

## Key figures Q4 and fiscal 2013<sup>1,2</sup>

(preliminary and unaudited; in millions of €, except where otherwise stated)

### | Volume

| Orders – continuing operations  |        |  | Q4 2013         |  | Q4 2012 | Actual | % Change Adjusted <sup>3</sup> | FY 2013 | FY 2012 | Actual | % Change Adjusted <sup>3</sup> |
|---------------------------------|--------|--|-----------------|--|---------|--------|--------------------------------|---------|---------|--------|--------------------------------|
| Q4 2013                         | 21,011 |  | 3% <sup>3</sup> |  |         |        |                                |         |         |        |                                |
| Q4 2012                         | 21,251 |  |                 |  |         |        |                                |         |         |        |                                |
| Revenue – continuing operations |        |  | Q4 2013         |  | Q4 2012 | Actual | % Change Adjusted <sup>3</sup> | FY 2013 | FY 2012 | Actual | % Change Adjusted <sup>3</sup> |
| Q4 2013                         | 21,168 |  | 3% <sup>3</sup> |  |         |        |                                |         |         |        |                                |
| Q4 2012                         | 21,444 |  |                 |  |         |        |                                |         |         |        |                                |

### | Profitability and Capital efficiency

| Income from continuing operations                                    |       |  | Q4 2013 |  | Q4 2012 | Actual | % Change | FY 2013 | FY 2012 | Actual | % Change |
|--|-------|--|---------|--|---------|--------|----------|---------|---------|--------|----------|
| Q4 2013  | 1,075 |  | (13)%   |  |         |        |          |         |         |        |          |
| Q4 2012  | 1,230 |  |         |  |         |        |          |         |         |        |          |
| Basic earnings per share (in €) – continuing operations <sup>4</sup> |       |  | Q4 2013 |  | Q4 2012 | Actual | % Change | FY 2013 | FY 2012 | Actual | % Change |
| Q4 2013  | 1.20  |  | (11)%   |  |         |        |          |         |         |        |          |
| Q4 2012  | 1.35  |  |         |  |         |        |          |         |         |        |          |
| ROCE (adjusted) – continuing operations                              |       |  | Q4 2013 |  | Q4 2012 | Actual | % Change | FY 2013 | FY 2012 | Actual | % Change |
| Q4 2013  | 14.1% |  | 7%      |  |         |        |          |         |         |        |          |
| Q4 2012  | 15.6% |  |         |  |         |        |          |         |         |        |          |

Target corridor: 15–20%

### | Capital structure and Liquidity

| Adjusted industrial net debt / Adjusted EBITDA – continuing operations <sup>5</sup> |      |  | September 30, 2013 |  | September 30, 2012 |
|---|------|--|--------------------|--|--------------------|
| FY 2013   | 0.34 |  | 0.5–1.0            |  |                    |
| FY 2012   | 0.24 |  |                    |  |                    |

Target corridor: 0.5–1.0

| Free cash flow – continuing operations |       |  | Q4 2013 |  | Q4 2012 | FY 2013 | FY 2012 |
|--|-------|--|---------|--|---------|---------|---------|
| Q4 2013                                | 4,357 |  | 1%      |  |         |         |         |
| Q4 2012                                | 4,328 |  |         |  |         |         |         |

### | Employees

|                          | September 30, 2013    |                    | September 30, 2012    |                    |
|--------------------------|-----------------------|--------------------|-----------------------|--------------------|
|                          | Continuing operations | Total <sup>6</sup> | Continuing operations | Total <sup>6</sup> |
| Employees (in thousands) | 362                   | 367                | 366                   | 410                |
| Germany                  | 118                   | 119                | 119                   | 130                |
| Outside Germany          | 244                   | 248                | 247                   | 280                |

1 Orders; Adjusted or organic growth rates of revenue and orders; Total Sectors profit; ROCE (adjusted); Free cash flow; Adjusted EBITDA; Adjusted industrial net debt are or may be non-GAAP financial measures. Definitions of these supplemental financial measures, a discussion of the most directly comparable IFRS financial measures, information regarding the usefulness of Siemens' supplemental financial measures, the limitations associated with these measures and reconciliations to the most comparable IFRS

financial measures are available on our Investor Relations website under [www.siemens.com/nongAAP](http://www.siemens.com/nongAAP).

2 July 1 – September 30, 2013 and October 1, 2012 – September 30, 2013.

3 Adjusted for portfolio and currency translation effects.

4 Basic earnings per share – attributable to shareholders of Siemens AG. For fiscal 2013 and 2012 weighted average shares outstanding (basic)

(in thousands) for the fourth quarter amounted to 843,138 and 871,814 and for the fiscal year to 843,819 and 876,053 shares, respectively.

5 Calculated by dividing adjusted industrial net debt as of September 30, 2013 and 2012 by adjusted EBITDA.

6 Continuing and discontinued operations.

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CONSOLIDATED STATEMENTS OF INCOME (preliminary and unaudited)  
For the three months and the fiscal years ended September 30, 2013 and 2012  
(in millions of € per share amounts in €)

|   | Three months<br>ended September 30, |                     | Fiscal years<br>ended September 30, |                     |
|---|-------------------------------------|---------------------|-------------------------------------|---------------------|
|   | 2013                                | 2012 <sup>(1)</sup> | 2013                                | 2012 <sup>(1)</sup> |
| Revenue.....  | 21,168                              | 21,444              | 75,882                              | 77,395              |
| Cost of sales .....   | (15,645)                            | (15,548)            | (55,053)                            | (55,470)            |
| Gross profit.....   | 5,523                               | 5,896               | 20,829                              | 21,925              |
| Research and development expenses .....   | (1,187)                             | (1,125)             | (4,291)                             | (4,245)             |
| Selling and general administrative expenses .....                               | (3,065)                             | (3,060)             | (11,286)                            | (11,043)            |
| Other operating income.....   | 230                                 | 203                 | 503                                 | 523                 |
| Other operating expenses .....  | (180)                               | (194)               | (427)                               | (364)               |
| Income (loss) from investments accounted for using the equity method, net ..... | 159                                 | 60                  | 510                                 | (333)               |
| Interest income .....   | 239                                 | 234                 | 948                                 | 939                 |
| Interest expenses.....  | (211)                               | (185)               | (789)                               | (760)               |
| Other financial income (expenses), net .....                                    | (52)                                | (93)                | (154)                               | (5)                 |
| <b>Income from continuing operations before income taxes.....</b>               | <b>1,456</b>                        | <b>1,737</b>        | <b>5,843</b>                        | <b>6,636</b>        |
| Income tax expenses .....   | (381)                               | (507)               | (1,630)                             | (1,994)             |
| <b>Income from continuing operations.....</b>                                   | <b>1,075</b>                        | <b>1,230</b>        | <b>4,212</b>                        | <b>4,642</b>        |
| Income (loss) from discontinued operations, net of income taxes .....           | (7)                                 | (39)                | 197                                 | (360)               |
| <b>Net income.....</b>  | <b>1,068</b>                        | <b>1,191</b>        | <b>4,409</b>                        | <b>4,282</b>        |
| Attributable to:  |                                     |                     |                                     |                     |
| Non-controlling interests .....   | 62                                  | 53                  | 126                                 | 132                 |
| Shareholders of Siemens AG.....   | 1,006                               | 1,138               | 4,284                               | 4,151               |
| Basic earnings per share  |                                     |                     |                                     |                     |
| Income from continuing operations .....   | 1.20                                | 1.35                | 4.85                                | 5.15                |
| Income (loss) from discontinued operations.....                                 | (0.01)                              | (0.04)              | 0.23                                | (0.41)              |
| <b>Net income.....</b>  | <b>1.19</b>                         | <b>1.30</b>         | <b>5.08</b>                         | <b>4.74</b>         |
| Diluted earnings per share  |                                     |                     |                                     |                     |
| Income from continuing operations .....   | 1.19                                | 1.33                | 4.80                                | 5.10                |
| Income (loss) from discontinued operations.....                                 | (0.01)                              | (0.04)              | 0.22                                | (0.41)              |
| <b>Net income.....</b>  | <b>1.18</b>                         | <b>1.29</b>         | <b>5.03</b>                         | <b>4.69</b>         |

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (preliminary and unaudited)  
For the three months and the fiscal years ended September 30, 2013 and 2012  
(in millions of €)

|   | Three months<br>ended September 30, |                     | Fiscal years<br>ended September 30, |                     |
|---|-------------------------------------|---------------------|-------------------------------------|---------------------|
|   | 2013                                | 2012 <sup>(1)</sup> | 2013                                | 2012 <sup>(1)</sup> |
| Net income .....  | 1,068                               | 1,191               | 4,409                               | 4,282               |
| <b>Items that will not be reclassified to profit or loss:</b>             |                                     |                     |                                     |                     |
| Remeasurements of defined benefit plans .....                             | 45                                  | (594)               | 394                                 | (1,787)             |
| <b>Items that may be reclassified subsequently to profit or loss:</b>     |                                     |                     |                                     |                     |
| Currency translation differences .....                                    | (443)                               | (207)               | (1,062)                             | 855                 |
| Available-for-sale financial assets .....                                 | 141                                 | 87                  | 183                                 | 209                 |
| Derivative financial instruments.....                                     | (38)                                | 139                 | 45                                  | 63                  |
|   | (340)                               | 19                  | (834)                               | 1,127               |
| <b>Other comprehensive income, net of income taxes<sup>(2)</sup>.....</b> | <b>(295)</b>                        | <b>(575)</b>        | <b>(440)</b>                        | <b>(661)</b>        |
| <b>Total comprehensive income.....</b>                                    | <b>773</b>                          | <b>615</b>          | <b>3,969</b>                        | <b>3,622</b>        |
| Attributable to:  |                                     |                     |                                     |                     |
| Non-controlling interests .....   | 37                                  | 33                  | 81                                  | 128                 |
| Shareholders of Siemens AG.....   | 736                                 | 582                 | 3,888                               | 3,494               |

(1) Adjusted for effects of adopting IAS 19R.

