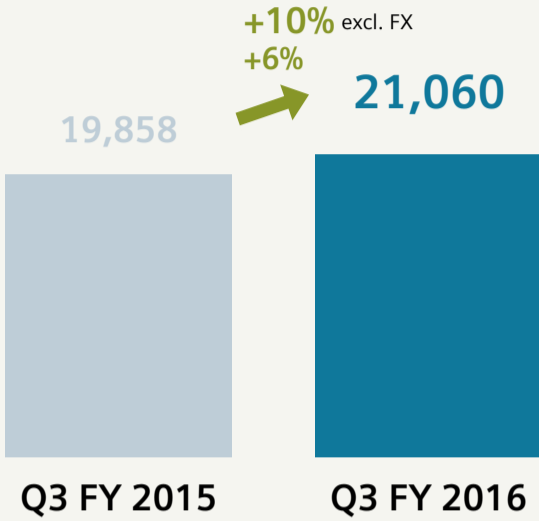


Key figures – Q3, fiscal 2016

Large orders continue to drive order growth

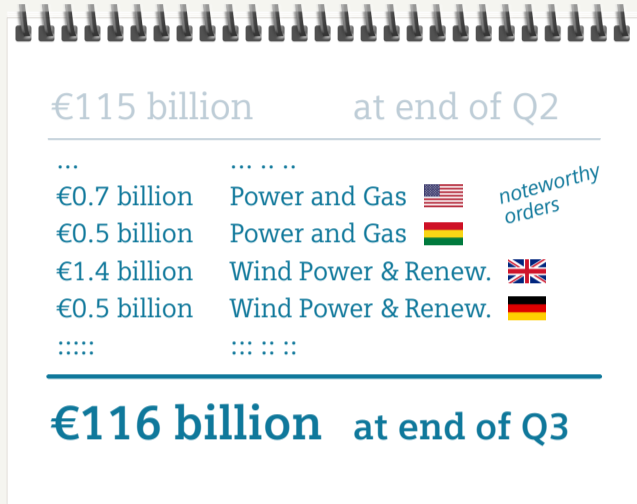
New orders

in millions of euros



Order backlog

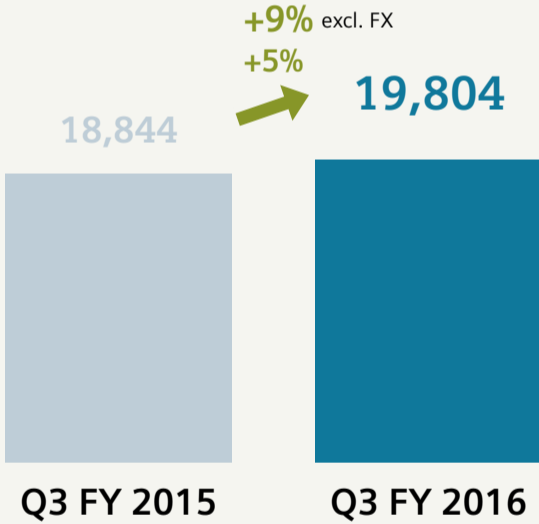
Industrial Business



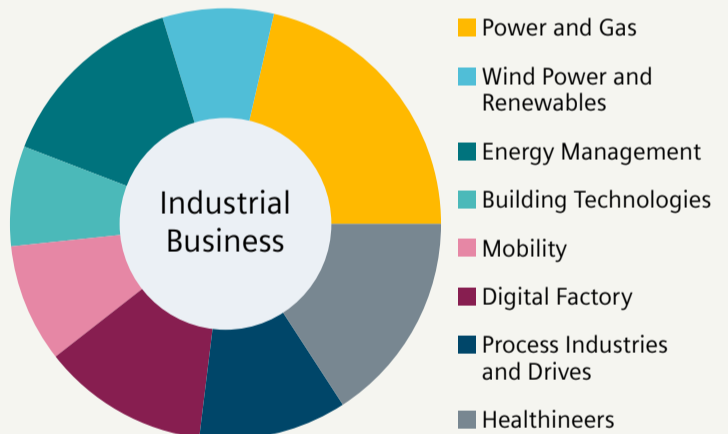
Revenue increase driven by Power & Gas and WP & Renewables

Revenue

in millions of euros



Revenue distribution

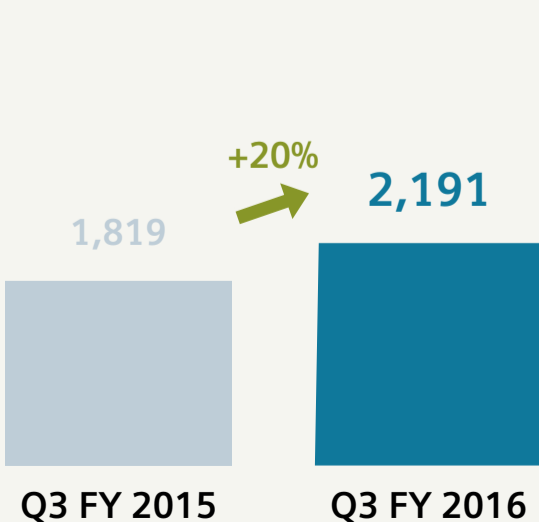


Revenue for the Industrial Business includes neither Financial Services nor the reconciliation to the Consolidated Financial Statements.

Eight out of nine Divisions within the target margin range

Profit: Industrial Business

in millions of euros



Margins and target ranges

Profit margins (for Financial Services: ROE)

