SIEMENS

Press

Munich, February 10, 2022

Very successful start to fiscal 2022

- Orders increased 42 percent on a comparable basis to €24.2 billion
 (Q1 2021: €15.9 billion) on high growth rates at all industrial businesses
- Revenue rose 9 percent on a comparable basis to €16.5 billion (Q1 2021: €14.1 billion)
- Profit Industrial Business was €2.5 billion, a significant increase of 12 percent (Q1 2021: €2.2 billion)
- Net income climbed 20 percent to €1.8 billion (Q1 2021: €1.5 billion) Outlook confirmed
- At €1.1 billion, free cash flow even stronger than in prior-year quarter (Q1 2021: €1.0 billion)
- Divestment of stake in joint venture Valeo Siemens eAutomotive and of the post and parcel business of Siemens Logistics agreed
- Virtual Annual Shareholders' Meeting to decide on dividend proposal of €4.00 per share for fiscal 2021 (fiscal 2020: €3.50)

Siemens got off to a very successful start in fiscal 2022 and continues to rigorously execute its strategy as a focused technology company. In Q1 (ended December 31, 2021), the company leveraged growth opportunities in many key markets to achieve increases across all industrial businesses. The outlook for the current fiscal year 2022 was also confirmed. At the same time, Siemens further focused its portfolio: in addition to the previously announced divestment of its road traffic business Yunex Traffic, new owners have been found for the post and parcel business of Siemens Logistics and for Siemens' stake in the joint venture Valeo Siemens eAutomotive.

"We had a very successful start into fiscal 2022. All our businesses continued their high-value growth. We delivered strong results and increased our earnings per share before purchase price allocation by 20 percent. At the same time, we continue Siemens AG Communications Head: Lynette Jackson Werner-von-Siemens-Strasse 1 80333 Munich Germany to sharpen our portfolio as a focused technology company," said Roland Busch, President and Chief Executive Officer of Siemens AG. "Our results impressively demonstrate that we are a leader in accelerating digitalization and sustainability."

"Siemens continued its very strong financial performance across all key metrics in the first quarter of fiscal 2022. We took significant advantage of growth opportunities in many key markets while achieving excellent free cash flow of more than €1 billion all-in," added Ralf P. Thomas, Chief Financial Officer of Siemens AG.

Despite a continuing complex macroeconomic environment influenced by the COVID-19 pandemic and ongoing supply chain risks, major disruptions have been avoided, although deliveries of some products to customers have been delayed. Siemens continues to work relentlessly to optimize deliveries and master these challenges together with its customers.

Rigorous sharpening of portfolio

As part of the rigorous sharpening of its portfolio as a focused technology company, Siemens today announced that an agreement had been reached to sell the post and parcel business of Siemens Logistics to Körber AG. In addition, Siemens' stake in the joint venture Valeo Siemens eAutomotive will be sold to Valeo. The sale of Siemens' road traffic unit Yunex Traffic to Atlantia was already announced in January.

Net income significantly higher - Outlook confirmed

Siemens increased revenue in Q1 on a comparable basis – that is, excluding currency translation and portfolio effects – by 9 percent to €16.5 billion (Q1 2021: €14.1 billion). Orders saw particularly strong growth, rising 42 percent on a comparable basis to €24.2 billion (Q1 2021: €15.9 billion). At 1.47, the book-to-bill ratio was at an extraordinarily high level. At €93 billion, the order backlog set a new record.

Profit Industrial Business climbed 12 percent to €2.5 billion (Q1 2021: €2.2 billion) while the profit margin of the Industrial Business came in at 15.7 percent (Q1 2021: 16.5 percent). Net income rose 20 percent to €1.8 billion, a significant increase over the prior-year quarter (Q1 2021: €1.5 billion). Basic earnings per share before

Siemens AG

Press release

purchase price allocation were €2.24 and thus 20 percent more than in Q1 2021 (Q1 2021: €1.86). The outlook for fiscal 2022 was confirmed.

At €1.1 billion, free cash flow all-in – that is, from continuing and discontinued operations – reached an outstanding level (Q1 2021: €1.0 billion), while the Industrial Business generated free cash flow of €1.4 billion, nearly unchanged from the prior-year quarter (Q1 2021: €1.5 billion).

