



Investment Promotion Measures Supporting “EEC”

21 November 2018

Duangjai Asawachintachit

Secretary General

Thailand Board of Investment

Focus of Current Investment Promotion Policies

Technology and Innovation

- Priority Industry and Services
- Research and Development

Human Capital

- Domestic HR Development
- Attracting Foreign Talents

Targeted Area Development

- Eastern Economic Corridor (EEC)
- Border Special Economic Zones

Productivity Enhancement

- Automation
- Digitalization
- Renewable energy
- R&D & engineering design



Activity-based / Technology-based Incentives

Incentives are largely based on several key factors
i.e. level of technology, role in supply chain

Activity-based

-  Bio-based & Medical
-  Advanced Industries
-  Basic & Supporting
-  High Value Services
-  Creative & Digital

Targeted Core Technologies

- Biotechnology** 
- Nanotechnology** 
- Advanced Material Technology** 
- Digital Technology** 

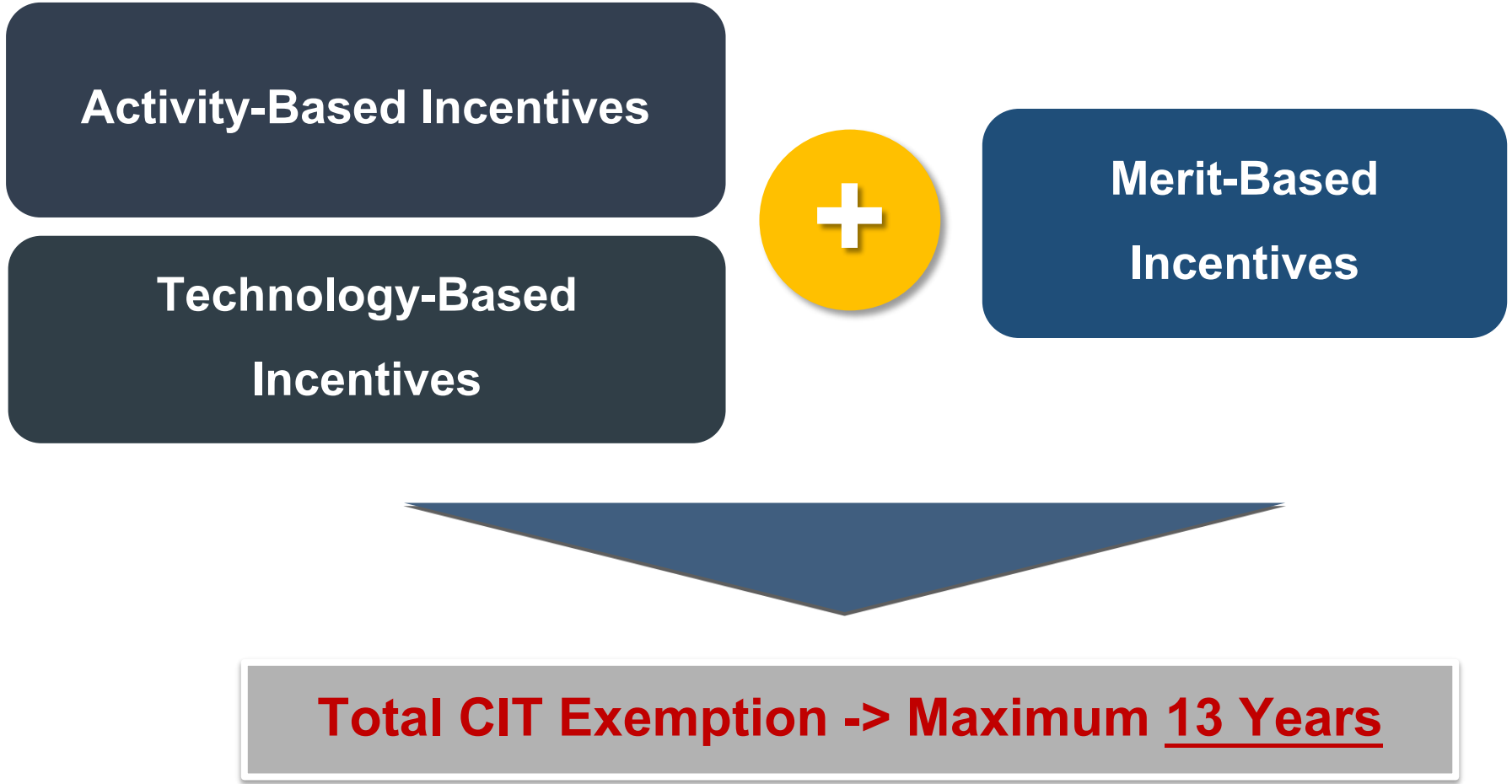
Competitiveness Enhancement Incentives (Merit-Based Incentives)

