



**SIEMENS**  
*Ingenuity for life*

# COMOS Modularized Engineering Digitalize now 2019

Challenge yourself!

**What is it?**

**What's behind all this?**

**In real life?**

**Variants**

**Functional  
Design**

**ETO**

**MTP**

**Subsystem  
- Modules**

**150%  
BOM**

**CTO**

**Scalability**

**SKID**

**Rule-  
Sets**

**ATO**

**Templates**

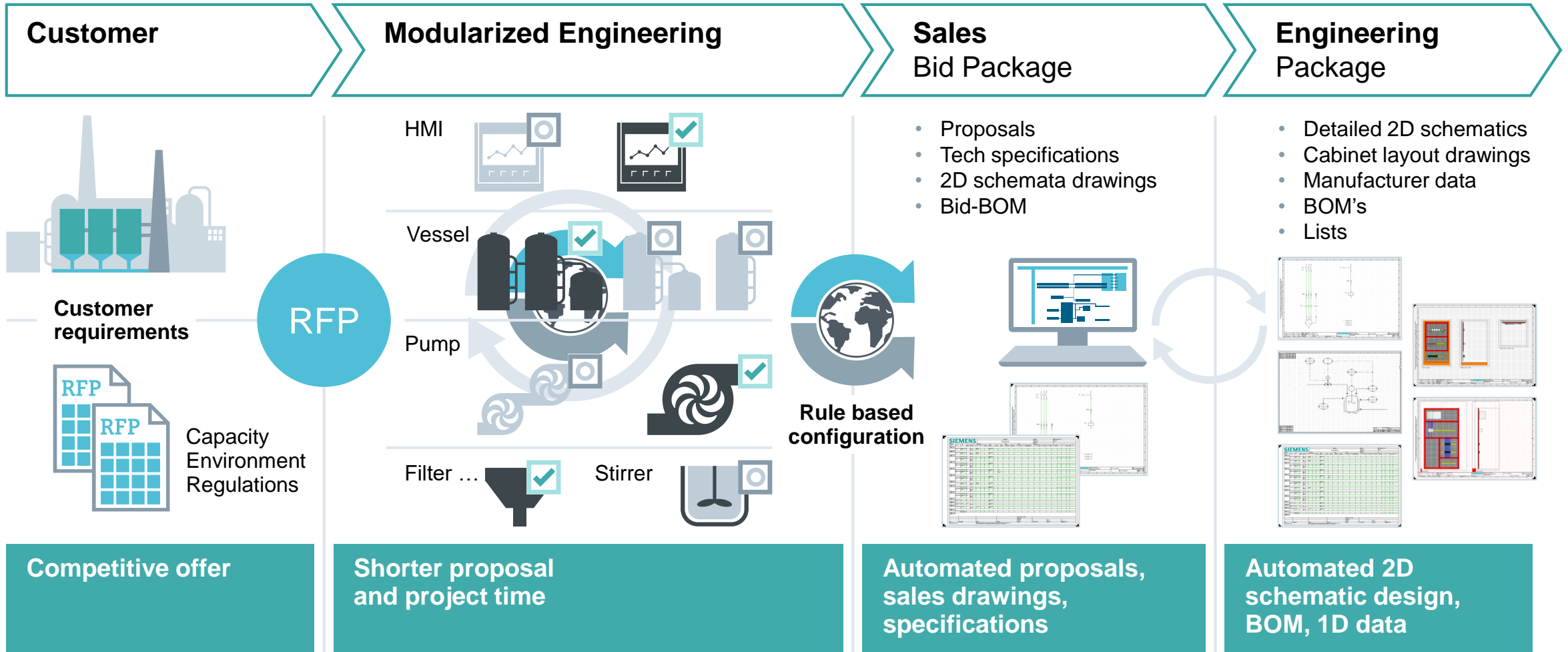
**Standardization**

**Equipment  
- Modules**

**Configuration**

# What was the initial idea?

# Example





**OEM's** - "Doing the same things in the same way!"

Design of complete plants or produce partial components of a plant which are

**EPC's** - "Doing the same things in the same way as far as possible!"  
found in similar form in different

projects (repetition factor!)

# Who benefits?

**Site Engineering** - "Reuse of project information and modules"



## Optimization of the Engineering Workflow

“**Shorten the timeline** from engineering to fabrication, in order to **optimize time to market** and **optimize the Proposal Workflow** to be **more competitive**”

# TOPICS?

Build up an Engineering “knowledge base”



**One configuration system through different engineering departments**



**Easy graphic configuration of the rule sets with high traceability**



**Company wide module- and data repository**

**Why COMOS?**





Reduction of proposal lead time



Avoiding of over or under engineering



Strict following of company guidelines and rules



Build up knowledge base (fluctuation of employees)



Basis for guided engineering

**Value?**



**Home grown solutions (e.g. based on Excel or custom programming)**

**Configure-Price-Quote (CPQ) Configurators\***

**Pure CAE systems with ETO/CTO enhancements\***

**ERP and BOM Configurators\***

**Market?**

\* CPQ-Configure-Price-Quote; ETO-Engineer-To-Order; CTO-Configure-To-Order; ERP-Enterprise-Resource-Planning



