014	2015	2014	2015	2014	
626	-	1,010	998	1,010	998	337	998	
25	-	78	44	67	61	28	84	
651	-	1,088	1,042	1,078	1,060	365	1,082	
832	-	1,376	1,070	1,410	1,046	451	1,021	
0	_	0	1,392	177	535	0	1,519	
0	-	0	1,392	0	520	0	1,392	
0	-	0	0	177	0	0	0	
0	-	0	0	0	15	0	127	
0	-	0	56	0	22	0	62	
1,482	-	2,465	3,560	2,665	2,662	817	3,684	
103	-	603	560	604	230	580	540	
1,586	-	3,068	4,120	3,269	2,892	1,397	4,224	

3 Starting with the Siemens Stock Awards tranche of 2011, the restriction period was extended from three to four years. Shares from the Siemens Stock Awards for 2011 will thus only be transferred in November 2015. Therefore, no allocation for Siemens Stock Awards was made in fiscal 2015.

4 "Other" includes the adjustment of the Siemens Stock Awards for 2010 (transfer in November 2013) in accordance with Section 23 and Section 125 of the German Transformation Act (*Umwandlungsgeset2*) due to the spin-off of OSRAM. For Ms. Davis, "Other" represents the cash component of the compensatory payment made in December 2014 for the forfeiture of benefits from her former employer.

5 Prof. Dr. Hermann Requardt resigned from the Managing Board effective the end of the day on January 31, 2015. His employment contract ended effective September 30, 2015. In addition to the total compensation shown above for his work as a member of the Managing Board, Prof. Dr. Requardt received the following compensation for the remaining term of his contract from February 1 to September 30, 2015: fixed compensation of €673,600, fringe benefits of €68,203, and variable compensation (Bonus) of €902,624.

#### Pension benefit commitments

I

Total

For fiscal 2015, the members of the Managing Board were granted contributions under the BSAV totaling  $\notin$ 4.8 million (2014:  $\notin$ 5.1 million), based on a resolution of the Supervisory Board dated November 11, 2015. Of this amount,  $\notin$ 0.1 million (2014:  $\notin$ 0.1 million) related to the funding of pension commitments earned prior to transfer to the BSAV.

The contributions under the BSAV are added to the personal pension accounts each January, following the close of the fiscal year. Until a beneficiary's date of retirement, his or her pension account is credited with an annual interest payment (guaranteed interest) on January 1 of each year. The interest rate is currently 1.25%.

The following table shows individualized details of the contributions (allocations) under the BSAV for fiscal 2015 as well as the defined benefit obligations for pension commitments.

		Total contributions <sup>1</sup> for	Defined benefit obligation <sup>2</sup> for all pension commitments excluding deferred compensation <sup>3</sup>		
(Amounts in €)	2015	2014	2015	2014	
Managing Board members serving as of September 30, 2015					
Joe Kaeser	1,051,680	1,033,200	8,056,153	7,174,641	
Dr. Roland Busch	565,824	559,104	3,243,101	2,769,337	
Lisa Davis	565,824	93,184	3,126,396	2,818,722	
Klaus Helmrich	565,824	559,104	3,522,681	3,047,911	
Janina Kugel⁴	350,560	-	438,713	-	
Prof. Dr. Siegfried Russwurm	565,824	559,104	4,824,749	4,390,368	
Dr. Ralf P. Thomas	565,824	559,104	3,225,678	2,742,051	
Former members of the Managing Board					
Prof. Dr. Hermann Requardt⁵	565,824	559,104	6,977,620	6,273,529	

 The expenses (service cost) recognized in accordance with the IFRS in fiscal 2015 for Managing Board members' entitlements under the BSAV in fiscal 2015 amounted to €4,804,639 (2014; €7,913,201).

2 The defined benefit obligations reflect one-time special contributions to the BSAV of €279,552 (2014: €3,558,315) for new appointments from outside the Company and for special contributions in connection with departures from the Managing Board. These

obligations amounted to €0 (2014: €2,745,615) for Lisa Davis, €279,552 (2014: €0) for Prof. Dr. Hermann Requardt and €0 (2014: €812,700) for Dr. Michael Süß.

3

4.797.184

3,921,904

Deferred compensation totals 64,947,717 (2014: €10,057,923), including €3,207,002 for Joe Kaeser (2014: €3,171,480), €305,023 for Klaus Helmrich (2014: €302,595) and €49,794 for Dr. Ralf P. Thomas (2014: €49,732). Deferred compensation for former Managing Board members is as follows: €0 for Barbara Kux (2014: €4,697,955), €1,385,898 for Prof. Dr. Hermann Requardt (2014:

29,216,559

33,415,101

€1,381,365) and €0 for Peter Y. Solmssen (2014: €454,790).
Janina Kugel was elected a full member of the Managing

Board effective February 1, 2015.Prof. Dr. Hermann Requardt resigned from the Managing

Board effective the end of the day on January 31, 2015. His employment contract ended effective September 30, 2015.

In fiscal 2015, former members of the Managing Board and their surviving dependents received emoluments within the meaning of Section 314 para. 1 No. 6 b of the German Commercial Code totaling €30.5 million (2014: €24.2 million). This figure includes the compensation for former Managing Board member Peter Y. Solmssen for the remaining period of his employment contract from October 2014 through March 2015, the cash compensation for Bonus Awards granted in the past as well as the pro rata contribution to the BSAV. It also includes the compensatory payment connected with the mutually agreed-upon termination of the Managing Board membership of Prof. Dr. Hermann Requardt as of January 31, 2015, the com-

pensation for the remaining term of his employment contract – that is, from February 1 to September 30, 2015 – and a special contribution to the BSAV. For the period from February 1 through September 30, 2015, Prof. Dr. Hermann Requardt received 9,590 Stock Awards, which will be settled in cash in accordance with the provisions of his employment contract and in connection with the mutually agreed-upon termination of his Managing Board membership. Mr. Solmssen received 7,193 Stock Awards for the period from October 2014 through March 2015. Other than this, former Managing Board members and their surviving dependents received 0 (2014: 18,912) Stock Awards.

The defined benefit obligation (DBO) of all pension commitments to former members of the Managing Board and their surviving dependents as of September 30, 2015, amounted to  $\notin$  228.3 million (2014:  $\notin$  234.4 million). This figure is included in  $\rightarrow$  NOTE 16 in  $\rightarrow$  B.6 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

#### Other

No loans or advances from the Company are provided to members of the Managing Board.

#### A.10.1.3 ADDITIONAL INFORMATION ON STOCK-BASED COMPENSATION INSTRUMENTS IN FISCAL 2015

#### Stock commitments

The following table shows the changes in the balance of the stock commitments held by Managing Board members in fiscal 2015:

1

	Balance	e at beginning of fiscal 2015		G	iranted during fiscal year <sup>1</sup>	Vested and fulfilled during fiscal year	Forfeited during fiscal year		Balance at end of fiscal 2015 <sup>2</sup>
					commitments Stock Awards				
(Amounts in number of units)	Non- forfeitable commit- ments of Bonus Awards	Forfeitable commit- ments of Stock Awards	Non- forfeitable commit- ments of Bonus Awards	(Target attainment depending on EPS for past three fiscal years)	(Target attainment depending on future stock perfor- mance)	Commit- ments of Bonus Awards and Stock Awards	Commit- ments of Stock Awards	Non- forfeitable commit- ments of Bonus Awards	Forfeitable commit- ments of Stock Awards
Managing Board members serving as of September 30, 2015									
Joe Kaeser	31,729	76,699	9,296	12,615	40,111	-	-	41,025	129,425
Dr. Roland Busch	21,544	44,443	5,578	6,639	21,301	-	-	27,122	72,383
Lisa Davis	-	-	576	12,044	26,931	-	-	576	38,975
Klaus Helmrich	22,409	45,314	4,824	6,639	21,301	-	-	27,233	73,254
Janina Kugel <sup>3</sup>	-	3,999	-	664	10,992	-	-	-	15,655
Prof. Dr. Siegfried Russwurm	30,503	54,952	4,934	6,639	21,301	-	-	35,437	82,892
Dr. Ralf P. Thomas	206	23,184	4,824	6,639	21,301	-	-	5,030	51,124

of the Managing Board

or the Managing board									
Prof. Dr. Hermann Requardt⁴	32,403	54,952	4,709	8,299	23,030	-	-	37,112	86,281
Total	138,794	303,543	34,741	60,178	186,268	-	-	173,535	549,989

1 The weighted average fair value as of the grant date for fiscal 2015 was €66.20 per granted share.

2 Amounts also include stock commitments (Stock Awards and Phantom Stock Awards) granted in November 2014 for fiscal 2015. These amounts may further include stock commitments received as compensation by the Managing Board member before joining the Managing Board.

3 Janina Kugel was elected a full member of the Managing Board effective February 1, 2015. Because she joined the Managing Board during the fiscal year, the target amount for her stock-based compensation was prorated and, instead of Stock Awards, she received an equivalent amount of Phantom Stock Awards. At the end of the restriction period, these awards will be settled in cash rather than via a stock transfer. Otherwise, the regulations are the same as those for Stock Awards. 4 Prof. Dr. Hermann Requardt resigned from the Managing Board effective the end of the day on January 31, 2015. His employment contract ended effective September 30, 2015. In accordance to the provisions of his contract, the Siemens Stock Awards will be settled in cash at the closing price of Siemens stock in Xetra trading on September 30, 2015.

#### Shares from the Share Matching Plan

Fiscal 2011 was the last year in which Managing Board members were entitled to participate in the Siemens Share Matching Plan. Under the plan, they were entitled to invest up to 50% of the annual gross amount of their variable cash compensation, as determined for fiscal 2010, in Siemens shares. After the expiration of a vesting period of approximately three years, plan participants are entitled to receive one free matching share of Siemens stock for every three Siemens shares acquired and continuously held under the plan, provided the participants were employed without interruption at Siemens AG or a Siemens company until the end of the vesting period. At the beginning of fiscal 2015, the following members of the Managing Board had entitlements to matching shares, which they acquired before joining the Managing Board: Dr. Ralf P. Thomas, 2,685 shares. In fiscal 2015 the following entitlements to matching shares were acquired: Janina Kugel, 3 shares. In fiscal 2015 the following entitlements to matching shares were due: 1,905 shares, Dr. Ralf P. Thomas. During fiscal 2015, no entitlements to matching shares were forfeited. Entitlements to matching shares at the end of fiscal 2015 show the following balance: Janina Kugel, 3 shares and Dr. Ralf P. Thomas, 780 shares. These entitlements have the following fair values: Janina Kugel,  $\in$ 174 (2014:  $\in$ 0) and Dr. Ralf P. Thomas,  $\notin$ 42,657 (2014:  $\in$ 133,392).

#### **Share Ownership Guidelines**

The deadlines by which the individual Managing Board members must provide first-time proof of compliance with the Siemens Share Ownership Guidelines vary from member to member, depending on when he or she was appointed to the Managing Board. The following table shows the number of Siemens shares that were held by Managing Board members in office at September 30, 2015, as of the March 2015 deadline for proving compliance with the Share Ownership Guidelines as well as the number that are to be held permanently with a view to future deadlines.

				Obligat	ions under Share Ow	nership Guidelines
			Required			Proven
(Amounts in number of units or €)	Percentage of base compensation <sup>1</sup>	Value <sup>1</sup>	Number of shares <sup>2</sup>	Percentage of base compensation <sup>1</sup>	Value <sup>2</sup>	Number of shares <sup>3</sup>
Managing Board members serving as of September 30, 2015, and required to show proof as of March 13, 2015						
Joe Kaeser	300%	3,874,688	43,062	732%	9,451,589	105,041
Prof. Dr. Siegfried Russwurm	200%	1,905,950	21,182	801%	7,629,314	84,789
Total		5,780,638	64,244		17,080,903	189,830

 The amount of the obligation is based on the average base compensation for the four years prior to the respective dates of proof. 2 Based on the average Xetra opening price of €89.98 for the fourth quarter of 2014 (October – December). 3 As of March 13, 2015 (date of proof), including Bonus Awards.

## A.10.2 Remuneration of Supervisory Board members

The current remuneration policies for the Supervisory Board were authorized at the Annual Shareholders' Meeting held on January 28, 2014, and are effective as of fiscal 2014. Details are set out in Section 17 of the Articles of Association of Siemens AG. The remuneration of the Supervisory Board consists entirely of fixed compensation; it reflects the responsibilities and scope of the work of the Supervisory Board members. The Chairman and Deputy Chairmen of the Supervisory Board as well as the Chairmen and members of the Audit Committee, the Chairman's Committee, the Compensation Committee, the Compliance Committee and the Innovation and Finance Committee receive additional compensation.

Under current rules, the members of the Supervisory Board receive an annual base compensation of €140,000; the Chairman of the Supervisory Board receives a base compensation of €280,000, and each of the Deputy Chairmen receives €220,000.

The members of the Supervisory Board committees receive the following additional fixed compensation for their committee work: the Chairman of the Audit Committee receives  $\in$ 160,000, and each of the other members of the Committee receives  $\in$ 80,000; the Chairman of the Chairman's Committee receives  $\in$ 120,000, and each of the other members of the Committee receives  $\in$ 80,000; the Chairman of the Compensation Committee receives  $\in$ 80,000, and each of the other members of the Committee receives  $\in$ 80,000; the Chairman of the Compensation Committee receives  $\in$ 60,000 (compensation for any work on the Chairman's Committee); the Chairman of the Committee); the Chairman of the Committee); the Chairman of the Committee receives the Committee); the Chairman of the Committee Committee); the Chairman of the Committee Committee Committee); the Chairman of the Committee Committee); the Chairman of the Committee Committee Committee); the Chairman of the Committee Committee Committee); the Chairman of the Committee Committee Committee Committee Committee); the Chairman of the Committee Committee Committee Committee); the Chairman of the Committee Committee Committee Committee); the Chairman of the Committee Committee Committee Committee Committee); the Chairman of the Committee Committee Committee Committee Committee Committee Committee); the Chairman of the Committee Committe

Innovation and Finance Committee receives  $\notin 80,000$ , and each of the other members of the Committee receives  $\notin 40,000$ ; the Chairman of the Compliance Committee receives  $\notin 80,000$ , and each of the other members of the Committee receives  $\notin 40,000$ . However, no additional compensation is paid for work on the Compliance Committee if a member of that Committee is already entitled to compensation for work on the Audit Committee.

If a Supervisory Board member does not attend a meeting of the Supervisory Board, one-third of the aggregate compensation due to that member is reduced by the percentage of Supervisory Board meetings not attended by the member in relation to the total number of Supervisory Board meetings held during the fiscal year. In the event of changes in the composition of the Supervisory Board and/or its committees, compensation is paid on a pro rata basis, rounding up to the next full month.

In addition, the members of the Supervisory Board are entitled to receive a fee of  $\leq$ 1,500 for each meeting of the Supervisory Board and its committees that they attend.

The members of the Supervisory Board are reimbursed for outof-pocket expenses incurred in connection with their duties and for any value-added taxes to be paid on their remuneration. For the performance of his duties, the Chairman of the Supervisory Board is also entitled to an office with secretarial support and the use of a carpool service.

No loans or advances from the Company are provided to members of the Supervisory Board. The compensation shown below was determined for each of the members of the Supervisory Board for fiscal 2015 (individualized disclosure).

1

				2015	L			2014
(Amounts in €)	Base com- pensation	Additional compen- sation for committee work	Meeting attend- ance fee	Total	Base com- pensation	Additional compen- sation for committee work	Meeting attend- ance fee	Tota
Supervisory Board members serving as of September 30, 2015								
Dr. Gerhard Cromme	280,000	280,000	48,000	608,000	280,000	280,000	55,500	615,500
Birgit Steinborn <sup>1</sup>	200,000	200,000	45,000	445,000	140,000	186,667	43,500	370,162
Werner Wenning	220,000	140,000	33,000	393,000	211,852	134,815	39,000	385,66
Olaf Bolduan <sup>1</sup>	140,000	-	9,000	149,000	35,000	-	4,500	39,50
Michael Diekmann	132,222	56,667	13,500	202,389	134,815	52,963	18,000	205,778
Dr. Hans Michael Gaul	140,000	160,000	27,000	327,000	140,000	160,000	30,000	330,00
Reinhard Hahn <sup>1, 2</sup>	105,000	-	4,500	109,500	-	-	-	
Bettina Haller <sup>1</sup>	140,000	80,000	24,000	244,000	140,000	80,000	28,500	248,50
Hans-Jürgen Hartung	140,000	-	9,000	149,000	140,000	-	13,500	153,50
Robert Kensbock <sup>1</sup>	140,000	180,000	30,000	350,000	140,000	106,667	27,000	273,66
Harald Kern <sup>1</sup>	140,000	80,000	21,000	241,000	140,000	76,667	25,500	242,16
Jürgen Kerner <sup>1</sup>	132,222	170,000	31,500	333,722	140,000	120,000	28,500	288,50
Dr. Nicola Leibinger-Kammüller	140,000	33,333	15,000	188,333	124,444	-	10,500	134,94
Gérard Mestrallet	140,000	-	9,000	149,000	119,259	5,679	7,500	132,43
Dr. Norbert Reithofer³	93,333	14,815	4,500	112,648	-	-	-	
Güler Sabancı	140,000	-	9,000	149,000	129,630	-	10,500	140,13
Dr. Nathalie von Siemens <sup>3</sup>	105,000	-	4,500	109,500	-	-	-	
Michael Sigmund	140,000	-	9,000	149,000	81,667	-	9,000	90,66
Jim Hagemann Snabe	132,222	113,333	28,500	274,056	124,444	97,778	19,500	241,72
Sibylle Wankel <sup>1</sup>	132,222	37,778	13,500	183,500	140,000	40,000	21,000	201,00
Former Supervisory Board members								

#### Gerd von Brandenstein<sup>3</sup> 41,481 23,704 9,000 74,185 140,000 80,000 30,000 250,000 Prof. Dr. Peter Gruss<sup>3</sup> 46,667 13,333 7,500 67,500 134,815 35,309 15,000 185,123 Berthold Huber<sup>1, 2</sup> 73,333 26,667 10,500 110,500 211,852 77,037 25,500 314,389 Total<sup>₄</sup> 3,093,704 1,609,630 415,500 5,118,833 2,847,778 1,533,580 462,000 4,843,358

1 These employee representatives on the Supervisory Board and the representatives of the trade unions on the Supervisory Board have declared their willingness to transfer their compensation to the Hans Boeckler Foundation, in accordance with the guidelines of the Confederation of German Trade Unions (DGB). 2 Reinhard Hahn was appointed to the Supervisory Board by court order effective the end of the Annual Shareholders' Meeting on January 27, 2015, succeeding Berthold Huber, who resigned from the Supervisory Board effective the same date.

3 Dr. Norbert Reithofer and Dr. Nathalie von Siemens were elected to the Supervisory Board effective the end of the Annual Shareholders' Meeting on January 27, 2015. They succeed Gerd von Brandenstein and Prof. Dr. Peter Gruss, who resigned from the Supervisory Board effective the same date.

4 The total figure, compared to the amount presented in the 2014 Compensation Report, does not include the total compensation of €289,833 paid to former Supervisory Board members Lothar Adler and Prof. Dr. Rainer Sieg.

### A.10.3 Other

The Company provides a group insurance policy for Supervisory and Managing Board members and certain other employees of the Siemens Group. The policy is taken out for one year at a time and renewed annually. It covers the personal liability of the insured in cases of financial loss associated with their activities on behalf of the Company. The insurance policy for fiscal 2015 includes a deductible for the members of the Managing Board and the Supervisory Board that complies with the requirements of the German Stock Corporation Act and the Code.

# A.11 Takeover-relevant information

(pursuant to Sections 289 para. 4 and 315 para. 4 of the German Commercial Code) and explanatory report

### A.11.1 Composition of common stock

As of September 30, 2015, the Company's common stock totaled  $\leq 2.643$  billion. The capital stock is divided into 881 million registered shares with no par value and a notional value of  $\leq 3.00$  per share. The shares are fully paid in. All shares confer the same rights and obligations. The shareholders' rights and obligations are governed in detail by the provisions of the German Stock Corporation Act, in particular by Sections 12, 53a et seq., 118 et seq. and 186 of the German Stock Corporation Act.

## A.11.2 Restrictions on voting rights or transfer of shares

At the Shareholders' Meeting, each share of stock has one vote and accounts for the shareholders' proportionate share in the Company's net income. An exception from this rule applies with regard to treasury shares held by the Company, which do not entitle the Company to any rights. Under Section 136 of the German Stock Corporation Act the voting right of the affected shares is excluded by law.

Shares issued to employees worldwide under the employee share program implemented since the beginning of fiscal 2009, in particular the Share Matching Plan, are freely transferable unless applicable local laws provide otherwise. Under the rules of the program, however, in order to receive one matching share free of charge for each three shares purchased, participants are required to hold the shares purchased by them for a vesting period of several years, during which the participants have to be continuously employed by Siemens AG or another Siemens company. The right to receive matching shares is forfeited if the purchased shares are sold, transferred, hedged on, pledged or hypothecated in any way during the vesting period.

The von Siemens-Vermögensverwaltung GmbH (vSV) has, on a sustained basis, powers of attorney allowing it to exercise the voting rights for 10,878,836 shares (as of September 30, 2015) on behalf of members of the Siemens family. These shares are part of the total number of shares held by the family's members. The powers of attorney are based on an agreement between the vSV and, among others, members of the Siemens family. The shares are voted together by vSV, taking into account the proposals of a family partnership established by the family's members or of one of this partnership's governing bodies.

## A.11.3 Legislation and provisions of the Articles of Association applicable to the appointment and removal of members of the Managing Board and governing amendment to the Articles of Association

The appointment and removal of members of the Managing Board is subject to the provisions of Sections 84 and 85 of the German Stock Corporation Act and Section 31 of the German Codetermination Act (Mitbestimmungsgesetz). According to Section 8 para. 1 of the Articles of Association, the Managing Board is comprised of several members, the number of which is determined by the Supervisory Board.

According to Section 179 of the German Stock Corporation Act, any amendment to the Articles of Association requires a resolution of the Shareholders' Meeting. The authority to adopt purely formal amendments to the Articles of Association was transferred to the Supervisory Board under Section 13 para. 2 of the Articles of Association. In addition, by resolutions of the Shareholders' Meetings on January 25, 2011, January 28, 2014 and January 27, 2015, the Supervisory Board has been authorized to amend Section 4 of the Articles of Association in accordance with the utilization of the Authorized Capitals 2011 and 2014, Conditional Capitals 2014 and 2015, and after expiration of the then-applicable authorization period.

Resolutions of the Shareholders' Meeting require a simple majority vote, unless a greater majority is required by law. Pursuant to Section 179 para. 2 of the German Stock Corporation Act, amendments to the Articles of Association require a majority of at least three-quarters of the capital stock represented at the time of the casting of the votes, unless another capital majority is prescribed by the Articles of Association.

# A.11.4 Powers of the Managing Board to issue and repurchase shares

The Managing Board is authorized to increase, with the approval of the Supervisory Board, the capital stock until January 24, 2016 by up to  $\notin$ 90 million through the issuance of up to 30 million registered shares of no par value against contributions in cash (Authorized Capital 2011). Subscription rights of existing shareholders are excluded. The new shares shall be issued under the condition that they are offered exclusively to employees of Siemens AG and its consolidated subsidiaries. To the extent permitted by law, employee shares may also be issued in such a manner that the contribution to be paid on such

shares is covered by that part of the annual net income which the Managing Board and the Supervisory Board may allocate to other retained earnings under Section 58 para. 2 of the German Stock Corporation Act.

Furthermore, the Managing Board is authorized to increase, with the approval of the Supervisory Board, the capital stock until January 27, 2019 by up to €528.6 million through the issuance of up to 176.2 million registered shares of no par value against cash contributions and/or contributions in kind (Authorized Capital 2014).

As of September 30, 2015, the total unissued authorized capital of Siemens AG therefore consisted of  $\leq$ 618.6 million nominal that may be issued, with varying terms by issuance, in installments of up to 206.2 million registered shares of no par value.

By resolutions of the Shareholders' Meetings of January 28, 2014 and January 27, 2015, the Managing Board is authorized to issue bonds with conversion rights or with warrants attached, or a combination of these instruments, each entitling the holders to subscribe to up to 80 million registered shares of Siemens AG of no par value. Based on these two authorizations the Company or consolidated subsidiaries of the Company may issue bonds until January 27, 2019 and January 26, 2020, respectively, each in an aggregate principal amount of up to €15 billion. In order to grant shares of stock to holders/creditors of such convertible bonds or warrant bonds, the capital stock was conditionally increased by resolutions of the Shareholders' Meetings 2014 and 2015, each by up to 80 million registered shares of no par value (Conditional Capitals 2014 and 2015), i.e. in total by up to €480 million through the issuance of up to 160 million shares of no par value.

The new shares under Authorized Capital 2014 and the bonds under these authorizations are to be issued against cash or non-cash contributions. They are, as a matter of principle, to be offered to shareholders for subscription. The Managing Board is authorized to exclude, with the approval of the Supervisory Board, subscription rights of shareholders in the event of capital increases against contributions in kind. In the event of capital increases against contributions in cash, the Managing Board is authorized to exclude shareholders' subscription rights with the approval of the Supervisory Board in the following cases:

> The issue price of the new shares/bonds is not significantly lower than the stock market price of the Siemens shares already listed or the theoretical market price of the bonds computed in accordance with generally accepted actuarial methods (exclusion of subscription rights, limited to 10% of the capital stock, in accordance with or by mutatis mutandis application of Section 186 para. 3 sentence 4 German Stock Corporation Act).

- > The exclusion is necessary with regard to fractional amounts resulting from the subscription ratio.
- > The exclusion is necessary in order to grant holders of conversion or option rights or conversion or option obligations on Siemens shares a compensation for the effects of dilution.

The total amount of new shares issued or to be issued under Authorized Capital 2014 or in accordance with the bonds mentioned above, in exchange for contributions in cash and in kind and with shareholders' subscription rights excluded, may in certain cases be subject to further restrictions, such as the restriction that they may not exceed 20% of the capital stock. The details of those restrictions are described in the relevant authorization.

In February 2012, Siemens issued bonds with warrant units with a volume of US\$3 billion. Siemens exchanged the major part of the warrants issued in 2012 against new warrants in September 2015; for this purpose, Siemens issued new bonds with warrants. At exchange, the new warrants resulted in option rights entitling their holders to receive approximately 20.3 million Siemens shares. The terms and conditions of the warrants enable Siemens to service exercised option rights using either conditional capital or treasury stock, and also enable Siemens to buy back the warrants.

The Company may not repurchase its own shares unless so authorized by a resolution duly adopted by the shareholders at a general meeting or in other very limited circumstances set forth in the German Stock Corporation Act. On January 27, 2015, the Shareholders' Meeting authorized the Company to acquire until January 26, 2020 up to 10% of its capital stock existing at the date of adopting the resolution or - if this value is lower - as of the date on which the authorization is exercised. The aggregate of shares of stock of Siemens AG repurchased under this authorization and any other Siemens shares previously acquired and still held in treasury by the Company or attributable to the Company pursuant to Sections 71d and 71e of the German Stock Corporation Act may at no time exceed 10% of the then existing capital stock. Any repurchase of Siemens shares shall be accomplished at the discretion of the Managing Board either (1) by acquisition over the stock exchange or (2) through a public share repurchase offer. The Managing Board is additionally authorized to complete, with the approval of the Supervisory Board, the repurchase of Siemens shares in accordance with the authorization described above by using certain derivatives (put and call options, forward purchases and any combination of these derivatives). In exercising this authorization, all stock repurchases based on the derivatives are limited to a maximum volume of 5% of Siemens' capital stock existing at the date of adopting the resolution at the Shareholders' Meeting. A derivative's term of maturity may not, in any case, exceed 18 months and must be chosen in such a way that the repurchase of Siemens shares upon exercise of the derivative will take place no later than January 26, 2020.

In addition to selling them over the stock exchange or through a public sales offer to all shareholders, the Managing Board is authorized by resolution of the Shareholders' Meeting on January 27, 2015 to also use Siemens shares repurchased on the basis of this or any previously given authorization for every permissible purpose, in particular as follows: Such Siemens shares may be

- > retired
- > used in connection with share-based compensation programs and/or employee share programs of the Company or any of its affiliated companies and issued to individuals currently or formerly employed by the Company or any of its affiliated companies as well as to board members of any of the Company's affiliated companies
- > offered and transferred, with the approval of the Supervisory Board, to third parties against non-cash contributions
- > sold, with the approval of the Supervisory Board, to third parties against payment in cash if the price at which such Siemens shares are sold is not significantly lower than the market price of Siemens stock (exclusion of subscription rights, limited to 10% of the capital stock, by mutatis mutandis application of Section 186 para. 3 sentence 4 German Stock Corporation Act) or
- > used to service or secure obligations or rights to acquire Siemens shares arising particularly from or in connection with convertible bonds or warrant bonds issued by the Company or any of its consolidated subsidiaries (exclusion of subscription rights, limited to 10% of the capital stock, by mutatis mutandis application of Section 186 para. 3 sentence 4 German Stock Corporation Act).

Furthermore, the Supervisory Board is authorized to use shares acquired on the basis of this or any previously given authorization to meet obligations or rights to acquire Siemens shares that were or will be agreed with members of the Managing Board within the framework of rules governing Managing Board compensation.

In November 2013, the Company announced that it would carry out a share buyback of up to  $\epsilon$ 4 billion in volume within the following up to 24 months. The buyback commenced on May 12, 2014 using the authorizations given by the Annual Shareholders' Meeting on January 25, 2011 and continued on January 29, 2015 based on the authorizations resolved by the Annual Shareholders' Meeting on January 27, 2015. Under this share buyback Siemens repurchased 40,751,593 shares by September 30, 2015. The total consideration paid for these shares amounted to about  $\in$ 3.782 billion (excluding incidental transaction charges). The buyback may serve only to cancel and reduce the capital stock, issue shares to employees, board members of affiliated companies and members of the Managing Board of Siemens AG, or service convertible bonds and warrant bonds. As of September 30, 2015, the Company held 72,376,759 shares of stock in treasury.

For details on the authorizations referred to above, especially with the restrictions to exclude subscription rights and the terms to include shares when calculating such restrictions, please refer to the relevant resolution and to Section 4 of the Articles of Association.

## A.11.5 Significant agreements which take effect, alter or terminate upon a change of control of the Company following a takeover bid

Siemens AG maintains two lines of credit in an amount of  $\notin$ 4 billion and an amount of US\$3 billion, respectively, which provide its lenders with a right of termination in the event that (1) Siemens AG becomes a subsidiary of another company or (2) a person or a group of persons acting in concert acquires effective control over Siemens AG by being able to exercise decisive influence over its activities (Art. 3(2) of Council Regulation (EC) 139/2004).

In March 2013, a consolidated subsidiary as borrower and Siemens AG as guarantor entered into two bilateral loan agreements, each of which has been drawn in the full amount of US\$500 million. Both agreements provide their respective lenders with a right of termination in the event that (1) Siemens AG becomes a subsidiary of another company or (2) a person or a group of persons acting in concert acquires effective control over Siemens AG by being able to exercise decisive influence over its activities (Art. 3(2) of Council Regulation (EC) 139/2004).

Framework agreements concluded by Siemens AG under International Swaps and Derivatives Association Inc. documentation (ISDA Agreements) grant the counterparty a right of termination when Siemens AG consolidates with, merges into, or transfers substantially all its assets to a third party. However, this right of termination exists only, if (1) the resulting entity's creditworthiness is materially weaker than Siemens AG's immediately prior to such event or (2) the resulting entity fails to simultaneously assume Siemens AG's obligations under the ISDA Agreement. Additionally, some ISDA Agreements grant the counterparty a right of termination if a third party acquires beneficial ownership of equity securities that enable it to elect a majority of Siemens AG's Supervisory Board or otherwise acquire the power to control Siemens AG's material policy-making decisions and if the creditworthiness of Siemens AG is materially weaker than it was immediately prior to such an event. In either situation, ISDA Agreements are designed such that upon termination all outstanding payment claims documented under them are to be netted.

In February 2012, Siemens issued bonds with warrant units with a volume of US\$3 billion. Siemens exchanged the major part of the warrants issued in 2012 against new warrants in September 2015. In case of a change of control, the terms and conditions of each warrant enable their holders to receive a higher number of Siemens shares in accordance with an adjusted strike price if they exercise their option rights within a certain period of time after the change of control. This period of time shall end either (1) not less than 30 days and no more than 60 days after publication of the notice of the issuer regarding the change of control, as determined by the issuer or (2) 30 days after the change of control first becomes publicly known. The strike price adjustment decreases depending on the remaining term of the warrants and is determined in detail in the terms and conditions of the warrants. In this context, a change of control occurs if control of Siemens AG is acquired by a person or by persons acting in concert.

### A.11.6 Compensation agreements with members of the Managing Board or employees in the event of a takeover bid

In the event of a change of control that results in a substantial change in the position of a Managing Board member (for example, due to a change in corporate strategy or a change in the Managing Board member's duties and responsibilities), the member of the Managing Board has the right to terminate his or her contract with the Company for good cause. A change of control exists if one or several shareholders acting jointly or in concert acquire a majority of the voting rights in Siemens AG and exercise a controlling influence, or if Siemens AG becomes a dependent enterprise as a result of entering into an intercompany agreement within the meaning of Section 291 of the German Stock Corporation Act, or if Siemens AG is to be merged into an existing corporation or other entity. If this right of termination is exercised, the Managing Board member is entitled to a severance payment in the amount of no more than two years' compensation. The calculation of the annual compensation includes not only the base compensation and the target amount for the bonus, but also the target amount for the stock awards, in each case based on the most recent completed fiscal year prior to termination of the contract. The stock-based compensation components for which a firm commitment already exists will remain unaffected. Additionally, the severance payments cover non-monetary benefits by including an amount of 5% of the total severance amount. Severance payments will be reduced by 10% as a lump-sum allowance for discounted values and for income earned elsewhere. However, this reduction will apply only to the portion of the severance payment that was calculated without taking account of the first six months of the remaining term of the Managing Board member's contract. There is no entitlement to a severance payment if the Managing Board member receives benefits from third parties in connection with a change of control. A right to terminate the contract does not exist if the change of control occurs within a period of twelve months prior to a Managing Board member's retirement.

# A.11.7 Other takeover-relevant information

We are not aware of, nor have we during the last fiscal year been notified of, any shareholder directly or indirectly holding 10% or more of the voting rights. There are no shares with special rights conferring powers of control. Shares of stock issued by Siemens AG to employees under its employee share program and/or as share-based compensation are transferred directly to the employees. The beneficiary employees who hold shares of employee stock may exercise their control rights in the same way as any other shareholder directly in accordance with applicable laws and the Articles of Association.



