

The Siemens logo is positioned in the top right corner of the advertisement. It consists of the word "SIEMENS" in a bold, white, sans-serif font. The background of the entire advertisement is a photograph of a modern industrial factory floor, featuring automated assembly lines, robotic arms, and various mechanical components. Overlaid on this background are several blue, semi-transparent digital graphics, including binary code (0s and 1s) and stylized representations of industrial machinery and data flow.

INDUSTRY FINANCE

# Retrofit Finance

A smart way of financing technology updates  
[siemens.com/industry-finance](https://www.siemens.com/industry-finance)



Pay as you benefit  
from updated technology



Regular  
affordable payments



Specialist expertise

## The cost-effective way to stay competitive

In a fast-moving world, staying competitive means keeping up with the pace of change and responding quickly, flexibly and cost-effectively to market demands. With Retrofit Finance from Siemens, you can bring new improvements to your existing systems based on your evolving business needs and get the benefits of using them fast.

## Avoid technology obsolescence

Outdated technology can be a barrier to efficiency and productivity – but complete replacement means high costs. Retrofit Finance gives you a way to maximize your existing investment in technology by bringing it up-to-date with new technology.

## Let improvements pay for themselves

From faster production to streamlined processes, improving your systems can reduce your costs and improve your sales opportunities. We'll tailor your Retrofit Finance to match the expected future benefits – so the cost of your update is effectively paid for by the improvements it delivers over time.

# Transform your systems with Retrofit Finance

## How Retrofit Finance works



### 1. Discuss your retrofit needs

With an understanding of your technology and retrofit, we'll tailor an affordable financing plan with payments over time.



### 2. Have your update installed

Update your systems and start getting the benefits.



### 3. Make affordable payments

You make simple monthly or quarterly payments to Siemens Financial Services over time.



### 4. Upgrade or add on

If your needs change, we can continue to help you adapt your finance plan to fit.



Special adjustment of the winding machine to meet our needs would not have been possible with a standard product. And the advantages of the financing are crystal clear.

*Bernd Burgwedel,  
IBK Fibertec GmbH, Germany*

## Get the best from your technology

In complex industrial systems, one obsolete component or area can hold your business back. We'll give you a way to improve and extend the lifespan of your existing technology, through a retrofit arrangement and affordable monthly payments.

## Expert in digitalization

Unlike traditional sources of finance, we understand the challenges of staying competitive in a digitalized world. We'll help you access the latest enhancements with built-in update options to keep you on a path of continuous improvement.

## Making the process simple

We focus on keeping things simple. That means straightforward paperwork and support to make things easier at every step of the way.

## Getting started

Arranging your Retrofit Finance is simple. Get in touch with your Siemens representative or contact our Industry Finance team and we'll guide you through the process – whether you're an existing Siemens customer or working with us for the first time.

## Talk to us before choosing your machinery or technology

Contact our Industry Finance team on [marketing.sfs@siemens.com](mailto:marketing.sfs@siemens.com)

## Siemens Financial Services GmbH

Otto-Hahn-Ring 6  
81739 Munich, Germany

## Industry Finance solutions\*

We offer a wide range of finance solutions for the manufacturing sector.

### Financing for Manufacturers

Unlocking access to the latest technology and to ease cash flow

Machinery and Technology Finance	Retrofit Finance	Digital Enterprise Finance	Outcomes Finance	Software Finance
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### Financing for OEMs and Channel Partners

To ease cash flow and to enable access to the latest technology

Machinery and Technology Finance	Software Finance	Digital Enterprise Finance	Extended Payment Terms
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### Financing Programs for OEMs, Channel Partners & Vendors

Financing solutions to enable Channel Partners' sales – vendor finance

Machinery and Technology Finance	Retrofit Finance	Software Finance
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\*Finance is available for businesses only and is subject to credit approval. Please check local availability.  
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