(2) Includes income (expenses) resulting from investments accounted for using the equity method of €(131) million and €26 million, respectively, for the three months ended September 30, 2013 and 2012, and €(257) million and €28 million, respectively, for the fiscal years ended September 30, 2013 and 2012. Thereof €(4) million and €(10) million, respectively, for the three months ended September 30, 2013 and 2012, and €(121) million and €(99) million, respectively, for the fiscal years ended September 30, 2013 and 2012, are attributable to items that will not be reclassified to profit or loss.

Due to rounding, numbers presented may not add up precisely to totals provided.

## SIEMENS

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (preliminary and unaudited)

As of September 30, 2013 and 2012

(in millions of €)

|  | <u>9/30/13</u>        | <u>9/30/12<sup>(1)</sup></u> |
|--|-----------------------|------------------------------|
| <b>ASSETS</b>  |                       |                              |
| Cash and cash equivalents .....  | 9,190                 | 10,891                       |
| Available-for-sale financial assets .....                                | 601                   | 524                          |
| Trade and other receivables .....  | 14,853                | 15,220                       |
| Other current financial assets.....                                      | 3,250                 | 2,901                        |
| Inventories.....   | 15,560                | 15,679                       |
| Current income tax assets.....   | 794                   | 836                          |
| Other current assets.....  | 1,297                 | 1,277                        |
| Assets classified as held for disposal .....                             | 1,393                 | 4,799                        |
| <b>Total current assets.....</b>   | <b><u>46,937</u></b>  | <b><u>52,128</u></b>         |
| Goodwill.....  | 17,883                | 17,069                       |
| Other intangible assets .....  | 5,057                 | 4,595                        |
| Property, plant and equipment.....                                       | 9,815                 | 10,763                       |
| Investments accounted for using the equity method .....                  | 3,022                 | 4,436                        |
| Other financial assets .....   | 15,117                | 14,666                       |
| Deferred tax assets.....   | 3,234                 | 3,748                        |
| Other assets.....  | 872                   | 846                          |
| <b>Total non-current assets .....</b>                                    | <b><u>54,999</u></b>  | <b><u>56,123</u></b>         |
| <b>Total assets.....</b>   | <b><u>101,936</u></b> | <b><u>108,251</u></b>        |
| <b>LIABILITIES AND EQUITY</b>  |                       |                              |
| Short-term debt and current maturities of long-term debt .....           | 1,944                 | 3,826                        |
| Trade payables.....  | 7,599                 | 8,036                        |
| Other current financial liabilities .....                                | 1,515                 | 1,460                        |
| Current provisions.....  | 4,485                 | 4,750                        |
| Current income tax liabilities.....                                      | 2,151                 | 2,204                        |
| Other current liabilities.....   | 19,701                | 20,302                       |
| Liabilities associated with assets classified as held for disposal ..... | 473                   | 2,049                        |
| <b>Total current liabilities .....</b>                                   | <b><u>37,868</u></b>  | <b><u>42,627</u></b>         |
| Long-term debt .....   | 18,509                | 16,880                       |
| Post-employment benefits .....   | 9,265                 | 9,801                        |
| Deferred tax liabilities.....  | 504                   | 494                          |
| Provisions.....  | 3,907                 | 3,908                        |
| Other financial liabilities .....  | 1,184                 | 1,083                        |
| Other liabilities .....  | 2,074                 | 2,034                        |
| <b>Total non-current liabilities.....</b>                                | <b><u>35,443</u></b>  | <b><u>34,200</u></b>         |
| <b>Total liabilities.....</b>  | <b><u>73,312</u></b>  | <b><u>76,827</u></b>         |
| Equity   |                       |                              |
| Issued capital, no par value <sup>(2)</sup> .....                        | 2,643                 | 2,643                        |
| Capital reserve .....  | 5,484                 | 6,173                        |
| Retained earnings.....   | 22,663                | 22,877                       |
| Other components of equity.....  | 268                   | 1,058                        |
| Treasury shares, at cost <sup>(3)</sup> .....                            | (2,946)               | (1,897)                      |
| <b>Total equity attributable to shareholders of Siemens AG .....</b>     | <b><u>28,111</u></b>  | <b><u>30,855</u></b>         |
| Non-controlling interests.....   | 514                   | 569                          |
| <b>Total equity .....</b>  | <b><u>28,625</u></b>  | <b><u>31,424</u></b>         |
| <b>Total liabilities and equity .....</b>                                | <b><u>101,936</u></b> | <b><u>108,251</u></b>        |

(1) Adjusted for effects of adopting IAS 19R.

(2) Authorized: 1,084,600,000 and 1,084,600,000 shares, respectively. Issued: 881,000,000 and 881,000,000 shares, respectively.

(3) 37,997,595 and 24,725,674 shares, respectively.

Due to rounding, numbers presented may not add up precisely to totals provided.

**SIEMENS**

**CONSOLIDATED STATEMENTS OF CASH FLOWS (preliminary and unaudited)**  
**For the three months ended September 30, 2013 and 2012**  
(in millions of €)

|  | <b>Three months<br/>ended September 30,</b> |                           |
|--|---|---------------------------|
|  | <b>2013</b>                                 | <b>2012<sup>(1)</sup></b> |
| Cash flows from operating activities   |   |                           |
| Net income .....   | 1,068                                       | 1,191                     |
| Adjustments to reconcile net income to cash flows from operating activities - continuing operations                    |   |                           |
| (Income) loss from discontinued operations, net of income taxes.....   | 7   | 39                        |
| Amortization, depreciation and impairments.....  | 873   | 847                       |
| Income tax expenses.....   | 381   | 507                       |
| Interest (income) expenses, net.....   | (28)  | (50)                      |
| (Gains) losses on disposals of assets related to investing activities, net <sup>(2)</sup> .....                        | (247)                                       | (107)                     |
| Other (income) losses from investments <sup>(2)</sup> .....  | -   | (63)                      |
| Other non-cash (income) expenses.....  | 204   | 69                        |
| Change in assets and liabilities   |   |                           |
| Inventories.....   | 737   | 1,469                     |
| Trade and other receivables.....   | 613   | 746                       |
| Trade payables.....  | 746   | 488                       |
| Other assets and liabilities.....  | 910   | 82                        |
| Additions to assets leased to others in operating leases.....  | (82)  | (111)                     |
| Income taxes paid.....   | (390)                                       | (324)                     |
| Dividends received.....  | 101   | 111                       |
| Interest received.....   | 213   | 197                       |
| <b>Cash flows from operating activities - continuing operations.....</b>   | <b>5,106</b>                                | <b>5,094</b>              |
| Cash flows from operating activities - discontinued operations.....  | (12)  | 160                       |
| <b>Cash flows from operating activities - continuing and discontinued operations.....</b>                              | <b>5,095</b>                                | <b>5,253</b>              |
| Cash flows from investing activities   |   |                           |
| Additions to intangible assets and property, plant and equipment.....  | (749)                                       | (766)                     |
| Acquisitions of businesses, net of cash acquired.....  | (74)  | (41)                      |
| Purchase of investments <sup>(2)</sup> .....   | (123)                                       | (35)                      |
| Purchase of current available-for-sale financial assets.....   | (114)                                       | (47)                      |
| Change in receivables from financing activities.....   | (1,048)                                     | (1,144)                   |
| Disposal of investments, intangibles and property, plant and equipment <sup>(2)</sup> .....                            | 2,040                                       | 288                       |
| Disposal of businesses, net of cash disposed.....  | 6   | 9                         |
| Disposal of current available-for-sale financial assets.....   | 14  | 51                        |
| <b>Cash flows from investing activities - continuing operations.....</b>   | <b>(48)</b>                                 | <b>(1,686)</b>            |
| Cash flows from investing activities - discontinued operations.....  | (30)  | (90)                      |
| <b>Cash flows from investing activities - continuing and discontinued operations.....</b>                              | <b>(78)</b>                                 | <b>(1,776)</b>            |
| Cash flows from financing activities   |   |                           |
| Purchase of treasury shares.....   | -   | (1,721)                   |
| Other transactions with owners.....  | -   | 37                        |
| Issuance of long-term debt.....  | -   | 2,640                     |
| Repayment of long-term debt (including current maturities of long-term debt).....                                      | (774)                                       | (24)                      |
| Change in short-term debt and other financing activities.....  | (976)                                       | (2,268)                   |
| Interest paid.....   | (150)                                       | (96)                      |
| Dividends attributable to non-controlling interests.....   | (18)  | (28)                      |
| Financing discontinued operations <sup>(3)</sup> .....   | 265   | 61                        |
| <b>Cash flows from financing activities - continuing operations.....</b>   | <b>(1,654)</b>                              | <b>(1,400)</b>            |
| Cash flows from financing activities - discontinued operations.....  | 42  | (70)                      |
| <b>Cash flows from financing activities - continuing and discontinued operations.....</b>                              | <b>(1,612)</b>                              | <b>(1,471)</b>            |
| Effect of deconsolidation of OSRAM on cash and cash equivalents.....   | (476)                                       | -                         |
| Effect of changes in exchange rates on cash and cash equivalents.....  | (65)  | (53)                      |
| Change in cash and cash equivalents.....   | 2,863                                       | 1,954                     |
| Cash and cash equivalents at beginning of period.....  | 6,370                                       | 8,996                     |
| Cash and cash equivalents at end of period.....  | 9,234                                       | 10,950                    |
| Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period | 44  | 59                        |
| <b>Cash and cash equivalents at end of period (Consolidated Statements of Financial Position).....</b>                 | <b>9,190</b>                                | <b>10,891</b>             |

(1) Adjusted for effects of adopting IAS 19R.

