

Siemens marks 10th year in Sri Lanka with renewed focus on meeting the nation's power, infrastructure, industry and healthcare needs

- **Solutions available for Sri Lanka span across Energy, Industry, Infrastructure & Cities and Healthcare.**
- **World-class, innovative technology solutions backed up by extensive network of trained engineers for after-sales service and maintenance.**
- **Siemens is leveraging its worldwide network of innovators and R&D experts.**
- **Siemens first set up its office in Colombo in September 2004.**

Siemens, the global electronics and electrical engineering powerhouse, announced that it has expanded its portfolio of high-technology power, infrastructure and healthcare solutions for the Sri Lankan market. The solutions include steam turbines and transformers for energy-efficient power generation, gas-insulated switchgear substations ideal for power distribution in urban areas, mobility solutions for mass transportation, energy-efficient industrial motors and drives, and affordable healthcare solutions such as X-ray and magnetic resonance imaging systems.

Siemens set up its full-fledged office in Sri Lanka in September 2004. In its tenth year of operations, the company is focusing on providing technologies to support the island nation's high rate of economic growth. In the past ten year, Siemens Ltd. together with its parent Siemens AG has implemented numerous pioneering projects in Sri Lanka. A few of these are the country's first distribution management system for Colombo city, first linear accelerator used for cancer treatment, first-of-its-kind energy optimization solution in Sri Lanka using state-of-the-art drive solutions (SI-NAMICS) for the national water supply and drainage board, first biomass-powered steam turbine of 10 MW for the country's leading cement supplier and integrated

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building management solution for high rise government and private buildings. The solutions currently available for the Sri Lankan market are targeted at a range of verticals – aviation, power distribution, building, infrastructure, healthcare, material handling, manufacturing and industrial applications. They integrate the best of technological innovation from Siemens' global team of researchers, quality assurance and product features customized for the Sri Lankan market.

Dr. Armin Bruck, Chief Executive Officer, Siemens South Asia Cluster, said, "We listen to our customers and based on feedback we have further increased our focus on customer satisfaction. In addition, we have trusted and capable partners such as DIMO (Diesel and Motor Engineering PLC) who have further strengthened the sales and service support of Siemens in Sri Lanka over many decades. Siemens is keen to make a crucial contribution to the power and infrastructure requirements of the fast-growing Sri Lankan economy. We have been working closely with key stakeholders such as the government, local industry and business partners in order to deliver the benefits of the latest technologies to the citizens of the progressive, modern nation of Sri Lanka."

Ranjith Pandithage, Chairman and Managing Director, DIMO, said, "DIMO assures our customers that the quality of products and service meets their requirements. We are committed to delivering the best quality while ensuring an optimum balance of cost and features. The power and infrastructure solutions from Siemens are exactly what the Sri Lanka requires at the moment." Siemens has a partnership with DIMO for sales and service support stretching back over 50 years.

Siemens also has business partnerships with Nikini Automation, Rotax Ltd. and Empire Trading Agency. Nikini is Siemens' partner in the area of industry automation and drives business. Nikini is known across Sri Lanka for its expertise in automation systems and 24-hour service support that is typically required by manufacturing units to maintain their plant up-time. Rotax Ltd and Empire Trading Agency represent Siemens for low voltage switchgear products.

Commenting on the solutions available for the Sri Lanka market, Dr. Bruck said, "There is an optimum balance between quality, features and cost. These products are high in performance and are cost-competitive, have a very high utility value and are available at price points that a vast majority of customers in India can afford."

Siemens is leveraging its global team of innovators and R&D experts to deliver world-class solutions in Sri Lanka. Siemens has 29,500 employees worldwide in R&D, including 17,000 software engineers and 190 R&D locations in 30 countries. It has been granted 57,300 patents so far, of which 20,000 are 'green' patents that form a part of the company's environmental portfolio.

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Siemens Ltd., in which Siemens AG holds 75% of the capital, is the flagship listed company of Siemens AG in India. Siemens in India including Siemens Ltd. comprises 12 legal entities, is a leading powerhouse in electronics and electrical engineering with a business volume aggregating about Rs. 12,000 crore. It operates in the core business areas of Industry, Infrastructure & Cities, Energy and Healthcare. It has a nation-wide sales and service network, 23 manufacturing plants and employs about 19,000 people. Further information is available on the Internet at: <http://www.siemens.co.in>.

Forward-looking statements:

"This document contains forward-looking statements based on beliefs of Siemens' management. The words 'anticipate', 'believe', 'estimate', 'forecast', 'expect', 'intend', 'plan', 'should', and 'project' are used to identify forward-looking statements. Such statements reflect the company's current views with respect to the future events and are subject to risks and uncertainties. Many factors could cause the actual result to be materially different, including, amongst others, changes in the general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products, lack of acceptance of new products or services, and changes in business strategy. Actual results may vary materially from those projected here. Siemens does not intend to assume any obligation to update these forward-looking statements."