Earnings Release Q2 FY 2022

JANUARY 1 TO MARCH 31, 2022

Munich, Germany, May 12, 2022

Strong operational performance and growth – Outlook confirmed

"In the second quarter, Siemens continued its growth path and achieved strong operational performance. The rise in orders and revenue again reflects the trust our customers place in us to support digitalization, automation and sustainability. In an extremely challenging environment, our business continues to be strong," said Roland Busch, President and Chief Executive Officer of Siemens AG. "We join the international community in condemning the war in Ukraine and are focused on supporting our people and providing humanitarian aid. Today, we announced our decision to carry out an orderly process to wind down our industrial business activities in Russia."

"With strong operating results and excellent free cash flow of €1.3 billion, Siemens' second quarter underlines our execution capabilities and strength, even in the face of significant headwinds. The now tangible results of our portfolio optimization and ongoing mitigation of supply chain challenges allow us to look confidently into the second half of our fiscal year. As a result, we confirm our outlook," said Ralf P. Thomas, Chief Financial Officer of Siemens AG.

- Orders for the second quarter climbed 32% year-over-year, reaching €21.0 billion on double-digit increases in all industrial businesses, while revenue rose 16% year-over-year, to €17.0 billion, for a book-to-bill ratio of 1.23
- Orders rose 22% and revenue grew 7% on a comparable basis, excluding currency translation and portfolio effects, primarily the
 acquisition of Varian Medical Systems, Inc. (Varian) between the periods under review
- Profit Industrial Business came in lower at €1.8 billion with a profit margin of 11.0%, both heavily burdened by €0.6 billion in impacts, mainly in Mobility, subsequent to sanctions imposed on Russia
- Net income was €1.2 billion, with corresponding basic earnings per share (EPS) of €1.29 and EPS before purchase price allocation accounting (EPS pre PPA) of €1.50; while net income in the current period included Russia-related impacts totaling €0.6 billion, the prior-year quarter benefited from a €0.9 billion divestment gain within discontinued operations
- Free cash flow from continuing and discontinued operations rose to €1.3 billion (Q2 FY 2021: €1.2 billion)

During the quarter, Siemens Healthineers updated the purchase price allocation related to the Varian acquisition; prior-year figures are presented accordingly.



Siemens

| | Q. | 2 | % Change | | |
|---|---------|---------|----------|-------|--|
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. | |
| Orders | 20,978 | 15,879 | 32% | 22% | |
| Revenue | 17,040 | 14,665 | 16% | 7%_ | |
| Profit Industrial Business | 1,777 | 2,039 | (13)% | | |
| therein: severance | (51) | (129) | | | |
| Profit margin Industrial Business | 11.0% | 14.7% | | | |
| excl. severance | 11.3% | 15.7% | | | |
| Income from continuing operations | 1,209 | 1,516 | (20)% | | |
| therein: severance | (62) | (215) | | | |
| Income from discontinued operations, net of income taxes | 4 | 874 | (100)% | | |
| Net income | 1,213 | 2,390 | (49)% | | |
| Basic EPS (in €) | 1.29 | 2.82 | (54)% | | |
| EPS pre PPA (in €) | 1.50 | 2.96 | (49)% | | |
| Free cash flow (continuing and discontinued operations) | 1,324 | 1,215 | 9% | | |
| Cash conversion rate | 1.09 | 0.51 | 115% | | |
| ROCE | 11.1% | 21.2% | | | |

- Increased growth opportunities in many key markets for Siemens despite a continuing complex macroeconomic environment influenced by war in Ukraine, economic sanctions on Russia, and the effects associated with the coronavirus pandemic (COVID-19). Continued avoidance of major disruptions from increased supply chain risks associated with electronics components, raw materials and logistics
- Strong order intake on double-digit increases in all industrial businesses
- Substantial revenue growth in Siemens Healthineers and significant revenue growth in Digital Industries and Smart Infrastructure; revenue development in Mobility impacted by a reduction of revenue subsequent to sanctions imposed on Russia
- Currency translation effects added four percentage points each to order and revenue growth; portfolio effects, primarily related to the acquisition of Varian in Q3 FY 2021, added six percentage points to order and five percentage points to revenue growth
- Profit Industrial Business: substantial increase at Siemens Healthineers, including continued strong sales of rapid coronavirus antigen tests and improvements at Digital Industries and Smart Infrastructure; overall decline due to a substantial loss at Mobility resulting from impairments and other charges totaling €0.6 billion subsequent to sanctions imposed on Russia; Digital Industries and Smart Infrastructure posted minor impacts related to Russia
- Profit at Portfolio Companies turned positive due mainly to a €0.3 billion revaluation gain related to the announced sale of Siemens' share in Valeo Siemens eAutomotive GmbH; loss within Reconciliation to Consolidated Financial Statements came in €0.3 billion higher
- Net income impacted by €0.6 billion from impairments and other charges, mostly recorded at Mobility subsequent to sanctions imposed on Russia; Q2 FY 2021 included a €0.9 billion gain from the sale of Flender GmbH within discontinued operations
- Industrial Business generated strong Free cash flow of €1.9 billion with a cash conversion rate of 1.07 slightly above Q2 FY 2021, when Free cash flow was even higher at €2.1 billion; Free cash flow for the Siemens Group was €1.3 billion, above Q2 FY 2021, which included higher tax payments; Russia-related impacts mentioned above had no effect on Free cash flow in Q2 FY 2022
- Provisions for pensions and similar obligations as of March 31, 2022: €2.2 billion (December 31, 2021: €2.9 billion); the decrease was due mainly to higher discount rate assumptions, partly offset by a negative return on plan assets
- ROCE declined due mainly to lower net income

Digital Industries

| | . Q | 2 | % Ch | ange |
|----------------------------|---------|---------|--------|-------|
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. |
| Orders | 5,925 | 4,321 | 37% | 32% |
| Revenue | 4,565 | 4,031 | 13% | 9% |
| therein: software business | 1,045 | 1,086 | (4)% | (11)% |
| Profit | 826 | 811 | 2% | |
| therein: severance | (17) | (80) | | |
| Profit margin | 18.1% | 20.1% | | |
| excl. severance | 18.5% | 22.1% | | |

- Orders up in all businesses and all three reporting regions led by the factory automation and motion control businesses due to ongoing growth momentum in major market segments
- Revenue growth driven by the factory automation and motion control businesses on strong growth in China and Europe; a high rate of customer acceptance of the software as a service (SaaS) transition resulted in lower revenue in the software business, along with a lower contribution from larger contracts in the electronic design automation (EDA) business
- Continued conversion of extraordinary order intake into current revenue to the maximum extent possible within capacity and supply constraints; successful avoidance of major supply chain disruptions, but extended delivery times for some automation products
- Strong profit performance in all automation businesses supported by higher revenue and positive currency effects; profit in the software business declined due mainly to lower revenue and higher expenses related to cloud-based activities, including effects from the SaaS transition; overall profitability impacted by burdens subsequent to sanctions imposed on Russia

Smart Infrastructure

| | . Q | 2 | % Change | | |
|---------------------------|---------|---------|----------|-------|--|
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. | |
| Orders | 5,037 | 4,001 | 26% | 22% | |
| Revenue | 4,009 | 3,562 | 13% | 8% | |
| therein: service business | 892 | 807 | 11% | 7%_ | |
| Profit | 445 | 386 | 15% | | |
| therein: severance | (6) | (20) | | | |
| Profit margin | 11.1% | 10.8% | | | |
| excl. severance | 11.3% | 11.4% | | | |

- Double-digit order growth in all businesses; sharp growth in the U.S. including larger contract wins for data centers and digital building services; order development also continued to include proactive purchasing by customers
- Revenue up in all businesses with the strongest contribution coming from the electrical products business; on a geographic basis, growth was driven by Americas and Europe, while revenue in China declined on a comparable basis due to effects related to COVID-19; Smart Infrastructure continued to successfully avoid major disruptions from increasingly challenging supply chain conditions
- Profit rose in all businesses mainly due to higher revenue and capacity utilization as well as cost reductions achieved through prior execution of the competitiveness program, partly offset by impacts related to COVID-19 as well as burdens subsequent to sanctions imposed on Russia

Mobility

| | . Q | 2 | % Ch | ange |
|---------------------------|---------|---------|--------|-------|
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. |
| Orders | 2,484 | 2,127 | 17% | 13% |
| Revenue | 2,136 | 2,271 | (6)% | (9)% |
| therein: service business | 398 | 373 | 7% | 3% |
| Profit | (369) | 205 | n/a | |
| therein: severance | (7) | (5) | | |
| Profit margin | (17.3)% | 9.0% | | |
| excl. severance | (17.0)% | 9.2% | | |