Additional years of tax holidays can be granted if expenditures/investments in the following categories reach the minimum threshold.

1. R&D: In-house, outsourced in Thailand or joint R&D with overseas institutions
2. Donations to technology and human resource development funds, educational institutions, specialized training centers, R&D institutes or governmental agencies in the S&T field
3. IP acquisition/licensing fees for commercializing technology developed in Thailand
4. Advanced technology training
5. Development of local suppliers with at a least 51% Thai shareholding in advanced technology training and technical assistance
6. Product & packaging design: In-house or outsourced in Thailand



Enhanced Incentives



Area-based Incentives



Eastern Economic Corridor (EEC)
(Chachoengsao, Chonburi and Rayong)



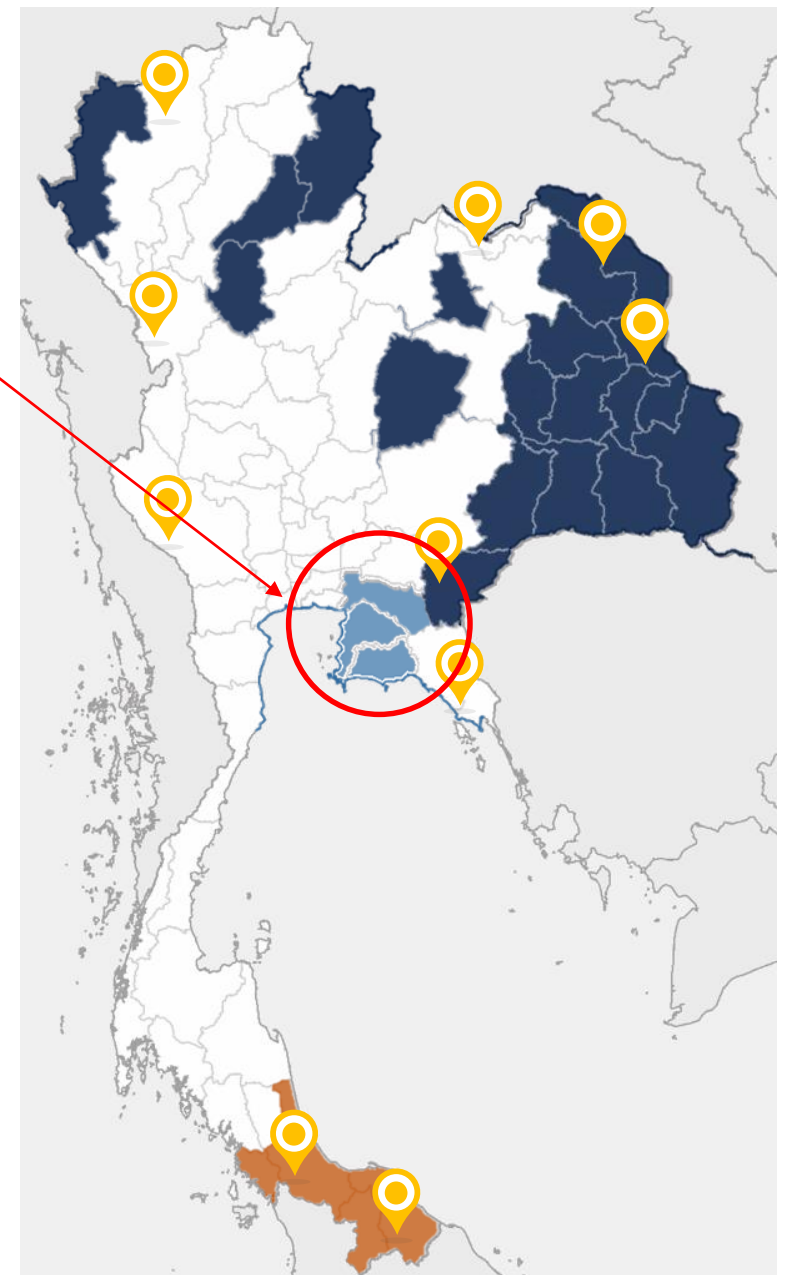
Special Economic Development Zones (SEZs)
(Tak, Sa kaew, Trat, Mukdahan, Songklah, Nongkhai, Narathiwat, Chiang Rai, Nakhon Panom, Kanjanaburi: 10 provinces, 23 districts, 90 sub-districts)



