

**Segmentwise revenue, results and capital employed for the second quarter ended on
31 March 2004**

(Rs. in millions)

	Unaudited Quarter ended		Unaudited six months ended		Audited Year ended
	31 March		31 March		on 30 September
	2004	2003	2004	2003	2003
1. Segment Revenue					
a) Information & Communication	224.83	185.86	389.06	357.35	817.79
b) Automation & Drives	1722.91	1319.84	2952.58	2278.24	4639.55
c) Industrial Solutions & Services	736.70	416.60	1132.27	704.84	1563.08
d) Power	1115.93	947.56	1804.58	1813.34	3462.50
e) Transport	436.89	379.09	771.68	671.74	1285.04
f) Healthcare & Other Services	783.19	918.47	1211.71	1445.90	3086.30
g) Building Technologies	130.62	0.00	130.62	0.00	0.00
h) Real Estate	88.74	80.26	177.13	159.42	344.85
Total	5239.81	4247.68	8569.63	7430.83	15199.11
Less : Inter segment revenue	508.41	350.70	762.33	548.82	953.73
Net sales/income from operations	4731.40	3896.98	7807.30	6882.01	14245.38
2. Segment Results					
a) Information & Communication	32.98	28.71	47.19	24.30	82.16
b) Automation & Drives	76.05	111.98	132.46	131.09	243.75
c) Industrial Solutions & Services	86.87	49.09	117.21	64.77	144.12
d) Power	100.33	76.02	147.70	374.67	484.44
e) Transport	41.16	59.84	84.31	106.49	198.32
f) Healthcare & Other Services	5.35	31.42	-40.50	4.80	16.67
g) Building Technologies	7.19	0.00	7.19	0.00	0.00
h) Real Estate	48.96	77.70	116.72	139.59	286.60
Total	398.89	434.76	612.28	845.71	1456.06
Add :					
a) Interest income net off expense	34.44	26.07	58.06	56.98	112.40
b) Other un-allocable income net off un-allocable expenditure	309.28	63.16	309.17	134.45	399.31
Total profit before tax	742.61	523.99	979.51	1037.14	1967.77
3. Capital employed					
a) Information & Communication	148.31	196.20	148.31	196.20	160.88
b) Automation & Drives	552.40	683.81	552.40	683.81	434.27
c) Industrial Solutions & Services	-263.37	10.82	-263.37	10.82	-78.57
d) Power	-155.41	-84.22	-155.41	-84.22	-15.46
e) Transport	-333.32	-178.71	-333.32	-178.71	-243.97
f) Healthcare & Other Services	546.44	786.51	546.44	786.51	633.42
g) Building Technologies	47.12	0.00	47.12	0.00	0.00
h) Real Estate	942.75	965.10	942.75	965.10	990.21
Total	1484.92	2379.51	1484.92	2379.51	1880.78