(2) Investments include equity instruments either classified as non-current available-for-sale financial assets, accounted for using the equity method or classified as held for disposal. Purchase of investments includes certain loans to investments accounted for using the equity method.

(3) Discontinued operations are financed generally through Corporate Treasury.

Due to rounding, numbers presented may not add up precisely to totals provided.

**SIEMENS**

**CONSOLIDATED STATEMENTS OF CASH FLOWS (preliminary and unaudited)**  
**For the fiscal years ended September 30, 2013 and 2012**  
(in millions of €)

|   | <u>2013</u>    | <u>2012<sup>(1)</sup></u> |
|---|----------------|---------------------------|
| Cash flows from operating activities  |                |                           |
| Net income .....  | 4,409          | 4,282                     |
| Adjustments to reconcile net income to cash flows from operating activities - continuing operations                             |                |                           |
| (Income) loss from discontinued operations, net of income taxes .....   | (197)          | 360                       |
| Amortization, depreciation and impairments .....  | 2,888          | 2,818                     |
| Income tax expenses .....   | 1,630          | 1,994                     |
| Interest (income) expenses, net .....   | (159)          | (178)                     |
| (Gains) losses on disposals of assets related to investing activities, net <sup>(2)</sup> .....                                 | (292)          | (345)                     |
| Other (income) losses from investments <sup>(2)</sup> .....   | (326)          | 424                       |
| Other non-cash (income) expenses .....  | 674            | 110                       |
| Change in assets and liabilities  |                |                           |
| Inventories .....   | (218)          | (89)                      |
| Trade and other receivables .....   | (293)          | 104                       |
| Trade payables .....  | (217)          | 199                       |
| Other assets and liabilities .....  | 576            | (2,078)                   |
| Additions to assets leased to others in operating leases .....  | (377)          | (375)                     |
| Income taxes paid .....   | (2,166)        | (1,445)                   |
| Dividends received .....  | 356            | 301                       |
| Interest received .....   | 837            | 842                       |
| <b>Cash flows from operating activities - continuing operations</b> .....   | <b>7,126</b>   | <b>6,923</b>              |
| Cash flows from operating activities - discontinued operations .....  | 214            | 188                       |
| <b>Cash flows from operating activities - continuing and discontinued operations</b> .....                                      | <b>7,340</b>   | <b>7,110</b>              |
| Cash flows from investing activities  |                |                           |
| Additions to intangible assets and property, plant and equipment .....  | (1,869)        | (2,195)                   |
| Acquisitions of businesses, net of cash acquired .....  | (2,801)        | (1,295)                   |
| Purchase of investments <sup>(2)</sup> .....  | (346)          | (252)                     |
| Purchase of current available-for-sale financial assets .....   | (157)          | (182)                     |
| Change in receivables from financing activities .....   | (2,175)        | (2,087)                   |
| Disposal of investments, intangibles and property, plant and equipment <sup>(2)</sup> .....                                     | 2,463          | 753                       |
| Disposal of businesses, net of cash disposed .....  | (27)           | 87                        |
| Disposal of current available-for-sale financial assets .....   | 76             | 142                       |
| <b>Cash flows from investing activities - continuing operations</b> .....   | <b>(4,836)</b> | <b>(5,029)</b>            |
| Cash flows from investing activities - discontinued operations .....  | (240)          | (656)                     |
| <b>Cash flows from investing activities - continuing and discontinued operations</b> .....                                      | <b>(5,076)</b> | <b>(5,685)</b>            |
| Cash flows from financing activities  |                |                           |
| Purchase of treasury shares .....   | (1,394)        | (1,721)                   |
| Other transactions with owners .....  | (15)           | 158                       |
| Issuance of long-term debt .....  | 3,772          | 5,113                     |
| Repayment of long-term debt (including current maturities of long-term debt) .....  | (2,927)        | (3,218)                   |
| Change in short-term debt and other financing activities .....  | 3              | (62)                      |
| Interest paid .....   | (479)          | (503)                     |
| Dividends paid to shareholders of Siemens AG .....  | (2,528)        | (2,629)                   |
| Dividends attributable to non-controlling interests .....   | (152)          | (155)                     |
| Financing discontinued operations <sup>(3)</sup> .....  | 298            | (506)                     |
| <b>Cash flows from financing activities - continuing operations</b> .....   | <b>(3,422)</b> | <b>(3,523)</b>            |
| Cash flows from financing activities - discontinued operations .....  | 26             | 468                       |
| <b>Cash flows from financing activities - continuing and discontinued operations</b> .....                                      | <b>(3,396)</b> | <b>(3,055)</b>            |
| Effect of deconsolidation of OSRAM on cash and cash equivalents .....   | (476)          | -                         |
| Effect of changes in exchange rates on cash and cash equivalents .....  | (108)          | 68                        |
| Change in cash and cash equivalents .....   | (1,717)        | (1,561)                   |
| Cash and cash equivalents at beginning of period .....  | 10,950         | 12,512                    |
| Cash and cash equivalents at end of period .....  | 9,234          | 10,950                    |
| Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations<br>at end of period ..... | 44             | 59                        |
| <b>Cash and cash equivalents at end of period (Consolidated Statements of Financial Position)</b> .....                         | <b>9,190</b>   | <b>10,891</b>             |

(1) Adjusted for effects of adopting IAS 19R.

(2) Investments include equity instruments either classified as non-current available-for-sale financial assets, accounted for using the equity method or classified as held for disposal. Purchase of investments includes certain loans to investments accounted for using the equity method.

(3) Discontinued operations are financed generally through Corporate Treasury.

Due to rounding, numbers presented may not add up precisely to totals provided.

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**SEGMENT INFORMATION (continuing operations - preliminary and unaudited)**  
**As of and for the three months ended September 30, 2013 and 2012**  
**(in millions of €)**

|  | <u>Orders<sup>(1)</sup></u> |               | <u>External revenue</u> |               | <u>Intersegment revenue</u> |             | <u>Total revenue</u> |               | <u>Profit<sup>(2)</sup></u> |              | <u>Assets<sup>(3)</sup></u> |                | <u>Free cash flow<sup>(4)</sup></u> |              | <u>Additions to intangible assets and property, plant and equipment</u> |             | <u>Amortization, depreciation and impairments<sup>(5)</sup></u> |             |  |
|--|-----------------------------|---------------|-------------------------|---------------|-----------------------------|-------------|----------------------|---------------|-----------------------------|--------------|-----------------------------|----------------|-------------------------------------|--------------|---|-------------|---|-------------|--|
|  | <u>2013</u>                 | <u>2012</u>   | <u>2013</u>             | <u>2012</u>   | <u>2013</u>                 | <u>2012</u> | <u>2013</u>          | <u>2012</u>   | <u>2013</u>                 | <u>2012</u>  | <u>9/30/13</u>              | <u>9/30/12</u> | <u>2013</u>                         | <u>2012</u>  | <u>2013</u>   | <u>2012</u> | <u>2013</u>   | <u>2012</u> |  |
|  |                             |               |                         |               |                             |             |                      |               |                             |              |                             |                |                                     |              |   |             |   |             |  |
| Sectors  |                             |               |                         |               |                             |             |                      |               |                             |              |                             |                |                                     |              |   |             |   |             |  |
| Energy.....  | 7,609                       | 8,687         | 7,373                   | 7,583         | 63                          | 64          | 7,436                | 7,647         | 564                         | 163          | 1,621                       | 1,116          | 1,514                               | 2,301        | 196   | 209         | 177   | 201         |  |
| Healthcare .....   | 4,060                       | 3,960         | 3,716                   | 3,778         | 9                           | 8           | 3,724                | 3,786         | 601                         | 631          | 11,023                      | 11,757         | 885                                 | 851          | 100   | 106         | 160   | 174         |  |
| Industry .....   | 4,800                       | 4,572         | 4,574                   | 4,884         | 468                         | 440         | 5,042                | 5,324         | 278                         | 721          | 6,549                       | 6,479          | 830                                 | 975          | 176   | 167         | 187   | 149         |  |
| Infrastructure & Cities.....                                       | 4,816                       | 4,389         | 4,985                   | 4,738         | 235                         | 265         | 5,220                | 5,002         | 166                         | 416          | 5,694                       | 4,012          | 978                                 | 618          | 90  | 99          | 116   | 76          |  |
| <b>Total Sectors.....</b>  | <b>21,285</b>               | <b>21,608</b> | <b>20,649</b>           | <b>20,983</b> | <b>775</b>                  | <b>776</b>  | <b>21,423</b>        | <b>21,759</b> | <b>1,609</b>                | <b>1,932</b> | <b>24,886</b>               | <b>23,364</b>  | <b>4,208</b>                        | <b>4,745</b> | <b>562</b>  | <b>581</b>  | <b>640</b>  | <b>600</b>  |  |
| Equity Investments.....  | –                           | –             | –                       | –             | –                           | –           | –                    | –             | 110                         | 44           | 1,767                       | 2,715          | (1)                                 | –            | –   | –           | –   | –           |  |
| Financial Services (SFS) .....                                     | 347                         | 247           | 303                     | 239           | 44                          | 8           | 347                  | 247           | 107                         | 100          | 18,661                      | 17,405         | 278                                 | 129          | 15  | 8           | 53  | 69          |  |
| Reconciliation to Consolidated Financial Statements                |                             |               |                         |               |                             |             |                      |               |                             |              |                             |                |                                     |              |   |             |   |             |  |
| Centrally managed portfolio activities .....                       | 77                          | 70            | 74                      | 65            | 3                           | 4           | 77                   | 69            | (47)                        | (24)         | (267)                       | (448)          | (7)                                 | 42           | 2   | –           | 1   | 1           |  |
| Siemens Real Estate (SRE).....                                     | 657                         | 655           | 88                      | 81            | 570                         | 573         | 657                  | 654           | 112                         | 88           | 4,747                       | 5,018          | (47)                                | (51)         | 141   | 156         | 101   | 83          |  |
| Corporate items and pensions.....                                  | 96                          | 116           | 55                      | 75            | 41                          | 42          | 96                   | 118           | (396)                       | (386)        | (11,252)                    | (11,693)       | 5                                   | (172)        | 31  | 22          | 19  | 19          |  |
| Eliminations, Corporate Treasury and other reconciling items ..... | (1,450)                     | (1,445)       | –                       | –             | (1,431)                     | (1,404)     | (1,431)              | (1,404)       | (39)                        | (16)         | 63,393                      | 71,889         | (79)                                | (366)        | (3)   | (1)         | (8)   | (10)        |  |
| <b>Siemens.....</b>  | <b>21,011</b>               | <b>21,251</b> | <b>21,168</b>           | <b>21,444</b> | <b>–</b>                    | <b>–</b>    | <b>21,168</b>        | <b>21,444</b> | <b>1,456</b>                | <b>1,737</b> | <b>101,936</b>              | <b>108,251</b> | <b>4,357</b>                        | <b>4,328</b> | <b>749</b>  | <b>766</b>  | <b>805</b>  | <b>762</b>  |  |