Border Provinces in Southern Thailand
Narathiwat, Pattani, Yala and Satun and 4 districts (Jana, Na Thawee, Saba Yoi, Dhepha) in Songkhla



The 20 Poorest Provinces
Kalasin, Chaiyaphum, Nakhon Phanom, Nan, Bueng Kan, Buri Ram, Phrae, Maha Sarakham, Mukdahan, Mae Hong Son, Yasothon, Roi Et, Si Sa Ket, Sakhon Nakhon, Sa Kaew, Sukhothai, Surin, Nong Bua Lamphu, Ubon Ratchatani and Amnatcharoen



BOI Support Measures for the EEC

An additional incentive package (additional years of corporate income tax exemption or reduction) is available for investments located in the EEC if they are:

- ✓ Engaged in the designated activities
- ✓ Located in the designated areas
- ✓ Engaged in a co-operative education program with an educational institution

Eligible Activities for the EEC Package



Designated Areas Eligible for the BOI Special Package for EEC

1

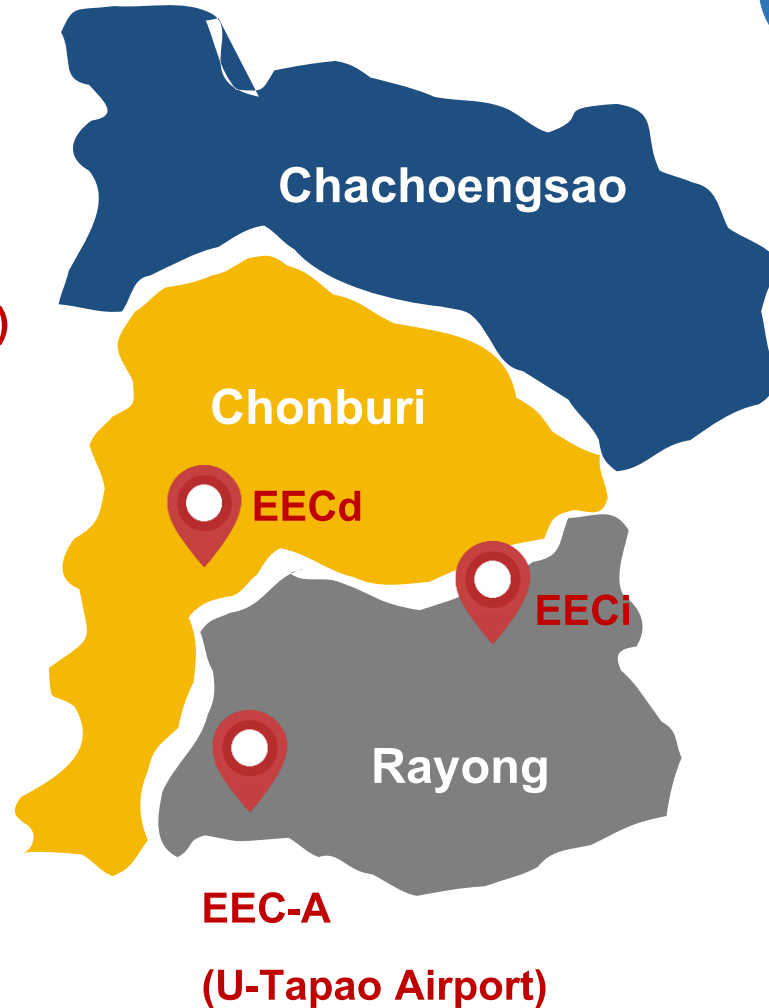
Promoted Zones for Specific Industries (EECi, EECd, EEC-A)