- Orders rose on higher volume from large orders, including an €0.4 billion order for trains including service in the Czech Republic and an €0.2 billion order for the delivery of metro trains in Germany
- Subsequent to sanctions imposed on Russia, revenue development primarily in the rolling stock and the customer services businesses was impacted by a reduction of revenue recognized in prior periods totaling €0.2 billion and revenue that cannot be recognized for work performed during Q2 FY 2022
- As a result of the above-mentioned sanctions, profit was impacted by impairments and other charges totaling €0.6 billion, among them a €0.1 billion impairment of the entire carrying amount of an investment accounted for using the equity method

Siemens Healthineers

| | Ç |)2 | % Change | | |
|--------------------|---------|---------|----------|-------|--|
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. | |
| Orders | 6,527 | 4,491 | 45% | 21% | |
| Revenue | 5,460 | 3,965 | 38% | 16% | |
| Profit | 875 | 637 | 37% | | |
| therein: severance | (22) | (25) | | | |
| Profit margin | 16.0% | 16.1% | | | |
| excl. severance | 16.4% | 16.7% | | | |

- Portfolio effects following the acquisition of Varian added 20 and 18 percentage points to order and revenue growth, respectively
- Volume up in all businesses, led by the diagnostics business which continued to deliver strong sales of rapid coronavirus antigen tests including in the U.S., thus contributing to overall very strong growth in the Americas region
- Strong profit performance from the diagnostics business driven by revenue from the rapid coronavirus antigen tests; overall profitability was burdened by subsequent measurement effects from purchase price allocation related to the Varian acquisition totaling €0.1 billion, by negative currency effects and by higher procurement and logistics costs

Siemens Financial Services

| | Q | 2 |
|-----------------------------|---------|---------|
| (in millions of €) | FY 2022 | FY 2021 |
| Earnings before taxes (EBT) | 138 | 156 |
| therein: equity business | 67 | 26 |
| therein: severance | (1) | (2) |
| ROE (after taxes) | 16.4% | 19.0% |
| | _ | |
| | Mar 31, | Sep 30, |
| (in millions of €) | 2022 | 2021 |
| Total assets | 31,354 | 30,384 |

- Earnings before taxes strongly influenced by charges of €57 million subsequent to sanctions imposed on Russia, mainly resulting from a sharp increase in credit risk provisions following credit rating downgrades
- Equity Business benefited from a gain on the revaluation of a stake in an equity investment and from higher gains from sales of investments
- Increase in total assets since the end of fiscal 2021 included positive currency translation effects

Portfolio Companies

| | Q | 2 | % Ch | ange |
|--------------------|---------|---------|--------|-------|
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. |
| Orders | 961 | 833 | 15% | 14% |
| Revenue | 778 | 723 | 8% | 5% |
| Profit | 324 | (68) | n/a | |
| therein: severance | 3 | (63) | | |
| Profit margin | 41.6% | (9.4)% | | |
| excl. severance | 41.2% | (0.6)% | | |

- Significantly higher orders mainly due to Large Drives Applications, which recorded larger orders, and Siemens Energy Assets; in contrast, Siemens Logistics recorded a lower volume from large orders
- Revenue rose across most of the businesses, despite supply chain constraints
- All fully consolidated units recorded improved earnings, compared to Q2 FY 2021, which included significant severance charges; additionally, Portfolio Companies recorded an outstanding positive swing in earnings from equity investments driven by a €292 million revaluation gain in connection with the announced sale of Siemens' share in Valeo Siemens eAutomotive GmbH, which is expected to close in Q4 FY 2022
- The announced sale of the mail and parcel-handling business of Siemens Logistics is also expected to close in Q4 FY 2022

Reconciliation to Consolidated Financial Statements

Profit

| | Q2 | |
|---|---------|---------|
| (in millions of €) | FY 2022 | FY 2021 |
| Siemens Energy Investment | (67) | (37) |
| Siemens Real Estate | (43) | 11 |
| Innovation | (39) | (42) |
| Governance | (88) | (124) |
| Centrally carried pension expense | (31) | (45) |
| Amortization of intangible assets acquired in business combinations | (260) | (145) |
| Financing, eliminations and other items | 39 | 239 |
| Reconciliation to Consolidated Financial Statements | (489) | (143) |

- Siemens Real Estate recorded Russia-related charges of €52 million, primarily impairments on real estate
- Amortization of intangible assets acquired in business combinations: increase related mainly to the acquisition of Varian
- Financing, eliminations and other items included a temporary positive net effect of €177 million in connection with Corporate Treasury's hedging activities related to the Russian ruble mainly from changes in the fair value of derivatives; offsetting factors included a revaluation loss of €119 million on the stake in Thoughtworks Holding, Inc. and negative results from the investment in Fluence Energy, LLC; Q2 FY 2021 included a gain of €222 million in connection with the contribution of the stake in ChargePoint to Siemens Pension-Trust e.V.

Outlook

We confirm our financial targets for fiscal 2022 for the Siemens Group, which are based on continuing growth in global GDP and our expectation that the challenges to our businesses from COVID-19 and supply chain constraints will not worsen in the remainder of fiscal 2022. Under these conditions, we expect our Industrial Business to continue its profitable growth.

For the Siemens Group we expect 6% to 8% growth in comparable revenue, net of currency translation and portfolio effects (previously expected at mid-single-digit), and a book-to-bill ratio above 1.

Digital Industries expects for fiscal 2022 to achieve comparable revenue growth of 9% to 12% (previously expected at 5% to 8%) and a profit margin of 19% to 21%, including an expected reduction of up to two percentage points from fast ramp-up of the strategic transition to software as a service (SaaS) in parts of its large software business.

Smart Infrastructure expects for fiscal 2022 comparable revenue growth of 6% to 9% (previously expected at 5% to 8%). The profit margin is expected to be 12% to 13%.

Mobility, which previously expected fiscal 2022 comparable revenue growth of 5% to 8%, now expects revenue on the prior-year level. The profit margin is expected to be 10.0% to 10.5%, with the expected gain from the sale of Yunex Traffic being sufficient to balance impacts related to the sanctions imposed on Russia.

We continue to expect the profitable growth of our Industrial Business to drive an increase in basic EPS from net income before purchase price allocation accounting (EPS pre PPA) to a range of €8.70 to €9.10, up from €8.32 in fiscal 2021. Net income in fiscal 2021 included a positive contribution from divestments and other portfolio-related gains totaling €1.5 billion. We assume a similar positive contribution in fiscal 2022 from portfolio-related results net of burdens related to Russia. Portfolio-related results include the sales of Yunex Traffic, the mail and parcel-handling business of Siemens Logistics and our stake in Valeo Siemens eAutomotive.

This outlook excludes burdens from legal and regulatory matters.

Notes and forward-looking statements

Starting today at 08:00 a.m. CEST, the press conference call on Siemens' second-quarter results for fiscal 2022 will be broadcast live at www.siemens.com/conferencecall.

Starting today at 09:30 a.m. CEST, you can also follow the conference call for analysts live in English at www.siemens.com/analystcall.

Recordings of both conference calls will be made available afterwards.

The financial publications can be downloaded at: www.siemens.com/ir.

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate," "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning. We may also make forwardlooking statements in other reports, in prospectuses, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks, uncertainties and factors, including, but not limited to those described in disclosures, in particular in the chapter Report on expected developments and associated material opportunities and risks in the Combined Management Report of the Siemens Report (siemens.com/siemensreport), and in the Interim Group Management Report of the Half-year Financial Report (provided that it is already available for the current reporting year), which should be read in conjunction with the Combined Management Report. Should one or more of these risks or uncertainties materialize, should decisions, assessments or requirements of regulatory authorities deviate from our expectations, should events of force majeure, such as pandemics, unrest or acts of war, occur or should underlying expectations including future events occur at a later date or not at all or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

This document includes – in the applicable financial reporting framework not clearly defined – supplemental financial measures that are or may be alternative performance measures (non-GAAP-measures). These supplemental financial measures should not be viewed in isolation or as alternatives to measures of Siemens' net assets and financial positions or results of operations as presented in accordance with the applicable financial reporting framework in its Consolidated Financial Statements. Other companies that report or describe similarly titled alternative performance measures may calculate them differently.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

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Financial Results SECOND QUARTER AND FIRST HALF OF FISCAL 2022



Key figures

(in millions of \in , except where otherwise stated)

Volume

| | | | | | 1 | | | |
|----------------------------------|---------|---------|--------|----------|---------|---------|--------|----------|
| | Q | 2 | | % Change | First | half | | % Change |
| | FY 2022 | FY 2021 | Actual | Comp.1 | FY 2022 | FY 2021 | Actual | Comp.1 |
| Orders | 20,978 | 15,879 | 32% | 22% | 45,188 | 31,819 | 42% | 32% |
| Revenue | 17,040 | 14,665 | 16% | 7% | 33,537 | 28,736 | 17% | 8% |
| Book-to-bill ratio | 1.23 | | | | 1.35 | | | |
| Order backlog (in billions of €) | 94 | | | | 94 | | | |

Profitability and Capital efficiency

| | Q2 | | | First | half | |
|---|-------------------|--------|------------|---------|---------|-----------|
| | FY 2022 FY 2021 | | % Change | FY 2022 | FY 2021 | % Change |
| Industrial Business | 11 2022 | 112021 | // Criange | 11 2022 | 11 2021 | 70 Change |
| Profit | 1,777 | 2,039 | (13)% | 4,237 | 4,228 | 0% |
| | | | (13)70 | | _ | U70 |
| Profit margin | 11.0% | 14.7% | | 13.3% | 15.6% | |
| Continuing operations | | | | | | |
| EBITDA | 2,385 | 2,152 | 11% | 5,409 | 4,574 | 18% |
| Income from continuing operations | 1,209 | 1,516 | (20)% | 3,021 | 2,991 | 1% |
| Basic EPS (in €)² | 1.28 | 1.73 | (26)% | 3.35 | 3.43 | (2)% |
| Discontinued operations | | | | | | |
| Income (loss) from discontinued operations, net of income taxes | 4 | 874 | (100)% | (11) | 897 | n/a |
| Basic EPS (in €)² | 0.01 | 1.09 | (100)% | (0.01) | 1.12 | n/a |
| Continuing and discontinued operations | | | | | | |
| Net income | 1,213 | 2,390 | (49)% | 3,010 | 3,888 | (23)% |
| Basic EPS (in €)² | 1.29 | 2.82 | (54)% | 3.33 | 4.55 | (27)% |
| EPS pre PPA (in €) ² | 1.50 | 2.96 | (49)% | 3.74 | 4.82 | (22)% |
| Return on capital employed (ROCE) | 11.1% | 21.2% | | 13.8% | 17.1% | |

Capital structure and Liquidity

| | | Mar 31, 2022 | | Sep 30, 2021 |
|---|------------|--------------|--------------------|--------------------|
| Total equity | | 50,621 | | 48,991 |
| Industrial net debt | | 15,483 | 15,483 | |
| Industrial net debt / EBITDA ³ | | 1.6 | | 1.5 |
| | | | | |
| | Q2 FY 2022 | Q2 FY 2021 | First half FY 2022 | First half FY 2021 |
| Eron coch flour | i | | | |

| | Q2 FY 2022 | Q2 FY 2021 | First half FY 2022 | First half FY 2021 |
|--|------------|------------|--------------------|--------------------|
| Free cash flow | | | | |
| Continuing operations | 1,394 | 1,326 | 2,519 | 2,232 |
| Discontinued operations | (70) | (111) | (100) | (45) |
| Continuing and discontinued operations | 1,324 | 1,215 | 2,419 | 2,187 |
| Cash conversion rate | | | | |
| Continuing and discontinued operations | 1.09 | 0.51 | 0.80 | 0.56 |

Employees

| (in thousands) | Mar 31, 2022 | Sep 30, 2021 |
|-----------------|--------------|--------------|
| Total | 309 | 303 |
| Germany | 87 | 86 |
| Outside Germany | 222 | 217 |

¹ Throughout excluding currency translation and portfolio effects.

² Basic EPS – attributable to shareholders of Siemens AG. For fiscal 2022 and 2021 weighted average shares outstanding (basic) (in thousands) for the second quarter amounted to 804,026 and 801,741 and for the first half to 803,624 and 800,962 shares, respectively.

³ Accumulative EBITDA of the previous four quarters until the reporting date.

Consolidated Statements of Income

| | Q | 2 | First | half |
|---|----------|---------|----------|----------|
| (in millions of €, per share amounts in €) | FY 2022 | FY 2021 | FY 2022 | FY 2021 |
| Revenue | 17,040 | 14,665 | 33,537 | 28,736 |
| Cost of sales | (11,300) | (9,426) | (21,591) | (18,177) |
| Gross profit | 5,741 | 5,239 | 11,946 | 10,558 |
| Research and development expenses | (1,359) | (1,128) | (2,610) | (2,192) |
| Selling and general administrative expenses | (3,081) | (2,562) | (6,014) | (5,023) |
| Other operating income | 38 | 27 | 67 | 149 |
| Other operating expenses | (70) | (102) | (155) | (282) |
| Income (loss) from investments accounted for using the equity method, net | 145 | (18) | 384 | (42) |
| Interest income | 367 | 337 | 738 | 686 |
| Interest expenses | (188) | (164) | (352) | (330) |
| Other financial income (expenses), net | 158 | 355 | 195 | 423 |
| Income from continuing operations before income taxes | 1,750 | 1,984 | 4,198 | 3,948 |
| Income tax expenses | (541) | (468) | (1,177) | (957) |
| Income from continuing operations | 1,209 | 1,516 | 3,021 | 2,991 |
| Income (loss) from discontinued operations, net of income taxes | 4 | 874 | (11) | 897 |
| Net income | 1,213 | 2,390 | 3,010 | 3,888 |
| Attributable to: | | | | |
| Non-controlling interests | 179 | 125 | 333 | 246 |
| Shareholders of Siemens AG | 1,034 | 2,265 | 2,677 | 3,642 |
| Basic earnings per share | | | | |
| Income from continuing operations | 1.28 | 1.73 | 3.35 | 3.43 |
| Income (loss) from discontinued operations | 0.01 | 1.09 | (0.01) | 1.12 |
| Net income | 1.29 | 2.82 | 3.33 | 4.55 |
| Diluted earnings per share | | | | |
| Income from continuing operations | 1.27 | 1.71 | 3.30 | 3.39 |
| Income (loss) from discontinued operations | 0.01 | 1.08 | (0.01) | 1.11 |
| Net income | 1.27 | 2.79 | 3.29 | 4.49 |

Consolidated Statements of Comprehensive Income

| | 0 | , I | First l | aalf |
|---|---------|---------|---------|---------|
| (in william of C) | Q | | 1 | |
| (in millions of €) | FY 2022 | FY 2021 | FY 2022 | FY 2021 |
| Net income | 1,213 | 2,390 | 3,010 | 3,888 |
| Remeasurements of defined benefit plans | (27) | 918 | 164 | 1,224 |
| therein: Income tax effects | (199) | (311) | (292) | (56) |
| Remeasurements of equity instruments | (6) | 18 | (11) | 16 |
| therein: Income tax effects | (1) | - | (1) | - |
| Income (loss) from investments accounted for using the equity method, net | 40 | 39 | 41 | 44 |
| Items that will not be reclassified to profit or loss | 7 | 975 | 195 | 1,285 |
| Currency translation differences | 778 | 1,529 | 1,887 | 612 |
| Derivative financial instruments | (69) | 101 | (95) | (170) |
| therein: Income tax effects | 33 | (26) | 41 | 53 |
| Income (loss) from investments accounted for using the equity method, net | 74 | 28 | 118 | 19 |
| Items that may be reclassified subsequently to profit or loss | 783 | 1,659 | 1,911 | 462 |
| Other comprehensive income, net of income taxes | 790 | 2,634 | 2,106 | 1,746 |
| Total comprehensive income | 2,003 | 5,024 | 5,115 | 5,633 |
| Attributable to: | | | | |
| Non-controlling interests | 253 | 238 | 543 | 197 |
| Shareholders of Siemens AG | 1,750 | 4,786 | 4,573 | 5,437 |

