### SIEMENS

### Press

Zug, (Switzerland), February 15, 2024

# Grid transparency behind the meter is key challenge for power utilities, study reveals

- Siemens commissioned a study of 100 decision makers from the US and Canadian utility industry to understand how they are adapting to the surge in distributed energy resources (DERs)
- Findings indicate that limited visibility and understanding of DER behavior creates operational challenges and impacts grid performance
- Solutions such as distributed energy resource management systems (DERMS) exist, but data shows adoption to be slow

Siemens has released key insights into how electric utilities in the United States and Canada are managing the rapid adoption of behind the meter distributed energy resources (DERs) in its new report "Seeing behind the meter: How electric utilities are adapting to the surge in distributed energy resources."

Data from the study reveals the extent to which utilities are challenged by behind the meter distributed energy resources and the benefits that increased DER visibility could enable. Key findings include the importance of investing in technologies to boost visibility behind the meter, prioritizing DER management programs for a more reliable and stable grid, and strengthening customer trust to boost participation in management programs.

Siemens partnered with <u>Oxford Economics</u> – a leader in thought leadership, global economic forecasting, and econometric analysis – to survey 100 decision makers from electric utilities in the United States and Canada.

Siemens AG Communications Head: Lynette Jackson Werner-von-Siemens-Straße 1 80333 Munich Germany "The complexities associated with behind the meter DERs are a significant challenge to electricity distribution utilities in North America. Technology can help by providing actionable insights into the opportunities and challenges of these resources to improve grid resilience. The software and digitalization tools we implement today, will not only increase capacity, but aid in reliability – laying the foundation for an autonomous and advanced clean grid of the future," said Marcus McCarthy, SVP of Siemens Grid Software, US and Mexico.

#### Study reveals a rise in active energy producers

The report highlights the steady transformation of passive energy consumers into producers, consequently altering the energy market. This transition is an opportunity to tap into alternative sources of power and increase the resilience of the grid to meet sustainability goals. However, according to the study, behind the meter visibility is a challenge in designing cost-effective programs and monitoring. At least half of utilities surveyed have experienced an increase in the adoption of solar panels (64%) and electric vehicles (50%) over the past three years. Batteries are expected to gain popularity with over half (59%) of respondents expecting increased penetration in the next three years.

## Operational challenges caused by behind the meter DERs are known but difficult to address due to lack of visibility

Findings from the survey highlight that there is a lack of clarity in understanding DER's location, size, and activity. In fact, 70% of respondents said they rely on interconnection requests and/or integrations with platforms like distributed energy resource management systems (DERMS) to gather information about the location of behind the meter DERs. Utilities surveyed estimate that they only have visibility into, on average, 36% of DERS on the grid through platforms like DERMS. As a result, the report indicates that behind the meter DERs create an operational issue for utilities. Nearly three quarters of utilities said that customer adoption creates challenges, including voltage visibility and control issues, backfeeding, protection and control coordination issues, distribution transformer and conductor overloads, masked or hidden loads.

### Optimizing the grid through demand-side and DER management programs

The study points to demand-side management programs (which incentivize customers to modify energy consumption patterns) as a solution. More than two in every three utilities surveyed are implementing demand side management programs and plan to expand this in the next five years. However, only 37% have currently implemented DER management

programs (involves communication and management by grid operators of DERs to deliver grid services and balance demand with supply) – as this involves the additional hurdle of customer opt-in. The results of the survey found that, on average, only 35% of customers participate in DER management programs versus 54% for incentive-based demand-side programs.

#### The future of the grid relies on visibility

More than half of respondents expect visibility into the behavior and location of all behind the meter DERs to benefit their operations department by reducing their SAIDI (System Average Interruption Duration Index) and SAIFI (System Average Interruption Frequency Index) metrics and increasing productivity. Moving towards the future of autonomous grids, three key findings from the report may be relevant. First, invest in the technologies that boost visibility behind the meter – a necessity for utilities to successfully navigate the energy transition and future-proof the grid. Second, prioritize strategies like demand-side and DER management programs for increased flexibility behind the meter. And finally, strengthen customer trust to boost participation in management programs.

This press release as well as press pictures / further material are available at <a href="https://sie.ag/61yUL">https://sie.ag/61yUL</a>

For more information, visit:

https://www.siemens.com/global/en/company/about/businesses/smartinfrastructure/downloads-events/behind-the-meter.html

Follow us on X at <u>www.twitter.com/siemens\_press</u>

### Contact for journalists:

Siemens Smart Infrastructure Lena Carlson Phone: +49 159 0168 4611 E-mail: lena.carlson@siemens.com

Siemens Smart Infrastructure (SI) is shaping the market for intelligent, adaptive infrastructure for today and the future. It addresses the pressing challenges of urbanization and climate change by connecting energy systems, buildings, and

industries. SI provides customers with a comprehensive end-to-end portfolio from a single source – with products, systems, solutions, and services from the point of power generation all the way to consumption. With an increasingly digitalized ecosystem, it helps customers thrive and communities progress while contributing toward protecting the planet. Siemens Smart Infrastructure has its global headquarters in Zug, Switzerland. As of September 30, 2023, the business had around 75,000 employees worldwide.

Siemens AG (Berlin and Munich) is a leading technology company focused on industry, infrastructure, transport, and healthcare. From more resource-efficient factories, resilient supply chains, and smarter buildings and grids, to cleaner and more comfortable transportation as well as advanced healthcare, the company creates technology with purpose adding real value for customers. By combining the real and the digital worlds, Siemens empowers its customers to transform their industries and markets, helping them to transform the everyday for billions of people. Siemens also owns a majority stake in the publicly listed company Siemens Healthineers, a globally leading medical technology provider shaping the future of healthcare. In fiscal 2023, which ended on September 30, 2023, the Siemens Group generated revenue of €77.8 billion and net income of €8.5 billion. As of September 30, 2023, the company employed around 320,000 people worldwide. Further information is available on the Internet at <u>www.siemens.com</u>.