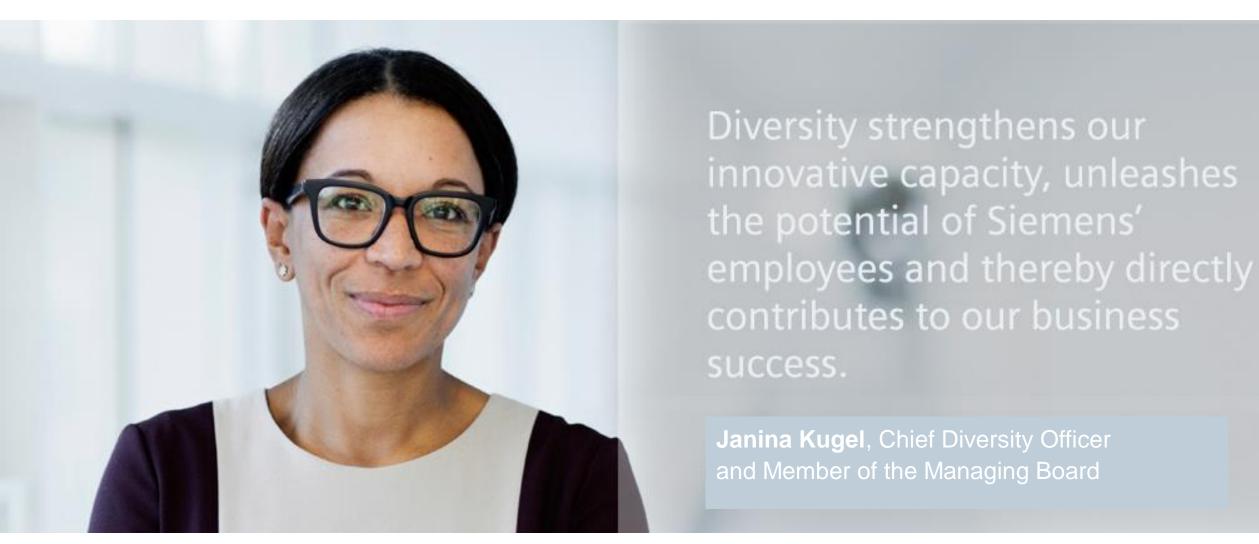


The strategic importance of Diversity for Siemens





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Future global market and trends





Politics and regulations

- Women's quota in Germany: 30% women on the Supervisory Board, 20% on the Executive Board (2 out of 10)⁸⁾
- Diversity certificates as an important management tool, e.g. BBEEE⁹⁾
 in S. Africa





Globalization

- New trend of global market in the future: top-5 GDP ranks in 2030: CN, US, IN, BR, JP¹⁾
- Preferred immigration countries: Germany at No. 4, after US, UK and CA²⁾
- >85% of Siemens global revenue outside HQ³⁾



The World and Diversity & Inclusion

New social developments

- LGBTI
- Culture and Race
- Disability
- Gen. Y embraces Diversity¹⁰⁾



Competitive workforce market place

- Shortfall of 24 million professional workers in Europe by 2040⁴⁾
- Emerging talent markets: in Brazil, 70% of workforce <40 years, China 82%⁵⁾; 54% of graduates from Asia Pacific⁶⁾
- Women in BRIC make up 30-50% of the workforce⁷⁾

Demographic shift

- Working population will be worldwide reduced by 3-4% until 2050¹¹⁾
- Multi-generations in the workplace
- 1) GDP 2030, Statista.de 2) The global workforce crisis of 2030, BCG & The Network: Decoding Global Talent, 2014 3) Company reports 4) McKinsey Quarterly Sept. 08
- 5) UN statistics 6) The Athena Factor, Sylvia Ann Hewlett Associates 7) Battle for female talent in emerging markets, HBR 8) BMJV, March 6th, 2015
- 9) Broad-Based Black Economic Empowerment 10) Generational Diversity, C.d.V. 11) McKinsey Quarterly, Sep. 8th, 2014

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Diversity is a competitive advantage for Siemens



The Diversity definition at Siemens

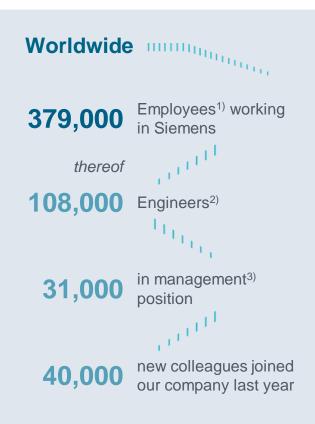
At Siemens, we value diversity as the inclusion and collaboration of different thinking, backgrounds, experience, expertise and individual qualities across all organizational levels and dimensions.