**OEM: Product manufacturer & customer solution business**

**EPC: Product layout/design & customer solution business**

**Site Engineering: Basic layout of process modules & customer solution business**

**... familiar with configurable products or rule driven layout procedures**

# Customer DNA?

# Brief product information

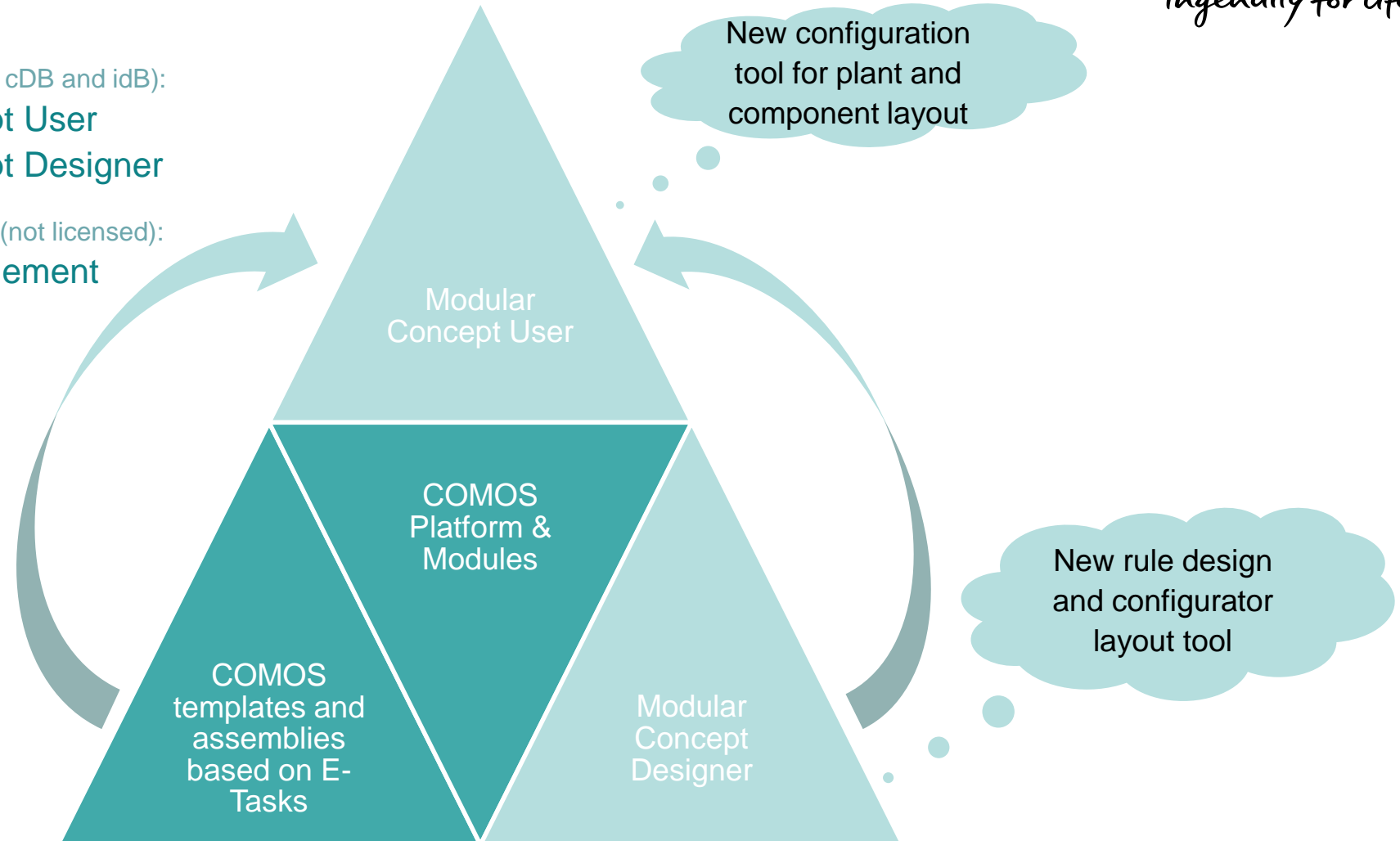
# Architecture

New Modules and new Licenses (for cDB and iDB):

