

SIEMENS

Annual Shareholders' Meeting

Report to shareholders

Peter Löscher
CEO of Siemens AG

Ernst von Siemens



“...to be world-class
in those fields which
we consider the main focus
of our work”

Sapsan in Russia

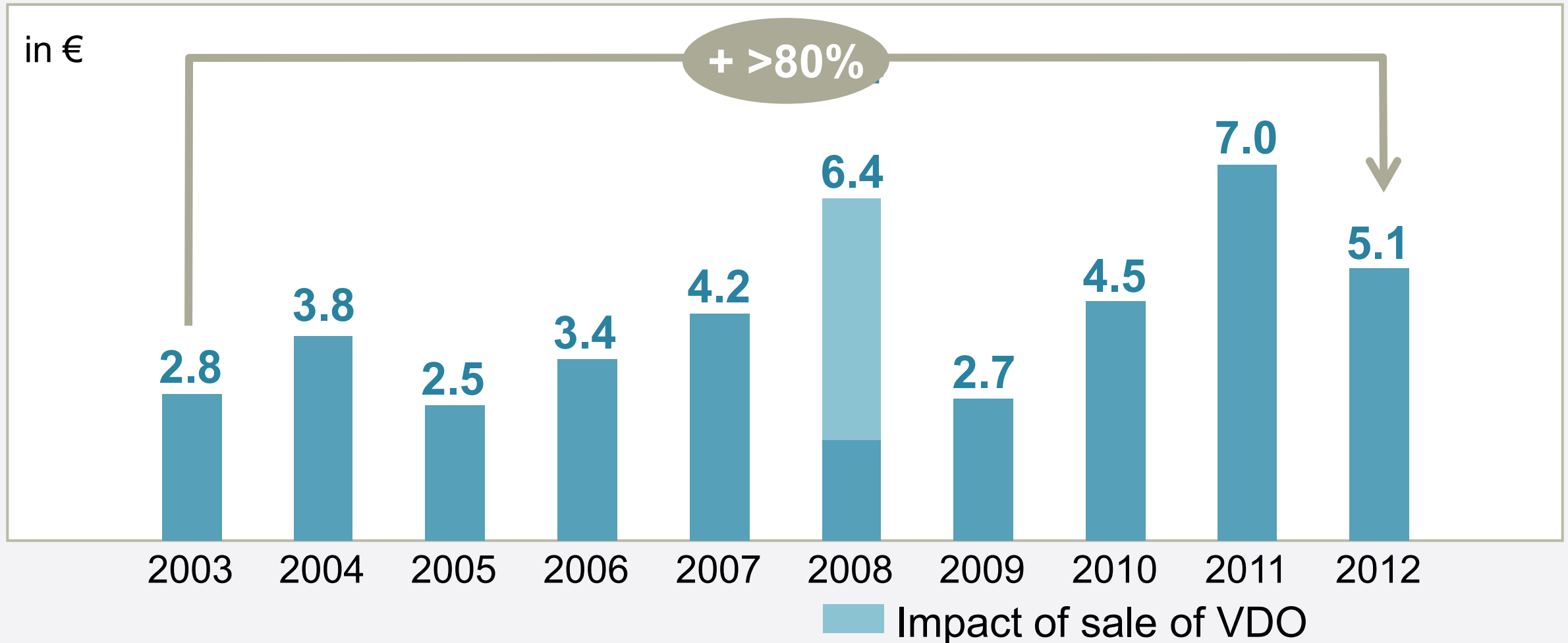
SIEMENS



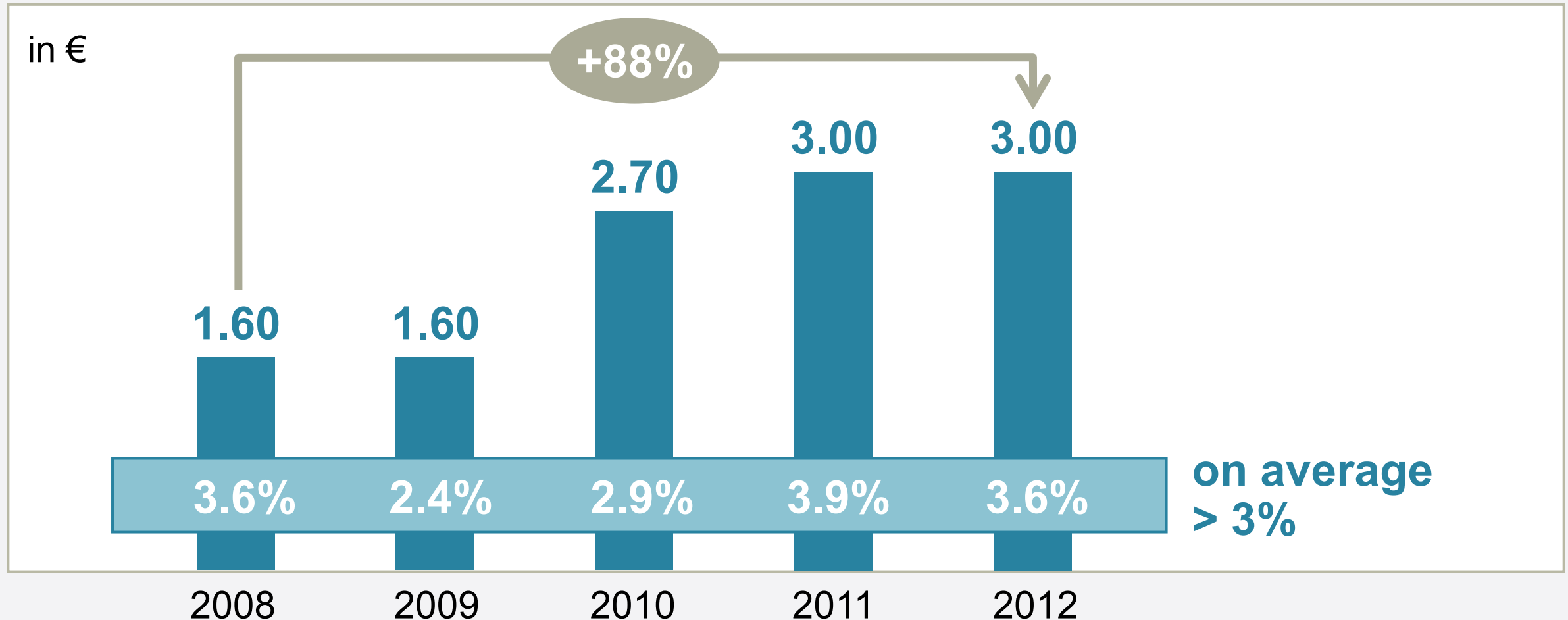
Fiscal 2012

Continuing operations in € millions	FY 2011	FY 2012	Change
New orders	85,166	76,913	-10% ¹⁾
Revenue	73,275	78,296	+7% ¹⁾
Income from continuing operations	7,376	5,184	-30%