2

Promoted Zones for Targeted Industries (Total 21)

3

Other Industrial Estates + Industrial Parks in the EEC



Chachoengsao - TFD 2

- Chonburi (Total 12)**
- Yamato Industries
 - Amata city 1-2
 - Pinthong 1-5
 - Hemaraj Chonburi 1-2
 - Hemaraj eastern sea board 2-3

- Rayong (Total 8)**
- Smart Park
 - Hemaraj eastern sea board 1,4
 - Hemaraj west (Map Ta Phut)
 - Eastern sea board (Rayong)
 - Hemaraj Rayong 36
 - Amata city
 - CP Rayong

BOI Special Package for EEC (Corporate Income Tax)

	Basic Package	EEC Package
EECi, Eecd EEC Aerotropolis	Industries of Focus 10 years 8 years 5 years	13 years 12 years 7 years + 50% (5 years)
	Other Targeted Industries 10 years 5-8 years	11 years Basic + 50% (3 years)
Promoted Zones for Targeted Industries	Industries of Focus 10 years 5-8 years	12 years Basic + 50% (5 years)
	Other Targeted Industries 10 years 5-8 years	11 years Basic + 50% (3 years)
Other Industrial Estates/ Industrial Parks in EEC	All Target Industries 10 years 5-8 years	11 years Basic + 50% (3 years)

Cooperation with Educational / Research Institutions

TM

Talent Mobility Program (TM) - Connects universities or government research institutions with the industry sector in finding talents in the field of science, technology, and innovation

WiL

Work Integrated Learning - Provides collaborative educational services between educational institutes and the private sector in the form of Public Private Partnerships (PPP)

DVT

Dual Vocational Training - Facilitates vocational educational institutes to form agreements with private firms in creating effective curriculums, training, testing, and evaluation for students in order to gain practical working experiences