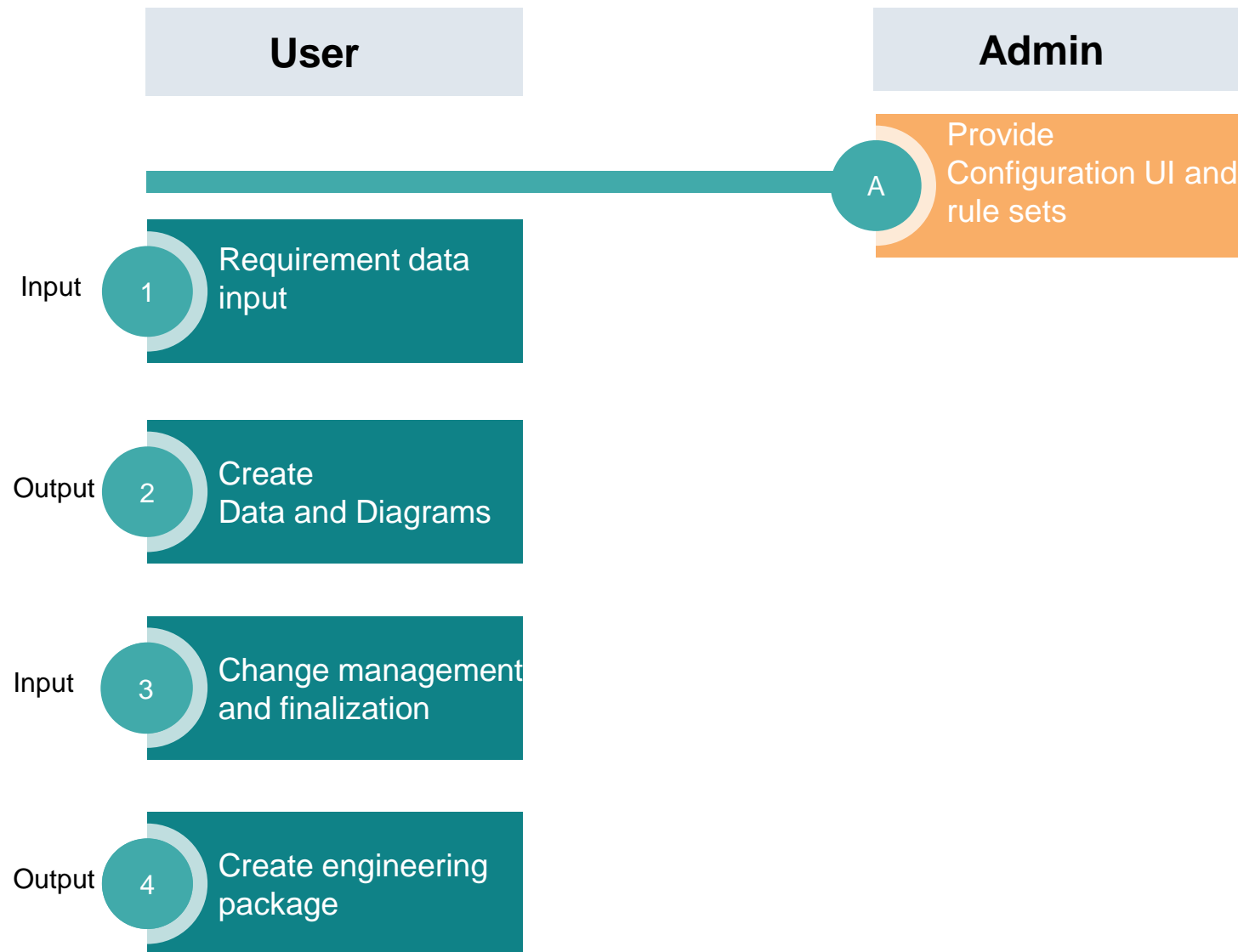
- COMOS Modular Concept User
- COMOS Modular Concept Designer

New Database content layer for iDB (not licensed):