# **Consolidated Financial Statements**

# **B.1** Consolidated Statements of Income

|

(in millions of €, per share amounts in €)	Note	2015	Fiscal year 2014
	Note		
Revenue		75,636	71,227
Cost of sales		(53,789)	(50,869
Gross profit		21,847	20,357
Research and development expenses		(4,483)	(4,020
Selling and general administrative expenses		(11,409)	(10,190
Other operating income	5	476	654
Other operating expenses	6	(389)	(194
Income from investments accounted for using the equity method, net	4	1,235	582
Interest income		1,260	1,058
Interest expenses		(818)	(764
Other financial income (expenses), net		(500)	(177
Income from continuing operations before income taxes		7,218	7,306
Income tax expenses	7	(1,869)	(2,014
Income from continuing operations		5,349	5,292
Income from discontinued operations, net of income taxes	3	2,031	215
Net income		7,380	5,507
Attributable to:			
Non-controlling interests		98	134
Shareholders of Siemens AG		7,282	5,373
Basic earnings per share	27		
Income from continuing operations		6.38	6.12
Income from discontinued operations		2.47	0.25
Net income		8.84	6.37
Diluted earnings per share	27		
Income from continuing operations		6.30	6.06
Income from discontinued operations		2.44	0.25
Net income		8.74	6.31

# **B.2** Consolidated Statements of Comprehensive Income

Fiscal year (in millions of €) 2015 2014 Note 7,380 5,507 Net income Remeasurements of defined benefit plans 16 (370) 288 therein: Income tax effects (107) 249 Items that will not be reclassified to profit or loss (370) 288 therein: Income (loss) from investments accounted for using the equity method, net (42) (37) 940 Currency translation differences 1,089 Available-for-sale financial assets 354 (56) therein: Income tax effects (7) (13) 22, 23 Derivative financial instruments (43) (316) (7) 102 therein: Income tax effects Items that may be reclassified subsequently to profit or loss 1,399 569 therein: Income (loss) from investments accounted for using the equity method, net (85) 149 Other comprehensive income, net of income taxes 1,029 857 Total comprehensive income 8,408 6,364 Attributable to: Non-controlling interests 133 165 Shareholders of Siemens AG 8,275 6,199

# **B.3** Consolidated Statements of Financial Position

Ι

			September, 30
(in millions of €)	Note	2015	2014
Assets			
Cash and cash equivalents		9,957	8,013
Available-for-sale financial assets		1,175	92
Trade and other receivables	8	15,982	14,52
Other current financial assets	9	5,157	3,71
Inventories	10	17,253	15,10
Current income tax assets		644	57
Other current assets		1,151	1,29
Assets classified as held for disposal	3	122	3,93
Total current assets		51,442	48,07
Goodwill	11	23,166	17,78
Other intangible assets	12	8,077	4,56
Property, plant and equipment	12	10,210	9,63
Investments accounted for using the equity method	4	2,947	2,12
Other financial assets	13	20,821	
Deferred tax assets	7	2,591	3,33
Other assets		1,094	. 94
Total non-current assets		68,906	56,80
Total assets		120,348	104,87
Liabilities and equity			
Short-term debt and current maturities of long-term debt	15	2,979	1,62
Trade payables		7,774	7,59
Other current financial liabilities		2,085	1,71
Current provisions	17	4,489	4,35
Current income tax liabilities		1,828	1,76
Other current liabilities	14	20,368	17,95
Liabilities associated with assets classified as held for disposal	3	39	1,59
Total current liabilities		39,562	36,59
Long-term debt	15	26,682	19,32
Post-employment benefits	15	9,811	9,32
Deferred tax liabilities	7	609	55
Provisions	17	4,865	
Other financial liabilities	17		4,07
Other Inabilities		1,466	1,62
		2,297	1,87
Total non-current liabilities		45,730	36,76
Total liabilities	10	85,292	73,36
Equity	18	2 ( 12	2.63
Issued capital		2,643	2,64
Capital reserve		5,733	5,52
Retained earnings		30,152	25,72
Other components of equity		2,163	80
Treasury shares, at cost		(6,218)	(3,74
Total equity attributable to shareholders of Siemens AG		34,474	30,95
Non-controlling interests		581	56
		35,056	31,51
Total equity Total liabilities and equity		120,348	104,87

# **B.4** Consolidated Statements of Cash Flows

		Fiscal year
(in millions of €)	2015	2014
Cash flows from operating activities		
Net income	7,380	5,507
Adjustments to reconcile net income to cash flows from operating activities - continuing operations		
Income from discontinued operations, net of income taxes	(2,031)	(215)
Amortization, depreciation and impairments	2,549	2,387
Income tax expenses	1,869	2,014
Interest (income) expenses, net	(442)	(294)
(Income) loss related to investing activities	(1,603)	(1,054
Other non-cash (income) expenses	366	90
Change in operating net working capital		
Inventories	(793)	335
Trade and other receivables	(811)	201
Trade payables	(247)	204
Billings in excess of costs and estimated earnings on uncompleted contracts and related advances	914	(657)
Additions to assets leased to others in operating leases	(451)	(371
Change in other assets and liabilities	852	(558)
Income taxes paid	(2,306)	(1,809
Dividends received	495	333
Interest received	1,138	977
Cash flows from operating activities – continuing operations	6,881	7,090
Cash flows from operating activities – discontinued operations	(270)	9
Cash flows from operating activities – continuing and discontinued operations	6,612	7,100
Cash flows from investing activities		
Additions to intangible assets and property, plant and equipment	(1,897)	(1,813
Acquisitions of businesses, net of cash acquired	(8,254)	(23)
Purchase of investments	(568)	(335)
Purchase of current available-for-sale financial assets	(899)	(613
Change in receivables from financing activities	(1,667)	(2,501
Disposal of investments, intangibles and property, plant and equipment	3,474	517
Disposal of businesses, net of cash disposed	445	112
Disposal of current available-for-sale financial assets	651	317
Cash flows from investing activities – continuing operations	(8,716)	(4,340)
Cash flows from investing activities – discontinued operations	2,889	314
Cash flows from investing activities – continuing and discontinued operations	(5,827)	(4,026
Cash flows from financing activities		
Purchase of treasury shares	(2,700)	(1,066
Other transactions with owners	10	(20)
Issuance of long-term debt	7,213	527
Repayment of long-term debt (including current maturities of long-term debt)	(354)	(1,452
Change in short-term debt and other financing activities	351	801
Interest paid	(596)	(617)
Dividends paid to shareholders of Siemens AG	(2,728)	(2,533
Dividends attributable to non-controlling interests	(145)	(125
Cash flows from financing activities – continuing operations	1,051	(4,485)
Cash flows from financing activities – discontinued operations	5	(2
Cash flows from financing activities – continuing and discontinued operations	1,056	(4,487
Effect of changes in exchange rates on cash and cash equivalents	83	214
Change in cash and cash equivalents	1,923	(1,199
Cash and cash equivalents at beginning of period	8,034	9,234
Cash and cash equivalents at end of period	9,958	8,034
Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period	_	21
Cash and cash equivalents at end of period (Consolidated Statements of Financial Position)	9,957	8,013

# **B.5** Consolidated Statements of Changes in Equity

Issued capital Capital reserve Retained earnings (in millions of €) Balance as of October 1, 2013 2,643 5,484 22,663 Net income \_ \_ 5,373 Other comprehensive income, net of income taxes \_ \_ 290 (2,533) Dividends \_ \_ Share-based payment \_ 11 (24) Purchase of treasury shares \_ Re-issuance of treasury shares 31 \_ Transactions with non-controlling interests (34) \_ \_ Other changes in equity \_ (6) Balance as of September 30, 2014 2,643 5,525 25,729 5,525 25,729 Balance as of October 1, 2014 2,643 Net income 7,282 \_ (367) Other comprehensive income, net of income taxes \_ (2,728) Dividends \_ Share-based payment 79 (43) \_ Purchase of treasury shares \_ \_ \_ Re-issuance of treasury shares 23 \_ \_ Transactions with non-controlling interests 289 Other changes in equity 106 (10) 2,643 Balance as of September 30, 2015 5,733 30,152

Currency translation differences	Available-for-sale financial assets	Derivative financial instruments	Treasury shares at cost	Total equity attribut- able to shareholders of Siemens AG	Non controlling interests	Total equity
(160)	428	(1)	(2,946)	28,111	514	28,625
-	-	-	-	5,373	134	5,507
905	(56)	(314)	-	825	31	857
-	-	-	-	(2,533)	(121)	(2,654)
-	-	-	-	(13)	-	(13)
-	-	-	(1,080)	(1,080)	-	(1,080)
-	-	-	279	310	-	310
-	-	-	-	(34)	(3)	(37)
-	-	-	-	(6)	5	-
745	373	(314)	(3,747)	30,954	560	31,514
 745	373	(314)	(3,747)	30,954	560	31,514
-	_	-	-	7,282	98	7,380
1,049	354	(42)	-	993	35	1,029
-	-	-	-	(2,728)	(145)	(2,873)
 -	_	-	-	36	_	36
-	-	-	(2,703)	(2,703)	-	(2,703)
-	-	-	233	256	-	256
-	-	-	-	289	-	289
-	-	-	-	96	33	129
1,794	726	(357)	(6,218)	34,474	581	35,056

## **B.6 Notes to Consolidated Financial Statements**

### NOTE 1 Basis of presentation

The accompanying Consolidated Financial Statements present the operations of Siemens AG with registered offices in Berlin and Munich, Germany, and its subsidiaries (the Company or Siemens). They have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union as well as with the additional requirements set forth in Section 315a (1) of the German Commercial Code (HGB). The financial statements are also in accordance with IFRS as issued by the International Accounting Standards Board (IASB). The Consolidated Financial Statements were authorized for issue by the Managing Board on November 30, 2015.

Siemens prepares and reports its Consolidated Financial Statements in euros ( $\in$ ). Due to rounding, numbers presented may not add up precisely to totals provided.

Siemens is a German based multinational technology company with core activities in the fields of electrification, automation and digitalization.

# NOTE 2 Summary of significant accounting policies and critical accounting estimates

Certain of these accounting policies require critical accounting estimates that involve complex and subjective judgments and the use of assumptions, some of which may be for matters that are inherently uncertain and susceptible to change. Such critical accounting estimates could change from period to period and have a material impact on the Company's results of operations, financial positions and cash flows. Critical accounting estimates could also involve estimates where Siemens reasonably could have used a different estimate in the current accounting period. Siemens cautions that future events often vary from forecasts and that estimates routinely require adjustment.

**Basis of consolidation** – The Consolidated Financial Statements include the accounts of Siemens AG and its subsidiaries over which the Company has control. Siemens controls an investee if it has power over the investee. In addition, Siemens is exposed to, or has rights to, variable returns from the involvement with the investee and Siemens has the ability to use its power over the investee to affect the amount of Siemens' return.

Business combinations – Cost of an acquisition is measured at the fair value of the assets given and liabilities incurred or assumed at the date of exchange. Identifiable assets acquired and liabilities assumed in a business combination (including contingent liabilities) are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. Non-controlling interests are measured at the proportional fair value of assets acquired and liabilities assumed (partial goodwill method). If there is no loss of control, transactions with non-controlling interests are accounted for as equity transactions not affecting profit and loss. At the date control is lost, any retained equity interests are remeasured to fair value. In case of a written put option on non-controlling interests the Company assesses whether the prerequisites for the transfer of present ownership interest are fulfilled at the balance sheet date. If the Company is not the beneficial owner of the shares underlying the put option, the exercise of the put option will be assumed at each balance sheet date and treated as equity transaction between shareholders with the recognition of a purchase liability at the respective exercise price. The non-controlling interests participate in profits and losses during the reporting period.

Associates – Associates are companies over which Siemens has the ability to exercise significant influence over operating and financial policies (generally through direct or indirect ownership of 20% to 50% of the voting rights). These are recorded in the Consolidated Financial Statements using the equity method and are initially recognized at cost. Siemens' share of its associate's post-acquisition profits or losses is recognized in the Consolidated Statements of Income, and its share of post-acquisition changes in equity that have not been recognized in the associate's profit or loss is recognized directly in equity. The cumulative post-acquisition changes are adjusted against the carrying amount of the investment in the associate. When Siemens' share of losses in an associate equals or exceeds its interest in the associate, Siemens does not recognize further losses, unless it incurs obligations or makes payments on behalf of the associate. The interest in an associate is the carrying amount of the investment in the associate together with any long-term interests that, in substance, form part of Siemens' net investment in the associate.

Joint ventures – Joint ventures are entities over which Siemens and one or more parties have joint control. Joint control requires unanimous consent of the parties sharing control in decision making on relevant activities.

Foreign currency translation – assets and liabilities of foreign subsidiaries, where the functional currency is other than the euro, are translated using the spot exchange rate at the end of the reporting period, while the Consolidated Statements of Income are translated using average exchange rates during the period. Differences arising from such translations are recognized within equity and reclassified to net income when the gain or loss on disposal of the foreign subsidiary is recognized. The Consolidated Statements of Cash Flow are translated at average exchange rates during the period, whereas cash and cash equivalents are translated at the spot exchange rate at the end of the reporting period.

Foreign currency transaction – Transactions that are denominated in a currency other than the functional currency of an entity, are recorded at that functional currency applying the spot exchange rate at the date when the underlying transactions are initially recognized. At the end of the reporting period, foreign currency-denominated monetary assets and liabilities are revalued to functional currency applying the spot exchange rate prevailing at that date. Gains and losses arising from these foreign currency revaluations are recognized in net income. Those foreign currency-denominated transactions which are classified as non-monetary are remeasured using the historical spot exchange rate.

**Revenue recognition** – Under the condition that persuasive evidence of an arrangement exists revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made. In cases where the inflow of economic benefits is not probable due to customer related credit risks the revenue recognized is subject to the amount of payments irrevocably received.

Sale of goods: Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on delivery of the goods.

Sales from construction contracts: When the outcome of a construction contract can be estimated reliably, revenues from construction-type projects are recognized under the percentage-of-completion method, based on the percentage of costs incurred to date compared to the total estimated contract costs. An expected loss on the construction contract is recognized as an expense immediately. Siemens applies the requirements of IAS 11 regarding contract variations to contract terminations, since contract terminations are also changes to the agreed delivery and service scope.

The percentage-of-completion method places considerable importance on accurate estimates of the extent of progress towards completion and may involve estimates on the scope of deliveries and services required for fulfilling the contractually defined obligations. These significant estimates include total contract costs, total contract revenues, contract risks, including technical, political and regulatory risks, and other judgments. Under the percentage-of-completion method, changes in estimates may lead to an increase or decrease of revenue. The creditworthiness of our customers is taken into account in estimating the probability that economic benefits associated with a contract will flow to the Company. In addition, we need to assess whether the contract is expected to continue or to be terminated. In determining whether the continuation or termination of a contract is expected to be the most likely scenario, all relevant facts and circumstances relating to the contract are considered on an individual basis. For contracts expected to be continued, amounts already included in revenue for which collectability ceases to be probable are recognized as an expense. For contracts expected to be terminated, including terminations due to expected payment defaults of our customers or terminations due to force majeure events, the estimates on the scope of deliveries and services provided under the contracts are revised accordingly, typically resulting in a decrease of revenue in the respective reporting period.

Rendering of services: for long-term service contracts, revenues are recognized on a straight-line basis over the term of the contract or, if the performance pattern is other than straight-line, as the services are provided, i.e. under the percentage-of-completion method as described above.

Sales from multiple element arrangements: Sales of goods and services as well as software arrangements sometimes involve the provision of multiple elements. In these cases, the Company determines whether the contract or arrangement contains more than one unit of accounting. If certain criteria are met, foremost if the delivered element(s) has (have) value to the customer on a stand-alone basis, the arrangement is separated and the appropriate revenue recognition convention is then applied to each separate unit of accounting. Generally, the total arrangement consideration is allocated to the separate units of accounting based on their relative fair values. If the criteria for the separation of units of accounting are not met, revenue is deferred until such criteria are met or until the period in which the last undelivered element is delivered.

Income from interest: interest is recognized using the effective interest method.

Income from royalties: royalties are recognized on an accrual basis in accordance with the substance of the relevant agreement.

Income from operating leases: operating lease income for equipment rentals is recognized on a straight-line basis over the lease term.

**Functional costs** – In general, operating expenses by types are assigned to the functions following the functional area of the corresponding profit and cost centers. Amortization, depreciation and impairment of intangible assets and property, plant and equipment are included in functional costs depending on the use of the assets.

**Product-related expenses** – Provisions for estimated costs related to product warranties are recorded in line item Cost of sales at the time the related sale is recognized.

**Research and development costs** – Costs of research activities are expensed as incurred. Costs of development activities are capitalized when the recognition criteria in IAS 38 are met. Capitalized development costs are stated at cost less accumulated amortization and impairment losses with an amortization period of generally three to ten years.

Earnings per share – Basic earnings per share are computed by dividing income from continuing operations, income from discontinued operations and net income, all attributable to ordinary shareholders of Siemens AG by the weighted average number of shares outstanding during the year. Diluted earnings per share are calculated by assuming conversion or exercise of all potentially dilutive securities and share-based payment plans.

**Goodwill** – Goodwill is not amortized, but instead tested for impairment annually, as well as whenever there are events or changes in circumstances (triggering events) which suggest that the carrying amount may not be recoverable. Goodwill is carried at cost less accumulated impairment losses.

The goodwill impairment test is performed at the level of a cash-generating unit or a group of cash-generating units generally represented by a segment and for Healthcare one level below the segment. This is the lowest level at which goodwill is monitored for internal management purposes.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the cash-generating unit or the group of cash-generating units that is expected to benefit from the synergies of the business combination. If the carrying amount of the cash-generating unit or the group of cash-generating units, to which the goodwill is allocated, exceeds its recoverable amount, an impairment loss on goodwill allocated to this cash-generating unit or this group of cash-generating units is recognized. The recoverable amount is the higher of the cash-generating unit's or the group of cash-generating units' fair value less costs to sell and its value in use. If either of these amounts exceeds the carrying amount, it is not always necessary to determine both amounts. These values are generally determined based on discounted cash flow calculations. Impairment losses on goodwill are not reversed in future periods.

The determination of the recoverable amount of a cash-generating unit or a group of cash-generating units to which goodwill is allocated involves the use of estimates by management. The outcome predicted by these estimates is influenced e.g. by the successful integration of acquired entities, volatility of capital markets, interest rate developments, foreign exchange rate fluctuations and the outlook on economic trends. In determining recoverable amounts, discounted cash flow calculations use five-year projections that are based on financial forecasts. Cash flow projections take into account past experience and represent management's best estimate about future developments. Cash flows after the planning period are extrapolated using individual growth rates. Key assumptions on which management has based its determination of fair value less costs to sell and value in use include estimated growth rates and weighted average cost of capital. These estimates, including the methodology used, can have a material impact on the respective values and ultimately the amount of any goodwill impairment.

Other intangible assets – The Company amortizes intangible assets with finite useful lives on a straight-line basis over their respective estimated useful lives. Estimated useful lives for patents, licenses and other similar rights generally range from three to five years, except for intangible assets with finite useful lives acquired in business combinations. Intangible assets acquired in business combinations primarily consist of customer relationships and trademarks as well as technology. Useful lives in specific acquisitions ranged from four to 20 years for customer relationships and trademarks and from seven to 25 years for technology.

**Property, plant and equipment** – Property, plant and equipment, is valued at cost less accumulated depreciation and impairment losses. Depreciation expense is recognized using the straight-line method. The following useful lives are assumed:

Factory and office buildings	20 to 50 years
Other buildings	5 to 10 years
Technical machinery & equipment	5 to 10 years
Furniture & office equipment	generally 5 years
Equipment leased to others	generally 3 to 5 years

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Impairment of property, plant and equipment and other intangible assets – The Company reviews property, plant and equipment and other intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In addition, intangible assets not yet available for use are subject to an annual impairment test. Impairment testing of property, plant and equipment and other intangible assets involves the use of estimates in determining the assets' recoverable amount which can have a material impact on the respective values and ultimately the amount of any impairment.

Discontinued operations and non-current assets held for

disposal - Discontinued operations are reported when a component of an entity is classified as held for disposal or has been disposed of, if the component represents a separate major line of business or geographical area of operations and is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations. In the Consolidated Statements of Income, income (loss) from discontinued operations is reported separately from income and expenses from continuing operations; prior periods are presented on a comparable basis. In the Consolidated Statements of Cash Flow, the cash flows from discontinued operations are presented separately from cash flows of continuing operations; prior periods are presented on a comparable basis. The disclosures in the Notes to the Consolidated Financial Statements outside  $\rightarrow$  note 3 acquisitions, dispositions and discontinued OPERATIONS that refer to the Consolidated Statements of Income and the Consolidated Statements of Cash Flow relate to continuing operations.

Siemens classifies a non-current asset or a disposal group as held for disposal if its carrying amount will be recovered principally through a sale transaction rather than through continuing use. The disclosures in the Notes to Consolidated Financial Statements outside  $\rightarrow$  NOTE 3 ACQUISITIONS, DISPOSITIONS AND DISCONTINUED OPERATIONS that refer to the Consolidated Statements of Financial Position generally relate to assets that are not held for disposal. Siemens reports non-current assets or disposal groups held for disposal separately in  $\rightarrow$  NOTE 3 ACQUISITIONS, DISPOSITIONS AND DISCONTINUED OPERATIONS AND DISCONTINUED OPERATIONS. Non-current assets classified as held for disposal and disposal groups are measured at the lower of their carrying amount and fair value less costs to sell. Depreciation and amortization ceases. The determination of the fair value less costs to sell includes the use of estimates and assumptions that tend to be uncertain.

Income taxes – Tax positions under respective local tax laws and tax authorities' views can be complex and subject to different interpretations of tax payers and local tax authorities. Different interpretations of tax laws may result in additional tax payments for prior years and are taken into account based on management's considerations. Under the liability method, deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets are recognized if sufficient future taxable profit is available, including income from forecasted operating earnings, the reversal of existing taxable temporary differences and established tax planning opportunities. As of each period-end, Siemens evaluates the recoverability of deferred tax assets, based on projected future taxable profits. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, Siemens believes it is probable the Company will realize the benefits of these deductible differences. As future developments are uncertain and partly beyond Siemens's control, assumptions are necessary to estimate future taxable profits as well as the period in which deferred tax assets will recover. Estimates are revised in the period in which there is sufficient evidence to revise the assumption.

**Inventories** – Inventories are valued at the lower of acquisition or production costs and net realizable value, costs being generally determined on the basis of an average or first-in, firstout method.

Defined benefit plans – Siemens measures the entitlements by applying the projected unit credit method. The approach reflects an actuarially calculated net present value of the future benefit entitlement for services already rendered. In determining the net present value of the future benefit entitlement for service already rendered (Defined Benefit Obligation (DBO)), the expected rates of future salary increase and expected rates of future pension progression are considered. The assumptions used for the calculation of the DBO as of the period-end of the preceding fiscal year are used to determine the calculation of service cost and interest income and expense of the following year. The net interest income or expense for the fiscal year will be based on the discount rate for the respective year multiplied by the net liability (asset) at the preceding fiscal year's period-end date.

Service cost and past service cost for post-employment benefits and administration costs unrelated to the management of plan assets are allocated among functional costs. Past service cost and settlement gains (losses) are recognized immediately in profit or loss. For unfunded plans, the amount of line item Post-employment benefits equals the DBO. For funded plans, Siemens offsets the fair value of the plan assets with the DBO. Siemens recognizes the net amount, after adjustments for effects relating to any asset ceiling.

Remeasurements comprise actuarial gains and losses as well as the difference between the return on plan assets and the amounts included in net interest on the net defined benefits liability (asset) and are recognized in Other comprehensive income, net of income taxes. Actuarial valuations rely on key assumptions including discount rates, expected compensation increases, rate of pension progression and mortality rates. Discount rates used are determined by reference to yields on high-quality corporate bonds of appropriate duration and currency at the end of the reporting period. In case such yields are not available discount rates are based on government bonds yields. Due to changing market, economic and social conditions the underlying key assumptions may differ from actual developments.

**Provisions** – A provision is recognized in the Statement of Financial Position when it is probable that the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect is material, provisions are recognized at present value by discounting the expected future cash flows at a pretax rate that reflects current market assessments of the time value of money. When a contract becomes onerous, the present obligation under the contract is recognized as a provision.

Significant estimates are involved in the determination of provisions related to onerous contracts, warranty costs, asset retirement obligations, legal and regulatory proceedings as well as governmental investigations (Legal Proceedings). Siemens records a provision for onerous sales contracts when current estimates of total contract costs exceed expected contract revenue. Onerous sales contracts are identified by monitoring the progress of the project and updating the estimate of total contract costs which also requires significant judgment relating to achieving certain performance standards as well as estimates involving warranty costs and estimates regarding project delays including the assessment of responsibility splits between the contract partners for these delays. Uncertainties regarding asset retirement obligations include the estimated costs of decommissioning and final storage because of the long time frame over which future cash outflows are expected to occur including the respective interest accretion. Amongst others, the estimated cash outflows could alter significantly if, and when, political developments affect the government's plans to develop the final storage.

Legal Proceedings often involve complex legal issues and are subject to substantial uncertainties. Accordingly, considerable judgment is part of determining whether it is probable that there is a present obligation as a result of a past event at the end of the reporting period, whether it is probable that such a Legal Proceeding will result in an outflow of resources and whether the amount of the obligation can be reliably estimated. Internal and external counsels are generally part of the determination process. Due to new developments, it may be necessary, to record a provision for an ongoing Legal Proceeding or to adjust the amount of a previously recognized provision. Upon resolution of a Legal Proceeding, Siemens may incur charges in excess of the recorded provisions for such matters. The outcome of Legal Proceedings may have a material effect on Siemens' financial position, its results of operations and/or its cash flows.

Termination benefits – Termination benefits are provided as a result of an entity's offer made in order to encourage voluntary redundancy before the normal retirement date or from an entity's decision to terminate the employment. Termination benefits in accordance with IAS 19, Employee Benefits, are recognized as a liability and an expense when the entity can no longer withdraw the offer of those benefits.

Financial instruments - A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. Siemens does not use the category held to maturity and does not use the option to designate financial assets or financial liabilities at fair value through profit or loss at inception (Fair Value Option). Based on their nature, financial instruments are classified as financial assets and financial liabilities measured at cost or amortized cost and financial assets and financial liabilities measured at fair value and as receivables from finance leases. Regular way purchases or sales of financial assets are accounted for at the trade date. Initially, financial instruments are recognized at their fair value. Transaction costs are only included in determining the carrying amount, if the financial instruments are not measured at fair value through profit or loss. Receivables from finance leases are recognized at an amount equal to the net investment in the lease. Subsequently, financial assets and liabilities are measured according to the category to which they are assigned-cash and cash equivalents, available-for-sale financial assets, loans and receivables, financial liabilities measured at amortized cost or financial assets and liabilities classified as held for trading.

**Cash and cash equivalents** – The Company considers all highly liquid investments with less than three months maturity from the date of acquisition to be cash equivalents. Cash and cash equivalents are measured at cost.

Available-for-sale financial assets – Investments in equity instruments, debt instruments and fund shares are measured at fair value, if reliably measurable. Unrealized gains and losses, net of applicable deferred income tax expenses, are recognized in line item Other comprehensive income, net of income taxes. Provided that fair value cannot be reliably determined, Siemens measures available-for-sale financial assets at cost. This applies to equity instruments that do not have a quoted market price in an active market, and decisive parameters cannot be reliably estimated to be used in valuation models for the determination of fair value. Siemens considers all available evidence such as market conditions and prices, investee-specific factors and the duration as well as the extent to which fair value is less than acquisition cost in evaluating potential impairment of its available-for-sale financial assets. The Company considers a decline in fair value as objective evidence of impairment, if the decline exceeds 20% of costs or continues for more than six months.

Loans and receivables - Financial assets classified as loans and receivables are measured at amortized cost using the effective interest method less any impairment losses. Impairment losses on trade and other receivables are recognized using separate allowance accounts. The allowance for doubtful accounts involves significant management judgment and review of individual receivables based on individual customer creditworthiness, current economic trends and analysis of historical bad debts on a portfolio basis. For the determination of the country-specific component of the individual allowance, Siemens also considers country credit ratings, which are centrally determined based on information from external rating agencies. Regarding the determination of the valuation allowance derived from a portfolio-based analysis of historical bad debts, a decline of receivables in volume results in a corresponding reduction of such provisions and vice versa. As of September 30, 2015 and 2014, Siemens recorded a valuation allowance for trade and other receivables (including leases) of €1,123 million and €1,073 million, respectively.

**Financial liabilities** – Siemens measures financial liabilities, except for derivative financial instruments, at amortized cost using the effective interest method.

**Derivative financial instruments** – Derivative financial instruments, such as foreign currency exchange contracts and interest rate swap contracts are measured at fair value and classified as held for trading unless they are designated as hedging instruments, for which hedge accounting is applied. Changes in the fair value of derivative financial instruments are recognized either in net income or, in the case of a cash flow hedge, in line item Other comprehensive income, net of income taxes (applicable deferred income tax). Certain derivative instruments embedded in host contracts are also accounted for separately as derivatives.

Fair value hedges: The carrying amount of the hedged item is adjusted by the gain or loss attributable to the hedged risk. Where an unrecognized firm commitment is designated as hedged item, the subsequent cumulative change in its fair value is recognized as a separate financial asset or liability with corresponding gain or loss recognized in net income. For hedged items carried at amortized cost, the adjustment is amortized until maturity of the hedged item. For hedged firm commitments the initial carrying amount of the assets or liabilities that result from meeting the firm commitments are adjusted to include the cumulative changes in the fair value that were previously recognized as separate financial assets or liabilities.

Cash flow hedges: The effective portion of changes in the fair value of derivative instruments designated as cash flow hedges are recognized in line item Other comprehensive income, net of income taxes (applicable deferred income tax), and any ineffective portion is recognized immediately in net income. Amounts accumulated in equity are reclassified into net income in the same periods in which the hedged item affects net income.

Share-based payment – Share-based payment awards at Siemens are predominately designed as equity-settled. Fair value is measured at grant date and is expensed over the vesting period. Fair value is determined as the market price of Siemens shares, considering dividends during the vesting period the grantees are not entitled to and market conditions and non-vesting conditions, if applicable.

**Prior-year information** – The presentation of certain prior-year information has been reclassified to conform to the current year presentation.

# RECENT ACCOUNTING PRONOUNCEMENTS, NOT YET ADOPTED

The following pronouncements, issued by the IASB, are not yet effective and have not yet been adopted by the Company:

In July 2014, the IASB issued IFRS 9, Financial Instruments. IFRS 9 introduces a single approach for the classification and measurement of financial assets according to their cash flow characteristics and the business model they are managed in, and provides a new impairment model based on expected credit losses. IFRS 9 also includes new regulations regarding the application of hedge accounting to better reflect an entity's risk management activities especially with regard to managing non-financial risks. The new standard is effective for annual reporting periods beginning on or after January 1, 2018, while early application is permitted. The Company is currently assessing the impacts of adopting IFRS 9 on the Company's Consolidated Financial Statements.

In May 2014, the IASB issued IFRS 15, Revenue from Contracts with Customers. According to the new standard, revenue is recognized to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. Revenue is recognized when, or as, the customer obtains control of the goods or services. IFRS 15 also includes guidance on the presentation of contract balances, that is, assets and liabilities arising from contracts with customers, depending on the relationship between the entity's performance and the customer's payment. In addition, the new standard requires a set of quantitative and qualitative disclosures to enable users of the Company's Consolidated Financial Statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. IFRS 15 supersedes IAS 11, Construction Contracts and IAS 18, Revenue as well as related interpretations. In July 2015 the IASB deferred the standard's effective date to annual periods beginning on or after January 1, 2018; early application is permitted. The Company is currently assessing the impact of adopting IFRS 15 on the Company's Consolidated Financial Statements and will determine the adoption date as well as the transition method.

# NOTE 3 Acquisitions, dispositions and discontinued operations

#### ACQUISITIONS

In June 2015, Siemens acquired all shares of Dresser-Rand Group Inc., Houston, Texas (U.S.) and Paris (France), a world-leading supplier for the oil and gas industry and for distributed power generation. With Dresser-Rand on board, Siemens has a comprehensive portfolio of equipment and capability for the oil and gas industry and a much expanded installed base, allowing Siemens to address the needs of the market with products, solutions and services. The acquired business will be integrated in the Division Power and Gas. The purchase price amounts to US\$6,692 million (€5,981 million as of the acquisition date) paid in cash. It comprises US\$6,555 million (€5,858 million as of the acquisition date) for all outstanding shares and US\$138 million (€123 million as of the acquisition date) to settle the outstanding equity-based compensation programs. Siemens assumed cash amounting to US\$197 million (€176 million as of the acquisition date). Further, Siemens settled outstanding financial debt of US\$1,142 million (€1,021 million as of the acquisition date). The following figures result from the preliminary purchase price allocation as of the acquisition date: Other intangible assets €2,957 million, Property, plant and equipment €352 million, Trade and other receivables €352 million, Inventories €538 million, Other current financial assets €131 million, Cash and cash equivalents €176 million, Deferred tax assets €201 million, Debt including outstanding financial debt settled €1,033 million, Trade payables €229 million, Other current liabilities €382 million and Deferred tax liabilities €989 million. Intangible assets mainly relate to technology of €426 million, customer relationships of €2,275 million and trademarks of €256 million. The gross contractual amount of the trade and other receivables acquired is €455 million. Preliminary goodwill amounts to €4,058 million and is largely based on synergies, such as sales synergies mainly resulting from the extended portfolio and enhanced service opportunities, and cost synergies, especially in research and development, purchasing, general administration functions, as well as manufacturing. Including pre-tax earnings effects from amortization of intangible assets acquired in the business combination (€44 million) and integration costs (€19 million), the acquired business contributed revenues of €533 million and a net income of €(33) million to Siemens for the period from acquisition to September 30, 2015.

In December 2014, Siemens acquired the Rolls-Royce Energy aero-derivative gas turbine and compressor business of Rolls-Royce plc, U.K. (Rolls-Royce). By acquiring Rolls-Royce's small and medium derivative gas turbines business, Siemens closed a technology gap in its gas turbine portfolio. The acquired business will be integrated in the Division Power and Gas. The contractually agreed purchase price amounts to £785 million (€990 million as of the acquisition date). That amount was subject to post-closing adjustments amounting to £29 million (€37 million as of the acquisition date). The purchase price was paid in cash. In addition, as part of the transaction, Siemens paid Rolls-Royce £200 million (€252 million as of the acquisition date) for a 25 year technology licensing agreement granting exclusive access to future Rolls-Royce aero-turbine technology developments in the four to 85 megawatt power output range as well as preferred access to supply and engineering services of Rolls-Royce. The following figures result from the preliminary purchase price allocation as of the acquisition date: Other intangible assets €764 million, Property, plant and equipment €134 million, Trade and other receivables €238 million, Inventories €463 million, Deferred tax assets €103 million, Provisions €316 million, Trade payables €156 million and Other current liabilities €322 million. Other intangible assets mainly relate to technology including licences and similar rights of €459 million and customer relationships of €292 million. Preliminary goodwill amounts to €437 million and is largely based on synergies, such as cost synergies, especially in manufacturing, purchasing, research and development, as well as general administration functions, and sales synergies mainly resulting from the extension of the gas turbine portfolio. Including pre-tax earnings effects from amortization of intangible assets acquired in the business combination (€42 million) and integration costs (€33 million), the acquired business contributed revenues of €786 million and a net income of €(29) million to Siemens for the period from acquisition to September 30, 2015.
Revenue and net income of the combined entity in fiscal 2015 would have been  $\notin$ 77,474 million and  $\notin$ 7,227 million, respectively, had both acquired businesses been included as of October 1, 2014.

#### DISPOSITIONS AND DISCONTINUED OPERATIONS

#### Carrying amounts of major classes of assets and liabilities held-for-disposal

		Sep 30,
(in millions of €)	2015	2014
Trade and other receivables	10	606
Inventories	17	479
Goodwill	12	846
Other intangible assets	-	246
Property, plant and equipment	76	311
Investments previously accounted for using the equity method	-	1,156
Other financial assets	1	132
Other assets	6	158
Assets classified as held for disposal	122	3,935
Trade payables	15	381
Current provisions	5	126
Other current liabilities	18	856
Post-employment benefits	-	110
Other non-current liabilities	-	123
Liabilities associated with assets classified as held for disposal	39	1,597

#### DISPOSITIONS NOT QUALIFYING FOR DISCON-TINUED OPERATIONS – CLOSED TRANSACTIONS

In January 2015, Siemens completed the sale of its 50% stake in the joint venture BSH Bosch und Siemens Hausgeräte GmbH (BSH) – formerly included in Centrally managed portfolio activities – to Robert Bosch GmbH. Siemens recognized a pretax gain on disposal of €1.4 billion in Income (expenses) from investments accounted for using the equity method, net in fiscal 2015.

#### **DISCONTINUED OPERATIONS**

In January 2015, Siemens completed the sale of its hearing aid business – formerly included in Healthcare – to the investment company EQT and the German entrepreneurial family Strüngmann as co-investors. The sold entities are allowed to continue using the Siemens product brand for the hearing aid business over the medium term. The consideration includes contingent components. Siemens recognized a pretax gain on disposal of €1.7 billion in fiscal 2015.

In January 2015, Siemens completed the contribution of its metals technologies business – formerly included in the former Industry Sector – into a joint venture with Mitsubishi-Hitachi Metals Machinery Inc. (majority-owned by Mitsubishi Heavy Industries Ltd.). Siemens initially recognized the new investment in Primetals Technologies Ltd. at fair value.

In February 2015, Siemens completed the sale of its hospital information business – formerly included in Healthcare – to Cerner Corp. Siemens recognized a pretax gain on disposal of €516 million in fiscal 2015.

The results presented in Income (loss) from discontinued operations in the Company's Consolidated Statements of Income also include the results of businesses that have been disposed of prior to fiscal 2015.

#### Income (loss) from discontinued operations

		Fiscal year
(in millions of €)	2015	2014
Revenue	922	3,643
Expenses	(924)	(3,491)
Income on the measurement to fair value less costs to sell or on the disposal of the disposal groups constituting the discontinued operations	2,243	25
Pretax income from discontinued operations	2,241	178
Income taxes on ordinary activities	(14)	27
Income taxes on the income on the measure- ment to fair value less costs to sell or on the disposal of the disposal groups constituting the discontinued operations	(196)	9
Income from discontinued operations, net of income taxes	2,031	215
Thereof attributable to the shareholders of Siemens AG	2,031	215

The total consideration received for all above-described dispositions and discontinued operations amounts to  $\in 6.8$  billion (thereof  $\in 6$  billion in cash). The carrying amounts of the major classes of assets and liabilities derecognized were as follows: Trade and other receivables  $\in 732$  million, Inventories  $\in 508$  million, Goodwill  $\in 867$  million, Other intangible assets  $\in 293$  million, Property, Plant & Equipment  $\in 294$  million, Investments accounted for using the equity method  $\in 1.2$  billion, Deferred tax assets  $\in 114$  million, Miscellaneous assets  $\in 339$  million, Other current liabilities  $\notin 790$  million, Miscellaneous liabilities  $\notin 313$  million.

# NOTE 4 Interests in other entities

Investments accounted for using the equity method			
	Fiscal year		
2015	2014		
(87)	575		
1,477	6		
(155)	1		
1,235	582		
	2015 (87) 1,477 (155)		

In January 2015, Siemens committed itself to provide additional funding of €293 million to Unify Holdings B.V. disclosed in Centrally managed portfolio activities. Part of the funding was paid out to Unify in fiscal 2015. As a consequence of the commitment, Siemens recognized proportionate losses of €275 million in fiscal 2015.