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(2) Profit of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded. Profit of SFS and SRE is Income before income taxes.

(3) Assets of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is defined as Total assets less income tax assets, less non-interest bearing liabilities other than tax liabilities. Assets of SFS and SRE is Total assets.

(4) Free cash flow represents Cash flows from operating activities less Additions to intangible assets and property, plant and equipment. Free cash flow of the Sectors, Equity Investments and Centrally managed portfolio activities primarily exclude income tax, financing interest and certain pension related payments and proceeds. Free cash flow of SFS, a financial services business, and of SRE includes related financing interest payments and proceeds; income tax payments and proceeds of SFS and SRE are excluded.

(5) Amortization, depreciation and impairments contains amortization and impairments, net of reversals of impairments, of intangible assets other than goodwill as well as depreciation and impairments of property, plant and equipment, net of reversals of impairments.

Due to rounding, numbers presented may not add up precisely to totals provided.

**SIEMENS**

**SEGMENT INFORMATION (continuing operations - preliminary and unaudited)**  
**As of and for the fiscal years ended September 30, 2013 and 2012**  
**(in millions of €)**

|   | <u>Orders<sup>(1)</sup></u> |               | <u>External revenue</u> |               | <u>Intersegment</u> |              | <u>Total revenue</u> |               | <u>Profit<sup>(2)</sup></u> |              | <u>Assets<sup>(3)</sup></u> |                | <u>Free cash flow<sup>(4)</sup></u> |              | <u>Additions to</u>        |              | <u>Amortization,</u>    |              |             |
|---|-----------------------------|---------------|-------------------------|---------------|---------------------|--------------|----------------------|---------------|-----------------------------|--------------|-----------------------------|----------------|-------------------------------------|--------------|----------------------------|--------------|-------------------------|--------------|-------------|
|   |                             |               |                         |               | <u>revenue</u>      |              |                      |               |                             |              |                             |                |                                     |              | <u>and property, plant</u> |              | <u>depreciation and</u> |              |             |
|   |                             | <u>2013</u>   | <u>2012</u>             | <u>2013</u>   | <u>2012</u>         | <u>2013</u>  | <u>2012</u>          | <u>2013</u>   | <u>2012</u>                 | <u>2013</u>  | <u>2012</u>                 | <u>9/30/13</u> | <u>9/30/12</u>                      | <u>2013</u>  | <u>2012</u>                | <u>2013</u>  | <u>2012</u>             | <u>2013</u>  | <u>2012</u> |
| Sectors   |                             |               |                         |               |                     |              |                      |               |                             |              |                             |                |                                     |              |                            |              |                         |              |             |
| Energy .....  | 28,797                      | 26,930        | 26,386                  | 27,501        | 252                 | 235          | 26,638               | 27,736        | 1,955                       | 1,901        | 1,621                       | 1,116          | 1,595                               | 2,142        | 425                        | 547          | 587                     | 549          |             |
| Healthcare .....  | 13,950                      | 13,806        | 13,598                  | 13,600        | 24                  | 42           | 13,621               | 13,642        | 2,048                       | 1,815        | 11,023                      | 11,757         | 2,238                               | 1,861        | 291                        | 354          | 638                     | 726          |             |
| Industry .....  | 18,417                      | 18,962        | 16,943                  | 17,772        | 1,643               | 1,637        | 18,586               | 19,409        | 1,478                       | 2,448        | 6,549                       | 6,479          | 2,070                               | 2,123        | 395                        | 417          | 657                     | 553          |             |
| Infrastructure & Cities .....   | 21,894                      | 17,150        | 17,128                  | 16,731        | 750                 | 853          | 17,879               | 17,585        | 306                         | 1,102        | 5,694                       | 4,012          | 384                                 | 737          | 239                        | 290          | 332                     | 276          |             |
| <b>Total Sectors.....</b>   | <b>83,057</b>               | <b>76,848</b> | <b>74,055</b>           | <b>75,605</b> | <b>2,669</b>        | <b>2,767</b> | <b>76,724</b>        | <b>78,372</b> | <b>5,788</b>                | <b>7,266</b> | <b>24,886</b>               | <b>23,364</b>  | <b>6,288</b>                        | <b>6,863</b> | <b>1,350</b>               | <b>1,608</b> | <b>2,215</b>            | <b>2,104</b> |             |
| Equity Investments .....  | -                           | -             | -                       | -             | -                   | -            | -                    | -             | 396                         | (549)        | 1,767                       | 2,715          | 114                                 | 100          | -                          | -            | -                       | -            |             |
| Financial Services (SFS) .....  | 1,072                       | 908           | 960                     | 859           | 112                 | 48           | 1,072                | 908           | 409                         | 479          | 18,661                      | 17,405         | 857                                 | 528          | 69                         | 31           | 230                     | 270          |             |
| Reconciliation to Consolidated Financial Statements                   |                             |               |                         |               |                     |              |                      |               |                             |              |                             |                |                                     |              |                            |              |                         |              |             |
| Centrally managed portfolio activities .....                          | 296                         | 283           | 264                     | 281           | 10                  | 11           | 274                  | 292           | (12)                        | (29)         | (267)                       | (448)          | (58)                                | 12           | 7                          | 3            | 3                       | 6            |             |
| Siemens Real Estate (SRE) .....                                       | 2,510                       | 2,434         | 301                     | 325           | 2,210               | 2,121        | 2,512                | 2,447         | 171                         | 115          | 4,747                       | 5,018          | (108)                               | (231)        | 365                        | 453          | 314                     | 327          |             |
| Corporate items and pensions .....                                    | 470                         | 508           | 302                     | 325           | 170                 | 184          | 472                  | 509           | (839)                       | (668)        | (11,252)                    | (11,693)       | (431)                               | (910)        | 83                         | 103          | 91                      | 67           |             |
| Eliminations, Corporate Treasury and other<br>reconciling items ..... | (5,055)                     | (5,041)       | -                       | -             | (5,172)             | (5,132)      | (5,172)              | (5,132)       | (70)                        | 23           | 63,393                      | 71,889         | (1,405)                             | (1,634)      | (4)                        | (4)          | (34)                    | (41)         |             |
| <b>Siemens.....</b>   | <b>82,351</b>               | <b>75,939</b> | <b>75,882</b>           | <b>77,395</b> | <b>-</b>            | <b>-</b>     | <b>75,882</b>        | <b>77,395</b> | <b>5,843</b>                | <b>6,636</b> | <b>101,936</b>              | <b>108,251</b> | <b>5,257</b>                        | <b>4,727</b> | <b>1,869</b>               | <b>2,195</b> | <b>2,819</b>            | <b>2,732</b> |             |

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(3) Assets of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is defined as Total assets less income tax assets, less non-interest bearing liabilities other than tax liabilities. Assets of SFS and SRE is Total assets.

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(5) Amortization, depreciation and impairments contains amortization and impairments, net of reversals of impairments, of intangible assets other than goodwill as well as depreciation and impairments of property, plant and equipment, net of reversals of impairments.