Earnings per share



Development of dividend and dividend yield



Siemens is the European patent champion

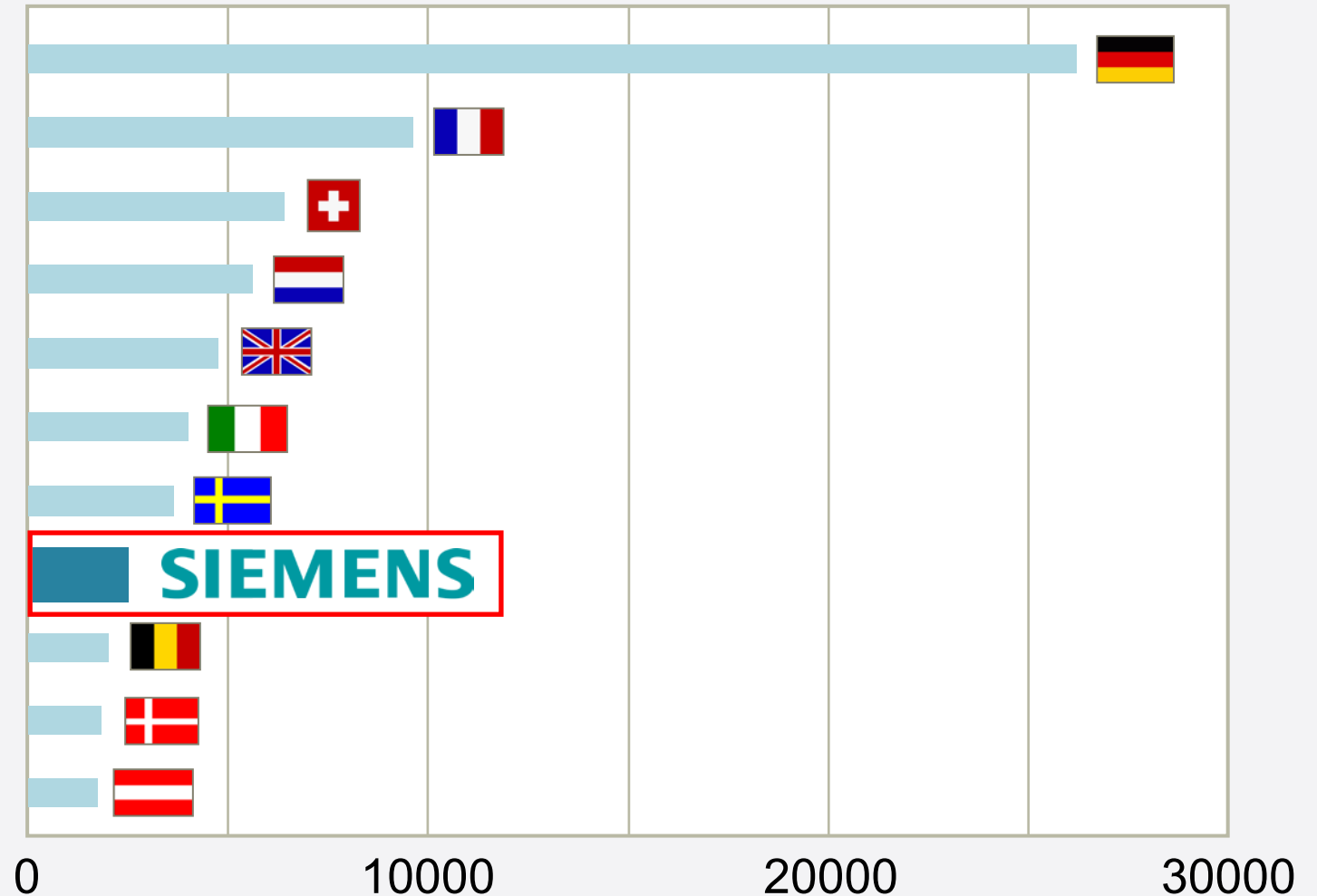
TOP PATENT APPLICANT 2011

Diese Urkunde wird überreicht an