Item Impairment and Reversals of impairments includes an impairment loss of  $\in$  138 million relating to Siemens' investment in Primetals presented within Centrally Managed Portfolio Activities. The adverse development of the market environment triggered an impairment test of the investment. The recoverable amount of  $\in$ 524 million was determined based on a discounted cash flow calculation (level 3 of the fair value hierarchy). To determine the recoverable amount, cash flow projections were used that take into account past experience and represent management's best estimate about future developments. The calculation is based on a terminal value growth rate of 1.5% and an after-tax discount rate of 8.3%.

As of September 30, 2015 and 2014, the carrying amount of all individually not material associates amounts to  $\notin$ 2,046 million and  $\notin$ 1,417 million, respectively. Summarized financial information for all individually not material associates adjusted for the percentage of ownership held by Siemens, is presented below. Items included in the Statements of Comprehensive Income are presented for the twelve month period applied under the equity method.

		Fiscal year
(in millions of €)	2015	2014
Income (loss) from continuing operations	38	102
Income (loss) from discontinued operations	1	22
Other comprehensive income, net of income taxes	20	(52)
Total comprehensive income	58	71

Item Share of profit (loss), net, includes Siemens' share in BWI Informationstechnik GmbH's (BWI IT) earnings of €27 million and €55 million, respectively, in fiscal 2015 and 2014. The carrying amount of all individually not material associates includes the carrying amount of BWI IT, amounting to €114 million and €131 million, respectively, as of September 30, 2015 and 2014. Siemens holds a 50.05% stake in BWI IT. BWI IT is not controlled by Siemens due to significant participating rights of the two other shareholders. Together with the HERKULES obligations the Company's maximum exposure to loss from BWI IT as of September 30, 2015 and 2014 amounts to €1,204 million and €1,621 million, respectively. BWI IT finances its operations on its own.

# NOTE 5 Other operating income

In fiscal 2015 and 2014, Other operating income includes gains on sales of property, plant and equipment and intangible assets of  $\in$ 232 million and  $\in$ 355 million, respectively, and gains from the sale of businesses of  $\in$ 80 million and  $\in$ 143 million, respectively.

# NOTE 6 Other operating expenses

Other operating expenses in fiscal 2015 and 2014 include losses on sales of property, plant and equipment and intangible assets, and effects from insurance, legal and regulatory matters.

### NOTE 7 Income taxes

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Income tax expense (benefit) consists of the following:

		Fiscal year
(in millions of €)	2015	2014
Current tax	2,014	1,710
Deferred tax	(145)	305
Income tax expenses	1,869	2,014

The current income tax expenses in fiscal 2015 and 2014 include adjustments recognized for current tax of prior years in the amount of  $\notin$ 79 million and  $\notin$ 107 million, respectively. The deferred tax expense (benefit) in fiscal 2015 and 2014 includes tax effects of the origination and reversal of temporary differences of  $\notin$ (30) million and  $\notin$ 120 million, respectively.

In Germany, the calculation of current tax is based on a combined tax rate of 31%, consisting of a corporate tax rate of 15%, a solidarity surcharge thereon of 5.5% and an average trade tax rate of 15%. For foreign subsidiaries, current taxes are calculated based on the local tax laws and applicable tax rates in the individual foreign countries. Deferred tax assets and liabilities in Germany and abroad are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled. Income tax expense (current and deferred) differs from the amounts computed by applying a combined statutory German income tax rate of 31% as follows:

		Fiscal year
(in millions of €)	2015	2014
Expected income tax expenses	2,238	2,265
Increase (decrease) in income taxes resulting from:		
Non-deductible losses and expenses	474	280
Tax-free income	(709)	(235)
Taxes for prior years	(20)	79
Change in realizability of deferred tax assets and tax credits	8	11
Change in tax rates	(43)	(1)
Foreign tax rate differential	(107)	(222)
Tax effect of investments accounted for using the equity method	26	(163)
Other, net	2	1
Actual income tax expenses	1,869	2,014

Deferred income tax assets and liabilities on a gross basis are summarized as follows:

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		Sep 30,
(in millions of €)	2015	2014
Assets		
Non-current and current assets	1,936	1,878
Liabilities and Post-employment benefits	7,539	7,103
Other	237	229
Tax loss and credit carryforward	610	706
Deferred tax assets	10,322	9,915
Liabilities		
Non-current and current assets	7,272	6,067
Liabilities	732	787
Other	336	280
Deferred tax liabilities	8,339	7,133
Total deferred tax assets, net	1,983	2,782

As of September 30, 2015, the Company has certain tax losses subject to significant limitations. For those losses deferred tax assets are not recognized, as it is not probable that gains will be generated to offset those losses. Deferred tax assets have not been recognized with respect of the following items (gross amounts):

		Sep 30,
(in millions of €)	2015	2014
Deductible temporary differences	192	155
Tax loss carryforward	1,142	760
	1,334	915

# NOTE 8 Trade and other receivables

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(in millions of €)   Trade receivables from the sale   of goods and services   1	2015	2014
	13,909	12,537
Receivables from finance leases	2,073	1,988
1	15,982	14,526

As of September 30, 2015 and 2014,  $\notin$ 458 and  $\notin$ 152 million of the unrecognized tax loss carryforwards expire over the periods to 2028.

Siemens has not recognized deferred tax liabilities for income taxes or foreign withholding taxes on the cumulative earnings of subsidiaries of  $\notin$ 27,507 million and  $\notin$ 21,115 million, respectively in fiscal 2015 and 2014 because the earnings are intended to be permanently reinvested in the subsidiaries.

Including items charged or credited directly to equity and the expense (benefit) from continuing and discontinued operations, the income tax expense (benefit) consists of the following:

		Fiscal year
(in millions of €)	2015	2014
Continuing operations	1,869	2,014
Discontinued operations	210	(37)
Income and expenses recognized directly in equity	139	(346)
	2,218	1,632

In fiscal 2015 and 2014, the long-term portion of receivables from finance leases is reported in Other financial assets and amounts to  $\leq$ 3,264 million and  $\leq$ 3,357 million, respectively.

Changes to the valuation allowance of current and long-term receivables which belong to the class of financial assets measured at (amortized) cost are as follows (excluding receivables from finance leases):

<u> </u>		
		Fiscal year
(in millions of €)	2015	2014
Valuation allowance as of beginning of fiscal year	938	1,023
Increase in valuation allowances recorded in the Consolidated Statements of Income in the current period	168	62
Write-offs charged against the allowance	(145)	(126)
Recoveries of amounts previously written-off	7	6
Foreign exchange translation differences	(9)	5
Reclassifications to line item Assets held for disposal and dispositions of those entities	(26)	(33)
Valuation allowance as of fiscal year-end	933	938

Minimum future lease payments to be received are as follows:

		Sep 30,
(in millions of €)	2015	2014
Within one year	2,474	2,406
After one year but not more than five years	3,322	3,393
More than five years	246	233
	6,042	6,033

The following table shows a reconciliation of minimum future lease payments to the gross and net investment in leases and to the present value of the minimum future lease payments receivable:

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		Sep 30,
(in millions of €)	2015	2014
Minimum future lease payments	6,042	6,033
Plus: Unguaranteed residual values	87	91
Gross investment in leases	6,129	6,124
Less: Unearned finance income	(601)	(643)
Net investment in leases	5,527	5,481
Less: Allowance for doubtful accounts	(190)	(135)
Less: Present value of unguaranteed residual value	(72)	(80)
Present value of minimum future lease payments receivable	5,265	5,266

The gross investment in leases and the present value of minimum future lease payments receivable are due as follows:

	Gro	ss investment in leases	Present value of minimum future lease payments receivable		
		Sep 30,		Sep 30,	
(in millions of €)	2015	2014	2015	2014	
Within one year	2,492	2,433	2,072	2,013	
One to five years	3,374	3,449	2,965	3,037	
Thereafter	263	242	228	215	
	6,129	6,124	5,265	5,266	

Investments in finance leases primarily relate to industrial machinery, medical equipment, transportation systems, equipment for information technology and office machines. Actual cash flows will vary from contractual maturities due to future sales of finance receivables, prepayments and write-offs.

# NOTE 9 Other current financial assets

As of September 30, 2015 and 2014, Other current financial assets include loans receivables of  $\in$ 3,128 million and  $\in$ 2,111 million, respectively and derivative financial instruments of  $\in$ 830 million and  $\in$ 458 million, respectively.

# NOTE 10 Inventories

	19,007	10,994
Advances to suppliers	551 <b>19,807</b>	528 <b>16,994</b>
Finished goods and products held for resale	3,046	2,312
Costs and earnings in excess of billings on uncompleted contracts	9,162	8,329
Work in progress	4,417	3,436
Raw materials and supplies	2,631	2,389
(in millions of €)	2015	2014

Cost of sales include inventories recognized as expense amounting to  $\in$  51,735 million and  $\in$  49,177 million, respectively, in fiscal 2015 and 2014. Compared to prior year write-downs increased by  $\in$  97 million and  $\in$ 1 million as of September 30, 2015 and 2014.

Construction contracts, here and as follows, include service contracts accounted for under the percentage of completion method. The aggregate amount of costs incurred and recognized profits less recognized losses for construction contracts in progress, as of September 30, 2015 and 2014 amounted to  $\in$ 81,341 million and  $\in$ 86,542 million, respectively. Revenue from construction contracts amounted to  $\in$ 30,288 million and  $\notin$ 29,765 million, respectively, for fiscal 2015 and 2014. Advance payments received on construction contracts in progress were  $\in$ 8,644 million and  $\notin$ 7,707 million as of September 30, 2015 and 2014, Retentions in connection with construction contracts were  $\notin$ 225 million and  $\notin$ 245 million in fiscal 2015 and 2014, respectively.

# NOTE 11 GOOdwill

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		Fiscal Year
(in millions of €)	2015	2014
Cost		
Balance at beginning of year	19,546	19,564
Translation differences and other	1,187	777
Acquisitions and purchase accounting adjustments	4,599	60
Dispositions and reclassifications to assets classified as held for disposal	(261)	(856
Balance at year-end	25,071	19,546
Accumulated impairment losses and other changes		
Balance at beginning of year	1,763	1,681
Translation differences and other	140	82
Impairment losses recognized during the period	3	5
Dispositions and reclassifications to assets classified as held for disposal	(1)	(5
Balance at year-end	1,905	1,763
Carrying amount		
Balance at beginning of year	17,783	17,883
Balance at year-end	23,166	17,783

As of October 1, 2014, Siemens realigned its organizational and reporting structure. Goodwill has been reallocated to the reorganized reporting structure generally based on relative values. The reallocation did not result in goodwill impairments. The Siemens' groups of cash-generating units to which goodwill is allocated are generally represented by a segment and for Healthcare one level below the segment. Prior year disclosures are based on the reporting structure before reorganization.

Siemens performs the mandatory annual impairment test in the three months ended September 30. The recoverable amounts for the annual impairment test 2015 for Siemens' groups of cash-generating units were generally estimated to be higher than the carrying amounts. Key assumptions on which Siemens based its determinations of the fair value less costs to sell for the groups of cash-generating units include terminal value growth rates up to 2.5% in fiscal 2015 and 2.9% in fiscal 2014, respectively and after-tax discount rates of 6.0% to 9.5% in fiscal 2015 and 6.5% to 9.0% in fiscal 2014. Where possible, reference to market prices is made.

For the purpose of estimating the fair value less costs to sell of the groups of cash-generating units, cash flows were projected for the next five years based on past experience, actual operating results and management's best estimate about future developments as well as market assumptions. The determined fair value of the groups of cash-generating units is assigned to level 3 of the fair value hierarchy.

The fair value less costs to sell is mainly driven by the terminal value which is particularly sensitive to changes in the assumptions on the terminal value growth rate and discount rate. Both assumptions are determined individually for each group of cash-generating units. Discount rates are based on the weighted average cost of capital (WACC) for the groups of cash-generating units (for SFS the discount rate represents cost of equity). The discount rates are calculated based on a risk-free rate of interest and a market risk premium. In addition, the discount rates reflect the current market assessment of the risks specific to each group of cash-generating units by taking into account specific peer group information on beta factors, leverage and cost of debt. The parameters for calculating the discount rates are based on external sources of information. The peer group is subject to an annual review and adjusted, if necessary. Terminal value growth rates take into consideration external macroeconomic sources of data and industry specific trends.

The following table presents key assumptions used to determine fair value less costs to sell for impairment test purposes for the groups of cash-generating units to which a significant amount of goodwill is allocated:

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			Sep 30, 2015
(in millions of €)	Goodwill	Terminal value growth rate	After-tax discount rate
Diagnostics of Healthcare	5,108	2.5%	6.5%
Power and Gas (without part of Power Generation Services)	3,587	1.7%	8.0%
Digital Factory	3,328	1.7%	8.5%
Imaging & Therapy Systems of Healthcare	2,790	2.0%	6.5%
Power Generation Services (part of Power and Gas)	2,613	1.7%	8.0%

Revenue figures in the 5-year planning period of the groups of cash-generating units to which a significant amount of goodwill is allocated include average revenue organic growth rates of between 2.6% and 5.9%.

(in millions of €)	Goodwill	Terminal value growth rate	Sep 30, 2014 After-tax discount rate
Diagnostics of the Healthcare Sector	4,765	2.4%	6.5%
Industry Automation of the Industry Sector	3,105	1.7%	8.5%
Imaging & Therapy Systems of the Healthcare Sector	2,603	2.2%	7.5%

The sensitivity analysis for the groups of cash-generating units to which a significant amount of goodwill is allocated was based on an increase in after-tax discount rates of one percentage point or a reduction in the terminal value growth rate of one percentage point. Siemens concluded that no impairment loss would need to be recognized on goodwill in any of the groups of cash-generating units.

# NOTE 12 Other intangible assets and property, plant and equipment

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(in millions of €)	Gross carrying amount 10/01/2014	Translation differences	Additions through business combi- nations	Additions	Reclassi- fications	Retire- ments <sup>1</sup>	Gross carrying amount 09/30/2015	Accumu- lated deprecia- tion/amorti- zation and impairment	Carrying amount 09/30/2015	Deprecia- tion/amorti- zation and impairment in fiscal 2015
Internally generated technology	2,750	211	_	337	_	(302)	2,995	(1,619)	1,376	(176)
Acquired technology including patents, licenses and similar rights	3,525	190	923	53	_	34	4,725	(2,851)	1,874	(231)
Customer relationships and trademarks	4,552	293	2,873	_	_	(176)	7,542	(2,715)	4,827	(370)
Other intangible assets	10,826	693	3,796	390	-	(444)	15,262	(7,185)	8,077	(778)
Land and bulidings	7,356	169	143	199	135	(257)	7,745	(3,656)	4,089	(256)
Technical machinery and equipment	7,140	167	172	282	263	(252)	7,770	(5,111)	2,660	(513)
Furniture and office equipment	5,786	109	49	580	73	(768)	5,829	(4,510)	1,319	(662)
Equipment leased to others	2,927	117	57	457	(4)	(521)	3,033	(1,746)	1,287	(345)
Advances to suppliers and construction in progress	760	5	66	500	(467)	(7)	856	(1)	855	6
Property, plant and equipment	23,968	566	487	2,018	_	(1,805)	25,234	(15,024)	10,210	(1,769)

1 Included assets reclassified to Assets classified as held for disposal and dispositions of those entities.

(in millions of €)	Gross carrying amount 10/01/2013	Translation differences	Additions through business combi- nations	Additions	Reclassi- fications	Retire- ments <sup>1</sup>	Gross carrying amount 09/30/2014	Accumu- lated deprecia- tion/amorti- zation and impairment	Carrying amount 09/30/2014	Deprecia- tion/amorti- zation and impairment in fiscal 2014
Internally generated technology	3,346	111	_	312	_	(1,019)	2,750	(1,526)	1,224	(174)
Acquired technology including patents, licenses and similar rights	3,505	130	16	78	_	(204)	3,525	(2,461)	1,064	(246)
Customer relationships and trademarks	4,565	148	5	-	-	(166)	4,552	(2,280)	2,273	(309)
Other intangible assets	11,415	388	21	390	-	(1,389)	10,826	(6,266)	4,560	(730)
Land and bulidings	7,677	136	(7)	155	128	(733)	7,356	(3,489)	3,868	(238)
Technical machinery and equipment	7,020	122	4	277	239	(521)	7,140	(4,687)	2,453	(453)
Furniture and office equipment	5,740	106	2	608	81	(751)	5,786	(4,440)	1,347	(645)
Equipment leased to others	2,936	104	-	371	1	(485)	2,927	(1,705)	1,222	(316)
Advances to suppliers and construction in progress	710	7	_	516	(449)	(25)	760	(10)	750	_
Property, plant and equipment	24,083	475	-	1,927	-	(2,515)	23,968	(14,330)	9,638	(1,652)

1 Included assets reclassified to Assets classified as held for disposal and dispositions of those entities.

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The gross carrying amount of Advances to suppliers and construction in progress includes €787 million and €670 million, respectively of property, plant and equipment under construction in fiscal 2015 and 2014. As of September 30, 2015 and 2014, contractual commitments for purchases of property, plant and equipment are €474 million and €351 million, respectively.

Minimum future lease payments under operating leases are:

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		Sep 30,
(in millions of €)	2015	2014
Within one year	319	338
After one year but not more than five years	652	590
More than five years	92	117
	1,063	1,045

NOTE 13 Other financial assets

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		Sep 30,
(in millions of €)	2015	2014
Loans receivable	12,477	10,919
Receivables from finance leases	3,264	3,357
Derivative financial instruments	2,398	2,111
Available-for-sale financial assets	2,464	1,803
Other	217	226
	20,821	18,416

Item Loans receivable primarily relate to long-term loan transactions of SFS.

# NOTE 14 Other current liabilities

	Sep 30,
2015	2014
10.000	0.550
10,982	9,559
5,437	4,880
1,242	1,059
2,708	2,455
20,368	17,954
	10,982 5,437 1,242 2,708

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## NOTE 15 Debt

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	C	urrent debt	Non-c	urrent debt
		Sep 30,		Sep 30,
(in millions of €)	2015	2014	2015	2014
Notes and bonds (maturing until 2066)	456	_	25,498	18,165
Loans from banks (maturing until 2023)	755	773	1,000	968
Other financial indebtedness (maturing until 2027)	1,737	825	68	60
Obligations under finance leases	31	23	115	134
Total debt	2,979	1,620	26,682	19,326

Interest rates in this Note are per annum. In fiscal 2015 and 2014, weighted-average interest rates for loans from banks, other financial indebtedness and obligations under finance leases were 2.8% (2014: 3.5%), 0.2% (2014: 0.1%) and 4.7% (2014: 4.3%), respectively.

#### **CREDIT FACILITIES**

As of September 30, 2015 and 2014,  $\in$ 7.1 billion and  $\in$ 6.8 billion of lines of credit are unused. The facilities are for general corporate purposes. The  $\in$ 4.0 billion syndicated credit facility was extended by one year until June 26, 2020 with one extension option remaining. The US\$ 3.0 billion syndicated credit facility was extended by one year until September 27, 2020 with no more extension option remaining. The  $\in$ 450 million revolving bilateral credit facility is unused and has been extended to September 30, 2016.

#### NOTES AND BONDS

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			Sep 30, 2015			Sep 30, 2014
(interest/issued/maturity)		Currency nal amount in millions)	Carrying amount in millions of €1		Currency nal amount in millions)	Carrying amount in millions of €1
5.625%/2006/March 2016/US\$ fixed-rate instruments	US\$	500	456	US\$	500	425
5.625%/2008/June 2018/EUR fixed-rate instruments	€	1,600	1,779	€	1,600	1,839
5.125%/2009/February 2017/EUR fixed-rate instruments	€	2,000	2,090	€	2,000	2,122
US\$ 3m LIBOR+1.4%/2012/February 2019/US\$ floating-rate instruments	US\$	400	357	US\$	400	318
1.5%/2012/March 2020/EUR fixed-rate instruments	€	1,000	996	€	1,000	995
2.75%/2012/September 2025/GBP fixed-rate instruments	£	350	472	£	350	448
3.75%/2012/September 2042/GBP fixed-rate instruments	£	650	863	£	650	819
1.75%/2013/March 2021/EUR fixed-rate instruments	€	1,250	1,278	€	1,250	1,276
2.875%/2013/March 2028/EUR fixed-rate instruments	€	1,000	996	€	1,000	996
1.5%/2013/March 2018/US\$ fixed-rate instruments	US\$	500	445	US\$	500	396
3.5%/2013/March 2028/US\$ fixed-rate instruments	US\$	100	87	US\$	100	77
2013/June 2020/US\$ floating-rate instruments	US\$	400	356	US\$	400	317
2014/March 2019/US\$ floating-rate instruments	US\$	300	267	US\$	300	238
2014/September 2021/US\$ floating-rate instruments	US\$	400	357	US\$	400	317
Total Debt Issuance Program			10,799			10,582
5.75%/2006/October 2016/US\$ fixed-rate instruments	US\$	1,750	1,600	US\$	1,750	1,457
6.125%/2006/August 2026/US\$ fixed-rate instruments	US\$	1,750	2,023	US\$	1,750	1,843
US\$ 3m LIBOR+0.28%/2015/May 2018/US\$ floating-rate instruments	US\$	500	446	-	-	-
1.45%/2015/May 2018/US\$-fixed-rate-instruments	US\$	1,250	1,114	-	-	-
2.15%/2015/May 2020/US\$-fixed-rate-instruments	US\$	1,000	889	-	-	-
2.90%/2015/May 2022/US\$-fixed-rate-instruments	US\$	1,750	1,557	-	-	-
3.25%/2015/May 2025/US\$-fixed-rate-instruments	US\$	1,500	1,331	-	-	-
4.40%/2015/May 2045/US\$-fixed-rate-instruments	US\$	1,750	1,539	-	-	-
Total US\$ Bonds			10,497			3,301
5.25%/2006/September 2066/EUR fixed-rate instruments	€	900	934	€	900	959
6.125%/2006/September 2066/GBP fixed-rate instruments	£	750	1,055	£	750	1,025
Total Hybrid Capital Bonds			1,989			1,984
1.05%/2012/August 2017 US\$ fixed-rate instruments	US\$	1,500	1,314	US\$	1,500	1,158
1.65%/2012/August 2019 US\$ fixed-rate instruments	US\$	1,500	1,292	US\$	1,500	1,140
3m EURIBOR+0.2%/2015/September 2017/EUR floating-rate instruments	€	33	33	-	-	-
3m EURIBOR+0.2%/2015/September 2017/EUR floating-rate instruments	€	31	31	-	-	-
Total Bonds with Warrant Units			2,670			2,298
			25,955			18,165

1 Includes adjustments for fair value hedge accounting.

**Debt Issuance Program** – The Company has a program for the issuance of debt instruments in place under which instruments up to €15.0 billion can be issued as of September 30, 2015 and 2014, respectively. As of September 30, 2015 and 2014 €10.5 billion and €10.2 billion in notional amounts were issued and are outstanding.

US\$ Bonds – In May 2015, Siemens issued instruments totaling US\$7.75 billion ( $\leq 6.92$  billion as of September 30, 2015) in six tranches.

Hybrid Capital Bond – Siemens may call the option on the hybrid bond in 2016 or thereafter. The instruments bear fixed-rate interests until September 14, 2016; thereafter, floating-rate interest is applied according to the conditions of the bond.

Bond with Warrant Units - Each of the US\$1.5 billion instruments were issued with 6,000 detachable warrants. In the three months ended September 30, 2015, Siemens made an exchange offer to institutional investors to replace the existing warrants relating to Siemens and OSRAM Licht AG (OSRAM) shares with new warrants relating only to Siemens shares; 10,661 warrants were offered for exchange by warrant holders and accepted by Siemens; the previous warrants submitted for exchange were cancelled. Since September 11, 2015, holders of the new warrants are entitled, at their option, to receive 1,902.0024 Siemens AG shares per warrant at an exercise price per share of €98.7606. To facilitate the exchange, in total, floating-rate instruments of €64 million were issued. 1,339 warrants were not exchanged and retain the original rights to receive 1,811.9349 Siemens AG shares per warrant and 160.4987 OSRAM shares at an exercise price of €187,842.81 (since February 26, 2015). The number of shares remains subject to the adjustment provisions under the terms and conditions of the warrants. As of September 30, 2015 and 2014, respectively, the warrants offer option rights to 22.7 million and 21.7 million Siemens AG shares. The new warrants are classified as equity instruments with a fair value of €108 million at issuance; they are presented in Capital reserve in line item Other changes in equity. The previous warrants not exchanged continue to be recognized as other financial liability.

#### **ASSIGNABLE AND TERM LOANS**

In fiscal 2015, the two bilateral US\$500 million term loan facilities (in aggregate  $\in$ 893 million) were extended by one year until March 26, 2020 with no extension option remaining. In June 2015, Siemens redeemed a  $\in$ 333 million assignable loan.

#### **COMMERCIAL PAPER PROGRAM**

Siemens has a US\$ 9.0 billion ( $\notin$ 8.0 billion as of September 30, 2015) commercial paper program in place including US\$ extendible notes capabilities. As of September 30, 2015 and 2014, US\$ 1.7 billion ( $\notin$ 1.5 billion) and US\$ 1.0 billion ( $\notin$ 0.8 billion), respectively, were outstanding. Siemens' commercial papers have a maturity of generally less than 90 days. Interest rates ranged from 0.11% to 0.32% in fiscal 2015 and from 0.1% to 0.2% in fiscal 2014.

## NOTE 16 Post-employment benefits

Siemens provides post-employment defined benefit plans or defined contribution plans to almost all of the Company's domestic employees and the majority of the Company's foreign employees.

#### **DEFINED BENEFIT PLANS**

The defined benefit plans open to new entrants are based predominantly on contributions made by the Company. Only to a certain extent, those plans are affected by longevity, inflation and compensation increases and take into account country specific differences. The Company's major plans are funded with assets in segregated entities. In accordance with local laws and bilateral agreements with benefit trusts (trust agreement) those plans are managed in the interest of the beneficiaries. The defined benefit plans cover 500,000 participants, including 218,000 active employees, 80,000 former employees with vested benefits and 202,000 retirees and surviving dependents.

#### Germany:

In Germany, Siemens AG provides pension benefits through the plan BSAV (Beitragsorientierte Siemens Altersversorgung), frozen legacy plans and deferred compensation plans. The majority of Siemens' active employees participate in the BSAV. Those benefits are predominantly based on contributions made by the Company and returns earned on such contributions, subject to a minimum return guaranteed by the Company. In connection with the implementation of the BSAV, benefits provided under the frozen legacy plans were modified to substantially eliminate the effects of compensation increases. However, these frozen plans still expose the Company to investment risk, interest rate risk and longevity risk. The pension plans are funded via contractual trust arrangements (CTA). In Germany no legal or regulatory minimum funding requirements apply.

#### U.S.:

Siemens Corporation sponsors the Siemens Pension Plan, which is vastly frozen to new entrants and accretion of new benefits. Most of the plan participants' benefits are calculated using a cash balance formula. The plan assets are held in a Master Trust. Siemens Corporation has delegated investment oversight of the assets to the Investment Committee. The trustee of the Master Trust, who is responsible for the safekeeping of the trust, acts only by direction of the Investment Committee. Annual contributions are determined by independent actuaries. There is a regulatory requirement to maintain a minimum funding level of 80% in the defined benefit plans in order to avoid benefit restrictions.

#### U.K.:

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Siemens plc offers benefits through the Siemens Benefit Scheme for which, until the start of retirement, an inflation increase of the accrued benefits is mandatory. The required funding is determined by a funding valuation carried out every third year based on legal requirements. Due to deviating guidelines for the determination of the discount rates, the technical funding deficit is usually larger than the IFRS funding deficit. To reduce the deficit Siemens entered into an agreement with the trustees to provide annual payments of GBP 31 ( $\in$ 42) million until fiscal 2033. The agreement also provides for a cumulative advance payment by Siemens AG compensating the remaining annual payments at the date of early termination of the agreement due to cancellation or insolvency.

#### Switzerland:

Following the Swiss law of occupational benefits (BVG) each employer has to grant post-employment benefits for qualifying employees. Accordingly Siemens in Switzerland sponsors several cash balance plans. These plans are administered by foundations. The board of the main foundation is composed of equally many employer and employee representatives. The board of the foundation is responsible for investment policy and the asset management, as well as for any changes in the plan rules and the determination of contributions to finance the benefits. The Company is required to make total contributions at least as high as the sum of the employee contributions set out in the plan rules. In case of an underfunded plan the Company together with the employees may be asked to pay supplementary contributions according to a well defined framework of recovery measures.

# Development of the defined benefit plans in fiscal 2015 and 2014

		fined benefit		Fair value of	Ef	fects of asset	ha	Net defined refit balance
	ildo	gation (DBO) (I)		plan assets (II)		ceiling (III)	bei	(I – II + III)
		Fiscal year		Fiscal year		(III) Fiscal year		(I – II + III) Fiscal year
(in millions of €)	2015	2014	2015	2014	2015	2014	2015	2014
Balance at begin of fiscal year	35,591	33,173	26,505	24,078	202	146	9,288	9,241
Current service cost	536	477	-	-	-	-	536	477
Interest expenses	1,076	1,089	-	-	11	7	1,087	1,096
Interest income	-	-	825	802	-	-	(825)	(802)
Other <sup>1</sup>	(177)	4	(179)	(8)	-	-	2	12
Components of defined benefit costs recognized in the								
Consolidated Statements of income	1,436	1,570	646	793	11	7	801	784
Return on plan assets excluding amounts included in net interest income and net interest expenses	_	_	(245)	2.098	_	_	245	(2,098)
Actuarial (gains) losses	(41)	1,972	-	_,	_	-	(41)	1,972
Effects of asset ceiling	-	-	-	-	1	43	1	43
Remeasurements recognized in the Consolidated Statements								
of Comprehensive Income	(41)	1,972	(245)	2,098	1	43	205	(83)
Employer contributions	-	-	611	533	-	-	(611)	(533)
Plan participants' contributions	133	122	133	122	-	-	-	-
Benefits paid	(1,753)	(1,649)	(1,616)	(1,514)	-	-	(137)	(134)
Settlement payments	(47)	(7)	(47)	(7)	-	-	-	-
Business combinations, disposals and other	602	(224)	515	(122)	1	-	88	(102)
Foreign currency translation effects	897	635	793	525	(1)	6	103	115
Other reconciling items	(167)	(1,123)	390	(463)	-	6	(557)	(654)
Balance at fiscal year-end	36,818	35,591	27,296	26,505	214	202	9,737	9,288
thereof:								
Germany	21,469	22,414	14,539	15,105	-	-	6,930	7,309
U.S.	4,597	3,730	3,162	2,888	-	-	1,435	842
U.K.	5,612	4,845	5,696	4,818	107	97	22	125
СН	3,432	2,784	2,947	2,673	66	59	551	170

1 Includes past service benefit/costs, settlement gains/losses and administration costs related to liabilities.

The net defined benefit balance of €9,737 million and €9,288 million as of September 30, 2015 and 2014 comprised €9,811 million and €9,324 million net defined benefit liability and €75 million and €36 million net defined benefit asset, respectively. Net interest expenses amounted to €263 million and €295 million, respectively, in fiscal 2015 and 2014. Consistent with prior year, the DBO is attributable to active employees 32%, to former employees with vested rights 14% and to retirees and surviving dependants 54%.

The discount rate was derived from high-quality corporate bonds with an issuing volume of more than 100 million units in the respective currency zones, which have been awarded an AA rating (or equivalent) by at least one of the three rating agencies Moody's Investor Service, Standard & Poor's Rating Services or Fitch Ratings.

#### Applied mortality tables are:

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The remeasurements comprise actuarial (gains) and losses resulting from:

		Fiscal year
(in millions of €)	2015	2014
Changes in demographic assumptions	26	370
Changes in financial assumptions	(8)	1,602
Experience (gains) losses	(59)	-
Total	(41)	1,972

#### Actuarial assumptions

The weighted-average discount rate used for the actuarial valuation of the DBO at period-end was as follows:

1		
		Sep 30,
	2015	2014
Discount rate	3.0%	3.0%
Germany	2.7%	2.4%
U.S.	4.3%	4.6%
U.K.	3.9%	4.5%
СН	1.0%	1.8%

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Germany	Heubeck Richttafeln 2005G (modified)
U.S.	RP-2014 mortality table with MP-2014 generational projection
U.K.	SAPS S2 (Standard mortality tables for Self Administered Pension Schemes with allowance for future mortality improvements)
CH	BVG 2010 G

The rates of compensation increase and pension progression for countries with significant effects are shown in the following table. Inflation effects, if applicable, are included in the assumptions below.

		Sep 30,
	20	015 2014
Compensation increase		
U.K.	3.6	6% 4.8%
СН	1.5	5% 1.5%
Pension progression		
Germany	1.7	7% 1.7%
U.K.	2.9	9% 3.2%

#### Sensitivity analysis

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A one-half-percentage-point change of the above assumptions would result in the following increase (decrease) of the DBO:

	Eff	ect on DBO due	to a one-half pe	rcentage-point
		Sep 30, 2015		Sep 30, 2014
(in millions of €)	increase	decrease	increase	decrease
Discount rate	(2,121)	2,380	(2,100)	2,361
Rate of compen- sation increase	101	(93)	95	(90)
Rate of pension progression	1,717	(1,379)	1,590	(1,441)

The DBO effect of a 10% reduction in mortality rates for all beneficiaries would be an increase of  $\in$ 1,021 million and  $\in$ 1,027 million, respectively, as of September 30, 2015 and 2014.

As in prior year, sensitivity determinations apply the same methodology as applied for the determination of the post-employment benefit obligation. Sensitivities reflect changes in the DBO solely for the assumption changed.

#### **Asset Liability Matching Strategies**

As a significant risk, the Company considers a decline in the plans' funded status due to adverse developments of plan assets and/or defined benefit obligations resulting from changing parameters. Accordingly, Siemens implemented a risk management concept aligned with the defined benefit obligations (Asset Liability Matching). Risk management is based on a worldwide defined risk threshold (value-at-risk). The concept, the value at risk and the asset development including the investment strategy are monitored and adjusted on an ongoing basis under consultation of senior external experts. Independent asset managers are selected based on quantitative and qualitative analysis, which includes their performance and risk evaluation. Derivatives are used to reduce risks as part of risk management.

#### Disaggregation of plan assets

		Sep 30,
(in millions of €)	2015	2014
Equity securities	6,285	7,050
U.S. equities	1,366	1,463
European equities	1,783	2,030
Emerging markets	1,143	1,611
Global equities	1,993	1,947
Fixed income securities	15,206	14,694
Government bonds	4,718	4,216
Corporate bonds	10,488	10,479
Alternative investments	3,526	3,174
Hedge Funds	1,403	1,211
Private Equity	772	626
Real estate	1,351	1,337
Multi strategy funds <sup>1</sup>	733	-
Derivatives	491	646
Interest risk	1,079	1,149
Foreign currency risk	26	(45)
Credit/Inflation/Price risks	(614)	(458)
Cash and cash equivalents	483	456
Other assets	572	485
Total	27,296	26,505

 Multi strategy funds comprise absolute return funds and diversified growth funds that invest in various asset classes within a single fund and aim to stabilize return and reduce volatility.

Virtually all equity securities have quoted prices in active markets. The fair value of fixed income securities is based on prices provided by price service agencies. The fixed income securities are traded in highly liquid markets and almost all fixed income securities are investment grade.

#### **Future cash flows**

Employer contributions expected to be paid to defined benefit plans in fiscal 2016 are  $\in$ 667 million. Over the next ten fiscal years, average annual benefit payments of  $\in$ 1,912 million and  $\in$ 1,751 million, respectively, are expected as of September 30, 2015 and 2014. The weighted average duration of the DBO for Siemens defined benefit plans was 13 years as of September 30, 2015 and 2014.

#### DEFINED CONTRIBUTION PLANS AND STATE PLANS

The amount recognized as expense for defined contribution plans amounts to  $\notin$ 594 million and  $\notin$ 535 million in fiscal 2015 and 2014, respectively. Contributions to state plans amount to  $\notin$ 1,372 million and  $\notin$ 1,317 million in fiscal 2015 and 2014, respectively.

# NOTE 17 Provisions

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(in millions of €)	Warranties	Order related losses and risks	Asset retirement obligations	Other	Total
Balance as of October 1, 2014	3,721	1,745	1,398	1,561	8,425
Thereof non-current	1,423	580	1,377	691	4,071
Additions	2,101	911	2	830	3,845
Usage	(1,023)	(807)	(8)	(313)	(2,150)
Reversals	(713)	(355)	(283)	(278)	(1,629)
Translation differences	80	6	3	(17)	71
Accretion expense and effect of changes in discount rates	1	(13)	300	3	291
Other changes	53	342	3	102	500
Balance as of September 30, 2015	4,220	1,829	1,415	1,888	9,353
Thereof non-current	1,981	689	1,393	801	4,865

Except for asset retirement obligations, the majority of the Company's provisions are generally expected to result in cash outflows during the next one to 15 years.

Warranties mainly relate to products sold. Order related losses and risks are provided for anticipated losses and risks on uncompleted construction, sales and leasing contracts.

The Company is subject to asset retirement obligations related to certain items of property, plant and equipment. Such asset retirement obligations are primarily attributable to environmental clean-up costs and to costs primarily associated with the removal of leasehold improvements at the end of the lease term.