Due to rounding, numbers presented may not add up precisely to totals provided.

SUPPLEMENTAL DATA

SIEMENS

ADDITIONAL INFORMATION (I) (continuing operations - preliminary and unaudited)  
 Orders, Revenue, Profit, Profit margin developments and growth rates for Sectors  
 For the three months ended September 30, 2013 and 2012  
 (in millions of €)

|   | Orders        |               |          |                         |          |           | Revenue       |               |          |                         |          |           | Profit <sup>(1)</sup> |              |          | Profit margin |        |
|---|---------------|---------------|----------|-------------------------|----------|-----------|---------------|---------------|----------|-------------------------|----------|-----------|-----------------------|--------------|----------|---------------|--------|
|   | 2013          | 2012          | % Change |                         | therein  |           | 2013          | 2012          | % Change |                         | therein  |           | 2013                  | 2012         | % Change | 2013          | 2012   |
|   |               |               | Actual   | Adjusted <sup>(2)</sup> | Currency | Portfolio |               |               | Actual   | Adjusted <sup>(2)</sup> | Currency | Portfolio |                       |              |          |               |        |
| <b>Sectors</b>                                  |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |
| <b>Energy Sector</b> .....                      | <b>7,609</b>  | <b>8,687</b>  | (12)%    | (7)%                    | (6)%     | 0%        | <b>7,436</b>  | <b>7,647</b>  | (3)%     | 2%                      | (5)%     | 0%        | <b>564</b>            | <b>163</b>   | >200%    | 7.6%          | 2.1%   |
| <i>therein:</i>                                 |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |
| Fossil Power Generation.....                    | 2,881         | 3,366         | (14)%    | (7)%                    | (7)%     | 0%        | 2,778         | 2,989         | (7)%     | (3)%                    | (4)%     | 0%        | 387                   | 376          | 3%       | 13.9%         | 12.6%  |
| Wind Power.....                                 | 1,511         | 2,305         | (34)%    | (33)%                   | (4)%     | 2%        | 1,619         | 1,471         | 10%      | 15%                     | (6)%     | 1%        | 179                   | 134          | 34%      | 11.1%         | 9.1%   |
| Oil & Gas.....                                  | 1,728         | 1,529         | 13%      | 21%                     | (7)%     | (1)%      | 1,336         | 1,235         | 8%       | 16%                     | (7)%     | (1)%      | 151                   | (111)        | n/a      | 11.3%         | (9.0)% |
| Power Transmission.....                         | 1,532         | 1,552         | (1)%     | 5%                      | (6)%     | 0%        | 1,749         | 2,017         | (13)%    | (8)%                    | (5)%     | 0%        | (42)                  | (40)         | (6)%     | (2.4)%        | (2.0)% |
| <b>Healthcare Sector</b> .....                  | <b>4,060</b>  | <b>3,960</b>  | 3%       | 10%                     | (7)%     | 0%        | <b>3,724</b>  | <b>3,786</b>  | (2)%     | 5%                      | (7)%     | 0%        | <b>601</b>            | <b>631</b>   | (5)%     | 16.1%         | 16.7%  |
| <i>therein:</i>                                 |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |
| Diagnostics.....                                | 1,026         | 1,054         | (3)%     | 4%                      | (7)%     | 0%        | 1,026         | 1,055         | (3)%     | 4%                      | (7)%     | 0%        | 82                    | 86           | (5)%     | 8.0%          | 8.2%   |
| <b>Industry Sector</b> .....                    | <b>4,800</b>  | <b>4,572</b>  | 5%       | 8%                      | (4)%     | 1%        | <b>5,042</b>  | <b>5,324</b>  | (5)%     | (2)%                    | (4)%     | 1%        | <b>278</b>            | <b>721</b>   | (61)%    | 5.5%          | 13.5%  |
| <i>therein:</i>                                 |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |
| Industry Automation.....                        | 2,089         | 2,134         | (2)%     | 0%                      | (4)%     | 2%        | 2,200         | 2,337         | (6)%     | (4)%                    | (4)%     | 2%        | 289                   | 398          | (27)%    | 13.2%         | 17.0%  |
| Drive Technologies.....                         | 2,410         | 2,324         | 4%       | 7%                      | (4)%     | 0%        | 2,574         | 2,611         | (1)%     | 2%                      | (3)%     | 0%        | 84                    | 286          | (71)%    | 3.3%          | 10.9%  |
| <b>Infrastructure &amp; Cities Sector</b> ..... | <b>4,816</b>  | <b>4,389</b>  | 10%      | 10%                     | (5)%     | 5%        | <b>5,220</b>  | <b>5,002</b>  | 4%       | 5%                      | (5)%     | 4%        | <b>166</b>            | <b>416</b>   | (60)%    | 3.2%          | 8.3%   |
| <i>therein:</i>                                 |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |
| Transportation & Logistics.....                 | 1,752         | 1,227         | 43%      | 29%                     | (6)%     | 19%       | 1,985         | 1,705         | 16%      | 8%                      | (4)%     | 13%       | (78)                  | 73           | n/a      | (4.0)%        | 4.3%   |
| Power Grid Solutions & Products.....            | 1,639         | 1,662         | (1)%     | 6%                      | (7)%     | 0%        | 1,733         | 1,784         | (3)%     | 3%                      | (6)%     | 0%        | 103                   | 200          | (48)%    | 6.0%          | 11.2%  |
| Building Technologies.....                      | 1,524         | 1,580         | (4)%     | 0%                      | (3)%     | 0%        | 1,596         | 1,599         | 0%       | 3%                      | (3)%     | 0%        | 168                   | 153          | 10%      | 10.5%         | 9.6%   |
| <b>Total Sectors</b> .....                      | <b>21,285</b> | <b>21,608</b> | (1)%     | 3%                      | (6)%     | 1%        | <b>21,423</b> | <b>21,759</b> | (2)%     | 2%                      | (5)%     | 1%        | <b>1,609</b>          | <b>1,932</b> | (17)%    |               |        |

(1) Profit is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded.

(2) Excluding currency translation and portfolio effects.

Due to rounding, numbers presented may not add up precisely to totals provided.

SUPPLEMENTAL DATA

SIEMENS

**ADDITIONAL INFORMATION (I) (continuing operations - preliminary and unaudited)**  
**Orders, Revenue, Profit, Profit margin developments and growth rates for Sectors**  
**For the fiscal year ended September 30, 2013 and 2012**  
**(in millions of €)**

|   | Orders        |               |          |                         |          |           | Revenue       |               |          |                         |          |           | Profit <sup>(1)</sup> |              |          | Profit margin |        |  |
|---|---------------|---------------|----------|-------------------------|----------|-----------|---------------|---------------|----------|-------------------------|----------|-----------|-----------------------|--------------|----------|---------------|--------|--|
|   | 2013          | 2012          | % Change |                         | therein  |           | 2013          | 2012          | % Change |                         | therein  |           | 2013                  | 2012         | % Change | 2013          | 2012   |  |
|   |               |               | Actual   | Adjusted <sup>(2)</sup> | Currency | Portfolio |               |               | Actual   | Adjusted <sup>(2)</sup> | Currency | Portfolio |                       |              |          |               |        |  |
| <b>Sectors</b>                                  |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |  |
| <b>Energy Sector</b> .....                      | <b>28,797</b> | <b>26,930</b> | 7%       | 8%                      | (2)%     | 1%        | <b>26,638</b> | <b>27,736</b> | (4)%     | (3)%                    | (2)%     | 0%        | <b>1,955</b>          | <b>1,901</b> | 3%       | 7.3%          | 6.9%   |  |
| <i>therein:</i>                                 |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |  |
| Fossil Power Generation.....                    | 10,682        | 11,116        | (4)%     | (2)%                    | (2)%     | 0%        | 10,239        | 11,161        | (8)%     | (7)%                    | (1)%     | 0%        | 1,693                 | 1,933        | (12)%    | 16.5%         | 17.3%  |  |
| Wind Power.....                                 | 6,593         | 4,932         | 34%      | 34%                     | (2)%     | 1%        | 5,174         | 5,066         | 2%       | 4%                      | (2)%     | 1%        | 306                   | 304          | 1%       | 5.9%          | 6.0%   |  |
| Oil & Gas.....                                  | 5,801         | 5,307         | 9%       | 9%                      | (2)%     | 2%        | 5,152         | 5,115         | 1%       | 0%                      | (1)%     | 2%        | 433                   | 218          | 99%      | 8.4%          | 4.3%   |  |
| Power Transmission.....                         | 5,700         | 5,824         | (2)%     | 0%                      | (2)%     | 0%        | 6,167         | 6,593         | (6)%     | (4)%                    | (2)%     | 0%        | (156)                 | (302)        | 48%      | (2.5)%        | (4.6)% |  |
| <b>Healthcare Sector</b> .....                  | <b>13,950</b> | <b>13,806</b> | 1%       | 4%                      | (3)%     | 0%        | <b>13,621</b> | <b>13,642</b> | 0%       | 2%                      | (3)%     | 0%        | <b>2,048</b>          | <b>1,815</b> | 13%      | 15.0%         | 13.3%  |  |
| <i>therein:</i>                                 |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |  |
| Diagnostics.....                                | 3,942         | 3,969         | (1)%     | 2%                      | (2)%     | 0%        | 3,942         | 3,969         | (1)%     | 2%                      | (2)%     | 0%        | 350                   | 314          | 12%      | 8.9%          | 7.9%   |  |
| <b>Industry Sector</b> .....                    | <b>18,417</b> | <b>18,962</b> | (3)%     | (3)%                    | (1)%     | 1%        | <b>18,586</b> | <b>19,409</b> | (4)%     | (4)%                    | (1)%     | 1%        | <b>1,478</b>          | <b>2,448</b> | (40)%    | 8.0%          | 12.6%  |  |
| <i>therein:</i>                                 |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |  |
| Industry Automation.....                        | 8,143         | 8,524         | (4)%     | (5)%                    | (1)%     | 2%        | 8,194         | 8,463         | (3)%     | (3)%                    | (1)%     | 1%        | 1,038                 | 1,316        | (21)%    | 12.7%         | 15.6%  |  |
| Drive Technologies.....                         | 9,024         | 9,395         | (4)%     | (3)%                    | (1)%     | 0%        | 9,208         | 9,640         | (4)%     | (4)%                    | (1)%     | 0%        | 527                   | 970          | (46)%    | 5.7%          | 10.1%  |  |
| <b>Infrastructure &amp; Cities Sector</b> ..... | <b>21,894</b> | <b>17,150</b> | 28%      | 28%                     | (3)%     | 2%        | <b>17,879</b> | <b>17,585</b> | 2%       | 1%                      | (1)%     | 2%        | <b>306</b>            | <b>1,102</b> | (72)%    | 1.7%          | 6.3%   |  |
| <i>therein:</i>                                 |               |               |          |                         |          |           |               |               |          |                         |          |           |                       |              |          |               |        |  |
| Transportation & Logistics.....                 | 10,040        | 5,382         | 87%      | 85%                     | (5)%     | 6%        | 6,318         | 5,969         | 6%       | 2%                      | (2)%     | 6%        | (448)                 | 236          | n/a      | (7.1)%        | 4.0%   |  |
| Power Grid Solutions & Products.....            | 6,392         | 6,275         | 2%       | 4%                      | (2)%     | 0%        | 6,102         | 6,068         | 1%       | 3%                      | (2)%     | 0%        | 403                   | 457          | (12)%    | 6.6%          | 7.5%   |  |
| Building Technologies.....                      | 5,769         | 5,809         | (1)%     | 0%                      | (1)%     | 0%        | 5,754         | 5,820         | (1)%     | 0%                      | (1)%     | 0%        | 351                   | 379          | (7)%     | 6.1%          | 6.5%   |  |
| <b>Total Sectors</b> .....                      | <b>83,057</b> | <b>76,848</b> | 8%       | 9%                      | (2)%     | 1%        | <b>76,724</b> | <b>78,372</b> | (2)%     | (1)%                    | (2)%     | 1%        | <b>5,788</b>          | <b>7,266</b> | (20)%    |               |        |  |