Consolidated Statements of Financial Position

| 4 11 40 | Mar 31, | Sep 30, |
|--|---------|---------|
| (in millions of €) | 2022 | 2021 |
| Assets | | |
| Cash and cash equivalents | 9,495 | 9,545 |
| Trade and other receivables | 15,960 | 15,518 |
| Other current financial assets | 8,603 | 7,985 |
| Contract assets | 6,643 | 6,645 |
| Inventories | 10,114 | 8,836 |
| Current income tax assets | 1,534 | 1,795 |
| Other current assets | 1,849 | 1,751 |
| Assets classified as held for disposal | 1,452 | 223 |
| Total current assets | 55,650 | 52,298 |
| Goodwill | 30,760 | 29,672 |
| Other intangible assets | 11,007 | 10,827 |
| Property, plant and equipment | 11,157 | 11,023 |
| Investments accounted for using the equity method | 7,605 | 7,539 |
| Other financial assets | 23,152 | 22,964 |
| Deferred tax assets | 2,667 | 2,865 |
| Other assets | 1,948 | 2,183 |
| Total non-current assets | 88,296 | 87,074 |
| Total assets | 143,946 | 139,372 |
| Distribution and anotae | | |
| Liabilities and equity | 10 400 | 7.021 |
| Short-term debt and current maturities of long-term debt | 10,499 | 7,821 |
| Trade payables | 8,932 | 8,832 |
| Other current financial liabilities | 1,356 | 1,731 |
| Contract liabilities | 11,208 | 9,876 |
| Current provisions | 2,234 | 2,293 |
| Current income tax liabilities | 1,476 | 1,809 |
| Other current liabilities | 6,258 | 7,628 |
| Liabilities associated with assets classified as held for disposal | 719 | 10 |
| Total current liabilities | 42,684 | 40,000 |
| Long-term debt | 41,254 | 40,879 |
| Provisions for pensions and similar obligations | 2,209 | 2,839 |
| Deferred tax liabilities | 2,692 | 2,337 |
| Provisions | 1,882 | 1,723 |
| Other financial liabilities | 875 | 679 |
| Other liabilities | 1,730 | 1,925 |
| Total non-current liabilities | 50,641 | 50,381 |
| Total liabilities | 93,325 | 90,381 |
| Equity | | |
| Issued capital | 2,550 | 2,550 |
| Capital reserve | 7,029 | 7,040 |
| Retained earnings | 39,207 | 39,607 |
| Other components of equity | 1,483 | (232) |
| Treasury shares, at cost | (4,733) | (4,804) |
| Total equity attributable to shareholders of Siemens AG | 45,536 | 44,160 |
| Non-controlling interests | 5,085 | 4,831 |
| Total equity | 50,621 | 48,991 |
| Total liabilities and equity | 143,946 | 139,372 |

Consolidated Statements of Cash Flows

| Cash flows from operating activities 1,233 2,390 3,010 3,888 Adjustments to reconcile net income to cash flows from operating activities - continuing operations 1,233 2,390 3,010 3,888 Adjustments to reconcile net income to cash flows from operating activities - continuing operations 1,233 2,390 3,010 3,888 Adjustments to reconcile net income to cash flows from operating activities - continuing operations 1,233 2,390 3,010 3,888 4,390 4,3 | | 0 | 2 | First | half |
|--|--|----------------|---------|---------|---------|
| Net income 1,213 2,390 3,010 3,888 Aguitaments to reconcile net income to cash flows from operating activities - continuing operations 1,213 2,390 3,010 3,888 Aguitaments to reconcile net income to cash flows from operating activities - continuing operations 1,772 2,390 3,010 3,888 3,888 3,988 3,978 3,9 | (in millions of £) | | | i . | |
| Net income Adjustments to reconcule net income to cash flows from operating activities - continuing operations (income) loss from discontinued operations, net of income taxes (income) loss from discontinued operations, net of income taxes (income) loss from discontinued operations, net of income taxes (income) loss from discontinued operations (income) loss from discontinued operations (income) expenses. 541 448 1779 977 (interest (income) expenses, net (ing) (2013) (389) (320) (income) loss related to investing activities (ing) (income) loss related to investing activities (income) expenses. (income) loss related to investing activities (income) loss acts lossed to others in operating lesses (income) loss acts lossed to others in operating lesses (income) loss acts lossed to others in operating lesses (income) loss paid (income) loss acts lossed to others in operating lesses (income) loss paid (income) loss acts lossed to others in operating lesses (income) loss paid (income) loss acts lossed to others in operating lesses (income) loss paid (income) loss | | F1 2022 | F1 2021 | F1 2022 | F1 2021 |
| Adjustments to reconcile net income to cash flows from operating activities - continuing operations (income) loss from discontinued operations, net of income taxes (4) (874) (178) (178) (85) 1,792 (1,400) (179) | | 4 242 | 2 200 | 2.010 | 2.000 |
| Contract assets Contract a | | 1,213 | 2,390 | 3,010 | 3,888 |
| Amortization, depreciation and impairments | | (1) | (074) | 44 | (007) |
| Income tax expenses 541 468 1,177 957 Interest (income) expenses, net (179) (173) (385) (356) (income) loss related to investing activities (39) (210) (280) (349) Other non-cash (income) expenses 347 478 639 192 Change in operating net working capital from (190) (165) 75 (384) Inventories (150) (165) 75 (384) Inventories (150) (165) (170) (1720) (1720) Trade and other receivables 30 (11) (377) (417) Trade payables 399 355 92 (3) Contract liabilities (1,002 183) (210) Cantact liabilities (1,002 183) (210) Cantage in colter assets and liabilities (1,166) (315) (2,381) (18) Income taxes paid (345) (1,009 (1,019) (1,025) Interest received (30) (4,009 (1,019) (1,025) Dividends received (30) (4,009 (1,019) (1,025) Cash flows from operating activities - continuing operations (30) (30) (30) (30) Cash flows from operating activities - continuing operations (30) (30) (30) (30) (30) Cash flows from operating activities - continuing and discontinued operations (30) (30) (30) (30) (30) (30) Cash flows from operating activities - continuing and discontinued operations (30) (30) (30) (30) (30) (30) (30) Cash flows from investing activities - continuing and discontinued operations (30) | | | ` , | | |
| Interest (income) expenses, net (income) loss related to investing activities (39) (210) (286) (396) (39) (210) (286) (393) (210) (286) (393) (210) (286) (393) (210) (286) (393) (210) (286) (393) (210) (286) (393) (210) (365) (75) (384) (210) (365) (365) (75) (384) (210) (365) | | _ | | - | |
| Chincome Discrepting text brinkesting activities 39 | <u> </u> | | | - | |
| Other non-cash (income) expenses 347 478 639 192 | | | | | |
| Change in operating net working capital from Contract assets C190 (365) 75 (384) Inventories (513) (10) (1,290) (472) Trade and other receivables 30 (11) (377) (417) Trade and other receivables 30 (11) (377) (417) Trade apyables 399 555 92 (18) Gontract flabilities 1,002 183 1,715 353 Additions to assets leased to others in operating leases (91) (99) (183) (210) Change in other assets and flabilities (1,166) (315) (2,381) (10) Income taxes paid (845) (1,289) (1,091) (1,252) Dividends received 109 64 180 107 Interest received 322 319 666 654 Cash flows from operating activities - continuing operations 1,308 1,689 3,424 2,924 Cash flows from operating activities - discontinued operations 1,388 1,594 3,324 2,905 Cash flows from operating activities - discontinued operations 1,388 1,594 3,324 2,905 Cash flows from operating activities - discontinued operations 1,388 1,594 3,324 2,905 Cash flows from operating activities - discontinued operations 1,388 1,594 3,324 2,905 Cash flows from operating activities - discontinued operations 1,388 1,594 3,324 2,905 Cash flows from operating activities - discontinued operations 1,388 1,594 3,324 2,905 Cash flows from operating activities - discontinued operations 1,388 1,594 3,324 2,905 Cash flows from operating activities - discontinued operations 1,388 1,594 3,324 2,905 Cash flows from financing activities - discontinued operations 1,381 1,594 3,324 2,905 Cash flows from financing activities - discontinued operations 1,392 | | | | | |
| Contract assets (190) (365) 75 (384) Inventories (513) (10) (1,290) (472) (472) Trade and other receivables 30 (11) (377) (4177) Trade and other receivables 399 355 92 (3) (353) | | 347 | 478 | 639 | 192 |
| Inventories | | | | | |
| Trade and other receivables 39 355 92 (31) (377) (417) Trade payables 399 355 92 (31) (317) (317) (317) (318) | Contract assets | (190) | (365) | 75 | (384) |
| Trade payables 399 355 92 (3) Contract liabilities 1,002 183 1,715 353 Additions to assets leased to others in operating leases (91) 189 (183) (21) Change in other assets and liabilities (1,166) (315) (2,381) (18) Income taxes paid (1,166) (315) (31 | | (513) | (10) | (1,290) | (472) |
| Contract liabilities | | 30 | | | (417) |
| Additions to assets leased to others in operating leases (91) (99) (183) (210) Change in other assets and liabilities (1,166) (315) (2,381) (18) Income taxes paid (848) (1,208) (1,019) (1,125) Dividends received 109 64 180 107 Interest received 322 319 666 654 Cash flows from operating activities - continuing operations 1,908 1,689 3,424 2,925 Cash flows from operating activities - continuing operations (70) (95) (100) (19) Cash flows from operating activities - continuing and discontinued operations (70) (95) (100) (19) Cash flows from operating activities - continuing and discontinued operations (1,838) 1,594 3,324 2,905 Cash flows from operating activities - continuing and discontinued operations (1,838) 1,594 3,324 2,905 Cash flows from investing activities - continuing and discontinued operations (1,918) (222) (612) (225) Purchase of investments and financial assets for investment purposes (1,919) (222) (612) (225) Change in receivables from financial assets for investment purposes (2,911) (1,859) (582) (799) Change in receivables from financial assets for investment purposes (2,911) (1,922) (31) Cash flows from investing activities - discontinued operations (1,936) (521) (1,923) (345) Disposal of investments and financial assets for investment purposes (1,916) (1,923) (390) (321) (1,923) (390) Cash flows from investing activities - continuing operations (2,915) (3,921) (1,923) (390) Cash flows from investing activities - continuing operations (2,916) (3,921) (1,923) (390) Cash flows from investing activities - continuing and discontinued operations (2,917) (9) (2,722) (23) Cash flows from financing activities - continuing and discontinued operations (3,936) (3,211) (1,928) (3,331) (1,928) (3,231) Cash flows from financing activities - continuing and discontinued operations (3,921) (3,930) (3,9 | | 399 | 355 | 92 | |
| Change in other assets and liabilities (1,166) (315) (2,381) (18) Income taxes paid (845) (1,098) (1,099) (1,991) (1,208) (1,099) (1,991) (1,208) (1,099) (1,998) (1,909) (1,909) (2,912) (2,912) (2,912) (2,912) (2,912) (2,912) (2,913) (1,908) (3,324) (2,905) | Contract liabilities | 1,002 | 183 | 1,715 | 353 |
| Income taxes paid | Additions to assets leased to others in operating leases | (91) | (99) | (183) | (210) |
| Dividends received 109 64 180 107 Interest received 322 319 666 654 Cash flows from operating activities - continuing operations 1,908 1,669 3,424 2,924 Cash flows from operating activities - discontinued operations 7(70) (95) (100) (19) Cash flows from operating activities - discontinued operations 1,838 1,594 3,324 2,905 Cash flows from operating activities - continuing and discontinued operations 1,838 1,594 3,324 2,905 Cash flows from investing activities - discontinued operations 1,838 1,594 3,324 2,905 Cash flows from investing activities - discontinued operations (513) (363) (905) (692) Additions to intangible assets and property, plant and equipment (513) (363) (905) (692) Acquisitions of businesses, net of cash acquired (19) (222) (612) (225) Purchase of investments and financial assets for investment purposes (291) (185) (582) (709) Change in receivables from financing activities (333) (10) (325) (345) Disposal of businesses, net of cash disposed (9) 1 (9) (2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | Change in other assets and liabilities | (1,166) | (315) | (2,381) | (18) |
| Interest received | Income taxes paid | (845) | (1,208) | (1,019) | (1,525) |
| Cash flows from operating activities - continuing operations 1,908 1,689 3,424 2,924 Cash flows from operating activities - discontinued operations (70) (95) (100) (19) Cash flows from operating activities - continuing and discontinued operations 1,838 1,594 3,224 2,905 Cash flows from investing activities (513) (363) (905) (692) Acquisitions of businesses, net of cash acquired (19) (222) (612) (225) Purchase of investments and financial assets for investment purposes (291) (185) (582) (709) Change in receivables from financial assets for investment purposes (291) (185) (582) (709) Change in receivables from financial assets for investment purposes (29) 1 47 50 Disposal of businesses, net of cash disposed (9) 1 (9) 2 2 Disposal of investments and financial assets for investment purposes 215 138 462 331 Cash flows from investing activities - continuing appraisins (936) (521) (1,923) (89 | Dividends received | 109 | 64 | 180 | 107 |
| Cash flows from operating activities - discontinued operations (70) (95) (100) (19) Cash flows from operating activities - continuing and discontinued operations 1,838 1,594 3,242 2,905 Cash flows from investing activities (513) (363) (905) (692) Additions to intangible assets and property, plant and equipment (513) (363) (905) (692) Acquisitions of businesses, net of cash acquired (19) (222) (612) (2225) Purchase of investments and financial assets for investment purposes (291) (185) (582) (709) Change in receivables from financing activities (333) 110 (325) 345 Disposal of businesses, net of cash disposed (9) 1 (9) 2 Disposal of investments and financial assets for investment purposes 215 138 462 331 Cash flows from investing activities - continuing operations (21) (192) 2 Cash flows from investing activities - discontinued operations (22) 1,592 (5) 1,522 Cash flows from financing | Interest received | 322 | 319 | 666 | 654 |
| Cash flows from operating activities - continuing and discontinued operations 1,838 1,594 3,324 2,905 Cash flows from investing activities | Cash flows from operating activities - continuing operations | 1,908 | 1,689 | 3,424 | 2,924 |
| Cash flows from investing activities (513) (363) (905) (692) Additions to intangible assets and property, plant and equipment (513) (363) (905) (692) Acquisitions of businesses, net of cash acquired (19) (222) (612) (225) Purchase of investments and financial assets for investment purposes (291) (185) (582) (709) Change in receivables from financing activities (333) 110 (325) 345 Disposal of intangibles and property, plant and equipment 13 1 47 50 Disposal of investments and financial assets for investment purposes 215 138 462 331 Disposal of investments and financial assets for investment purposes 215 138 462 331 Cash flows from investing activities - discontinued operations (936) (521) (1,923) (899) Cash flows from investing activities - discontinued operations (2) 1,592 (5) 1,522 Cash flows from financing activities - discontinued operations (2) 1,592 (5) 1,222 Ca | Cash flows from operating activities - discontinued operations | (70) | (95) | (100) | (19) |
| Additions to intangible assets and property, plant and equipment (513) (363) (905) (692) Acquisitions of businesses, net of cash acquired (19) (222) (612) (225) Purchase of investments and financial assets for investment purposes (291) (185) (582) (709) Change in receivables from financing activities (333) 110 (325) 345 Disposal of intangibles and property, plant and equipment 13 1 47 50 Disposal of businesses, net of cash disposed (9) 1 (9) 2 Disposal of investments and financial assets for investment purposes 215 138 462 331 Cash flows from investing activities - continuing operations (936) (521) (1,923) (899) Cash flows from investing activities - continuing operations (936) (521) (1,923) (899) Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from financing activities Purchase of treasury shares (217) (9) (272) (23) Re-issuance of treasury shares and other transactions with owners (16) 2,283 (83) 2,154 Issuance of long-term debt (including current maturities of long-term debt) (1,871) (1,430) (3,308) (1,609) Change in short-term debt and other financing activities 181 663 3,806 483 Interest paid (260) (222) (368) (327) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends paid to shareholders of Siemens AG (3,692) (6,573 (1,749) 5,954 Cash flows from financing activities - continuing operations (3,692) (6,573 (1,749) 5,954 Cash flows from financing activities - continuing operations (3,692) (6,573 (1,749) 5,955 Cash flows from financing activities - continuing operations (3,692) (6,573 (1,749) 5,955 Cash and cash equivalents to end of period (12,199 14,083 9,545 14,054 Cash and cash equivalents at end of period (12,684) and cash equivale | Cash flows from operating activities - continuing and discontinued operations | 1,838 | 1,594 | 3,324 | 2,905 |
| Acquisitions of businesses, net of cash acquired Q(19) (222) (612) (225) Purchase of investments and financial assets for investment purposes Q(291) (185) (582) (709) Change in receivables from financing activities Q(333) 110 (325) 345 Disposal of intangibles and property, plant and equipment Q(9) 1 (9) 2 Disposal of businesses, net of cash disposed Q(9) 1 (9) 2 Disposal of investments and financial assets for investment purposes Q(9) 1 (9) 2 Disposal of investments and financial assets for investment purposes Q(521) (1,923) (899) Cash flows from investing activities - continuing operations Q(96) (521) (1,923) (899) Cash flows from investing activities - continuing and discontinued operations Q(96) (521) (1,923) (899) Cash flows from investing activities - continuing and discontinued operations Q(98) 1,071 (1,928) (623) Cash flows from investing activities - continuing and discontinued operations Q(17) (9) (272) (23) Re-issuance of treasury shares Q(17) (9) (272) (23) Re-issuance of long-term debt Q(18) 8,316 (1,980) 8,316 Repayment of long-term debt (including current maturities of long-term debt) Q(1,871) (1,430) (3,308) (1,609) Change in short-term debt and other financing activities Q(20) (222) (368) (327) Dividends paid to shareholders of Siemens AG Q(20) (222) (368) (327) Dividends paid to shareholders of Siemens AG Q(20) (222) (368) (327) Q(284) (289) (235) Cash flows from financing activities - continuing operations Q(3,215) (2,804) (3,215) (2,804) Dividends paid to shareholders of Siemens AG Q(3,215) (2,804) (3,215) (2,804) Dividends paid to shareholders of Siemens AG Q(3,215) (2,804) (3,215) (2,804) Dividends paid to shareholders of Siemens AG Q(3,215) (2,804) (3,215) (2,804) Q | Cash flows from investing activities | | | | |