- COMOS Proposal Management



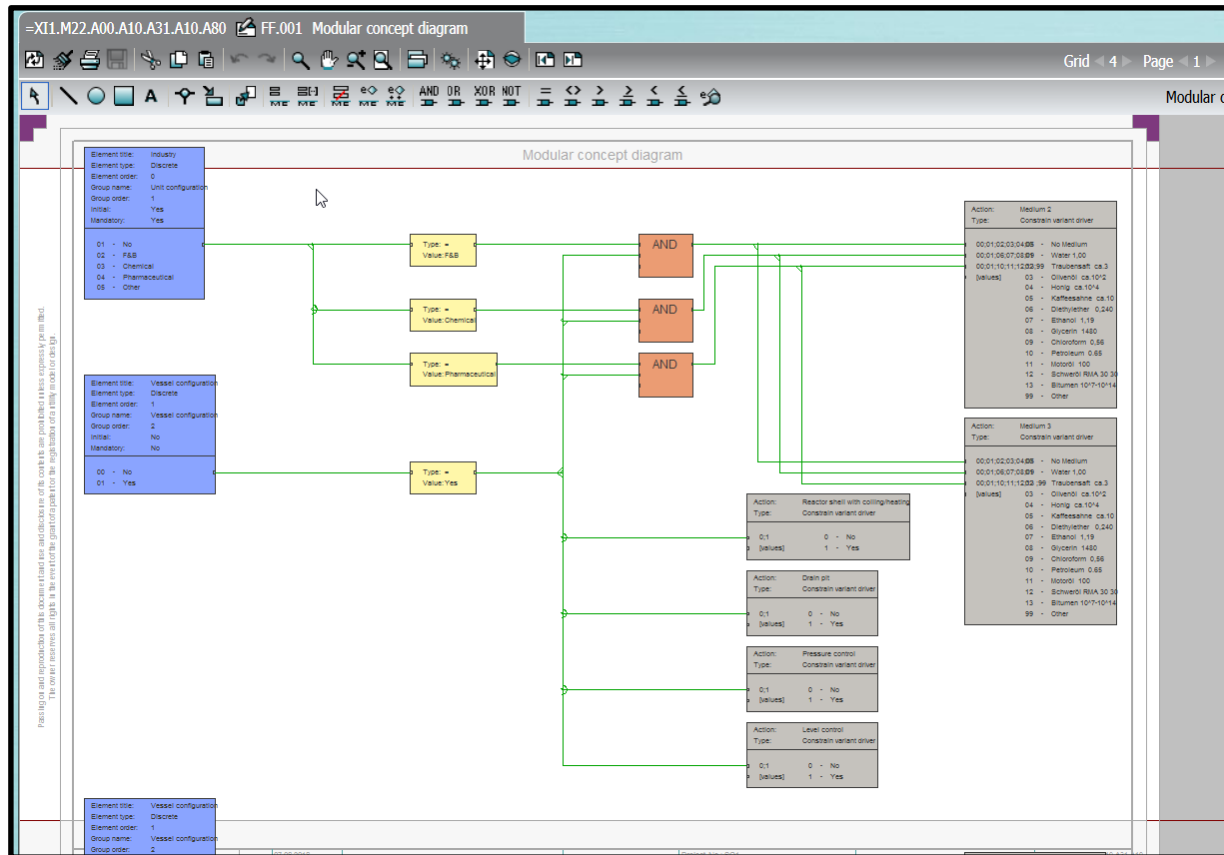
# User - Admin - Workflow



# Provide configuration UI and rule sets

A

## Provide configuration rulesets



- Easy to use
- High transparency
- Intuitive
- ...way to store “Engineering knowledge”

# Provide configuration UI and rule sets

A

## Provide configuration UI

Rules: =P004 Vessel/Pump module configuration (ME)