CoE

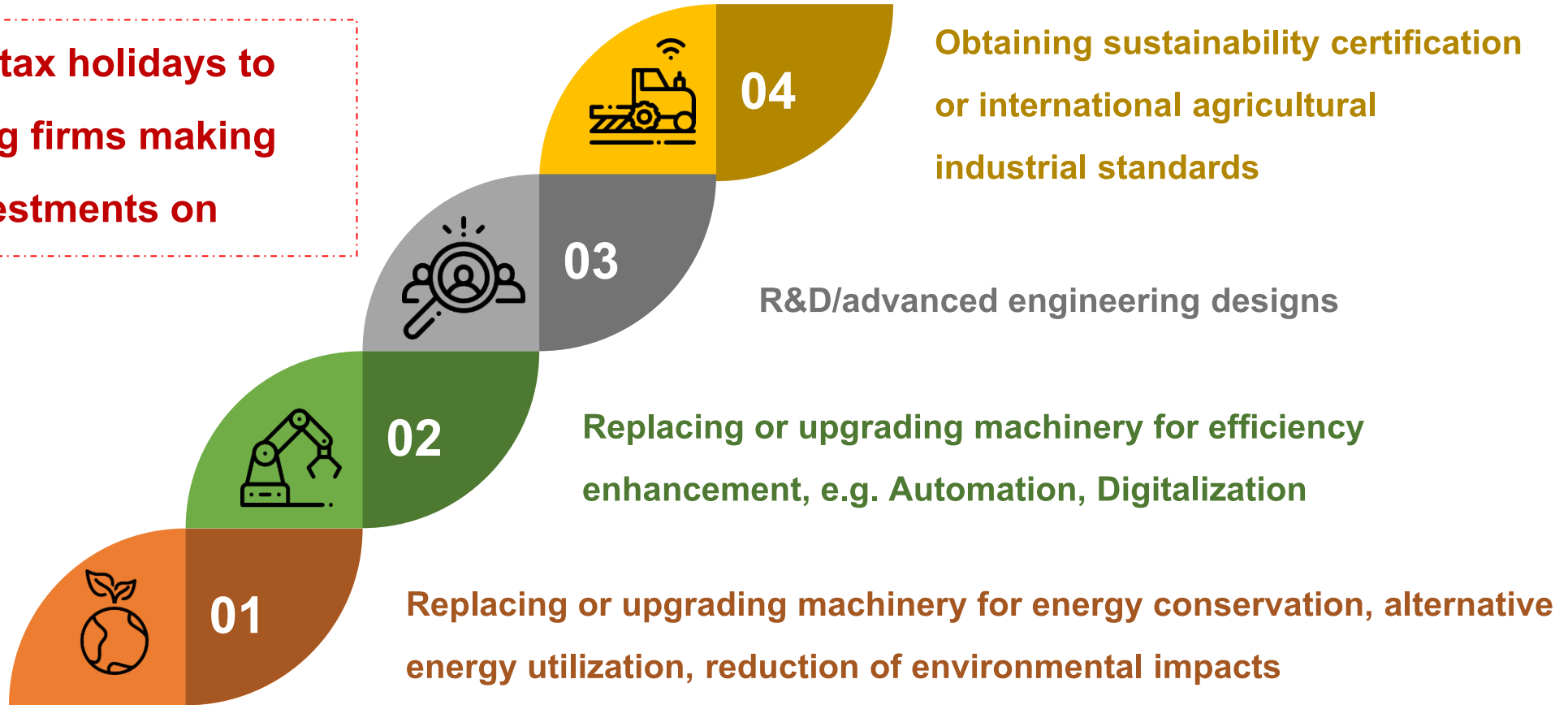
Co-operative Education - (for graduate study, university and college) Provides structured method of combining classroom-based education with practical working experience and academic credits.

NEW

Special vocational education project in the Eastern Economic Corridor
(Developed from the "Sattahip Model")

Agenda Based: Measures to Promote Productivity

3-year tax holidays to existing firms making investments on



New Measures Approved on Nov 19, 2018

APPROVED

Thailand Investment Year Package

Incentives

Basic Package + 50% CIT reduction for 3 years

Eligibility

- Applications submitted during Nov 19, 2018-30 December 2019
- Total investment value (excluding land and working capital) \geq 1 Billion THB
- Activities in categories entitled to 5 to 8 years of CIT exemption
- No extension of project implementation deadline (max 43 months after project approval)

New Measures Approved on Nov 19, 2018

APPROVED

Measure to Encourage Company Listing on SET

Incentive

CIT exemption ceiling to increase to 200% of actual investment for all BOI-approved projects under the listed entity

Eligibility

- **Company listing on SET between Nov 19, 2018 – December 2020**
- **Applications for increased incentive to be submitted after SET listing and by December 2020**

New Measures Approved on Nov 19, 2018

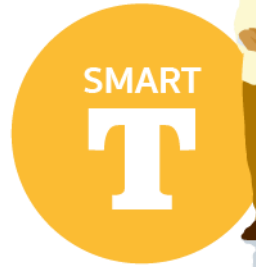
APPROVED

Incentives for Smart City Development

Incentives for Innovation Ecosystem

- Innovation Incubation Center
- Maker Space/Fab Lab
- Co-working Space

Incentives for Community Enterprise/Co-operatives Upgrading



Highly-Skilled Experts
(Talents)



Investors



Senior Executives

Taking Thailand to New Heights with Foreign Talents and Technologies from February 1, 2018

The **Smart Visa** Program is intended to attract experts, senior managers, and investors to work or invest in technology companies to help develop the targeted industries which will, in turn, drive technology and innovation in Thailand.



Startup
Entrepreneurs



**THAILAND
BOARD OF
INVESTMENT**

Thank You

Tel: 0-2553-8111

Email: head@boi.go.th