(1) Profit is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded.

(2) Excluding currency translation and portfolio effects.

Due to rounding, numbers presented may not add up precisely to totals provided.

## SUPPLEMENTAL DATA

## SIEMENS

**ADDITIONAL INFORMATION (II) (continuing operations - preliminary and unaudited)**  
**Reconciliation from Profit / Income before income taxes to adjusted EBITDA**  
**For the three months ended September 30, 2013 and 2012**  
(in millions of €)

|   | <u>Profit<sup>(1)</sup></u> |              | <u>Income (loss) from investments accounted for using the equity method, net<sup>(2)</sup></u> |             | <u>Financial income (expenses), net<sup>(3)</sup></u> |             | <u>Adjusted EBIT<sup>(4)</sup></u> |              | <u>Amortization<sup>(5)</sup></u> |            | <u>Depreciation and impairments of property, plant and equipment and goodwill<sup>(6)</sup></u> |            | <u>Adjusted EBITDA</u> |              | <u>Adjusted EBITDA margin</u> |              |
|---|-----------------------------|--------------|--|-------------|---|-------------|------------------------------------|--------------|-----------------------------------|------------|---|------------|------------------------|--------------|-------------------------------|--------------|
|   | 2013                        | 2012         | 2013   | 2012        | 2013  | 2012        | 2013                               | 2012         | 2013                              | 2012       | 2013  | 2012       | 2013                   | 2012         | 2013                          | 2012         |
| <b>Sectors</b>  |                             |              |  |             |   |             |                                    |              |                                   |            |   |            |                        |              |                               |              |
| <b>Energy Sector</b> .....  | <b>564</b>                  | <b>163</b>   | <b>2</b>   | <b>(21)</b> | <b>(7)</b>  | <b>(22)</b> | <b>569</b>                         | <b>207</b>   | <b>46</b>                         | <b>30</b>  | <b>153</b>  | <b>257</b> | <b>769</b>             | <b>493</b>   | <b>10.3%</b>                  | <b>6.4%</b>  |
| <i>therein:</i>   |                             |              |  |             |   |             |                                    |              |                                   |            |   |            |                        |              |                               |              |
| Fossil Power Generation.....                                      | 387                         | 376          | 7  | 13          | (3)   | (5)         | 383                                | 368          | 5                                 | 6          | 40  | 42         | 427                    | 416          |                               |              |
| Wind Power.....   | 179                         | 134          | 1  | 2           | (2)   | —           | 179                                | 131          | 8                                 | 7          | 30  | 40         | 217                    | 178          |                               |              |
| Oil & Gas.....  | 151                         | (111)        | —  | —           | (1)   | (1)         | 152                                | (111)        | 12                                | 13         | 20  | 21         | 183                    | (77)         |                               |              |
| Power Transmission.....   | (42)                        | (40)         | 3  | 5           | (2)   | (17)        | (43)                               | (27)         | 3                                 | 4          | 39  | 44         | (1)                    | 20           |                               |              |
| <b>Healthcare Sector</b> .....                                    | <b>601</b>                  | <b>631</b>   | <b>2</b>   | <b>3</b>    | <b>11</b>   | <b>11</b>   | <b>588</b>                         | <b>617</b>   | <b>77</b>                         | <b>84</b>  | <b>82</b>   | <b>90</b>  | <b>746</b>             | <b>790</b>   | <b>20.0%</b>                  | <b>20.9%</b> |
| <i>therein:</i>   |                             |              |  |             |   |             |                                    |              |                                   |            |   |            |                        |              |                               |              |
| Diagnostics.....  | 82                          | 86           | —  | —           | 1   | 4           | 81                                 | 82           | 48                                | 51         | 51  | 59         | 180                    | 192          |                               |              |
| <b>Industry Sector</b> .....                                      | <b>278</b>                  | <b>721</b>   | <b>1</b>   | <b>3</b>    | <b>(3)</b>  | <b>(4)</b>  | <b>280</b>                         | <b>722</b>   | <b>79</b>                         | <b>65</b>  | <b>108</b>  | <b>84</b>  | <b>466</b>             | <b>871</b>   | <b>9.2%</b>                   | <b>16.4%</b> |
| <i>therein:</i>   |                             |              |  |             |   |             |                                    |              |                                   |            |   |            |                        |              |                               |              |
| Industry Automation.....  | 289                         | 398          | —  | —           | (1)   | (4)         | 290                                | 402          | 65                                | 50         | 36  | 34         | 390                    | 486          |                               |              |
| Drive Technologies.....   | 84                          | 286          | 1  | 3           | (1)   | —           | 84                                 | 283          | 13                                | 12         | 69  | 47         | 166                    | 342          |                               |              |
| <b>Infrastructure &amp; Cities Sector</b> .....                   | <b>166</b>                  | <b>416</b>   | <b>3</b>   | <b>6</b>    | <b>(4)</b>  | <b>7</b>    | <b>166</b>                         | <b>403</b>   | <b>60</b>                         | <b>30</b>  | <b>103</b>  | <b>46</b>  | <b>329</b>             | <b>479</b>   | <b>6.3%</b>                   | <b>9.6%</b>  |
| <i>therein:</i>   |                             |              |  |             |   |             |                                    |              |                                   |            |   |            |                        |              |                               |              |
| Transportation & Logistics.....                                   | (78)                        | 73           | 1  | 3           | (2)   | (5)         | (78)                               | 74           | 16                                | 3          | 64  | 13         | 2                      | 91           |                               |              |
| Power Grid Solutions & Products.....                              | 103                         | 200          | 2  | 2           | (2)   | (2)         | 103                                | 199          | 30                                | 10         | 25  | 21         | 158                    | 229          |                               |              |
| Building Technologies.....  | 168                         | 153          | —  | —           | —   | —           | 169                                | 154          | 14                                | 16         | 13  | 12         | 195                    | 182          |                               |              |
| <b>Total Sectors</b> .....  | <b>1,609</b>                | <b>1,932</b> | <b>9</b>   | <b>(9)</b>  | <b>(2)</b>  | <b>(8)</b>  | <b>1,603</b>                       | <b>1,949</b> | <b>262</b>                        | <b>208</b> | <b>446</b>  | <b>477</b> | <b>2,311</b>           | <b>2,634</b> |                               |              |
| <b>Equity Investments</b> .....                                   | <b>110</b>                  | <b>44</b>    | <b>108</b>   | <b>42</b>   | <b>1</b>  | <b>2</b>    | <b>2</b>                           | <b>—</b>     | <b>—</b>                          | <b>—</b>   | <b>—</b>  | <b>—</b>   | <b>2</b>               | <b>—</b>     |                               |              |
| <b>Financial Services (SFS)</b> .....                             | <b>107</b>                  | <b>100</b>   | <b>17</b>  | <b>22</b>   | <b>100</b>  | <b>97</b>   | <b>(11)</b>                        | <b>(19)</b>  | <b>1</b>                          | <b>2</b>   | <b>52</b>   | <b>67</b>  | <b>42</b>              | <b>50</b>    |                               |              |
| <b>Reconciliation to Consolidated Financial Statements</b>        |                             |              |  |             |   |             |                                    |              |                                   |            |   |            |                        |              |                               |              |
| Centrally managed portfolio activities.....                       | (47)                        | (24)         | 28   | 3           | (1)   | —           | (74)                               | (27)         | —                                 | —          | —   | 1          | (73)                   | (26)         |                               |              |
| Siemens Real Estate (SRE).....                                    | 112                         | 88           | —  | —           | (27)  | (30)        | 139                                | 118          | —                                 | —          | 100   | 83         | 240                    | 201          |                               |              |
| Corporate items and pensions.....                                 | (396)                       | (386)        | —  | —           | (94)  | (114)       | (302)                              | (272)        | 4                                 | 5          | 15  | 14         | (283)                  | (253)        |                               |              |
| Eliminations, Corporate Treasury and other reconciling items..... | (39)                        | (16)         | (3)  | 1           | —   | 11          | (36)                               | (28)         | —                                 | —          | (8)   | (10)       | (44)                   | (37)         |                               |              |
| <b>Siemens</b> .....  | <b>1,456</b>                | <b>1,737</b> | <b>159</b>   | <b>60</b>   | <b>(24)</b>   | <b>(43)</b> | <b>1,321</b>                       | <b>1,721</b> | <b>268</b>                        | <b>216</b> | <b>606</b>  | <b>632</b> | <b>2,195</b>           | <b>2,568</b> |                               |              |

