# **SIEMENS**

**Press Release** 

Mumbai January 30, 2009

Siemens announces Q1 results: Net profit up by 68%

For the first quarter ended December 31 2008, New Orders for Siemens Ltd. rose by 4% to Rs. 19,797 million (Rs. 1,979 crores) as compared to the corresponding period in the previous year. Sales Turnover stood at Rs. 16,289 million (Rs. 1,629 crores), a decline of 15%. For the same period, Net Profit increased by 68% to Rs. 3,306 million (Rs 331 crores) and operating profit rose by 9% to Rs. 1,521 million (Rs. 152 crores) over the comparable first quarter in 2007-08.

For the first quarter ended December 31, 2008, <u>Sales Turnover</u> stood at Rs. 16,289 million (Rs. 1,629 crores), a decline of 15% as compared to Rs. 19,144 million (Rs. 1,914 crores) for the corresponding period in the previous year. This was mainly due to the successful completion of a large export order in the Transmission segment, which is not reflected in the current year's first quarter performance. Therefore, on a comparable basis, Total Sales rose by 5%. The Industry sector which presently contributes to over 57% of the sales revenues grew by a healthy 15% over the comparable period in the last fiscal.

Despite the adverse market conditions, the <u>New Orders</u> intake increased by 4% and stood at Rs. 19,797 million (Rs. 1,979 crores) as compared to Rs. 19,120 million (Rs. 1,912 crores) in the corresponding period of the previous year. In the first quarter, the Company maintained a robust Book to Bill ratio, which is a healthy indicator of the revenue pipeline.

The <u>Profit Before Tax</u> for the quarter ended December 31, 2008, increased by 40% and stood at Rs. 3,919 million (Rs. 392 crores) as against Rs. 2,789 million (Rs. 279 crores) recorded during the corresponding period in the previous year. The Profits before tax for the first quarter includes dividend of Rs. 2,113 million (Rs. 211 crores) received from Siemens Information System Ltd. (SISL) and Rs. 117 million (Rs. 12 crores) from Siemens Information Processing Systems Private Ltd. (SIPS). Without considering the effects of dividend received from the subsidiaries, the <u>Profit from Operations</u> rose by a healthy 9%. The additional measures taken by the Company proactively towards process improvement and cost optimization supported the result.

Siemens Ltd.

Armin Bruck Managing Director 130, Pandurang Budhkar Marg, Worli, Mumbai - 400 018.

Tel.: (022) 2498 7000 Fax: (022) 2498 7500 Reference No. CC/PR/09/FIN-F&A 01 2009

Corporate Communication – Press Office Ms. Kavita Ghatge 130, Pandurang Budhkar Marg, Worli, Mumbai - 400 018. Tel.: (022) 2498 7535 / 2498 7024

Fax: (022) 24968085

The <u>Profit after Tax</u> rose by 68% to Rs. 3,306 million (Rs. 331 crores) over Rs. 1,971 million (Rs 197 crores) in the same period of the previous year.

The Company's <u>Unexecuted Order Value</u> position as of December 31, 2008 was Rs.102,586 million (Rs. 10,258 crore). (Last fiscal: Rs. 93,686 million (Rs. 9,369 crores). As of December 31, 2008, Siemens Ltd. had 6584 <u>Employees</u> (As of December 31, 2007: 6,000).

Commenting on the first quarter performance, Dr. Armin Bruck, Managing Director, Siemens Ltd. said, "Even in the challenging market environment, our new orders have seen a steady growth and our profit from operations have risen satisfactorily. We are happy with the progress of the Qatar projects where we have successfully completed one of the Phases during the last fiscal. This naturally is reflected in the lowering of the revenues in the first quarter of the current year."

He further added, "We are closely monitoring and evaluating economic & market developments on a continuous basis and are hopeful that the global economic situation will recover on a medium-term. Despite the slowing down, India's growth story is still attractive as much needs to be yet done to improve the infrastructure. We have geared ourselves to sail through the challenging times, by taking early measures to streamline our processes and optimize our resources. With a definitive strategy based on a solid financial standing, we are determined to achieve our growth targets."

Siemens Ltd is the flagship listed company in India. Siemens in India, which comprises 22 legal entities, is a leading provider of industry and infrastructure solutions with a business volume aggregating about Rs 11,800 crore. It operates in the core business areas of Industry, Energy and Healthcare. It has nation-wide Sales and Service network, 18 manufacturing plants, a network of around 500 channel partners and employs about 17,000 people.

