



Create an optimal working environment with **Green Migrations**

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Facilities teams today face greater, more important challenges than ever. They must still optimize buildings for energy consumption while overcoming an aging, outdated infrastructure in the wake of limited capital funding and the increasingly common retirement of facility engineers.

It was already a tough balancing act. But now it's more critical than ever to meet those needs while creating a healthy indoor environment that promotes safe working conditions.

When combined with the fact that the average age of commercial buildings in the U.S. is about 50 years, buildings are ripe for improvements that enable...

- A healthy working environment
- Reduced energy consumption
- Improved operating cost structures
- Enhanced reliability for equipment and systems

...all while helping to avoid unnecessary capital investments.

Traditional approaches to building improvements leave out too many considerations. Existing building commissioning (EBCx) has been known to target energy consuming equipment with low-cost improvements. But older, perhaps obsolete technologies may not get migrated to new platforms that can harness the power of digitalization and cloud-based services.

Green Migrations provide a strategy to upgrade building automation systems while optimizing energy consumption, maximizing customer impact, and helping to meet financial targets as circumstances require—including, for example, optimizing humidity levels in ways that create healthy buildings.

*The agreement is non-cancellable, during the initial term; however, the customer may terminate the service agreement for a pre-established early termination fee.

The journey toward a smart building starts with you.

Smart buildings are uniquely equipped to help solve complex problems like:

- Enhancing building performance & system reliability
- Supporting healthy work environments
- Establishing a path for future technologies
- Achieving sustainability objectives
- Reducing energy consumption and costs

SIEMENS

An elevated approach for your building priorities

Operational improvements, energy optimization, and digitalization:

Siemens Green Migrations Program elevates your approach

Siemens offers a comprehensive approach to solving these building challenges: it's our Green Migrations program, and it uniquely combines the benefits of a building automation system upgrade and addition of digital services, such as CloudFIMs, with the energy optimization benefits of our Smart Building Commissioning Program.

Attractive financials combine with enhanced occupant experience in your building

Instead of replacing a legacy building management system with an entirely new platform, Siemens Green Migrations can represent a significant savings in terms of capital outlay while adding the benefits of energy optimization projects—and the associated utility rebates—which are not available through software upgrade alone.

Taken together, customers who utilize Green Migrations achieve a range of benefits:

- Improved indoor air and environmental quality for a healthier workplace
- Elevated facility and systems performance through increased reliability of equipment and software
- Transparency into energy consumption and the ability to achieve energy and operational savings targets (in most cases)
- Reduced annual energy spend with long-term savings, measurable results, and the potential for utility incentives
- Extended lifecycle for systems and equipment, as well as avoidance of system obsolescence
- Ability to leverage valuable building data and latest technological platforms

In addition, Green Migrations are supported by detailed planning that helps to ensure all savings and benefits persist overtime, particularly when combined with Navigator, our webbased intelligent platform for monitoring and reporting.

For more information, visit usa.siemens.com/energyservices

One Siemens Green Migration customer captured...

-  \$250,000 utility rebate
-  \$200,000 annual energy cost savings
-  4.3 year simple payback
-  Reduced risk of facility downtime
-  Improved indoor environment
-  Enhanced facilities productivity



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