

SIEMENS

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Sales Development Program Digital Industries Automation: Internship

Program Overview:

Are you interested in being part of the 4th industrial revolution and gaining exposure to the latest trends in automation and industrial technologies? Here at Siemens, we make real what matters through our inclusive and rewarding work environment.

In the Sales Development Program (SDP) internship within Siemens Industry, Inc., Digital Industries, you will play an integral part in supporting the sales organization to promote and sell Siemens' innovative products, solutions and services to customers in the industrial markets. This program is a direct feeder into the full-time Sales Development Program.

The SDP internship program enhances an individual's strengths in business, communications, information systems management, engineering and technology and professional selling.

We are looking for people who are inventive – true problem solvers who challenge themselves to find the most effective and efficient solutions to challenges. We provide a platform for those who want to have an impact on the future and contribute to the successes of the company, our customers and the world.

This instructional and hands-on program, when combined with results-driven, highly-motivated top graduates, is a recipe for a successful sales career with a global market leader.



Examples of Past Rotations and Projects:

- Understanding the rich history of Siemens and the Siemens values
- Learning about our business units and our TIA portfolio of products and services
- Learning about the industrial markets and our channels to serve them
- Core selling skills training
- Learning key sales processes and tools
- Establishing internal and external business relationships
- Developing professional skills and capabilities
- Access to and network with Siemens decision makers and key leaders
- Learning Siemens programs and tools to help better succeed in a sales role

Candidate Requirements:

Majors:

- Business or similar
- Electrical Engineering
- Mechanical Engineering
- Industrial Distribution
- Industrial / Systems Engineering

Academic Standing:

Rising junior or senior undergraduate students pursuing a BA/BS from an accredited technical school, college, or university. Must graduate Fall 2024 or Spring 2025.

Schedule: Candidates must be willing and able to work 40 hours per week.

Work Authorization: Permanent work authorization in the U.S. is required.

Potential Locations:

Houston, TX

About Siemens

Siemens Corporation is a U.S. subsidiary of Siemens AG, a leading technology company focused on industry, infrastructure, transport, and healthcare. From more resource-efficient factories, resilient supply chains, and smarter buildings and grids, to cleaner and more comfortable transportation as well as advanced healthcare, the company creates technology with purpose, adding real value for customers. By combining the real and the digital worlds, Siemens empowers its customers to transform their industries and markets, helping them to transform the everyday for billions of people. Siemens also owns a majority stake in the publicly listed company Siemens Healthineers, a global leading medical technology provider shaping the future of healthcare.

Learn more and apply for Siemens career opportunities for students and recent graduates:

