## SIEMENS

## Integrated solutions for efficient and sustainable transport of passengers and goods

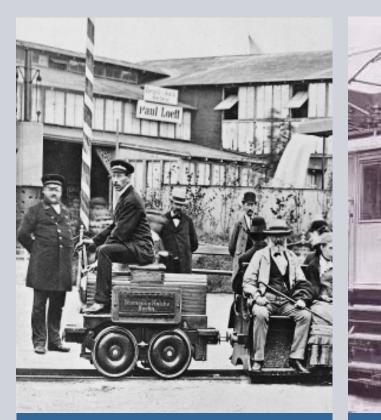
#### Karl-Hermann Klausecker

CEO Locomotives and Components Rail Systems Division Infrastructure & Cities Sector

Warsaw, December 19, 2012

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#### **Siemens** Trendsetting technologies in locomotive business



The first electric railway at the Berlin Trade Fair of 1879 starts electric traction at rail Welding technology introduced in locomotive production with E44 001 in 1931



SIEMENS

Highly modular and flexible locomotive Vectron introduced to the public in 2010



#### Challenges

Reduction of CO<sub>2</sub> emissions

High safety requirements

Rapid, on-time transportation

Good service

Cross-border transportation

Highly attractive transportation media

Heavier traffic

Lower-cost transportation

Properly inspected rail cars and components

Constantly available rail cars & infrastructure



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December 2012

#### **Rail Systems stands for:**

## **SIEMENS**

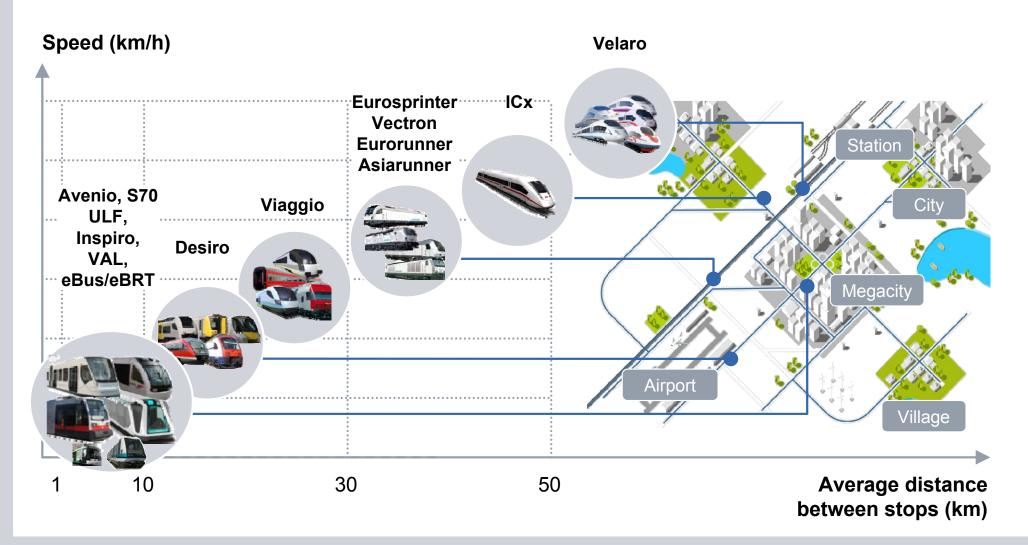
Energy efficiency, sustainability, integrated mobility

	Efficiency	We deliver efficient rail products
	Service quality	We offer individual service concepts for the entire product life cycle
	Innovation	Technology and innovation are in the DNA of our business
	Ecology	Energy efficiency and sustainability are part of our business model
	Cost savings	We test all our products in our own service center before they go into service
	Integrated mobility	We offer integrated transportation solutions throughout the world
	International presence	We produce on location – worldwide
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#### **Portfolio Rail Systems:** Solutions for moving people and goods





#### © Siemens AG 2011

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#### **Portfolio** Locomotives and Components



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#### **Business Unit** Locomotives and Components (LOC)

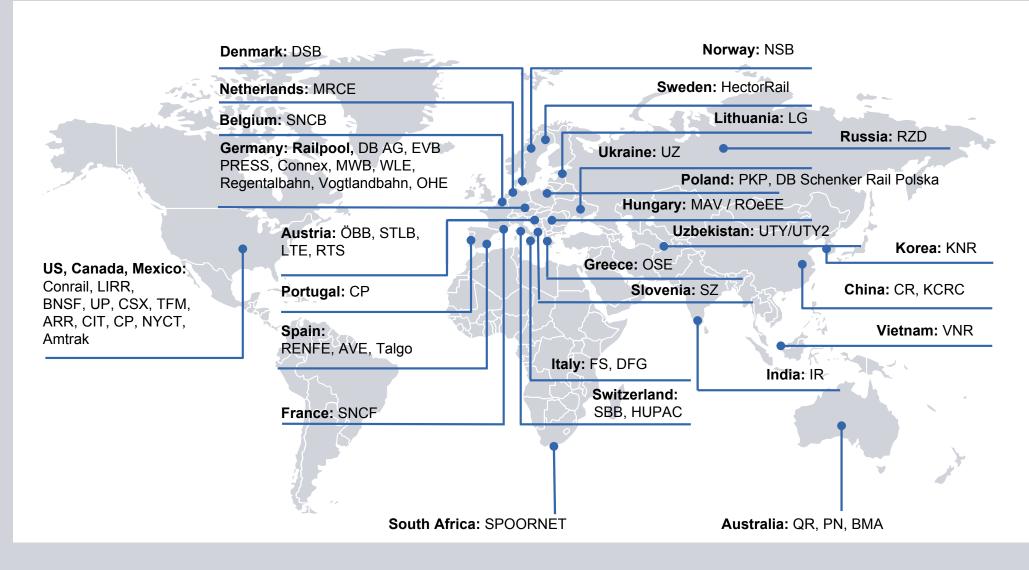
## **SIEMENS**

KH. Klausecker (BU CEO)								
Platforms and products	Custom-designed solutions	Components						
Vectron	ACS64	2ES10						
Eurosprinter ES64F4	E40AC	HXD1B						
Eurosprinter ES64U4	HXD1	Bogies for rail vehicles						
Asiarunner	ER24PC							

## Locomotives and Components

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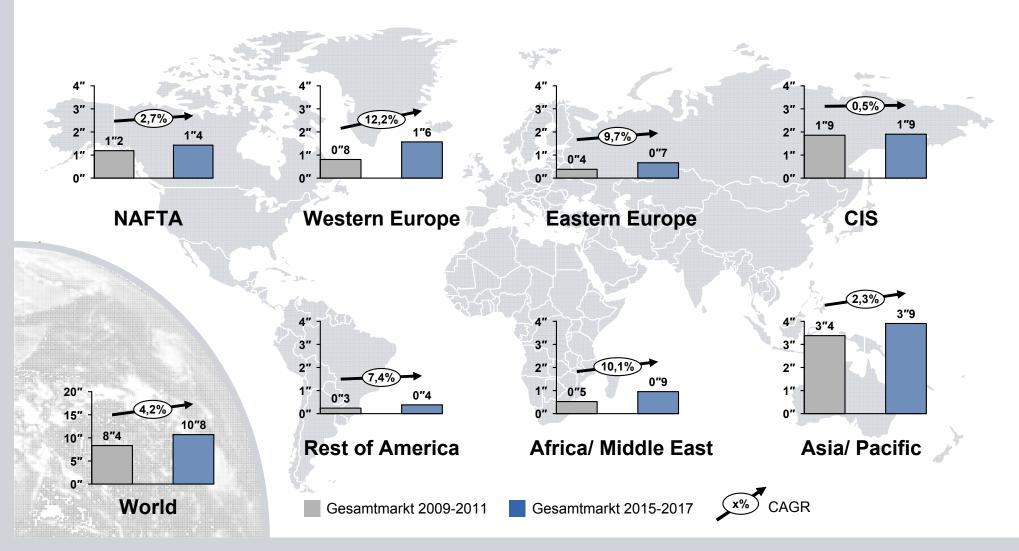
#### Customers worldwide



## Market prognosis locomotives 2009 to 2017:



Market development by Regions



Source: UNIFE World Rail Market Report - comparable IC RL LOC Portfolio exkl. Service