Environmental clean-up costs relate to remediation and environmental protection liabilities which have been accrued based on the estimated costs of decommissioning facilities for the production of uranium and mixed-oxide fuel elements in Hanau, Germany (Hanau facilities), as well as a nuclear research and service center in Karlstein, Germany (Karlstein facilities). According to the German Atomic Energy Act, when such a facility is closed, the resulting radioactive waste must be collected and delivered to a government-developed final storage facility. In this regard, the Company has developed a plan to decommission the Hanau and Karlstein facilities in the following steps: clean-out, decontamination and disassembly of equipment and installations, decontamination of the facilities and buildings, sorting of radioactive materials, and intermediate and final storage of the radioactive waste. This process will be supported by continuing engineering studies and radioactive sampling under the supervision of German federal and state authorities. The decontamination, disassembly and final waste conditioning are planned to continue until 2018; thereafter,

the Company is responsible for intermediate storage of the radioactive materials until they are handed over to a final storage facility. With respect to the Hanau facility, the asset retirement has been completed and intermediate storage has been set up. On September 21, 2006, the Company received official notification from the authorities that the Hanau facility has been released from the scope of application of the German Atomic Energy Act and that its further use is unrestricted. The ultimate costs of the remediation are contingent on the decision of the federal government on the location of the final storage facilities and the date of their availability. Several parameters relating to the development of a final storage facility for radioactive waste are based on the assumptions for the so called Schacht Konrad final storage. Parameters related to the lifespan of the German nuclear reactors assume a phase-out until 2022. The valuation uses assumptions to reflect the current and detailed cost estimates, price inflation and discount rates as well as a continuous outflow until the 2070's related to the costs for dismantling as well as intermediate and final storage. Amongst others, the estimated cash outflows related to the asset retirement obligation could alter significantly if, and when, political developments affect the government's plans to develop the so called Schacht Konrad. For discounting the cash outflows, the Company uses current interest rates as of the balance sheet date.

As of September 30, 2015 and 2014, the provision totals  $\in$ 1,359 million and  $\in$ 1,347 million, respectively, and is recorded net of a present value discount of  $\in$ 594 million and  $\in$ 977 million, respectively, reflecting the assumed continuous outflow of the total expected payments until the 2070's. Declined discount rates increased the carrying amount of provisions by  $\in$ 283 million as of September 30, 2015 and by  $\in$ 242 million as of September 30, 2014. At the same time, the provisions were

decreased by  $\notin$  282 million as of September 30, 2015, mainly due to reduced assumed inflation rates.

Other includes transaction-related and post-closing provisions in connection with portfolio activities as well as provisions for Legal Proceedings, as far as the risks that are subject to such Legal Proceedings are not already covered by project accounting. Provisions for Legal Proceedings amounted to €398 million and €433 million as of September 30, 2015 and 2014, respectively.

## NOTE 18 Equity

Siemens' issued capital is divided into 881 million registered shares with no par value and a notional value of €3.00 per share. The shares are fully paid in. At the Shareholders' Meeting, each share has one vote and accounts for the shareholders' proportionate share in the Company's net income. All shares confer the same rights and obligations.

In fiscal 2015 and 2014, Siemens repurchased 29,419,671 and 11,331,922 shares, respectively. In fiscal 2015 and 2014, Siemens transferred 2,788,059 and 3,584,370 treasury shares, respectively, in connection with share-based payments. As of September 30, 2015 and 2014, the Company has treasury shares of 72,376,759 and 45,745,147, respectively.

As of September 30, 2015, total authorized capital of Siemens AG is  $\in$ 618.6 million nominal, issuable in installments based on various time-limited authorizations, by issuance of up to 206.2 million registered shares of no par value. In addition, as of September 30, 2015, Siemens AG's conditional capital is  $\in$ 1,080.6 million nominal or 360.2 million shares. It can primarily be used for serving convertible bonds or warrants under warrant bonds that could or can be issued based on various time-limited authorizations approved by the Shareholders' Meetings.

Dividends paid per share were  $\in 3.30$  and  $\in 3.00$ , respectively, in fiscal 2015 and 2014. The Managing Board and the Supervisory Board propose to distribute a dividend of  $\in 3.50$  per share entitled to the dividend, in total representing approximately  $\notin 2.8$  billion in expected payments. Payment of the proposed dividend is contingent upon approval at the Shareholders' Meeting on January 26, 2016.

The carrying amount of a liability resulting from a non-controlling interest holder's option to put its interest to Siemens decreased by  $\in$  287 million in fiscal 2015 and increased Retained earnings, accordingly.

# NOTE 19 Additional capital disclosures

A key consideration of our capital structure management is to maintain ready access to capital markets through various debt instruments and to sustain our ability to repay and service our debt obligations over time. In order to achieve this, Siemens intends to maintain an Industrial net debt divided by EBITDA (continuing operations) ratio of up to 1.0, commencing with fiscal 2015. The ratio indicates the approximate number of years that would be needed to cover the Industrial net debt through continuing income, without taking into account interest, taxes, depreciation and amortization.

		Sep 30,
(in millions of €)	2015	2014
Short-term debt and current maturities of		
long-term debt	2,979	1,620
Plus: Long-term debt	26,682	19,326
Less: Cash and cash equivalents	(9,957)	(8,013)
Less: Current available-for-sale financial assets	(1,175)	(925)
Net debt	18,528	12,008
Less: SFS Debt <sup>1</sup>	(21,198)	(18,663)
Plus: Post-employment benefits	9,811	9,324
Plus: Credit guarantees	859	774
Less: 50% nominal amount hybrid bond	(958)	(932)
Less: Fair value hedge accounting adjustment <sup>2</sup>	(936)	(1,121)
Industrial net debt	6,107	1,390
Income from continuing operations before income taxes	7,218	7,306
Plus/Less: Interest income, interest expenses and other financial income (expenses), net	58	(117)
Plus: Amortization,		
depreciation and impairments	2,549	2,387
EBITDA	9,825	9,576
Industrial net debt/EBITDA	0.62	0.15

1 The adjustment considers that both Moody's and S&P view SFS as a captive finance company. These rating agencies generally recognize and accept higher levels of debt attributable to captive finance subsidiaries in determining credit ratings. Following this concept, Siemens excludes SFS Debt in order to derive an industrial net debt which is not affected by SFS's financing activities.

2 Debt is generally reported with a value representing approximately the amount to be repaid. However, for debt designated in a hedging relationship (fair value hedges), this amount is adjusted for changes in market value mainly due to changes in interest rates. Accordingly, Siemens deducts these changes in market value in order to end up with an amount of debt that approximately will be repaid. The SFS business is capital intensive and requires a larger amount of debt to finance its operations compared to the industrial business.

		Sep 30,
(in millions of €)	2015	2014
Allocated equity	2,417	2,148
SFS debt	21,198	18,663
Debt to equity ratio	8.77	8.69

Equity allocated to SFS differs from the carrying amount of equity as it is mainly allocated based on the risks of the underlying business.

Siemens' current corporate credit ratings are:

		Sep 30, 2015		Sep 30, 2014
	Moody's Investors Service	Standard & Poor's Ratings Services	Moody's Investors Service	Standard & Poor's Ratings Services
Long-term debt	A1	A+	Aa3	A+
Short-term debt	P-1	A-1+	P-1	A-1+

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# NOTE 20 Commitments and contingencies

The following table presents the undiscounted amount of maximum potential future payments for major groups of guarantees:

		Sep 30,
(in millions of €)	2015	2014
Credit guarantees	859	774
Guarantees of third-party performance	2,292	2,061
HERKULES obligations	1,090	1,490
	4,241	4,325

Item Credit guarantees cover the financial obligations of third parties generally in cases where Siemens is the vendor and (or) contractual partner or Siemens is liable for obligations of associated companies accounted for using the equity method. Additionally, credit guarantees are issued in the course of the SFS business. Credit guarantees generally provide that in the event of default or non-payment by the primary debtor, Siemens will be required to settle such financial obligations. The maximum amount of these guarantees is equal to the outstanding balance of the credit or, in case where a credit line is subject to variable utilization, the nominal amount of the credit line. These guarantees have terms up to 18 years and 19 years, respectively, in fiscal 2015 and 2014. For credit guarantees amounting to €271 million and €260 million as of September 30, 2015 and 2014, respectively, the Company held collateral mainly in the form of inventories and trade receivables. The Company accrued €93 million and €49 million relating to credit guarantees as of September 30, 2015 and 2014, respectively.

Furthermore, Siemens issues guarantees of third-party performance, which mainly include performance bonds and guarantees of advanced payments in a consortium. In the event of non-fulfillment of contractual obligations by the consortium partner(s), Siemens will be required to pay up to an agreedupon maximum amount. These agreements typically have terms of up to ten years. Generally, consortium agreements provide for fallback guarantees as a recourse provision among the consortium partners. As of September 30, 2015 and 2014, the Company accrued €3 million relating to performance guarantees at each year-end date.

In fiscal 2007, The Federal Republic of Germany commissioned a consortium consisting of Siemens and IBM Deutschland GmbH (IBM) to modernize and operate the non-military information and communications technology of the German Federal Armed Forces (Bundeswehr). This project is called HERKULES. A project company, BWI Informationstechnik GmbH (BWI), provides the services required by the terms of the contract. Siemens is a shareholder in the project company. Siemens issued several guarantees connected to each other legally and economically in favor of the Federal Republic of Germany and of the consortium member IBM. The guarantees ensure that BWI has sufficient resources to provide the required services and to fulfill its contractual obligations. Future payments potentially required by Siemens will be reduced successively over the remaining two-year contract period.

In addition to guarantees described above, the Company issued other commitments. To the extent future claims are not considered remote, maximum future payments from these obligations amount to  $\epsilon$ 1,912 million and  $\epsilon$ 1,305 million as of September 30, 2015 and 2014, respectively. These commitments include indemnifications issued in connection with dispositions of businesses. Such indemnifications may protect the buyer from potential tax, legal and other risks in conjunction with the purchased business. As of September 30, 2015 and 2014, the accrued amount for such other commitments is  $\epsilon$ 559 million and  $\epsilon$ 168 million, respectively.

Future payment obligations under non-cancellable operating leases are:

1		
		Sep 30,
(in millions of €)	2015	2014
Within one year	773	815
After one year but not more than five years	1,662	1,574
More than five years	993	828
	3,428	3,217

Total operating rental expenses for the years ended September 30, 2015 and 2014 were €1,118 million and €1,105 million, respectively.

The Company is jointly and severally liable and has capital contribution obligations as a partner in commercial partnerships and as a participant in various consortiums.

# NOTE 21 Legal proceedings

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#### PROCEEDINGS OUT OF OR IN CONNECTION WITH ALLEGED BREACHES OF CONTRACT

As previously reported, Siemens AG is a member of a supplier consortium that has been contracted to construct the nuclear power plant "Olkiluoto 3" in Finland for Teollisuuden Voima Oyj (TVO) on a turnkey basis. The agreed completion date for the nuclear power plant was April 30, 2009. Siemens AG's share of the contract value is approximately 27%. The other member of the supplier consortium is a further consortium consisting of Areva NP S.A.S. and its wholly-owned subsidiary, Areva GmbH. Completion of the power plant has been delayed for reasons which are in dispute. In December 2008, the supplier consortium filed a request for arbitration against TVO demanding an extension of the construction time, additional compensation, milestone payments, damages and interest. In August 2015, the supplier consortium updated its monetary claims in the amount of approximately €3.4 billion. TVO rejected the claims and asserted counterclaims against the supplier consortium consisting primarily of damages due to the delay. Also in August 2015, TVO increased its counterclaims to approximately €2.3 billion. The arbitration proceedings may continue for several years. Partial Awards on certain aspects could be rendered during fiscal year 2016. The amounts claimed by the parties do not cover the total period of delay and may be updated further.

As previously reported, Essent Wind Nordsee Ost Planungs- und Betriebsgesellschaft mbH filed a request for arbitration against Siemens AG in October 2013 alleging breaches of a contract for the delivery of a high-voltage substation entered into by the parties in 2010. The parties settled the dispute in December 2014.

As previously reported, during fiscal year 2014, Siemens Industrial Turbomachinery Ltd., United Kingdom, was sued before an Iranian Court. The alleged damage claims are not quantified. Siemens is defending itself against the action.

# PROCEEDINGS OUT OF OR IN CONNECTION WITH ALLEGED COMPLIANCE VIOLATIONS

As previously reported, Siemens AG agreed on a settlement with nine out of eleven former members of the Managing and Supervisory Board in January 2010 relating to claims of breaches of organizational and supervisory duties. In January 2013, Siemens AG agreed on a settlement with Dr. Thomas Ganswindt. In August 2014, Siemens AG reached a settlement with Mr. Joachim Neubürger. The Annual Shareholders' Meeting of Siemens AG approved the proposed settlement between the Company and Mr. Neubürger on January 27, 2015.

As previously reported, in July 2008, Hellenic Telecommunications Organization S.A. (OTE) filed a lawsuit against Siemens AG with the district court of Munich, Germany, seeking to compel Siemens AG to disclose the outcome of its internal investigations with respect to OTE. OTE seeks to obtain information with respect to allegations of undue influence and/or acts of bribery in connection with contracts concluded between Siemens AG and OTE from calendar 1992 to 2006. At the end of July 2010, OTE expanded its claim and requested payment of damages by Siemens AG of at least €57 million to OTE for alleged bribery payments to OTE employees. In October 2014 OTE increased its damage claim to the amount of at least €68 million. Siemens AG continues to defend itself against the expanded claim.

As previously reported, in June 2008, the Republic of Iraq filed an action requesting unspecified damages against 93 named defendants with the United States District Court for the Southern District of New York on the basis of findings made in the "Report of the Independent Inquiry Committee into the United Nations Oil-for-Food Program". Siemens S.A.S., France, Siemens Sanayi ve Ticaret A.S., Turkey, and the former Siemens subsidiary OSRAM Middle East FZE, Dubai, are among the 93 named defendants. In February 2013, the trial court dismissed the Republic of Iraq's action. The Republic of Iraq appealed the decision, which was then affirmed by the court of appeals. The Republic of Iraq thereafter petitioned for an "en banc" review of the appellate decision. The court of appeals rejected the Republic of Iraq's request in December 2014. In March 2015, the Republic of Iraq filed a petition for U.S. Supreme Court review, which was denied in June 2015.

As previously reported, in September 2011, the Israeli Antitrust Authority requested that Siemens present its legal position regarding an alleged anti-competitive arrangement between April 1988 and April 2004 in the field of gas-insulated switchgear. In September 2013, the Israeli Antitrust Authority concluded that Siemens AG was a party to an illegal restrictive arrangement regarding the Israeli gas-insulated switchgear market between 1988 and 2004, with an interruption from October 1999 to February 2002. The Company appealed against this decision in May 2014.

Based on the above mentioned conclusion of the Israeli Antitrust Authority, two electricity consumer groups filed motions to certify a class action for cartel damages against a number of companies including Siemens AG with an Israeli State Court in September 2013. Both class actions seek compensation for alleged damages, which are claimed to be in a range of ILS2 billion to ILS2.8 billion (approximately €455 million to €636 million as of September 2015). The court dismissed one of the two class actions claiming ILS2 billion. This proceeding is therefore finalized. In addition, the Israel Electric Corporation (IEC) filed at the end of December 2013 with an Israeli State Court a separate ILS3.8 billion (approximately €864 million as of September 2015) claim for damages against Siemens AG and other companies that allegedly formed a cartel in the Israeli gas insulated switchgear market. Siemens AG is defending itself against the actions.

In October 2015, Siemens AG and Siemens Israel Ltd., Israel, were asked to present their position before the Israeli District Attorney (DA) regarding potentially illegal payments that were allegedly paid to Israeli Electric Company-representatives in the early 2000's. In August 2015, the Israeli Exchange Supervisory Authority (ISA) concluded its investigation and transferred the investigation files to the DA, who will make the decision whether or not to take any legal steps against any of the suspects named in the ISA investigation. Siemens has not been served with any charges so far. Siemens is cooperating with the Israeli authorities.

As previously reported, in May 2013, Siemens Ltda., Brazil, (Siemens Ltda.) entered into a leniency agreement with the Administrative Council for Economic Defense (CADE) and other relevant Brazilian authorities relating to possible antitrust violations in connection with alleged anticompetitive irregularities in metro and urban train projects, in which Siemens Ltda. and partially Siemens AG, as well as a number of other companies participated as contractor. In March 2014, CADE commenced administrative proceedings, confirming Siemens Ltda.'s immunity from administrative fines for the reported potential misconduct. In connection with the above mentioned metro and urban train projects, several Brazilian authorities initiated investigations relating to alleged criminal acts (corruptive payments, anti-competitive conduct, undue influence on public tenders).

As previously reported, in March 2014, Siemens was informed that in connection with the above mentioned metro and urban train projects the Public Prosecutor's Office São Paulo has requested criminal proceedings at court into alleged violations of Brazilian antitrust law against a number of individuals including current and former Siemens employees. The proceedings continue; the Public Prosecutor's Office São Paulo has, in the meantime, appealed all decisions where the courts denied opening criminal trials.

As previously reported, in May 2014, the Public Affairs Office (Ministério Público) São Paulo initiated a lawsuit against Siemens Ltda. as well as other companies and several individuals claiming, inter alia, damages in an amount of BRL2.5 billion (approximately €558 million as of September 2015) plus adjustments for inflation and related interest in relation to train refurbishment contracts entered into between 2008 and 2011. A technical note issued by the Brazilian cartel authority CADE earlier in 2014 had not identified evidence suggesting Siemens Ltda.'s involvement in anticompetitive conduct in relation to these refurbishment contracts. In January 2015 the district court of São Paulo admitted a lawsuit of the State of São Paulo and two customers against Siemens Ltda., Siemens AG and other companies and individuals claiming damages in an unspecified amount. In March 2015, the district court of São Paulo admitted a lawsuit of the Public Affairs Office (Ministério Público) São Paulo against Siemens Ltda. and other companies claiming, inter alia, damages in an amount of BRL487 million (approximately €109 million as of September 2015) plus adjustments for inflation and related interest in relation to train maintenance contracts entered into in 2000 and 2002. In September 2015, the district court of São Paulo admitted another lawsuit of the Public Affairs Office (Ministério Público) São Paulo against Siemens Ltda. and other companies claiming, inter alia, damages in an amount of BRL918 million (approximately €205 million as of September 2015) plus adjustments for inflation and related interest in relation to train maintenance contracts entered into in 2006 and 2007. Siemens will defend itself against these actions. It cannot be excluded that further significant damage claims will be brought by customers or the state against Siemens.

As previously reported, CADE is conducting – unrelated to the above mentioned proceedings – two further investigations into possible antitrust behavior in the field of gas-insulated and air-insulated switchgear from the 1990's to 2006. Siemens is cooperating with the authorities.

As previously reported, in June 2015, Siemens Ltda. once again appealed to the Supreme Court against a decision confirming the decision of the previous court to suspend Siemens Ltda. from participating in public tenders and signing contracts with public administrations in Brazil for a five year term based on alleged irregularities in calendar 1999 and 2004 public tenders with the Brazilian Postal authorities. In July 2015, the court suspended enforcement of the debarment decision pending the appeal.

As previously reported, the Vienna public prosecutor in Austria is conducting an investigation into payments between calendar 1999 and calendar 2006 relating to Siemens Aktiengesellschaft Österreich, Austria, for which adequate services rendered could not be identified. In September 2011, the Vienna public prosecutor extended the investigations to include a tax evasion matter for which Siemens AG Österreich is potentially liable. Siemens is cooperating with the authorities.

Siemens is in the course of its normal business operations involved in numerous Legal Proceedings in various jurisdictions. These Legal Proceedings could result, in particular, in Siemens being subject to payment of damages and punitive damages, equitable remedies or criminal or civil sanctions, fines or disgorgement of profit. In individual cases this may also lead to formal or informal exclusion from tenders or the revocation or loss of business licenses or permits. In addition, further Legal Proceedings may be commenced or the scope of pending Legal Proceedings may be expanded. Asserted claims are generally subject to interest rates.

Some of these Legal Proceedings could result in adverse decisions for Siemens that may have material effects on its financial position, the results of its operations and/or its cash flows in the respective reporting period. At present, Siemens does not expect any matters not described in this Note to have material effects on its financial position, the results of its operations and/or its cash flows.

For Legal Proceedings information required under IAS 37, Provisions, Contingent Liabilities and Contingent Assets is not disclosed if the Company concludes that disclosure can be expected to seriously prejudice the outcome of the matter.

# NOTE 22 Additional disclosures on financial instruments

The following table discloses the carrying amounts of each category of financial assets and financial liabilities:

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		Sep 30,
(in millions of €)	2015	2014
Loans and receivables <sup>1</sup>	36,268	32,281
Cash and cash equivalents	9,957	8,013
Derivatives designated in a hedge accounting relationship	608	574
Financial assets held for trading	2,620	1,995
Available-for-sale financial assets <sup>2</sup>	3,639	2,728
Financial assets	53,092	45,591
Financial liabilities measured at amortized cost <sup>3</sup>	39,067	30,128
Financial liabilities held for trading⁴	1,383	1,338
Derivatives designated in a hedge accounting relationship⁴	536	411
Financial liabilities	40,986	31,877

1 Reported in the following line items of the Statements of Financial Position: Trade and other receivables, Other current financial assets and Other financial assets, except for separately disclosed €2,464 million and €1,803 million available-for-sale financial assets and €3,228 million and €2,569 million derivative financial instruments as of September 30, 2015 and 2014, respectively. Includes €13,909 million and €12,537 million trade receivables from the sale of goods and services in fiscal 2015 and 2014, thereof €726 million and €788 million with a term of more than twelve months.

2 Includes equity instruments classified as available-for-sale, for which a fair value could not be reliably measured and which are therefore recognized at cost.

3 Reported in the following line items of the Statements of Financial Position: Short-term debt and current maturities of long-term debt, Trade payables, Other current financial liabilities, Long-term debt and Other financial liabilities, except for separately disclosed derivative financial instruments of €1,919 million and €1,749 million, respectively, as of September 30, 2015 and 2014.

4 Reported in line items Other current financial liabilities and Other financial liabilities.

Cash and cash equivalents includes €378 million and €429 million as of September 30, 2015 and 2014, respectively, which are not available for use by Siemens mainly due to minimum reserve requirements with banks. As of September 30, 2015 and 2014, the carrying amount of financial assets Siemens has pledged as collateral amounted to €345 million and €271 million, respectively.

The following table presents the fair values and carrying amounts of financial assets and financial liabilities measured at cost or amortized cost for which the carrying amounts do not approximate fair value:

		Sep 30, 2015		Sep 30, 2014
(in millions of €)	Fair value	Carrying amount	Fair value	Carrying amount
Notes and bonds	26,516	25,955	18,787	18,165
Loans from banks and other financial indebtedness	3,544	3,559	2,605	2,626
Obligations under finance leases	207	147	216	156

Fixed-rate and variable-rate receivables with a remaining term of more than twelve months, including receivables from finance leases, are evaluated by the Company based on parameters such as interest rates, specific country risk factors, individual creditworthiness of the customer, and the risk characteristics of the financed project. Based on this evaluation, allowances for these receivables are recognized.

fair value of loans from banks and other financial indebtedness, obligations under finance leases as well as other non-current financial liabilities is estimated by discounting future cash flows using rates currently available for debt of similar terms and remaining maturities (Level 2).

The fair value of notes and bonds is based on prices provided

by price service agencies at the period-end date (Level 2). The

The following table allocates financial assets and financial liabilities measured at fair value to the three levels of the fair value hierarchy:

(in millions of €)	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value	1,980	4,313	374	6,668
Available-for-sale financial assets: Equity instruments	1,980	-	318	2,299
Available-for-sale financial assets: Debt instruments	-	1,131	10	1,141
Derivative financial instruments	-	3,181	46	3,228
Not designated in a hedge accounting relationship (including embedded derivatives)	_	2,574	46	2,620
In connection with fair value hedges	-	329	-	329
In connection with cash flow hedges	-	279	-	279
Financial liabilities measured at fair value – Derivative financial instruments	-	1,919	_	1,919
Not designated in a hedge accounting relationship (including embedded derivatives)	_	1,383	_	1,383
In connection with cash flow hedges	_	534	_	534

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				Sep 30, 2014
(in millions of €)	Level 1	Level 2	Level 3	Tota
Financial assets measured at fair value	1,527	3,272	307	5,105
Available-for-sale financial assets: Equity instruments	1,527	1	307	1,834
Available-for-sale financial assets: Debt instruments	-	702	-	702
Derivative financial instruments	-	2,569	-	2,569
Not designated in a hedge accounting relationship (including embedded derivatives)	_	1,995	_	1,995
In connection with fair value hedges	-	476	-	476
In connection with cash flow hedges	-	98	-	98
Financial liabilities measured at fair value – Derivative financial instruments	-	1,749	-	1,749
Not designated in a hedge accounting relationship (including embedded derivatives)	-	1,338	_	1,338
In connection with cash flow hedges	-	406	-	400

The fair value of available-for-sale financial equity instruments quoted in an active market is based on price quotations at the period-end date. The fair value of debt instruments is either based on prices provided by price service agencies or estimated by discounting future cash flows using current market interest rates.

Non-current available-for-sale financial assets measured at fair value include interests in Atos SE (AtoS) and OSRAM of  $\in$ 1,703 million and  $\in$ 1,241 million as of September 30, 2015 and 2014. Unrealized gains (losses) in fiscal 2015 and 2014 resulting from non-current available-for-sale financial assets measured at fair value are  $\in$ 367 million and  $\in$ (48) million, respectively.

Siemens determines the fair values of derivative financial instruments depending on the specific type of instrument. Fair values of derivative interest rate contracts are estimated by discounting expected future cash flows using current market interest rates and yield curves over the remaining term of the instrument. Interest rate futures are valued on the basis of quoted market prices, if available. Fair values of foreign currency derivatives are based on forward exchange rates. Options are generally valued based on quoted market prices or based on option pricing models. In determining the fair values of the derivative financial instruments, no compensating effects from underlying transactions (e.g. firm commitments and forecast transactions) are taken into consideration.

The Company limits default risks resulting from derivative financial instruments by generally transacting with financial institutions with a minimum credit rating of investment grade. Based on Siemens' net risk exposure towards the counterparty, the resulting credit risk is taken into account via a credit valuation adjustment.

The unquoted equity instrument allocated to level 3 of the fair value hierarchy relates to an investment in an offshore wind farm. The fair value is determined based on discounted cash flow calculations. The most significant unobservable input used to determine the fair value is the cash flow forecast which is mainly based on the future power generation income. This income is generally subject to future market developments and thus price volatility. Since a long-term power purchase agreement is in place that mitigates price volatility, significant changes to the cash flow forecast are unlikely and thus, no significant effects on Other comprehensive income, net of income taxes, are expected.

Net gains (losses) of financial instruments are:

		Fiscal year
(in millions of €)	2015	2014
Cash and cash equivalents	(24)	19
Available-for-sale financial assets	39	29
Loans and receivables	(42)	60
Financial liabilities measured at amortized cost	(1,049)	(844)
Financial assets and financial liabilities held for trading	(945)	(283)

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Net gains (losses) in fiscal 2015 and 2014 on financial liabilities measured at amortized cost are comprised of gains (losses) from derecognition and the ineffective portion of fair value hedges. Net gains (losses) in fiscal 2015 and 2014 on financial assets and financial liabilities held for trading consist of changes in the fair value of derivative financial instruments, including interest income and expense, for which hedge accounting is not applied. The amounts presented include foreign currency gains and losses from the realization and valuation of the financial assets and liabilities mentioned above.

Interest income (expense) other than from post-employment benefits includes interest from financial assets and financial liabilities not at fair value through profit or loss:

		Fiscal year
(in millions of €)	2015	2014
Total interest income on financial assets	1,248	1,048
Total interest expenses on financial liabilities	(739)	(643)

In fiscal 2015 and 2014, gains (losses) reclassified from Other comprehensive income to the Consolidated Statements of Income relating to cash flow hedges were  $\in$ (268) million and  $\in$ 14 million, respectively; unrealized gains (losses) recognized in Other comprehensive income amounted  $\in$ (311) million and  $\in$ (301) million, respectively.

#### OFFSETTING

Siemens enters into master netting agreements and similar agreements for derivative financial instruments and reverse repurchase agreements. The requirements to offset recognized financial instruments are usually not met. The following table reflects financial assets and financial liabilities that are subject to netting agreements and similar agreements:

					Sep 30, 2015
(in millions of €)	Gross amounts	Amounts set off in the Statement of Financial Position	Net amounts in the Statement of Financial Position	Related amounts not set off in the Statement of Financial Position	Net amounts
Financial assets	2,678	10	2,668	1,065	1,604
Derivative financial assets	2,678	10	2,668	1,065	1,604
Reverse repurchase agreements	-	-	-	-	-
Financial liabilities – Derivative financial liabilities	1,885	11	1,874	1,032	843

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Sep 30, 2014 Gross Amounts set Net amounts Related Net amounts off in the in the amounts not amounts set off in the Statement of Statement of Financial Financial Statement of Position Position Financial Position (in millions of €) 7 **Financial assets** 2,764 2,757 1,355 1,402 7 Derivative financial assets 2,364 2,357 955 1,402 400 400 400 Reverse repurchase agreements Financial liabilities – Derivative financial liabilities 1,533 7 1,526 905 621

# NOTE 23 Derivative financial instruments and hedging activities

Fair values of each type of derivative financial instruments recorded as financial assets or financial liabilities are:

	Sep 30, 2015 Sep 30, 20						
(in millions of €)	Asset	Liability	Asset	Liability			
Foreign currency exchange contracts	713	1,297	352	901			
Interest rate swaps and combined interest and currency swaps	1,824	381	1,769	456			
Other (embedded derivatives, options, commodity swaps)	691	241	448	391			
	3,228	1,919	2,569	1,749			

#### FOREIGN CURRENCY EXCHANGE RATE RISK MANAGEMENT Derivative financial instruments not designated in a hedging relationship

The Company manages its risks associated with fluctuations in foreign currency denominated receivables, payables, debt, firm commitments and forecast transactions primarily through a Company-wide portfolio approach. Under this approach the Company-wide risks are aggregated centrally, and various derivative financial instruments, primarily foreign currency exchange contracts, foreign currency swaps and options, are utilized to minimize such risks. Such a strategy does not qualify for hedge accounting treatment. The Company also accounts for foreign currency derivatives, which are embedded in sale and purchase contracts.

#### **Cash flow hedges**

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The Company's operating units apply hedge accounting for certain significant forecast transactions and firm commitments denominated in foreign currencies. Particularly, the Company has entered into foreign currency exchange contracts to reduce the risk of variability of future cash flows resulting from forecast sales and purchases as well as firm commitments. This risk results mainly from contracts denominated in US\$ both from Siemens' operating units entering into long-term contracts e.g. project business and from standard product business. Periods in which the hedged forecast transactions or the firm commitments denominated in foreign currency are expected to impact profit or loss:

			2010 -	Fiscal year
(in millions of €)	2016	2017	2018 to 2020	2021 and thereafter
Expected gain (loss) to be reclassified from line item Other comprehensive in-				
come, net of income taxes into revenue or cost of sales	(163)	(87)	(72)	23

#### INTEREST RATE RISK MANAGEMENT Derivative financial instruments not designated in a hedging relationship

For the interest rate risk management relating to the Group excluding SFS' business, derivative financial instruments are used under a portfolio-based approach to manage interest risk actively relative to a benchmark. The interest rate management relating to the SFS business remains to be managed separately, considering the term structure of SFS' financial assets and liabilities on a portfolio basis. Neither approach qualifies for hedge accounting treatment. Net cash receipts and payments in connection with interest rate swap agreements are recorded as interest expense in Other financial income (expenses), net.

# Cash flow hedges of floating-rate commercial papers

Since fiscal 2015, Siemens applies cash flow hedge accounting to a revolving portfolio of floating-rate commercial papers of nominal US\$700 million. To benefit from low interest rates in the USA, Siemens pays a fixed rate of interest and receives a variable rate of interest, offsetting future changes in interest payments of the underlying floating-rate commercial papers. Net cash receipts and payments are recorded as interest expenses.

#### Fair value hedges of fixed-rate debt obligations

Under the interest rate swap agreements outstanding during the years ended September 30, 2015 and 2014, the Company has agreed to pay a variable rate of interest multiplied by a notional principle amount, and to receive in return an amount equal to a specified fixed rate of interest multiplied by the same notional principal amount. These interest rate swap agreements offset an impact of future changes in interest rates designated as the hedged risk on the fair value of the underlying fixed-rate debt obligations. Carrying amount adjustments to debt for fair value changes attributable to the respective interest rate risk being hedged are included in Other financial income (expenses), net resulted in a gain (loss) of  $\leq 103$  million and  $\leq (8)$  million, respectively, in fiscal 2015 and 2014; the related swap agreements resulted in a gain (loss) of  $\leq (135)$  million and  $\leq 3$  million, respectively. Net cash receipts and payments relating to such interest rate swap agreements are recorded as interest expenses.

The Company had interest rate swap contracts to pay variable rates of interest of an average of 0.1% and 0.3% as of September 30, 2015 and 2014, respectively and received fixed rates of interest (average rate of 4.3% and 4.0%, as of September 30, 2015 and 2014, respectively). The notional amount of indebtedness hedged as of September 30, 2015 and 2014 was €6,012 million and €6,645 million, respectively. This changed 26% and 41% of the Company's underlying notes and bonds from fixed interest rates into variable interest rates as of September 30, 2015 and 2014, respectively. The notional amounts of these contracts mature at varying dates based on the maturity of the underlying hedged items. The net fair value of interest rate swap contracts (excluding accrued interest) used to hedge indebtedness as of September 30, 2015 and 2014 was €242 million and €386 million, respectively.

# NOTE 24 Financial risk management

Increasing market fluctuations may result in significant earnings and cash flow volatility risk for Siemens. The Company's operating business as well as its investment and financing activities are affected particularly by changes in foreign exchange rates, interest rates and equity prices. In order to optimize the allocation of the financial resources across the Siemens segments and entities, as well as to achieve its aims, Siemens identifies, analyzes and manages the associated market risks. The Company seeks to manage and control these risks primarily through its regular operating and financing activities, and uses derivative financial instruments when deemed appropriate.

In order to quantify market risks Siemens has implemented a system based on parametric variance-covariance Value at Risk (VaR), which is also used for internal management of the Corporate Treasury activities. The VaR figures are calculated based on historical volatilities and correlations of various risk factors, a ten day holding period, and a 99.5% confidence level.

Actual results that are included in the Consolidated Statements of Income or Consolidated Statements of Comprehensive Income may differ substantially from VaR figures due to fundamental conceptual differences. While the Consolidated Statements of Income and Consolidated Statements of Comprehensive Income are prepared in accordance with IFRS, the VaR figures are the output of a model with a purely financial perspective and represent the potential financial loss which will not be exceeded within ten days with a probability of 99.5%. Although VaR is an important tool for measuring market risk, the assumptions on which the model is based give rise to some limitations including the following. A ten day holding period assumes that it is possible to dispose of the underlying positions within this period. This may not be valid during continuing periods of illiquidity markets. A 99.5% confidence level means, that there is a 0.5% statistical probability that losses could exceed the calculated VaR. The use of historical data as a basis for estimating the statistic behavior of the relevant markets and finally determining the possible range of the future outcomes on the basis of this statistic behavior may not always cover all possible scenarios, especially those of an exceptional nature.

Any market sensitive instruments, including equity and interest bearing investments, that our Company's pension plans hold are not included in the following quantitative and qualitative disclosures.

#### FOREIGN CURRENCY EXCHANGE RATE RISK Transaction risk

Each Siemens unit conducting businesses with international counterparties leading to future cash flows denominated in a currency other than its functional currency is exposed to risks from changes in foreign currency exchange rates. In the ordinary course of business Siemens units are exposed to foreign currency exchange rate fluctuations, particularly between the U.S. dollar and the euro. Foreign currency exchange rate exposure is partly balanced by purchasing of goods, commodities and services in the respective currencies as well as production activities and other contributions along the value chain in the local markets.

Operating units (Industrial business and SFS) are prohibited from borrowing or investing in foreign currencies on a speculative basis. Intercompany financing or investments of operating units are preferably carried out in their functional currency or on a hedged basis.

According to the company policy each Siemens unit is responsible for recording, assessing and monitoring its foreign currency transaction exposure. The net foreign currency position of each unit serves as a central performance measure and has to be hedged within a band of at least 75% but no more than 100%.

Generally, the operating units conclude their hedging activities internally with Corporate Treasury. By applying a cost-optimizing portfolio approach Corporate Treasury itself hedges foreign currency exchange rate risks with external counterparties and limits them Company-wide. As of September 30, 2015 and 2014 the VaR relating to foreign currency exchange rates was €179 million and €47 million. This VaR was calculated under consideration of items of the Consolidated Statement of Financial Position in addition to firm commitments which are denominated in foreign currencies, as well as foreign currency denominated cash flows from forecast transactions for the following twelve months. A higher volatility between the U.S. dollar and the euro in comparison to prior year resulted in an increase of the VaR. Furthermore, the VaR was influenced by changes to hedging level and hedging horizon with regard to foreign currency denominated cash flows from forecast transactions.

#### **Translation risk**

Many Siemens units are located outside the euro zone. Since the financial reporting currency of Siemens is the euro, the financial statements of these subsidiaries are translated into euro for the preparation of the Consolidated Financial Statements. To consider the effects of foreign currency translation in the risk management, the general assumption is that investments in foreign-based operations are permanent and that reinvestment is continuous. Effects from foreign currency exchange rate fluctuations on the translation of net asset amounts into euro are reflected in the Company's consolidated equity position.