| Purchase of investments and financial assets for investment purposes (291) (185) (582) (709) Change in receivables from financing activities (333) 110 (325) 345 Disposal of intangibles and property, plant and equipment 13 1 47 50 Disposal of businesses, net of cash disposed (9) 1 (9) 2 Disposal of investments and financial assets for investment purposes 215 138 462 331 Cash flows from investing activities - continuing operations (936) (521) (1,923) (899) Cash flows from investing activities - discontinued operations (2) 1,592 (5) 1,522 Cash flows from investing activities - discontinued operations (22) 1,592 (5) 1,522 Cash flows from investing activities - continuing and discontinued operations (217) (9) (272) (23 Resistance of treasury shares (217) (9) (272) (23 Re-issuance of treasury shares and other transactions with owners (16) 2,283 (83) 2,154 Issuance of long- | Additions to intangible assets and property, plant and equipment | (513) | (363) | (905) | (692) |
| Change in receivables from financing activities (333) 110 (325) 345 Disposal of intangibles and property, plant and equipment 13 1 47 50 Disposal of businesses, net of cash disposed (9) 1 (9) 2 Disposal of investments and financial assets for investment purposes 215 138 462 331 Cash flows from investing activities - continuing operations (936) (521) (1,923) (899) Cash flows from investing activities - discontinued operations (2) 1,592 (5) 1,522 Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from financing activities (2017) (9) (272) (23) Resistance of treasury shares (217) (9) (272) (23) Resistance of treasury shares and other transactions with owners (16) 2,283 (83) 2,154 Issuance of long-term debt <td>Acquisitions of businesses, net of cash acquired</td> <td>(19)</td> <td>(222)</td> <td>(612)</td> <td>(225)</td> | Acquisitions of businesses, net of cash acquired | (19) | (222) | (612) | (225) |
| Disposal of intangibles and property, plant and equipment 13 1 47 50 Disposal of businesses, net of cash disposed (9) 1 (9) 2 Disposal of investments and financial assets for investment purposes 215 138 462 331 Cash flows from investing activities - continuing operations (936) (521) (1,923) (899) Cash flows from investing activities - discontinued operations (2) 1,592 (5) 1,522 Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from financing activities (217) (9) (272) (23) Re-issuance of treasury shares (217) (9) (272) (23) Re-issuance of Ing-term debt 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 | Purchase of investments and financial assets for investment purposes | (291) | (185) | (582) | (709) |
| Disposal of businesses, net of cash disposed (9) 1 (9) 2 | Change in receivables from financing activities | (333) | 110 | (325) | 345 |
| Disposal of investments and financial assets for investment purposes 215 138 462 331 Cash flows from investing activities - continuing operations (936) (521) (1,923) (899) Cash flows from investing activities - discontinued operations (2) 1,592 (5) 1,522 Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from investing activities (217) (9) (272) (23) Real suance of treasury shares (217) (9) (272) (23) Re-issuance of treasury shares and other transactions with owners (16) 2,283 (33) 2,154 Issuance of long-term debt 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 1,980 8,316 </td <td>Disposal of intangibles and property, plant and equipment</td> <td>13</td> <td>1</td> <td>47</td> <td>50</td> | Disposal of intangibles and property, plant and equipment | 13 | 1 | 47 | 50 |
| Cash flows from investing activities - continuing operations (936) (521) (1,923) (899) Cash flows from investing activities - discontinued operations (2) 1,592 (5) 1,522 Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from financing activities (217) (9) (272) (23) Re-issuance of treasury shares (217) (9) (272) (23) Re-issuance of treasury shares and other transactions with owners (16) 2,283 (83) 2,154 Issuance of long-term debt 1,980 8,316 1,980 8,316 Repayment of long-term debt (including current maturities of long-term debt) (1,871) (1,430) (3,308) (1,699) Change in short-term debt and other financing activities 181 663 3,806 483 Interest paid (260) (222) (368) (327) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends attributable to non-controlling interests | Disposal of businesses, net of cash disposed | (9) | 1 | (9) | 2 |
| Cash flows from investing activities - discontinued operations (2) 1,592 (5) 1,522 Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from financing activities (217) (9) (272) (23) Re-issuance of treasury shares and other transactions with owners (16) 2,283 (83) 2,154 Issuance of long-term debt 1,980 8,316 | Disposal of investments and financial assets for investment purposes | 215 | 138 | 462 | 331 |
| Cash flows from investing activities - continuing and discontinued operations (938) 1,071 (1,928) 623 Cash flows from financing activities (217) (9) (272) (23) Re-issuance of treasury shares (16) 2,283 (83) 2,154 Issuance of long-term debt 1,980 8,316 1,980 8,316 Repayment of long-term debt (including current maturities of long-term debt) (1,871) (1,430) (3,308) (1,609) Change in short-term debt and other financing activities 181 663 3,806 483 Interest paid (260) (222) (368) (327) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations (3,692) 6,573 (1,749) 5,954 Cash flows from financing activities - continuing and discontinued operations (3,692) 6,573 (1,749) 5,955 Effect of changes in exchange rates on cash a | Cash flows from investing activities - continuing operations | (936) | (521) | (1,923) | (899) |
| Cash flows from financing activities (217) (9) (272) (23) Re-issuance of treasury shares (16) 2,283 (83) 2,154 Issuance of long-term debt 1,980 8,316 1,980 8,316 Issuance of long-term debt (including current maturities of long-term debt) (1,871) (1,430) (3,308) (1,609) Change in short-term debt and other financing activities 181 663 3,806 483 Interest paid (260) (222) (368) (327) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations (3,692) 6,573 (1,749) 5,954 Cash flows from financing activities - discontinued operations | Cash flows from investing activities - discontinued operations | (2) | 1,592 | (5) | 1,522 |
| Purchase of treasury shares (217) (9) (272) (23) Re-issuance of treasury shares and other transactions with owners (16) 2,283 (83) 2,154 Issuance of long-term debt 1,980 8,316 1,980 8,316 Repayment of long-term debt (including current maturities of long-term debt) (1,871) (1,430) (3,308) (1,609) Change in short-term debt and other financing activities 181 663 3,806 483 Interest paid (260) (222) (368) (327) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations (3,692) 6,573 (1,749) 5,954 Cash flows from financing activities - discontinued operations - - - - - - - - - - - - - - - - - - - | Cash flows from investing activities - continuing and discontinued operations | (938) | 1,071 | (1,928) | 623 |
| Re-issuance of treasury shares and other transactions with owners (16) 2,283 (83) 2,154 Issuance of long-term debt 1,980 8,316 1,980 8,316 Repayment of long-term debt (including current maturities of long-term debt) (1,871) (1,430) (3,308) (1,609) Change in short-term debt and other financing activities 181 663 3,806 483 Interest paid (260) (222) (368) (327) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations (3,692) 6,573 (1,749) 5,954 Cash flows from financing activities - discontinued operations (3,692) 6,573 (1,749) 5,955 Effect of changes in exchange rates on cash and cash equivalents (3,692) 6,573 (1,749) 5,955 Effect of changes in exchange rates on cash and cash equivalents (2,687) 9,556 (33) 9,585 Cash and cash equivalents at beginning of period 12,199 14,083 | Cash flows from financing activities | | | | |
| Issuance of long-term debt 1,980 8,316 1,980 8,316 Repayment of long-term debt (including current maturities of long-term debt) (1,871) (1,430) (3,308) (1,609) (2,609) (2,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (1,609) (3,308) (3,308) (1,609) (3,308) (1,609) (3,308) (3,308) (1,609) (3,308) (3,308) (1,609) (3,308) (3,308) (1,609) (3,308) (3,308) (3,308) (1,609) (3,308) (3,3 | Purchase of treasury shares | (217) | (9) | (272) | (23) |
| Repayment of long-term debt (including current maturities of long-term debt) (1,871) (1,430) (3,308) (1,609) Change in short-term debt and other financing activities 181 663 3,806 483 Interest paid (260) (222) (368) (327) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations (3,692) 6,573 (1,749) 5,954 Cash flows from financing activities - discontinued operations | Re-issuance of treasury shares and other transactions with owners | (16) | 2,283 | (83) | 2,154 |
| Change in short-term debt and other financing activities Interest paid (260) (222) (368) (327) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations (3,692) 6,573 (1,749) 5,954 Cash flows from financing activities - discontinued operations Cash flows from financing activities - continuing and discontinued operations (3,692) 6,573 (1,749) 5,955 Effect of changes in exchange rates on cash and cash equivalents (106) 318 321 102 Change in cash and cash equivalents (2,687) 9,556 (33) 9,585 Cash and cash equivalents at beginning of period 12,199 14,083 9,545 14,054 Cash and cash equivalents at end of period 18 - 18 - 18 - 18 - 18 | Issuance of long-term debt | 1,980 | 8,316 | 1,980 | 8,316 |
| Interest paid (260) (222) (368) (327) Dividends paid to shareholders of Siemens AG (3,215) (2,804) (3,215) (2,804) Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations (3,692) 6,573 (1,749) 5,954 Cash flows from financing activities - discontinued operations Cash flows from financing activities - continuing and discontinued operations (3,692) 6,573 (1,749) 5,955 Effect of changes in exchange rates on cash and cash equivalents 106 318 321 102 Change in cash and cash equivalents (2,687) 9,556 (33) 9,585 Cash and cash equivalents at beginning of period 12,199 14,083 9,545 14,054 Cash and cash equivalents at end of period 9,512 23,639 9,512 23,639 Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period 18 - 18 - 18 - | Repayment of long-term debt (including current maturities of long-term debt) | (1,871) | (1,430) | (3,308) | (1,609) |
| Dividends paid to shareholders of Siemens AG Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations Cash flows from financing activities - discontinued operations Cash flows from financing activities - continuing and discontinued operations Cash flows from financing activities - continuing and discontinued operations (3,692) 6,573 (1,749) 5,955 Effect of changes in exchange rates on cash and cash equivalents (106) 318 321 102 Change in cash and cash equivalents (2,687) 9,556 (33) 9,585 Cash and cash equivalents at beginning of period (2,687) 9,556 (33) 9,545 14,054 Cash and cash equivalents at end of period 12,199 14,083 9,545 14,054 Cash and cash equivalents at end of period 18 - 18 - 18 - | Change in short-term debt and other financing activities | 181 | 663 | 3,806 | 483 |
| Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations (3,692) 6,573 (1,749) 5,954 Cash flows from financing activities - discontinued operations Cash flows from financing activities - continuing and discontinued operations (3,692) 6,573 (1,749) 5,955 Effect of changes in exchange rates on cash and cash equivalents 106 318 321 102 Change in cash and cash equivalents (2,687) 9,556 (33) 9,585 Cash and cash equivalents at beginning of period 12,199 14,083 9,545 14,054 Cash and cash equivalents at end of period 9,512 23,639 9,512 23,639 Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period 18 - 18 - 18 - | Interest paid | (260) | (222) | (368) | (327) |
| Dividends attributable to non-controlling interests (273) (224) (289) (235) Cash flows from financing activities - continuing operations (3,692) 6,573 (1,749) 5,954 Cash flows from financing activities - discontinued operations Cash flows from financing activities - continuing and discontinued operations (3,692) 6,573 (1,749) 5,955 Effect of changes in exchange rates on cash and cash equivalents 106 318 321 102 Change in cash and cash equivalents (2,687) 9,556 (33) 9,585 Cash and cash equivalents at beginning of period 12,199 14,083 9,545 14,054 Cash and cash equivalents at end of period 9,512 23,639 9,512 23,639 Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period 18 - 18 - 18 - | Dividends paid to shareholders of Siemens AG | (3,215) | (2,804) | (3,215) | (2,804) |
| Cash flows from financing activities - continuing operations Cash flows from financing activities - discontinued operations — — — — — — — — — — — — — — — — — — — | | - i | | | |
| Cash flows from financing activities - discontinued operations Cash flows from financing activities - continuing and discontinued operations Effect of changes in exchange rates on cash and cash equivalents Change in cash and cash equivalents Cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period | Cash flows from financing activities - continuing operations | (3,692) | | (1,749) | |
| Cash flows from financing activities - continuing and discontinued operations(3,692)6,573(1,749)5,955Effect of changes in exchange rates on cash and cash equivalents106318321102Change in cash and cash equivalents(2,687)9,556(33)9,585Cash and cash equivalents at beginning of period12,19914,0839,54514,054Cash and cash equivalents at end of period9,51223,6399,51223,639Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period18-18- | | _ | _ | _ | _ |
| Effect of changes in exchange rates on cash and cash equivalents Change in cash and cash equivalents (2,687) 9,556 (33) 9,585 Cash and cash equivalents at beginning of period 12,199 14,083 9,545 14,054 Cash and cash equivalents at end of period 9,512 23,639 9,512 23,639 Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period 18 - 18 - | | (3,692) | 6,573 | (1,749) | 5,955 |
| Change in cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period Cash and cash equivalents at end of period Description 18 | | | | | |
| Cash and cash equivalents at beginning of period 12,199 14,083 9,545 14,054 Cash and cash equivalents at end of period 9,512 23,639 9,512 23,639 Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period 18 - 18 - | | _ | | | |
| Cash and cash equivalents at end of period 9,512 23,639 9,512 23,639 Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period 18 - 18 - | | | | | |
| Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period 18 - 18 - | | | | | |
| at end of period 18 - 18 - | | -, | , | ,- :- | , |
| Cash and cash equivalents at end of period (Consolidated Statements of Financial Position) 9,495 23,639 9,495 23,639 | · | 18 | | 18 | |
| | Cash and cash equivalents at end of period (Consolidated Statements of Financial Position) | 9,495 | 23,639 | 9,495 | 23,639 |

