

ONE

Next stage of growth – From Data Centers to AI Factories

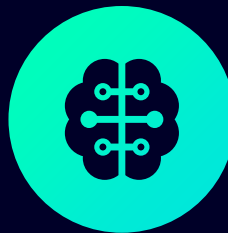
Ruth Gratzke

President and CEO Siemens Industry, Inc. U.S.

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We continue to grow faster than the data center market and gain market share



AI Factories are driving a foundational technology shift at scale



We are best positioned to capitalize on the AI revolution

Siemens is well-positioned for strong top line growth in data centers at the dawn of the AI industrial revolution

Customer-centricity

- Strong relationship with all hyperscalers and co-locators
- Partnership with GPU manufacturer to shape AI Factories
- 8 regional centers of competence and data center hubs

Capacity expansion

- \$285m investment in U.S. capacity
- €100m investment in switchgear factory in Germany
- Additional investment planned

~40%

YoY revenue growth FY25

~3x

revenue from FY22–25

Technology fabric and portfolio

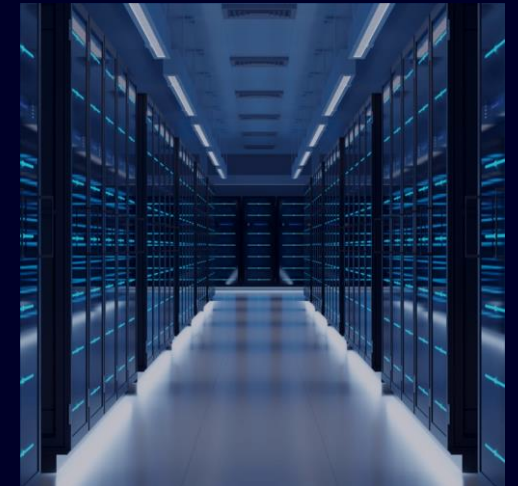
- Market leading electrification, industrial software and automation
- Sustainability, resiliency and efficiency core to our portfolio
- Mix of own investment and partnerships

Supply chain

- End-to-end supply chain capacity for power distribution
- Reliable delivery performance
- Competitive lead times

+7Pp

market share gain FY22-24



AI Factories represent a fast-growing, incremental market opportunity

Planned gigawatt capacity for AI infrastructure significantly outpacing cloud

4x vs. cloud

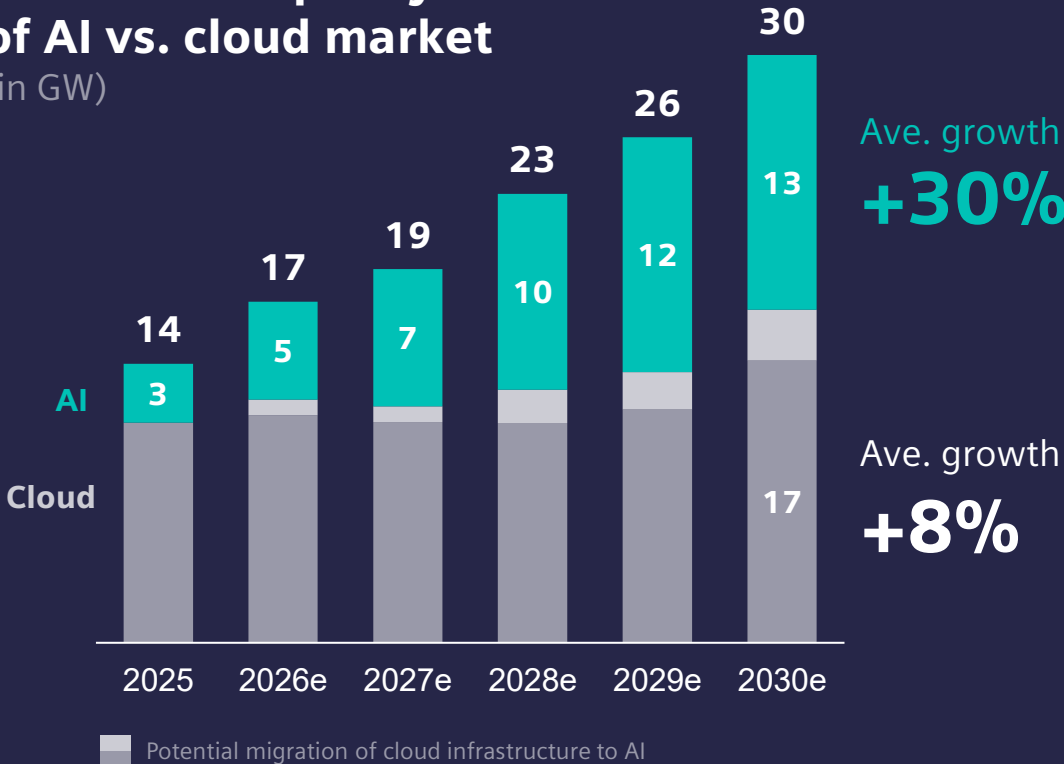
AI share of market is expected to rapidly increase