#### **INTEREST RATE RISK**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. This risk arises whenever interest terms of financial assets and liabilities are different. In order to manage the Company's position with regard to interest rate risk, interest income and interest expenses, Corporate Treasury performs a comprehensive corporate interest rate risk management by using fixed or variable interest rates from bond issuances and derivative financial instruments when appropriate. The interest rate risk relating to the Group, excluding SFS' business, is mitigated by managing interest rate risk actively relatively to a benchmark. The interest rate risk relating to the SFS' business is managed separately, considering the term structure of SFS's financial assets and liabilities. The Company's interest rate risk results primarily from the funding in U.S. dollar, GBP and euro.

If there are no conflicting country-specific regulations, all Siemens operating units generally obtain any required financing through Corporate Treasury in the form of loans or intercompany clearing accounts. The same concept is adopted for deposits of cash generated by the units.

As of September 30, 2015 and 2014 the VaR relating to the interest rate was €500 million and €220 million. In fiscal 2015 the interest VaR mainly increased due to the issuance of fixed-rate US\$ bonds and higher interest rate volatilities for EUR and US\$. The issuance of fixed-rate U.S. dollar bonds locked in a fixed rate and thus avoided additional cash flow risk.

#### **EQUITY PRICE RISK**

Siemens' investment portfolio consists of direct and indirect investments in publicly traded companies held for purposes other than trading. The direct participations result mainly from strategic partnerships, strengthening Siemens' focus on its core business activities or compensation from merger and acquisitions transactions; indirect investments in fund shares are mainly transacted for financial reasons.

These investments are monitored based on their current market value, affected primarily by fluctuations in the volatile technology-related markets worldwide. As of September 30, 2015 and 2014 the market value of Siemens' portfolio in publicly traded companies was  $\leq$ 1,814 million compared to  $\leq$ 1,351 million in the prior year. The increase is due mainly to higher market values of our stakes in OSRAM and AtoS.

As of September 30, 2015 and 2014, the VaR relating to the equity price was  $\leq$ 189 and  $\leq$ 122 million. The increase is due mainly to higher market values related to the above-mentioned stakes and an increased volatility.

#### LIQUIDITY RISK

Liquidity risk results from the Company's inability to meet its financial liabilities. Siemens follows a deliberated financing policy that is aimed towards a balanced financing portfolio, a diversified maturity profile and a comfortable liquidity cushion. Siemens mitigates liquidity risk by the implementation of an effective working capital and cash management, arranged credit facilities with highly rated financial institutions, via a debt issuance program and via a global multi-currency commercial paper program. Liquidity risk may also be mitigated by the Siemens Bank GmbH, which increases the flexibility of depositing cash or refinancing.

In addition, Siemens constantly monitors funding options available in the capital markets, as well as trends in the availability and costs of such funding, with a view to maintaining financial flexibility and limiting repayment risks.

The following table reflects the contractually fixed pay-offs for settlement, repayments and interest. The disclosed expected undiscounted net cash outflows from derivative financial liabilities are determined based on each particular settlement date of an instrument and based on the earliest date on which Siemens could be required to pay. Cash outflows for financial liabilities (including interest) without fixed amount or timing are based on the conditions existing at September 30, 2015.

				Fiscal year
(in millions of €)	2018 to 2020	2021 and thereafter		
Non-derivative financial liabilities				
Notes and bonds	3,243	5,667	9,175	13,746
Loans from banks	783	80	957	7
Other financial indebtedness	1,737	3	16	50
Obligations under finance leases	37	19	71	101
Trade payables	7,740	23	12	-
Other financial liabilities	1,189	145	98	16
Derivative financial liabilities	943	508	537	23
Credit guarantees <sup>1</sup>	859	-	-	-
Irrevocable loan commitments <sup>2</sup>	3,300	158	125	7

1 Based on the maximum amounts Siemens could be required to settle in the event of default by the primary debtor.

2 A considerable portion result from asset-based lending transactions meaning that the respective loans can only be drawn after sufficient collateral has been provided by the borrower.

#### **CREDIT RISK**

Credit risk is defined as an unexpected loss in financial instruments if the contractual partner is failing to discharge its obligations in full and on time or if the value of collateral declines.

Siemens provides its customers with various forms of direct and indirect financing particularly in connection with large projects. Hence, credit risks arise are determined by the solvency of the debtors, the recoverability of the collaterals and the global economic development.

The effective monitoring and controlling of credit risk through credit evaluations and ratings is a core competency of our risk management system. In this context, Siemens has implemented a binding credit policy for all entities.

Ratings, defined and analyzed by SFS, and individually defined credit limits are based on generally accepted rating methodologies, with the input consisting of information obtained from the customer, external rating agencies, data service providers and Siemens' credit default experiences. Ratings and credit limits for financial institutions as well as Siemens' public and private customers, which are determined by internal risk assessment specialists, are continuously updated and considered by investments in cash and cash equivalents, and in determining the conditions under which direct or indirect financing will be offered to customers. For analysis and monitoring of the credit risk the Company applies different systems and processes. A central IT application processes data from the operating units together with rating and default information and calculates an estimate which may be used as a basis for individual bad debt provisions. In addition to this automated process, qualitative information is considered, in particular to incorporate the latest developments.

Furthermore Corporate Treasury has established the Siemens Credit Warehouse to which numerous operating units from the Siemens Group regularly transfer business partner data as a basis for a centralized rating process. Furthermore, the Siemens Credit Warehouse purchases trade receivables from numerous operating units with a remaining term up to one year. Due to the identification, quantification and active management of the credit risk the Siemens Credit Warehouse increases the transparency with regard to credit risk. In addition, the Siemens Credit Warehouse may provide Siemens with an additional source of liquidity and strengthens Siemens' funding flexibility.

The maximum exposure to credit risk of financial assets, without taking account of any collateral, is represented by their carrying amount. As of September 30, 2015 and 2014 the collateral for financial instruments classified as financial assets measured at fair value in the form of netting agreements for derivatives in the event of insolvency of the respective counterparty amounted to €1,065 million and €955 million, respectively. As of September 30, 2015 and 2014 the collateral held for financial instruments classified as receivables from finance leases amounted to €2,003 million and €2,057 million, respectively, mainly in the form of the leased equipment. As of September 30, 2015 and 2014 the collateral held for financial instruments classified as financial assets measured at cost or amortized cost amounted to €3,165 million and €2,841 million, respectively. The collateral mainly consisted of property, plant and equipment. Credit risks arising from irrevocable loan commitments are equal to the expected future pay-offs resulting from these commitments. As of September 30, 2015 and 2014 the collateral held for these commitments amounted to €1,445 million and €1,466 million, respectively, mainly in the form of inventories and receivables.

Concerning trade receivables and other receivables, as well as loans or receivables included in line item Other financial assets that are neither impaired nor past due, there were no indications that defaults in payment obligations will occur, which lead to a decrease in the net assets of Siemens. Overdue financial instruments are generally impaired on a portfolio basis in order to reflect losses incurred within the respective portfolios. When substantial expected payment delays become evident, overdue financial instruments are assessed individually for additional impairment and are further allowed for as appropriate.

## NOTE 25 Share-based payment

Share-based payment awards may be settled in newly issued shares of capital stock of Siemens AG, in treasury shares or in cash. Share-based payment awards may forfeit if the employment of the beneficiary terminates prior to the expiration of the vesting period. Total pretax expense for share-based payment amounted to  $\in$ 203 million and  $\in$ 183 million for the years ended September 30, 2015 and 2014, respectively, and refers primarily to equity-settled awards.

#### STOCK AWARDS

The Company grants stock awards to members of the Managing Board, members of the senior management and other eligible employees. Stock awards are subject to a restriction period of about four years and entitle the beneficiary to Siemens shares without payment of consideration following the restriction period.

Stock awards are tied to performance criteria. The annual target amount for stock awards can be bound to the average of earnings per share (EPS, basic) of the past three fiscal years and/or to the share price performance of Siemens relative to the share price performance of five important competitors during the four-year restriction period. The target attainment for the performance criteria ranges between 0% and 200%. If the target attainment of the prospective performance-based target of Siemens stock relative to five competitors exceeds 100%, an additional cash payment results corresponding to the outperformance. The vesting period is four years and five years for stock awards granted to members of the Managing Board in fiscal 2014, respectively.

Until fiscal 2014, additionally one portion of the variable compensation component (bonus) for members of the Managing Board was granted in the form of non-forfeitable awards of Siemens stock (Bonus Awards) subject to a vesting period of one year. Beneficiaries will receive one Siemens share without payment of consideration for each Bonus Award, following an additional waiting period of four years.

#### **Commitments to members of the Managing Board**

In fiscal 2015 and 2014, agreements were entered into which entitle members of the Managing Board to stock awards contingent upon attaining the prospective performance-based target of Siemens stock relative to five competitors. The fair value of these entitlements amounting to  $\notin$ 9 million and  $\notin$ 5 million, respectively, in fiscal 2015 and 2014, was calculated by applying a valuation model. In fiscal 2015 and 2014, inputs to that model include an expected weighted volatility of Siemens shares of 22% and 22%, respectively, and a market price of  $\notin$ 88.03 and  $\notin$ 98.36 per Siemens share. Expected volatility was determined by reference to historic volatilities. The model applies a risk-free interest rate of up to 0.3% in fiscal 2015 and up to 1.0% in fiscal 2014 and an expected dividend yield of 3.8% in fiscal 2015 and 3.1% in fiscal 2014. Assumptions concerning share price correlations were determined by reference to historic correlations.

In addition, in fiscal 2014, agreements were entered into which entitle members of the Managing Board to EPS-based stock awards and Bonus Awards contingent upon the target attainment. The fair value of these entitlements amounting to  $\notin 5$  million and  $\notin 2$  million was determined by calculating the present value of the target amount.

# Commitments to members of the senior management and other eligible employees

In fiscal 2015 and 2014, 366,929 and 769,049 stock awards, respectively, were granted based on the EPS target. The fair value of these stock awards amounts to  $\notin$ 27 million and  $\notin$ 62 million, respectively, in fiscal 2015 and 2014, and corresponds to the amount representing the EPS target attainment.

In fiscal 2015 and 2014, 1,162,028 and 652,162 stock awards, respectively, were granted contingent upon attaining the prospective performance-based target of Siemens stock relative to five competitors. The fair value of equity-settled stock awards amounting to  $\in$ 57 million and  $\in$ 40 million, respectively, in fiscal 2015 and 2014, was calculated by applying a valuation model. In fiscal 2015 and 2014, inputs to that model include an expected weighted volatility of Siemens shares of 22% and 23%, respectively, and a market price of  $\in$ 88.03 and  $\notin$ 95.62 per Siemens share. Expected volatility was determined by reference to historic volatilities. The model applies a risk-free interest rate of up to 0.3% in fiscal 2015 and up to 0.9% in fiscal 2014 and an expected dividend yield of 3.8% in fiscal 2015 and 3.1% in fiscal 2014. Assumptions concerning share price correlations were determined by reference to historic correlations.

Changes in the stock awards held by members of the senior management and other eligible employees are:

		Fiscal year
	2015	2014
Non-vested, beginning of period	4,985,998	4,876,455
Granted	1,528,957	1,421,211
Vested and fulfilled	-	(1,041,376)
Forfeited	(159,754)	(120,350)
Settled	(305,951)	(149,942)
Non-vested, end of period	6,049,250	4,985,998

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#### SHARE MATCHING PROGRAM AND ITS UNDERLYING PLANS

In fiscal 2015, Siemens issued a new tranche under each of the plans of the Share Matching Program.

#### **Share Matching Plan**

Under the Share Matching Plan senior managers may invest a specified part of their variable compensation in Siemens shares (investment shares). The shares are purchased at the market price at a predetermined date in the second quarter. Plan participants receive the right to one Siemens share without payment of consideration (matching share) for every three investment shares continuously held over a period of about three years (vesting period) provided the plan participant has been continuously employed by Siemens until the end of the vesting period.

#### **Monthly Investment Plan**

Under the Monthly Investment Plan employees other than senior managers may invest a specified part of their compensation in Siemens shares on a monthly basis over a period of twelve months. Shares are purchased at market price at a predetermined date once a month. If the Managing Board decides that shares acquired under the Monthly Investment Plan are transferred to the Share Matching Plan, plan participants will receive the right to matching shares under the same conditions applying to the Share Matching Plan described above. The Managing Board decided that shares acquired under the tranches issued in fiscal 2014 and 2013 are transferred to the Share Matching Plan as of February 2015 and February 2014, respectively.

#### **Base Share Program**

Under the Base Share Program employees of Siemens AG and participating domestic Siemens companies may invest a fixed amount of their compensation in Siemens shares, sponsored by Siemens with a tax beneficial allowance. The shares are bought at market price at a predetermined date in the second quarter and grant the right to receive matching shares under the same conditions applying to the Share Matching Plan described above. The fair value of the Base Share Program equals the amount of the tax beneficial allowance sponsored by Siemens and totaled  $\in$ 33 million and  $\in$ 32 million in fiscal 2015 and 2014, respectively.

#### **Resulting Matching Shares**

The fair value of matching shares granted in fiscal 2015 and 2014 amounting to  $\epsilon$ 69.43 and  $\epsilon$ 73.00 per share was determined as the market price of Siemens shares less the present value of expected dividends taking into account non-vesting conditions.

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	Fiscal year
2015	2014
1,750,176	1,733,497
610,771	609,758
(548,947)	(437,989)
(85,056)	(92,035)
(71,164)	(63,055)
1,655,780	1,750,176
	1,750,176 610,771 (548,947) (85,056) (71,164)

#### JUBILEE SHARE PROGRAM

For their 25<sup>th</sup> and 40<sup>th</sup> service anniversary eligible employees receive jubilee shares. There were 4.46 million and 4.56 million entitlements to jubilee shares outstanding as of September 30, 2015 and 2014, respectively.

### NOTE 26 Personnel costs

		Fiscal year
(in millions of €)	2015	2014
Wages and salaries	22,611	19,931
Statutory social welfare contributions and expenses for optional support	3,404	3,190
Expenses relating to post-employment benefits	1,163	1,040
	27,177	24,161

Severance charges amount to  $\notin$ 804 million in fiscal 2015. Item Expenses relating to post-employment benefits includes service costs for the period. Personnel costs for continuing and discontinued operations amount to  $\notin$ 27,584 million and  $\notin$ 25,533 million, respectively, in fiscal 2015 and 2014, respectively. Employees were engaged in (averages; part time employees are included proportionally):

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		Continuing operations	Continuing and discontinued operations			
		Fiscal year				
(in thousands)	2015	2014	2015	2014		
Manufacturing and services	212	208	214	220		
Sales and marketing	67	67	68	71		
Research and development	32	31	33	34		
Administration and general services	34	33	35	34		
	345	339	349	359		

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# NOTE 27 Earnings per share

		Fiscal year
(shares in thousands; earnings per share in €)	2015	2014
Income from continuing operations	5,349	5,292
Less: Portion attributable to non-controlling interest	(98)	(134)
Income from continuing operations attributable to shareholders of Siemens AG	5,251	5,159
Weighted average shares outstanding – basic	823,408	843,449
Effect of dilutive share-based payment	9,425	8,485
Weighted average shares outstanding – diluted	832,832	851,934
Basic earnings per share (from continuing operations)	6.38	6.12
Diluted earnings per share (from continuing operations)	6.30	6.06

The dilutive earnings per share computation in fiscal 2015 and 2014 does not contain 22,7 million and 21,7 million shares, respectively, relating to warrants issued with bonds. The inclusion of those shares would have been antidilutive in the years presented. In the future, the warrants could potentially dilute basic earnings per share.

# NOTE 28 Segment information

		Orders <sup>1</sup>	Ext	ternal revenue	Interseg	ment Revenue		Total revenue	
		Fiscal year	1	Fiscal year	1	Fiscal year	1	Fiscal year	I
(in millions of €)	2015	2014	2015	2014	2015	2014	2015	2014	I
Power and Gas	15,666	13,996	13,105	12,668	88	52	13,193	12,720	 
Wind Power and Renewables	6,136	7,759	5,658	5,566	2	1	5,660	5,567	
Energy Management	12,956	11,210	11,344	10,139	578	568	11,922	10,708	
Building Technologies	6,099	5,587	5,860	5,446	139	123	5,999	5,569	· · · · · · · · · · · · · · · · · · ·
Mobility	10,262	9,280	7,477	7,232	31	17	7,508	7,249	
Digital Factory	10,014	9,233	9,030	8,430	926	771	9,956	9,201	
Process Industries and Drives	9,337	9,968	8,113	7,896	1,780	1,749	9,894	9,645	
Healthcare	13,349	12,126	12,896	11,707	35	29	12,930	11,736	
Industrial Business	83,819	79,158	73,483	69,085	3,579	3,311	77,062	72,396	
Financial Services (SFS)	1,048	937	855	746	193	191	1,048	937	
Reconciliation to Consolidated Financial Statements	(2,527)	(2,438)	1,298	1,396	(3,772)	(3,502)	(2,475)	(2,106)	
Siemens (continuing operations)	82,340	77,657	75,636	71,227	-	-	75,636	71,227	

1 This supplemental information on Orders is provided on a voluntary basis. It is not part of the Consolidated Financial Statements subject to the audit opinion.

#### **DESCRIPTION OF REPORTABLE SEGMENTS**

As of October 1, 2014, Siemens realigned its organizational structure. Siemens eliminated the Sector level and arranged its business primarily based on its Divisions managing Healthcare separately. Instead of the previously six reportable segments composed of the four Sectors Energy, Healthcare, Industry and Infrastructure & Cities, and of SFS and Equity Investments, Siemens has nine reportable segments as of October 1, 2014, being:

- > Power and Gas (PG), which offers products and solutions for generating electricity from fossil fuels and for producing and transporting oil and gas,
- > Wind Power and Renewables (WP), a provider of solutions for on- and offshore wind power,
- > Energy Management (EM), a supplier of products, systems, solutions, software and services for transmission and distribution of electrical energy and for developing intelligent grid infrastructure,
- > Building Technologies (BT), a provider of automation technologies and services for save, secure and efficient buildings and infrastructure systems,

- Mobility (MO), a provider of passenger and freight transportation systems and solutions,
- > Digital Factory (DF), which offers products and solutions for automation technology and industrial controls sold primarily to the manufacturing industry,
- > Process Industries and Drives (PD), which offers standard and customized products, systems, solutions and services to industry sectors,
- > Healthcare (HC), a technology supplier to the healthcare industry with products in medical imaging, laboratory diagnostics and IT solutions,
- > Financial Services (SFS), a provider of business-to-business financial solutions.

The reportable segments HC and SFS primarily remained unchanged; Equity Investments ceased to be a reportable segment and became part of the reconciling item Centrally managed portfolio activities. Prior period information has been reclassified to correspond to the new reporting structure.

and property, plant & equipment depreciation & impairments									
Fiscal year Fiscal year Fiscal year			Free cash flow	Assets			Profit		
	Fiscal year		Fiscal year				Fiscal year		
Sep 30, 2015   Sep 30, 2014   2015   2014   2015   2014	15 2014	2015	2014	2015	Sep 30, 2014	Sep 30, 2015	2014	2015	
8,873   (275)   1,331   1,517   225   225   350   238	225	225	1,517	1,331	(275)	8,873	2,215	1,426	
(346)   (146)   389   552   119   145   132   140	.9 145	119	552	389	(146)	(346)	6	160	
3,929 3,986 691 (105) 185 184 230 212	184	185	(105)	691	3,986	3,929	(86)	570	
1,337   1,250   546   544   57   43   86   81	7 43	57	544	546	1,250	1,337	511	553	
2,526   2,102   118   353   127   85   126   119	.7 85	127	353	118	2,102	2,526	532	588	
4,840 4,652 1,840 1,454 184 197 277 320	4 197	184	1,454	1,840	4,652	4,840	1,681	1,738	
2,211   2,169   496   732   170   168   248   227	0 168	170	732	496	2,169	2,211	773	536	
11,153   10,822   2,048   1,927   346   284   545   529	6 284	346	1,927	2,048	10,822	11,153	2,072	2,184	
34,522   24,559   7,460   6,975   1,413   1,331   1,993   1,866	.3 1,331	1,413	6,975	7,460	24,559	34,522	7,703	7,755	
24,970   21,970   884   522   17   31   219   194	.7 31	17	522	884	21,970	24,970	466	600	
) 60,855 58,351 (3,359) (2,219) 468 450 338 326	8 450	468	(2,219)	(3,359)	58,351	60,855	(862)	(1,138)	
120,348   104,879   4,984   5,278   1,897   1,813   2,549   2,387	7 1,813	1,897	5,278	4,984	104,879	120,348	7,306	7,218	

#### RECONCILIATION TO CONSOLIDATED FINANCIAL STATEMENTS

**Centrally managed portfolio activities (CMPA)** – in general, comprises equity stakes held by Siemens that are accounted for by the equity method or as available-for-sale financial assets and that for strategic reasons are not allocated to a segment, Siemens Real Estate (SRE), Corporate items or Corporate Treasury. CMPA also includes activities generally intended for divestment or closure as well as activities remaining from divestments and discontinued operations.

Siemens Real Estate (SRE) – manages the Group's entire real estate business portfolio, operates the properties, and is responsible for building projects and the purchase and sale of real estate.

**Corporate items** – includes corporate charges such as personnel costs for corporate headquarters, corporate projects and non-operating investments or results of corporate-related derivative activities.

**Pensions** – includes the Company's pension related income (expense) not allocated to the segments, SRE or Centrally managed portfolio activities.

Eliminations, Corporate Treasury and other reconciling

**items** – comprise consolidation of transactions within the segments, certain reconciliation and reclassification items and the activities of the Company's Corporate Treasury. It also includes interest income and expense, such as, for example, interest not allocated to segments or Centrally managed portfolio activities (referred to as financing interest), interest related to Corporate Treasury activities or resulting consolidation and reconciliation effects on interest.

#### **MEASUREMENT – SEGMENTS**

Accounting policies for Segment information are generally the same as those used for Siemens. Lease transactions, however, are classified as operating leases for internal and segment reporting purposes. Intersegment transactions are based on market prices.

#### Profit

Siemens' Managing Board is responsible for assessing the performance of the segments (chief operating decision maker). The Company's profitability measure of the segments except for SFS is earnings before financing interest, certain pension costs, income taxes and amortization expenses of intangible assets acquired in business combinations as determined by the chief operating decision maker (Profit). The major categories of items excluded from Profit are presented below.

Financing interest, excluded from Profit, is any interest income or expense other than interest income related to receivables from customers, from cash allocated to the segments and interest expenses on payables to suppliers. Financing interest is excluded from Profit because decision-making regarding financing is typically made at the corporate level.

Decisions on essential pension items are made centrally. Accordingly, Profit primarily includes amounts related to service cost of pension plans only, while all other regularly recurring pension related costs are included in reconciliations in line item Centrally carried pension expense.

Amortization expenses of intangible assets acquired in business combinations are not part of Profit. Furthermore, income taxes are excluded from Profit since income tax is subject to legal structures, which typically do not correspond to the structure of the segments.

The effect of certain litigation and compliance issues is excluded from Profit, if such items are not indicative of performance. This may also be the case for items that refer to more than one reportable segment, SRE and (or) Centrally managed portfolio activities or have a corporate or central character. Costs for support functions are primarily allocated to the segments.

#### Profit of the segment SFS:

Profit of the segment SFS differs from the other segments since SFS uses Income before income taxes as a measure of profit. In contrast to performance measurement principles applied to other segments interest income and expenses is an important source of revenue and expense of SFS.

#### Asset measurement principles:

Management determined Assets (Net capital employed) as a measure to assess capital intensity of the segments except for SFS. Its definition corresponds to the Profit measure except for amortization expenses of intangible assets acquired in business combinations which are not part of Profit, however, the related intangible assets are included in the segments' Assets. Segment Assets is based on Total assets of the Consolidated Statements of Financial Position, primarily excluding intragroup financing receivables, tax related assets and assets of discontinued operations, since the corresponding positions are excluded from Profit. Mobility includes in Assets the projectspecific intercompany financing of a long-term project. The remaining assets are reduced by non-interest-bearing liabilities other than tax related liabilities, e.g. trade payables, to derive Assets. In contrast, Assets of SFS is Total assets.

#### Orders:

Orders are determined principally as estimated revenue of accepted purchase orders and order value changes and adjustments, excluding letters of intent.

#### Free cash flow definition:

Free cash flow of the segments except for SFS constitutes cash flows from operating activities less additions to intangible assets and property, plant and equipment. It excludes Financing interest, except for cases where interest on qualifying assets is capitalized or classified as contract costs and it also excludes income tax as well as certain other payments and proceeds. Free cash flow of SFS includes related financing interest payments and proceeds; income tax payments and proceeds of SFS are excluded.

#### Amortization, depreciation and impairments:

Amortization, depreciation and impairments includes depreciation and impairments of property, plant and equipment as well as amortization and impairments of intangible assets each net of reversals of impairment.

#### MEASUREMENT – CENTRALLY MANAGED PORTFOLIO ACTIVITIES AND SRE:

Centrally managed portfolio activities follow the measurement principles of the segments except for SFS. SRE applies the measurement principles of SFS.

#### RECONCILIATION TO CONSOLIDATED FINANCIAL STATEMENTS

	Profit
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		Fiscal year
(in millions of €)	2015	2014
Centrally managed portfolio activities	714	280
Siemens Real Estate	205	242
Corporate items	(709)	(446)
Centrally carried pension expense	(440)	(393)
Amortization of intangible assets acquired in business combinations	(543)	(498)
Eliminations, Corporate Treasury, and other reconciling items	(365)	(48)
Reconciliation to Consolidated Financial Statements	(1,138)	(862)

In fiscal 2015, Corporate items included €196 million in severance charges for corporate reorganization of support functions. In fiscal 2014, Profit includes a one-time effect of €186 million regarding insurance matters, which were mainly included in Eliminations.

In fiscal 2015 and 2014, Profit of SFS includes interest income of  $\leq$ 1,086 million and  $\leq$ 966 million, respectively and interest expenses of  $\leq$ 340 million and  $\leq$ 336 million, respectively.

#### Assets

		Sep 30,
(in millions of €)	2015	2014
Assets Centrally managed portfolio activities	1,322	2,116
Assets Siemens Real Estate	4,895	4,696
Assets Corporate items and pensions	(2,007)	(1,779)
Asset-based adjustments:		
Intragroup financing receivables and investments	45,576	42,129
Tax-related assets	3,103	3,781
Liability-based adjustments	42,282	37,779
Eliminations, Corporate Treasury, other items	(34,315)	(30,372)
Reconciliation to Consolidated Financial Statements	60,855	58,351

# NOTE 29 Information about geographies

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	Re	Revenue by location of customer		Revenue by location of companies		Non-current assets	
		Fiscal year		Fiscal year		Sep 30,	
(in millions of €)	2015	2014	2015	2014	2015	2014	
Europe, C.I.S., Africa, Middle East	38,799	38,449	42,432	42,145	20,085	17,053	
Americas	21,702	18,494	21,440	18,173	18,577	12,175	
Asia, Australia	15,135	14,283	11,765	10,909	2,791	2,753	
Siemens	75,636	71,227	75,636	71,227	41,453	31,981	
thereof Germany	11,244	10,781	18,443	18,485	6,748	6,497	
thereof foreign countries	64,392	60,446	57,194	52,742	34,705	25,484	
therein U.S.	15,263	12,647	16,540	13,565	17,296	10,861	

Non-current assets consist of property, plant and equipment, goodwill and other intangible assets.

## NOTE 30 Related party transactions

#### JOINT VENTURES AND ASSOCIATES

Siemens has relationships with many joint ventures and associates in the ordinary course of business whereby Siemens buys and sells a wide variety of products and services generally on arm's length terms.

		es of goods		
	-	nd services her income	-	ind services er expenses
	Fiscal year			Fiscal year
(in millions of €)	2015	2014	2015	2014
Joint ventures	365	341	39	23
Associates	687	732	197	165
	1,052	1,074	236	188

		Receivables		Liabilities
		Sep 30,		Sep 30,
(in millions of €)	2015	2014	2015	2014
Joint ventures	167	198	377	72
Associates	113	82	638	255
	280	280	1,015	327

As of September 30, 2015 and 2014, guarantees to joint ventures and associates amounted to €2,145 million and €2,263 million, respectively, including the HERKULES obligations of €1,090 million and €1,490 million, respectively. As of September 30, 2015 and 2014, guarantees to joint ventures amounted to €472 million and €593 million, respectively. As of September 30, 2015 and 2014, the Company had commitments to make capital contributions of €38 million and €107 million to its joint ventures and associates, therein €26 million and €56 million related to joint ventures, respectively. For a loan raised by a joint venture, which is secured by a Siemens guarantee, Siemens granted an additional collateral. As of September 30, 2015 and 2014 the outstanding amount totaled to €124 million and €129 million, respectively. As of September 30, 2015 and 2014 there were loan commitments to joint ventures and associates amounting to €134 million and €52 million, respectively, therein €58 million and €52 million, respectively related to joint ventures.

#### **RELATED INDIVIDUALS**

In fiscal 2015 and 2014, members of the Managing Board received cash compensation of €19.6 million and €17.9 million. The fair value of stock-based compensation amounted to €7.9 million and €10.7 million for 113,281 and 170,444 Stock Awards, respectively, in fiscal 2015 and 2014. In fiscal 2015 and 2014, the Company granted contributions under the BSAV to members of the Managing Board totaling €4.8 million and €5.1 million.

Therefore in fiscal 2015 and 2014, compensation and benefits, attributable to members of the Managing Board amounted to  $\notin$  32.2 million and  $\notin$  33.7 million in total, respectively.

In connection with the mutually agreed-upon termination of Prof. Dr. Hermann Requardt's activity on the Managing Board as of January 31, 2015, it was agreed that his current employment contract with the Company would terminate as of September 30, 2015. The entitlements agreed upon under the contract remained in effect until that date. A gross compensatory payment of €1,888,566 and a one-time special contribution of €279,552 to the BSAV were agreed upon with Prof. Dr. Hermann Requardt in connection with the mutually agreed-upon premature termination of his Managing Board membership. The 86,281 Stock Awards already granted and for which the restriction period is still in effect, will be maintained, in accordance with the terms of his employment contract, and will be settled in cash at the closing price of Siemens stock in Xetra trading on September 30, 2015 (€79.94). The respective fair value of the Stock Awards already granted in the past at grant date amounted to €5.77 million. The Stock Awards for fiscal 2015 are included in the above mentioned stock-based compensation amount. In addition, non-monetary benefits were covered by a payment amounting to 5% of the compensatory payment. The Company also reimbursed Prof. Dr. Requardt for out-of-pocket expenses of €5,000 plus value-added tax.

In fiscal 2014, in compensation for the forfeiture of stock, pension benefits, health benefits and transitional remuneration from her former employer, the Supervisory Board granted Ms. Davis a one-time amount of  $\in$ 5.5 million. This amount was provided 20% in cash, 30% in the form of Siemens Stock Awards and the remaining 50% as a special contribution to the pension plan.

In fiscal 2014, the following settlements have been agreed in connection with termination of Managing Board memberships:

As Barbara Kux's appointment to the Managing Board expired regularly on November 16, 2013, no compensatory payments were agreed upon. The 51,582 Stock Awards already granted in the past for fiscal 2011, 2012 and 2013, for which the restriction period was still running, were maintained, in accordance with the terms of her contract with the Company. The respective fair value of these Stock Awards at grant date amounted to  $\in$ 3.47 million.

In connection with the mutually agreed termination of Peter Y. Solmssen's activity on the Managing Board as of December 31, 2013, it was agreed that his contract with the Company would remain in effect until March 31, 2015. The entitlements agreed under the contract remained in effect until that date. These did not include the fringe benefits under the contract, particularly the Company car and contributions toward the cost of insurance, which was covered until the contract ends by a monthly lump-sum payment of €11,500. The 51,582 Stock Awards already granted in the past for fiscal 2011, 2012 and 2013, for which the restriction period was still in progress, were maintained. The respective fair value of these Stock Awards at grant date amounted to €3.47 million. Mr. Solmssen was also reimbursed for relocation costs, in accordance with the commitment he received when he took office. The Company furthermore reimbursed Mr. Solmssen for out-of-pocket expenses of €100,000 plus value-added tax.

In connection with the mutually agreed termination of Dr. Michael Süß's activity on the Managing Board as of May 6, 2014, it was agreed that his current contract with the Company would terminate as of September 30, 2014. The entitlements agreed under the contract remained in effect until that date. Dr. Süß received a compensatory payment in the gross amount of €4.3 million in connection with the mutually agreed premature termination of his activity as a member of the Managing Board, together with a one-time special contribution of €0.8 million to the BSAV, credited in January 2015. It was also agreed with Dr. Süß that the long-term stock-based compensation (8,126 Stock Awards) for fiscal 2014 were calculated once the actual target attainment was available, and were granted at the usual date. The 46,399 Stock Awards already granted in the past and those for fiscal 2014, for which the restriction period was still running, were maintained (54,525 Stock Awards), in accordance with the terms of his contract with the Company, and were settled in cash in September 2015 at the closing price of Siemens stock in Xetra trading on May 6, 2014 (€93.91). The respective fair value of the Stock Awards already granted in the past at grant date amounted to €3.16 million. The Stock Awards for fiscal 2014 were included in the above mentioned stockbased compensation amount. Dr. Süß agreed not to take up activities for any significant competitor of Siemens for a period of one year after the end of his employment contract - that was, until September 30, 2015. For this post-contractual non-compete commitment, he has been paid a monthly total of gross €65,000.

In fiscal 2015 and 2014, expense related to share-based payment and to the Share Matching Program amounted to  $\in 8.1$  million (including the above mentioned Stock Awards in connection with the departure from members of the Managing Board) and 16.1 million (including the above mentioned Stock Awards in connection with the departure from members of the Managing Board) respectively.

Former members of the Managing Board and their surviving dependents received emoluments within the meaning of Section 314 para. 1 No. 6 b of the German Commercial Code totaling  $\in$  30.5 million (including  $\in$  9.6 million in connection with the above mentioned departure from members of the Managing Board) and  $\in$  24.2 million (including  $\in$  7.9 million in connection with the above mentioned departure from members of the Managing Board) in fiscal 2015 and 2014.

The defined benefit obligation (DBO) of all pension commitments to former members of the Managing Board and their survivors as of September 30, 2015 and 2014 amounted to  $\notin$ 228.3 million and  $\notin$ 234.4 million.

Compensation attributable to members of the Supervisory Board comprises in fiscal 2015 and 2014 of a base compensation and additional compensation for committee work and amounted to  $\in$ 5.1 million and  $\in$ 5.1 million (including meeting fees), respectively.

Information regarding the remuneration of the members of the Managing Board and Supervisory Board is disclosed on an individual basis in the Compensation Report, which is part of the combined management report. In fiscal 2015 and 2014, no other major transactions took place between the Company and the members of the Managing Board and the Supervisory Board.

Some of our board members hold, or in the last year have held, positions of significant responsibility with other entities. We have relationships with almost all of these entities in the ordinary course of our business whereby we buy and sell a wide variety of products and services on arm's length terms.

# NOTE 31 Principal accountant fees and services

Fees related to professional services rendered by the Company's principal accountant, EY, for fiscal 2015 and 2014 are:

		Fiscal year
(in millions of €)	2015	2014
Audit services	43.7	43.5
Other attestation services	7.1	5.9
Tax services	0.1	0.2
Other services	0.1	-
	51.0	49.6
	<b>i</b> i	

In fiscal 2015 and 2014, 45% and 44%, respectively, of the total fees related to Ernst & Young GmbH Wirtschaftsprüfungsgesellschaft, Germany.
Audit Services relate primarily to services provided by EY for auditing Siemens' Consolidated Financial Statements and for auditing the statutory financial statements of Siemens AG and its subsidiaries. Other Attestation Services include primarily audits of financial statements in connection with M&A activities, comfort letters and other attestation services required under regulatory requirements, agreements or requested on a voluntary basis.

# NOTE 32 Corporate Governance

The Managing Board and the Supervisory Board of Siemens Aktiengesellschaft provided the declaration required by Section 161 of the German stock corporation law (AktG) as of October 1, 2015, which is available on the Company's website at: www.siemens.com/gcg-code

# NOTE 33 Subsequent events

In November 2015, Siemens announced the extension of its seven-year IT outsourcing contract with AtoS through December 2021, with minimum committed volumes increasing by  $\in$  3.23 billion to  $\in$  8.73 billion. Furthermore Siemens announced the extension of its current lock-up shareholder commitment in AtoS through September 2020.

Also in November 2015, Siemens announced the sale of its 49% stake in Unify to AtoS. While ownership of the Unify stake has adversely affected Siemens' financial results in fiscal 2015 and prior fiscal years, the transaction is not expected to result in a material effect. Closing of the transaction is subject to the approvals of the regulatory and antitrust authorities. Closing is expected in the second quarter of fiscal 2016.

