

Key figures Q4 and fiscal 2013^{1,2}

(unaudited; in millions of €, except where otherwise stated)

| Volume

Orders – continuing operations			Q4 2013		Q4 2012	Actual	% Change Adjusted ³	FY 2013	FY 2012	Actual	% Change Adjusted ³
Q4 2013	21,011										
Q4 2012	21,251										
Revenue – continuing operations			Q4 2013		Q4 2012	Actual	% Change Adjusted ³	FY 2013	FY 2012	Actual	% Change Adjusted ³
Q4 2013	21,168										
Q4 2012	21,444										

| Profitability and Capital efficiency

Income from continuing operations			Q4 2013		Q4 2012	Actual	% Change	FY 2013	FY 2012	Actual	% Change
Q4 2013	1,075										
Q4 2012	1,230										
Basic earnings per share (in €) – continuing operations ⁴			Q4 2013		Q4 2012	Actual	% Change	FY 2013	FY 2012	Actual	% Change
Q4 2013	1.20										
Q4 2012	1.35										
ROCE (adjusted) – continuing operations			Q4 2013		Q4 2012	Actual	% Change	FY 2013	FY 2012	Actual	% Change
Q4 2013	14.1%										
Q4 2012	15.6%										

Target corridor: 15–20%

| Capital structure and Liquidity

Adjusted industrial net debt / Adjusted EBITDA – continuing operations ⁵			September 30, 2013		September 30, 2012	
FY 2013	0.34					
FY 2012	0.24					
Free cash flow – continuing operations			Q4 2013		Q4 2012	FY 2013
Q4 2013	4,357					
Q4 2012	4,328					

Target corridor: 0.5–1.0

| Employees

Employees (in thousands)	September 30, 2013		September 30, 2012	
	Continuing operations	Total ⁶	Continuing operations	Total ⁶
Germany	362	367	366	410
Outside Germany	118	119	119	130
	244	248	247	280

1 Orders; Adjusted or organic growth rates of revenue and orders; Total Sectors profit; ROCE (adjusted); Free cash flow; Adjusted EBITDA; Adjusted industrial net debt are or may be non-GAAP financial measures. Definitions of these supplemental financial measures, a discussion of the most directly comparable IFRS financial measures, information regarding the usefulness of Siemens' supplemental financial measures, the limitations associated with these measures and reconciliations to the most comparable IFRS

financial measures are available on our Investor Relations website under www.siemens.com/nongAAP.

2 July 1 – September 30, 2013 and October 1, 2012 – September 30, 2013.

3 Adjusted for portfolio and currency translation effects.

4 Basic earnings per share – attributable to shareholders of Siemens AG. For fiscal 2013 and 2012 weighted average shares outstanding (basic)

(in thousands) for the fourth quarter amounted to 843,138 and 871,814 and for the fiscal year to 843,819 and 876,053 shares, respectively.

5 Calculated by dividing adjusted industrial net debt as of September 30, 2013 and 2012 by adjusted EBITDA.

6 Continuing and discontinued operations.

SIEMENS

CONSOLIDATED STATEMENTS OF INCOME

For the three months and the fiscal years ended September 30, 2013 and 2012
(in millions of €, per share amounts in €)

	<u>Three months</u> <u>ended September 30,</u>		<u>Fiscal years</u> <u>ended September 30,</u>	
	<u>2013</u>	<u>2012⁽¹⁾</u>	<u>2013</u>	<u>2012⁽¹⁾</u>
	<u>(unaudited)</u>			
Revenue.....	21,168	21,444	75,882	77,395
Cost of sales.....	(15,645)	(15,548)	(55,053)	(55,470)
Gross profit.....	5,523	5,896	20,829	21,925
Research and development expenses.....	(1,187)	(1,125)	(4,291)	(4,245)
Selling and general administrative expenses.....	(3,065)	(3,060)	(11,286)	(11,043)
Other operating income.....	230	203	503	523
Other operating expenses.....	(180)	(194)	(427)	(364)
Income (loss) from investments accounted for using the equity method, net.....	159	60	510	(333)
Interest income.....	239	234	948	939
Interest expenses.....	(211)	(185)	(789)	(760)
Other financial income (expenses), net.....	(52)	(93)	(154)	(5)
Income from continuing operations before income taxes.....	1,456	1,737	5,843	6,636
Income tax expenses.....	(381)	(507)	(1,630)	(1,994)
Income from continuing operations.....	1,075	1,230	4,212	4,642
Income (loss) from discontinued operations, net of income taxes.....	(7)	(39)	197	(360)
Net income.....	1,068	1,191	4,409	4,282
Attributable to:				
Non-controlling interests.....	62	53	126	132
Shareholders of Siemens AG.....	1,006	1,138	4,284	4,151
Basic earnings per share				
Income from continuing operations.....	1.20	1.35	4.85	5.15
Income (loss) from discontinued operations.....	(0.01)	(0.04)	0.23	(0.41)
Net income.....	1.19	1.30	5.08	4.74
Diluted earnings per share				
Income from continuing operations.....	1.19	1.33	4.80	5.10
Income (loss) from discontinued operations.....	(0.01)	(0.04)	0.22	(0.41)
Net income.....	1.18	1.29	5.03	4.69

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
For the three months and the fiscal years ended September 30, 2013 and 2012
(in millions of €)

	<u>Three months</u> <u>ended September 30,</u>		<u>Fiscal years</u> <u>ended September 30,</u>	
	<u>2013</u>	<u>2012⁽¹⁾</u>	<u>2013</u>	<u>2012⁽¹⁾</u>
	<u>(unaudited)</u>			
Net income.....	1,068	1,191	4,409	4,282
Items that will not be reclassified to profit or loss:				
Remeasurements of defined benefit plans.....	45	(594)	394	(1,787)
Items that may be reclassified subsequently to profit or loss:				
Currency translation differences.....	(443)	(207)	(1,062)	855
Available-for-sale financial assets.....	141	87	183	209
Derivative financial instruments.....	(38)	139	45	63
	(340)	19	(834)	1,127
Other comprehensive income, net of income taxes⁽²⁾.....	(295)	(575)	(440)	(661)
Total comprehensive income.....	773	615	3,969	3,622
Attributable to:				
Non-controlling interests.....	37	33	81	128
Shareholders of Siemens AG.....	736	582	3,888	3,494

(1) Adjusted for effects of adopting IAS 19R.