Peter Löscher, Vorsitzender des Vorstands der

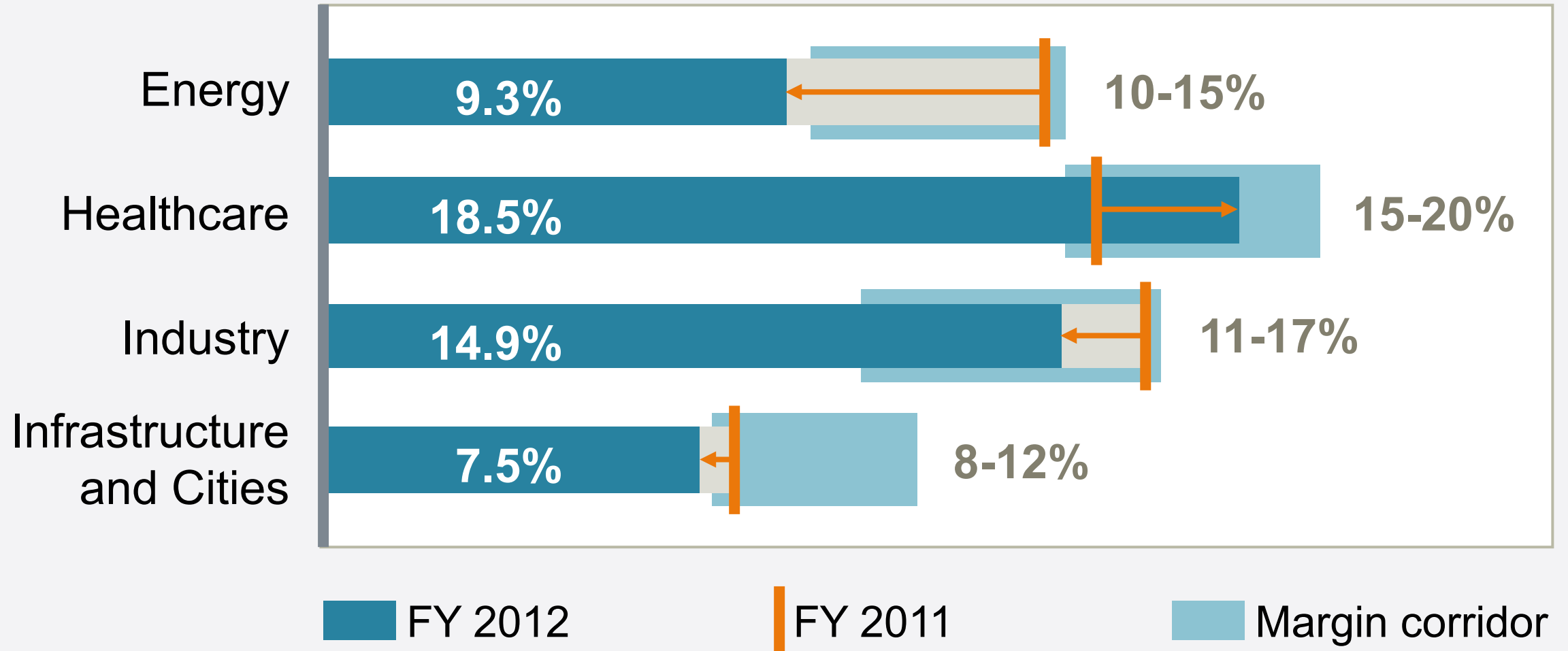
SIEMENS AG

für 2 235 europäische Patentanmeldungen
beim Europäischen Patentamt
im Jahr 2011.