Overview of Segment figures

| | | | | Orders | Revenue | | | | Revenue Profit Profit margin (SFS: EBT) (SFS: ROE) | | | | | employed otal assets) | | | |
|--|---------|---------|--------|----------|---------|---------|--------|----------|--|---------|---------|---------|---------|--------------------------|---------|---------|--|
| | Q | 2 | | % Change | Q | 2 | | % Change | Q | 2 | Q: | 2 | Mar 31, | Sep 30, | Q | 2 | |
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. | FY 2022 | FY 2021 | Actual | Comp. | FY 2022 | FY 2021 | FY 2022 | FY 2021 | 2022 | 2021 | FY 2022 | FY 2021 | |
| Digital Industries | 5,925 | 4,321 | 37% | 32% | 4,565 | 4,031 | 13% | 9% | 826 | 811 | 18.1% | 20.1% | 10,627 | 10,123 | 1,030 | 1,015 | |
| Smart Infrastructure | 5,037 | 4,001 | 26% | 22% | 4,009 | 3,562 | 13% | 8% | 445 | 386 | 11.1% | 10.8% | 5,016 | 4,385 | 330 | 463 | |
| Mobility | 2,484 | 2,127 | 17% | 13% | 2,136 | 2,271 | (6)% | (9)% | (369) | 205 | (17.3)% | 9.0% | 2,840 | 2,661 | 140 | 7 | |
| Siemens Healthineers | 6,527 | 4,491 | 45% | 21% | 5,460 | 3,965 | 38% | 16% | 875 | 637 | 16.0% | 16.1% | 32,888 | 31,205 | 410 | 660 | |
| Industrial Business | 19,973 | 14,939 | 34% | 23% | 16,171 | 13,829 | 17% | 8% | 1,777 | 2,039 | 11.0% | 14.7% | 51,370 | 48,374 | 1,910 | 2,144 | |
| Siemens Financial Services (SFS) | 158 | 176 | _ | _ | 158 | 176 | _ | - | 138 | 156 | 16.4% | 19.0% | 31,354 | 30,384 | 257 | 228 | |
| Portfolio Companies | 961 | 833 | 15% | 14% | 778 | 723 | 8% | 5% | 324 | (68) | 41.6% | (9.4)% | 1,007 | 576 | (46) | 42 | |
| Reconciliation to Consolidated Financial Statements | (114) | (70) | _ | - | (67) | (63) | - | - | (489) | (143) | _ | - | 60,214 | 60,038 | (727) | (1,089) | |
| Siemens (continuing operations) | 20,978 | 15,879 | 32% | 22% | 17,040 | 14,665 | 16% | 7% | 1,750 | 1,984 | _ | _ | 143,946 | 139,372 | 1,394 | 1,326 | |

