

October 01, 2023

Prices effective January 01, 2024 and  
subject to the following terms: (a) change without  
notice; (b) the terms and conditions set forth herein.

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## Service Rates for Engineering

Siemens Industry, Inc. maintains a highly-skilled staff of competent, trained technicians, engineers, specialists and consultants for the purpose of furnishing (1) Commissioning Services, (2) Maintenance Services and (3) Consulting Services related to low voltage Drives, Automation, Motion Control Systems and Process Control Systems at customer facilities or at Siemens Industry, Inc. offices.

**Commissioning Services** typically include services related to the supervision of the installation of equipment and/or components such as low voltage drives, PLCs, HMIs, Process Automation Systems and may include the initial testing, tuning and commissioning of the equipment.

**Maintenance Services** typically provide continuing engineering services and repair to maintain equipment or system integrity.

**Consulting Services** typically include engineering studies, tests and evaluations including system or equipment modification and special customer training programs. The exact scope of services will vary from project to project and will be exclusively described in the agreement for such services.

### Classifications of Engineering Services

Siemens Industry, Inc. offers the following classifications of engineering services;

1. Engineering
2. Senior Engineering
3. Consulting Engineering

**Rates** for the above categories of services are listed on page 2 of this Price List.

### Description of Classifications of Services:

The following general guidelines are used to determine the rate applied to work performed.

The following hierarchy of documents shall control in the determination of applicable rates;

- Siemens Service Proposal
- Field Service Authorization Form
- This document

This guideline and application thereof may be subject to change by Siemens without notice.

1. Engineering services typically include, but are not limited to; the provision of uniquely skilled or specialized personnel with expertise in the application, commissioning, troubleshooting

and analysis of configured equipment or hardware systems utilizing single or multiple technologies.

2. Specialist Engineering services typically involve, but are not limited to; the provision of personnel whose specialized expertise and certifications are required for the commissioning of equipment, design of processes, design of control software, mechatronics analysis, architecture design, etc.
3. Consulting Engineering services typically involve, but are not limited to; the provision of specialized process experts or Senior Systems Engineers for consulting, system analysis, process studies, optimization, architecture design, etc.

### Foreign Engineering Service

Services commensurate with those listed above are also available to customers serving foreign markets. Your local Siemens Industry, Inc. representative can provide you with additional pricing information upon request.

### Trade and Other classifications

On selected jobs where it is practical to utilize fitters, mechanics, winders, welders, machinists, etc. to perform a portion of the work, their services will be provided at current local rates.

### Invoicing

Unless otherwise specified in its proposal, Siemens Industry, Inc. shall have the right to invoice the customer for all material delivered and work performed under this order at such times that it considers appropriate.

### Terms and Conditions of Service

The Siemens Common Core Terms, Hardware Supplemental Terms, Services Supplemental Terms and General Software and Cloud Supplemental Terms (collectively) found [here](#) are incorporated by this reference and made a part of this document.

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# Service Rates for Engineering

## Classification / Rate Schedule

Engineering Service Level	Hourly Rate ☉	Overtime	Premium	Min Billing
		Weekdays & Saturdays ☉	Sundays & Holidays ☉	<= 4 Hours
Engineering	\$ 298.00	\$ 447.00	\$ 596.00	\$ 1,192.00
Senior Engineering	\$ 350.00	\$ 525.00	\$ 700.00	\$ 1,400.00
Consulting Engineering	\$ 408.00	\$ 612.00	\$ 816.00	\$ 1,632.00
Per Diem (Local) <sup>1</sup>	\$137/day			
Per Diem (Overnight) <sup>2</sup>	\$336/day			

<sup>1</sup> Includes meals, ground transportation (i.e. vehicle mileage, tolls, parking, etc.) and incidental expenses (excludes airfare and hotel expenses)

<sup>2</sup> includes hotel, meals, ground transportation and incidental expenses (excludes airfare expenses)

① **Straight time** rates apply to all time worked or traveled during a normal eight-hour workday. The normal eight-hour workday is defined as any consecutive eight-hour day shift period (Monday through Friday, excluding holidays) between the hours of 7am and 7pm, with an allowance for lunchtime.

② **Overtime rate** applies to all hours worked or traveled outside of the normal eight-hour workday or in excess of eight hours on weekdays and all time worked or traveled on Saturdays.

③ **Premium rate** applies to all hours worked or traveled on Sundays and Holidays.

**Hourly and Daily Rates** do not include travel or living costs. Should the customer require additional documentation such as copies of employee expense reports and/or expense receipts, a written request must be submitted to Siemens Industry, Inc.

### Per Diem Rates

The Per Diem rates include Field Service Representative meals, ground transportation (vehicle mileage, tolls, parking, etc.) incidental expenses and hotel expenses (if applicable). If required, airline travel mobilization and demobilization expenses will be invoiced at actual cost plus 15% in addition to Per Diem. Travel time from the Field Service Representative's home office to and from the job site will be billed separately. Consult your local Siemens Industry, Inc. representative for additional information.

### Standby Time

When service personnel are on the job site but unable to perform services requested due to circumstances beyond Siemens Industry, Inc. control, the customer will be charged up to eight hours per day standby time at applicable rates.

### Special Training

All time to complete site-specific training will be billed at the applicable Service Level Hourly Rate indicated in the Classification / Rate Schedule table provided above.

### Offshore

The hourly rate for offshore applications will be billed at the applicable Service Level Hourly Rate x 1.20 due to the special badging, qualifications, and certifications required.

### Other Charges

The following charges will be applied in addition to the service rates outlined above;

#### A. Expendable Small Tools, Special Tools and Equipment

When a particular job requires the furnishing of small expendable or specialized tools and instrumentation not included our standard field response kit, a charge will be made equal to either the cost of acquisition plus 15% or a rental charge, as appropriate. Field response kits typically include a standard array of small hand tools, a digital multimeter, a small scope, etc.

#### B. Material Furnished by Siemens Industry, Inc.

All Siemens Industry, Inc. material used on the job will be billed at current prices.

#### C. Material Purchased from Subcontractors or Other Vendors

Materials or services from Subcontractors or Vendors will be billed at cost plus a handling fee.

#### D. International Engineering Resources

Additional charges will apply for temporary work permits, visas, etc. needed by off-shore Siemens technical experts performing work within the USA.