Modular concept diagram

Unit configuration

Industry \* Chemical

Vessel configuration

Vessel configuration Yes

Medium 2 \* Water 1

Medium 3 Glycerin 1480

Agitators \*

Reactors mandatory cooling/heating No

Drain pit No

Level control No

Pressure control No

Pump configuration

Pump configuration

Flow limiter - pump station No

Exhaust - pump station No

Colling - pump station No

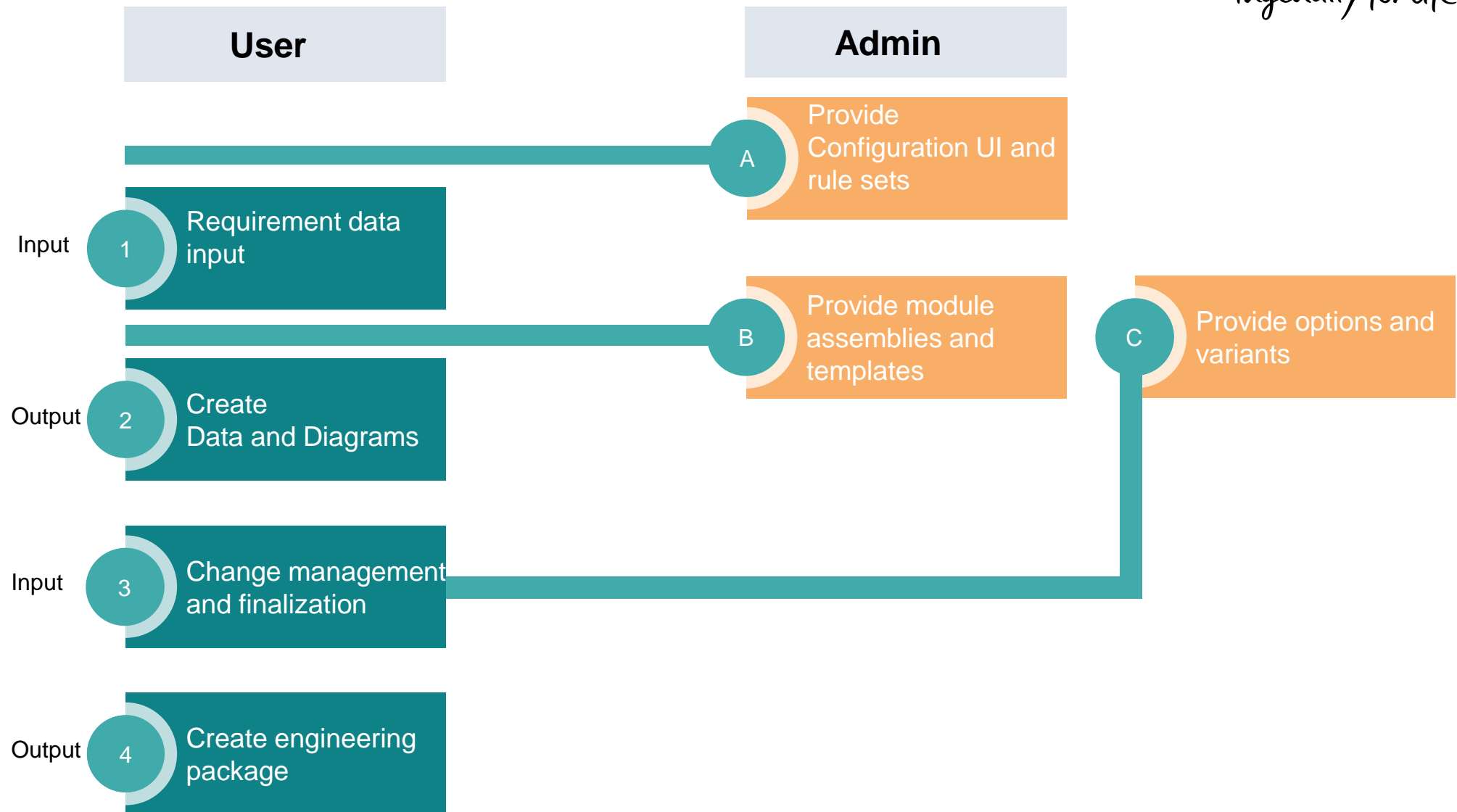
Dry run protection - pump station No

Execute

- Easy to use
- High User Guidance
- Low implementation effort

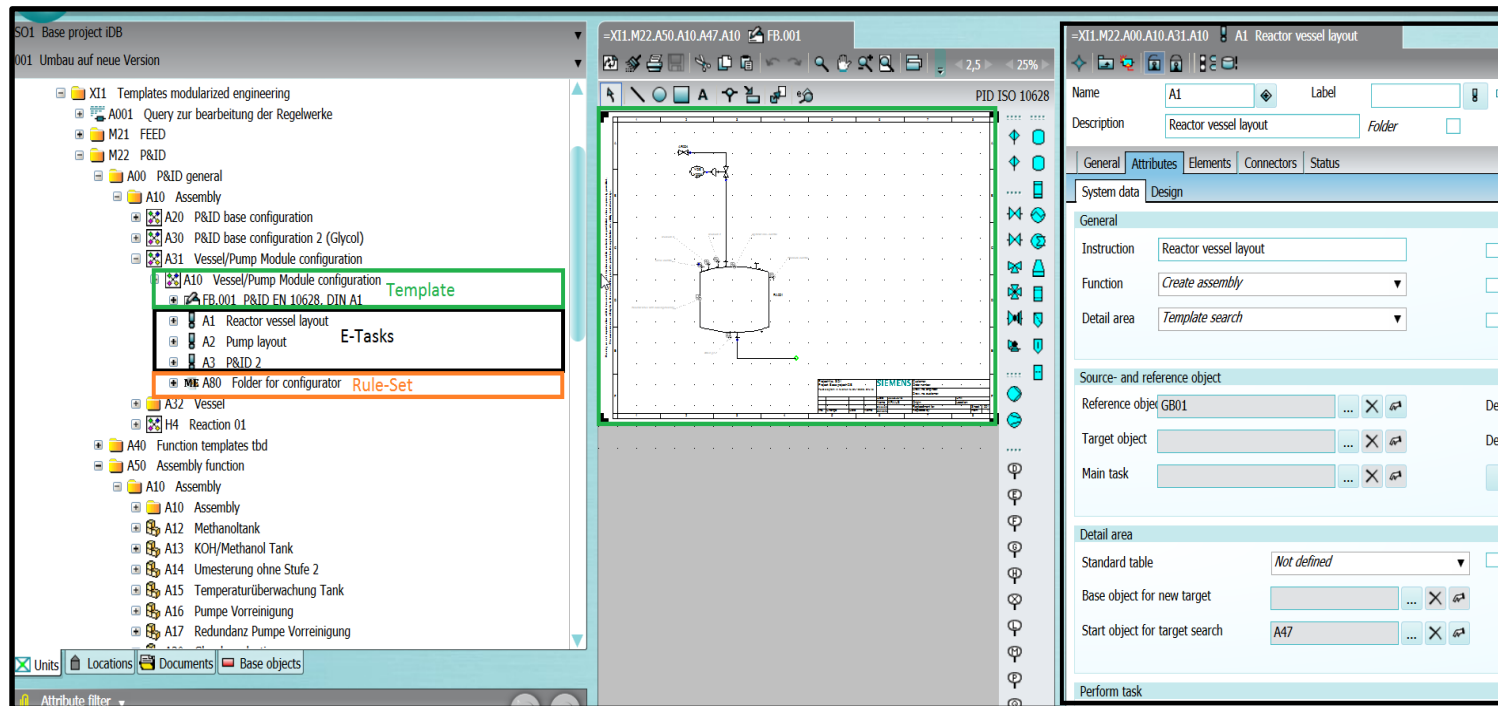


# User - Admin - Workflow



# Provide module assemblies and templates

## B Provide module assemblies and templates



- Reliable and mature technology
- High automation degree
- Easy way to combine: Rulesets, Value driver and Assemblies

# Example Rule Creation

001 TEST ME "Create assembly"  
20190116\_v01 ME Documentaion linked to 20190116\_v01 CU right mouse button for ME  
20190116\_v01 ME Documentaion >> 001 TEST ME "Create assembly"  
A10 Pump Station MKR

Units Locations Documents Base objects

- A10 Pump Station MKR
  - Y00T00001 System data
  - Y00T00020 Ambient conditions
  - Y00T00108 Safety requirements
  - Y00T00279 Coordinate system definition