(2) Includes income (expenses) resulting from investments accounted for using the equity method of €(131) million and €26 million, respectively, for the three months ended September 30, 2013 and 2012, and €(257) million and €28 million, respectively, for the fiscal years ended September 30, 2013 and 2012. Thereof €(4) million and €(10) million, respectively, for the three months ended September 30, 2013 and 2012, and €(121) million and €(99) million, respectively, for the fiscal years ended September 30, 2013 and 2012, are attributable to items that will not be reclassified to profit or loss.

Due to rounding, numbers presented may not add up precisely to totals provided.

SIEMENS
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
As of September 30, 2013 and 2012
(in millions of €)

	<u>9/30/13</u>	<u>9/30/12⁽¹⁾</u>
ASSETS		
Cash and cash equivalents	9,190	10,891
Available-for-sale financial assets	601	524
Trade and other receivables	14,853	15,220
Other current financial assets	3,250	2,901
Inventories	15,560	15,679
Current income tax assets	794	836
Other current assets	1,297	1,277
Assets classified as held for disposal	1,393	4,799
Total current assets	<u>46,937</u>	<u>52,128</u>
Goodwill	17,883	17,069
Other intangible assets	5,057	4,595
Property, plant and equipment	9,815	10,763
Investments accounted for using the equity method	3,022	4,436
Other financial assets	15,117	14,666
Deferred tax assets	3,234	3,748
Other assets	872	846
Total non-current assets	<u>54,999</u>	<u>56,123</u>
Total assets	<u>101,936</u>	<u>108,251</u>
LIABILITIES AND EQUITY		
Short-term debt and current maturities of long-term debt	1,944	3,826
Trade payables	7,599	8,036
Other current financial liabilities	1,515	1,460
Current provisions	4,485	4,750
Current income tax liabilities	2,151	2,204
Other current liabilities	19,701	20,302
Liabilities associated with assets classified as held for disposal	473	2,049
Total current liabilities	<u>37,868</u>	<u>42,627</u>
Long-term debt	18,509	16,880
Post-employment benefits	9,265	9,801
Deferred tax liabilities	504	494
Provisions	3,907	3,908
Other financial liabilities	1,184	1,083
Other liabilities	2,074	2,034
Total non-current liabilities	<u>35,443</u>	<u>34,200</u>
Total liabilities	<u>73,312</u>	<u>76,827</u>
Equity		
Issued capital, no par value ⁽²⁾	2,643	2,643
Capital reserve	5,484	6,173
Retained earnings	22,663	22,877
Other components of equity	268	1,058
Treasury shares, at cost ⁽³⁾	(2,946)	(1,897)
Total equity attributable to shareholders of Siemens AG	<u>28,111</u>	<u>30,855</u>
Non-controlling interests	514	569
Total equity	<u>28,625</u>	<u>31,424</u>
Total liabilities and equity	<u>101,936</u>	<u>108,251</u>

(1) Adjusted for effects of adopting IAS 19R.

(2) Authorized: 1,084,600,000 and 1,084,600,000 shares, respectively. Issued: 881,000,000 and 881,000,000 shares, respectively.

(3) 37,997,595 and 24,725,674 shares, respectively.

Due to rounding, numbers presented may not add up precisely to totals provided.

SIEMENS
CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
For the three months ended September 30, 2013 and 2012
(in millions of €)

	<u>Three months ended September 30,</u>	
	<u>2013</u>	<u>2012⁽¹⁾</u>
Cash flows from operating activities		
Net income	1,068	1,191
Adjustments to reconcile net income to cash flows from operating activities - continuing operations		
(Income) loss from discontinued operations, net of income taxes	7	39
Amortization, depreciation and impairments	873	847
Income tax expenses	381	507
Interest (income) expenses, net	(28)	(50)
(Gains) losses on disposals of assets related to investing activities, net ⁽²⁾	(247)	(107)
Other (income) losses from investments ⁽²⁾	-	(63)
Other non-cash (income) expenses	204	69
Change in assets and liabilities		
Inventories	737	1,469
Trade and other receivables	613	746
Trade payables	746	488
Other assets and liabilities	910	82
Additions to assets leased to others in operating leases	(82)	(111)
Income taxes paid	(390)	(324)
Dividends received	101	111
Interest received	213	197
Cash flows from operating activities - continuing operations	5,106	5,094
Cash flows from operating activities - discontinued operations	(12)	160
Cash flows from operating activities - continuing and discontinued operations	5,095	5,253
Cash flows from investing activities		
Additions to intangible assets and property, plant and equipment	(749)	(766)
Acquisitions of businesses, net of cash acquired	(74)	(41)
Purchase of investments ⁽²⁾	(123)	(35)
Purchase of current available-for-sale financial assets	(114)	(47)
Change in receivables from financing activities	(1,048)	(1,144)
Disposal of investments, intangibles and property, plant and equipment ⁽²⁾	2,040	288
Disposal of businesses, net of cash disposed	6	9
Disposal of current available-for-sale financial assets	14	51
Cash flows from investing activities - continuing operations	(48)	(1,686)
Cash flows from investing activities - discontinued operations	(30)	(90)
Cash flows from investing activities - continuing and discontinued operations	(78)	(1,776)
Cash flows from financing activities		
Purchase of treasury shares	-	(1,721)
Other transactions with owners	-	37
Issuance of long-term debt	-	2,640
Repayment of long-term debt (including current maturities of long-term debt)	(774)	(24)
Change in short-term debt and other financing activities	(976)	(2,268)
Interest paid	(150)	(96)
Dividends attributable to non-controlling interests	(18)	(28)
Financing discontinued operations ⁽³⁾	265	61
Cash flows from financing activities - continuing operations	(1,654)	(1,400)
Cash flows from financing activities - discontinued operations	42	(70)
Cash flows from financing activities - continuing and discontinued operations	(1,612)	(1,471)
Effect of deconsolidation of OSRAM on cash and cash equivalents	(476)	-
Effect of changes in exchange rates on cash and cash equivalents	(65)	(53)
Change in cash and cash equivalents	2,863	1,954
Cash and cash equivalents at beginning of period	6,370	8,996
Cash and cash equivalents at end of period	9,234	10,950
Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations at end of period	44	59
Cash and cash equivalents at end of period (Consolidated Statements of Financial Position)	9,190	10,891

(1) Adjusted for effects of adopting IAS 19R.