# NOTE 34 List of subsidiaries and associated companies pursuant to Section 313 para. 2 of the German Commercial Code

	Equity interest
September 30, 2015 Subsidiaries	in %
Germany (113 companies)	100
Airport Munich Logistics and Services GmbH, Hallbergmoos	100
Alpha Verteilertechnik GmbH, Cham	10011
Anlagen- und Rohrleitungsbau Ratingen GmbH, Ratingen	1008
Atecs Mannesmann GmbH, Erlangen	100
AXIT GmbH, Frankenthal	100
Berliner Vermögensverwaltung GmbH, Berlin	10011
BWI Services GmbH, Meckenheim	10011
CAPTA Grundstücksgesellschaft mbH & Co. KG i.L., Grünwald	10010
Capta Grundstücks-Verwaltungsgesellschaft mbH, Grünwald	100
DA Creative GmbH, Munich	100
Dade Behring Beteiligungs GmbH, Eschborn	100
Dade Behring Grundstücks GmbH, Marburg	100
D-R Holdings (Germany) GmbH, Oberhausen	100
Dresser-Rand GmbH, Oberhausen	100
EDI – USS Umsatzsteuersammelrechnungen und Signaturen GmbH & Co. KG, Munich	100 <sup>10</sup>
EDI – USS Verwaltungsgesellschaft mbH, Munich	1008
evosoft GmbH, Nuremberg	10011
FACTA Grundstücks-Entwicklungsgesellschaft mbH & Co. KG, Munich	100 <sup>10</sup>
HanseCom Gesellschaft für Informations- und Kommunikationsdienstleistungen mbH, Hamburg	74
HSP Hochspannungsgeräte GmbH, Troisdorf	10011
ILLIT Grundstücksverwaltungs-Management GmbH, Grünwald	85
IPGD Grundstücksverwaltungs-Gesellschaft mbH, Grünwald	100
Jawa Power Holding GmbH, Erlangen	10011
KompTime GmbH, Munich	10011
Kyra 1 GmbH, Erlangen	10011
Kyros 48 GmbH, Munich	1008
Kyros 49 GmbH, Munich	1008
Lincas Electro Vertriebsgesellschaft mbH, Hamburg	100
Mannesmann Demag Krauss-Maffei GmbH, Munich	100
Omnetric GmbH, Munich	51
OPTIO Grundstücks-Vermietungsgesellschaft mbH & Co. Objek Tübingen KG, Grünwald	t 100 <sup>10</sup>

September 30, 2015	Equity interest
Partikeltherapiezentrum Kiel Holding GmbH, Erlangen	10011
Project Ventures Butendiek Holding GmbH, Erlangen	10011
Projektbau-Arena-Berlin GmbH, Grünwald	10011
R&S Restaurant Services GmbH, Munich	100
REMECH Systemtechnik GmbH, Kamsdorf	10011
RHG Vermögensverwaltung GmbH, Berlin	100
RISICOM Rückversicherung AG, Grünwald	100
Samtech Deutschland GmbH, Hamburg	100
Siemens Bank GmbH, Munich	100
Siemens Beteiligungen Inland GmbH, Munich	10011
Siemens Beteiligungen Management GmbH, Grünwald	1008
Siemens Beteiligungen USA GmbH, Berlin	10011
Siemens Beteiligungsverwaltung GmbH&Co. OHG, Grünwald	10010
Siemens Campus Erlangen Grundstücks-GmbH&Co. KG, Grünwald	100 <sup>10</sup>
Siemens Campus Erlangen Objekt 1 GmbH & Co. KG, Grünwald	10010
Siemens Campus Erlangen Objekt 2 GmbH & Co. KG, Grünwald	10010
Siemens Campus Erlangen Objekt 3 GmbH & Co. KG, Grünwald	10010
Siemens Campus Erlangen Objekt 4 GmbH & Co. KG, Grünwald	100 <sup>10</sup>
Siemens Campus Erlangen Objekt 5 GmbH & Co. KG, Grünwald	10010
Siemens Campus Erlangen Objekt 6 GmbH & Co. KG, Grünwald	10010
Siemens Campus Erlangen Objekt 7 GmbH&Co. KG, Grünwald	10010
Siemens Campus Erlangen Objektmanagement GmbH,	
Grünwald	1008
Siemens Campus Erlangen Verwaltungs-GmbH, Grünwald	100 <sup>8</sup>
Siemens Convergence Creators GmbH & Co. KG, Hamburg	10010
Siemens Convergence Creators Management GmbH, Hamburg	100 <sup>8</sup>
Siemens Finance & Leasing GmbH, Munich	10011
Siemens Financial Services GmbH, Munich	10011
Siemens Fonds Invest GmbH, Munich	10011
Siemens Fuel Gasification Technology GmbH & Co. KG, Freiberg	10010
Siemens Fuel Gasification Technology Verwaltungs GmbH, Freiberg	100 <sup>8</sup>
Siemens Global Innovation Partners Management GmbH, Munich	100 <sup>8</sup>
Grünwald	100
Siemens Healthcare Diagnostics GmbH, Eschborn	100
Siemens Healthcare Diagnostics Holding GmbH, Eschborn	100
Siemens Healthcare Diagnostics Products GmbH, Marburg	100
Siemens Healthcare GmbH, Erlangen	10011
Siemens Immobilien Chemnitz-Voerde GmbH, Grünwald	100

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1 Control due to a majority of voting rights.

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.
- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

September 30, 2015	Equity interest in %
Siemens Industriegetriebe GmbH, Penig	10011
Siemens Industriepark Karlsruhe GmbH & Co. KG, Grünwald	100 <sup>10</sup>
Siemens Industry Software GmbH, Cologne	10011
Siemens Insulation Center GmbH & Co. KG, Zwönitz	100 <sup>10</sup>
Siemens Insulation Center Verwaltungs-GmbH, Zwönitz	1008
Siemens Liquidity One, Munich	100
Siemens Medical Solutions Health Services GmbH, Erlangen	100
Siemens Nixdorf Informationssysteme GmbH, Grünwald	100
Siemens Novel Businesses GmbH, Munich	10011
Siemens Postal, Parcel & Airport Logistics GmbH, Constance	10011
Siemens Power Control GmbH, Langen	10011
Siemens Private Finance Versicherungsvermittlungs-	
gesellschaft mbH, Munich	10011
Siemens Project Ventures GmbH, Erlangen	10011
Siemens Real Estate GmbH & Co. OHG, Grünwald	10010
Siemens Real Estate Management GmbH, Grünwald	1008
Siemens Spezial-Investmentaktiengesellschaft mit TGV, Munich	
Siemens Technology Accelerator GmbH, Munich	10011
Siemens Technopark Mülheim GmbH & Co. KG, Grünwald	100 <sup>10</sup>
Siemens Technopark Mülheim Verwaltungs GmbH, Grünwald	100
Siemens Technopark Nürnberg GmbH & Co. KG, Grünwald	10010
Siemens Technopark Nürnberg Verwaltungs GmbH, Grünwald	100
Siemens Treasury GmbH, Munich	10011
Siemens Turbomachinery Equipment GmbH, Frankenthal	10011
Siemens Venture Capital GmbH, Munich	10011
Siemens-Fonds C-1, Munich	100
Siemens-Fonds Principals, Munich	100
Siemens-Fonds S-7, Munich	100
Siemens-Fonds S-8, Munich	100
SILLIT Grundstücks-Verwaltungsgesellschaft mbH, Munich	100
SIM 16. Grundstücksverwaltungs- und -beteiligungs- GmbH&Co. KG, Munich	100 <sup>10</sup>
SIM 2. Grundstücks-GmbH&Co. KG, Grünwald	100
SIMAR Nordost Grundstücks-GmbH, Grünwald	100 11
SIMAR Nordwest Grundstücks-GmbH, Grünwald	100
SIMAR Nordwest Grundstücks-GmbH, Grünwald	100
SIMAR Süd Grundstücks-GmbH, Grünwald	100
SIMAR West Grundstücks-GmbH, Grünwald	100
	100**
SIMOS Real Estate GmbH, Munich	100
SYKATEC Systeme, Komponenten, Anwendungstechnologie GmbH, Erlangen	10011
Trench Germany GmbH, Bamberg	10011

September 30, 2015	Equity interest in %
Verwaltung SeaRenergy Offshore Projects GmbH i.L., Hamburg	100
VIB Verkehrsinformationsagentur Bayern GmbH, Munich	51
VMZ Berlin Betreibergesellschaft mbH, Berlin	100
VR-LEASING IKANA GmbH & Co. Immobilien KG, Eschborn	94³
VVK Versicherungsvermittlungs- und Verkehrskontor GmbH,	
Munich	10011
Weiss Spindeltechnologie GmbH, Schweinfurt	100

#### Europe, Commonwealth of Independent States (C.I.S.), Africa, Middle East (without Germany) (298 companies)

1

ESTEL Rail Automation SPA, Algiers/Algeria	51
Siemens Spa, Algiers/Algeria	100
Siemens S.A., Luanda / Angola	51
ETM professional control GmbH, Eisenstadt/Austria	100
Hochquellstrom-Vertriebs GmbH, Vienna/Austria	100
ITH icoserve technology for healthcare GmbH, Innsbruck/Austria	69
KDAG Beteiligungen GmbH, Vienna/Austria	100
Omnetric GmbH, Vienna/Austria	100
Siemens Aktiengesellschaft Österreich, Vienna/Austria	100
Siemens Convergence Creators GmbH, Eisenstadt/Austria	100
Siemens Convergence Creators GmbH, Vienna/Austria	100
Siemens Convergence Creators Holding GmbH, Vienna/Austria	100
Siemens Gebäudemanagement &-Services G.m.b.H.,	
Vienna / Austria	100
Siemens Healthcare Diagnostics GmbH, Vienna/Austria	100
Siemens Industry Software GmbH, Linz/Austria	100
Siemens Konzernbeteiligungen GmbH, Vienna/Austria	100
Siemens Liegenschaftsverwaltung GmbH, Vienna/Austria	100
Siemens Metals Technologies Vermögensverwaltungs GmbH, Vienna / Austria	100
Siemens Personaldienstleistungen GmbH, Vienna/Austria	100
Siemens Urban Rail Technologies Holding GmbH, Vienna / Austria	75
Steiermärkische Medizinarchiv GesmbH. Graz/Austria	52
Trench Austria GmbH, Leonding / Austria	100
VVK Versicherungs-Vermittlungs- und Verkehrs-Kontor GmbH,	
Vienna/Austria	100
Siemens W.L.L., Manama/Bahrain	51
Limited Liability Company Siemens Technologies, Minsk/Belarus	100
Dresser-Rand Machinery Repair Belgie N.V.,	
Antwerp/Belgium	100

1 Control due to a majority of voting rights.

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- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.
- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

September 30, 2015	Equity interest in %
Samtech SA, Angleur/Belgium	79
Siemens Healthcare Diagnostics SA, Beersel/Belgium	100
Siemens Industry Software NV, Leuven/Belgium	100
Siemens Product Lifecycle Management Software II (BE) BVBA,	
Anderlecht/Belgium	100
Siemens S.A./N.V., Beersel/Belgium	100
Siemens d.o.o. Sarajevo, Sarajevo/Bosnia and Herzegovina	100
Siemens Medicina d.o.o, Sarajevo/Bosnia and Herzegovina	100
Siemens EOOD, Sofia/Bulgaria	100
Siemens Healthcare EOOD, Sofia/Bulgaria	100
Koncar-Energetski Transformatori, d.o.o., Zagreb/Croatia	51
Siemens Convergence Creators d.o.o., Zagreb/Croatia	100
Siemens d.d., Zagreb/Croatia	100
J. N. Kelly Security Holding Limited, Larnaka/Cyprus	100
OEZ s.r.o., Letohrad/Czech Republic	100
Siemens Convergence Creators, s.r.o., Prague/Czech Republic	100
Siemens Electric Machines s.r.o., Drasov/Czech Republic	100
Siemens Healthcare, s.r.o., Prague/Czech Republic	1008
Siemens Industry Software, s.r.o., Prague/Czech Republic	100
Siemens, s.r.o., Prague/Czech Republic	100
Siemens A/S, Ballerup/Denmark	100
Siemens Healthcare Diagnostics ApS, Ballerup/Denmark	100
Siemens Industry Software A/S, Ballerup/Denmark	100
Siemens Wind Power A/S, Brande/Denmark	100
NEM Energy Egypt LLC, Alexandria/Egypt	100
Siemens Healthcare Diagnostics S.A.E, Cairo/Egypt	100
Siemens Limited for Trading, Cairo/Egypt	100
Siemens Technologies S.A.E., Cairo/Egypt	90
Siemens Healthcare Oy, Espoo/Finland	100
Siemens Osakeyhtiö, Espoo/Finland	100
D-R Holdings (France) S.A.S., Le Havre/France	100
Dresser-Rand S.A., Le Havre/France	100
Flender-Graffenstaden SAS, Illkirch-Graffenstaden/France	100
PETNET Solutions SAS, Lisses/France	100
Samtech France SAS, Massy/France	100
Siemens Financial Services SAS, Saint-Denis/France	100
Siemens France Holding, Saint-Denis/France	100
Siemens Healthcare Diagnostics S.A.S., Saint-Denis/France	100
Siemens Healthcare S.A.S, Saint-Denis/France	100
Siemens Industry Software SAS, Vélizy-Villacoublay/France	100
Siemens Lease Services SAS, Saint-Denis/France	100
SIEMENS Postal Parcel Airport Logistics S.A.S., Paris/France	100

September 30, 2015	Equity interest in %
Siemens S.A.S., Saint-Denis/France	100
Trench France S.A.S., Saint-Louis/France	100
Tecnomatix Technologies (Gibraltar) Limited, Gibraltar/Gibraltar	
Siemens A.E., Elektrotechnische Projekte und Erzeugnisse,	100
Athens/Greece	100
Siemens Healthcare Industrial and Commercial	
Société Anonyme, Athens/Greece	100
evosoft Hungary Szamitastechnikai Kft., Budapest/Hungary	100
Siemens Healthcare Kft., Budapest/Hungary	100
Siemens Zrt., Budapest/Hungary	100
Siemens Sherkate Sahami (Khass), Teheran/Iran, Islamic Republic of	97
Siemens Healthcare Medical Solutions Limited, Swords,	
County Dublin/Ireland	1008
Siemens Limited, Dublin/Ireland	100
Siemens Concentrated Solar Power Ltd., Rosh HaAyin/Israel	100
Siemens Industry Software Ltd., Airport City/Israel	100
Siemens Israel Ltd., Tel Aviv/Israel	100
Siemens Israel Projects Ltd., Rosh HaAyin/Israel	100 <sup>8</sup>
Siemens Product Lifecycle Management Software 2 (IL) Ltd.,	
Airport City/Israel	100
UGS Israeli Holdings (Israel) Ltd., Airport City/Israel	100
Denesa Italia, S.R.L., Mirandola/Italy	100
Dresser-Rand Italia S.r.l., Genoa/Italy	100
Guascor Italia, S.R.L., Mirandola/Italy	100
Officine Solari Aquila S.R.L, Gela/Italy	100
Officine Solari Kaggio S.r.l., Gela/Italy	100
Samtech Italia S.r.l., Milan/Italy	100
Siemens Healthcare Diagnostics S.r.l., Milan/Italy	100
Siemens Industry Software S.r.l., Milan/Italy	100
Siemens Postal, Parcel & Airport Logistics S.r.L., Milan/Italy	100
Siemens Renting S.p.A. in Liquidazione, Milan/Italy	100
Siemens S.p.A., Milan/Italy	100
Siemens Transformers S.p.A., Trento/Italy	100
Trench Italia S.r.l., Savona/Italy	100
Siemens Healthcare Limited Liability Partnership, Almaty/Kazakhstan	100 <sup>8</sup>
Siemens TOO, Almaty/Kazakhstan	100
Siemens Kenya Ltd., Nairobi/Kenya	100
Siemens Electrical & Electronic Services K.S.C.C.,	
Kuwait City / Kuwait	49 <sup>2</sup>
D-R Luxembourg Holding 1, SARL, Luxembourg/Luxembourg	100

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.

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- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

	Equity interest
September 30, 2015	in %
D-R Luxembourg Holding 2, SARL, Luxembourg/Luxembourg	100
D-R Luxembourg Holding 3, SARL, Luxembourg/Luxembourg	100
D-R Luxembourg International SARL, Luxembourg/Luxembourg	g 100
D-R Luxembourg Partners 1 SCS, Luxembourg / Luxembourg	100
Dresser-Rand Holding (Delaware) LLC, SARL,	
Luxembourg / Luxembourg	100
Tecnomatix Technologies SARL, Luxembourg/Luxembourg	100
TFM International S.A. i.L., Luxembourg/Luxembourg	100
Siemens d.o.o. Podgorica, Podgorica/Montenegro	100
Guascor Maroc, S.A.R.L, Agadir/Morocco	100
SCIENTIFIC MEDICAL SOLUTION DIAGNOSTICS S.A.R.L.,	
Casablanca / Morocco	100
Siemens Plant Operations Tahaddart SARL, Tanger/Morocco	100
Siemens S.A., Casablanca/Morocco	100
Siemens Lda., Maputo/Mozambique	100
Siemens Pty. Ltd., Windhoek/Namibia	100
Castor III B.V., Amsterdam/Netherlands	100
Dresser-Rand B.V., Spijkenisse/Netherlands	100
Dresser-Rand International B.V., Spijkenisse/Netherlands	100
Dresser-Rand Services B.V., Spijkenisse/Netherlands	100
NEM Energy B.V., The Hague/Netherlands	100
NEM Energy Holding B.V., The Hague/Netherlands	100
Omnetric B.V., The Hague/Netherlands	100
Pollux III B.V., Amsterdam/Netherlands	100
Siemens Diagnostics Holding II B.V., The Hague/Netherlands	100
Siemens Finance B.V., The Hague / Netherlands	100
Siemens Financieringsmaatschappij N.V., The Hague / Netherlands	100
Siemens Gas Turbine Technologies Holding B.V.,	
The Hague/Netherlands	65
Siemens Healthcare Diagnostics B.V., Breda/Netherlands	100
Siemens Industry Software B.V., 's-Hertogenbosch/Netherland	s 100
Siemens International Holding B.V., The Hague/Netherlands	100
Siemens Medical Solutions Diagnostics Holding I B.V., The Hague / Netherlands	100
Siemens Nederland N.V., The Hague/Netherlands	100
Termotron Rail Automation Holding B.V.,	
The Hague / Netherlands	50¹
Dresser-Rand (Nigeria) Limited, Lagos/Nigeria	100
Siemens Ltd., Lagos/Nigeria	100
Dresser-Rand AS, Kongsberg/Norway	100
Siemens AS, Oslo / Norway	100

September 30, 2015	Equity interest in %
Siemens Healthcare Diagnostics AS, Oslo/Norway	100
Siemens L.L.C., Muscat/Oman	51
Siemens Pakistan Engineering Co. Ltd., Karachi/Pakistan	75
AXIT Sp. z o.o., Wroclaw/Poland	100
Siemens Finance Sp. z o.o., Warsaw/Poland	100
Siemens Healthcare Sp. z o.o., Warsaw/Poland	100
Siemens Industry Software Sp. z o.o., Warsaw/Poland	100
Siemens Sp. z o.o., Warsaw/Poland	100
	100
Siemens Healthcare Diagnostics, Unipessoal Lda., Amadora/Portugal	100
Siemens Postal, Parcel & Airport Logistics, Unipessoal Lda, Lisbon / Portugal	100
Siemens S.A., Amadora/Portugal	100
Siemens W.L.L., Doha/Qatar	40²
SIEMENS (AUSTRIA) PROIECT SPITAL COLTEA SRL,	
Bucharest/Romania	100
Siemens Convergence Creators S.R.L., Brasov/Romania	100
Siemens Industry Software S.R.L., Brasov/Romania	100
Siemens S.R.L., Bucharest/Romania	100
SIMEA SIBIU S.R.L., Sibiu/Romania	100
Obschestwo s Ogranitschennoj Otwetstwennostju (in parts)	
"Dresser-Rand", Moscow/Russian Federation	100
OOO Legion II, Moscow/Russian Federation	100
OOO Russian Turbo Machinery, Perm/Russian Federation	100
OOO Siemens, Moscow/Russian Federation	100
OOO Siemens Elektroprivod, St. Petersburg/Russian Federation	66
OOO Siemens Gas Turbine Technologies,	
Leningrad oblast/Russian Federation	100
OOO Siemens Industry Software, Moscow/Russian Federation	100
OOO Siemens Transformers, Voronezh/Russian Federation	100
OOO Siemens Urban Rail Technologies,	
Moscow/Russian Federation	100
Siemens Finance LLC, Vladivostok/Russian Federation	100
Siemens Healthcare Limited Liability Company,	
Moscow/Russian Federation	100 <sup>8</sup>
Arabia Electric Ltd. (Equipment), Jeddah/Saudi Arabia	51
Dresser-Rand Arabia LLC, Al Khobar/Saudi Arabia	50 <sup>1</sup>
ISCOSA Industries and Maintenance Ltd., Riyadh/Saudi Arabia	51
Siemens Ltd., Riyadh/Saudi Arabia	51
VA TECH T & D Co. Ltd., Riyadh/Saudi Arabia	51
Siemens d.o.o. Beograd, Belgrade / Serbia	100
OEZ Slovakia, spol. s r.o., Bratislava/Slovakia	100

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.

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- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

September 30, 2015	Equity interest in %
SAT Systémy automatizacnej techniky spol. s.r.o.,	
Bratislava / Slovakia	60
Siemens Healthcare s.r.o., Bratislava/Slovakia	100
Siemens Program and System Engineering s.r.o.,	
Bratislava / Slovakia	100
Siemens s.r.o., Bratislava/Slovakia	100
SIPRIN s.r.o., Bratislava/Slovakia	100
Siemens d.o.o., Ljubljana/Slovenia	100
Siemens Healthcare d.o.o, Ljubljana/Slovenia	100
Dresser-Rand Property (Pty) Ltd., Centurion/South Africa	100
Dresser-Rand Service Centre (Pty) Ltd., Centurion/South Africa	100
Dresser-Rand Southern Africa (Pty) Ltd., Centurion/South Africa	a 100
Linacre Investments (Pty) Ltd., Kenilworth/South Africa	0 з
Siemens (Proprietary) Limited, Midrand/South Africa	70
Siemens Employee Share Ownership Trust, Johannesburg/South Africa	0 <sup>3</sup>
Siemens Healthcare Diagnostics (Pty.) Limited,	
Isando/South Africa	100
Siemens Healthcare Proprietary Limited,	
Halfway House/South Africa	100
Axastse Solar, S.L., Vitoria-Gasteiz/Spain	100
B2B Energía, S.A., Vitoria-Gasteiz/Spain	85 <sup>8</sup>
Desimpacte de Purines Altorricón S.A., Altorricón/Spain	70
Desimpacto de Purines Turégano, S.A., Turégano/Spain	100
Dresser-Rand Holdings Spain S.L.U., Vitoria-Gasteiz/Spain	100
Empresa de Reciclajes de Residuos Ambientales, S.A., Vitoria-Gasteiz/Spain	67 <sup>8</sup>
Engines Rental, S.L., Zumaia/Spain	1008
Enviroil Vasca, S.A., Vitoria-Gasteiz/Spain	100
Fábrica Electrotécnica Josa, S.A., Barcelona/Spain	100
Grupo Guascor, S.L., Vitoria-Gasteiz/Spain	100
Guascor Bioenergía, S.L., Vitoria-Gasteiz/Spain	100
Guascor Borja AIE, Zumaia/Spain	708
Guascor Explotaciones Energéticas, S.A., Vitoria-Gasteiz/Spain	100
Guascor Ingenieria S.A., Vitoria-Gasteiz/Spain	100
Guascor Isolux AIE, Vitoria-Gasteiz/Spain	608
Guascor Postensa AIE, Zumaia/Spain	89 <sup>8</sup>
Guascor Power Investigacion y Desarollo, S.A., Vitoria-Gasteiz/Spain	100
Guascor Power, S.A., Zumaia/Spain	100
Guascor Promotora Solar, S.A., Vitoria-Gasteiz/Spain	100
Guascor Proyectos, S.A., Madrid/Spain	100*
	100

September 30, 2015	Equity interest in %
Guascor Servicios, S.A., Madrid/Spain	100
Guascor Solar Corporation, S.A., Vitoria-Gasteiz/Spain	100
Guascor Solar Operacion and Mantenimiento, S.L.,	
Vitoria-Gasteiz/Spain	100
Guascor Solar S.A., Vitoria-Gasteiz/Spain	100
Guascor Wind, S.L., Vitoria-Gasteiz/Spain	100
Inversiones Analcima 6 S.L., Vitoria-Gasteiz/Spain	100
Inversiones Analcima 7 S.L., Vitoria-Gasteiz/Spain	100
Inversiones Ortosa 13 S.L., Vitoria-Gasteiz/Spain	1008
Microenergía 21, S.A., Zumaia/Spain	1008
Microenergía Vasca, S.A., Vitoria-Gasteiz/Spain	100
Opción Fotovoltaica 1 S.L., Vitoria-Gasteiz/Spain	100
Petnet Soluciones, S.L., Sociedad Unipersonal, Madrid/Spain	100
Samtech Iberica Engineering & Software Services S.L.,	
Barcelona / Spain	100
SIEMENS HEALTHCARE, S L, Getafe/Spain	100
Siemens Holding S.L., Madrid/Spain	100
Siemens Industry Software S.L., Barcelona/Spain	100
SIEMENS POSTAL, PARCEL & AIRPORT LOGISTICS,	
S.L. Sociedad Unipersonal, Madrid/Spain	100
Siemens Rail Automation S.A.U., Madrid/Spain	100
Siemens Renting S.A., Madrid/Spain	100
Siemens S.A., Madrid/Spain	100
Sistemas y Nuevas Energias, S.A, Vitoria-Gasteiz/Spain	1008
Telecomunicación, Electrónica y Conmutación S.A., Madrid/Spain	100
Siemens AB, Upplands Väsby/Sweden	100
Siemens Financial Services AB, Stockholm/Sweden	100
Siemens Healthcare AB, Stockholm/Sweden	100
Siemens Industrial Turbomachinery AB, Finspång/Sweden	100
Siemens Industry Software AB, Kista/Sweden	100
SKR Lager 20 KB, Finspång / Sweden	100
Dresser-Rand Sales Company S.A., Freiburg/Switzerland	99
Dresser-Rand Services, S.a.r.l., Freiburg/Switzerland	100
Huba Control AG, Würenlos/Switzerland	100
Siemens Fuel Gasification Technology Holding AG, Zug/Switzerland	100
Siemens Healthcare AG, Zurich/Switzerland	100
Siemens Healthcare Diagnostics GmbH, Zurich/Switzerland	100
	100
Siemens Industry Software AG, Zurich/Switzerland	100
Siemens Postal, Parcel & Airport Logistics AG, Zurich / Switzerland	100

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.

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- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

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September 30, 2015	Equity interest in %
Siemens Power Holding AG, Zug/Switzerland	100
Siemens Schweiz AG, Zurich/Switzerland	100
Stadt/Land Immobilien AG Zürich, Zurich/Switzerland	100
Siemens Tanzania Ltd., Dar es Salaam/Tanzania,	
United Republic of	100
Siemens S.A., Tunis/Tunisia	100
Siemens Finansal Kiralama A.S., Istanbul/Turkey	100
Siemens Healthcare Saglýk Anonim Sirketi, Istanbul/Turkey	1008
Siemens Sanayi ve Ticaret A.S., Istanbul/Turkey	100
Dresser-Rand Turkmen Company, Ashgabat/Turkmenistan	100
100% foreign owned subsidiary "Siemens Ukraine", Kiev/Ukraine	e 100
Dresser-Rand Field Operations Middle East LLC,	
Abu Dhabi/United Arab Emirates	49²
Gulf Steam Generators L.L.C., Dubai/United Arab Emirates	100
SD (Middle East) LLC, Dubai/United Arab Emirates	49²
Siemens LLC, Abu Dhabi/United Arab Emirates	49²
Siemens Middle East Limited, Masdar City/United Arab Emirates	100
	100
D-R Dormant Ltd., Peterborough, Cambridgeshire/United Kingdom	100
D-R Holdings (UK) Ltd., Peterborough, Cambridgeshire/United Kingdom	100
Dresser-Rand (U.K.) Limited, Peterborough, Cambridgeshire/United Kingdom	100
Dresser-Rand Company Ltd., Peterborough, Cambridgeshire/United Kingdom	100
Electrium Sales Limited, Frimley, Surrey/United Kingdom	100
GyM Renewables Limited, Frimley, Surrey/United Kingdom	100
GyM Renewables ONE Limited, Frimley, Surrey/United Kingdom	100
Industrial Turbine Company (UK) Limited, Frimley,	
Surrey/United Kingdom	100
Preactor International Limited, Frimley, Surrey/United Kingdon	
Project Ventures Rail Investments I Limited, Frimley,	
Surrey/United Kingdom	100
Samtech UK Limited, Frimley, Surrey/United Kingdom	100
SBS Pension Funding (Scotland) Limited Partnership, Edinburgh/United Kingdom	57³
	57
Siemens Financial Services Holdings Ltd., Stoke Poges, Buckinghamshire/United Kingdom	100
Siemens Financial Services Ltd., Stoke Poges, Buckinghamshire/United Kingdom	100

September 30, 2015	Equity interest in %
Siemens Healthcare Diagnostics Ltd., Frimley, Surrey/United Kingdom	100
Siemens Healthcare Diagnostics Manufacturing Ltd, Frimley, Surrey/United Kingdom	100
Siemens Healthcare Diagnostics Products Ltd, Frimley, Surrey/United Kingdom	100
Siemens Healthcare Limited, Frimley, Surrey/United Kingdom	100 <sup>8</sup>
Siemens Holdings plc, Frimley, Surrey/United Kingdom	100
Siemens Industrial Turbomachinery Ltd., Frimley, Surrey/United Kingdom	100
Siemens Industry Software Limited, Frimley, Surrey/United Kingdom	100
Siemens Industry Software Simulation and Test Limited, Frimley, Surrey/United Kingdom	100
Siemens Pension Funding (General) Limited, Frimley, Surrey/United Kingdom	100
Siemens Pension Funding Limited, Frimley, Surrey/United Kingdom	100
Siemens plc, Frimley, Surrey/United Kingdom	100
Siemens Postal, Parcel & Airport Logistics Limited, Frimley, Surrey/United Kingdom	100
Siemens Protection Devices Limited, Frimley, Surrey/United Kingdom	100
Siemens Rail Automation Holdings Limited, Frimley, Surrey/United Kingdom	100
Siemens Rail Automation Limited, Frimley, Surrey/United Kingdom	100
Siemens Rail Systems Project Holdings Limited, Frimley, Surrey/United Kingdom	100
Siemens Rail Systems Project Limited, Frimley, Surrey/United Kingdom	100
Siemens Transmission & Distribution Limited, Frimley, Surrey / United Kingdom	100
The Preactor Group Limited, Frimley, Surrey/United Kingdom	100
Tronic Ltd., Frimley, Surrey/United Kingdom	100
VA TECH (UK) Ltd., Frimley, Surrey/United Kingdom	100
VA Tech Reyrolle Distribution Ltd., Frimley, Surrey/United Kingdom	100
VA TECH T&D UK Ltd., Frimley, Surrey/United Kingdom	100
VTW Anlagen UK Ltd., Banbury, Oxfordshire/United Kingdom	100
Zenco Systems Limited, Frimley, Surrey/United Kingdom	100

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.

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- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

September 30, 2015	Equity interest in %
Americas (126 companies)	
Artadi S.A., Buenos Aires/Argentina	100 <sup>8</sup>
Guascor Argentina, S.A., Buenos Aires/Argentina	69
Siemens Healthcare S.A., Buenos Aires/Argentina	100 <sup>8</sup>
Siemens IT Services S.A., Buenos Aires/Argentina	100
Siemens S.A., Buenos Aires/Argentina	100
VA TECH International Argentina SA, Buenos Aires/Argentina	100
Siemens Soluciones Tecnologicas S.A., Santa Cruz de la Sierra/Bolivia, Plurinational State of	100
Chemtech Servicos de Engenharia e Software Ltda., Rio de Janeiro/Brazil	100
Cinco Rios Geracao de Energia Ltda., Manaus/Brazil	100
Dresser-Rand Comercio e Industria Ltda., Campinas/Brazil	100
Dresser-Rand do Brasil, Ltda., Santa Bárbara D'Oeste/Brazil	100
Dresser-Rand Participações Ltda., São Paulo/Brazil	100
Guascor do Brasil Ltda., São Paulo/Brazil	85
Guascor Empreendimentos Energéticos, Ltda., Taboão da Serra/Brazil	90
Guascor Serviços Ltda., Taboão da Serra/Brazil	60
Guascor Solar do Brasil, Taboão da Serra/Brazil	90
Guascor Wind do Brasil, Ltda., São Paulo/Brazil	90
Iriel Indústria e Cómercio de Sistemas Eléctricos Ltda.,	
Canoas / Brazil	100
Jaguarí Energética, S.A., Jaguari/Brazil	89
Minuano Participações Eólicas Ltda., São Paulo/Brazil	75
OMNETRIC Group Tecnologia e Servicos de Consultoria Ltda., Belo Horizonte / Brazil	100 <sup>8</sup>
Siemens Eletroeletronica Limitada, Manaus/Brazil	100
Siemens Healthcare Diagnósticos S.A., São Paulo/Brazil	100
Siemens Industry Software Ltda., São Caetano do Sul/Brazil	100
Siemens Ltda., São Paulo/Brazil	100
Dresser-Rand Canada, Inc., Calgary/Canada	100
Siemens Canada Limited, Ontario/Canada	100
Siemens Financial Ltd., Oakville/Canada	100
Siemens Healthcare Limited, Oakville/Canada	100 <sup>8</sup>
Siemens Industry Software Ltd., Ontario/Canada	100
Siemens Postal, Parcel & Airport Logistics Ltd., Oakville/Canada	100
Siemens Transformers Canada Inc., Trois-Rivières/Canada	100
Trench Ltd., Saint John/Canada	100
Wheelabrator Air Pollution Control (Canada) Inc., Ontario/Canada	100

Siemens Healthcare Diagnostics Manufacturing Limited, Grand Cayman / Cayman Islands 100 Siemens Healthcare Equipos Médicos Limitada, Santiago de Chile/Chile 1008 Siemens S.A., Santiago de Chile/Chile 100 Dresser-Rand Colombia S.A.S., Bogotá/Colombia 100 Siemens S.A., Costado Sur - Tenjo/Colombia 100 Siemens Healthcare Diagnostics S.A., San José/Costa Rica 100 Siemens S.A., San José/Costa Rica 100 Siemens, S.R.L., Santo Domingo/Dominican Republic 100 Sociedad Energética Del Caribe, S.R.L., Higüey/Dominican Republic 100 Siemens S.A., Quito/Ecuador 100 Siemens Healthcare, Sociedad Anonima, Antiguo Cuscatlán/El Salvador 100<sup>8</sup> Siemens S.A., San Salvador/El Salvador 100 SIEMENS HEALTHCARE DIAGNOSTICS GUATEMALA, S.A., Guatemala/Guatemala 100 Siemens S.A., Guatemala/Guatemala 100 Siemens S.A., Tegucigalpa/Honduras 100 Dade Behring, S.A. de C.V., México, D.F./Mexico 100 Dresser-Rand de Mexico S.A. de C.V., Tlalnepantla/Mexico 100 Dresser-Rand Services, S. de R.L. de C.V., Tlalnepantla / Mexico 100 Grupo Siemens S.A. de C.V., México, D.F./Mexico 100 Indústria de Trabajos Eléctricos S.A. de C.V., Ciudad Juárez/Mexico 100 Siemens Healthcare Diagnostics, S. de R.L. de C.V., México, D.F./Mexico 100 Siemens Healthcare Servicios S de RL de CV, México, D.F./Mexico 1008 Siemens Industry Software, SA de CV, México, D.F./Mexico 100 Siemens Inmobiliaria S.A. de C.V., México, D.F./Mexico 100 100 Siemens Innovaciones S.A. de C.V., México, D.F./Mexico Siemens Servicios S.A. de C.V., México, D.F./Mexico 100 Siemens, S.A. de C.V., México, D.F./Mexico 100 Siemens S.A., Managua/Nicaragua 100 Siemens Healthcare Diagnostics Panama, S.A., Panama City/Panama 100 Siemens S.A., Panama City/Panama 100

Equity interest

in %

100<sup>8</sup>

100

1 Control due to a majority of voting rights.

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.