### Modular Configurator

Rules =A10 Pump Station MKR

Modular concept diagram

Pump configuration

Pump configuration \* No

# Proposal Management

# One System for the Sales and Engineering Phase:



Mapping

<b>Proposal Management</b>	<ul style="list-style-type: none"> <li>[-] A10 Plant (general)                     <ul style="list-style-type: none"> <li>[-] PM001 Proposal Manager                             <ul style="list-style-type: none"> <li>[+] PM.01 Proposal Management Overview</li> <li>[+] PM.02 Proposal Management Customer Info</li> <li>[-] 1 Equipment and Machines                                     <ul style="list-style-type: none"> <li>[+] 1.1 Pumps</li> <li>[+] 1.2 Vessels</li> </ul> </li> <li>[+] A90 Cost category</li> <li>[+] 2 E&amp;IC Components</li> <li>[+] 3 Travel Costs</li> <li>[+] 4 Other Costs</li> <li>[+] A30 Assign position</li> <li>[+] A90 Cost Categories Proposal Manager</li> </ul> </li> </ul> </li> </ul>	<table border="1"> <thead> <tr> <th colspan="4">Proposal Customer Information</th> </tr> <tr> <td>Customer:</td> <td>Siemens AG</td> <td>S&amp;P Number:</td> <td>00100</td> </tr> <tr> <td>Order:</td> <td>20180207_261</td> <td>Responsible:</td> <td>John Doe</td> </tr> <tr> <td>Project Number:</td> <td>Improving Plant 0011</td> <td>Date:</td> <td>20.03.2019</td> </tr> </thead> <tbody> <tr> <td>Pos.</td> <td>Name</td> <td>Description</td> <td>Price</td> </tr> <tr> <td>1</td> <td>Equipment and Machines</td> <td></td> <td>0.00 €</td> </tr> <tr> <td>1.1</td> <td>Pumps</td> <td>Pumps for plant extension</td> <td>10.000,00 €</td> </tr> <tr> <td>1.2</td> <td>Vessels</td> <td>Changing of existing vessels</td> <td>60.000,00 €</td> </tr> <tr> <td></td> <td></td> <td>Sub-Total</td> <td>70.000,00 €</td> </tr> <tr> <td>2</td> <td>Services</td> <td></td> <td>0.00 €</td> </tr> <tr> <td>2.1</td> <td>Services</td> <td></td> <td>22.491,10 €</td> </tr> <tr> <td>2.2</td> <td>Person</td> <td></td> <td>0.00 €</td> </tr> <tr> <td></td> <td></td> <td>Sub-Total</td> <td>22.491,10 €</td> </tr> <tr> <td>3</td> <td>Travel Costs</td> <td>Travel Costs for ...</td> <td>23.048,20 €</td> </tr> <tr> <td></td> <td></td> <td>Sub-Total</td> <td>23.048,20 €</td> </tr> <tr> <td>4</td> <td>Other Costs</td> <td>Regulators and instrumentation</td> <td>40.455,70 €</td> </tr> <tr> <td></td> <td></td> <td>Sub-Total</td> <td>40.455,70 €</td> </tr> <tr> <td></td> <td></td> <td>Total</td> <td>136.000,00 €</td> </tr> </tbody> </table> <p style="text-align: center;"><b>Price information for customers</b></p>	Proposal Customer Information				Customer:	Siemens AG	S&P Number:	00100	Order:	20180207_261	Responsible:	John Doe	Project Number:	Improving Plant 0011	Date:	20.03.2019	Pos.	Name	Description	Price	1	Equipment and Machines		0.00 €	1.1	Pumps	Pumps for plant extension	10.000,00 €	1.2	Vessels	Changing of existing vessels	60.000,00 €			Sub-Total	70.000,00 €	2	Services		0.00 €	2.1	Services		22.491,10 €	2.2	Person		0.00 €			Sub-Total	22.491,10 €	3	Travel Costs	Travel Costs for ...	23.048,20 €			Sub-Total	23.048,20 €	4	Other Costs	Regulators and instrumentation	40.455,70 €			Sub-Total	40.455,70 €			Total	136.000,00 €
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- Bid structure to align costs and engineering data
- **Cost Positions** representing the proposal structure
- Mapping between costs and engineering data
- **Cost Objects** might exist on every structure level



**Based on design rulesets and engineering templates**

**Generate design and engineering data as well as documentation automatically**

**ME in a nutshell!**

**According to customer requirements**

# Customer Use Case



# Comos ME

@ MAN Energy Solutions SE

# COMOS ME @ MAN Energy Solutions SE

Verwendung modularer Kopiervorlagen im P&ID-Bereich (Typ 1, 2, 3)