Source: Siemens AG

Overview on Siemens workforce





1) Headcount 2) Job family R&D, EN, IT, CS without Pos. Type Operations







57% 43%

3) Employees with personnel or project responsibilities4) Exempt Salary Group ("Übertarifliche Mitarbeiter" in Germany)Source: Siemens AG; HRL, parental leave: COLORADO Data as of FY18

Siemens unites people from 169 nations

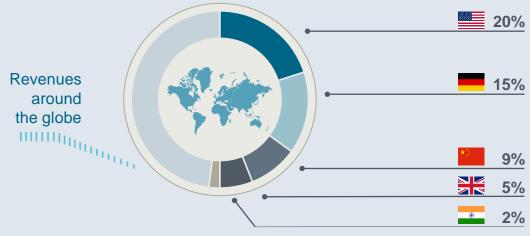






Employees with personnel or project responsibilities
 Source: Siemens AG: Data as of FY18





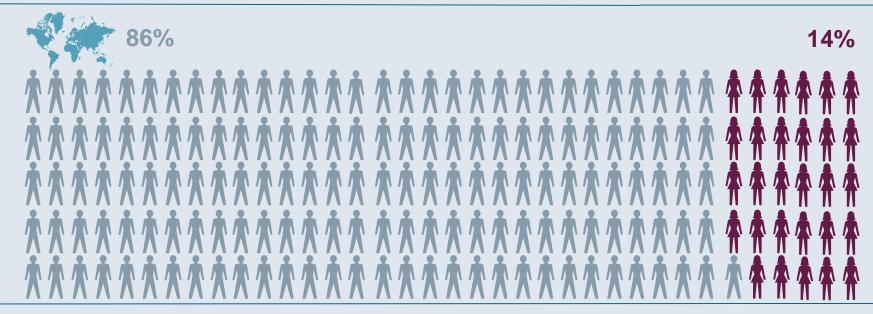


Both genders contribute to Siemen's Ingenuity and Digitalization capability





108T



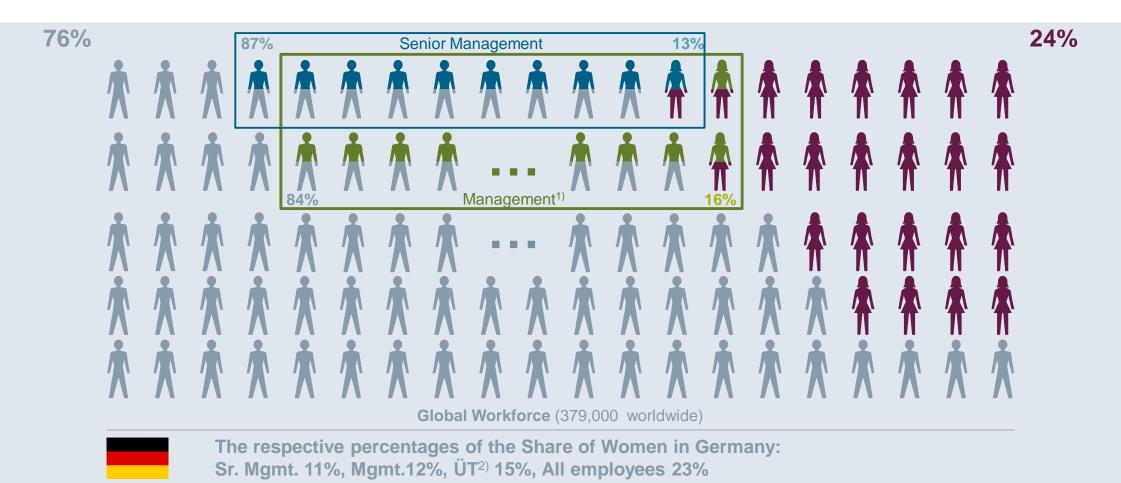


Female share of Ing. In Siemens Deutschland: 11% Female share of Ing. In Siemens China: 19%

1) JF R&D, EN, IT, CS ohne Pos. Type Operations Source: Siemens in Germany; Data as end of FY18

24% of global workforce are women There is a great need for improvement in management