By 2030, **70% of data center capacity demand** will be for facilities capable of handling AI workloads

Technological shifts creating **opportunities** to bring further Siemens technology to the market

Opportunity for **differentiation** specifically in digital, electrification and automation

Additional capacity of AI vs. cloud market (in GW)



Note - Internal Siemens research inc. reference to external sources: IEA, McKinsey, Omdia, BNP Paribas, SVM DC Vertical

AI Factories create additional opportunities for strong growth

Leveraging our end-to-end portfolio to expand our data center business



Digital and Software
Enabling efficient AI Factory design and agile operation including lifecycle data management and simulation



Automation and Buildings
Significant opportunity for broader automation deployment (building and industrial)



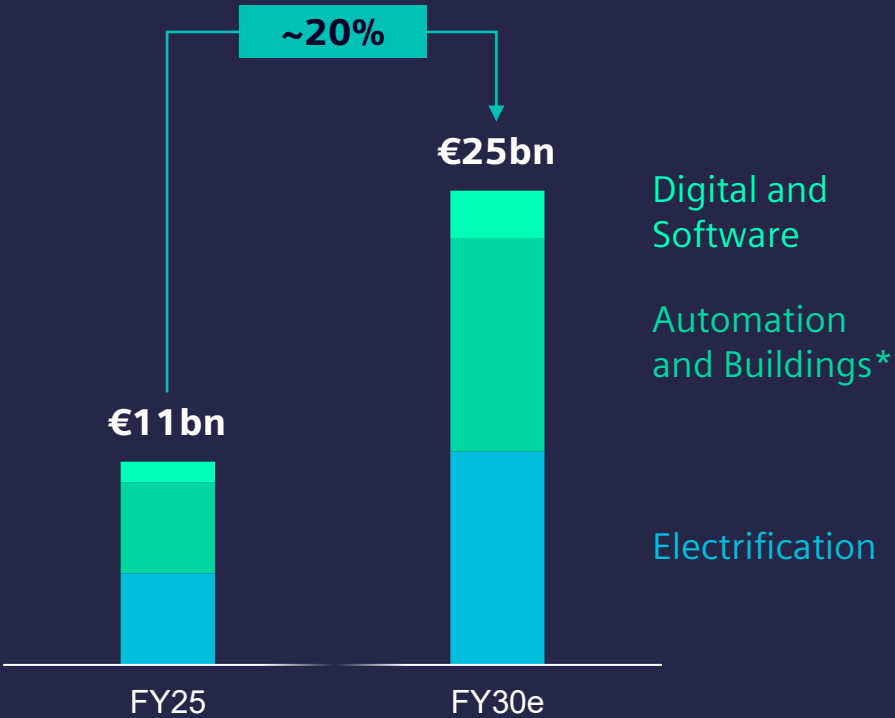
Electrification
Biggest opportunity, design and feature shifts are being worked on (AC to DC, Solid State Technology)



Services and other*
Service bundles with hardware as additional opportunity to increase recurring revenues

Total addressable market expansion AI Factories

CAGR FY25-30e



Note - This addressable market potential depends highly on the development of new technologies that currently just exist in pilot not at scale

