

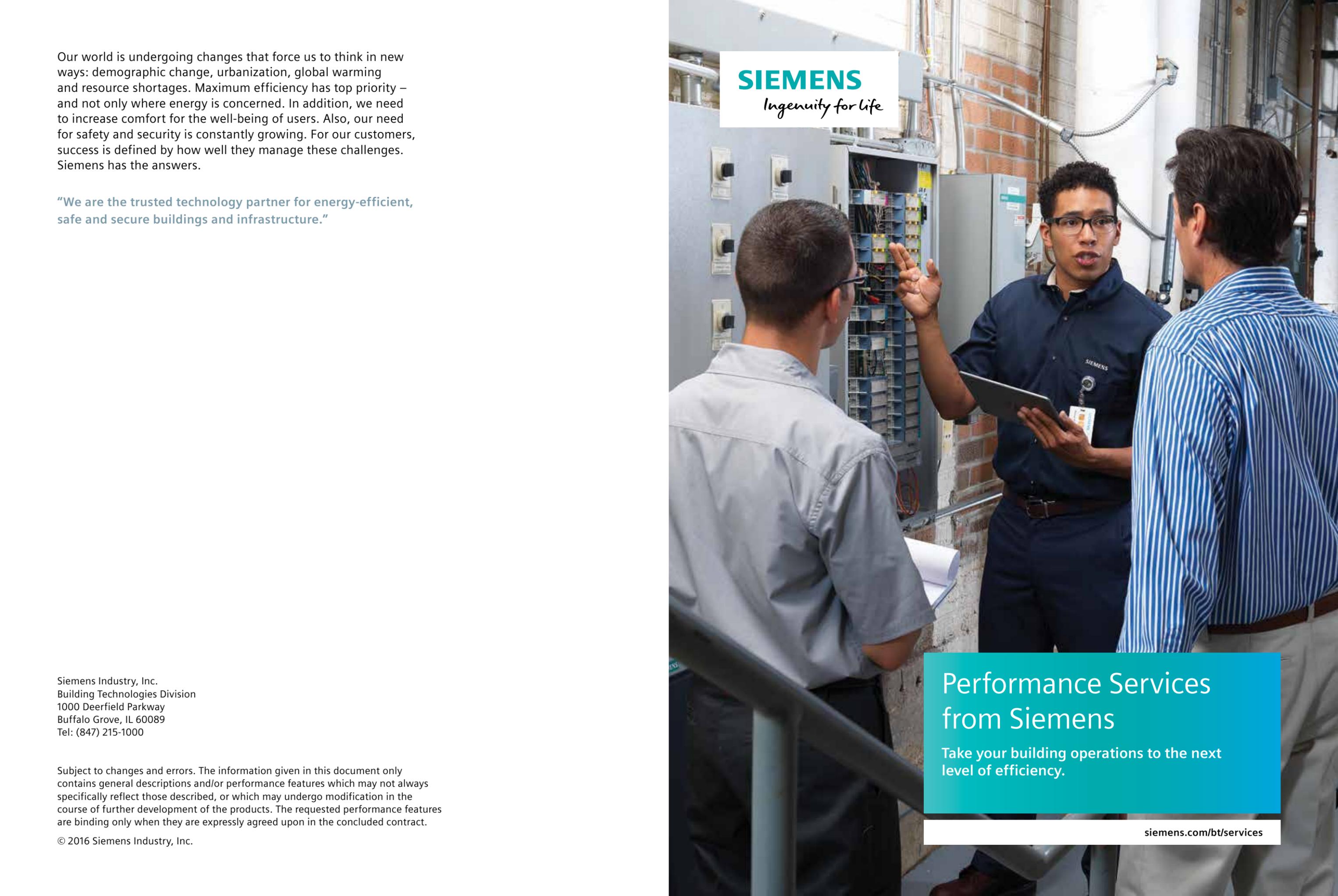
Our world is undergoing changes that force us to think in new ways: demographic change, urbanization, global warming and resource shortages. Maximum efficiency has top priority – and not only where energy is concerned. In addition, we need to increase comfort for the well-being of users. Also, our need for safety and security is constantly growing. For our customers, success is defined by how well they manage these challenges. Siemens has the answers.

“We are the trusted technology partner for energy-efficient, safe and secure buildings and infrastructure.”

Siemens Industry, Inc.
Building Technologies Division
1000 Deerfield Parkway
Buffalo Grove, IL 60089
Tel: (847) 215-1000

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SIEMENS
Ingenuity for life

Performance Services from Siemens

Take your building operations to the next
level of efficiency.

siemens.com/bt/services

Services designed to achieve your building performance goals

A complete portfolio of building and system services, tailored to your needs.

Siemens combines on-site competence with data-enhanced expertise to enable higher performing buildings. Through our holistic approach, we deliver and implement effective measures that contribute value across your organization.