(1) Profit of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded. Profit of SFS and SRE is Income before income taxes. Profit of Siemens is Income from continuing operations before income taxes.

For a reconciliation of Income from continuing operations before income taxes to Net income see Consolidated Statements of Income.

(2) Includes impairments and reversals of impairments of investments accounted for using the equity method.

(3) Includes impairment of non-current available-for-sale financial assets. For Siemens, Financial income (expenses), net comprises Interest income, Interest expenses and Other financial income (expenses), net as reported in the Consolidated Statements of Income.

(4) Adjusted EBIT is Income from continuing operations before income taxes less Financial income (expenses), net and Income (loss) from investments accounted for using the equity method, net.

(5) Amortization and impairments, net of reversals, of intangible assets other than goodwill.

(6) Depreciation and impairments of property, plant and equipment, net of reversals. Includes impairments of goodwill of €70 million and €85 million for the three months ended September 30, 2013 and 2012, respectively.

Due to rounding, numbers presented may not add up precisely to totals provided.

## SUPPLEMENTAL DATA

## SIEMENS

**ADDITIONAL INFORMATION (II) (continuing operations - preliminary and unaudited)**  
**Reconciliation from Profit / Income before income taxes to adjusted EBITDA**  
**For the fiscal years ended September 30, 2013 and 2012**  
(in millions of €)

| Sectors   | Profit <sup>(1)</sup> |              | Income (loss) from investments accounted for using the equity method, net <sup>(2)</sup> |              |             |             | Financial income (expenses), net <sup>(3)</sup> |              | Adjusted EBIT <sup>(4)</sup> |            | Amortization <sup>(5)</sup> |              | Depreciation and impairments of property, plant and equipment and goodwill <sup>(6)</sup> |              | Adjusted EBITDA |              | Adjusted EBITDA margin |      |
|---|-----------------------|--------------|--|--------------|-------------|-------------|---|--------------|------------------------------|------------|-----------------------------|--------------|---|--------------|-----------------|--------------|------------------------|------|
|   | 2013                  | 2012         | 2013   | 2012         | 2013        | 2012        | 2013  | 2012         | 2013                         | 2012       | 2013                        | 2012         | 2013  | 2012         | 2013            | 2012         | 2013                   | 2012 |
|   |                       |              |  |              |             |             |   |              |                              |            |                             |              |   |              |                 |              |                        |      |
| <b>Energy Sector</b> .....  | <b>1,955</b>          | <b>1,901</b> | <b>(39)</b>  | <b>22</b>    | <b>(27)</b> | <b>44</b>   | <b>2,022</b>                                    | <b>1,835</b> | <b>132</b>                   | <b>97</b>  | <b>478</b>                  | <b>537</b>   | <b>2,631</b>  | <b>2,470</b> | <b>9.9%</b>     | <b>8.9%</b>  |                        |      |
| <i>therein:</i>   |                       |              |  |              |             |             |   |              |                              |            |                             |              |   |              |                 |              |                        |      |
| Fossil Power Generation.....                                      | 1,693                 | 1,933        | 32   | 41           | (13)        | 67          | 1,674   | 1,825        | 19                           | 21         | 143                         | 142          | 1,835   | 1,988        |                 |              |                        |      |
| Wind Power.....   | 306                   | 304          | (8)  | 6            | (6)         | (5)         | 320   | 303          | 32                           | 27         | 103                         | 100          | 454   | 430          |                 |              |                        |      |
| Oil & Gas.....  | 433                   | 218          | —  | —            | (3)         | (4)         | 436   | 222          | 49                           | 38         | 79                          | 71           | 564   | 330          |                 |              |                        |      |
| Power Transmission.....   | (156)                 | (302)        | 20   | 25           | (10)        | (20)        | (167)   | (308)        | 13                           | 11         | 114                         | 109          | (39)  | (187)        |                 |              |                        |      |
| <b>Healthcare Sector</b> .....                                    | <b>2,048</b>          | <b>1,815</b> | <b>8</b>   | <b>8</b>     | <b>(18)</b> | <b>2</b>    | <b>2,059</b>                                    | <b>1,804</b> | <b>314</b>                   | <b>377</b> | <b>323</b>                  | <b>349</b>   | <b>2,696</b>  | <b>2,530</b> | <b>19.8%</b>    | <b>18.5%</b> |                        |      |
| <i>therein:</i>   |                       |              |  |              |             |             |   |              |                              |            |                             |              |   |              |                 |              |                        |      |
| Diagnostics.....  | 350                   | 314          | —  | —            | (27)        | 9           | 377   | 305          | 196                          | 232        | 211                         | 226          | 784   | 763          |                 |              |                        |      |
| <b>Industry Sector</b> .....                                      | <b>1,478</b>          | <b>2,448</b> | <b>(4)</b>   | <b>11</b>    | <b>(17)</b> | <b>(14)</b> | <b>1,499</b>                                    | <b>2,452</b> | <b>303</b>                   | <b>253</b> | <b>354</b>                  | <b>300</b>   | <b>2,156</b>  | <b>3,005</b> | <b>11.6%</b>    | <b>15.5%</b> |                        |      |
| <i>therein:</i>   |                       |              |  |              |             |             |   |              |                              |            |                             |              |   |              |                 |              |                        |      |
| Industry Automation.....  | 1,038                 | 1,316        | —  | 1            | (4)         | (7)         | 1,041   | 1,323        | 240                          | 195        | 123                         | 114          | 1,404   | 1,631        |                 |              |                        |      |
| Drive Technologies.....   | 527                   | 970          | (5)  | 10           | (11)        | (6)         | 542   | 966          | 56                           | 48         | 219                         | 172          | 817   | 1,187        |                 |              |                        |      |
| <b>Infrastructure &amp; Cities Sector</b> .....                   | <b>306</b>            | <b>1,102</b> | <b>26</b>  | <b>25</b>    | <b>2</b>    | <b>29</b>   | <b>278</b>                                      | <b>1,048</b> | <b>154</b>                   | <b>112</b> | <b>226</b>                  | <b>165</b>   | <b>657</b>  | <b>1,324</b> | <b>3.7%</b>     | <b>7.5%</b>  |                        |      |
| <i>therein:</i>   |                       |              |  |              |             |             |   |              |                              |            |                             |              |   |              |                 |              |                        |      |
| Transportation & Logistics.....                                   | (448)                 | 236          | 18   | 15           | (7)         | (16)        | (459)   | 236          | 39                           | 13         | 99                          | 46           | (321)   | 296          |                 |              |                        |      |
| Power Grid Solutions & Products.....                              | 403                   | 457          | 8  | 9            | (6)         | (4)         | 401   | 452          | 57                           | 39         | 78                          | 71           | 536   | 562          |                 |              |                        |      |
| Building Technologies.....  | 351                   | 379          | —  | 1            | —           | (2)         | 352   | 381          | 58                           | 60         | 46                          | 47           | 456   | 488          |                 |              |                        |      |
| <b>Total Sectors</b> .....  | <b>5,788</b>          | <b>7,266</b> | <b>(10)</b>  | <b>66</b>    | <b>(60)</b> | <b>61</b>   | <b>5,858</b>                                    | <b>7,139</b> | <b>902</b>                   | <b>839</b> | <b>1,381</b>                | <b>1,350</b> | <b>8,141</b>  | <b>9,329</b> |                 |              |                        |      |
| <b>Equity Investments</b> .....                                   | <b>396</b>            | <b>(549)</b> | <b>372</b>   | <b>(568)</b> | <b>7</b>    | <b>7</b>    | <b>17</b>                                       | <b>12</b>    | <b>—</b>                     | <b>—</b>   | <b>—</b>                    | <b>—</b>     | <b>17</b>   | <b>12</b>    |                 |              |                        |      |
| <b>Financial Services (SFS)</b> .....                             | <b>409</b>            | <b>479</b>   | <b>85</b>  | <b>168</b>   | <b>389</b>  | <b>385</b>  | <b>(64)</b>                                     | <b>(73)</b>  | <b>5</b>                     | <b>7</b>   | <b>225</b>                  | <b>264</b>   | <b>166</b>  | <b>197</b>   |                 |              |                        |      |
| <b>Reconciliation to Consolidated Financial Statements</b>        |                       |              |  |              |             |             |   |              |                              |            |                             |              |   |              |                 |              |                        |      |
| Centrally managed portfolio activities.....                       | (12)                  | (29)         | 69   | 7            | (2)         | —           | (80)  | (36)         | 2                            | 4          | 2                           | 2            | (76)  | (31)         |                 |              |                        |      |
| Siemens Real Estate (SRE).....                                    | 171                   | 115          | —  | —            | (110)       | (112)       | 281   | 227          | 1                            | 2          | 313                         | 325          | 595   | 553          |                 |              |                        |      |
| Corporate items and pensions.....                                 | (839)                 | (668)        | —  | —            | (249)       | (305)       | (590)   | (363)        | 17                           | 16         | 74                          | 51           | (499)   | (296)        |                 |              |                        |      |
| Eliminations, Corporate Treasury and other reconciling items..... | (70)                  | 23           | (6)  | (5)          | 30          | 137         | (94)  | (109)        | —                            | —          | (34)                        | (41)         | (128)   | (151)        |                 |              |                        |      |
| <b>Siemens</b> .....  | <b>5,843</b>          | <b>6,636</b> | <b>510</b>   | <b>(333)</b> | <b>5</b>    | <b>173</b>  | <b>5,328</b>                                    | <b>6,796</b> | <b>927</b>                   | <b>867</b> | <b>1,960</b>                | <b>1,950</b> | <b>8,215</b>  | <b>9,613</b> |                 |              |                        |      |

