

Atos and Siemens plan to further expand their successful alliance

On the fourth anniversary of its creation, during the Alliance Board meeting in Munich, Atos and Siemens decided to define new initiatives that would further expand their alliance. In particular, the two companies will, in the second half of this year, explore further opportunities for joint collaborations in the fields of advanced data analytics, cyber security and device connectivity.

The Alliance Board expressed their satisfaction about the performance of the business collaboration, highlighting in particular the innovation and investment programs that will over-achieve the objectives initially set. The joint innovation investment program which has been increased from the initial €100 million funding to €150 million has allowed Atos and Siemens to develop a pre-configured analytics platform providing a unique competitive advantage to their customers to accelerate their digitalization transformation, especially in the field of smart data.

The Atos-Siemens alliance, founded in 2011, forms one of the largest strategic relationships ever between a global engineering company and a global IT provider. Siemens is the largest industrial shareholder and the biggest client of Atos. Through early engagement and strong collaboration, complementary offerings and joint investments to create unique solutions, Atos and Siemens have generated many successful business wins. Atos and Siemens offer joint services to 130 major customers in various domains: manufacturing, transportation, energy and utilities, infrastructures.

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Siemens AG (Berlin and Munich) is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 165 years. The company is active in more than 200 countries, focusing on the areas of electrification, automation and digitalization. One of the world's largest producers of energy-efficient, resource-saving technologies, Siemens is No. 1 in offshore wind turbine construction, a leading supplier of gas and steam turbines for power generation, a major provider of power transmission solutions and a pioneer in infrastructure solutions as well as automation, drive and software solutions for industry. The company is also a leading provider of medical imaging equipment – such as computed tomography and magnetic resonance imaging systems – and a leader in laboratory diagnostics as well as clinical IT. In fiscal 2014, which ended on September 30, 2014, Siemens generated revenue from continuing operations of €71.9 billion and net income of €5.5 billion. At the end of September 2014, the company had around 343,000 employees worldwide on a continuing basis. Further information is available on the Internet at www.siemens.com.

Atos SE (Societas Europaea) is a leader in digital services with 2014 pro forma annual revenue of circa € 11 billion and 93,000 employees in 72 countries. Serving a global client base, the Group provides Consulting & Systems Integration services, Managed Services & BPO, Cloud operations, Big Data & Cyber-security solutions, as well as transactional services through Worldline, the European leader in the payments and transactional services industry. With its deep technology expertise and industry knowledge, the Group works with clients across different business sectors: Defense, Financial Services, Health, Manufacturing, Media, Utilities, Public sector, Retail, Telecommunications, and Transportation. Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is listed on the Euronext Paris market. Atos operates under the brands Atos, Atos Consulting, Atos Worldgrid, Bull, Canopy, and Worldline.

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