(2) Investments include equity instruments either classified as non-current available-for-sale financial assets, accounted for using the equity method or classified as held for disposal. Purchase of investments includes certain loans to investments accounted for using the equity method.

(3) Discontinued operations are financed generally through Corporate Treasury.

Due to rounding, numbers presented may not add up precisely to totals provided.

SIEMENS
CONSOLIDATED STATEMENTS OF CASH FLOWS
For the fiscal years ended September 30, 2013 and 2012
(in millions of €)

	2013	2012⁽¹⁾
Cash flows from operating activities		
Net income	4,409	4,282
Adjustments to reconcile net income to cash flows from operating activities - continuing operations		
(Income) loss from discontinued operations, net of income taxes	(197)	360
Amortization, depreciation and impairments	2,888	2,818
Income tax expenses	1,630	1,994
Interest (income) expenses, net	(159)	(178)
(Gains) losses on disposals of assets related to investing activities, net ⁽²⁾	(292)	(345)
Other (income) losses from investments ⁽²⁾	(326)	424
Other non-cash (income) expenses	674	110
Change in assets and liabilities		
Inventories	(218)	(89)
Trade and other receivables	(293)	104
Trade payables	(217)	199
Other assets and liabilities	576	(2,078)
Additions to assets leased to others in operating leases	(377)	(375)
Income taxes paid	(2,166)	(1,445)
Dividends received	356	301
Interest received	837	842
Cash flows from operating activities - continuing operations	7,126	6,923
Cash flows from operating activities - discontinued operations	214	188
Cash flows from operating activities - continuing and discontinued operations	7,340	7,110
Cash flows from investing activities		
Additions to intangible assets and property, plant and equipment	(1,869)	(2,195)
Acquisitions of businesses, net of cash acquired	(2,801)	(1,295)
Purchase of investments ⁽²⁾	(346)	(252)
Purchase of current available-for-sale financial assets	(157)	(182)
Change in receivables from financing activities	(2,175)	(2,087)
Disposal of investments, intangibles and property, plant and equipment ⁽²⁾	2,463	753
Disposal of businesses, net of cash disposed	(27)	87
Disposal of current available-for-sale financial assets	76	142
Cash flows from investing activities - continuing operations	(4,836)	(5,029)
Cash flows from investing activities - discontinued operations	(240)	(656)
Cash flows from investing activities - continuing and discontinued operations	(5,076)	(5,685)
Cash flows from financing activities		
Purchase of treasury shares	(1,394)	(1,721)
Other transactions with owners	(15)	158
Issuance of long-term debt	3,772	5,113
Repayment of long-term debt (including current maturities of long-term debt)	(2,927)	(3,218)
Change in short-term debt and other financing activities	3	(62)
Interest paid	(479)	(503)
Dividends paid to shareholders of Siemens AG	(2,528)	(2,629)
Dividends attributable to non-controlling interests	(152)	(155)
Financing discontinued operations ⁽³⁾	298	(506)
Cash flows from financing activities - continuing operations	(3,422)	(3,523)
Cash flows from financing activities - discontinued operations	26	468
Cash flows from financing activities - continuing and discontinued operations	(3,396)	(3,055)
Effect of deconsolidation of OSRAM on cash and cash equivalents	(476)	-
Effect of changes in exchange rates on cash and cash equivalents	(108)	68
Change in cash and cash equivalents	(1,717)	(1,561)
Cash and cash equivalents at beginning of period	10,950	12,512
Cash and cash equivalents at end of period	9,234	10,950
Less: Cash and cash equivalents of assets classified as held for disposal and discontinued operations		
at end of period	44	59
Cash and cash equivalents at end of period (Consolidated Statements of Financial Position)	9,190	10,891

(1) Adjusted for effects of adopting IAS 19R.

(2) Investments include equity instruments either classified as non-current available-for-sale financial assets, accounted for using the equity method or classified as held for disposal. Purchase of investments includes certain loans to investments accounted for using the equity method.

(3) Discontinued operations are financed generally through Corporate Treasury.

Due to rounding, numbers presented may not add up precisely to totals provided.

SIEMENS
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
For the fiscal years ended September 30, 2013 and 2012
(in millions of €)

