

BigChange Apps Ltd: SFS works with trusted vendor to develop its e-signature offering

Challenge

- Siemens Financial Services (SFS) has supported BigChange Apps by providing flexible funding solutions to support their product sales over the last 4 years.
- When SFS was developing its e-signature solution, it called on BigChange Apps to help test and develop it.
- Prior to using e-signature, important documents such as contracts had to be completed manually and originals sent via post. If there were any changes to the contract the process would need to be repeated.

Solution

- Before rolling out e-signature to all its vendors, SFS enlisted the help of BigChange Apps who tested the solution, worked with SFS to ensure it was user friendly and also made suggestions for further improvements.
- By working with a trusted vendor SFS could ensure that the system was user friendly
- The system was then rolled out to other SFS vendors who are now enjoying the benefits of e-signature.

Benefits



E-signature is a mechanism that allows a signature to be made electronically rather than on paper.



It significantly cuts down the time and cost associated with signing and processing documents, as a signature can be input electronically and emailed securely.



As more signatures are being managed in this user-friendly way, mutual customers are experiencing a quicker and more secure process.

BigChange Apps

Key facts about the company:

- Location: Leeds, UK
- Services: provider of mobile workforce management solutions

“E-signature makes the process of finalising a contract so much quicker and easier. Previously, it would take three days to get documentation finalised; now it can be achieved in an afternoon. As a rapidly growing technology company, it’s important for us to continually look to improve usability for our customers. E-signature has helped us do that.”

Andrew Scully, Commercial Director, BigChange Apps Ltd