\*\*\*\*\*\*

## SIEMENS

#### Financial results for the first quarter ended on 31 December, 2008 (Rs in Lakhs Particulars Sr No **Unaudited Quarter Ended** Audited Year ended 31 December 30 September 2008 2007 2008 a) Net sales & services (excluding excise duty) ( see note 6a) 162894.55 191442.59 829554.54 b) Other operating income, net 1091.79 504.96 6217.90 Expenditure a) (Increase)/decrease in stock in trade (7936.62)(776.51)(5950 47) b) (Increase)/decrease in project related work in progress (5914.71)17287.95 6061.21 C) Consumption of raw materials (including project bought outs) 105148.60 113232.86 518116.16 d) Purchase of traded goods 32822.54 25353.19 133554.93 e) Employees cost 11307.82 9675.30 44757.51 Depreciation/ amortisation 1809.75 1504.99 6373.44 g) Other expenditure, net 11538.89 11697.67 61326.82 Total 148776.27 177975.45 764239.60 Profit from operations before other income, interest and exceptional 3 income (1-2) 15210.07 13972.10 71532.84 4 Other income ( see note 1 ) 22328.81 155.34 672.14 5 Profit before interest income & exceptional income (3+4) 37538.88 14127.44 72204.98 6 Interest income, net 1646.25 1306.16 4514.02 7 Profit after interest income but before exceptional income (5+6) 39185.13 15433.60 76719.00 8 Exceptional income (see note 3) 12457.86 12457.86 Profit before tax (7+8) 9 39185.13 27891.46 89176.86 10 Tax expense Income tax 5687.02 8257.78 34931.61 Deferred tax 207.57 (371.52)(6290.37) c) Fringe benefit tax 232.50 300.00 1202.96 11 Net profit after tax for the period (9-10) ( see note 6b) 33058.04 19705.20 59332.66 12 Paid-up equity share capital 6743.20 3371.60 6743.20 (Face Value of equity shares: Rs. 2 each fully paid up) 13 Reserves excluding Revaluation Reserves N.A N.A 20.002.49 14 Earnings Per Share (EPS) (in Rupees) Basic and diluted 9.80 5.84 17.60 15 Public shareholding Number of shares 151119110 75559555 151119110 Percentage of shareholding 44.82% 44.82% 44.82%



## Notes :

- Other income for the first quarter ended 31 December, 2008 includes dividend income of Rs 21126.50 lakhs from Siemens Information System Ltd. and Rs 1168.09 lakhs from Siemens Information Processing Systems Private Ltd.
- 2 a On November 25, 2008, the Board of Directors approved the sale of the Company's investment of 2123800 equity shares of Siemens Information Processing Systems Ltd. (SIPS), a subsidiary of Siemens Ltd., to a subsidiary of Siemens AG, subject to obtaining necessary regulatory approvals, for a consideration of Rs. lakhs 3274 lakhs (Inclusive of a dividend of Rs 1168.09 lakhs) and subject to adjustment for the change in net assets subsequent to 30th September, 2008 upto the date of transfer.
- 2 b On November 25, 2008, the Board of Directors approved the purchase of 2160000 equity shares of Flender Ltd. subject to obtaining necessary regulatory approvals, for a consideration of Rs. 8750 lakhs. and subject to adjustment for the change in net assets subsequent to 30th September, 2008 upto the date of transfer.
- 2 c On January 9, 2009, the Board of Directors approved the sale of the Company's investment in the equity shares of Siemens Information System Ltd. (SISL), a wholly owned subsidiary, to a subsidiary of Siemens AG, subject to obtaining necessary regulatory approvals, for a consideration of Rs. 44910 lakhs (Inclusive of a dividend of Rs 21130 lakhs) and subject to adjustment for the change in net assets subsequent to 30th September, 2008 upto the date of transfer.
- Exceptional income for the quarter ended 31 December, 2007 and year ended 30 September, 2008 consists of profit on sale of "Automotive" segment of Rs 12351.51 lakhs and profit on sale of "Building Technologies" segment of Rs 106.35 lakhs to a subsidiary.
- The Board of Directors and Shareholders of the Company at its Annual General Meeting held on 31 January, 2008 had approved the issue of Bonus Shares in the ratio of 1:1, i.e. one additional new share for every share held. Accordingly the number of equity shares shown under 'Public Shareholding' has increased from 7.55,59,555 to 15,11,19,110 for the quarter ended and twelve months ended 30 September, 2008. Further in accordance with Accounting Standard 20, "Earnings Per Share" (EPS) prescribed by Rule 3 of the Companies (Accounting Standards) Rules, 2006 the EPS for the comparative period has been recomputed taking into account the bonus issue.
- 5 During the quarter, there has been a reorganisation of Business Segments. Figures for the quarter ended 31 December, 2007 and year ended 30 September, 2008 have been regrouped to make them comparable.
- 6 a Net sales and services for the quarter ended 31 December, 2008 and year ended 30 September, 2008 consists of