	<u>Total comprehensive income</u>							<u>Treasury shares at cost</u>	<u>Total equity attributable to shareholders of Siemens AG</u>	<u>Non-controlling interests</u>	<u>Total equity</u>
	<u>Other components of equity</u>										
	Items that may be reclassified subsequently to profit or loss										
	<u>Issued capital</u>	<u>Capital reserve</u>	<u>Retained earnings</u>	<u>Currency translation differences</u>	<u>Available-for-sale financial assets</u>	<u>Derivative financial instruments</u>	<u>Total</u>				
Balance as of October 1, 2011 (as previously reported).....	2,743	6,011	25,881	2	36	(106)	25,813	(3,037)	31,530	626	32,156
Effect of retrospectively adopting IAS 19R.....	–	–	116	–	–	–	116	–	116	–	116
Balance as of October 1, 2011 ⁽¹⁾	<u>2,743</u>	<u>6,011</u>	<u>25,996</u>	<u>2</u>	<u>36</u>	<u>(106)</u>	<u>25,929</u>	<u>(3,037)</u>	<u>31,645</u>	<u>626</u>	<u>32,271</u>
Net income ⁽¹⁾	–	–	4,151	–	–	–	4,151	–	4,151	132	4,282
Other comprehensive income, net of income taxes ⁽¹⁾	–	–	(1,783) ⁽²⁾	855	209	62	(657)	–	(657)	(4)	(661) ⁽³⁾
Dividends.....	–	–	(2,629)	–	–	–	(2,629)	–	(2,629)	(176)	(2,805)
Share-based payment.....	–	42	(129)	–	–	–	(129)	–	(87)	–	(87)
Purchase of treasury shares.....	–	–	–	–	–	–	–	(1,767)	(1,767)	–	(1,767)
Re-issuance of treasury shares.....	–	(6)	–	–	–	–	–	397	391	–	391
Cancellation of treasury shares.....	(100)	–	(2,410)	–	–	–	(2,410)	2,510	–	–	–
Transactions with non-controlling interests.....	–	–	(326)	–	–	–	(326)	–	(326)	24	(302)
Other changes in equity.....	–	126	7	–	–	–	7	–	134	(34)	100
Balance as of September 30, 2012.....	<u>2,643</u>	<u>6,173</u>	<u>22,877</u>	<u>857</u>	<u>245</u>	<u>(44)</u>	<u>23,936</u>	<u>(1,897)</u>	<u>30,855</u>	<u>569</u>	<u>31,424</u>
Balance as of October 1, 2012 (as previously reported).....	2,643	6,173	22,756	857	245	(44)	23,814	(1,897)	30,733	569	31,302
Effect of retrospectively adopting IAS 19R.....	–	–	122	–	–	–	122	–	122	–	122
Balance as of October 1, 2012 ⁽¹⁾	<u>2,643</u>	<u>6,173</u>	<u>22,877</u>	<u>857</u>	<u>245</u>	<u>(44)</u>	<u>23,936</u>	<u>(1,897)</u>	<u>30,855</u>	<u>569</u>	<u>31,424</u>
Net income.....	–	–	4,284	–	–	–	4,284	–	4,284	126	4,409
Other comprehensive income, net of income taxes.....	–	–	395 ⁽²⁾	(1,017)	183	43	(396)	–	(396)	(44)	(440) ⁽³⁾
Dividends.....	–	–	(2,528)	–	–	–	(2,528)	–	(2,528)	(119)	(2,647)
Share-based payment.....	–	21	(40)	–	–	–	(40)	–	(18)	–	(18)
Purchase of treasury shares.....	–	–	–	–	–	–	–	(1,349)	(1,349)	–	(1,349)
Re-issuance of treasury shares.....	–	5	–	–	–	–	–	300	304	–	304
Transactions with non-controlling interests.....	–	–	(52)	–	–	–	(52)	–	(52)	(10)	(62)
Spin-off related changes in equity.....	–	(163)	(2,270)	–	–	–	(2,270)	–	(2,433)	–	(2,433)
Other changes in equity.....	–	(553)	(3)	–	–	–	(3)	–	(556)	(8)	(564)
Balance as of September 30, 2013.....	<u>2,643</u>	<u>5,484</u>	<u>22,663</u>	<u>(160)</u>	<u>428</u>	<u>(1)</u>	<u>22,930</u>	<u>(2,946)</u>	<u>28,111</u>	<u>514</u>	<u>28,625</u>

(1) Adjusted for effects of adopting IAS 19R.

(2) Items of other comprehensive income that will not be reclassified to profit or loss consist of remeasurements of defined benefit plans of €395 million and €(1,783) million, respectively, in the fiscal years ended September 30, 2013 and 2012. Remeasurements of defined benefit plans are included in line item Retained earnings.

(3) In fiscal years ended September 30, 2013 and 2012, Other comprehensive income, net of income taxes, includes non-controlling interests of €- million and €(4) million relating to remeasurements of defined benefit plans, €(45) million and €(1) million relating to currency translation differences, €- million and €- million relating to available-for-sale financial assets and €1 million and €1 million relating to derivative financial instruments.

Due to rounding, numbers presented may not add up precisely to totals provided.

SIEMENS

SEGMENT INFORMATION (continuing operations - unaudited)
As of and for the three months ended September 30, 2013 and 2012
(in millions of €)

	<u>Orders⁽¹⁾</u>		<u>External revenue</u>		<u>Intersegment revenue</u>		<u>Total revenue</u>		<u>Profit⁽²⁾</u>		<u>Assets⁽³⁾</u>		<u>Free cash flow⁽⁴⁾</u>		<u>Additions to intangible assets and property, plant and equipment</u>		<u>Amortization, depreciation and impairments⁽⁵⁾</u>		
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>9/30/13</u>	<u>9/30/12</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	
Sectors																			
Energy.....	7,609	8,687	7,373	7,583	63	64	7,436	7,647	564	163	1,621	1,116	1,514	2,301	196	209	177	201	
Healthcare.....	4,060	3,960	3,716	3,778	9	8	3,724	3,786	601	631	11,023	11,757	885	851	100	106	160	174	
Industry.....	4,800	4,572	4,574	4,884	468	440	5,042	5,324	278	721	6,549	6,479	830	975	176	167	187	149	
Infrastructure & Cities.....	4,816	4,389	4,985	4,738	235	265	5,220	5,002	166	416	5,694	4,012	978	618	90	99	116	76	
Total Sectors	21,285	21,608	20,649	20,983	775	776	21,423	21,759	1,609	1,932	24,886	23,364	4,208	4,745	562	581	640	600	
Equity Investments.....	–	–	–	–	–	–	–	–	110	44	1,767	2,715	(1)	–	–	–	–	–	
Financial Services (SFS).....	347	247	303	239	44	8	347	247	107	100	18,661	17,405	278	129	15	8	53	69	
Reconciliation to Consolidated Financial Statements																			
Centrally managed portfolio activities.....	77	70	74	65	3	4	77	69	(47)	(24)	(267)	(448)	(7)	42	2	–	1	1	
Siemens Real Estate (SRE).....	657	655	88	81	570	573	657	654	112	88	4,747	5,018	(47)	(51)	141	156	101	83	
Corporate items and pensions.....	96	116	55	75	41	42	96	118	(396)	(386)	(11,252)	(11,693)	5	(172)	31	22	19	19	
Eliminations, Corporate Treasury and other reconciling items.....	(1,450)	(1,445)	–	–	(1,431)	(1,404)	(1,431)	(1,404)	(39)	(16)	63,393	71,889	(79)	(366)	(3)	(1)	(8)	(10)	
Siemens.....	21,011	21,251	21,168	21,444	–	–	21,168	21,444	1,456	1,737	101,936	108,251	4,357	4,328	749	766	805	762	

- (1) This supplementary information on Orders is provided on a voluntary basis. It is not part of the Consolidated Financial Statements subject to the audit opinion.
- (2) Profit of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded. Profit of SFS and SRE is Income before income taxes.
- (3) Assets of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is defined as Total assets less income tax assets, less non-interest bearing liabilities other than tax liabilities. Assets of SFS and SRE is Total assets.
- (4) Free cash flow represents Cash flows from operating activities less Additions to intangible assets and property, plant and equipment. Free cash flow of the Sectors, Equity Investments and Centrally managed portfolio activities primarily exclude income tax, financing interest and certain pension related payments and proceeds. Free cash flow of SFS, a financial services business, and of SRE includes related financing interest payments and proceeds; income tax payments and proceeds of SFS and SRE are excluded.
- (5) Amortization, depreciation and impairments contains amortization and impairments, net of reversals of impairments, of intangible assets other than goodwill as well as depreciation and impairments of property, plant and equipment, net of reversals of impairments.