*Automation and Buildings is inclusive of Services and other

AI Factories

AI computing and modeling are driving foundational technology shifts

Cloud



MW to GW

Increase in scale

10x to 40x

Increase in density

Years to months

Innovation cycles

Air to liquid

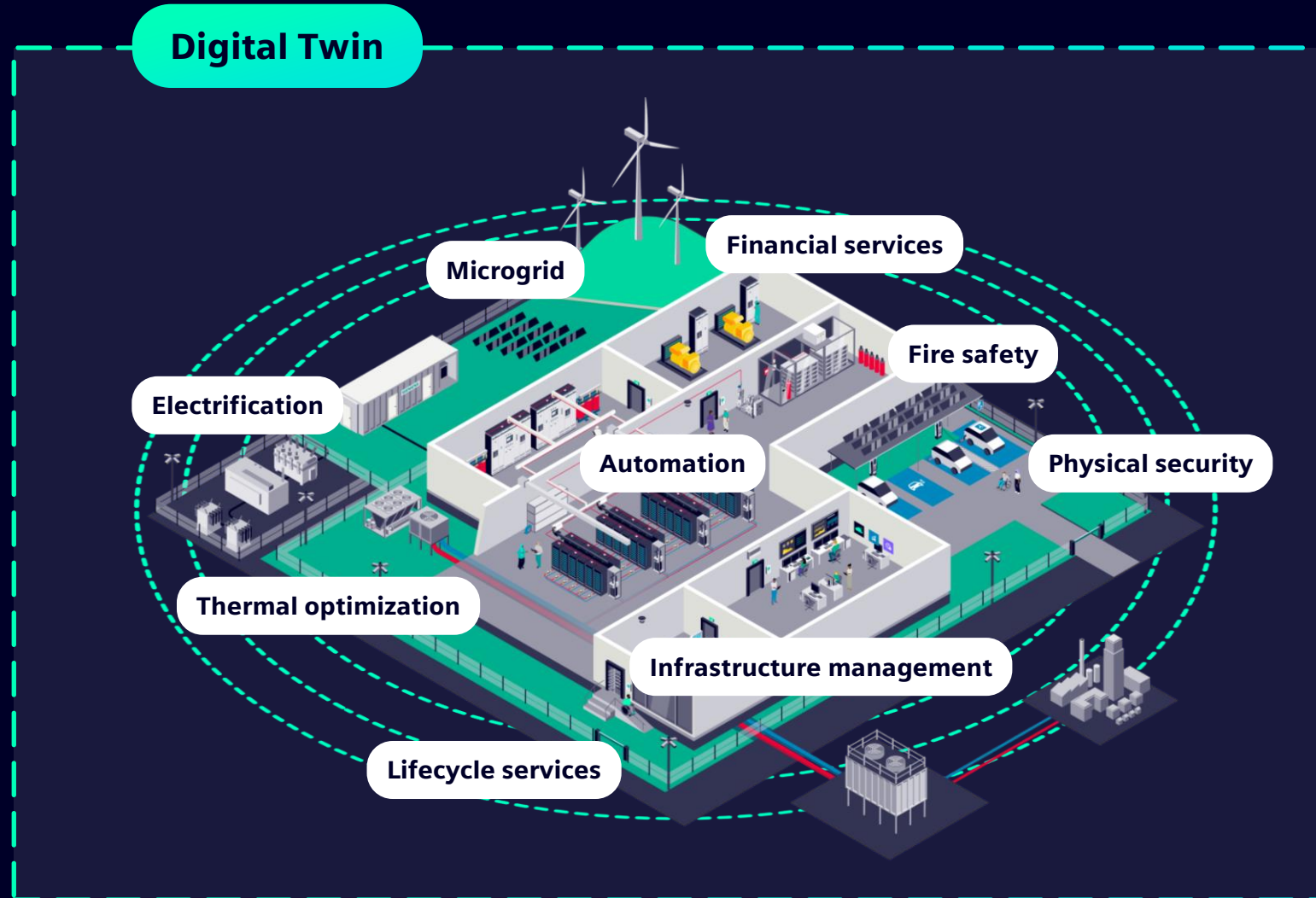
Cooling

AI



AI Factories: Market-leading end-to-end portfolio

Addressing the rapidly evolving needs of advanced AI infrastructure



AI Factories: Digital Twin from chip to grid

Accelerate design and build, enable agile and efficient operations

Digital Twin technologies applied to AI Factories



Real-time visualization of executable Digital Twin



Comprehensive thermal management simulations



Common data fabric



Digital power twin

Digital Twin



AI Factories: Automation

Connect compute, power, and cooling data sets to achieve optimal system performance