Siemens S.A.C., Lima/Peru

Siemens Healthcare S.A.C., Surquillo/Peru

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September 30, 2015

- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

September 30, 2015	Equity interest in %
Dresser-Rand Trinidad & Tobago Limited,	
Couva/Trinidad and Tobago	100
D-R Acquisition LLC, Dallas, TX/United States	100
D-R International Sales Inc., Wilmington, DE/United States	100
D-R Steam LLC, Wilmington, DE/United States	100
Dresser-Rand Company, Bath, NY/United States	100
Dresser-Rand Energy Services LLC, Wilmington, DE/United State	s 100
Dresser-Rand Global Services, Inc., Wilmington, DE/United States	100
Dresser-Rand Group Inc., Wilmington, DE/United States	100
Dresser-Rand Holding (Luxembourg) LLC, Wilmington, DE/United States	100
Dresser-Rand International Holdings, LLC, Wilmington, DE/United States	100
Dresser-Rand International Inc., Wilmington, DE/United States	100
Dresser-Rand LLC, Wilmington, DE/United States	100
Dresser-Rand Power LLC, Wilmington, DE/United States	100
Dresser-Rand Services, LLC, Wilmington, DE/United States	100
eMeter Corporation, Wilmington, DE/United States	100
Guascor Inc., Baton Rouge, LA/United States	100
IBS America, Inc., Wilmington, DE/United States	100
Mannesmann Corporation, New York, NY/United States	100
NEM USA Corp., Wilmington, DE/United States	100
Nimbus Technologies, LLC, Bingham Farms, MI/United States	100
Omnetric Corp., Wilmington, DE/United States	100
P.E.T.NET Houston, LLC, Austin, TX/United States	51
PETNET Indiana LLC, Indianapolis, IN/United States	50 <sup>1</sup>
PETNET Solutions Cleveland, LLC, Wilmington, DE/United States	63
PETNET Solutions, Inc., Knoxville, TN/United States	100
Siemens Capital Company LLC, Wilmington, DE/United States	100
Siemens Convergence Creators Corp., Wilmington, DE/United States	100
Siemens Corporation, Wilmington, DE/United States	100
Siemens Credit Warehouse, Inc., Wilmington,	
DE/United States	100
Siemens Demag Delaval Turbomachinery, Inc., Wilmington, DE/United States	100
Siemens Electrical, LLC, Wilmington, DE/United States	100
Siemens Energy, Inc., Wilmington, DE/United States	100
Siemens Financial Services, Inc., Wilmington, DE/United States	s 100
Siemens Financial, Inc., Wilmington, DE/United States	100

September 30, 2015	Equity interest in %
Siemens Fossil Services, Inc., Wilmington,	
DE/United States	100
Siemens Generation Services Company, Wilmington, DE/United States	100
Siemens Government Technologies, Inc., Wilmington, DE/United States	100
Siemens Healthcare Diagnostics Inc., Los Angeles, CA/United States	100
Siemens Industry, Inc., Wilmington, DE/United States	100
Siemens Medical Solutions USA, Inc., Wilmington, DE/United States	100
Siemens Molecular Imaging, Inc., Wilmington, DE/United States	100
Siemens Postal, Parcel & Airport Logistics LLC, Wilmington, DE / United States	100
Siemens Power Generation Service Company, Ltd., Wilmington, DE/United States	100
Siemens Product Lifecycle Management Software Inc., Wilmington, DE/United States	100
Siemens Public, Inc., Wilmington, DE/United States	100
Siemens USA Holdings, Inc., Wilmington, DE/United States	100
SMI Holding LLC, Wilmington, DE/United States	100
Synchrony, Inc., Glen Allen, VA/United States	100
Wheelabrator Air Pollution Control Inc., Baltimore, MD/United States	100
Winergy Drive Systems Corporation, Wilmington, DE/United States	100
Engines Rental, S.A., Montevideo/Uruguay	100
Siemens S.A., Montevideo/Uruguay	100
Siemens Telecomunicaciones S.A., Montevideo/Uruguay	100
Via Stylos S.A., Montevideo/Uruguay	1008
Dresser-Rand de Venezuela, S.A., Caracas/Venezuela, Bolivarian Republic of	100
Guascor Venezuela S.A., Caracas/Venezuela, Bolivarian Republic of	100
Siemens Healthcare S.A., Caracas/Venezuela, Bolivarian Republic of	1008
Siemens Rail Automation, C.A., Caracas/Venezuela, Bolivarian Republic of	100
Siemens S.A., Caracas/Venezuela, Bolivarian Republic of	100
Dade Behring Hong Kong Holdings Corporation, Tortola/Virgin Islands, British	100

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.
- 6 No significant influence due to contractual arrangements or legal circumstances.
- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.

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- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

	Equity interest
September 30, 2015	in %
Asia, Australia (138 companies)	
Australia Hospital Holding Pty Limited, Bayswater/Australia	100
Exemplar Health (NBH) 2 Pty Limited, Bayswater/Australia	1008
Exemplar Health (NBH) Holdings 2 Pty Limited, Bayswater/Australia	100
Exemplar Health (NBH) Trust 2, Bayswater/Australia	100
Exemplar Health (SCUH) 3 Pty Limited, Bayswater/Australia	1008
Exemplar Health (SCUH) 4 Pty Limited, Bayswater/Australia	1008
Exemplar Health (SCUH) Holdings 3 Pty Limited,	
Bayswater/Australia	100
Exemplar Health (SCUH) Holdings 4 Pty Limited, Bayswater/Australia	100
	100
Exemplar Health (SCUH) Trust 3, Bayswater/Australia	100
Exemplar Health (SCUH) Trust 4, Bayswater/Australia	100
Memcor Australia Pty. Ltd., South Windsor/Australia	100
Siemens Healthcare Pty. Ltd., Melbourne/Australia	100
Siemens Ltd., Bayswater / Australia	100
Siemens Rail Automation Holding Pty. Ltd., Clayton/Australia	100
SIEMENS RAIL AUTOMATION INVESTMENT PTY. LTD., Clayton/Australia	100
SIEMENS RAIL AUTOMATION PTY. LTD., Clayton/Australia	100
Westinghouse McKenzie-Holland Pty Ltd, Clayton/Australia	100
Siemens Bangladesh Ltd., Dhaka/Bangladesh	100
Beijing Siemens Automotive E-Drive Systems Co., Ltd., Changzhou, Changzhou/China	60
Beijing Siemens Cerberus Electronics Ltd., Beijing/China	100
Camstar Systems Software (Shanghai) Co. Ltd.,	
Shanghai/China	100
DPC (Tianjin) Co., Ltd., Tianjin/China	100
Dresser-Rand Engineered Equipment (Shanghai) Ltd., Shanghai/China	100
GIS Steel & Aluminum Products Co., Ltd. Hangzhou, Hangzhou / China	51
IBS Industrial Business Software (Shanghai), Ltd., Shanghai/China	100
MWB (Shanghai) Co Ltd., Shanghai/China	65
Siemens Building Technologies (Tianjin) Ltd., Tianjin/China	70
Siemens Business Information Consulting Co., Ltd, Beijing/Chin	ia 100
Siemens Circuit Protection Systems Ltd., Shanghai, Shanghai/China	75
Siemens Eco-City Innovation Technologies (Tianjin) Co., Ltd., Tianjin / China	60

	Equity interest
September 30, 2015	in %
Siemens Electrical Apparatus Ltd., Suzhou, Suzhou/China	100
Siemens Electrical Drives (Shanghai) Ltd., Shanghai/China	100
Siemens Electrical Drives Ltd., Tianjin / China	85
Siemens Factory Automation Engineering Ltd., Beijing/China	100
Siemens Finance and Leasing Ltd., Beijing/China	100
Siemens Financial Services Ltd., Beijing/China	100
Siemens Gas Turbine Parts Ltd., Shanghai, Shanghai/China	51
Siemens Healthcare Diagnostics (Shanghai) Co. Ltd., Shanghai/China	100
Siemens High Voltage Circuit Breaker Co., Ltd., Hangzhou, Hangzhou/China	51
Siemens High Voltage Switchgear Co., Ltd. Shanghai, Shanghai/China	51
Siemens High Voltage Switchgear Guangzhou Ltd., Guangzhou/China	94
Siemens Industrial Automation Ltd., Shanghai, Shanghai/China	100
Siemens Industrial Turbomachinery (Huludao) Co. Ltd., Huludao/China	84
Siemens Industry Software (Beijing) Co., Ltd., Beijing/China	100
Siemens Industry Software (Shanghai) Co., Ltd., Shanghai / China	100
Siemens International Trading Ltd., Shanghai, Shanghai/China	100
Siemens Investment Consulting Co., Ltd., Beijing/China	100
Siemens Logistics Automation Systems (Beijing) Co., Ltd, Beijing / China	100
Siemens Ltd., China, Beijing/China	100
Siemens Manufacturing and Engineering Centre Ltd., Shanghai/China	51
Siemens Mechanical Drive Systems (Tianjin) Co., Ltd., Tianjin/China	100
Siemens Medium Voltage Switching Technologies (Wuxi) Ltd., Wuxi/China	85
Siemens Numerical Control Ltd., Nanjing, Nanjing/China	80
Siemens PLM Software (Shenzhen) Limited, Shenzhen/China	100
Siemens Power Automation Ltd., Nanjing/China	100
Siemens Power Plant Automation Ltd., Nanjing/China	100
Siemens Rail Automation Technical Consulting Services (Beijing) Co. Ltd., Beijing/China	100
Siemens Real Estate Management (Beijing) Ltd., Co., Beijing/China	100
Siemens Sensors & Communication Ltd., Dalian / China	100

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

7 Significant influence due to contractual arrangements or legal circumstances.

8 Not consolidated due to immateriality.

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9 Not accounted for using the equity method due to immateriality.

10 Exemption pursuant to Section 264b German Commercial Code.

11 Exemption pursuant to Section 264 (3) German Commercial Code.

	Equity interest
September 30, 2015	in %
Siemens Shanghai Medical Equipment Ltd., Shanghai / China	100
Siemens Shenzhen Magnetic Resonance Ltd., Shenzhen / China	
Siemens Signalling Co. Ltd., Xi'an, Xi'an/China	70
Siemens Special Electrical Machines Co. Ltd., Changzhi/China	77
Siemens Standard Motors Ltd., Yizheng/China	100
Siemens Surge Arresters Ltd., Wuxi/China	100
Siemens Switchgear Ltd., Shanghai, Shanghai/China	55
Siemens Technology Development Co., Ltd. of Beijing, Beijing / China	90
Siemens Transformer (Guangzhou) Co., Ltd., Guangzhou/China	63
Siemens Transformer (Jinan) Co., Ltd, Jinan/China	90
Siemens Transformer (Wuhan) Company Ltd., Wuhan City/China	100
Siemens Venture Capital Co., Ltd., Beijing/China	100
Siemens Wind Power Blades (Shanghai) Co., Ltd.,	
Shanghai/China	100
Siemens Wiring Accessories Shandong Ltd., Zibo/China	100
Siemens X-Ray Vacuum Technology Ltd., Wuxi, Wuxi/China	100
Smart Metering Solutions (Changsha) Co. Ltd., Changsha/China	60
Trench High Voltage Products Ltd., Shenyang, Shenyang/China	65
Yangtze Delta Manufacturing Co. Ltd., Hangzhou, Hangzhou/China	51
Asia Care Holding Limited, Hong Kong/Hong Kong	1008
Camstar Systems (Hong Kong) Limited, Hong Kong/Hong Kong	
SAMTECH HK Ltd, Hong Kong/Hong Kong/	100
Siemens Healthcare Limited, Hong Kong / Hong Kong	100
Siemens Industry Software Limited, Hong Kong/Hong Kong	100
Siemens Ltd., Hong Kong/Hong Kong	100
	100
Siemens Postal, Parcel & Airport Logistics Limited, Hong Kong / Hong Kong	100
Dresser-Rand India Private Limited, Mumbai/India	100
LMS India Engineering Solutions Pvt Ltd, Chennai/India	100
PETNET Radiopharmaceutical Solutions Pvt. Ltd.,	
New Delhi/India	100
Powerplant Performance Improvement Ltd., New Delhi/India	50 <sup>1</sup>
Preactor Software India Private Limited, Bangalore/India	100
Siemens Convergence Creators Private Limited, Mumbai/India	100
Siemens Financial Services Private Limited, Mumbai/India	100
Siemens Healthcare Private Limited, Mumbai/India	1008
Siemens Industry Software (India) Private Limited, New Delhi/India	100

September 30, 2015	Equity interest in %
Siemens Ltd., Mumbai/India	75
Siemens Postal and Parcel Logistics Technologies	
Private Limited, Mumbai/India	100 <sup>8</sup>
Siemens Postal Parcel & Airport Logistics Private Limited,	
Mumbai/India	100
Siemens Rail Automation Pvt. Ltd., Mumbai/India	100
Siemens Technology and Services Private Limited,	
Mumbai/India	100
P.T. Siemens Indonesia, Jakarta/Indonesia	100
PT Dresser-Rand Services Indonesia, Cilegon/Indonesia	100
PT. Siemens Industrial Power, Kota Bandung/Indonesia	60
Acrorad Co., Ltd., Okinawa/Japan	63
Dresser Rand Japan K.K., Tokyo/Japan	100
Siemens Healthcare Diagnostics K.K., Tokyo/Japan	100
Siemens Japan Holding K.K., Tokyo/Japan	100
Siemens Japan K.K., Tokyo/Japan	100
Siemens K.K., Tokyo/Japan	100
Dresser-Rand Korea, Ltd., Chungnam-do/Korea, Republic of	100
Siemens Energy Solutions Limited, Seoul/Korea, Republic of	100
Siemens Industry Software Ltd., Seoul/Korea, Republic of	100
Siemens Ltd. Seoul, Seoul/Korea, Republic of	100
Camstar Systems Sdn. Bhd., Penang/Malaysia	100
Dresser-Rand & Enserv Services Sdn. Bhd.,	
Kuala Lumpur/Malaysia	49 <sup>2,8</sup>
Dresser-Rand Asia Pacific Sdn. Bhd., Kuala Lumpur/Malaysia	100
HRSG Systems (Malaysia) SDN. BHD., Kuala Lumpur/Malaysia	100
Reyrolle (Malaysia) Sdn. Bhd., Kuala Lumpur/Malaysia	100
Siemens Healthcare Sdn. Bhd., Petaling Jaya/Malaysia	100
Siemens Malaysia Sdn. Bhd., Petaling Jaya/Malaysia	100
VA TECH Malaysia Sdn. Bhd., Kuala Lumpur/Malaysia	100
Siemens (N.Z.) Limited, Auckland/New Zealand	100
Siemens Healthcare Limited, Auckland/New Zealand	100
Siemens Healthcare Inc., Manila/Philippines	1008
Siemens Power Operations, Inc., Manila/Philippines	100
Siemens, Inc., Manila/Philippines	100
CSI Services Pte. Ltd., Singapore/Singapore	100
Siemens Healthcare Pte. Ltd., Singapore/Singapore	100
Siemens Industry Software Pte. Ltd., Singapore/Singapore	100
Siemens Postal, Parcel & Airport Logistics PTE. LTD.,	
Singapore / Singapore	100
Siemens Pte. Ltd., Singapore/Singapore	100
Siemens Rail Automation Pte. Ltd., Singapore/Singapore	100

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.

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- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

September 30, 2015	Equity interes in %
Siemens Healthcare Limited, Taichung/Taiwan,	
Province of China	100 <sup>8</sup>
Siemens Industry Software (TW) Co., Ltd., Taipei/Taiwan,	
Province of China	100
Siemens Ltd., Taipei/Taiwan, Province of China	100
Dresser-Rand (Thailand) Limited, Rayong/Thailand	100
Siemens Healthcare Limited, Bangkok/Thailand	100
Siemens Limited, Bangkok/Thailand	99
Siemens Healthcare Limited, Ho Chi Minh City/Viet Nam	1008
Siemens Ltd., Ho Chi Minh City/Viet Nam	100

Germany (27 companies)	
ATS Projekt Grevenbroich GmbH, Schüttorf	25°
BELLIS GmbH, Braunschweig	499
BWI Informationstechnik GmbH, Meckenheim	505
Caterva GmbH, Pullach i. Isartal	50
DKS Dienstleistungsgesellschaft f. Kommunikationsanlagen des Stadt- und Regionalverkehrs mbH, Cologne	49°
FEAG Fertigungscenter für Elektrische Anlagen GmbH, Erlangen	49°
IFTEC GmbH & Co. KG, Leipzig	50
Infineon Technologies Bipolar GmbH & Co. KG, Warstein	40
Infineon Technologies Bipolar Verwaltungs-GmbH, Warstein	40°
LIB Verwaltungs-GmbH, Leipzig	50°
Ludwig Bölkow Campus GmbH, Taufkirchen	25°
Magazino GmbH, Munich	50
Maschinenfabrik Reinhausen GmbH, Regensburg	26
MeVis BreastCare GmbH & Co. KG, Bremen	49
MeVis BreastCare Verwaltungsgesellschaft mbH, Bremen	49°
OWP Butendiek GmbH & Co. KG, Bremen	23
Power Vermögensbeteiligungsgesellschaft mbH Die Erste, Hamburg	50°
PTZ Partikeltherapiezentrum Kiel Management GmbH, Wiesbaden	50°
Siemens EuroCash, Munich	87
Siemens Venture Capital Fund 1 GmbH, Munich	100 5,9
Sternico GmbH, Wendeburg	207,9
Symeo GmbH, Neubiberg	65 5,9
Transrapid International Verwaltungsgesellschaft mbH i.L., Berlin	50°

September 30, 2015	Equity interest in %
ubimake GmbH, Berlin	50
Veja Mate Offshore Project GmbH, Hamburg	41
Voith Hydro Holding GmbH&Co. KG, Heidenheim	35
Voith Hydro Holding Verwaltungs GmbH, Heidenheim	35°

#### Europe, Commonwealth of Independent States (C.I.S.), Africa, Middle East (without Germany) (55 companies)

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Affica, whole East (without Germany) (55 companies)	
Arelion GmbH, Pasching b. Linz/Austria	25°
Aspern Smart City Research GmbH, Vienna/Austria	449
Aspern Smart City Research GmbH&Co KG, Vienna/Austria	44
E-Mobility Provider Austria GmbH, Vienna/Austria	23°
OIL AND GAS PROSERV LLC, Baku/Azerbaijan	25°
T-Power NV, Brussels/Belgium	20
Meomed s.r.o., Prerov/Czech Republic	47°
A2SEA A/S, Fredericia/Denmark	49
Noliac A/S, Kvistgaard/Denmark	24 <sup>9</sup>
Compagnie Electrique de Bretagne, S.A.S., Paris/France	40
TRIXELL S.A.S., Moirans/France	25
Eviop-Tempo A.E. Electrical Equipment Manufacturers,	
Vassiliko / Greece	48
Metropolitan Transportation Solutions Ltd., Rosh HaAyin/Israel	20
Transfima GEIE, Milan / Italy	429
Transfima S.p.A., Milan/Italy	49°
VAL 208 Torino GEIE, Milan/Italy	865,9
Temir Zhol Electrification LLP, Astana/Kazakhstan	49
Electrogas Malta Limited, St. Julian's/Malta	33
Energie Electrique de Tahaddart S.A., Tanger/Morocco	20
Buitengaats C.V., Amsterdam/Netherlands	207
Buitengaats Management B.V., Eemshaven/Netherlands	20°
Infraspeed Maintainance B.V., Zoetermeer/Netherlands	46
Unify Holdings B.V., Amsterdam/Netherlands	49
Ural Locomotives Holding Besloten Vennootschap, The Hague / Netherlands	50
ZeeEnergie C.V., Amsterdam/Netherlands	207
ZeeEnergie Management B.V., Eemshaven/Netherlands	20°
Wirescan AS, Torp/Norway	33°
Rousch (Pakistan) Power Ltd., Lahore/Pakistan	26
OOO Transconverter, Moscow/Russian Federation	35°
OOO UniPower Transmission Solutions,	
Region Moscow Krasnogorsky District/Russian Federation	50

1 Control due to a majority of voting rights.

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.
- 6 No significant influence due to contractual arrangements or legal circumstances.
- 7 Significant influence due to contractual arrangements or legal circumstances.
- 8 Not consolidated due to immateriality.
- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

September 30, 2015	Equity interest in %
OOO VIS Automation mit Zusatz "Ein Gemeinschaftsunter-	
nehmen von VIS und Siemens", Moscow/Russian Federation	49
ZAO Interautomatika, Moscow/Russian Federation	46
ZAO Nuclearcontrol, Moscow/Russian Federation	40 <sup>9</sup>
ZAO Systema-Service, St. Petersburg/Russian Federation	26
Impilo Consortium (Pty.) Ltd., La Lucia/South Africa	31
Ardora, S.A., Vigo/Spain	35°
Desgasificación de Vertederos, S.A, Madrid/Spain	50°
Explotaciones y Mantenimientos Integrales, S.L., Getxo/Spain	50°
Gate Solar, S.L., Vitoria-Gasteiz/Spain	50
Hydrophytic, S.L., Vitoria-Gasteiz/Spain	50
Nertus Mantenimiento Ferroviario y Servicios S.A.,	
Barcelona / Spain	515
Soleval Renovables S.L., Sevilla/Spain	50
Solucia Renovables 1, S.L., Lebrija/Spain	50
Tusso Energía, S.L., Sevilla/Spain	50
Certas AG, Zurich/Switzerland	50
Interessengemeinschaft TUS, Männedorf/Switzerland	50
Cross London Trains Holdco 2 Limited, London/United Kingdon	n 33
Ethos Energy Group Limited, Aberdeen/United Kingdom	49
Lincs Renewable Energy Holdings Limited, London/United Kingdom	50
Odos Imaging Ltd., Edinburgh/United Kingdom	50°
Plessey Holdings Ltd., Frimley, Surrey/United Kingdom	50°
Primetals Technologies, Limited, London/United Kingdom	49
Pyreos Limited, Edinburgh/United Kingdom	349
RWG (Repair & Overhauls) Limited, Aberdeen/United Kingdom	50
Joint Venture Service Center, Chirchik/Uzbekistan	49
Americas (17 companies)	
Cia Técnica de Engenheria Eletrica Sucursal Argentina VA TECH ARGENTINA S.A. Union transitoria de Empresas,	
Buenos Aires / Argentina	30°
Bethel Holdco LLC, Houston, TX/United States	67
Brockton Power Company LLC, Boston, MA/United States	23
Brockton Power Holdings Inc., Boston, MA/United States	25°
Brockton Power Properties, Inc., Boston, MA/United States	25°
BuildingIQ, Inc., San Mateo, CA/United States	20 <sup>9</sup>
Cyclos Semiconductor, Inc., Wilmington, DE/United States	32

September 30, 2015	Equity interest in %
Panda Stonewall Intermediate Holdings I, LLC, Wilmington,	
DE/United States	37
PhSiTh LLC, New Castle, DE/United States	33
Power Properties Inc., Boston, MA/United States	25°
Powerit Holdings, Inc., Seattle, WA/United States	219
Rether networks, Inc., Berkeley, CA/United States	30
Siemens First Capital Commercial Finance, LLC, Wilmington, DE/United States	515
USARAD Holdings, Inc., Fort Lauderdale, FL/United States	25°
Empresa Nacional Maquinas Eléctricas, S.A., Caracas / Venezuela, Bolivarian Republic of	40°
Innovex Capital En Tecnologia, C.A., Caracas/Venezuela, Bolivarian Republic of	20 <sup>7,9</sup>
Asia, Australia (19 companies)	
Exemplar Health (NBH) Partnership, Melbourne/Australia	50
Exemplar Health (SCUH) Partnership, Sydney/Australia	50
Magellan Technology Pty. Ltd., Annandale/Australia	219
Chinalnvent (Shanghai) Instrument Co., Ltd, Shanghai/China	30°
DBEST (Beijing) Facility Technology Management Co., Ltd., Beijing / China	25
GSP China Technology Co., Ltd., Beijing/China	50
Saitong Railway Electrification (Nanjing) Co., Ltd., Nanjing/China	50°
Shanghai Electric Power Generation Equipment Co., Ltd., Shanghai/China	40
Siemens Traction Equipment Ltd., Zhuzhou, Zhuzhou/China	50
Xi'An X-Ray Target Ltd., Xi'an / China	43
Zhenjiang Siemens Busbar Trunking Systems Co. Ltd., Yangzhong/China	50
Bangalore International Airport Ltd., Bangalore/India	26
Transparent Energy Systems Private Limited, Pune/India	25%
P.T. Jawa Power, Jakarta/Indonesia	50
PT Asia Care Indonesia, Jakarta/Indonesia	40
Yaskawa Siemens Automation & Drives Corp., Tokyo/Japan	50
Advance Gas Turbine Solutions SDN. BHD., Kuala Lumpur/Malaysia	43
Power Automation Pte. Ltd., Singapore/Singapore	49
Modern Engineering and Consultants Co. Ltd., Bangkok/Thailand	409

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1 Control due to a majority of voting rights.

Echogen Power Systems LLC, Wilmington, DE/United States

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

- 3 Control due to contractual arrangements to determine the direction of the relevant activities.
- 4 No control due to substantive removal or participation rights held by other parties.
- 5 No control due to contractual arrangements or legal circumstances.
- 6 No significant influence due to contractual arrangements or legal circumstances.
- 7 Significant influence due to contractual arrangements or legal circumstances. 8 Not consolidated due to immateriality.
- 9 Not accounted for using the equity method due to immateriality.
- 10 Exemption pursuant to Section 264b German Commercial Code.
- 11 Exemption pursuant to Section 264 (3) German Commercial Code.

September 30, 2015	Equity interest in %	Net income in millions of €	Equity in millions of €
Other investments <sup>12</sup>			
Germany (9 companies)			
Ausbildungszentrum für Technik, Informationsverarbeitung und Wirtschaft gemeinnützige GmbH (ATIW), Paderborn	1005,6	0	2
BOMA Verwaltungsgesellschaft mbH & Co. KG, Grünwald	1005,6	2	(39)
BSAV Kapitalbeteiligungen und Vermögensverwaltungs Management GmbH, Grünwald	1005,6	3	84
Kyros Beteiligungsverwaltung GmbH, Grünwald	1005,6	35	398
MAENA Grundstücks-Verwaltungsgesellschaft mbH&Co. KG, Grünwald	97 5,6	5	(91)
OSRAM Licht AG, Munich	18	151	2,422
Siemens Global Innovation Partners I GmbH&Co. KG, Munich	506	6	72
Siemens Pensionsfonds AG, Grünwald	1005,6	(1)	8
SIM 9. Grundstücksverwaltungs- und -beteiligungs-GmbH, Munich	1005,6	1	8

Europe, Commonwealth of Independent States (C.I.S.), Africa, Middle East (without Germany) (6 companies)				
SMATRICS GmbH & Co KG, Vienna / Austria	506	(2)	1	
Dils Energie NV, Hasselt/Belgium	50 <sup>6</sup>	(2)	(1)	
ATOS SE, Bezons/France	12	265	3,402	
Medical Systems S.p.A., Genoa/Italy	456	8	92	
Corporate XII S.A. (SICAV-FIS), Luxembourg/Luxembourg	100 <sup>5,6</sup>	49	7,454	
Siemens Benefits Scheme Limited, Frimley, Surrey/United Kingdom	74 <sup>4,6</sup>	0	0	

Americas (3 companies)			
Guascor México S.A. de CV, México, D.F./Mexico	506	N/A	N/A
BAHN Corporation, South Jordan, UT/United States	9	(3)	34
Longview Intermediate Holdings B, LLC, Wilmington, DE/United States	7	(36)	810

2 Control due to rights to appoint, reassign or remove members of the key management personnel.

3 Control due to contractual arrangements to determine the direction of the relevant activities.

4 No control due to substantive removal or participation rights held by other parties.

5 No control due to contractual arrangements or legal circumstances.

6 No significant influence due to contractual arrangements or legal circumstances.

7 Significant influence due to contractual arrangements or legal circumstances.

8 Not consolidated due to immateriality.

9 Not accounted for using the equity method due to immateriality.

10 Exemption pursuant to Section 264b German Commercial Code.

11 Exemption pursuant to Section 264 (3) German Commercial Code.

12 Values according to the latest available local GAAP financial statements; the underlying fiscal year may differ from the Siemens fiscal year.

N/A = No financial data available.





# **C.1 Responsibility Statement**

To the best of our knowledge, and in accordance with the applicable reporting principles, the Consolidated Financial Statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the Group Management Report, which has been combined with the Management Report for Siemens Aktiengesellschaft, includes a fair review of the development and performance of the business and the position of the Group, together with a description of the material opportunities and risks associated with the expected development of the Group.

Munich, November 30, 2015

Siemens Aktiengesellschaft The Managing Board

oe Kaeser

J. L. Dr. Roland Busch

ina Ku

Lisa Davis

Prof. Dr Siegfried Russwurm

Klaus Helmrich

Ralf P

# **C.2** Independent Auditor's Report

To Siemens Aktiengesellschaft, Berlin and Munich

### REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

We have audited the accompanying consolidated financial statements of Siemens Aktiengesellschaft, Berlin and Munich, and its subsidiaries, which comprise the consolidated statements of income, comprehensive income, financial position, cash flow and changes in equity, and notes to the consolidated financial statements for the business year from October 1, 2014 to September 30, 2015.

### Management's Responsibility for the Consolidated Financial Statements

The management of Siemens Aktiengesellschaft is responsible for the preparation of these consolidated financial statements. This responsibility includes preparing these consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU), the supplementary requirements of German law pursuant to Sec. 315a (1) HGB ["Handelsgesetzbuch": German Commercial Code] and full IFRS as issued by the International Accounting Standards Board (IASB), to give a true and fair view of the net assets, financial position and results of operations of the group in accordance with these requirements. The company's management is also responsible for the internal controls that management determines are necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Sec. 317 HGB and German generally accepted standards for the audit of financial statements promulgated by the Institut der Wirtschaftsprüfer [Institute of Public Auditors in Germany] (IDW) as well as in supplementary compliance with International Standards on Auditing (ISA). Accordingly, we are required to comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing audit procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The selection of audit procedures depends on the auditor's professional judgment. This includes the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In assessing those risks, the auditor considers the internal control system relevant to the entity's preparation of the consolidated financial statements that give a true and fair view. The aim of this is to plan and perform audit procedures that are appropriate in the given circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control system. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Audit Opinion**

Pursuant to Sec. 322 (3) Sentence 1 HGB, we state that our audit of the consolidated financial statements has not led to any reservations.

In our opinion, based on the findings of our audit, the consolidated financial statements comply in all material respects with IFRS as adopted by the EU, the supplementary requirements of German commercial law pursuant to Sec. 315a (1) HGB and full IFRS as issued by the IASB and give a true and fair view of the net assets and financial position of the Group as at September 30, 2015 as well as the results of operations for the business year then ended, in accordance with these requirements.

#### **REPORT ON THE GROUP MANAGEMENT REPORT**

We have audited the accompanying group management report, which is combined with the management report of Siemens Aktiengesellschaft, for the business year from October 1, 2014 to September 30, 2015. The management of the company is responsible for the preparation of the group management report in compliance with the applicable requirements of German commercial law pursuant to Sec. 315a (1) HGB. We are required to conduct our audit in accordance with Sec. 317 (2) HGB and German generally accepted standards for the audit of the group management report promulgated by the IDW. Accordingly, we are required to plan and perform the audit of the group management report to obtain reasonable assurance about whether the group management report is consistent with the consolidated financial statements and the audit findings, and as a whole provides a suitable view of the Group's position and suitably presents the opportunities and risks of future development.

Pursuant to Sec. 322 (3) Sentence 1 HGB, we state that our audit of the group management report has not led to any reservations.

In our opinion, based on the findings of our audit of the consolidated financial statements and group management report, the group management report is consistent with the consolidated financial statements, and as a whole provides a suitable view of the Group's position and suitably presents the opportunities and risks of future development.

Munich, November 30, 2015

Ernst & Young GmbH Wirtschaftsprüfungsgesellschaft

Spannagl Wirtschaftsprüfer [German Public Auditor]

Prof. Dr. Hayn Wirtschaftsprüfer [German Public Auditor]

# C.3 Report of the Supervisory Board

Berlin and Munich, December 2, 2015

In fiscal 2015, the Supervisory Board performed, in accordance with its obligations, the duties assigned to it by law, the Siemens Articles of Association and the Bylaws for the Supervisory Board. We regularly advised the Managing Board on the management of the Company and monitored the Managing Board's activities. We were directly involved at an early stage in all major decisions regarding the Company. In written and oral reports, the Managing Board regularly provided us with timely and comprehensive information on Company planning and business operations as well as on the strategic development and current state of the Company. On the basis of reports submitted by the Managing Board, we considered in detail business development and all decisions and transactions of major significance to the Company. Deviations from business plans were explained to us in detail and intensively discussed. The Managing Board coordinated the Company's strategic orientation with us. The proposals made by the Managing Board were approved by the Supervisory Board and/or the relevant Supervisory Board committees after in-depth examination and consultation. In my capacity as Chairman of the Supervisory Board, I was also in regular contact with the Managing Board and, in particular, with the President and Chief Executive Officer and was kept up-to-date on current developments in the Company's business situation and on key business transactions.

### TOPICS AT THE PLENARY MEETINGS OF THE SUPERVISORY BOARD

We held a total of six regular plenary meetings in fiscal 2015. In addition, we made one decision outside meetings. Attendance at Supervisory Board meetings by members was 95%.

Topics of discussion at our regular plenary meetings were revenue, profit and employment development at Siemens AG, at the Company's operating units and at the Siemens Group as well as the Company's financial situation and profitability. We also concerned ourselves as required with major investment and divestment projects and with particular risks to the Company.

At our meeting of November 5, 2014, we discussed the Company's key financial figures for fiscal 2014 and approved the budget for 2015. On the basis of reported target achievement, we also defined the compensation of the Managing Board members for fiscal 2014. The appropriateness of this compensation was confirmed by an external review. On the recommendation of the Compensation Committee, we also approved the targets for Managing Board compensation for fiscal 2015. On January 27, 2015, the Annual Shareholders' Meeting approved by a majority of over 92% the remuneration system for the Managing Board members for fiscal 2015. At our meeting on November 5, 2014, the Managing Board also informed us about its plans regarding the future setup of Siemens' Healthcare business and the implementation of Siemens Vision 2020. At this meeting, we also approved the sale of the hearing aid business.

On December 3, 2014, we discussed the financial statements and the Combined Management Report for Siemens AG and the Siemens Group as of September 30, 2014, and the Annual Report for 2014, including the Report of the Supervisory Board and the Corporate Governance Report as well as the agenda for the Annual Shareholders' Meeting on January 27, 2015. The Managing Board reported on the current status of acquisitions and divestments. We also discussed Siemens' compliance system and enterprise risk management system.

At our meeting of January 26, 2015, the Managing Board reported to us on the Company's business and financial position following the conclusion of the first quarter. The Supervisory Board approved the termination by mutual consent of Prof. Dr. Hermann Requardt's appointment as a member of the Managing Board, effective January 31, 2015, as well as the termination agreement regarding his Managing Board employment contract. Janina Kugel was appointed a full member of the Managing Board, effective February 1, 2015. We also approved a reassignment of responsibilities in the Managing Board. Ms. Kugel was appointed to succeed Prof. Dr. Siegfried Russwurm as head of Human Resources and Labor Director. We transferred to Prof. Dr. Russwurm Board-level responsibility for the separately managed Healthcare business, whereby he will retain his regional responsibilities for the Middle East and the CIS as well as his position as Chief Technology Officer. The Managing Board also reported at this meeting on the further development of the Power and Gas Division's regional setup.

At our meeting of May 6, 2015, the Managing Board reported on the Company's business and financial position following the conclusion of the second quarter as well as on the status of the implementation of Siemens Vision 2020. We also discussed the strategic orientation of the Power and Gas Division. In addition, the Managing Board reported in detail on regional business developments in China.

At our meeting of July 29, 2015, the Managing Board reported on the Company's business and financial position following the conclusion of the third quarter. We also dealt with the business situation and strategic orientation of the Building Technologies Division and of the separately managed Healthcare business.

At the Supervisory Board meeting of September 23, 2015, the Managing Board reported to us on the state of the Company. In addition, we extended the Managing Board appointments of Dr. Roland Busch and Klaus Helmrich, effective April 1, 2016 to March 31, 2021. As part of our regular review, we adjusted the amount of Managing Board compensation. The Supervisory Board also set the gender-quota target of maintaining the proportion of women to men on the Managing Board of Siemens AG at at least its current level until June 30, 2017. This proportion is 2/7 (or 28.57%) of the Board's members. The Managing Board informed us about the status of the integration of Dresser-Rand Group Inc., which had been acquired, and of the aeroderivative gas turbine and compressor business acquired from Rolls-Royce. At an executive session, we discussed the efficiency review of our activities.

#### **CORPORATE GOVERNANCE CODE**

At the Supervisory Board meeting of July 29, 2015, we concerned ourselves with the amendments made to the German Corporate Governance Code in the new version of May 5, 2015. At the subsequent Supervisory Board meeting, on September 23, 2015, the Supervisory Board established a limit of three complete terms for length of service (15 years) and adjusted the concrete targets for its composition, which are specified in chapter ightarrow c.4.1 management and control structure. We approved an unqualified Declaration of Conformity in accordance with Section 161 of the German Stock Corporation Act (Aktiengesetz). Information on corporate governance at Siemens is available in chapter  $\rightarrow$  c.4 corporate governance. Our Declaration of Conformity has been made permanently available to our shareholders on our website. The current Declaration of Conformity is also available in chapter  $\rightarrow$  c.4.2 CORPORATE GOVERNANCE STATEMENT PURSUANT TO SECTION 289A OF THE GERMAN COMMERCIAL CODE.

#### WORK IN THE SUPERVISORY BOARD COMMITTEES

The Supervisory Board has established seven standing committees, which prepare proposals and issues to be dealt with at the Board's plenary meetings. The Supervisory Board's decisionmaking powers have also been delegated to these committees within the permissible legal framework. The committee chairpersons report to the Supervisory Board on their committees' work at the subsequent Board meetings. A list of the members and a detailed explanation of the tasks of the individual Supervisory Board committees are contained in chapter  $\rightarrow$  c.4.1 MAN-AGEMENT AND CONTROL STRUCTURE.