| | Order | | | | Revenu | | | | | Profit (SFS: EBT) | Pr | ofit margin (SFS: ROE) | • | l employed otal assets) | Fre | e cash flow |
|--|---------|---------|--------|----------|---------|---------|--------|----------|---------|----------------------|---------|---------------------------|---------|----------------------------|---------|-------------|
| | First | half | | % Change | First | half | | % Change | First | half | First | half | Mar 31, | Sep 30, | First | half |
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. | FY 2022 | FY 2021 | Actual | Comp. | FY 2022 | FY 2021 | FY 2022 | FY 2021 | 2022 | 2021 | FY 2022 | FY 2021 |
| Digital Industries | 13,035 | 8,440 | 54% | 49% | 8,912 | 7,796 | 14% | 10% | 1,773 | 1,660 | 19.9% | 21.3% | 10,627 | 10,123 | 1,509 | 1,579 |
| Smart Infrastructure | 9,975 | 7,807 | 28% | 24% | 7,819 | 7,039 | 11% | 7% | 925 | 776 | 11.8% | 11.0% | 5,016 | 4,385 | 437 | 685 |
| Mobility | 7,874 | 4,869 | 62% | 58% | 4,546 | 4,465 | 2% | (1)% | (146) | 423 | (3.2)% | 9.5% | 2,840 | 2,661 | 246 | (107) |
| Siemens Healthineers | 12,404 | 8,878 | 40% | 15% | 10,528 | 7,833 | 34% | 13% | 1,685 | 1,368 | 16.0% | 17.5% | 32,888 | 31,205 | 1,153 | 1,454 |
| Industrial Business | 43,288 | 29,994 | 44% | 34% | 31,804 | 27,133 | 17% | 8% | 4,237 | 4,228 | 13.3% | 15.6% | 51,370 | 48,374 | 3,345 | 3,612 |
| Siemens Financial Services (SFS) | 327 | 341 | - | _ | 327 | 341 | _ | _ | 335 | 272 | 19.8% | 17.1% | 31,354 | 30,384 | 441 | 440 |
| Portfolio Companies | 1,831 | 1,624 | 13% | 11% | 1,487 | 1,372 | 8% | 6% | 352 | (71) | 23.7% | (5.2)% | 1,007 | 576 | (22) | 102 |
| Reconciliation to Consolidated Financial Statements | (258) | (140) | _ | - | (81) | (111) | _ | - | (726) | (482) | _ | - | 60,214 | 60,038 | (1,246) | (1,923) |
| Siemens (continuing operations) | 45,188 | 31,819 | 42% | 32% | 33,537 | 28,736 | 17% | 8% | 4,198 | 3,948 | _ | _ | 143,946 | 139,372 | 2,519 | 2,232 |

EBITDA Reconciliation

| | Pro | | | of intangible ed in business combinations | (| Financial income expenses), net | | EBIT | de | Amortization, preciation and impairments | | EBITDA |
|--|---------|---------|---------|---|---------|---------------------------------------|---------|---------|---------|--|---------|---------|
| | Q | 2 | Q2 | ! | Q | 2 | Q | 2 | Q | 2 | Q: | 2 |
| (in millions of €) | FY 2022 | FY 2021 | FY 2022 | FY 2021 | FY 2022 | FY 2021 | FY 2022 | FY 2021 | FY 2022 | FY 2021 | FY 2022 | FY 2021 |
| Digital Industries | 826 | 811 | (100) | (89) | - | _ | 726 | 723 | 175 | 158 | 902 | 881 |
| Smart Infrastructure | 445 | 386 | (14) | (12) | - | _ | 431 | 373 | 82 | 80 | 513 | 454 |
| Mobility | (369) | 205 | (28) | (16) | - | _ | (397) | 189 | 78 | 45 | (319) | 234 |
| Siemens Healthineers | 875 | 637 | (118) | (27) | - | _ | 757 | 609 | 355 | 201 | 1,112 | 811 |
| Industrial Business | 1,777 | 2,039 | (259) | (144) | _ | _ | 1,517 | 1,895 | 691 | 484 | 2,208 | 2,380 |
| Siemens Financial Services | 138 | 156 | - | - | 216 | 202 | (78) | (47) | 53 | 51 | (25) | 4 |
| Portfolio Companies | 324 | (68) | - | (1) | _ | - | 324 | (68) | 9 | 13 | 333 | (55) |
| Reconciliation to Consolidated Financial Statements | (489) | (143) | 260 | 145 | 122 | 326 | (351) | (324) | 218 | 147 | (132) | (177) |
| Siemens (continuing operations) | 1,750 | 1,984 | _ | _ | 337 | 528 | 1,413 | 1,456 | 971 | 695 | 2,385 | 2,152 |

| | | Profit | assets acquire | of intangible ed in business combinations | ((| Financial income expenses), net | | EBIT | de | Amortization, preciation and impairments | | EBITDA |
|--|---------|---------|----------------|---|---------|---------------------------------------|---------|---------|---------|--|---------|---------|
| | First | half | First l | nalf | First | half | First | half | First | half | First | half |
| (in millions of €) | FY 2022 | FY 2021 | FY 2022 | FY 2021 | FY 2022 | FY 2021 | FY 2022 | FY 2021 | FY 2022 | FY 2021 | FY 2022 | FY 2021 |
| Digital Industries | 1,773 | 1,660 | (192) | (179) | - | _ | 1,581 | 1,482 | 338 | 317 | 1,919 | 1,799 |
| Smart Infrastructure | 925 | 776 | (28) | (24) | _ | _ | 896 | 752 | 162 | 158 | 1,059 | 911 |
| Mobility | (146) | 423 | (50) | (32) | _ | _ | (196) | 392 | 133 | 92 | (64) | 484 |
| Siemens Healthineers | 1,685 | 1,368 | (224) | (66) | _ | _ | 1,461 | 1,302 | 669 | 407 | 2,130 | 1,709 |
| Industrial Business | 4,237 | 4,228 | (495) | (300) | _ | _ | 3,742 | 3,928 | 1,302 | 974 | 5,044 | 4,902 |
| Siemens Financial Services | 335 | 272 | (1) | (1) | 470 | 374 | (136) | (102) | 101 | 103 | (35) | 1 |
| Portfolio Companies | 352 | (71) | - | (1) | _ | _ | 352 | (72) | 21 | 26 | 373 | (46) |
| Reconciliation to Consolidated Financial Statements | (726) | (482) | 495 | 302 | 110 | 406 | (341) | (585) | 368 | 302 | 27 | (283) |
| Siemens (continuing operations) | 4,198 | 3,948 | - | - | 580 | 780 | 3,618 | 3,168 | 1,792 | 1,406 | 5,409 | 4,574 |

Orders & Revenue by region

| | | | | Orders | | Revenue | | |
|-------------------------------------|---------|---------|--------|----------|---------|---------|--------|----------|
| | Q | 2 | | % Change | Q | 2 | | % Change |
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. | FY 2022 | FY 2021 | Actual | Comp. |
| Europe, C.I.S., Africa, Middle East | 9,922 | 8,118 | 22% | 20% | 7,963 | 7,400 | 8% | 5% |
| therein: Germany | 3,388 | 2,827 | 20% | 18% | 2,927 | 2,620 | 12% | 10% |
| Americas | 6,220 | 3,889 | 60% | 36% | 4,979 | 3,716 | 34% | 16% |
| therein: U.S. | 5,434 | 3,251 | 67% | 42% | 4,176 | 3,066 | 36% | 17% |
| Asia, Australia | 4,836 | 3,872 | 25% | 12% | 4,104 | 3,550 | 16% | 3% |
| therein: China | 2,370 | 2,136 | 11% | (1)% | 2,141 | 1,909 | 12% | 0% |
| Siemens (continuing operations) | 20,978 | 15,879 | 32% | 22% | 17,040 | 14,665 | 16% | 7% |
| therein: emerging markets | 5,374 | 4,475 | 20% | 13% | 4,458 | 4,128 | 8% | 0% |

| | | | | Orders | | | | | | |
|-------------------------------------|---------|---------|--------|----------|---------|---------|--------|----------|--|--|
| | First | half | | % Change | First | half | | % Change | | |
| (in millions of €) | FY 2022 | FY 2021 | Actual | Comp. | FY 2022 | FY 2021 | Actual | Comp. | | |
| Europe, C.I.S., Africa, Middle East | 23,462 | 16,908 | 39% | 36% | 16,263 | 14,553 | 12% | 9% | | |
| therein: Germany | 9,066 | 6,193 | 46% | 45% | 5,945 | 5,157 | 15% | 14% | | |
| Americas | 11,328 | 7,319 | 55% | 33% | 9,247 | 7,275 | 27% | 11% | | |
| therein: U.S. | 9,506 | 6,046 | 57% | 33% | 7,748 | 6,035 | 28% | 12% | | |
| Asia, Australia | 10,397 | 7,593 | 37% | 22% | 8,028 | 6,907 | 16% | 4% | | |
| therein: China | 5,653 | 4,274 | 32% | 17% | 4,378 | 3,827 | 14% | 2% | | |
| Siemens (continuing operations) | 45,188 | 31,819 | 42% | 32% | 33,537 | 28,736 | 17% | 8% | | |
| therein: emerging markets | 12,317 | 8,921 | 38% | 28% | 9,154 | 8,173 | 12% | 3% | | |