Superior multi-discipline system performance



Market-leading portfolio in industrial and building automation



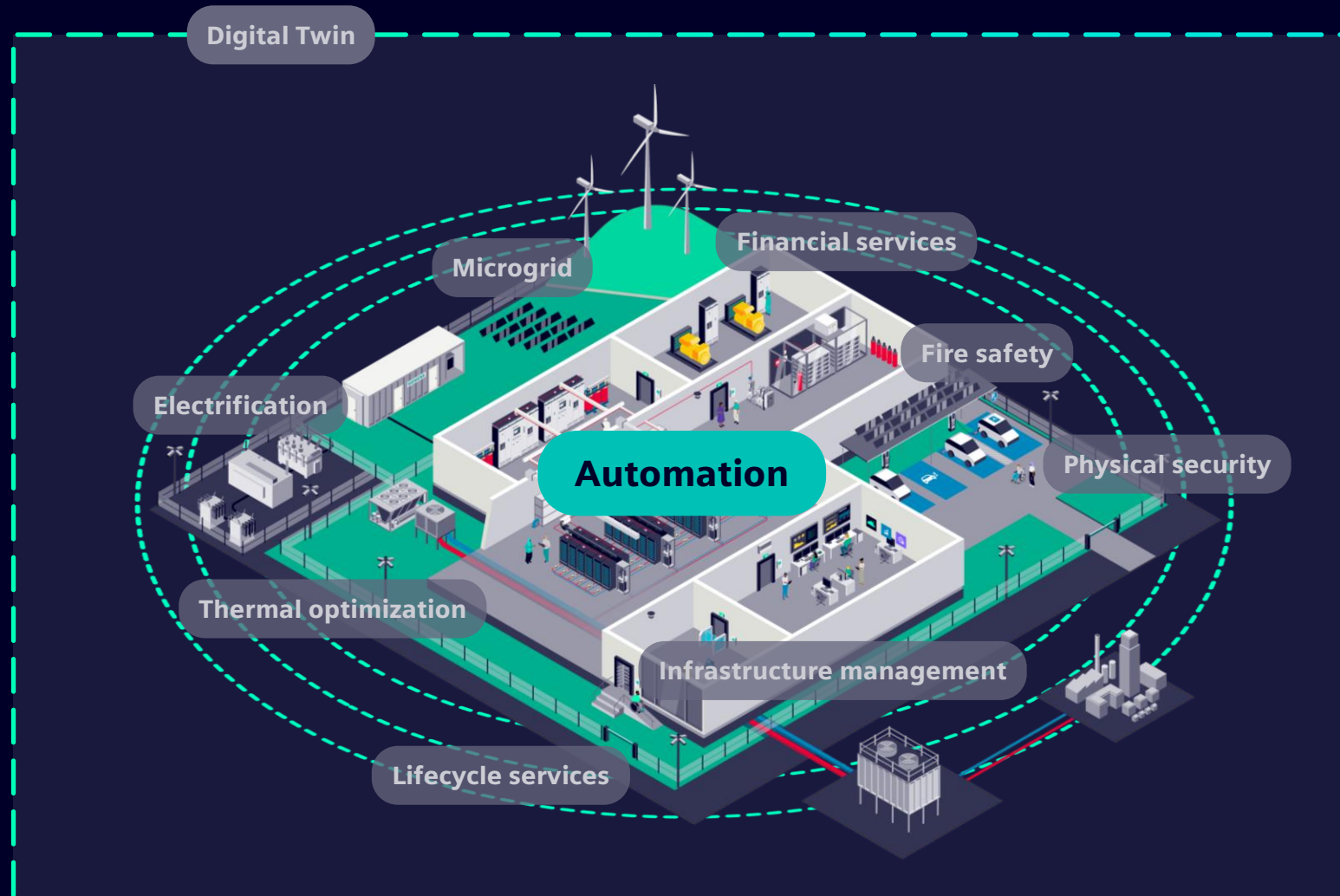
Increasing importance of PLCs to meet performance requirements and highest level of availability