(1) Profit of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded. Profit of SFS and SRE is Income before income taxes. Profit of Siemens is Income from continuing operations before income taxes.

For a reconciliation of Income from continuing operations before income taxes to Net income see Consolidated Statements of Income.

(2) Includes impairments and reversals of impairments of investments accounted for using the equity method.

(3) Includes impairment of non-current available-for-sale financial assets. For Siemens, Financial income (expenses), net comprises Interest income, Interest expenses and Other financial income (expenses), net as reported in the Consolidated Statements of Income.

(4) Adjusted EBIT is Income from continuing operations before income taxes less Financial income (expenses), net and Income (loss) from investments accounted for using the equity method, net.

(5) Amortization and impairments, net of reversals, of intangible assets other than goodwill.

(6) Depreciation and impairments of property, plant and equipment, net of reversals. Includes impairments of goodwill of €70 million in the current period and €85 million in the prior-year period, respectively.

Due to rounding, numbers presented may not add up precisely to totals provided.

SUPPLEMENTAL DATA

SIEMENS

ADDITIONAL INFORMATION (III) (continuing operations - preliminary and unaudited)

External revenue of Sectors by regions  
For the fiscal years ended September 30, 2013 and 2012  
(in millions of €)

|                                      | External revenue (location of customer)                      |               |                 |                        |               |                 |                 |               |                 |                        |               |                 |               |               |                 |
|--------------------------------------|--|---------------|-----------------|------------------------|---------------|-----------------|-----------------|---------------|-----------------|------------------------|---------------|-----------------|---------------|---------------|-----------------|
|                                      | <u>Europa, C.I.S.<sup>(1)</sup>, Africa,<br/>Middle East</u> |               |                 | <u>therein Germany</u> |               |                 | <u>Americas</u> |               |                 | <u>Asia, Australia</u> |               |                 | <u>Total</u>  |               |                 |
|                                      | <u>2013</u>  | <u>2012</u>   | <u>% Change</u> | <u>2013</u>            | <u>2012</u>   | <u>% Change</u> | <u>2013</u>     | <u>2012</u>   | <u>% Change</u> | <u>2013</u>            | <u>2012</u>   | <u>% Change</u> | <u>2013</u>   | <u>2012</u>   | <u>% Change</u> |
| <b>Sectors</b>                       |  |               |                 |                        |               |                 |                 |               |                 |                        |               |                 |               |               |                 |
| Energy Sector.....                   | 14,346   | 14,261        | 1%              | 2,231                  | 1,927         | 16%             | 7,153           | 8,141         | (12)%           | 4,886                  | 5,098         | (4)%            | 26,386        | 27,501        | (4)%            |
| Healthcare Sector.....               | 4,544  | 4,593         | (1)%            | 995                    | 1,056         | (6)%            | 5,631           | 5,692         | (1)%            | 3,422                  | 3,315         | 3%              | 13,598        | 13,600        | (0)%            |
| Industry Sector .....                | 9,261  | 9,644         | (4)%            | 4,198                  | 4,464         | (6)%            | 3,290           | 3,484         | (6)%            | 4,393                  | 4,644         | (5)%            | 16,943        | 17,772        | (5)%            |
| Infrastructure & Cities Sector ..... | 10,482   | 10,121        | 4%              | 2,633                  | 2,880         | (9)%            | 4,283           | 4,344         | (1)%            | 2,363                  | 2,267         | 4%              | 17,128        | 16,731        | 2%              |
| Reconciliation to Siemens .....      | 1,241  | 1,329         | (7)%            | 694                    | 723           | (4)%            | 558             | 416           | 34%             | 28                     | 46            | (39)%           | 1,827         | 1,791         | 2%              |
| <b>Siemens.....</b>                  | <b>39,874</b>  | <b>39,947</b> | <b>(0)%</b>     | <b>10,750</b>          | <b>11,049</b> | <b>(3)%</b>     | <b>20,916</b>   | <b>22,078</b> | <b>(5)%</b>     | <b>15,092</b>          | <b>15,370</b> | <b>(2)%</b>     | <b>75,882</b> | <b>77,395</b> | <b>(2)%</b>     |

External revenue of Sectors as a percentage of regional and Siemens total revenue

|                                      | Percentage of regional external revenue (location of customer) |             |                         |                        |             |                         |                 |             |                         |                        | Percentage of Siemens |                         |              |             |                         |
|--------------------------------------|--|-------------|-------------------------|------------------------|-------------|-------------------------|-----------------|-------------|-------------------------|------------------------|-----------------------|-------------------------|--------------|-------------|-------------------------|
|                                      | <u>Europa, C.I.S.<sup>(1)</sup>, Africa,<br/>Middle East</u>   |             |                         | <u>therein Germany</u> |             |                         | <u>Americas</u> |             |                         | <u>Asia, Australia</u> |                       |                         | <u>Total</u> |             |                         |
|                                      | <u>2013</u>  | <u>2012</u> | <u>Change<br/>in pp</u> | <u>2013</u>            | <u>2012</u> | <u>Change<br/>in pp</u> | <u>2013</u>     | <u>2012</u> | <u>Change<br/>in pp</u> | <u>2013</u>            | <u>2012</u>           | <u>Change<br/>in pp</u> | <u>2013</u>  | <u>2012</u> | <u>Change<br/>in pp</u> |
| <b>Sectors</b>                       |  |             |                         |                        |             |                         |                 |             |                         |                        |                       |                         |              |             |                         |
| Energy Sector.....                   | 54%  | 52%         | 2.5 pp                  | 8%                     | 7%          | 1.4 pp                  | 27%             | 30%         | (2.5) pp                | 19%                    | 18%                   | (0.0) pp                | 35%          | 36%         | (0.8) pp                |
| Healthcare Sector.....               | 34%  | 34%         | (0.4) pp                | 7%                     | 8%          | (0.4) pp                | 41%             | 42%         | (0.4) pp                | 25%                    | 24%                   | 0.8 pp                  | 18%          | 18%         | 0.3 pp                  |
| Industry Sector .....                | 55%  | 54%         | 0.4 pp                  | 25%                    | 25%         | (0.3) pp                | 19%             | 20%         | (0.2) pp                | 26%                    | 26%                   | (0.2) pp                | 22%          | 23%         | (0.6) pp                |
| Infrastructure & Cities Sector ..... | 61%  | 60%         | 0.7 pp                  | 15%                    | 17%         | (1.8) pp                | 25%             | 26%         | (1.0) pp                | 14%                    | 14%                   | 0.2 pp                  | 23%          | 22%         | 1.0 pp                  |
| Reconciliation to Siemens .....      | 68%  | 74%         | (6.3) pp                | 38%                    | 40%         | (2.4) pp                | 31%             | 23%         | 7.3 pp                  | 1%                     | 3%                    | (1.0) pp                | 2%           | 2%          | 0.1 pp                  |
| <b>Siemens.....</b>                  | <b>52%</b>   | <b>52%</b>  | <b>0.9 pp</b>           | <b>14%</b>             | <b>14%</b>  | <b>(0.1) pp</b>         | <b>28%</b>      | <b>28%</b>  | <b>(1.0) pp</b>         | <b>20%</b>             | <b>20%</b>            | <b>0.0 pp</b>           | <b>100%</b>  | <b>100%</b> |                         |

(1) Commonwealth of Independent States.

Due to rounding, numbers presented may not add up precisely to totals provided.