Your organization expects a lot from its facilities, demanding higher levels of cost reduction, sustainability, performance and productivity every day.

Performance Services from Siemens are designed to take your operations to the next level. We offer a comprehensive portfolio of services addressing fire safety, security, HVAC, building automation systems and energy management. Services range from individual system performance and reliability improvement to energy efficiency and energy supply services for your buildings that ensure long-term efficiency, sustainability and lower operating costs.

A smarter approach to service

With over 100 years of experience, we've learned a lot about making buildings work better. Our approach is holistic. We look at your technical systems, performance targets and business goals. Then we find solutions that meet your unique needs.

You have access to hands-on expertise and advanced analytics. Maintenance, optimization, training and modernization are all tools we employ to keep your facilities and staff ahead of the next challenge. From cost reduction to raising the bar on energy efficiency, we've got you covered.

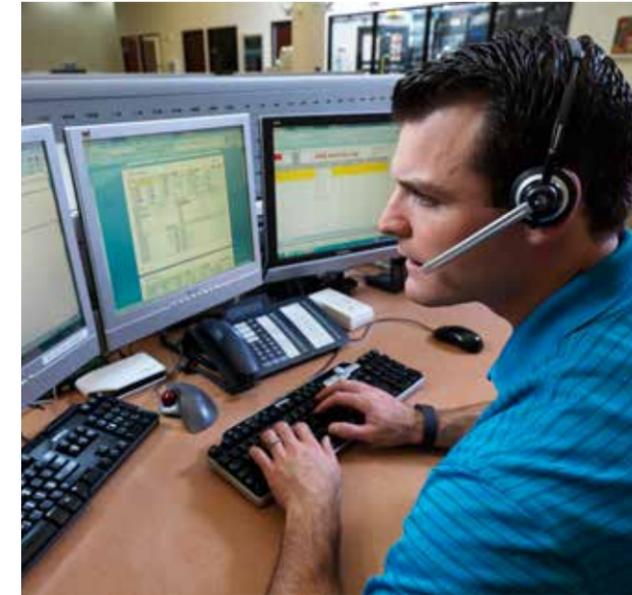
Tailored to your needs

Performance Services from Siemens provide the resources you need to meet your building performance goals. Our broad portfolio includes building services that support business goals and system services to get the most out of your equipment. These services are backed by advanced remote management and data analytics capabilities that maximize results.

Building services

Turn your building into a high-performance asset with expert services that reduce the complexity, risks and recurring costs of managing buildings and infrastructure.

- *Optimize operational efficiency* – Our end-to-end efficiency project experience, combined with analytics capabilities and performance-based financing options, ensure building performance is continuously optimized, with minimal or no upfront investment.
- *Optimize energy supply and delivery* – With our energy procurement and utility bill management services, we provide insight into your current and forecasted energy spending and we optimize your energy supply according to your needs and risk profile.
- *Enhance sustainability* – Whether due to compliance or directives, we ensure you meet your sustainability targets. Then we help you stay on track and verify results.



- *Ensure business continuity* – Downtime can cause major disruptions to your operations and may lead to costly fines or damage to your organization's reputation. Our services keep systems operating and address your key priorities.

System services

Our system services increase productivity and efficiency of operations with a maintenance program tailored to your specific needs. These services cover your building automation, fire safety, security, mechanical and electrical systems.

- *Manage system operation and compliance* – Meet your organizational goals or compliance mandates for performance. Our comprehensive maintenance services, provided by industry-leading service experts, keeps your systems up and running as designed and intended to operate.
- *Optimize system performance and staff productivity* – Take system performance to the next level. We help you identify and implement optimization measures that improve your productivity. This may include the training of your staff, re-commissioning of your systems and outsourcing of certain tasks, maximizing the outcome of your systems.
- *Protect lifecycle investment* – Building systems are a significant investment; our migration and upgrade services help you protect the value of these assets over

the years. With system extensions and progressive modernization, we keep you abreast of the latest technology and provide you with state-of-the-art functionalities.

Digitalization that makes an impact

Siemens supports your service program with a full complement of digital resources and tools. We leverage the power of big data – from your building systems and your utilities – to enhance decision-making and improve monitoring and verification.

Navigator provides centralized energy and sustainability performance intelligence. From utility bill data to fault detection and diagnosis or budget variances, the cloud-based platform's intuitive self-service dashboards and reports provide users with end-to-end insights into energy costs, risks and trends across their building portfolio, resulting in improved:

- Energy and carbon profile
- Budgeting/forecasting
- Performance predictability
- Environmental compliance and reporting
- ROI on efficiency improvements

Our team of experts draws from these insights, to continuously identify, benchmark and prioritize new improvement opportunities.

Also from Siemens: Advisory Services

To complement our Performance Services we also offer Advisory Services that can help your organization unlock the value of its building portfolio. We combine consulting and system expertise to create and implement strategies that reduce costs, manage emissions, minimize risk and support business goals.