Simulation and modeling for higher efficiency system performance



Enhanced power metering and monitoring for complex AI workloads



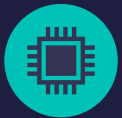
AI Factories: Electrification

Manage extreme power requirements and grid connections safely and reliably

Getting future-ready with investments in our AI Factories portfolio



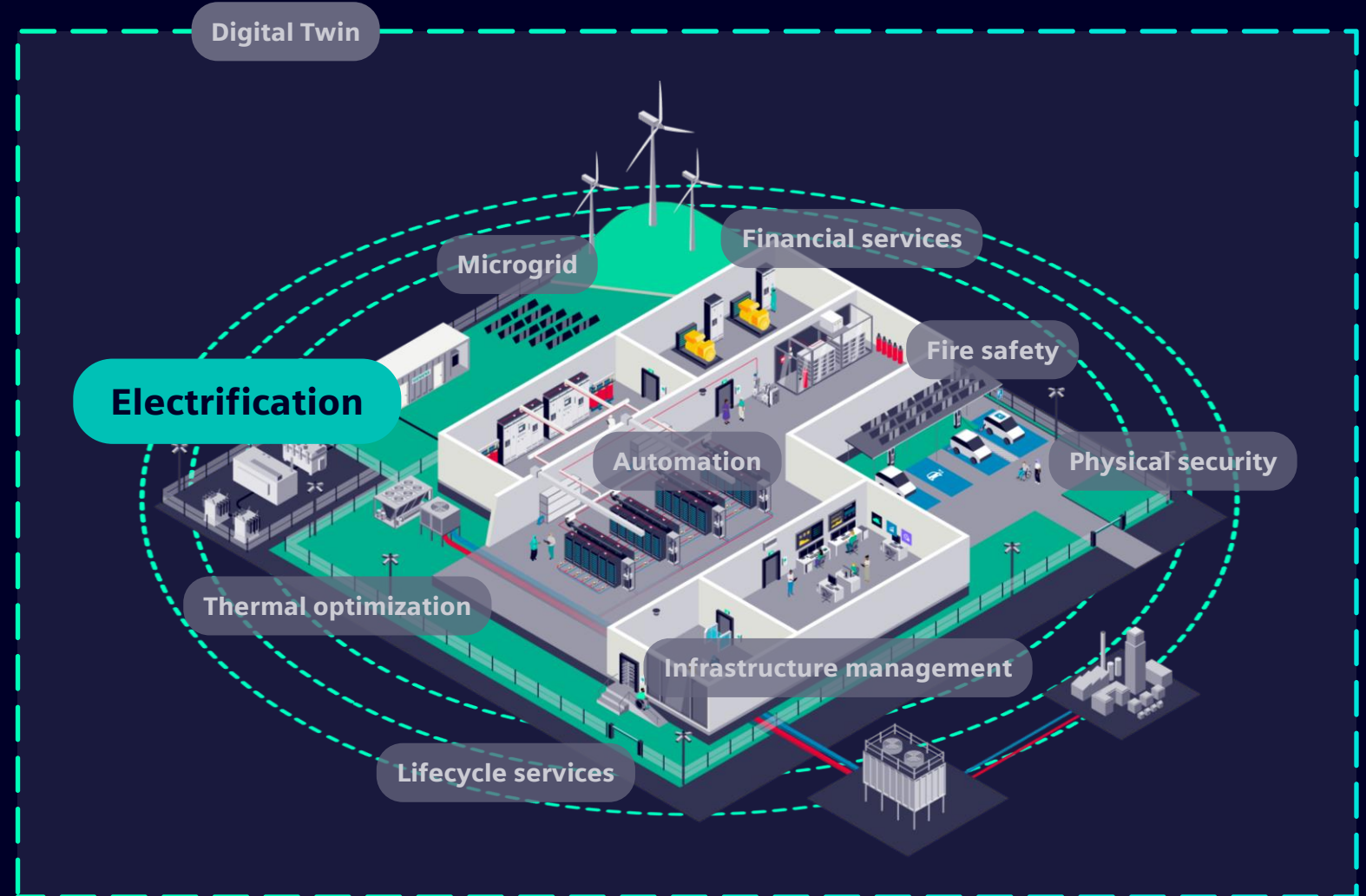
Direct current technology



Solid state technology



Grid connect



AI Factories: Ecosystem

Maximizing customer value, delivering solutions at speed and scale

We collaborate with major market players, including:



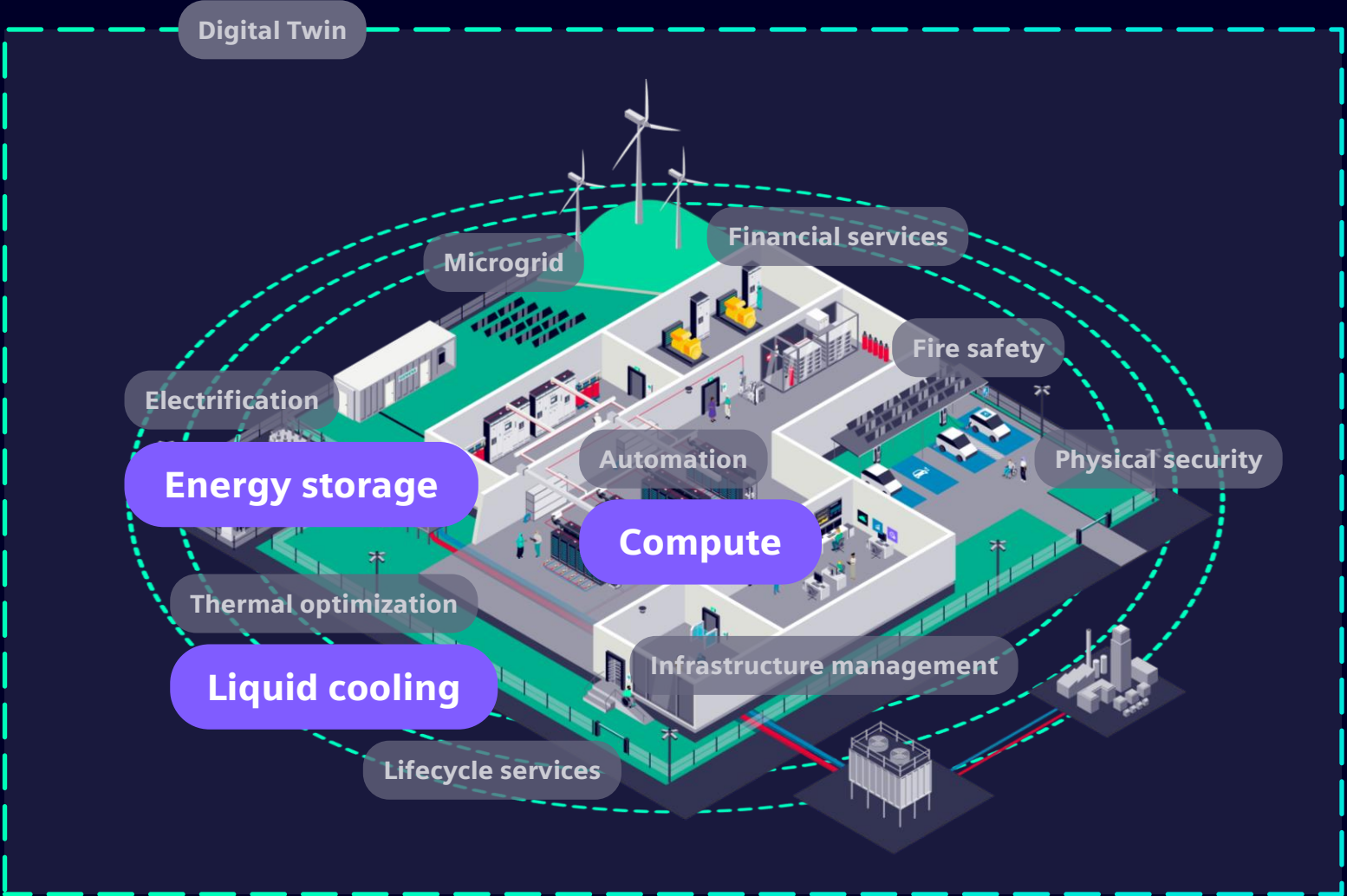
Liquid cooling



UPS and energy storage



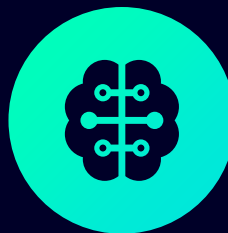
AI workload infrastructure



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Safe harbor statement

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