**Key figures – Q3 FY 2017**

**Order backlog stays at record high of €117 billion**

- Orders in billions of euros:
  - Q3 FY 2016: 21.1
  - Q3 FY 2017: 19.8

**Revenue increases in nearly all industrial businesses**

- Revenue in billions of euros:
  - Q3 FY 2016: 19.8
  - Q3 FY 2017: 21.4

**Moderate increase in Industrial Business Profit**

- Profit: Industrial Business in billions of euros:
  - Q3 FY 2016: 2.2
  - Q3 FY 2017: 2.3

**Margins and target ranges**

- Profit margins (for Financial Services: ROE):
  - Power and Gas: 9.7%
  - Siemens Gamesa Renewable Energy: 6.1%
  - Energy Management: 6.8%
  - Building Technologies: 10.3%
  - Mobility: 8.7%
  - Digital Factory: 16.4%
  - Process Industries and Drives: 4.7%
  - Healthineers: 17.2%
  - Financial Services: 19.4%