Benoît Battistelli
Präsident



EBITDA margins in comparison to competitors

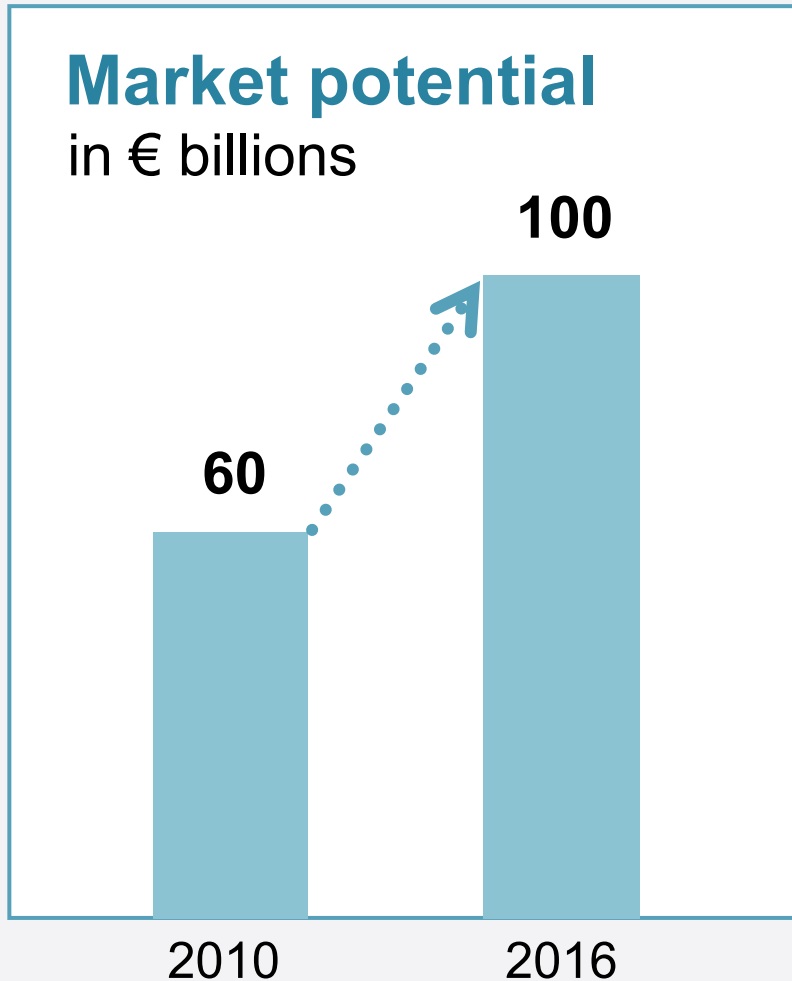


First quarter 2013

Continuing operations in € millions	Q1 2012	Q1 2013	Change
New orders	19,792	19,141	-3% ¹⁾
Revenue	17,856	18,128	+2% ¹⁾
Income from continuing operations	1,314	1,295	-1%
Earnings per share (in €)	1.56	1.42	-9%