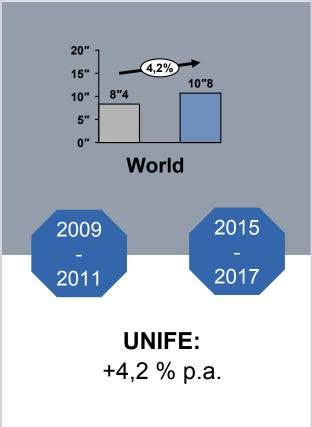
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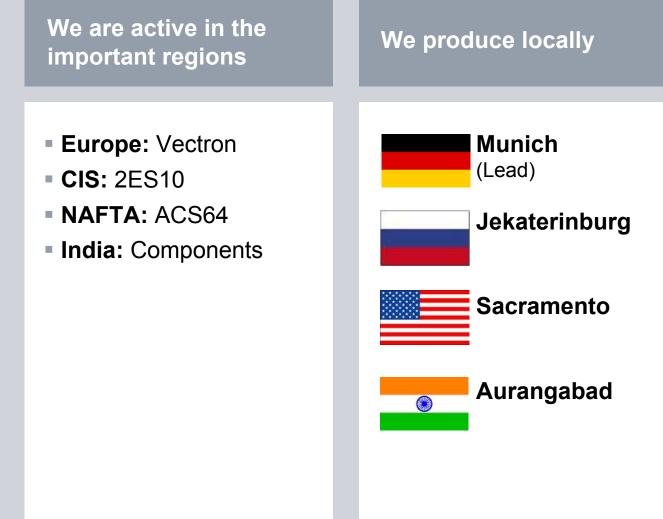
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#### **Locomotives** A growing market – we participate

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**Source:** UNIFE World Rail Market Report – comparable IC RL LOC Portfolio <u>exkl.</u> Service

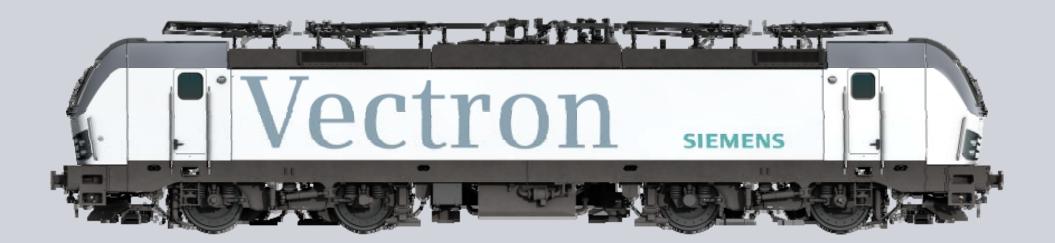


# **Vectron –** solution for future demands of European rail transport

## SIEMENS

Smaller batches Homologated, quickly available locomotives Flexibility regarding area of operation and configuration Modular locomotives European homologation / Platform homologation

High reliability and availability (e.g. 24h spare parts service)



#### **Vectron** Locomotive platform for European market

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#### **Vectron – Creating corridors**

- Flexible configuration and high economic efficiency
- Different power classes and voltage systems
- Can be deployed in passenger and freight transport services with top speeds of 160 km/h or 200 km/h
- Easy conversion or retrofit possible thanks to modularity of e.g. machine room
- Series country-customized packages and a new, intelligent train protection concept enable cross-border traffic
- Universal bogies and laser-welded car bodies set trends in design and manufacturing

#### Vectron DC for Schenker Rail Polska



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#### **Vectron DC**

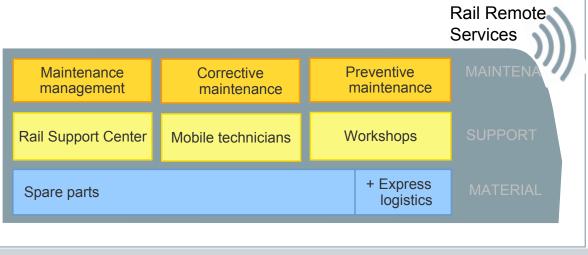
Wheel arrangement	Bo'Bo'
Power system	DC 3 kV
Rating [kW]	Max. 5,200
Starting tractive effort [kN]	300
Maximum speed [km/h]	160
Weight [t]	80
Track gauge [mm]	1,435
Units	23 plus option 13
Year	From 2012

### SIEMENS

#### **Mobility whatever happens - Railcover**



- Modules for perfectly customized services
- Local service right where it is needed
- Central, sophisticated spare parts logistics
- Optimization of maintenance coordinated with rail operation
- Exploitation of manufacturer's technical expertise



Increase the availability of your fleet with Railcover