The **Chairman's Committee** met six times. It also made one decision by written circulation. Between meetings, I discussed topics of major importance with the members of the Chairman's Committee. The Committee concerned itself, in particular, with personnel topics and corporate governance issues as well as with the assumption by Managing Board members of positions at other companies and institutions.

The **Nominating Committee** met twice. It prepared recommendations regarding the candidates to be proposed to the Supervisory Board for a by-election of shareholder representatives at the Annual Shareholders' Meeting on January 27, 2015, and was supported in this process by an external personnel consultant. In searching for and evaluating succession candidates, the Nominating Committee took into account the requirements of the German Stock Corporation Act, the German Corporate Governance Code and the Bylaws for the Supervisory Board as well as the targets that the Supervisory Board had set for its own composition.

The **Compliance Committee** met four times. It primarily discussed the quarterly reports and the annual report submitted by the Chief Compliance Officer.

The Mediation Committee was not required to meet.

The **Compensation Committee** met four times. It also made two decisions by written circulation. The Compensation Committee prepared, in particular, proposals for the full Supervisory Board regarding the determination of targets for variable compensation, the determination and review of the appropriateness of Managing Board compensation and the approval of the Compensation Report.

The Innovation and Finance Committee met four times and made one decision by written circulation. The focuses of its meetings included the Committee's recommendation regarding the budget for fiscal 2015 as well as the preparation and/or approval of investment and divestment projects. In addition, the Committee intensively addressed the Company's innovation focuses. At the Committee meeting on July 29, 2015 which all Supervisory Board members were invited to attend -Prof. Dr. Peter Gruss reported, as the Chairman of the recently established Siemens Technology&Innovation Council, on its work for the first time. As a precaution, Jim Hagemann Snabe abstained from voting on proposals submitted by the Innovation and Finance Committee and the Supervisory Board on November 4 and 5, 2014, respectively, regarding the sale of the audiology business since he held minor private investments in the EQT fund involved in the acquisition.

The Audit Committee met six times. In the presence of the independent auditors as well as the President and Chief Executive Officer and the Chief Financial Officer, the Committee discussed the financial statements and the Combined Management Report for Siemens AG and the Siemens Group. In addition, the Audit Committee addressed the half-year and quarterly financial reports and, in the presence of the independent auditors, discussed their audit reviews. The Committee recommended that the Supervisory Board propose to the Annual Shareholders' Meeting the election of Ernst & Young GmbH Wirtschaftsprüfungsgesellschaft as the independent auditors. The Committee appointed the independent auditors for fiscal 2015, defined the audit focal points and determined the auditors' fee. The Committee monitored the independence and qualifications of the independent auditors. Furthermore, the Audit Committee dealt with the Company's financial reporting and risk management systems and with the effectiveness,

resources and findings of the internal audit as well as with reports concerning potential and pending legal disputes.

# DETAILED DISCUSSION OF THE FINANCIAL STATEMENTS

The independent auditors, Ernst & Young GmbH Wirtschaftsprüfungsgesellschaft, audited the Annual Financial Statements of Siemens AG, the Consolidated Financial Statements of the Siemens Group and the Combined Management Report for Siemens AG and the Siemens Group for fiscal 2015 and issued an unqualified opinion. The Annual Financial Statements of Siemens AG and the Combined Management Report for Siemens AG and the Siemens Group were prepared in accordance with the requirements of German law. The Consolidated Financial Statements of the Siemens Group were prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union (EU) and with the additional requirements of German law set out in Section 315a (1) of the German Commercial Code (Handelsgesetzbuch). These financial statements also comply with the IFRS as issued by the International Accounting Standards Board (IASB). The independent auditors conducted their audit in accordance with Section 317 of the German Commercial Code and in compliance with the generally accepted German standards for the audit of financial statements promulgated by the Institut der Wirtschaftsprüfer (IDW) and with the International Standards on Auditing (ISA). The abovementioned documents as well as the Managing Board's proposal for the appropriation of net income were submitted to us by the Managing Board in advance. The Audit Committee discussed the dividend proposal in detail at its meeting on November 10, 2015. It discussed the Annual Financial Statements of Siemens AG, the Consolidated Financial Statements of the Siemens Group and the Combined Management Report in detail at its meeting on December 1, 2015. The audit reports prepared by the independent auditors were distributed to all members of the Supervisory Board and comprehensively reviewed at the Supervisory Board's meeting on December 2, 2015, in the presence of the independent auditors, who reported on the scope, focal points and main findings of their audit. No major weaknesses in the Company's internal control or risk management systems were reported. At this meeting, the Managing Board explained the financial statements of Siemens AG and the Siemens Group as well as the Company's risk management system. The Supervisory Board concurs with the results of the audit. Following the definitive findings of the Audit Committee's examination and our own examination, we have no objections. The Managing Board prepared the Annual Financial Statements of Siemens AG and the Consolidated Financial Statements of the Siemens Group. We approved the Annual Financial Statements and the Consolidated Financial Statements. In view of our approval, the financial statements are accepted as submitted. We endorsed the Managing Board's proposal that the net income available for

distribution be used to pay out a dividend of  $\leq 3.50$  per share entitled to a dividend and that the amount of net income attributable to shares of stock not entitled to receive a dividend for fiscal 2015 be carried forward.

# CHANGES IN THE COMPOSITION OF THE SUPERVISORY AND MANAGING BOARDS

Effective the end of the Annual Shareholders' Meeting on January 27, 2015, Deputy Chairman Berthold Huber, Gerd von Brandenstein and Prof. Dr. Peter Gruss resigned from their positions on the Supervisory Board of Siemens AG. The Supervisory Board would like to express its appreciation to the members who have left the Board for their professional commitment and contributions to the success of the Company as well as for their many years of loyal support. Dr. Nathalie von Siemens and Dr. Norbert Reithofer were elected by the 2015 Annual Shareholders' Meeting to succeed the two departing shareholder representatives. At the same time, Reinhard Hahn was appointed by court order to succeed Mr. Huber on the Supervisory Board. The Supervisory Board elected Birgit Steinborn to serve as Deputy Chairwoman of the Board.

Prof. Dr. Hermann Requardt resigned from the Managing Board, effective January 31, 2015. The Supervisory Board would like to thank him for his many years of successful work as a member of the Managing Board. Under Prof. Dr. Requardt's leadership, Siemens' Healthcare business succeeded in further consolidating its leading position on the world market. The Supervisory Board appointed Janina Kugel a full member of the Managing Board, effective February 1, 2015.

On behalf of the Supervisory Board, I would like to thank the members of the Managing Board as well as the employees and employee representatives of Siemens AG and all Group companies for their outstanding commitment and constructive cooperation in fiscal 2015.

For the Supervisory Board

Jehrad Cromme

Dr. Gerhard Cromme Chairman

# C.4 Corporate Governance

# C.4.1 Management and control structure

Siemens AG is subject to German corporate law. Therefore, it has a two-tier board structure, consisting of a Managing Board and a Supervisory Board.

# C.4.1.1 SUPERVISORY BOARD

The Supervisory Board of Siemens AG has 20 members. As stipulated by the German Codetermination Act (*Mitbestimmungsgesetz*), half of the members represent Company shareholders, and half represent Company employees. The employee representatives' names are marked below with an asterisk (\*). The present Supervisory Board's term of office will expire at the conclusion of the Annual Shareholders' Meeting in 2018.

As of September 30, 2015, the **Supervisory Board** comprised the following members:

Name	Occupation	Date of birth	Member since	Membership in supervisory boards whose establishment is required by law or in comparable domestic or foreign controlling bodies of business enterprises (as of September 30, 2015)
Gerhard Cromme, Dr. iur. Chairman	Chairman of the Supervisory Board of Siemens AG	February 25, 1943	January 23, 2003	
Berthold Huber* First Deputy Chairman (until January 27, 2015)	President of IndustriALL Global Union	February 15, 1950	July 1, 2004	German positions: <sup>1</sup> > Audi AG, Ingolstadt (Deputy Chairman) > Porsche Automobil Holding SE, Stuttgart > Volkswagen AG, Wolfsburg (Deputy Chairman)
Birgit Steinborn* First Deputy Chairwoman	Chairwoman of the Central Works Council of Siemens AG	March 26, 1960	January 24, 2008	
Werner Wenning Second Deputy Chairman	Chairman of the Supervisory Boards of Bayer AG and E.ON SE	October 21, 1946	January 23, 2013	German positions: > Bayer AG, Leverkusen (Chairman) > E.ON SE, Düsseldorf (Chairman) > Henkel AG & Co. KGaA, Düsseldorf <sup>2</sup> > Henkel Management AG, Düsseldorf
Olaf Bolduan*	Chairman of the Works Council of Siemens Dynamowerk, Berlin, Germany	July 24, 1952	July 11, 2014	
Gerd von Brandenstein (until January 27, 2015)	Supervisory Board Member	April 6, 1942	January 24, 2008	
Michael Diekmann	Supervisory Board Member	December 23, 1954	January 24, 2008	German positions: > BASF SE, Ludwigshafen am Rhein (Deputy Chairman) > Fresenius Management SE, Bad Homburg > Fresenius SE & Co. KGaA, Bad Homburg (Deputy Chairman) > Linde AG, Munich (Deputy Chairman)
Hans Michael Gaul, Dr. iur.	Supervisory Board Member	March 2, 1942	January 24, 2008	German positions: > BDO AG Wirtschaftsprüfungsgesellschaft, Hamburg (Deputy Chairman) > HSBC Trinkaus & Burkhardt AG, Düsseldorf
Peter Gruss, Prof. Dr. rer. nat. (until January 27, 2015)	Scientific Member of the Max Planck Society	June 28, 1949	January 24, 2008	German positions: <sup>1</sup> > Münchener Rückversicherungs-Gesellschaft Aktiengesellschaft in München, Munich Positions outside Germany: <sup>1</sup> > Actelion Ltd., Switzerland
Reinhard Hahn*	Trade Union Secretary of the Managing Board of IG Metall	June 24, 1956	January 27, 2015	German positions: > Pfleiderer GmbH, Neumarkt (Deputy Chairman) > Siemens Healthcare GmbH, Munich

1 As of January 27, 2015.

2 Shareholders' Committee.

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Name	Occupation	Date of birth	Member since	Membership in supervisory boards whose establishment is required by law or in comparable domestic or foreign controlling bodies of business enterprises (as of September 30, 2015)
Bettina Haller*	Chairwoman of the Combine Works Council of Siemens AG	March 14, 1959	April 1, 2007	
Hans-Jürgen Hartung*	Chairman of the Works Council of Siemens Erlangen Süd, Germany	March 10, 1952	January 27, 2009	
Robert Kensbock*	Deputy Chairman of the Central Works Council of Siemens AG	March 13, 1971	January 23, 2013	
Harald Kern*	Chairman of the Siemens Europe Committee	March 16, 1960	January 24, 2008	
Jürgen Kerner*	Executive Managing Board Member of IG Metall	January 22, 1969	January 25, 2012	German positions: > Airbus Operations GmbH, Hamburg > MAN SE, Munich (Deputy Chairman) > Premium Aerotec GmbH, Augsburg (Deputy Chairman)
Nicola Leibinger- Kammüller, Dr. phil.	President and Chairwoman of the Managing Board of TRUMPF GmbH + Co. KG	December 15, 1959	January 24, 2008	German positions: > Axel Springer SE, Berlin > Deutsche Lufthansa AG, Cologne > Voith GmbH, Heidenheim
Gérard Mestrallet	Chairman of the Board and Chief Executive Officer of ENGIE	April 1, 1949	January 23, 2013	<ul> <li>Positions outside Germany:</li> <li>&gt; Electrabel S.A., Belgium (Chairman)</li> <li>&gt; GDF Suez Energy Management Trading CVBA, Belgium (Chairman)</li> <li>&gt; GDF Suez Energie Services S.A., France (Chairman)</li> <li>&gt; International Power Ltd., United Kingdom</li> <li>&gt; Société Générale, France</li> <li>&gt; Suez Environnement Company S.A., France (Chairman)</li> </ul>
Norbert Reithofer, DrIng. DrIng. E.h.	Chairman of the Supervisory Board of Bayerische Motoren Werke AG	May 29, 1956	January 27, 2015	German positions: > Bayerische Motoren Werke AG, Munich (Chairman) > Henkel AG & Co. KGaA, Düsseldorf <sup>2</sup>
Güler Sabancı	Chairwoman and Managing Director of Hacı Ömer Sabancı Holding A.Ş.	August 14, 1955	January 23, 2013	
Nathalie von Siemens, Dr. phil.	Managing Director and Spokesperson of Siemens Stiftung	July 14, 1971	January 27, 2015	German positions: > Messer Group GmbH, Sulzbach > Siemens Healthcare GmbH, Munich Positions outside Germany: > Unify Holdings B.V., Netherlands
Michael Sigmund*	Chairman of the Committee of Spokespersons of the Siemens Group; Chairman of the Central Committee of Spokespersons of Siemens AG	September 13, 1957	March 1, 2014	
Jim Hagemann Snabe	Supervisory Board Member	October 27, 1965	October 1, 2013	German positions: > Allianz SE, Munich > SAP SE, Walldorf Positions outside Germany: > Bang & Olufsen A/S, Denmark (Deputy Chairman) > Danske Bank A/S, Denmark
Sibylle Wankel*	Attorney, Bavarian Regional Headquarters of IG Metall	March 3, 1964	April 1, 2009	German positions: > Audi AG, Ingolstadt > Vaillant GmbH, Remscheid

2 Shareholders' Committee.

The composition of the Supervisory Board is to be such that its members as a group have the knowledge, skills and professional experience necessary to carry out its proper functions. At its meeting on September 23, 2015, the Supervisory Board adjusted – taking into account the recommendations of the German Corporate Governance Code (Code) – the concrete objectives for its composition most recently defined in fiscal 2013 and made the following decisions in this regard:

- > The composition of the Supervisory Board of Siemens AG shall be such that qualified control and advising for the Managing Board is ensured. The candidates proposed for election to the Supervisory Board shall have the expertise, skills and professional experience necessary to carry out the functions of a Supervisory Board member in a multinational company and safeguard the reputation of Siemens in public. In particular, care shall be taken in regard to the personality, integrity, commitment, professionalism and independence of the individuals proposed for election. The goal is to ensure that, in the Supervisory Board, as a group, all know-how and experience is available that is considered essential in view of Siemens' activities.
- > Taking the Company's international orientation into account, care shall also be taken to ensure that the Supervisory Board has an adequate number of members with extensive international experience. Our goal is to make sure that the present considerable share of Supervisory Board members with extensive international experience is maintained.
- > In its election proposals, the Supervisory Board shall also pay particular close attention to ensuring diversity. In accordance with the German Law for Equal Participation of Women and Men in Management Positions in the Private and Public Sectors, the Supervisory Board is composed of at least 30 percent women and at least 30 percent men. The Nominating Committee shall continue to include at least one female member. Qualified women shall be included during the initial process of selecting potential candidates for new elections or for the filling of Supervisory Board positions that have become vacant, and they shall be given appropriate consideration in nominations.
- > An adequate number of independent members shall belong to the Supervisory Board. Material and not only temporary conflicts of interest, such as organizational functions or advisory capacities with major competitors of the Company, shall be avoided. Under the presumption that the mere exercise of Supervisory Board duties as an employee representative gives no cause to doubt the compliance with the independence criteria pursuant to Section 5.4.2 of the Code, the Supervisory Board shall have a minimum of sixteen members who are independent in the meaning of the Code. In any case, the Supervisory Board shall be composed in such a way that a number of at least six independent shareholder

representatives in the meaning of Section 5.4.2 of the Code is achieved. In addition, the Supervisory Board members shall have sufficient time to be able to devote the necessary regularity and diligence to their mandate.

> The limits on age and length of membership established in the Bylaws for the Supervisory Board will be taken into consideration. In addition, no more than two former members of the Managing Board of Siemens AG shall belong to the Supervisory Board.

These objectives for the Supervisory Board's composition have been fully achieved: a considerable number of Supervisory Board members are currently engaged in international activities and/or have many years of international experience. Since the Supervisory Board election in 2015, the Supervisory Board has had six female members. Dr. Nicola Leibinger-Kammüller is a member of the Nominating Committee. The Supervisory Board has an adequate number of independent members. In the opinion of the Supervisory Board, a minimum of 16 Supervisory Board members are independent in the meaning of Section 5.4.2 of the Code. Some Supervisory Board members hold - or have held in the past fiscal year - high-ranking positions at other companies with which Siemens does business. Transactions between Siemens and such companies are carried out on an arm's-length basis. We believe that these transactions do not compromise the independence of the Supervisory Board members in question. The regulations establishing limits on age and limiting membership in the Supervisory Board to three full terms of office (15 years) are complied with.

The Supervisory Board oversees and advises the Managing Board in its management of the Company's business. At regular intervals, the Supervisory Board discusses business development, planning, strategy and strategy implementation. It reviews the Annual Financial Statements of Siemens AG and the Consolidated Financial Statements of the Siemens Group, the Combined Management Report of Siemens AG and the Siemens Group, and the proposal for the appropriation of net income. It approves the Annual Financial Statements of Siemens AG as well as the Consolidated Financial Statements of the Siemens Group, based on the results of the preliminary review conducted by the Audit Committee and taking into account the reports of the independent auditors. The Supervisory Board decides on the Managing Board's proposal for the appropriation of net income and the Report of the Supervisory Board to the Annual Shareholders' Meeting. In addition, the Supervisory Board or the Compliance Committee, which is described in more detail below, concern themselves with monitoring the Company's adherence to statutory provisions, official regulations and internal Company policies (compliance). The Supervisory Board also appoints the members of the Managing Board and determines each member's portfolios. Important Managing

Board decisions – such as those regarding major acquisitions, divestments, fixed asset investments and financial measures – require Supervisory Board approval, unless the Bylaws for the Supervisory Board specify that such authority be delegated to the Innovation and Finance Committee of the Supervisory Board. In the Bylaws for the Managing Board, the Supervisory Board has established the rules that govern the Managing Board's work.

The Supervisory Board has seven committees, whose duties, responsibilities and procedures fulfill the requirements of the German Stock Corporation Act (*Aktiengesetz*) and the Code. The chairmen of these committees provide the Supervisory Board with regular reports on their committees' activities.

The Chairman's Committee makes proposals, in particular, regarding the appointment and dismissal of Managing Board members and handles contracts with members of the Managing Board. When making recommendations for first-time appointments, it takes into account that the terms of these appointments shall not, as a rule, exceed three years. In preparing recommendations on the appointment of Managing Board members, the Chairman's Committee takes into account the candidates' professional qualifications, international experience and leadership qualities, the age limit specified for Managing Board members, the Managing Board's long-range plans for succession as well as its diversity. It also takes into account the targets for the proportion of women on the Managing Board specified by the Supervisory Board. The Chairman's Committee concerns itself with questions regarding the Company's corporate governance and prepares the resolutions to be approved by the Supervisory Board regarding the Declaration of Conformity with the Code - including the explanation of deviations from the Code - and regarding the approval of the Corporate Governance Report as well as the Report of the Supervisory Board to the Annual Shareholders' Meeting. Furthermore, the Chairman's Committee submits recommendations to the Supervisory Board regarding the composition of the Supervisory Board committees and decides whether to approve contracts and business transactions with Managing Board members and parties related to them.

As of September 30, 2015, the Chairman's Committee comprised Dr. Gerhard Cromme (chairman), Jürgen Kerner, Birgit Steinborn and Werner Wenning.

The **Compensation Committee** prepares, in particular, the proposals for decisions by the Supervisory Board's plenary meetings regarding the system of Managing Board compensation, including the implementation of this system in Managing Board contracts, the definition of the targets for variable Managing Board compensation, the determination and review of the

appropriateness of the total compensation of individual Managing Board members and the approval of the annual Compensation Report.

As of September 30, 2015, the Compensation Committee comprised Werner Wenning (chairman), Dr. Gerhard Cromme, Michael Diekmann, Robert Kensbock, Jürgen Kerner and Birgit Steinborn.

The Audit Committee oversees, in particular, the accounting process and conducts a preliminary review of the Annual Financial Statements of Siemens AG, the Consolidated Financial Statements of the Siemens Group and the Combined Management Report. On the basis of the independent auditors' report on their audit of the annual financial statements, the Audit Committee makes, after its preliminary review, recommendations regarding Supervisory Board approval of the Annual Financial Statements of Siemens AG and the Consolidated Financial Statements of the Siemens Group. In addition to the work performed by the independent auditors, the Audit Committee discusses the Company's interim reports, which are prepared by the Managing Board, as well as the report on the auditors' review of interim reports. It concerns itself with the Company's risk monitoring system and oversees the effectiveness of the internal control system as this relates, in particular, to financial reporting, the risk management system and the internal audit system. The Audit Committee receives regular reports from the Internal Audit Department. It prepares the Supervisory Board's recommendation to the Annual Shareholders' Meeting concerning the election of the independent auditors and submits the corresponding proposal to the Supervisory Board. It awards the audit contract to the independent auditors elected by the Annual Shareholders' Meeting and monitors the independent audit of the financial statements - including, in particular, the auditors' independence, professional expertise and services.

As of September 30, 2015, the Audit Committee comprised Dr. Hans Michael Gaul (chairman), Dr. Gerhard Cromme, Bettina Haller, Robert Kensbock, Jürgen Kerner, Dr. Nicola Leibinger-Kammüller, Jim Hagemann Snabe and Birgit Steinborn. According to the German Stock Corporation Act, the Audit Committee must include at least one independent Supervisory Board member with knowledge and experience in the application of accounting principles or the auditing of financial statements. The Chairman of the Audit Committee, Dr. Hans Michael Gaul, fulfills these statutory requirements.

The **Compliance Committee** concerns itself, in particular, with monitoring the Company's adherence to statutory provisions, official regulations and internal Company policies.

As of September 30, 2015, the Compliance Committee comprised Dr. Gerhard Cromme (chairman), Dr. Hans Michael Gaul, Bettina Haller, Harald Kern, Dr. Nicola Leibinger-Kammüller, Jim Hagemann Snabe, Birgit Steinborn and Sibylle Wankel.

The **Nominating Committee** is responsible for making recommendations to the Supervisory Board on suitable candidates for election as shareholder representatives on the Supervisory Board by the Annual Shareholders' Meeting. In preparing these recommendations, the objectives specified by the Supervisory Board regarding its composition – including, in particular, independence and diversity – are to be taken into account as well as the required knowledge, abilities and professional experience of the proposed candidates. Attention shall also be paid to an appropriate participation of women and men in accordance with the legal requirements relating to the gender quota.

As of September 30, 2015, the Nominating Committee comprised Dr. Gerhard Cromme (chairman), Dr. Hans Michael Gaul, Dr. Leibinger-Kammüller and Werner Wenning.

The **Mediation Committee** submits proposals to the Supervisory Board in the event that the Supervisory Board cannot reach the two-thirds majority required for the appointment or dismissal of a Managing Board member.

As of September 30, 2015, the Mediation Committee comprised Dr. Gerhard Cromme (chairman), Jürgen Kerner, Birgit Steinborn and Werner Wenning.

The Innovation and Finance Committee discusses, in particular, based on the Company's overall strategy, the Company's focuses of innovation and prepares the Supervisory Board's discussions and resolutions regarding questions relating to the Company's financial situation and structure – including annual planning (budget) – as well as the Company's fixed asset investments and its financial measures. In addition, the Innovation and Finance Committee has been authorized by the Supervisory Board to decide on the approval of transactions and measures that require Supervisory Board approval and have a value of less than  $\notin$ 600 million.

As of September 30, 2015, the Innovation and Finance Committee comprised Dr. Gerhard Cromme (chairman), Robert Kensbock, Harald Kern, Jürgen Kerner, Dr. Norbert Reithofer, Jim Hagemann Snabe, Birgit Steinborn and Werner Wenning.

Information on the work of the Supervisory Board is provided in chapter  $\rightarrow$  c.3 report of the supervisory board. The compensation paid to the members of the Supervisory Board is explained in chapter  $\rightarrow$  a.10 compensation report.

#### C.4.1.2 MANAGING BOARD

As the Company's top management body, the Managing Board is committed to serving the interests of the Company and achieving sustainable growth in Company value. The members of the Managing Board are jointly responsible for the entire management of the Company and decide on the basic issues of business policy and corporate strategy as well as on the Company's annual and multi-year plans.

The Managing Board prepares the Company's interim reports, the Annual Financial Statements of Siemens AG, the Consolidated Financial Statements of the Siemens Group and the Combined Management Report of Siemens AG and the Siemens Group. In addition, the Managing Board must ensure that the Company adheres to statutory requirements, official regulations and internal Company policies (compliance) and works to achieve compliance with these provisions and policies within the Siemens Group. The Managing Board and the Supervisory Board cooperate closely for the benefit of the Company. The Managing Board informs the Supervisory Board regularly, comprehensively and without delay on all issues of importance to the Company with regard to strategy, planning, business development, financial position, earnings, compliance and risks. When filling managerial positions at the Company, the Managing Board takes diversity into consideration and, in particular, aims for an appropriate consideration of women and internationality. The Managing Board defines targets for the proportion of women at the two management levels below the Managing Board.

Currently, there is one Managing Board committee, the Equity and Employee Stock Committee. This committee oversees, in particular, the utilization of authorized capital in connection with the issuance of employee stock and the implementation of certain capital measures. It also determines the scope and conditions of the share-based compensation components and/ or programs for employees and managers (with the exception of the Managing Board). In fiscal 2015, the committee made seven decisions by notational voting using written circulations.

As of September 30, 2015, the committee comprised Joe Kaeser (chairman), Janina Kugel and Dr. Ralf P. Thomas.

Information on the compensation paid to the members of the Managing Board is provided in chapter  $\rightarrow$  A.10 COMPENSATION REPORT.

# As of September 30, 2015 the **Managing Board** comprised the following members:

Name Date of birth First Term expires		Term expires	Membership in supervisory boards whose establishment is required by law or in comparable domestic or foreign controlling bodies of business enterprises			
				External positions (as of September 30, 2015)	Group Company positions (as of September 30, 2015)	
<b>Joe Kaeser</b> President and Chief Executive Officer	June 23, 1957	May 1, 2006	July 31, 2018	German positions: > Allianz Deutschland AG, Munich > Daimler AG, Stuttgart Positions outside Germany: > NXP Semiconductors B.V., Netherlands	Positions outside Germany: > Siemens Ltd., India	
Roland Busch, Dr. rer. nat.	November 22, 1964	April 1, 2011	March 31, 2021	German positions: > OSRAM Licht AG, Munich (Deputy Chairman) > OSRAM GmbH, Munich (Deputy Chairman) Positions outside Germany: > Atos SE, France	Positions outside Germany: > Siemens Ltd., China (Chairman) > Siemens Ltd., India	
Lisa Davis	October 15, 1963	August 1, 2014	July 31, 2019	Positions outside Germany: > Spectris plc, United Kingdom	Positions outside Germany: > Siemens Corp., USA (Chairman)	
Klaus Helmrich	May 24, 1958	April 1, 2011	March 31, 2021	German positions: > EOS Holding AG, Krailling > inpro Innovationsgesellschaft für fortgeschrittene Produk- tionssysteme in der Fahrzeug- industrie mbH, Berlin	Positions outside Germany: > Siemens AB, Sweden (Chairman) > Siemens Aktiengesellschaft Österreich, Austria (Chairman) > Siemens (Proprietary) Ltd., South Africa (Chairman) > Siemens Schweiz AG, Switzerland (Chairman)	
Janina Kugel	January 12, 1970	February 1, 2015	January 31, 2020		German positions: > Siemens Healthcare GmbH, Munich	
Hermann Requardt, Prof. Dr. phil. nat. (until January 31, 2015)	February 11, 1955	May 1, 2006	Term origi- nally to have expired on March 31, 2016	German positions:1 > Software AG, Darmstadt	Positions outside Germany: <sup>1</sup> > Siemens Japan Holding K. K., Japan (Chairman) > Siemens Japan K. K., Japan (Chairman) > Siemens S. A., Colombia (Chairman)	
Siegfried Russwurm, Prof. DrIng.	June 27, 1963	January 1, 2008	March 31, 2017	German positions: > Deutsche Messe AG, Hannover	German positions: > Siemens Healthcare GmbH, Munich Positions outside Germany: > Arabia Electric Ltd. (Equipment), Saudi Arabia > Siemens Ltd., Saudi Arabia > Siemens W.L.L., Qatar > VA TECH T&D Co. Ltd., Saudi Arabia	
Ralf P. Thomas, Dr. rer. pol.	March 7, 1961	September 18, 2013	September 17, 2018		German positions: > Siemens Healthcare GmbH, Munich Positions outside Germany: > Siemens Aktiengesellschaft Österreich, Austria > Siemens Corp., USA (Deputy Chairman)	

1 As of January 31, 2015.

### C.4.1.3 SHARE OWNERSHIP AND SHARE TRANS-ACTIONS BY MEMBERS OF THE MANAGING AND SUPERVISORY BOARDS

As of September 30, 2015, the Managing Board's current members held a total of 161,167 Siemens shares representing 0.02% of the capital stock of Siemens AG, which totaled 881,000,000 shares.

As of the same date, the Supervisory Board's current members held Siemens shares representing less than 0.01% of the capital stock of Siemens AG, which totaled 881,000,000 shares. These figures do not include the 10,878,836 shares (as of September 30, 2015) or 1.23% of the capital stock of Siemens AG, which totaled 881,000,000 shares, over which the von Siemens-Vermögensverwaltung GmbH (vSV) has voting control under powers of attorney based on an agreement between – among others – members of the Siemens family, including Dr. Natalie von Siemens, and vSV. These shares are voted together by vSV, taking into account the proposals of a family partnership established by the family's members or of one of its governing bodies.

Pursuant to Section 15a of the German Securities Trading Act (*Wertpapierhandelsgesetz*), members of the Managing Board and the Supervisory Board are legally required to disclose the purchase or sale of shares of Siemens AG or of financial instruments based thereon if the total value of such transactions entered into by a board member or any closely associated person reaches or exceeds  $\in$ 5,000 in any calendar year. All transactions reported to Siemens AG in accordance with this requirement have been duly published and are available on the Company's website at:  $\Box$  www.siemens.com/directors-dealings

# C.4.1.4 ANNUAL SHAREHOLDERS' MEETING AND INVESTOR RELATIONS

Shareholders exercise their rights in the Annual Shareholders' Meeting. An ordinary Annual Shareholders' Meeting normally takes place within the first four months of each fiscal year. The Annual Shareholders' Meeting decides, among other things, on the appropriation of unappropriated net income, the ratification of the acts of the Managing and Supervisory Boards, and the appointment of the independent auditors. Amendments to the Articles of Association and measures that change the Company's capital stock are approved at the Annual Shareholders' Meeting and are implemented by the Managing Board. The Managing Board facilitates shareholder participation in this meeting through electronic communications - in particular, via the Internet - and enables shareholders who are unable to attend the meeting to vote by proxy. Furthermore, shareholders may exercise their right to vote in writing or by means of electronic communications (absentee voting). The Managing Board may enable shareholders to participate in the Annual Shareholders' Meeting without the need to be present

at the venue and without a proxy and to exercise some or all of their rights fully or partially by means of electronic communications. Shareholders may submit proposals regarding the proposals of the Managing and Supervisory Boards and may contest decisions of the Annual Shareholders' Meeting. Shareholders owning Siemens stock with an aggregate notional value of €100,000 or more may also demand the judicial appointment of special auditors to examine specific issues. The reports, documents and information required by law, including the Annual Report, may be downloaded from our website. The same applies to the agenda for the Annual Shareholders' Meeting and to any counterproposals or shareholders' nominations that require disclosure.

As part of our investor relations activities, we inform our investors comprehensively about developments within the Company. For communication purposes, Siemens makes extensive use of the Internet. We publish interim and annual reports, earnings releases, ad hoc announcements, analyst presentations, letters to shareholders and press releases as well as the financial calendar for the current year, which contains the publication dates of significant financial communications and the date of the Annual Shareholders' Meeting, at: www.siemens.com/investors

Our Articles of Association, the Bylaws for the Supervisory Board, the Bylaws for the most important Supervisory Board committees, the Bylaws for the Managing Board, all our Declarations of Conformity with the Code and a variety of other corporate-governance-related documents are posted on our website at: www.siemens.com/corporate-governance

# C.4.2 Corporate Governance statement pursuant to Section 289a of the German Commercial Code

The Corporate Governance statement pursuant to Section 289a of the German Commercial Code (*Handelsgesetzbuch*) is an integral part of the Combined Management Report. In accordance with Section 317 para. 2 sentence 3 of the German Commercial Code, the disclosures made within the scope of Section 289a of the German Commercial Code are not subject to the audit by the auditors.

# C.4.2.1 DECLARATION OF CONFORMITY WITH THE GERMAN CORPORATE GOVERNANCE CODE

The Managing Board and the Supervisory Board of Siemens AG approved the following Declaration of Conformity pursuant to Section 161 of the German Stock Corporation Act as of October 1, 2015:

"Declaration of Conformity by the Managing Board and the Supervisory Board of Siemens Aktiengesellschaft with the German Corporate Governance Code

Siemens AG fully complies and will continue to comply with the recommendations of the German Corporate Governance Code ("Code") in the version of May 5, 2015, published by the Federal Ministry of Justice in the official section of the Federal Gazette ("Bundesanzeiger").

Since making its last Declaration of Conformity dated October 1, 2014, Siemens AG has complied with the recommendations of the Code in the prior version of June 24, 2014.

Berlin and Munich, October 1, 2015

Siemens Aktiengesellschaft

The Managing Board The Supervisory Board"

# C.4.2.2 INFORMATION ON CORPORATE GOVERNANCE PRACTICES

#### Suggestions of the Code

Siemens voluntarily complies with the Code's non-binding suggestions, with the following exception:

Pursuant to Section 3.7 para. 3 of the Code, in the case of a takeover offer, a management board should convene an extraordinary general meeting at which shareholders discuss the takeover offer and may decide on corporate actions. The convening of a shareholders' meeting – even taking into account the shortened time limits stipulated in the German

Securities Acquisition and Takeover Act (*Wertpapiererwerbsund Übernahmegesetz*) – is an organizational challenge for large publicly listed companies. It appears doubtful whether the associated effort is justified in cases where no relevant decisions by the shareholders' meeting are intended. Therefore, extraordinary shareholders' meetings shall be convened only in appropriate cases.

Further corporate governance practices applied beyond legal requirements are contained in our Business Conduct Guidelines.

### Our Company's values and Business Conduct Guidelines

In the 168 years of its existence, our Company has built an excellent reputation around the world. Technical performance, innovation, quality reliability, and international engagement have made Siemens one of the leading companies in electronics and electrical engineering. It is top performance with the highest ethics that has made Siemens strong. This is what the Company should continue to stand for in the future.

The Business Conduct Guidelines provide the ethical and legal framework within which we want to maintain our successful activities. They contain the basic principles and rules for our conduct within our Company and in relation to our external partners and the general public. They set out how we meet our ethical and legal responsibility as a Company and give expression to our corporate values of being "Responsible" – "Excellent" – "Innovative".

## C.4.2.3 OPERATION OF THE MANAGING BOARD AND THE SUPERVISORY BOARD, AND COMPOSITION AND OPERATION OF THEIR COMMITTEES

A general description of the functions and operation of the Managing Board and the Supervisory Board can be found in chapter  $\rightarrow$  c.4.1 MANAGEMENT AND CONTROL STRUCTURE. Further details can be derived from the bylaws for the corporate bodies concerned.

This information and these documents, including the Code and the Business Conduct Guidelines, are available at: 🖵 www. SIEMENS.COM/289A

# C.5 Notes and forward-looking statements

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate" "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks, uncertainties and factors, including, but not limited to those described in disclosures, in particular in the chapter Risks in this Annual Report. Should one or more of these risks or uncertainties materialize, or should underlying expectations not occur or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

This document includes – in IFRS not clearly defined – supplemental financial measures that are or may be non-GAAP financial measures. These supplemental financial measures should not be viewed in isolation or as alternatives to measures of Siemens' net assets and financial positions or results of operations as presented in accordance with IFRS in its Consolidated Financial Statements. Other companies that report or describe similarly titled financial measures may calculate them differently.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

This document is an English language translation of the German document. In case of discrepancies, the German language document is the sole authoritative and universally valid version.

For technical reasons, there may be differences between the accounting records appearing in this document and those published pursuant to legal requirements.

# Further information and information resources

# FURTHER INFORMATION ON THE CONTENTS OF THIS ANNUAL REPORT IS AVAILABLE FROM:

Address	Siemens AG Wittelsbacherplatz 2 80333 Munich Germany
Phone	+49 89 636-33443 (Media Relations)
	+49 89 636-32474 (Investor Relations)
Fax	+49 89 636-30085 (Media Relations)
	+49 89 636-32830 (Investor Relations)
E-mail	press@siemens.com
	investorrelations@siemens.com

The "Sustainability Information 2015" which reports on Sustainability and Citizenship at Siemens is available at:

# COPIES OF THE ANNUAL REPORT CAN BE ORDERED AT:

E-mail	siemens@bek-gmbh.de
Fax	+49 7237-1736
Internet	WWW.SIEMENS.COM/ORDER-ANNUALREPORT

# SIEMENS EMPLOYEES MAY OBTAIN COPIES AT:

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