Strong development at all industrial businesses

At <u>Digital Industries</u>, orders grew a total of 67 percent across all businesses and regions on a comparable basis to \in 7.1 billion, led by factory automation and the motion control business. Revenue also rose in all businesses and reporting regions, climbing a total of 11 percent on a comparable basis to \in 4.3 billion. Profit totaled \in 947 million, exceeding the prior-year figure by 12 percent, while the profit margin was 21.8 percent. As expected, profitability was impacted by higher expenses related to cloud-based activities – including effects from the initiative, launched as planned, to transition parts of the business to Software-as-a-Service (SaaS).

At <u>Smart Infrastructure</u>, orders climbed 26 percent on a comparable basis to \leq 4.9 billion. Order growth was driven primarily by the electrical products and electrification businesses, which won larger orders from, among others, the semiconductor industry in the U.S. In addition, demand from industrial customers and the operators of data centers continued to be strong. Revenue increased 6 percent on a comparable basis to \leq 3.8 billion. Profit was up nearly a quarter to \leq 480 million (Q1 2021: \leq 391 million). All businesses contributed to this strong performance due mainly to higher capacity utilization and cost reductions under previously announced initiatives. The profit margin increased to 12.6 percent compared to 11.2 percent in Q1 2021.

At <u>Mobility</u>, revenue rose 7 percent on a comparable basis to ≤ 2.4 billion, while orders nearly doubled to ≤ 5.4 billion. This was the highest-ever quarterly order intake in Mobility's history. While profit increased 3 percent to ≤ 224 million, the profit margin was 9.3 percent, slightly below the prior-year figure of 9.9 percent. This result is attributable to a less favorable project mix in the rail infrastructure business compared to Q1 2021.

Press release

Virtual Annual Shareholders' Meeting to decide on dividend proposal

The ordinary Annual Shareholders' Meeting of Siemens AG will take place today following the publication of the quarterly figures. Due to the ongoing COVID-19 pandemic, the event will be held in a virtual format. Shareholders will decide on the proposal by the Managing and Supervisory Boards to distribute a dividend of \leq 4.00 per share for fiscal 2021. This dividend proposal is 50 cents above that of the previous fiscal year, reflecting Siemens' progressive dividend policy.

This press release is available at https://sie.ag/3uzgSNi

Florian Martens

Phone: +49 162 230-6627; e-mail: florian.martens@siemens.com

Simon Friedle

Contacts for journalists

Phone: +49 1525 215-9076; e-mail: simon.friedle@siemens.com

Daniela Markovic

Phone: +49 172 699-8785; e-mail: daniela.markovic@siemens.com

Follow us on Twitter: www.twitter.com/siemens_press

Siemens AG (Berlin and Munich) is a technology company focused on industry, infrastructure, transport, and healthcare. From more resource-efficient factories, resilient supply chains, and smarter buildings and grids, to cleaner and more comfortable transportation as well as advanced healthcare, the company creates technology with purpose adding real value for customers. By combining the real and the digital worlds, Siemens empowers its customers to transform their industries and markets, helping them to transform the everyday for billions of people. Siemens also owns a majority stake in the publicly listed company Siemens Healthineers, a globally leading medical technology provider shaping the future of healthcare. In addition, Siemens holds a minority stake in Siemens Energy, a global leader in the transmission and generation of electrical power. In fiscal 2021, which ended on September 30, 2021, the Siemens Group generated revenue of €62.3 billion and net income of €6.7 billion. As of September 30, 2021, the company had around 303,000 employees worldwide. Further information is available on the Internet at www.siemens.com.

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate," "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in prospectuses, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks, uncertainties and factors, including, but not limited to, those described in disclosures, in particular in the chapter Report on expected developments and associated material opportunities and risks in the Combined Management Report of the Siemens Report (siemens.com/siemensreport). Should one or more of these risks or uncertainties materialize, should decisions, assessments or requirements of regulatory authorities deviate from our expectations, should events of force majeure, such as pandemics, occur or should underlying expectations including future events occur at a later date or not at all or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from those described explicitly or implicitly in

the relevant forward-looking statement. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

This document includes – in the applicable financial reporting framework not clearly defined – supplemental financial measures that are or may be alternative performance measures (non-GAAP-measures). These supplemental financial measures should not be viewed in isolation or as alternatives to measures of Siemens' net assets and financial positions or results of operations as presented in accordance with the applicable financial reporting framework in its Consolidated Financial Statements. Other companies that report or describe similarly titled alternative performance measures may calculate them differently.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.