Due to rounding, numbers presented may not add up precisely to totals provided.

SIEMENS
SEGMENT INFORMATION (continuing operations)
As of and for the fiscal years ended September 30, 2013 and 2012
(in millions of €)

	<u>Orders⁽¹⁾</u>		<u>External revenue</u>		<u>Intersegment revenue</u>		<u>Total revenue</u>		<u>Profit⁽²⁾</u>		<u>Assets⁽³⁾</u>		<u>Free cash flow⁽⁴⁾</u>		<u>Additions to intangible assets and property, plant and equipment</u>		<u>Amortization, depreciation and impairments⁽⁵⁾</u>		
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>9/30/13</u>	<u>9/30/12</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	
	Sectors																		
Energy.....	28,797	26,930	26,386	27,501	252	235	26,638	27,736	1,955	1,901	1,621	1,116	1,595	2,142	425	547	587	549	
Healthcare.....	13,950	13,806	13,598	13,600	24	42	13,621	13,642	2,048	1,815	11,023	11,757	2,238	1,861	291	354	638	726	
Industry.....	18,417	18,962	16,943	17,772	1,643	1,637	18,586	19,409	1,478	2,448	6,549	6,479	2,070	2,123	395	417	657	553	
Infrastructure & Cities.....	21,894	17,150	17,128	16,731	750	853	17,879	17,585	306	1,102	5,694	4,012	384	737	239	290	332	276	
Total Sectors.....	83,057	76,848	74,055	75,605	2,669	2,767	76,724	78,372	5,788	7,266	24,886	23,364	6,288	6,863	1,350	1,608	2,215	2,104	
Equity Investments.....	–	–	–	–	–	–	–	–	396	(549)	1,767	2,715	114	100	–	–	–	–	
Financial Services (SFS).....	1,072	908	960	859	112	48	1,072	908	409	479	18,661	17,405	857	528	69	31	230	270	
Reconciliation to Consolidated Financial Statements																			
Centrally managed portfolio activities.....	296	283	264	281	10	11	274	292	(12)	(29)	(267)	(448)	(58)	12	7	3	3	6	
Siemens Real Estate (SRE).....	2,510	2,434	301	325	2,210	2,121	2,512	2,447	171	115	4,747	5,018	(108)	(231)	365	453	314	327	
Corporate items and pensions.....	470	508	302	325	170	184	472	509	(839)	(668)	(11,252)	(11,693)	(431)	(910)	83	103	91	67	
Eliminations, Corporate Treasury and other reconciling items.....	(5,055)	(5,041)	–	–	(5,172)	(5,132)	(5,172)	(5,132)	(70)	23	63,393	71,889	(1,405)	(1,634)	(4)	(4)	(34)	(41)	
Siemens.....	82,351	75,939	75,882	77,395	–	–	75,882	77,395	5,843	6,636	101,936	108,251	5,257	4,727	1,869	2,195	2,819	2,732	

- (1) This supplementary information on Orders is provided on a voluntary basis. It is not part of the Consolidated Financial Statements subject to the audit opinion.
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- (3) Assets of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is defined as Total assets less income tax assets, less non-interest bearing liabilities other than tax liabilities. Assets of SFS and SRE is Total assets.
- (4) Free cash flow represents Cash flows from operating activities less Additions to intangible assets and property, plant and equipment. Free cash flow of the Sectors, Equity Investments and Centrally managed portfolio activities primarily exclude income tax, financing interest and certain pension related payments and proceeds. Free cash flow of SFS, a financial services business, and of SRE includes related financing interest payments and proceeds; income tax payments and proceeds of SFS and SRE are excluded.
- (5) Amortization, depreciation and impairments contains amortization and impairments, net of reversals of impairments, of intangible assets other than goodwill as well as depreciation and impairments of property, plant and equipment, net of reversals of impairments.

Due to rounding, numbers presented may not add up precisely to totals provided.

SUPPLEMENTAL DATA

SIEMENS

ADDITIONAL INFORMATION (I) (continuing operations - unaudited)
 Orders, Revenue, Profit, Profit margin developments and growth rates for Sectors
 For the three months ended September 30, 2013 and 2012
 (in millions of €)

	Orders						Revenue						Profit ⁽¹⁾			Profit margin		
	2013	2012	% Change		therein		2013	2012	% Change		therein		2013	2012	% Change	2013	2012	
			Actual	Adjusted ⁽²⁾	Currency	Portfolio			Actual	Adjusted ⁽²⁾	Currency	Portfolio						
Sectors																		
Energy Sector	7,609	8,687	(12)%	(7)%	(6)%	0%	7,436	7,647	(3)%	2%	(5)%	0%	564	163	>200%	7.6%	2.1%	
<i>therein:</i>																		
Fossil Power Generation.....	2,881	3,366	(14)%	(7)%	(7)%	0%	2,778	2,989	(7)%	(3)%	(4)%	0%	387	376	3%	13.9%	12.6%	
Wind Power	1,511	2,305	(34)%	(33)%	(4)%	2%	1,619	1,471	10%	15%	(6)%	1%	179	134	34%	11.1%	9.1%	
Oil & Gas	1,728	1,529	13%	21%	(7)%	(1)%	1,336	1,235	8%	16%	(7)%	(1)%	151	(111)	n/a	11.3%	(9.0)%	
Power Transmission	1,532	1,552	(1)%	5%	(6)%	0%	1,749	2,017	(13)%	(8)%	(5)%	0%	(42)	(40)	(6)%	(2.4)%	(2.0)%	
Healthcare Sector	4,060	3,960	3%	10%	(7)%	0%	3,724	3,786	(2)%	5%	(7)%	0%	601	631	(5)%	16.1%	16.7%	
<i>therein:</i>																		
Diagnostics.....	1,026	1,054	(3)%	4%	(7)%	0%	1,026	1,055	(3)%	4%	(7)%	0%	82	86	(5)%	8.0%	8.2%	
Industry Sector	4,800	4,572	5%	8%	(4)%	1%	5,042	5,324	(5)%	(2)%	(4)%	1%	278	721	(61)%	5.5%	13.5%	
<i>therein:</i>																		
Industry Automation.....	2,089	2,134	(2)%	0%	(4)%	2%	2,200	2,337	(6)%	(4)%	(4)%	2%	289	398	(27)%	13.2%	17.0%	
Drive Technologies.....	2,410	2,324	4%	7%	(4)%	0%	2,574	2,611	(1)%	2%	(3)%	0%	84	286	(71)%	3.3%	10.9%	
Infrastructure & Cities Sector	4,816	4,389	10%	10%	(5)%	5%	5,220	5,002	4%	5%	(5)%	4%	166	416	(60)%	3.2%	8.3%	
<i>therein:</i>																		
Transportation & Logistics.....	1,752	1,227	43%	29%	(6)%	19%	1,985	1,705	16%	8%	(4)%	13%	(78)	73	n/a	(4.0)%	4.3%	
Power Grid Solutions & Products	1,639	1,662	(1)%	6%	(7)%	0%	1,733	1,784	(3)%	3%	(6)%	0%	103	200	(48)%	6.0%	11.2%	
Building Technologies.....	1,524	1,580	(4)%	0%	(3)%	0%	1,596	1,599	0%	3%	(3)%	0%	168	153	10%	10.5%	9.6%	
Total Sectors	21,285	21,608	(1)%	3%	(6)%	1%	21,423	21,759	(2)%	2%	(5)%	1%	1,609	1,932	(17)%			