Vertical IT

Market potential in € billions



Expansion of portfolio

Strategic acquisitions in 2011/12



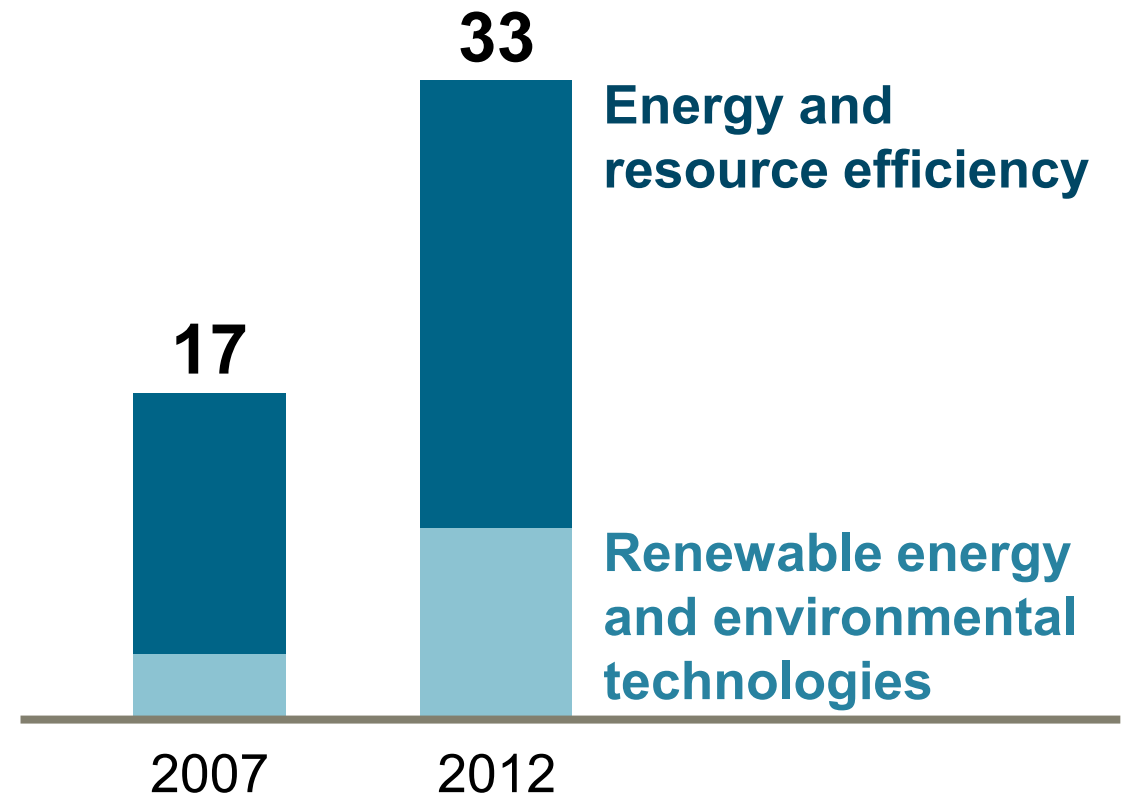
Development of IT workforce, management

17,500 software engineers

Strong growth of our Environmental Portfolio



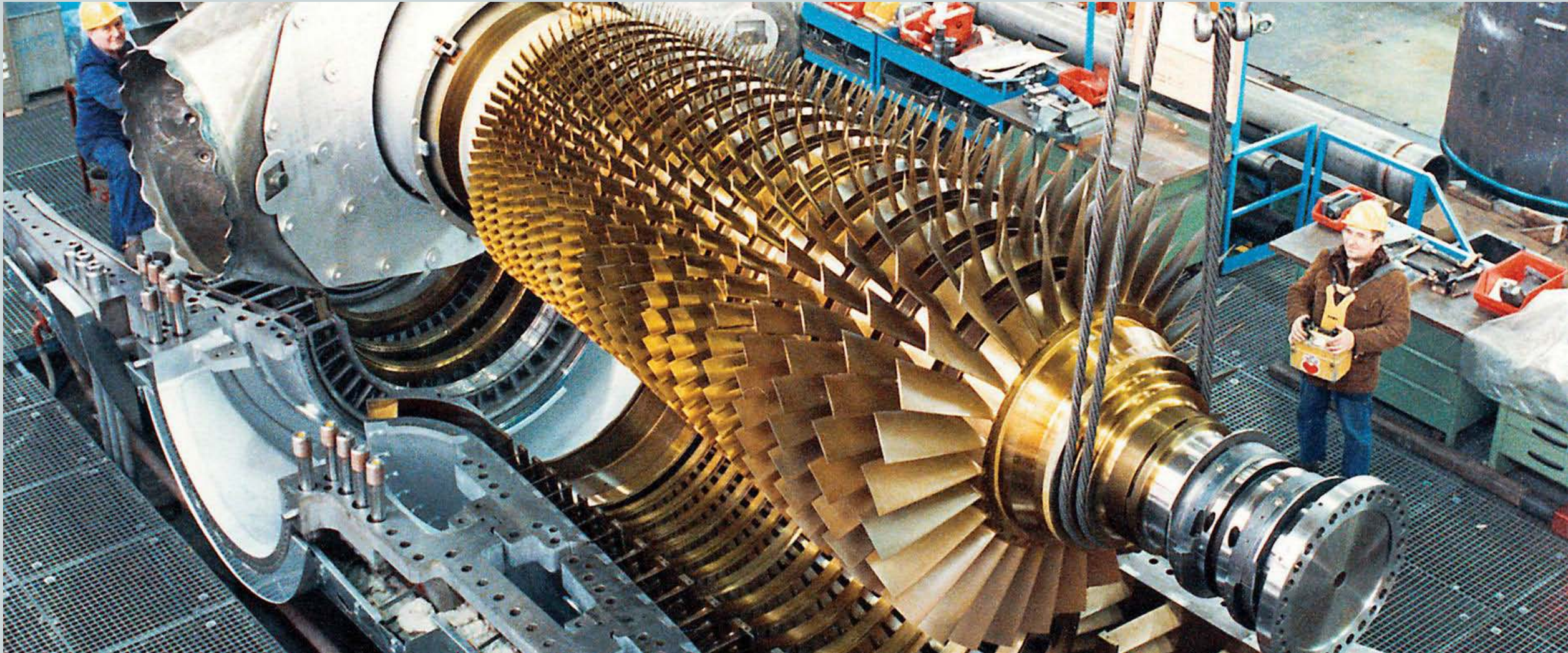
Environmental Portfolio in € billions



Highly efficient motors



Highly efficient gas turbines



Highly efficient wind turbines



Highly efficient wind turbines



Cities – a huge challenge



The Crystal

SIEMENS



Technological transformation of the lighting industry

Light bulb



Lighting yesterday

LED lamp



Lighting today

Growth market China

Shanghai
Pudong

1960



2012



MRI scanner Magnetom Essenza



Gas turbine plant in Charlotte



Energy costs in the USA and Germany



Electricity price (€ ct per kWh)

