



QS Enterprises

opens advanced Imaging Centre with help from SFS and Siemens Healthineers

The challenge

QS Enterprises is a trading subsidiary of the University College London Hospitals Charity (UCLHC), a UK registered charity that supports hospitals within the UCLH NHS Foundation Trust.

The organisation wanted to expand the capability of its Cardiovascular MRI service by relocating to the new, purpose-designed Chenies Mews Imaging Centre.

To complement its growth strategy, QS Enterprises required the latest and most technologically advanced MRI scanners.

Siemens worked with QS Enterprises to specify and deliver new, bespoke systems, with the benefit of an all-inclusive finance package.

Our solution

QS Enterprises chose Siemens Healthineers' 15.T MAGNETOM Aera and 3T MAGNETOM Prisma MRI scanners. Both scanners use DotGO Workflow technology, which increases operational efficiency and provides exceptional image quality, consistent results and improved quality of care.

The state-of-the-art image reconstruction hardware enables new methods of quantifying disease, providing enhanced diagnostic information for 6,000 patients a year.

A tailor-made financing solution was designed by Siemens Financial Services (SFS) which incorporated maintenance costs to enable fixed payments, with easier budgeting for QS Enterprises over the financing term.

Making it easier

SFS and Siemens Healthineers worked seamlessly together to create an end-to-end solution which incorporated the equipment, maintenance and funding. SFS worked with the customer to fine-tune the financial arrangement to fit with QS Enterprises' budgetary requirements.

There was a long lead time on delivery of the equipment as a result of the required building works. SFS worked closely with QS Enterprises to ensure availability of funding during this period.

After project approval, SFS expedited contracts to ensure the earliest possible delivery and deployment.

“The acquisition of state-of-the-art MRI technology enables us to provide enhanced diagnostics. Working with Siemens Healthineers and SFS meant the whole project was delivered by one organisation and this contributed to its smooth fulfilment.”

Peter Sutton, Manager for Marketing & New Business Development, QS Enterprises