(1) Profit is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded.

(2) Excluding currency translation and portfolio effects.

Due to rounding, numbers presented may not add up precisely to totals provided.

SUPPLEMENTAL DATA

SIEMENS

ADDITIONAL INFORMATION (I) (continuing operations - unaudited)
Orders, Revenue, Profit, Profit margin developments and growth rates for Sectors
For the fiscal year ended September 30, 2013 and 2012
(in millions of €)

	Orders				Revenue				Profit ⁽¹⁾			Profit margin					
	2013	2012	% Change		2013	2012	% Change		2013	2012	% Change	2013	2012				
			Actual	Adjusted ⁽²⁾	therein			Actual	Adjusted ⁽²⁾	Currency	Portfolio						
Sectors																	
Energy Sector	28,797	26,930	7%	8%	(2)%	1%	26,638	27,736	(4)%	(3)%	(2)%	0%	1,955	1,901	3%	7.3%	6.9%
<i>therein:</i>																	
Fossil Power Generation.....	10,682	11,116	(4)%	(2)%	(2)%	0%	10,239	11,161	(8)%	(7)%	(1)%	0%	1,693	1,933	(12)%	16.5%	17.3%
Wind Power	6,593	4,932	34%	34%	(2)%	1%	5,174	5,066	2%	4%	(2)%	1%	306	304	1%	5.9%	6.0%
Oil & Gas	5,801	5,307	9%	9%	(2)%	2%	5,152	5,115	1%	0%	(1)%	2%	433	218	99%	8.4%	4.3%
Power Transmission	5,700	5,824	(2)%	0%	(2)%	0%	6,167	6,593	(6)%	(4)%	(2)%	0%	(156)	(302)	48%	(2.5)%	(4.6)%
Healthcare Sector	13,950	13,806	1%	4%	(3)%	0%	13,621	13,642	0%	2%	(3)%	0%	2,048	1,815	13%	15.0%	13.3%
<i>therein:</i>																	
Diagnostics.....	3,942	3,969	(1)%	2%	(2)%	0%	3,942	3,969	(1)%	2%	(2)%	0%	350	314	12%	8.9%	7.9%
Industry Sector	18,417	18,962	(3)%	(3)%	(1)%	1%	18,586	19,409	(4)%	(4)%	(1)%	1%	1,478	2,448	(40)%	8.0%	12.6%
<i>therein:</i>																	
Industry Automation.....	8,143	8,524	(4)%	(5)%	(1)%	2%	8,194	8,463	(3)%	(3)%	(1)%	1%	1,038	1,316	(21)%	12.7%	15.6%
Drive Technologies.....	9,024	9,395	(4)%	(3)%	(1)%	0%	9,208	9,640	(4)%	(4)%	(1)%	0%	527	970	(46)%	5.7%	10.1%
Infrastructure & Cities Sector	21,894	17,150	28%	28%	(3)%	2%	17,879	17,585	2%	1%	(1)%	2%	306	1,102	(72)%	1.7%	6.3%
<i>therein:</i>																	
Transportation & Logistics.....	10,040	5,382	87%	85%	(5)%	6%	6,318	5,969	6%	2%	(2)%	6%	(448)	236	n/a	(7.1)%	4.0%
Power Grid Solutions & Products	6,392	6,275	2%	4%	(2)%	0%	6,102	6,068	1%	3%	(2)%	0%	403	457	(12)%	6.6%	7.5%
Building Technologies.....	5,769	5,809	(1)%	0%	(1)%	0%	5,754	5,820	(1)%	0%	(1)%	0%	351	379	(7)%	6.1%	6.5%
Total Sectors	83,057	76,848	8%	9%	(2)%	1%	76,724	78,372	(2)%	(1)%	(2)%	1%	5,788	7,266	(20)%		

(1) Profit is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded.

(2) Excluding currency translation and portfolio effects.

Due to rounding, numbers presented may not add up precisely to totals provided.

SUPPLEMENTAL DATA

SIEMENS

ADDITIONAL INFORMATION (II) (continuing operations - unaudited)
Reconciliation from Profit / Income before income taxes to adjusted EBITDA
For the three months ended September 30, 2013 and 2012
(in millions of €)