## Kopiervorlagen Typ 1

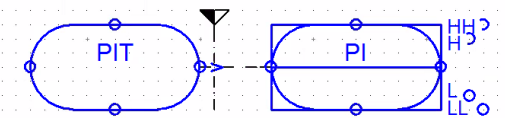
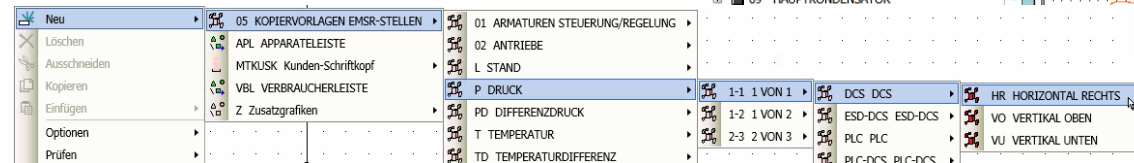
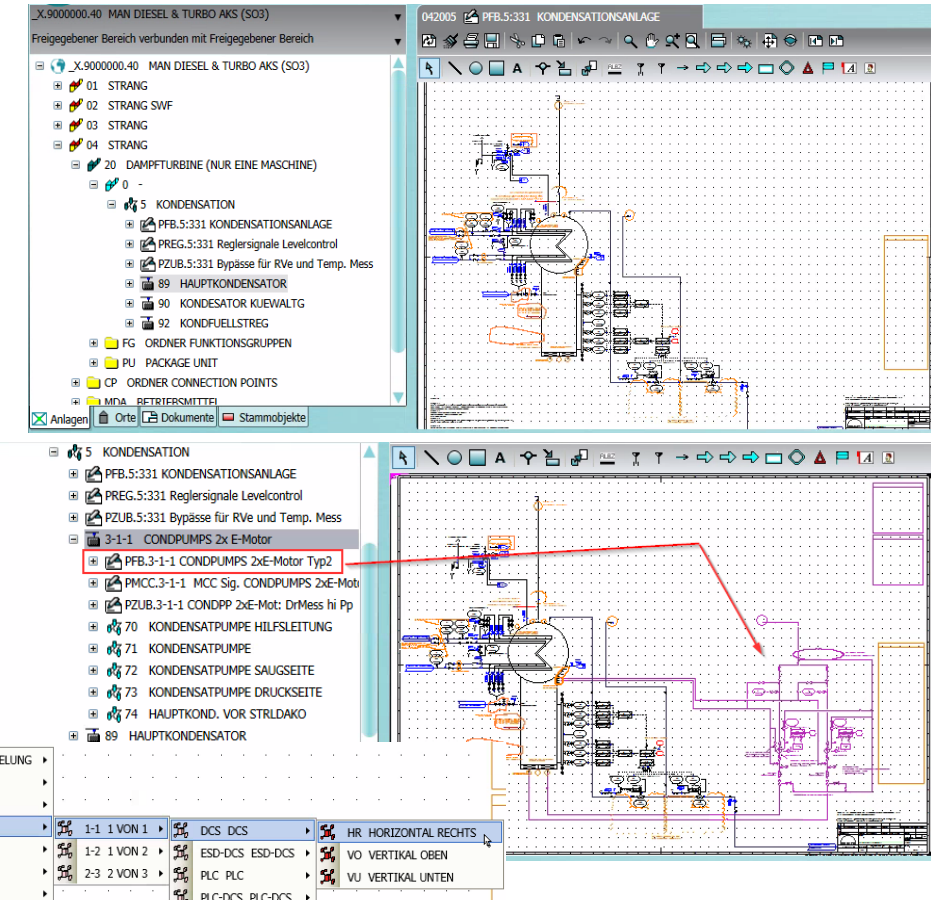
- Grunddokument mit Strukturen, Objekten, Grafiken etc.
- Basis für Kopiervorlagen Typ 2+3

## Kopiervorlagen Typ 2

- temporäres Teildokument mit Strukturen, Objekten, Grafiken etc.
- ergänzt / baut auf Kopiervorlagen Typ 1 auf

## Kopiervorlagen Typ 3

- positionsunabhängige Kopiervorlagen mit Struktur, Objekten, Grafiken etc.
- Werden je nach Einsatz der entsprechenden Position zugewiesen



# COMOS ME @ MAN Energy Solutions SE

Ist-Situation P&ID: Verwendung vorbereiteter Kopiervorlagen (Typ 1, 2, 3)

- Manuelles Anlegen der vorbereiteten Kopiervorlagen in den jeweiligen Strukturen
- Manuelles Zuordnen welche Kopiervorlagen zueinander konsistent sind (keine Plausibilitätsprüfung)
- Manuelles Zusammenfügen der Dokumente
- Manuelle Nachbearbeitung der einzelnen Dokumente gemäß Varianz / Definition
- Ggf. manuelle Bearbeitung / Verschieben von Strukturen

The image displays three screenshots from the COMOS ME software interface. The top screenshot shows a tree view of copied templates (CT01, CT02) and their associated components like pumps and valves. The middle screenshot shows a context menu with options like 'Neu', 'Löschen', and 'Kopieren' applied to a template. The bottom screenshot shows a P&ID diagram with a callout box asking 'Schaugläser erforderlich? (z.B. REMSRI-Geno-Drives?)' and a detailed list of control loops and components.

Bei der Erstellung der P&IDs werden manuell die einzelnen Kopiervorlagen (Schnipsel) zusammenkopiert und nachbearbeitet – eine Plausibilitätsprüfung / Führung des Mitarbeiters findet systemtechnisch nicht statt!