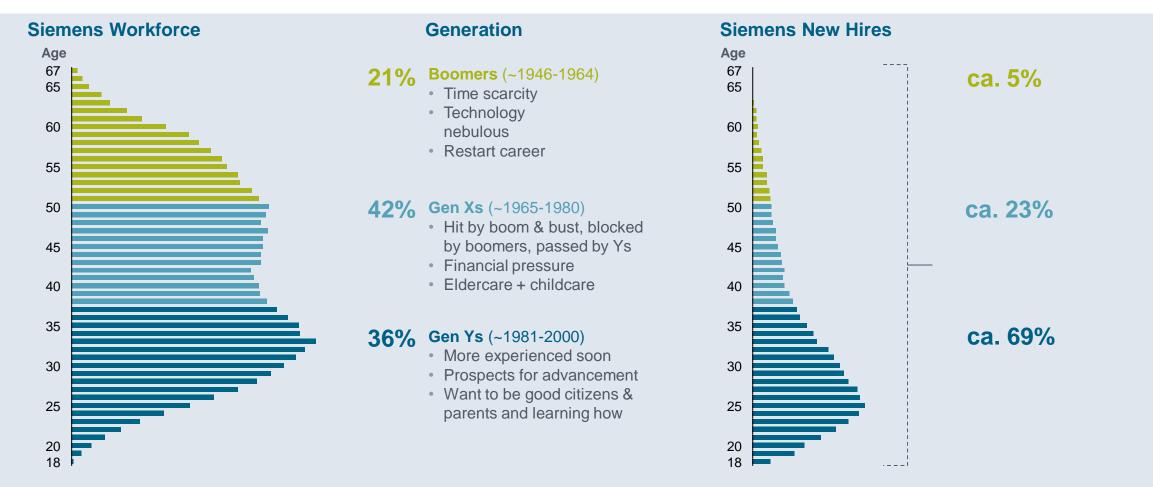




¹⁾ Employees with personnel or project responsibilities 2) Exempt Salary Group ("Übertarifliche Mitarbeiter" in Germany); Source: Siemens AG; Data as of FY18

In Siemens, three distinguished generations work shoulder to shoulder

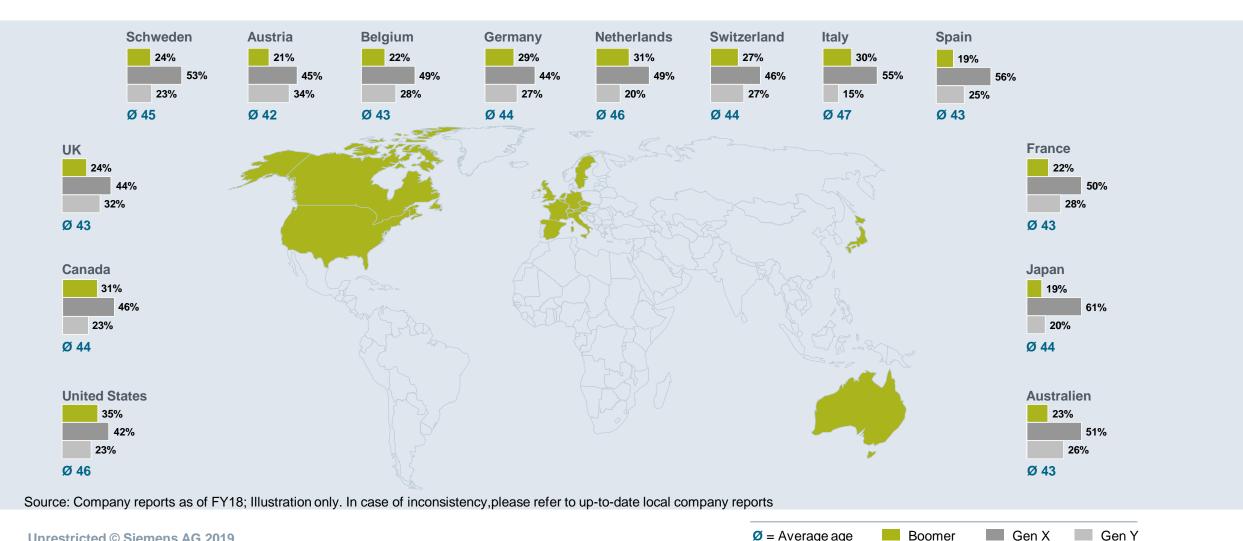




Source: Siemens AG; Data as of FY18; Cam Marston and Learning Communications; Oxygenz.com; IBM/Universum/EZI; Booz & company; FT 2009, HBR 09-10; CWLP