-	Discontinued	Operations

- Continuing Operations

Discontinued Operations
 Continuing Operations

	Quarter ended 31 December	
2008	2007	2008
-	2316.00	2316.00
162894.55	189126.59	827238.54
	31 Decem 2008	2008 2007 - 2316.00

6 b Profit after tax for the quarter ended 31 December, 2008 and year ended 30 September, 2008 consists of :

Quarter ended 31 December		Year ended 30 September	
2008	2007	2008	
	54.30	54.30	
33058.04	19650 90	59278 36	

7 Information on investor complaints pursuant to clause 41 of listing agreement for the quarter ended 31 December , 2008

Unresolved at the end of the previous quarter	Received during the quarter	Disposed off during the quarter	Unresolved at the end of the quarter
	6	4	2

- 8 Figures for the previous period have been regrouped wherever necessary to make them comparable.
- 9 The above financial results were reviewed and approved by the Audit Committee and the Board of Directors approved the same at their meeting held on 30 January, 2009.

For Siemens Limited

Armir

Managing Director

Place : Mumbai

Date: 30 January,2009

Siemens Ltd.- Registered office: 130, Pandurang Budhkar Marg, Worli, Mumbai - 400 018

## **SIEMENS**

Segmentwise revenue, results and ca ended 31 Dece			
Γ	Unaudited Qu	arter ended	(Rs in Lakhs
-	31 Dece	and the same of th	30 September
	2008	2007	2008
. Segment Revenue			
a) Industry			
Industry Automation	21454.70	20312.03	99040.59
Drive Technologies	24481.76	21931.66	101081.81
Building Technologies	1474.42	1922.69	9248.60
Industry Solutions Mobility	22365.84	21442.30	114392.44
Mobility	22369.60 92146.32	14783.11 80391.79	69520.28 393283.72
b) Energy			
Fossil Power Generation	8848.21	6746.01	12997.51
Oil & Gas	9302.18	11783.53	51147.20
Power Transmission	38805.43	75956.86	284146.26
Power Distribution	19678.13	14772.74	78962.62
	76633.95	109259.14	427253.59
c) Healthcare	11705.06	11016.02	60534.60
d) Real Estate	1518.34	1330.78	6445.30
e) Discontinued Operation		2315.96	2315.96
Total	182003.67	204313.69	889833.17
Less : Inter segment revenue	19109.12	12871.10	60278.63
Net sales/income from operations	162894.55	191442.59	829554.54
. Segment Results	5		
a) Industry			
Industry Automation	1642.33	1324.56	0422.27
Drive Technologies	1283.86	1278.38	9132.37 8233.61
Building Technologie	(26.99)	88.05	554.20
Industry Solutions	2521.70	2518.63	15009.29
Mobility	(652.17)	(1363.92)	(1850.37
	4768.73	3845.70	31079.10
b) Energy			
Fossil Power Generation	610.72	(412.09)	(18586.93
Oil & Gas	1131.63	940.76	5683.86
Power Transmission	5680.54	7406.77	34094.25
Power Distribution	1812.58	1297.87	9714.98
-	9235.47	9233.31	30906.16
c) Healthcare	(120.64)	(64.47)	3325.83
d) Real Estate	1326.51	875.24	6139.43
e) Discontinued Operation	-	82.32	82.32
Total	15210.07	13972.10	71532.84
Add:			
a) Interest income net off expense	1646.25	1306.16	4514.02
b) Other un-allocable income	Name		
net off un-allocable expenditure  Total profit before tax	22328.81 39185.13	12613.20 27891.46	13130.00 89176.86
Total profit before tax	39103.13	27051.40	03170.00
. Capital employed			
a) Industry			
Industry Automation	22773.72	11900.13	14421.36
Drive Technologies	15268.58	6924.27	10835.55
Building Technologie	4245.50	3314.99	4178.84
Industry Solutions	(1505.64)	(17582.95)	(13388.18
Mobility	6184.32	(7980.60)	(4418.36
	46966.48	(3424.16)	11629.21
b) Energy			
Fossil Power Generation	(10048.28)	(4381.52)	(10940.08
Oil & Gas	519.96	3211.17	(1943.43
Power Transmission	74782.66	84954.03	67795.82
Power Distribution	23319.66	10121.79	11032.02
	88574.00	93905.47	65944.33
c) Healthcare	(115.99)	444.56	(2231.22
d) Real Estate	15881.49	19750.72	14747.90
e) Unallocated assets	88660.66	68116.60	116818.21
7.11	220000 01	470703 45	200005 11
Total	239966.64	178793.19	206908.43