	<u>Profit⁽¹⁾</u>		<u>Income (loss)</u> <u>from investments</u> <u>accounted for</u> <u>using the equity</u> <u>method, net⁽²⁾</u>		<u>Financial income</u> <u>(expenses), net⁽³⁾</u>		<u>Adjusted</u> <u>EBIT⁽⁴⁾</u>		<u>Amortization⁽⁵⁾</u>		<u>Depreciation</u> <u>and impairments</u> <u>of property, plant</u> <u>and equipment</u> <u>and goodwill⁽⁶⁾</u>		<u>Adjusted</u> <u>EBITDA</u>		<u>Adjusted</u> <u>EBITDA margin</u>		
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	
Sectors																	
Energy Sector	564	163	2	(21)	(7)	(22)	569	207	46	30	153	257	769	493	10.3%	6.4%	
<i>therein:</i>																	
Fossil Power Generation.....	387	376	7	13	(3)	(5)	383	368	5	6	40	42	427	416			
Wind Power.....	179	134	1	2	(2)	—	179	131	8	7	30	40	217	178			
Oil & Gas.....	151	(111)	—	—	(1)	(1)	152	(111)	12	13	20	21	183	(77)			
Power Transmission.....	(42)	(40)	3	5	(2)	(17)	(43)	(27)	3	4	39	44	(1)	20			
Healthcare Sector	601	631	2	3	11	11	588	617	77	84	82	90	746	790	20.0%	20.9%	
<i>therein:</i>																	
Diagnostics.....	82	86	—	—	1	4	81	82	48	51	51	59	180	192			
Industry Sector	278	721	1	3	(3)	(4)	280	722	79	65	108	84	466	871	9.2%	16.4%	
<i>therein:</i>																	
Industry Automation.....	289	398	—	—	(1)	(4)	290	402	65	50	36	34	390	486			
Drive Technologies.....	84	286	1	3	(1)	—	84	283	13	12	69	47	166	342			
Infrastructure & Cities Sector	166	416	3	6	(4)	7	166	403	60	30	103	46	329	479	6.3%	9.6%	
<i>therein:</i>																	
Transportation & Logistics.....	(78)	73	1	3	(2)	(5)	(78)	74	16	3	64	13	2	91			
Power Grid Solutions & Products.....	103	200	2	2	(2)	(2)	103	199	30	10	25	21	158	229			
Building Technologies.....	168	153	—	—	—	—	169	154	14	16	13	12	195	182			
Total Sectors	1,609	1,932	9	(9)	(2)	(8)	1,603	1,949	262	208	446	477	2,311	2,634			
Equity Investments	110	44	108	42	1	2	2	—	—	—	—	—	2	—			
Financial Services (SFS)	107	100	17	22	100	97	(11)	(19)	1	2	52	67	42	50			
Reconciliation to Consolidated Financial Statements																	
Centrally managed portfolio activities.....	(47)	(24)	28	3	(1)	—	(74)	(27)	—	—	—	1	(73)	(26)			
Siemens Real Estate (SRE).....	112	88	—	—	(27)	(30)	139	118	—	—	100	83	240	201			
Corporate items and pensions.....	(396)	(386)	—	—	(94)	(114)	(302)	(272)	4	5	15	14	(283)	(253)			
Eliminations, Corporate Treasury and other reconciling items.....	(39)	(16)	(3)	1	—	11	(36)	(28)	—	—	(8)	(10)	(44)	(37)			
Siemens	1,456	1,737	159	60	(24)	(43)	1,321	1,721	268	216	606	632	2,195	2,568			

(1) Profit of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded. Profit of SFS and SRE is Income before income taxes. Profit of Siemens is Income from continuing operations before income taxes.

For a reconciliation of Income from continuing operations before income taxes to Net income see Consolidated Statements of Income.

(2) Includes impairments and reversals of impairments of investments accounted for using the equity method.

(3) Includes impairment of non-current available-for-sale financial assets. For Siemens, Financial income (expenses), net comprises Interest income, Interest expenses and Other financial income (expenses), net as reported in the Consolidated Statements of Income.

(4) Adjusted EBIT is Income from continuing operations before income taxes less Financial income (expenses), net and Income (loss) from investments accounted for using the equity method, net.

(5) Amortization and impairments, net of reversals, of intangible assets other than goodwill.

(6) Depreciation and impairments of property, plant and equipment, net of reversals. Includes impairments of goodwill of €70 million and €85 million for the three months ended September 30, 2013 and 2012, respectively.

Due to rounding, numbers presented may not add up precisely to totals provided.

SUPPLEMENTAL DATA

SIEMENS

ADDITIONAL INFORMATION (II) (continuing operations - unaudited)
Reconciliation from Profit / Income before income taxes to adjusted EBITDA
For the fiscal years ended September 30, 2013 and 2012
(in millions of €)

	<u>Profit⁽¹⁾</u>		<u>Income (loss)</u> <u>from investments</u> <u>accounted for</u> <u>using the equity</u> <u>method, net⁽²⁾</u>		<u>Financial income</u> <u>(expenses), net⁽³⁾</u>		<u>Adjusted</u> <u>EBIT⁽⁴⁾</u>		<u>Amortization⁽⁵⁾</u>		<u>Depreciation</u> <u>and impairments</u> <u>of property, plant</u> <u>and equipment</u> <u>and goodwill⁽⁶⁾</u>		<u>Adjusted</u> <u>EBITDA</u>		<u>Adjusted</u> <u>EBITDA margin</u>	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
	Sectors															
Energy Sector	1,955	1,901	(39)	22	(27)	44	2,022	1,835	132	97	478	537	2,631	2,470	9.9%	8.9%
<i>therein:</i>																
Fossil Power Generation.....	1,693	1,933	32	41	(13)	67	1,674	1,825	19	21	143	142	1,835	1,988		
Wind Power.....	306	304	(8)	6	(6)	(5)	320	303	32	27	103	100	454	430		
Oil & Gas.....	433	218	—	—	(3)	(4)	436	222	49	38	79	71	564	330		
Power Transmission.....	(156)	(302)	20	25	(10)	(20)	(167)	(308)	13	11	114	109	(39)	(187)		
Healthcare Sector	2,048	1,815	8	8	(18)	2	2,059	1,804	314	377	323	349	2,696	2,530	19.8%	18.5%
<i>therein:</i>																
Diagnostics.....	350	314	—	—	(27)	9	377	305	196	232	211	226	784	763		
Industry Sector	1,478	2,448	(4)	11	(17)	(14)	1,499	2,452	303	253	354	300	2,156	3,005	11.6%	15.5%
<i>therein:</i>																
Industry Automation.....	1,038	1,316	—	1	(4)	(7)	1,041	1,323	240	195	123	114	1,404	1,631		
Drive Technologies.....	527	970	(5)	10	(11)	(6)	542	966	56	48	219	172	817	1,187		
Infrastructure & Cities Sector	306	1,102	26	25	2	29	278	1,048	154	112	226	165	657	1,324	3.7%	7.5%
<i>therein:</i>																
Transportation & Logistics.....	(448)	236	18	15	(7)	(16)	(459)	236	39	13	99	46	(321)	296		
Power Grid Solutions & Products.....	403	457	8	9	(6)	(4)	401	452	57	39	78	71	536	562		
Building Technologies.....	351	379	—	1	—	(2)	352	381	58	60	46	47	456	488		
Total Sectors	5,788	7,266	(10)	66	(60)	61	5,858	7,139	902	839	1,381	1,350	8,141	9,329		
Equity Investments	396	(549)	372	(568)	7	7	17	12	—	—	—	—	17	12		
Financial Services (SFS)	409	479	85	168	389	385	(64)	(73)	5	7	225	264	166	197		
Reconciliation to Consolidated Financial Statements																
Centrally managed portfolio activities.....	(12)	(29)	69	7	(2)	—	(80)	(36)	2	4	2	2	(76)	(31)		
Siemens Real Estate (SRE).....	171	115	—	—	(110)	(112)	281	227	1	2	313	325	595	553		
Corporate items and pensions.....	(839)	(668)	—	—	(249)	(305)	(590)	(363)	17	16	74	51	(499)	(296)		
Eliminations, Corporate Treasury and other reconciling items.....	(70)	23	(6)	(5)	30	137	(94)	(109)	—	—	(34)	(41)	(128)	(151)		
Siemens	5,843	6,636	510	(333)	5	173	5,328	6,796	927	867	1,960	1,950	8,215	9,613		