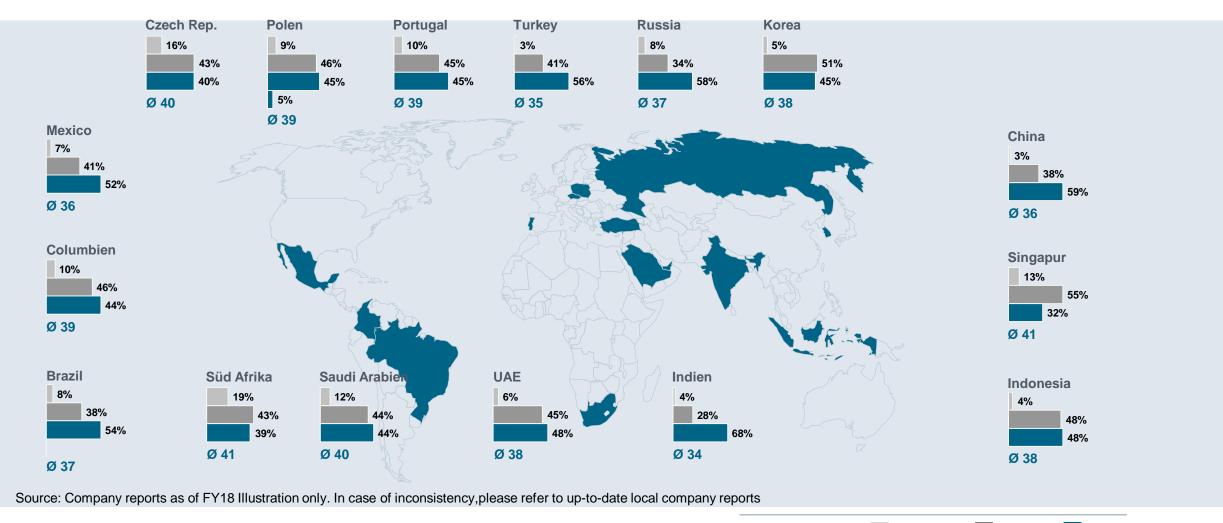
Siemens countries with significant share of Boomers





Siemens Länder mit signifikantem Gen Y Anteil





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Ø = Average age Boomer Gen X Gen Y

Diversity Employee Networks – important catalysts to foster inclusive and ownership culture



Lesbian, gay, bisexual, transgender colleagues have founded the Pride Network

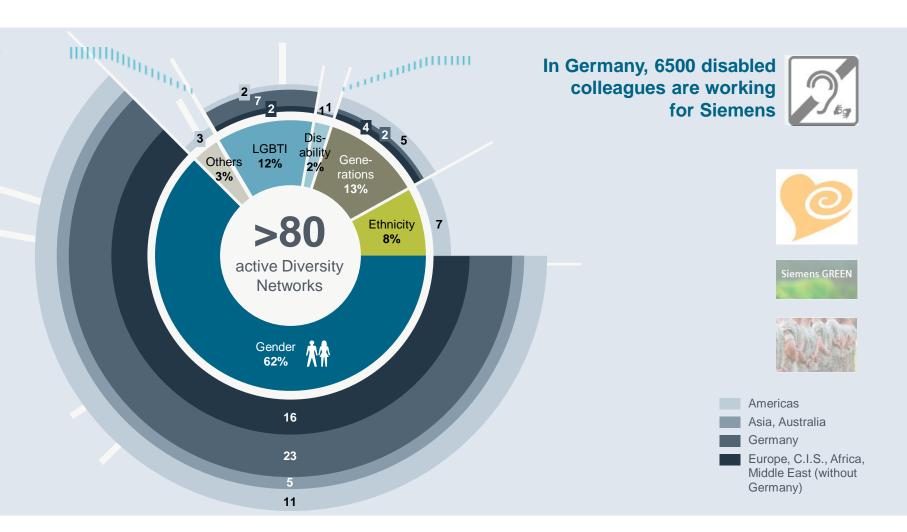


Diversity Networks

are communities
with employees representing
specific diversity dimension(s),
such as Employee Resource
Groups, Affinity Groups or with
activities strongly promoting
Diversity

"Active" refers to regular and visible activities organized by the network

Source: Siemens AG; Data as of FY18



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External recognitions and contribution of Siemens for Diversity



Since 2004,
Siemens has won >100
Diversity-related awards

Siemens is an official partner and member of CHEFSACHE, and charta der vielfalt



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