# COMOS ME @ MAN Energy Solutions SE

Welche Möglichkeiten bietet die Verwendung des Modulares Engineerings (Konfigurator)

Regeln 022003 OIL

Modular concept diagram

MECHANISCHER AUFBAU	
VARIANTE SCHMIER+REGEL-OEL	SCHMIER & REGELOEL (ext. FD- Arm) VAR1
FRISCHDAMPF	SingleCVCasing w 1 TripVlv rechts
3x + 1x JA/NEIN	NEIN
RL EINBAUTEILE	
KOMPENSATOR REGEL OEL	2 KOMPENSATOREN
EMSR	
SCHAUGLÄSER OELABLAUF *	JA
OEL ZULAUF	ZV3 ESD
OELZULAUF PI	JA
OELRÜCKLAUF TI	JA
PARTIAL STROKE TEST TRIP VENTIL 2	JA
TE/TT OELZULAUF	TEMP
TE/TT OELZULAUF	T (only TE) 1001 DCS VERTICAL UP

Ausführen

Flexible Gestaltung der Instrumentierung basierend auf Typ 3-KV

PROTOTYP ME MAN ENERGY SOLUTIONS SE

Released area verbunden mit 001 ME to cDB Importiert am 31.10.2018 08:20

- PROTOTYP ME MAN ENERGY SOLUTIONS SE
  - 01 TRAIN

COMOS

[www.siemens.com/comos](http://www.siemens.com/comos)

Units Locations Documents Stammobjekte

- 01 TRAIN

Details

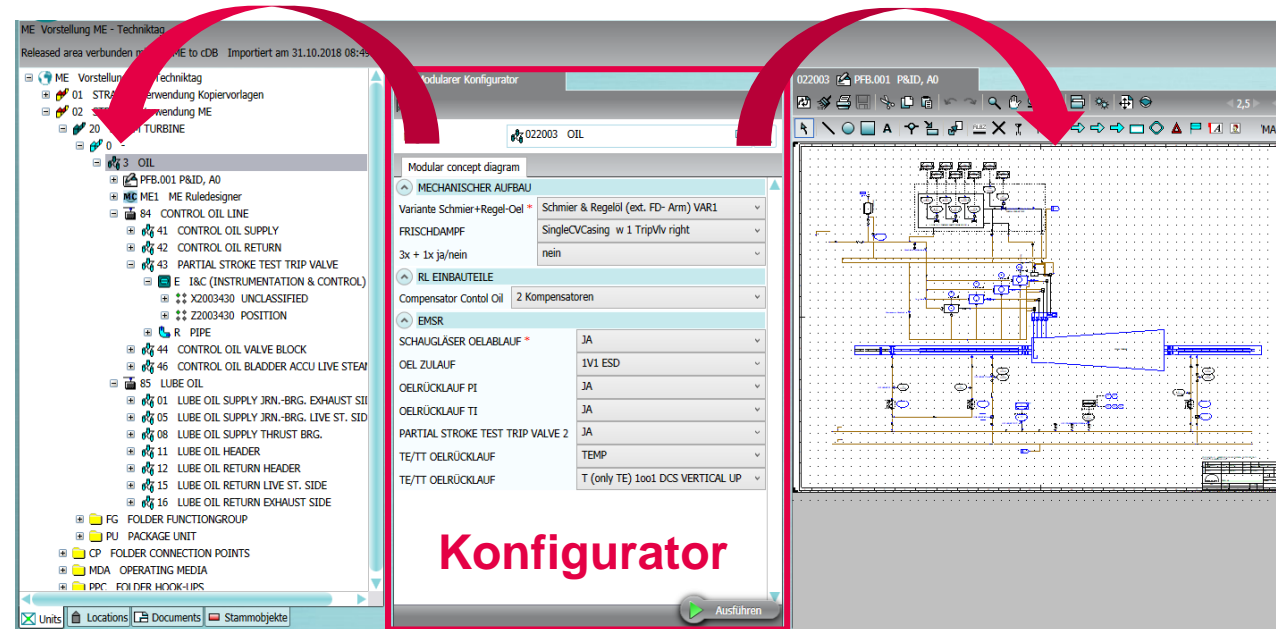
01 TRAIN 13.05.2019

**COMOS v102\_SP5**

# COMOS ME @ MAN Energy Solutions SE

Welche Möglichkeiten bietet die Verwendung des Modulares Engineerings (Konfigurator)

- Systemgeführte Konfiguration – Anwenderführung (somit keine Inkonsistenzen)
- Nachträgliche Umkonfiguration möglich (Änderung der Konfiguration)
- „Move & Merge“ – „Verschmelzen von identischen / schon vorhandenen Strukturen“
- Variabler Aufbau der Messstellen basierend auf Typ 3 – KV möglich (siehe Temperaturmessung)
- „Gleiches Erscheinungsbild“ der Dokumentation
- Manuelle Weiterbearbeitung möglich
- Auf Verdrahtungsdokumentation etc. ausbaubar
- Vereinfachte Administration / Aufbau gegenüber Comos-internen TurboDesigner (MAN) - (kein Scripting nötig)
- ETO -> CTO



# Disclaimer

All data provided in this document is non-binding.

This data serves informational purposes only and is especially not guaranteed in any way.

Depending on the subsequent specific individual projects, the relevant data may be subject to changes and will be assessed and determined individually for each project. This will depend on the particular characteristics of each individual project, especially specific site and operational conditions.

# Thank you very much!



# Contact

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*Ingenuity for Life*



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