(1) Profit of the Sectors as well as of Equity Investments and Centrally managed portfolio activities is earnings before financing interest, certain pension costs and income taxes. Certain other items not considered performance indicative by Management may be excluded. Profit of SFS and SRE is Income before income taxes. Profit of Siemens is Income from continuing operations before income taxes.

For a reconciliation of Income from continuing operations before income taxes to Net income see Consolidated Statements of Income.

(2) Includes impairments and reversals of impairments of investments accounted for using the equity method.

(3) Includes impairment of non-current available-for-sale financial assets. For Siemens, Financial income (expenses), net comprises Interest income, Interest expenses and Other financial income (expenses), net as reported in the Consolidated Statements of Income.

(4) Adjusted EBIT is Income from continuing operations before income taxes less Financial income (expenses), net and Income (loss) from investments accounted for using the equity method, net.

(5) Amortization and impairments, net of reversals, of intangible assets other than goodwill.

(6) Depreciation and impairments of property, plant and equipment, net of reversals. Includes impairments of goodwill of €70 million in the current period and €85 million in the prior-year period, respectively.

Due to rounding, numbers presented may not add up precisely to totals provided.

SUPPLEMENTAL DATA

SIEMENS

ADDITIONAL INFORMATION (III) (continuing operations - unaudited)

External revenue of Sectors by regions

For the fiscal years ended September 30, 2013 and 2012

(in millions of €)

External revenue (location of customer)															
Sectors	Europa, C.I.S. ⁽¹⁾ , Africa, Middle East			therein Germany			Americas			Asia, Australia			Total		
	2013	2012	% Change	2013	2012	% Change	2013	2012	% Change	2013	2012	% Change	2013	2012	% Change
Energy Sector.....	14,346	14,261	1%	2,231	1,927	16%	7,153	8,141	(12)%	4,886	5,098	(4)%	26,386	27,501	(4)%
Healthcare Sector	4,544	4,593	(1)%	995	1,056	(6)%	5,631	5,692	(1)%	3,422	3,315	3%	13,598	13,600	0%
Industry Sector	9,261	9,644	(4)%	4,198	4,464	(6)%	3,290	3,484	(6)%	4,393	4,644	(5)%	16,943	17,772	(5)%
Infrastructure & Cities Sector	10,482	10,121	4%	2,633	2,880	(9)%	4,283	4,344	(1)%	2,363	2,267	4%	17,128	16,731	2%
Reconciliation to Siemens.....	1,241	1,329	(7)%	694	723	(4)%	558	416	34%	28	46	(39)%	1,827	1,791	2%
Siemens.....	<u>39,874</u>	<u>39,947</u>	<u>0%</u>	<u>10,750</u>	<u>11,049</u>	<u>(3)%</u>	<u>20,916</u>	<u>22,078</u>	<u>(5)%</u>	<u>15,092</u>	<u>15,370</u>	<u>(2)%</u>	<u>75,882</u>	<u>77,395</u>	<u>(2)%</u>

External revenue of Sectors as a percentage of regional and Siemens total revenue

Sectors	Percentage of regional external revenue (location of customer)									Percentage of Siemens					
	Europa, C.I.S. ⁽¹⁾ , Africa, Middle East			therein Germany			Americas			Asia, Australia			Total		
	2013	2012	Change in pp	2013	2012	Change in pp	2013	2012	Change in pp	2013	2012	Change in pp	2013	2012	Change in pp
Energy Sector.....	54%	52%	2.5 pp	8%	7%	1.4 pp	27%	30%	(2.5) pp	19%	18%	(0.0) pp	35%	36%	(0.8) pp
Healthcare Sector	34%	34%	(0.4) pp	7%	8%	(0.4) pp	41%	42%	(0.4) pp	25%	24%	0.8 pp	18%	18%	0.3 pp
Industry Sector	55%	54%	0.4 pp	25%	25%	(0.3) pp	19%	20%	(0.2) pp	26%	26%	(0.2) pp	22%	23%	(0.6) pp
Infrastructure & Cities Sector	61%	60%	0.7 pp	15%	17%	(1.8) pp	25%	26%	(1.0) pp	14%	14%	0.2 pp	23%	22%	1.0 pp
Reconciliation to Siemens.....	68%	74%	(6.3) pp	38%	40%	(2.4) pp	31%	23%	7.3 pp	1%	3%	(1.0) pp	2%	2%	0.1 pp
Siemens.....	<u>52%</u>	<u>52%</u>	<u>0.9 pp</u>	<u>14%</u>	<u>14%</u>	<u>(0.1) pp</u>	<u>28%</u>	<u>28%</u>	<u>(1.0) pp</u>	<u>20%</u>	<u>20%</u>	<u>0.0 pp</u>	<u>100%</u>	<u>100%</u>	

(1) Commonwealth of Independent States.

Due to rounding, numbers presented may not add up precisely to totals provided.