



Carpinteria Valley, California Southern California's Carpinteria Valley Water District was established in 1941 to supply safe, drinkable water to all residential, commercial and agricultural community members at a reasonable cost. Following severe droughts over the past five years, the community sought to implement innovative energy-efficient solutions.

Siemens Building Technologies Americas (BT AM) proposed a long-term sustainable energy solution priced at \$6.5 million which would improve water and energy-efficiency. Carpinteria preferred to finance the long-term solution. While the organization requested bids from various financiers, Siemens Financial Services (SFS) was able to provide the most attractive financial offering.

SFS was able to finance the \$6.5 million BT AM energy performance project through a tailored financial package. With Siemens financing and infrastructure solution, the water district was able to successfully implement an innovative solution resulting in customer satisfaction. Contact SFS today to see how we can help drive your business success.











"Working with Siemens Building Technologies and Siemens Financial Services has been a great experience. The innovative and creative solution enabled our organization to digitize our technology, recover lost revenue and offset energy expenses." - Bob McDonald, General Manager, Carpinteria Valley Water District

## **About Siemens Financial Services**

The Financial Services unit of Siemens (SFS) is an international provider of business-tobusiness financial solutions. SFS helps facilitate investments, providing commercial finance, project and structured finance and leveraged finance solutions with specific asset expertise in the energy, healthcare, industry, and infrastructure & cities markets. Employing more than 3,153 employees worldwide, SFS supports Siemens as well as other companies with their capital needs and acts as an expert manager of financial risks within the Siemens Group. As of September 30, 2015, the total assets amounted to €25 billion. Siemens Financial Services, Inc. undertakes activities for SFS in the U.S.

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## **Enhanced customer experience**

Following severe droughts over the past five years, implementing innovative energy efficient solutions became a priority for Carpinteria Valley Water District. The customer was presented with a turnkey solution including innovative, energy efficient technology with a performance guarantee from BT AM and a comprehensive financing package from SFS.

## **Results & benefits**

Smart financing enables organizations, like Carpinteria Valley Water District, to expand and innovate while managing their bottom line. Whether a customer is looking to conserve cash or credit lines, accelerate business or increase operational flexibility, SFS can help you achieve your goals.

## Learn more

Contact SFS today to see how we can finance your next project.